

Members of the Joint Finance Committee, thank you for the opportunity to address you today.

My name is Ken Schaefer. I am a Pharmacist and work for Shopko Pharmacy. Shopko Pharmacy has 42 pharmacies in the state.

I am here today to discuss the proposal that seeks to cut \$7.5 million dollars in state funds from the MA Drug component of the Department of Health and Family Services' portion of the budget. The total cut to the pharmacy budget actually amounts to \$18 million dollars per biennium due to the federal matching funds that the state receives. If the proposed decrease results in a cut to the already low pharmacy reimbursement rates, many pharmacists across the state will no longer be able to service Medicaid patients. This is not crying wolf but an unfortunate reality.

Please do not force pharmacy into becoming the new "dentists" of Medicaid. Dental MA reimbursement rates were cut so low years ago that most dentists could not, and still do not, service MA patients. In Wausau the majority of the dentists do not take MA patients. Wausau does have a federally funded clinic named the Bridge Street Clinic that does provide dental services. But what will happen to the state when there are no more federal dollars to fund the clinic? In this budget, an increase in dental reimbursement rates is being proposed to lure dental providers back and help ease the access problem. However, in the same budget, pharmacy reimbursement is being severely threatened, and this could create an even greater shortage in pharmacy services than the current dental shortage that DHFS is trying to solve!! It is unfortunate that DHFS has apparently not learned from its past mistakes.

Members of the committee, I realize that \$7.5 million dollars is a big hole to fill, but at some point the merits of the case and the concerns that are being raised must outweigh the funding dilemma. Plain and simple, any cut to pharmacy reimbursement is extremely dangerous and threatens the availability of pharmacy services throughout the state. For years pharmacies have been closing in Wisconsin at an alarming rate. Others have had to decrease services to stay in business. I fear that any further cut to MA pharmacy reimbursement will truly be the reason pharmacy backs away. It will be "in short" a business decision. A pharmacy can not afford to provide MA services at a loss.

It is also important for you to know that the pharmacy services I am referring to is not solely based in the dispensing of medications. Pharmacists in Wisconsin provide numerous intangible benefits to all patients along with services that directly result in decreased costs. For example, pharmacists prevent thousands of dangerous drug interactions and allergic reactions, work with patients to optimize medication efficacy and compliance, and collaborate with physicians to better manage patients' drug therapies and disease states. Studies show that these types of pharmacist interactions save billions of dollars every year in the U. S. The MA patients of Wisconsin cannot lose access to the beneficial and specialized kind of health care that only pharmacists can provide. In many cases we are the health care providers whom have the most access to these patients in need of very specialized services.

In conclusion, it is very important to note that pharmacy's concerns about this budget proposal are not about a broken promise by the governor, they are not about decreased profits and they are not about reimbursement rates failing to keep up with inflation for the past 15 years. No, pharmacy's concerns about a cut to MA reimbursement center solely on patient care and pharmacy's future ability to provide Medicaid patients with the care and pharmacy services that they need. If any cut goes through the future availability of these services will be in great jeopardy, and the state will lose far more (in both quality of citizen life and money) than it seeks to save. Please eliminate this costly and dangerous proposal.

My name is Catherine Paulson and I'm a registered nurse. I currently work at Northern Lights Manor Nursing Home in Washburn, Wi. Our motto at Northern Lights manor is "They care for us, We care for them."

Medicaid eligible citizens have provided us so hard working people who have been instrumental in creating the life style we all enjoy today.

In my opinion it would be improper to lower the standard of their care due to legislation which would not allow Medicaid to keep up to health costs.

In order to keep the best qualified employees, caring for our residents proper compensation must be applied, equated with other branches of health care. Give our residents and their families what they deserve.

3/30/99

Members of the Joint Finance Committee;

Thank you for coming to our community to listen to our concerns.

Senator Jauch has long been a champion for children and health initiatives. He has valiantly represented our northern rural issues in Madison; no mean feat, you will realize, if you ever take the hours to drive down there.

I am very pleased to be represented by a gentleman who has grasped the importance of the new brain research for our children and our communities. We simply **MUST** insure that each and every one of our children, (yes I mean **ALL** of **OUR** children, for truly we adults do have a responsibility to each and every child in our communities.) . We **MUST** insure that each and every one of our communities' children is well nurtured and well cared for in the first ever so vital years.

The first years are when vital brain connections are made that can mean the difference between functional citizens and severe learning disabilities, psychiatric disorders and worse. The first years are when the first social attachments are formed, which will lead to other social attachments and successful cooperation and investment in society and society's rules.

Years ago, when our current social system was formed, through legislative and other means, we did not understand the importance of getting the first years right. Now we do. We must, over the next few years, craft a social system that works, not just to protect our public from criminals, but to prevent criminal behavior, before it starts. You, members of the Finance Committee know better than I do, how much the state spends on incarceration and inefficient rehabilitative efforts.

We are asking you now to spend some of *our* tax dollars on **primary prevention**. We are asking you to spend an **amount equivalent to 1% of the criminal justice budget- in NEW money**, not re-shuffled funds that are already being spent on prevention- **on the primary prevention of child abuse and neglect**. This would be for programs that **support young families in fostering nurturing non-violent homes, that support appropriate infant brain development**. We believe that there is sufficient medical, psychological and other research to show that the dollars invested in primary prevention of child abuse and neglect will be re-paid to our society many fold in the future.

Sincerely;



Grace Heitsch, MD, FAAP

Medical Director of ABC-Healthy Families (a non paid position)

DC-Ashland

1625 Maple Ln.

Ashland, WI 54806

## I. Introductory Remarks

- A. Senator Jauch, thank you for taking the initiative to hold this forum to hear what your constituents think of the state budget. I have one great concern I am here to speak about.
- B. My name is Jerry Huhn (biographical information...pharmacy name, serve as Medicaid provider, 23 % of business that is Medicaid, etc.)

## II. The Medicaid Issue

- A. Introduction - I am here to today to raise serious concerns about a budget item that has unfortunately been proposed in the Governor's 1999-2001 budget. This item seeks to cut \$7.5 million dollars in state funds from the MA Drug component of the Department of Health and Family Services' portion of the budget. The total cut to the pharmacy budget actually amounts to \$18 million dollars per biennium due to the federal matching funds that the state receives (41% - 59% split). If this proposed decrease results in a cut to the already low pharmacy reimburse rates, many pharmacists across the state will no longer be able to service Medicaid recipients.
- B. Raising Drug Costs - I realize that the fastest growing component of Medicaid is the drug component, and that the percentage of Medicaid expenditures spent on prescription drugs has increased by nearly 6 fold since 1980. This amounts to millions of dollars. However, it is important to note that the increase is primarily due to three factors: (1) an increase in the cost of newly developed and marketed drugs, (2) an increase in the utilization of prescription drugs by consumers, and (3) manufacturer price increases for existing drug products. Not from pharmacy reimbursement increases.
- C. Pharmacy Reimbursement Can't Be Used to Curtail Costs - Unfortunately, during those same years pharmacists have borne the brunt of cost containment initiatives. In an effort to slow the growth of expenditures for the prescription benefit portion of health plans, health plan administrators have reduced payments to pharmacies. However, because pharmacies do not determine the price of drugs (manufacturers do) this cost containment effort has been largely unsuccessful. Consequently, the increase in prescription drug program costs has continued at a rate often greater than rate of increase of total health care expenditures.
- D. Medicaid Specific - For example, in Wisconsin Medicaid, the portion of the total prescription payment paid to pharmacists for services associated with the dispensing of each prescription has remained nearly level over the past 15 years, while the cost of drugs has continued to rise. This chart, which I have provided you a copy of, illustrates this point. In 1983, the total average cost

ATTACHMENT 3

for a prescription was \$9.34, which included a \$3.40 pharmacy-dispensing fee. In 1998, the average prescription cost was \$37.48 including the dispensing fee of \$4.36. In short, while the dispensing fee rose by less than \$1.00, the average cost of a drug rose by nearly \$25.00. Furthermore, pharmacy reimbursement has not even kept pace with the rate of inflation. Now, DHFS is proposing to reduce payment even further, to a level no pharmacy can tolerate. Each percentage off AWP equals \$.60. Taking 8% off AWP reduces reimbursement for branded prescription drugs by nearly \$5.00 for each prescription. That is far below any actual cost in dispensing a prescription.

Clearly, overall expenditures for prescription drugs are not the result of increased reimbursement to pharmacy providers. Cost containment efforts targeting pharmacy reimbursement have done little to slow the growth in prescription drug expenditures. Unfortunately, pharmacies have been put in the position of accepting these forced reductions in reimbursement or losing the ability to serve the patients in their communities. If pharmacy reimbursement continues to get cut less and less Medicaid recipients will have pharmacies around that will be able to serve them. In this scenario, the pharmacies and the patients they serve are both losers.

Reducing dispensing fees is a failed strategy that has placed many of the state's pharmacy providers in financial jeopardy. In fact, pharmacy provider reimbursement could be reduced all the way to zero and health plans would still experience the same rate of increase in their pharmacy budgets. Please don't look to pharmacy to curtail the raising costs of prescription drugs. It won't solve the problem, I will not be able to continue to serve as a Medicaid provider and the MA patients of Wisconsin will be the ultimate losers.

### III. Conclusion

In conclusion, in a written letter to the Pharmacy Society of Wisconsin last fall, Governor Thompson stated that he would not support the DHFS request to reduce pharmacy reimbursement rates in the budget. He further promised to the pharmacists (through his Chief of Staff) that no reduction to pharmacy reimbursement would occur at all. Obviously, this promise was not kept.

What is more disturbing, however, is that the proposal forwarded is flawed, unrealistic, and will force many pharmacists to go out of business. This will create a patient-access problem that will be far more costly than the money the state intends to save. Therefore, I respectfully encourage you and your colleagues to oppose this disastrous proposal. While I agree that rising drug costs is a problem, this proposal is not the solution. It is completely off target. After 10 years, Wisconsin pharmacies are ready for a fee increase. This proposal is ridiculous. Thank you again for your time, and I would be pleased to answer any questions.

## Profile of Medicaid Reimbursement in 1998

Which state received the highest Medicaid reimbursement in 1998 and which received the lowest? The following table, provided by the National Pharmaceutical Council, gives a state-by-state breakdown.

State	Dispensing fees	Co-pay	Ingredient reimbursements basis
Alabama	\$5.40	50 cents-\$3	WAC+9.2%
Alaska	3.45-11.46	\$2	AWP-5%
Arizona*	-	-	AWP-10%
Arkansas	4.51 + 0.103 (EAC)	50 cents-\$3	AWP-10.5%
California	4.05	G: \$1/B: \$2	AWP-5%
Colorado	4.08	G: 50 cents/B: \$2	AWP-10%;WAC+18%
Connecticut	4.10	No	AWP-12%
Delaware	3.65	No	AWP- 12.9%
District of Columbia	3.75	\$1	AWP-10%
Florida	4.23	No	WAC+7%
Georgia	4.41	50 cents	AWP-10%
Hawaii	4.67	No	AWP-10.5%
Idaho	4.54	No	AWP
Illinois	3.30-14.72	No	AWP- 1 0%; multisource drugs are
Indiana	4.00	50 cents-\$3	AWP-10%
Iowa	4.02-6.25	\$1	AWP-10%
Kansas	4.82 (average)	\$2	AWP-10%
Kentucky	4.75 OP/\$5.75 LTC	No	AWP-10%
Louisiana	5.77	50 cents-\$3	AWP-10.5%
Maine	3.35	50 cents-\$3	AWP-10%
Maryland	4.21	\$1	WAC+10%
Massachusetts	3.00	50 cents	WAC+10%
Michigan	3.72	\$1	AWP-13.5% <sup>or</sup> AWP-15.1%
Minnesota	3.65	No	AWP-9%
Mississippi	4.91	\$1	AWP-10%
Missouri	4.09	50 cents-\$2	AWP-10.43%
Montana	2.00-4.20	G: \$1/B: \$2	AWP-10%
Nebraska	2.84-5.05	\$1	AWP-8.71%
Nevada	4.64	No	AWP-10%
New Hampshire	2.50	G: 50 cents/B: \$1	AWP-12%
New Jersey	3.73-4.07	No	AWP-10%
New Mexico	4.00	No	AWP-12.5%
New York	4.50-5.50	G: 50 cents/B: \$2	AWP-10%
North Carolina	5.60	\$1	AWP-10%
North Dakota	4.60	No	AWP-10%
Ohio	3.70	No	AWP-11%
Oklahoma	4.15	\$1/\$2	AWP-10.5%
Oregon	3.80-4.16	No	AWP-11%
Pennsylvania	4.00	\$1	AWP-10%
Rhode Island	2.85-3.40	No	WAC+5%
South Carolina	4.05	\$1.50	AWP-10%
South Dakota	4.75-5.55	\$2	AWP-10.5%
Tennessee <sup>1</sup>	-	-	-
Texas	5.27 + 2%	No	AWP-10.49%;WAC+12%
Utah	3.90-4.40	\$1	AWP-12%
Vermont	4.25	\$2	AWP-10%
Virginia	4.25	\$1	AWP-9%
Washington	3.90-4.82	No	AWP-11%
West Virginia	3.90	50 cents-\$2	AWP-12%
<b>Wisconsin</b>	<b>4.38 (\$4.88 - \$5.0*)</b>	<b>\$1</b>	<b>AWP-10%</b>
<i>22 states across the country have higher pharmacy reimbursement than Wisconsin.</i>			
Wyoming	4.70	\$1	AWP-4%

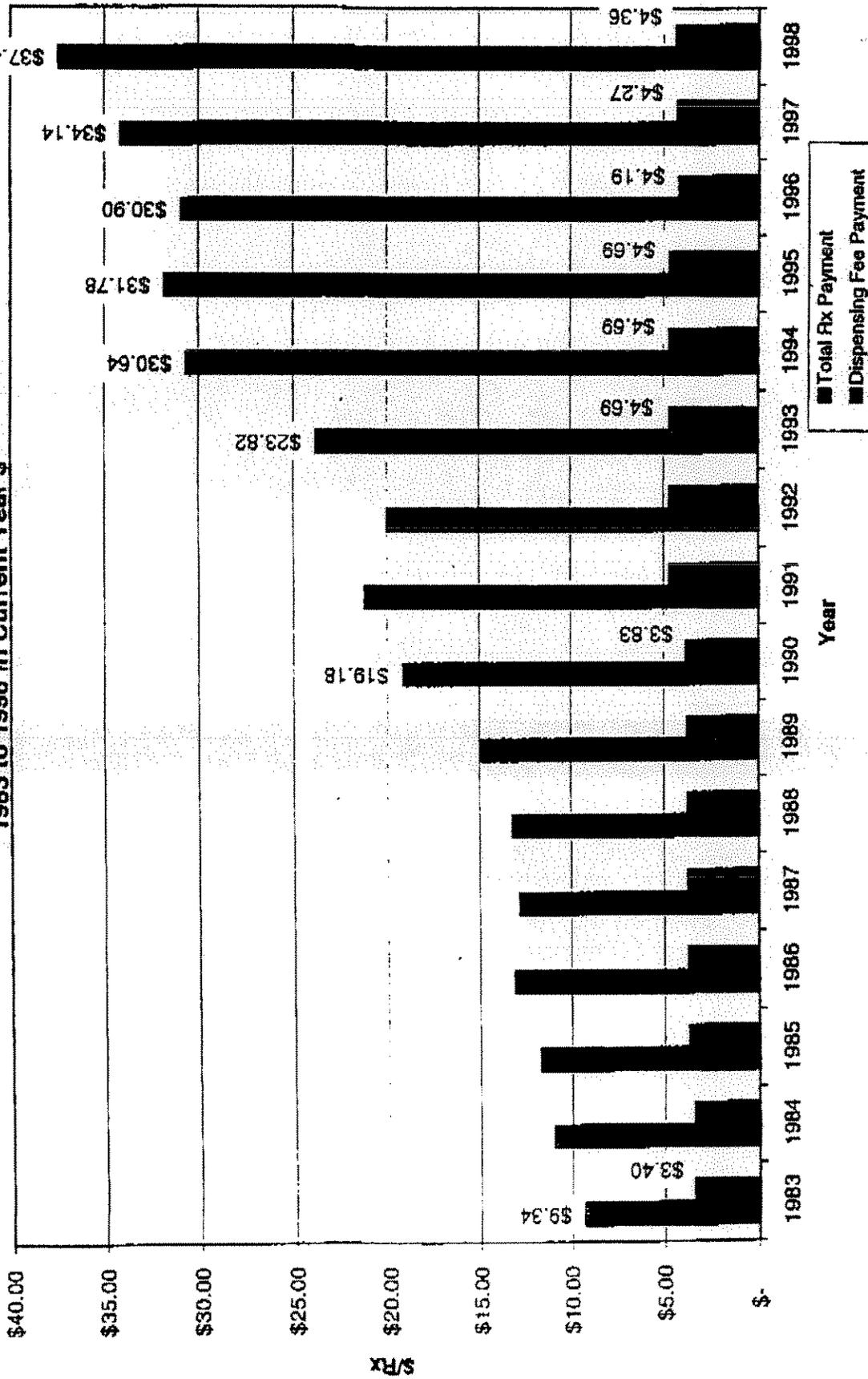
WAC = Wholesalers Acquisition Cost; AWP = Average Wholesale Price; EAC = Estimated Acquisition Cost; G = Generic; B = Brand name; OP = Outpatient; LTC = Long-term care.

Source: As reported by state drug program administrators in the National Pharmaceutical Council Survey.

<sup>1</sup> Within federal and state guidelines, individual managed care and pharmacy benefit management organizations make formulary/drug decisions.

<sup>2</sup> Wisconsin Medicaid cut \$3.50 per prescription during the 1995-96 biennium. Adapted from *Drug Topics*, February 15, 1999

**Figure 3**  
**Wisconsin - Medicaid Payments per Rx & Payments per Component:**  
**1983 to 1998 in Current Year \$**



**ADVOCAP/RSVP**

Service Area: Winnebago County  
 Phone: (920) 725-2791  
 Fax: (920) 725-6337

**Coulee Region RSVP**

Service Area: LaCrosse, Monroe,  
 Crawford, Vernon Counties  
 Phone: (608) 785-0500  
 Fax: (608) 785-2573

**Interfaith RSVP**

Service Area: Milwaukee County  
 Phone: (414) 931-9777  
 Fax: (414) 933-0419

**Kenosha Center RSVP**

Service Area: Kenosha County  
 Phone: (414) 658-3508  
 Fax: (414) 658-2263

**Northeast RSVP**

Service Area: Forest, Lincoln,  
 Vilas, Oneida Counties  
 Phone: (715) 369-1919  
 Fax: (715) 369-3686

**Northwest RSVP**

Service Area: Ashland, Bayfield,  
 Iron, Price, Counties  
 Phone: (715) 682-6502  
 Fax: (715) 682-2062

**Portage County RSVP**

Service Area: Portage County  
 Phone: (715) 346-1401  
 Fax: (715) 346-1418

**RSVP of Brown County**

Service Area: Brown County  
 Phone: (920) 429-9445  
 Fax: (920) 429-9449

**RSVP of East Central Wisconsin**

Service Area: Outagamie County  
 Phone: (920) 832-9360  
 Fax: (920) 832-9317

**RSVP of Dane County**

Service Area: Dane County  
 Phone: (608) 238-7787  
 Fax: (608) 238-7931

**RSVP of Manitowoc**

Service Area: Manitowoc County  
 Phone: (920) 683-9922  
 Fax: (920) 682-6621

**RSVP of Racine County**

Service Area: Racine County  
 Phone: (414) 637-7575  
 Fax: (414) 637-9265

**RSVP of Rock County, Inc.**

Service Area: Rock County and 3  
 towns in Illinois  
 Phone: (608) 362-9593  
 Fax: (608) 362-9820

**RSVP Superior/Douglas Counties**

Service Area: Douglas County  
 Phone: (715) 394-4425  
 Fax: (715) 394-5775

**RSVP of Walworth County**

Service Area: Walworth County  
 Phone: (414) 741-3159  
 Fax: (414) 741-3217

**RSVP of Waukesha County, Inc.**

Service Area: Waukesha County  
 Phone: (414) 544-9559  
 Fax: (414) 544-5307

**Western Dairyland RSVP**

Service Area: Buffalo, Eau Claire,  
 Jackson, Trempeleau Counties  
 Phone: (715) 985-2391  
 Fax: (715) 985-3239



**For more information,  
 contact:**

**Corporation for  
 National Service  
 National Senior  
 Service Corps**

**Wisconsin Office:  
 Phone: (414) 297-1118  
 Fax: (414) 297-1863**



**Contact the RSVP  
 office nearest you.**

## **Wisconsin Retired and Senior Volunteer Programs**

**RSVP positively impacts communities by  
 recruiting volunteers age 55 and over to  
 help non-profit and public agencies deliver  
 priority services to people of all ages.**

**You can see us working!**

My name is Laurie Jorgensen and I have worked for the past 8 years in the field of domestic violence as a Legal Advocate. I worked in Marinette and Oconto Counties and currently work in four Central Wisconsin Counties. I also serve on the Justice Committee of the Governor's Council on Domestic Abuse and sit on the Wisconsin Crime Victim's Council by appointment of the Attorney General.

I am here to speak in support of the amendment to the budget that would provide monies for civil legal services. This is a tremendous need in Wisconsin. During my years as an advocate, I have attended countless court hearings with victims of domestic violence. All hearings related to divorce, custody, child support, and restraining orders are considered civil. In many of these situations, low income victims of domestic violence end up representing themselves because they do not have the money to hire an attorney. Yet, they are unable to articulate the legal reasoning behind their need for protection for themselves and their children.

Every time victim service providers conduct surveys of needs, the need for legal service monies is one of the top two priorities listed by both victims and domestic abuse programs. Perpetrators of domestic violence are often tenacious about fighting for custody of their children, and victims left without options return to violent situations so that they do not lose their children or put them at risk. Many attorneys that work with low income clients do it as pro bono or do it at cut rates. Other attorneys are reluctant to get involved in divorce and custody cases with low income families because they know it is unlikely they will be paid.

There is often a misperception that victim service monies, such as VOCA or VAWA, assist with civil legal needs. But those funds are reserved for needs related to the criminal process and can't be used for many civil law issues. So, many victims who receive support and positive outcomes in the criminal arena are then left on their own to fight for safety in the civil legal arenas without legal representation.

The laws and legal remedies available in the courts should be available to everyone, not just those who can afford it. Money set aside for civil legal services assist our most vulnerable citizens and help insure that access to the courts is fair. The proposal to create a state grant to assist with civil legal services will be a welcome step in addressing this problem.

## PUBLIC HEARING

Dear Joint Finance Committee,

As you know millions of Americans smoke, in fact around 40,000,000, but it is also true that 8 out of ten wish they didn't. While no one ever picked up their first cigarette and claimed that their goal was to become addicted it nevertheless was in many cases what happened. Becoming addicted is a process. While the depth to which each person becomes addicted varies I still know from my experience that, no matter how many cigarettes a person has smoked and for how many years, the person in them who never smoked is still there and can be found! But, in order to quit, many people need and deserve our help!

And although cigarettes are expensive and cause cancer and heart disease and greatly impact job performance I also believe that as importantly doing something your entire life that you can't stand doing is a miserable way to live. Imagine doing something twenty times a day that you can't stand doing! People who smoke and want to quit but can't are not weak but are sensitive to a very addictive drug-nicotine. In other words they need and once again deserve our help.

And quite recently the sad truth has emerged that all along the tobacco companies were aware of the addictive power of nicotine. They knew that smoking caused cancer. Yet they not only denied it but geared their billions of dollars in marketing strategies towards one of this countries most prized possessions- us, the people. And worse yet, our children That is sick and that is why I believe it is only fair that the money awarded to the State of Wisconsin in the tobacco settlement be used to: 1.) help the 80% of the of the one million Wisconsin smokers who want to quit( including 115,00 children), 2.) to initiate a comprehensive billboard, television and radio anti-tobacco campaign geared toward prevention and 3.) push for changes that will protect all of us from second hand smoke. Without money these doors will not be opened and on behalf of the citizens of the state of Wisconsin I implore you help make it happen as your hands rest firmly on the doorknob.

Sincerely,



Tom Jensen BS, PA-C  
UWSP Health Center  
910 Fremont Street  
Stevens Point, Wi.  
1-715-346-4305  
tjensen@uwsp.edu

**STATE BUDGET BILL**  
**IDA's**  
**Section 1334 page 702**  
**Section 1292**

My name is Mary Sann and I am a former Displaced Homemaker, member of Displaced Homemaker/Single Parent Advisory Committee, Legislative Chairperson for the Wausau Catholic Deanery which consist of 22 churchs, on the Peace and Justice committee for our church and Community Chairperson for womens church council.

I would like to ask for your support of a new program that is in the State Budget Bill called "**Individual Development Accounts**". (This new program is located at Section 1334 of page 702 of the state budget bill.

I will briefly explain how IDA "Individual Development Accounts" works, who it will help, and why this program should be supported.

**How it works.** A low-income person opens up a savings account that is designated for use in asset building activity such as buying a home, starting a business or for post-secondary educational expenses. The state funds plus the funds raised by community action agencies would be used to match deposits made by the client in a 2:1 basis. The community action agency will also provide budget counseling and financial training to program participants. What makes this program so unique is the fact it is the first in the nation to be a state wide program.

**Who it will help.** It is good for low-income people because it helps give hope emotionally and financially of dreams to become reality.

Assets make a difference in social and economic development.

Some of the key benefits of the IDAs program are:

- \* Create long term thinking and planning.
- \* Accumulation of assets is the key to development of poor households.
- \* Improved self-esteem and greater confidence in the power of saving and investing.
- \* Increased knowledge and experience in managing family economics which in turn will be able to be passed on to the children.

**A personal perspective** of being divorced in 1985 and having to go on AFDC I used the system to get an Associate Degree in Marketing. It helped me off the welfare roll, but still considered low income do to personal circumstances.

With a program like this I would be able to go back to school receive more education and be able to start my own business which would enable me to be a more valuable person to the community and society.

**I ask you,** The Joint Finance Committee, on behalf of the poor to support not only the creation of this IDA Program at the recommended \$1.3 Million but also to consider increasing the funding level to \$3.8 Million for the biennium. When the Budget Bill was written, it was assumed that Wisconsin could obtain \$4 Million from new federal funding for IDAs.

However, Wisconsin can obtain only \$500,000 from federal funding for the biennium period. Therefore, we need \$3.5 Million from the State Budget. CAPs will raise the other \$1.5 Million for the program.

**Thank you** for your support of this bill on behalf of the poor and all caring people of the poor.

## EDGEWATER HAVEN FACT SHEETS

WRITTEN TESTIMONY - JOINT COMMITTEE ON FINANCE PUBLIC HEARING,  
APRIL 13, 1999, BETWEEN 10:30 am and 5:00 pm IN STEVENS POINT, WISCONSIN

1. Edgewater Haven received approximately 75% of it's cost in Medicaid revenues to care for it's frail elderly guests. Our private pay skilled rate of \$125.00 per day is 31.4% greater than the \$95.13 Medicaid daily rate, compelling the private resident to subsidize our Medicaid deficit.
2. The anticipated Medicaid rate increases of 1.77% and 1% during the first and second years of the 1999-2001 state budget, respectively, are woefully inadequate to offset targeted cost increases of between (3) and (8) percent for supplies and equipment during the same period. How will we be able to hire additional staff needed and increase wages for present staff if we cannot adequately meet the financial demands imposed by inflation?
3. Presently, the turnover rates for our staff (by position) are as follows:

Part-time Registered Nurse	33%
Part-time Licensed Practical Nurse	150%
Full-time Certified Nursing Assistant	17%
Part-time Certified Nursing Assistant	130%

In addition, we routinely utilize between 150 and 200 hours of expensive staff overtime to meet resident care needs.

4. Our pay scale is relatively restrictive as determined, to a large measure, on the reimbursement we receive from Wisconsin for our services provided to Medicaid (70% of Total

occupancy) beneficiaries. By position, historical hourly rates by position are:

A. Housekeeping, Laundry and Kitchen

Hourly Rate

	07/01/96	07/01/97	07/01/98
Probation	6.59	6.79	6.99
60 days - 2 years	7.01	7.22	7.44
2 years - 5 years	7.25	7.47	7.69
5 years - 8 years	7.48	7.70	7.93
8 years - 12 years	7.56	7.79	8.02
12 years - 15 years	7.93	8.17	8.42
15+ years	8.10	8.34	8.59

B. Certified Nursing Assistants, Therapy Aides

Probation	7.68	7.91	8.15
60 days - 2 years	7.87	8.11	8.35
2 years - 5 years	8.08	8.32	8.57
5 years - 8 years	8.28	8.53	8.79
8 years - 12 years	8.37	8.62	8.88
12 years - 15 years	8.76	9.02	9.29
15+ years	8.91	9.18	9.46

C. Cook

Probation	6.64	6.84	7.05
60 days - 2 years	7.26	7.48	7.70
2 years - 5 years	7.50	7.73	7.96
5 years - 8 years	7.73	7.96	8.20
8 years - 12 years	7.82	8.05	8.29
12 years - 15 years	8.19	8.44	8.69
15+ years	8.35	8.60	8.86

D. Cook's Helper

Probation	6.59	6.79	6.99
60 days - 2 years	7.14	7.35	7.57
2 years - 5 years	7.37	7.59	7.82
5 years - 8 years	7.58	7.81	8.04
8 years - 12 years	7.67	7.90	8.14
12 years - 15 years	8.05	8.29	8.54
15+ years	8.21	8.46	8.71

E. Maintenance Man	07/01/96	07/01/97	07/01/98
Probation	7.67	7.90	8.14
60 days - 2 years	8.47	8.72	8.98
2 years - 5 years	9.15	9.42	9.70
5 years - 8 years	9.38	9.66	9.95
8 years - 12 years	9.49	9.77	10.06
12 years - 15 years	9.87	10.17	10.48
15+ years	10.02	10.32	10.63

F. Maintenance Man Assistant

Probation	6.99	7.20	7.42
60 days - 2 years	7.69	7.92	8.16
2 years - 5 years	7.97	8.21	8.46
5 years - 8 years	8.19	8.44	8.69
8 years - 12 years	8.30	8.55	8.81
12 years - 15 years	8.67	8.93	9.20
15+ years	8.84	9.11	9.38

G. RN - LPN	Starting Wage	Average Wage	Highest Wage
RN	16.46	17.50	19.69
LPN	12.18	12.98	13.21

Staff Shortages

In each of the following staff categories, on average, these positions were budgeted but the facility was unable to fill in 1998,

Position	Ave. Starting Hourly Wage		Budgeted FTE Positions	Ave. # of Vacant FTE Positions	Average Length of Time to Fill a Vacant Position
	1997	1998			
a. CNA	7.68	7.91	49.0	1-2	6 weeks
b. LPN	11.83	12.18	5.6	.5	1 year
c. RN	15.98	16.46	14	1	3 months
d. Dietary Aide	6.59	6.79	8.9	0	30 days

## Recruitment Techniques Used

Which of the following recruitment methods are you currently utilizing? For those methods used by your facility, please rate their level of success ranging from; 1-unsuccessful; 2-moderately successful; and 3-very successful. Please circle each method you use:

	Unsuccessful	Moderately Successful	Very Successful
a. Advertising in local publications	1		
b. Other publications	1		
c. Sign on bonus for new employees	1	2	3
d. Recruitment bonus for current employees	1	2	3
e. On-site training for Nursing Assistants	1	2	3
f. Shift differential	1	2	3
g. "Weekend-only" differential	1	2	3
h. Higher wages in lieu of benefits	1	2	3
i. Flexible scheduling	1	2	3
j. Outreach to students	1	2	3
k. Linking with community through colleges	1	2	3
l. Tuition reimbursement/assistance	1	2	3
m. Professional image of Nursing Assistants	1	2	3
n. Use of regional pools	1	2	3
o. Transportation to and from work site	1	2	3
p. Child day care	1	2	3
q. Other (please describe)	1	2	3

1 LAUNDRY  
HSPKG.  
MAINTENANCE

2 NURSING

3 DIETARY  
3 DIETARY

3 CNA'S  
(TURNOVER  
CONCERNS)

## INTERGOVERNMENTAL TRANSFER PROGRAM

The facilities in Wisconsin that care for individuals with the most complex and challenging care needs are at risk of being forced out of business due to state policy. County nursing homes in Wisconsin have historically accepted the individuals who privately run facilities routinely turn away. Accepting these high-need, high-cost individuals obviously has an effect on a facility's bottom line.

In recognition of this unique nature of county homes, the Intergovernmental Transfer Program (ITP) was established in 1992. This program allowed the state of Wisconsin to use county homes' Title XIX allowable expenses to garner federal matching dollars.

This federal "matching" program provides enough dollars for Wisconsin to fully reimburse county homes for their losses and have additional funds left to use for other state expenses. From 1992-1995 that is how the program worked. Since 1995, however, despite continuous increases in the amount of federal funds coming to Wisconsin, the state has returned a decreasing share of those funds to reimburse county losses and utilized the difference to supplant General Purpose Revenues (GPR) (see chart).

(In Millions)

Fiscal Year	County Nursing Home Certified Losses	Fed. Funds Received to Cover Those Losses	Funds Returned to Counties	Taxes Paid by County Property Taxpayers for Funds Received by State
1992-93	46.3	70.6	15.0	31.3
1993-94	43.1	65.9	52.1	-9.0
1994-95	48.1	72.1	55.7	-7.6
1995-96	52.2	77.3	37.1	15.1
1996-97	59.2	85.7	37.1	22.1
1997-98	63.6	91.0	41.7	21.9
1998-99	68.0	96.4	37.1	30.9
<b>TOTAL</b>	<b>380.5</b>	<b>559</b>	<b>275.8</b>	<b>104.7</b>

As you can see, since 1995 an increasing portion of county homes' expenses are not being reimbursed. This is despite the fact that the amount of federal dollars these losses are generating is increasing every year.

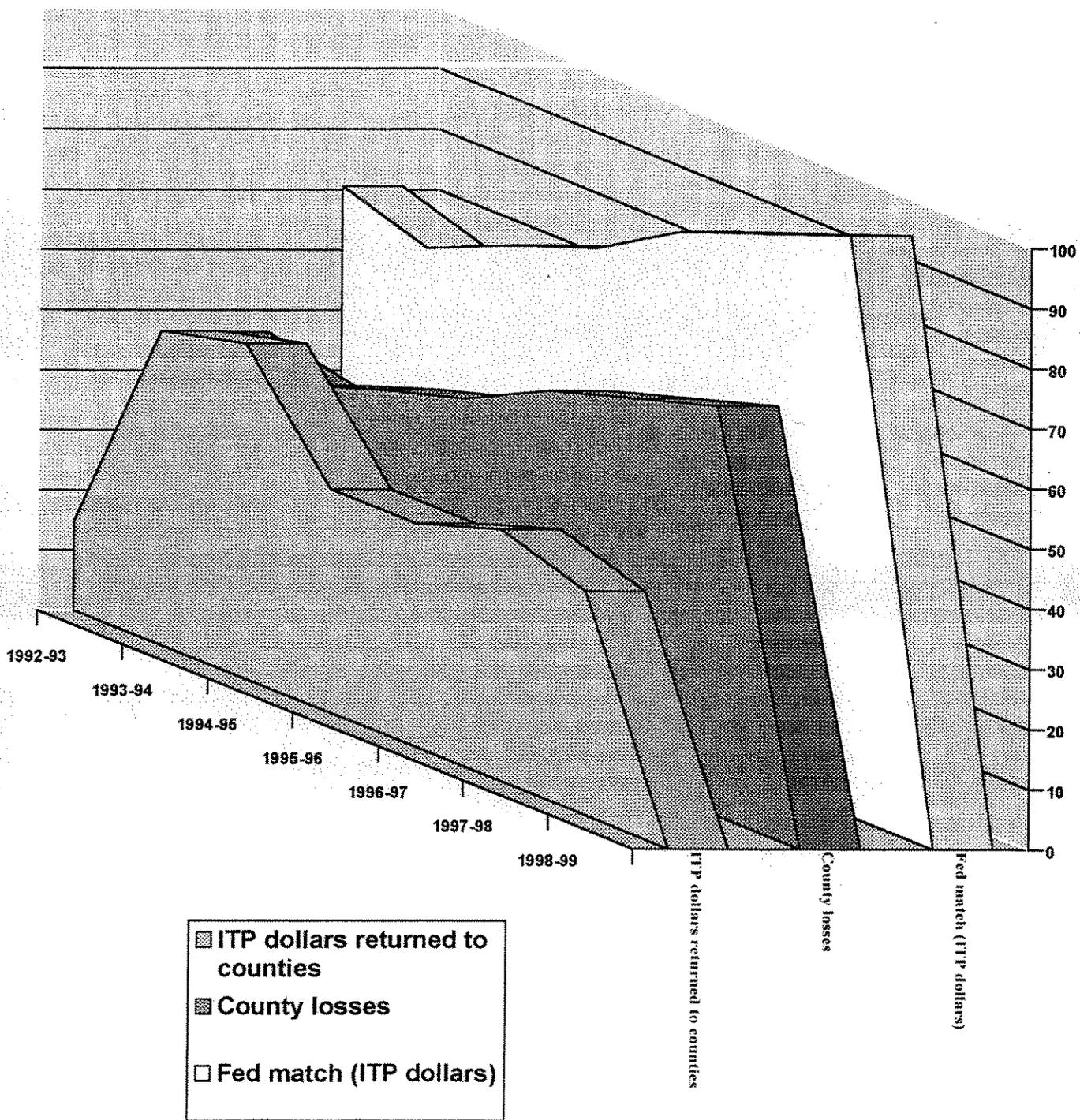
The policy of utilizing more and more of these federal dollars that are "matching" the county home losses for non-county home purposes will ultimately force county nursing homes out of business. That would be a tremendous mistake for everyone involved. First, there would be a void for people with intense needs that have historically ended up in the county nursing home. Second, the tens of millions of federal dollars that Wisconsin is receiving every year via the county nursing homes would disappear.

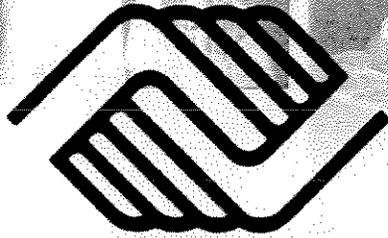
Counties are simply asking that the state reimburse the county homes' losses that were utilized to generate the federal funds. The state can do this and still have a significant amount of money left over to use for its purposes. This would seem to be a win-win situation. If the state's greed, however, continues to drive decision-making, the "well" will dry up for everyone concerned - most importantly, for those currently receiving care that isn't offered anywhere else.

**PROPOSAL: Amend Wis. Statutes s. 49.45 (6u) to read:**

**Notwithstanding sub. (6m), from the appropriation under s. 20.435(5)(o), for reduction of operating deficits, as defined under criteria developed by the department, incurred by a facility, as defined under sub. (6m)(a)(3), that is established under s.49.70(1) or that is owned and operated by a city, village or town, the department shall distribute to these facilities at least \$72 million in each fiscal year...**

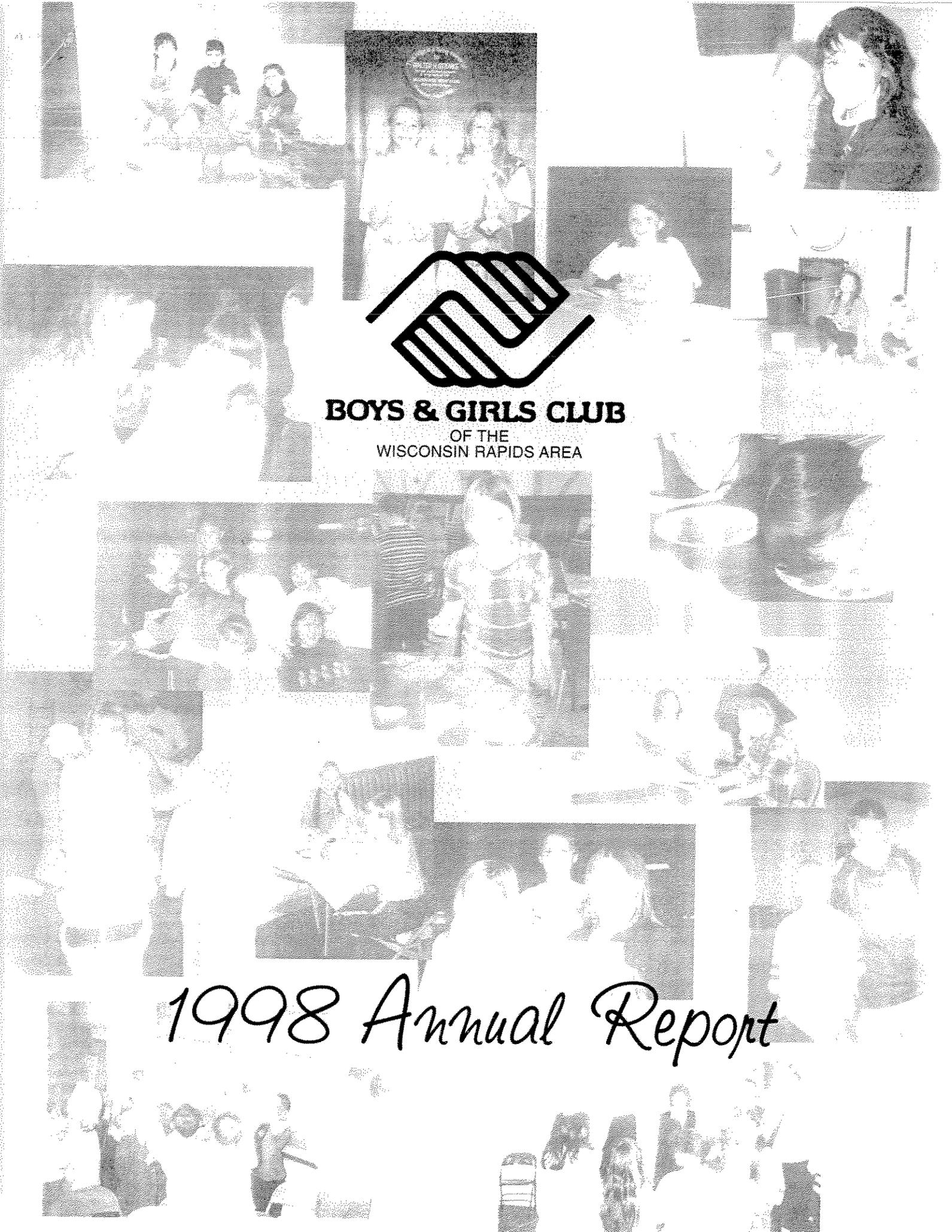
## Diversion of ITP dollars from counties (in millions)





**BOYS & GIRLS CLUB**  
OF THE  
WISCONSIN RAPIDS AREA

*1998 Annual Report*





## Message from the Executive Director

1998 was a transitional year for the Boys & Girls Club of the Wisconsin Rapids Area. As I completed my first full year as Executive Director, I am proud of the

accomplishments of the organization. Not only did we increase our membership significantly, the types of programs and services we provided were exceptional. The results of our Stages of Organization Effectiveness and our Commitment to Quality standards (both measurement tools from the Boys & Girls Clubs of America, our parent organization), reflect our improvement in a variety of areas. It was a year of planning and preparation, a year to focus on our current status and on our future. It took courage and commitment to step back from our original plans of a 2 million dollar facility and reevaluate the direction of the entire organization. The results of our Strategic Plan have given us a clear map of where we are going and how we are going to get there.

As 1999 began, our Capital Campaign effort and building renovation took shape. The work of many dedicated staff members, Board members and community volunteers will insure the success of this ambitious endeavor. Despite the challenges facing us as a new organization – issues of resource development, facility acquisition and ownership and personnel issues and policies – we have managed to stay focused on our primary mission and reason for existence – KIDS!!! Children are our future. We have a responsibility to provide the resources they need to grow up to be caring, productive adult citizens, capable of giving something back to society. Thank you to everyone who has contributed their time, talents and money to help us help kids. We truly can make a difference in the lives of many!

*Marcia L. Hendrickson*



**BOYS & GIRLS CLUB**  
OF THE  
WISCONSIN RAPIDS AREA

### STAFF MEMBERS

- Marcia Hendrickson  
Executive Director
- Deborah Hancock  
Unit Director
- Christopher Bondioli  
Program Director
- Wendy Staven  
Youth Development Director
- Judith Shepard  
Administrative Assistant

### BOARD MEMBERS

- Carson Heinecke, President
- Denis Kester, Vice President
- Robert Miller, Treasurer
- Robert Webster, Secretary
- Phil Brown, Past President

- Sue Brown
- Jan Cismoski
- Page Casey Clark
- Guy-Robert Detlefsen
- Jill Fasching
- John Gruenloh
- Xou Khang
- Gene Lohr
- Cynthia Nepper
- Mark Olinyk
- Mary Olson
- Libby Rosandick
- Deanne Seifert
- Don Sleeper
- Mike Spranger
- Robert Wells

## January

- Marked the fourth year of operations at the Elks Lodge.
- Saturday programs, including a Super Bowl Bash were held.
- Wisconsin Rapids Lions Club donate \$1500 to Club.
- 15 Club girls participate in "Renaissance Girls" Grand program.
- "Power Hour" homework program begins.

## February

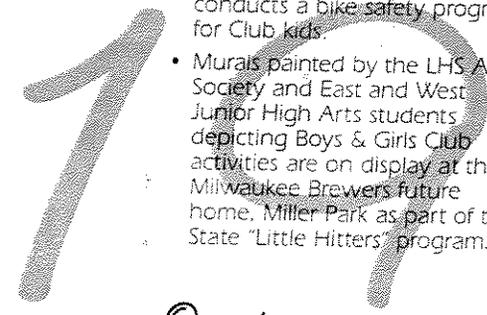
- Teen night outreach program, in cooperation with the Hmong association is successful in recruiting new members.
- Senator Herb Kohl visits the Club for our annual meeting where Club kids perform a skit with their "wish list" for new facility.

## May

- Club kids participate in Archery class and Spring planting projects.
- Boys & Girls Club volunteers sell ice cream at the Hopa Tree Arts Festival.
- End of the year events include a Skate City party and "last day Cook-out" at the Club.

## June

- Summer programs are run at three different sites: Alexander Middle School in Nekoosa and Howe and Mead School in Wisconsin Rapids, serving over 100 kids per day.
- Thanks to the WCN-Bell Bancorp Foundation, two of our Club members are able to attend camp at Camp Whitcomb-Mason run by the Boys & Girls Club of Greater Milwaukee.
- The Board of Directors decides to not pursue a new facility at Witter Field and instead enter into a Strategic Planning process to determine the future direction of the organization.
- WRPD Officer Bob Webster conducts a bike safety program for Club kids.
- Murals painted by the LHS Arts Society and East and West Junior High Arts students depicting Boys & Girls Club activities are on display at the Milwaukee Brewers future home, Miller Park as part of the State "Little Hitters" program.



## September

- Fall programs begin, including outreach sites at Grove and Mead elementary schools.
- Thanks to a special grant from the Community Foundation, the outreach site at Alexander Middle School in Nekoosa is running for another year. Participation at these sites results in memberships doubling in 1998.
- The Strategic Planning committee identifies the need for a facility as a primary focus.

## October

- Our annual Halloween Party at the Rapids Mall attracts over 350 participants.
- Archery class is held and Friday Flag Football league wraps up another successful season.
- SMARTGIRLS, a program dealing with a wide variety of issues facing adolescent girls is started.

# The Year

## March

- Wisconsin Rapids Sunrise Rotary Club donates \$4000 from their "Care to Share" auction to the Club.
- Financial Development Committee formulates plan for annual appeal, prospective fund raisers.
- Spring Break activities include Limbo and Sand Castle Building contests and pool tournament. Woodworking class had Club members making birdhouses and carry-alls. Girls Torch Club helps with the St. Patrick's Day Party at the Lowell Center.

## July

- Summer programs include a "make-over" session at MSTC, a TaeKwonDo class, talent shows and a "Battle of the Sites" where Club members compete in a variety of games, sports and activities.
- Donahue Super Sports sponsors a benefit Motorcycle ride for the 5th year in a row. Over 150 bikers participate.
- "Kids Night at the Races" is held at Golden Sands Speedway. Bussing provided by Nekoosa businesses and organizations doubles summer participation at the Nekoosa site.

## April

- Support from the Wisconsin Rapids Oddfellows Lodge, Noon Rotary Club Foundation and Consolidated Papers Foundation of over \$5,000 towards programs and equipment for the Club enable us to provide activities to additional members.

## August

- Corvettes of the North generously donate over \$1000, the proceeds of their car cruise.
- FIELD TRIP FRENZY, two full weeks of special activities and field trips included excursions to Rainbow Falls Water Park, Cera Park, Skate City, horseback-riding trip, Nepco Lake, the zoo and overnight trips to Boys & Girls Clubs in Green Bay and Superior.
- The first Annual Appeal, "Kampaign for Kids" begins, resulting in over \$15,000 being raised for Club operations through this direct mail effort.

## Message from the Board President



It has been a sincere pleasure to serve as Board President of the Wisconsin Rapids Area Boys and Girls Club these past two years. In this relatively short span of time, the organization has changed significantly and continues to do so. Granted, there have been growing pains along the way; however, the positives have far outpaced the negatives. The end result is that the organization has reached a new and higher level of maturity. With such growth comes additional responsibilities and expectations from the club members and the community. Going forward, a detailed course of action has been set forth as outlined in our recently completed strategic plan.

The Board of Directors has been committed to acting responsibly and proactively to ensure the continued success of the organization. That success is measured by the quality of youth that pass through our doors and become productive members of our community. We at the Boys and Girls Club take tremendous pride in our mission to give all youth that opportunity through low cost, adult supervised programs to build character and self-esteem.

The dream of a new site with expanded amenities has been realized with the purchase of a 10,000 square foot building near Robinson Park. We look forward to the move this spring and the new programming possibilities that the site will offer. The opportunity to serve more youth from a central location is an added benefit. A special thank you to the Elks Club for their support in establishing our first real home.

Our capital campaign to raise \$350,000 is now officially underway as we seek community financial contributions to renovate and equip our new facility. Our Board has listened to what our youth needs are and what the community can and will financially support in making our facility selection and embarking upon our capital campaign.

Going forward, the Boys and Girls Club will continue to experience change that will require specific action plans as outlined within the Club's strategic plan. There are three specific issues that I see as paramount to ensure continued success of the Club's operation.

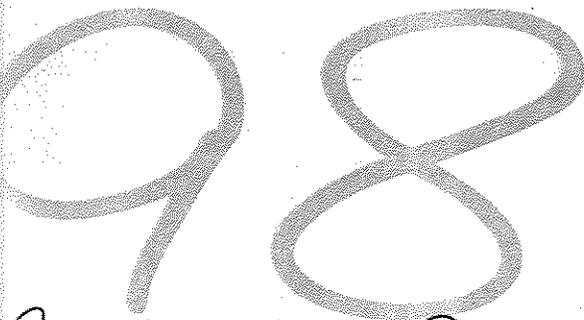
Firstly, an expansion and continuity of financial development projects must be defined. As the operation grows, funding requirements will increase. Since the organization offers low membership fees (\$5.00 per year), a substantial portion of revenue must come from outside funding projects and community support. I challenge the Board and community to provide the fundraising projects and ongoing financial support respectively to keep the Boys and Girls Club affordable for all youth.

Secondly, the expanded facility should and will attract a broader base of youth. We need to offer programs suitable for older age groups. Our teens not only needed a suitable location, but their presence will also convey a strong role model perception to our younger members.

Lastly, the new facility will provide a venue to expand programs for the various age groups. The added benefit of Robinson Park will further enhance this effort. Our staff will be challenged with providing new and interesting supervised programs to serve our youth. The success of any Boys and Girls Club hinges upon its program scheduling, and I am confident our staff will embrace this expanded role.

Thank you to the staff, Board of Directors, and community for your support these past two years. And finally, a special thank you to our youth for your enthusiasm and dedication to YOUR club.

Carson L. Heinecke



## November

- The Strategic Plan is adopted by the Board of Directors, clearly outlining the direction of the organization for the next 5 years.
- Plans for a Capital campaign, including cabinet structure and preparation of marketing materials begins.

## December

- Thanks to the Wood County Bank, over 120 Club kids had a great time at our fourth annual Skate City Holiday party. Skating, prizes, pizza and fun were had by all.
- Plans continue to progress on our building campaign, acquisition and renovation. 1998 ends with the hopes and plans for a new home in 1999 becoming a reality for the Boys & Girls Club of the Wisconsin Rapids Area.

## In Review

# 1998 Donors

Affordable Printing - Don Kryshak  
 Norm & Anne Ahles  
 Don & Joan Allen  
 Ed Altman Construction  
 AmeriDn Motel  
 Tom & Jacqueline Arnold  
 Bob & Lin Arterburn\*  
 Edward & Dorothy Aughey  
 B.D.T., Inc.  
 Hartley & Ruth Barker\*  
 Becker & Kumm CPA's  
 Margret Bell  
 Steve & Paula Bell  
 Bell Foundation - BellCorp.  
 Dick & Donna Berndt  
 Ernest Berryman  
 Better Built Homes -  
 Bob Haferman  
 John Billings  
 BNWC Properties - Bill Cahak  
 Marty Boswell  
 Nicholas & Jennifer Brazeau  
 R.S. Brazeau, Inc.  
 Patrick P. Brennan\*  
 Bring's Cycling & Fitness  
 Susan Brown  
 Phil & Mary Brown  
 William & Dorothy Bruener  
 Norb & Marian Brunner  
 Larry & Judy Callahan  
 Rick & Page Casey  
 John & Jan Cismoski  
 Gwen Cooleigh  
 Groff & Lila Colett\*  
 Consolidated Papers  
 Foundation, Inc.  
 Corvettes of the North Car Cruise  
 Peter & Donna Cramer  
 D.N. & B. Crowther  
 Robert & Shirley Cuff  
 David Harold's  
 Gary & Susan Dempze  
 Gordon & Ins Dempze  
 Detiefsen Law Office  
 Donauwe Super Sports  
 Donald & Jean Dreviski  
 Wayne & Helen Duckart  
 Eagle Construction -  
 Garth Larson  
 LeRoy & Arlene Engelhardt\*  
 Gorton & Caroline Evans\*  
 Evren Securities  
 Fehrman Insurance  
 Firstar Bank  
 Firstar Bank - Wisconsin Rapids  
 Marcia Flemming  
 Neal & Mary Folz  
 Gamma Phi Sorority  
 Georgia-Pacific Foundation, Inc.  
 Pat & Mary Ann Getzin  
 Charles & Gayle Gibbons  
 Golden Eagle Builders  
 Guy & Kathy Gottschalk  
 Greg Eliious Motors  
 James & Geri Groskopf\*  
 John & Deb Gruenion  
 Hadley Office Supply  
 Don Halverson  
 Estelle Harcinski\*  
 Steve & Monica Hass  
 Bill & Ann Hazelwood  
 Carson & Candice Heinecke  
 Amy O. Hemming  
 Dan & Annette Hendrickson\*  
 Kurt & Marcia Hendrickson\*  
 Kurt & Kim Heuer  
 Robert & Linda Hewitt  
 James & Ann Higgins  
 Mike & Barb Hittner -  
 Family Natural Foods  
 Homestead Golf & Supper Club -  
 Duane Haferman  
 Hopa Festival  
 Howe School Student Council  
 Tim & Pamela Huebner  
 H.M. & Elizabeth Hughson\*  
 Ila Ironside  
 Eilen Jensen  
 Ron & Marilyn Jevnick  
 Wayne & Betty Johnson\*  
 Ruth A. Johnson  
 Thomas & Marsha Judge  
 Chad & Deborah Kane  
 Richard Kenney  
 Denis & Barb Kester\*  
 Xou Khang  
 Kids Night at the Races  
 John Kinsey  
 John & Christine Kinzel  
 Robert Klement  
 James & Jacqueli Kolinski  
 Victor & Kathleen Kopacz\*  
 Art & Joanne Koskela  
 Randall Kraemer\*  
 Dave & Donna Krommenacker\*  
 Tim & Jaclyn Laatsch\*  
 Lampert-Lee & Associates  
 Local 1147 IBEW  
 Local 655 International  
 Association of Machinists  
 Local 807 UA of JA of P & P  
 Lodge #91 Wisconsin Rapids  
 Oddfellows  
 Lodge 128 F&AM  
 Gene & Jacki Lohr  
 Andrew & Nancy Lucas  
 Jack & Jean Luedtke  
 Lure Inn  
 John & Jacquelyn McDonough  
 Robert & Elizabeth Maier  
 Mary Manske  
 Mark Motors - Mark Olinyk  
 Denis & Casey Martin\*  
 James & Mary Mason  
 Don & Eleanore Massa  
 Ron & Deb McCabe  
 Helen A. Mead  
 George Mead/Susan Feith  
 Clara Melsen  
 Rick & Mary Merdan  
 Andy & Jenna Metcalf  
 Tad & Dotte Meyer  
 Mike Spranger Real Estate Staff  
 Gene & Jacki Miller  
 Ted & Elsbeth Miller\*  
 Motorcycle Fun Ride #4  
 Larry & Helen Murtfeldt\*  
 Edith Nash  
 Lawrence & Naomi Nash  
 Nash, Podvin, Tuchscherer,  
 Huttenberg, Weymouth &  
 Kryshak  
 National Association of Letter  
 Carriers  
 Nekoosa Business Council/  
 Chamber of Commerce/  
 Summer Bus  
 Nekoosa Corporation - Summer  
 Bus Program  
 Nekoosa Lions - Summer Bus  
 Program  
 Nekoosa Port Edwards State Bank  
 Don & Cindy Nepper\*  
 Greg & Pam Nettesheim  
 David & Patricia Nimitz  
 Ted & Mary Olson  
 Scott & Linda Paterick  
 Mario & Minerva Ponce  
 Kathleen Potter  
 Professional Policeman's  
 Association  
 Proffitt's (Younkers)  
 Verne & Nancy Quick  
 William & Mary Jane Quinn  
 Ed & Nancy Radlinger -  
 EMR Lawn Service  
 Rapids Rental  
 Rapids Riders 4-H Club  
 Dan & Mary Rezm  
 The Ridges  
 Russ & Karen Rifleman  
 Riverside Rebekah Lodge #12  
 Jim & Mary Beth Rokus  
 Roger & Pauline Romanski  
 Louis & Libby Rosandick  
 Bob & Chen Rose  
 Les & Pamela Ross  
 Dean Ryerson  
 John & Jean Schaller  
 Leon & MaryKay Schmidt  
 Schmidt, Grace & Duncan  
 Schreiber Foods - Wisconsin Rapids  
 Pat Schuetz  
 Sears - Ralph Totzke  
 Mark & DeAnne Seifert  
 Sharon Nelson Real Estate  
 Larry & Judy Shepard  
 Kevin Shibiiski  
 Shopko - Wisconsin Rapids  
 Phillip & Pat Simkowski  
 Kirk & Ann Soe  
 South Wood County Community  
 Foundation, Inc.  
 Mike & Dawn Spranger  
 St. John Ev. Lutheran Evening  
 Guild - Keilner  
 John & Judy Steele\*  
 Donald & Patricia Stein\*  
 James & Pat Stone\*  
 Joseph & Dorothy Streb\*  
 Ronald & Deborah Swanson\*  
 Taco Bell  
 Taco John's  
 Dale & Kathy TerMaat\*  
 Tom & Mary Thiele  
 Gerald & Barbara Timm  
 Dave & Cindy Tork  
 Wipfl Ullrich Bertelson  
 Garry G. Vanatta  
 Gerard & Doris Veneman  
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 Walker Cranberry Co.  
 Walmart Foundation  
 Roger & Mary Lou Wangen  
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 WCN Bancorp  
 Robert & Linda Webster  
 Bob & Jen Wells  
 James & Donna Wilkes  
 Wisconsin Rapids Kiwanis Club  
 Wisconsin Rapids Professional  
 Police Assoc.  
 Wisconsin Rapids Rotary  
 Foundation  
 Wisconsin Rapids Sunrise Rotary  
 Wisconsin Rapids Jaycees  
 Wood County National Bank -  
 Keynotes  
 Eilen Young

\* Indicates Matching Funds From:  
 Consolidated Papers  
 Foundation, Inc.  
 Georgia-Pacific  
 American Express

Thanks!

## The Boys & Girls Club Success Story

The Boys & Girls Club has served over 1,500 area youth since opening our doors in February 1997.

### 450 Membership

- 300 area youth
- Average age: 13
- 64% Caucasian
- 34% Southeast Asian
- 75% Wausau residents (split evenly between east & west sides)
- 18% DC Everest School District
- 7% surrounding communities
- 31% low-income households

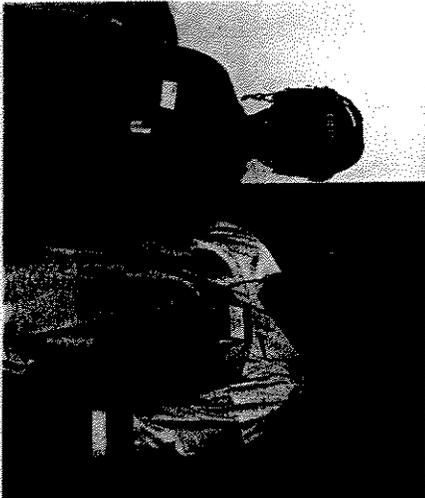


**BOYS & GIRLS CLUB  
OF THE WAUSAU AREA**

P.O. Box 2386

Wausau, Wisconsin 54402-2386  
(715) 845-2582 • Fax (715) 845-0940

**BOYS & GIRLS CLUB  
OF THE WAUSAU AREA**

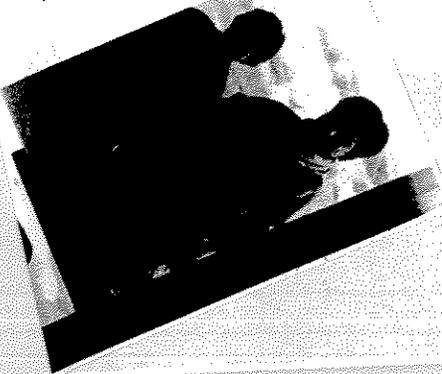


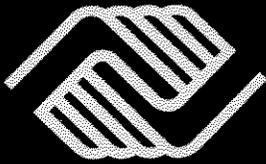
1990, the Boys & Girls Clubs of America  
growth development  
ing over 2.6 million  
nswide.

## A Growing State & National Movement

### Hours of Operation

We offer programs Monday  
through Friday 3 to 8 p.m.,  
Saturday noon to 4 p.m.,  
September through May.  
Our summer hours are





**BOYS & GIRLS CLUB  
OF THE WAUSAU AREA**

**THE POSITIVE PLACE FOR KIDS.**

**OFFICERS**

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**B. Eugene Davis, Jr.**  
CW PAPER

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**Cyndi Schneider**

OFFICE OF THE MAYOR, WAUSAU

**Shawn Sullivan**

JOHN MUIR MIDDLE SCHOOL

**Kerry Whalen**

NORTHWESTERN MUTUAL LIFE

**Matthew E. Yde**

STRASSER & YDE, S.C.

**Boys & Girls Club Mission**

*The Boys & Girls club of the Wausau Area is a youth guidance & development agency dedicated to working with youth of all backgrounds to develop the self-esteem, character and skills necessary to become productive citizens and leaders. The Boys & Girls Club provides a safe and positive environment for youth, grades five through twelve. The Boys & Girls Club currently serves over 500 area youth.*

**History**

- Boys & Girls Clubs of America, founded in 1860
- B&GC of the Wausau Area chartered by Boys & Girls Clubs of America as full member organization in April, 1997
- One of 26 Clubs in WI, serving 50,000 youth annually
- One of 2000+ chartered Clubs with Boys & Girls Clubs of America, serving 3 million youth annually
- **Rated the #1 youth service agency by the Chronicle of Philanthropy for past three years running**
- Wide range of after-school programs in a non-school setting, 6 days a week during the school year, 5 days a week during the summer

**Five core program areas**

The Boys & Girls Club provides youth guidance & development programs in the following areas:

- Character & Leadership Development
- Education & Career Development
- Health & Life Skills
- The Arts
- Sports, Fitness & Recreation

**Membership**

- Serve a diverse cross-section of area youth - **over 1700 youth in 1998**
- 470 active members
- 80% from Wausau Schools
- 14 % from DC Everest Schools
- 6% from outlying areas
- 24% from low-income families
- 29% from single parent families
- 25% Southeast Asian

**New Programs & New Initiatives**

- Ceramics
- Internet Investment Club
- Junior Staff - career prep
- Weekly Volunteer Projects
- Wausau School District 21<sup>st</sup> Century Learning Center Grant
- Capital Campaign
- B&GC Extension @Greenheck Field House

## **Collaborations**

- AmeriCorps
- Boy Scouts
- Friday Night Live w/YMCA
- NOW/Girl Scouts
- Peer Court/ VIP(ATTIC, B&GC, BigBrothers/BigSisters, Children's Service Society)
- Wausau Conservatory of Music
- Wausau School District, 21<sup>st</sup> Century Community Learning Centers

## **Need for Services**

Community needs assessment conducted by United Way and other community organizations have identified the following information:

- 23% of 7<sup>th</sup> graders use alcohol monthly
- 65% of high school seniors use alcohol monthly
- 55% of high school seniors are sexually active
- 40% of all middle and high school students (2,000+) do not participate in any after-school activities
- 63% of all middle and high school students have low self-esteem
- 70% of all middle and high school students indicate that they have no positive relationships with adults.
- 400+ area youth have been identified by police as active gang members
- Juvenile arrests in Wausau have increased 141% from 623 to 1504 non-traffic arrests between 1992 and 1997

The Boys & Girls Club specializes in youth development programs which address all of these issues and more.

## **National Recognition for Excellence in Youth Development**

- Boys & Girls Clubs of America has been rated the #1 youth serving organization by the Chronicle of Philanthropy for the past three years

## **Leadership & Staffing**

- The Boys & Girls Club is governed by an outstanding group of board volunteers, recognized as community leaders
- The B&GC has one full-time executive director and one half-time administrative assistant
- The B&GC program is developed by two full-time youth development professionals, assisted by three half-time youth development professionals, four program assistants and numerous adult and youth volunteers

## **Hours of Operation**

- The B&GC is open Mon. – Fri., 3-8pm and Sat., noon – 4pm, during the school year
- The B&GC is open Mon. – Fri., 9am-5pm, during the summer

## **Facility**

The B&GC operates a 10,000 square foot facility including:

- Active Area (4,500 sq.ft., rollerblading, martial arts, paddle tennis, soccer, floor hockey, etc.)
- Art & Kitchen area (600 sq.ft., potters wheel, multiple work spaces, oven, refrigerator, etc.)
- Games Area (1,500 sq.ft., 3 pool tables, 2 ping pong, 1 foos ball, 1 bumper pool, 1 air hockey)
- Learning Center (including computers, encyclopedia, piano, drums, etc.)
- Lounge (1,000 sq.ft, TV/VCR, game station, stereo, sofas, chairs, etc.)

**Appendix A**  
**Support Letters**

**Boys & Girls Clubs of Wisconsin**  
**Targeted Outreach Initiative**

# CWPAPER

EXCELLENCE IN DISTRIBUTION

November 20, 1998

Governor Tommy Thompson  
Wisconsin State Capitol  
P. O. Box 7863  
Madison, WI 53707-7863

Dear Governor Thompson:

The Boys and Girls Club of the Wausau area has been anticipating the possibility of participating in a grant called "Targeted Outreach Initiative" from the Wisconsin State Legislative to the Boys and Girls Clubs throughout the state.

As a current volunteer president of the Wausau Area Boys and Girls Club, I recognize that we have many adult volunteers and hundreds of contributors who are working to provide assistance to our youth.

When we see the millions of tax dollars spent in our area to aid troubled youth, we are convinced the dollars spent on prevention go a lot further.

For that reason, I sincerely ask for your review and support for the proposal to provide funding for the Boys and Girls Club "Targeted Outreach Initiative".

Enclosed please find some data and statistics to demonstrate why these would be wise dollars.

Sincerely,



B. Eugene Davis, Jr.  
President

BED/nd

Encls.

Member Company: Network Associates • NPTA - National Paper Trade Association • ISSA - International Sanitary Supply Association

APPLETON  
2900 NORTH ROEMER ROAD  
P O BOX 997  
APPLETON, WI 54912-0997  
TEL 1-920-738-5656  
FAX 1-920-738-5659

WAUSAU  
400 SOUTH 72ND AVENUE  
P O BOX 2006  
WAUSAU, WI 54402-2006  
TEL 1-715-842-2241  
FAX 1-715-842-8110

EAU CLAIRE  
N26 W24160  
RIVER PARK CIRCLE, UNIT H  
PEWAWKEE, WI 53072  
TEL 1-414-523-4660  
FAX 1-920-738-5659

EAU CLAIRE  
2944 GREEN VIEW DRIVE  
EAU CLAIRE, WI 54703  
TEL 1-715-832-6580  
FAX 1-715-832-0484



Wausau Police Department

Linda E. Lawrence  
Mayor

William B. Brandimore  
Chief of Police  
(715) 261-7801

1/27/99

Mr. Jerry Baumach  
Executive Director  
State of Wisconsin  
Office of Justice Assistance  
131 W. Wilson Street, Suite 202  
Madison, WI 53702-0001

Dear Sir:

I am writing to endorse the Grant Application For A TARGETED OUTREACH INITIATIVE of the Boys & Girls Club of the Wausau Area.

Sadly, we do very little for at-risk children until they've progressed to the point that we need to incarcerate them. Utilizing the Boys and Girls Club as a prevention alternative is like administering vaccinations. As Chief of Police I support this concept. In addition, the men and women of the Wausau Police Department support this sort of positive approach in our community.

Our officers have taken an interest in the programs of the Boys & Girls Club from its inception and we are particularly interested in working with them on the TARGETED OUTREACH INITIATIVE.

A nice feature of the plan is that the children will not be "labeled" as at-risk, or different, they will instead be "mainstreamed into regular Club activities in a non-stigmatizing way..."

Your financial support for this project will be invaluable in helping us better serve our communities youth.

Sincerely,

  
William Brandimore  
Chief of Police



GARY MARTEN  
SHERIFF

**MARATHON COUNTY**  
500 FOREST STREET

**SHERIFF'S DEPARTMENT**  
WAUSAU, WISCONSIN 54403-5568

NON-EMERGENCY  
(715) 261-1200



February 1, 1999

Mr. Jerry Baumach  
Executive Director  
State of Wisconsin  
Office of Justice Assistance  
131 West Wilson Street, Suite 202  
Madison, WI 53702-0001

Dear Mr. Baumach:

I am writing to endorse the Grant Application for a TARGETED OUTREACH INITIATIVE of the Boys & Girls Club of the Wausau Area.

Sadly, we do very little for at-risk children until they've progressed to the point that we need to incarcerate them. Utilizing the Boys and Girls Club as a prevention alternative is like administering vaccinations. As Sheriff, I support this concept. In addition, the men and women of the Marathon County Sheriff's Department support this sort of positive approach in our community.

Our deputies have taken an interest in the programs of the Boys & Girls Club from its inception and we are particularly interested in working with them on the TARGETED OUTREACH INITIATIVE.

A nice feature of the plan is that the children will not be "labeled" as at-risk, or different, they will instead be "mainstreamed into regular Club activities in a non-stigmatizing way.."

Your financial support for this project will be invaluable in helping us better serve our communities youth.

Sincerely

  
Gary L. Marten,  
Sheriff

cc: Brian Stezenski-Williams

## WISCONSIN LEGISLATURE



Kenosha Delegation

January 20, 1999

Governor Tommy G. Thompson  
Room 115-East  
State Capitol  
INTER-DEPARTMENTAL

Dear Governor Thompson:

We were recently contacted by a constituent, Wally Graffen of Kenosha, regarding the inclusion of crucial funding for the Boys and Girls Club in the upcoming state budget. Mr. Graffen, director of the Boys and Girls Club of Kenosha, has contacted your office regarding this issue and he asked that we follow up in support of their proposal.

The targeted outreach program, designed to prevent at-risk children from falling into the trap of gangs and violence, is another excellent example of the Boys and Girls Club's dedication to improving the quality of life for Wisconsin's young people. This well-conceived program, fed by an impressive referral network and aggressive community outreach, will provide alternatives for those youths most in need of positive influences in the face of gang enticement.

Youths referred to the targeted outreach program will be able to participate in educational activities designed to develop interpersonal skill, health and fitness activities, social recreation designed to foster self-confidence and personalized case management to steer these youths toward meeting their potential.

We are well aware of the tight requirements of this budget, and the need to prioritize state expenditures. This program, well-planned and run by an organization with a long and successful track record, has the potential to provide an excellent and important return on the minimal investment requested. We ask that you give the Boys and Girls Club targeted outreach proposal strong consideration as you finalize your budget proposal.

Thank you for your time and consideration, and we welcome the opportunity to discuss this matter with you further.

Best wishes.

Sincerely,

  
ROBERT WIRCH  
State Senator  
22<sup>nd</sup> District

Senator Robert W. Wirch  
P.O. Box 7882  
Madison, Wisconsin 53707-7882  
(608) 267-8979  
Fax: (608) 267-0984  
Sen.Wirch@legis.state.wi.us

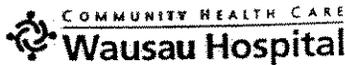
  
JIM KREUSER  
State Representative  
64<sup>th</sup> Assembly District

Representative John P. Steinbrink  
P.O. Box 8953  
Madison, Wisconsin 53708-8953  
(608) 266-0455  
Fax: (608) 282-3665  
Rep.Steinbrink@legis.state.wi.us

Legislative Hotline: 1-800-362-9472

  
JOHN STEINBRINK  
State Representative  
65<sup>th</sup> Assembly District

Representative James E. Kreuser  
P.O. Box 8952  
Madison, Wisconsin 53708-8952  
(608) 266-5504  
Fax: (608) 282-3664  
Rep.Kreuser@legis.state.wi.us



COMMUNITY HEALTH CARE

Wausau Hospital

333 PINE RIDGE BOULEVARD

WAUSAU, WI 54401

(715) 847-2259

FAX: (715) 847-2108

PAUL A. SPAUDE  
PRESIDENT  
CHIEF EXECUTIVE OFFICER

11-19-98

Dear Governor Thompson:

I sincerely request your special consideration in approving a grant proposal called the Boys and Girls Club "Targeted Outreach Initiative." Over the past three years we have initiated a Boys and Girls Club targeted to serve teenagers in the greater Wausau area.

at the same time, Marathon County completed construction of a 3 million dollar youth detention center which opened in July 1998 and has been at full occupancy already in August!

I see the Boys and Girls Club as a unique agency committed to serve young adults, and kids. We need assistance on prevention and



COMMUNITY HEALTH CARE

**Wausau Hospital**

333 PINE RIDGE BOULEVARD

WAUSAU, WI 54401

(715) 847-2259

FAX: (715) 847-2108

PAUL A. SPAUDE  
PRESIDENT  
CHIEF EXECUTIVE OFFICER

*page 2*

*providing a safe, constructive environment. I believe the Targeted Outreach Initiative can work and is an investment in our future.*

*Thank you for your kind consideration of my request.*

*Sincerely,*

*Paul Spaude*

January 21, 1999

**COPY**

Governor Tommy Thompson  
Wisconsin State Capitol  
P.O. Box 7863  
Madison, WI 53707-7863

Dear Governor Thompson:

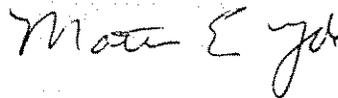
I am a volunteer Board member of the Wausau area Boys and Girls Club. Our club is excited about the prospect of participating in a grant called "Targeted Outreach Initiative."

I subscribe to the philosophy that an ounce of prevention is worth a pound of cure. The "Targeted Outreach Initiative" will be money well spent. I believe that this simple program will save lives and eventually save taxpayer money earmarked for prisons and rehabilitation programs.

Please support the proposal to provide funding for the Boys and Girls Club "Targeted Outreach Initiative."

Very truly,

STRASSER & YDE, S.C.



Matthew E. Yde

MEY: tmh

bcc: Brian Stezenski-Williams

# Community Planning Council

## of Marathon County

Tim D'Amato, Chair  
 Robert W. Baird  
 Andy Benedetto, Vice-chair  
 Children's Service Society of WI

### Members:

Patricia Andrews  
 St. Michael's School  
 Judy Beier  
 Past chair  
 Greg Callin  
 FIRSTAR Bank  
 Laurette Chauvin  
 JC Penney  
 Delores Clancey  
 Chair, LIFE Assessment Project  
 Lynda Day  
 Chair, First Call  
 Sandy Ellis  
 Children's Service Society  
 Gary Freels  
 Alexander Properties  
 Sue Gantner  
 Wausau Hospital  
 Larry Hagar  
 Marathon County  
 Dept of Social Services  
 Mary Jo Johnson Coates  
 E O Johnson, Co.  
 Joanne Kelly  
 United Way of Marathon County  
 Kathy King  
 Division of Justice Programs  
 Mark Kramer  
 United Brotherhood of Carpenters  
 Linda Lawrence  
 City of Wausau  
 Mort McBain  
 Marathon County  
 Janet Newman  
 YWCA  
 Jim Rosenberg  
 City of Wausau  
 John Schmit  
 Chamber of Commerce  
 Dr. Charles Skurka  
 Wausau School District  
 Karen Spaude  
 Envision Marathon County  
 Brian Stezenski-Williams  
 Boys and Girls Club  
 Jean Tehan  
 Wausau Area Community  
 Foundation  
 Pang Thao  
 J&P Consultants  
 The Rev. Glenda C. Walker  
 First Universalist Unitarian Church  
 Dennis Weix  
 Village of Edgar  
 Julie Willems Van Dijk  
 Marathon County Health  
 Department

February 4, 1999

Post-it* Fax Note	7671	Date	02/10	# of pages	1
To	Brian S Williams		From	Monica	
Co./Dept	BIG Club		Co.		
Phone #			Phone #		
Fax #	945 0940		Fax #		

Jerry Baumach  
 Executive Director  
 State of Wisconsin  
 Office of Justice Assistance  
 131 W. Wilson Street, Ste. 202  
 Madison WI 53702-0001

Dear Mr. Baumach;

The Community Planning Council of Marathon County (CPC) understands that the Boys and Girls Clubs of the Wisconsin, including Wausau, is seeking funding for a Targeted Outreach Initiative.

The CPC, which consists of leaders from diverse sectors of our community, is guided by its mission; to strengthen Marathon County communities and families. As a council, we have identified Youth at Risk as a priority issue.

We are pleased to support the efforts of the Boys and Girls Clubs of Wisconsin in the Targeted Outreach Initiative and encourage the funding of their proposal.

Sincerely,

Tim D'Amato, Chair  
 Community Planning Council of Marathon County

137 River Drive  
 Wausau, Wisconsin 54403  
 Phone (715) 848-2927  
 Fax (715) 848-2929

**Appendix B**  
**List of Chartered Boys & Girls Clubs in Wisconsin**

**Boys & Girls Clubs of Wisconsin**  
**Targeted Outreach Initiative**

**BELOIT BOYS CLUB, INC.**

Executive Director  
Joel Barrett  
Beloit Boys Club, Inc.  
1851 Moore Street  
Beloit, WI 53511  
(608) 365-8874  
(608) 365-8987 [Fax]

**BELOIT UNITS**

(1) Tim Wofford  
E. J. DALTON BOYS CLUB  
1851 Moore Street  
Beloit, WI 53511  
(608) 365-8874

(2) Bruce Nichols  
SOUTH BELOIT BOYS CLUB  
Mail: Post Office Box 325  
Club: 1161 Dorr Road  
South Beloit, IL 61080  
(815) 389-3634

**BOYS & GIRLS CLUB OF GREEN BAY, INC.**

Executive Director  
Joseph Marziello  
Boys & Girls Club of Green Bay, Inc.  
Mail: P. O Box 8145 Zip: 54308-8145  
1451 University Avenue  
Green Bay, WI 54301  
(920) 437-3999 or 3994  
(920) 437-5535 [Fax]  
(920) 437-0668 Private

**GREEN BAY UNITS**

(3) Bruce Pelon  
BRUCE W. NAGEL BOYS & GIRLS  
CLUB  
Mail: Post Office Box 8145  
Green Bay, WI 54308-8145  
Club: 311 S. Oneida Street  
Green Bay, WI 54303  
(920) 494-7090

(4)  
THOMAS H. LUTSEY BOYS & GIRLS  
CLUB  
Mail: Post Office Box 8145  
Green Bay, WI 54308-8145  
Club: 1452 University Avenue  
Green Bay, WI 54301  
(920) 437-3999

**(5) BOYS & GIRLS CLUB OF JANESVILLE, INC.**

Executive Director  
David R. Bilgo  
Boys & Girls Club of Janesville, Inc.  
Mail: P. O. Box 1235, Zip: 53545-  
407 West Van Buren Street  
Janesville, WI 53545  
(608) 755-0575  
(608) 758-9997 [Fax]

**(6) BOYS & GIRLS CLUB OF KENOSHA, INC.**

Executive Director  
Wally Graffen  
Boys & Girls Club of Kenosha, Inc.  
3712 50th Street  
Kenosha, WI 53144  
(414) 657-6373  
(414) 657-6368 [Fax]

**(7) BOYS & GIRLS CLUB OF GREATER LA CROSSE, INC.**

Executive Director  
Terrance C. Erickson  
Boys & Girls Club of Greater La  
Crosse, Inc.  
Mail: Post Office Box 91, Zip: 54602-  
1331 Clinton Street  
La Crosse, WI 54602  
(608) 782-3926  
(608) 782-3933 [Fax]

LA CROSSE UNIT  
(8) James J. Townsend  
Site Coordinator  
HAMILTON BRANCH  
1111 South 7<sup>th</sup> Street  
La Crosse, WI 54601  
(608) 784-5656  
Mail to Admin. Office

**(9) BOYS AND GIRLS CLUB OF THE LAC COURTE OREILLES OJIBWE BAND**

Executive Director  
Karen Harden  
Boys and Girls Club of the Lac Courte  
Oreilles Ojibwe Band  
Route 2, Box 2700  
Hayward, WI 54843  
(715) 634-4030 or 1481  
(715) 634-5082 [Fax]

HAYWARD UNIT - (1)  
(10) Jennifer F. Kuykendall  
Youth Development Professional  
BOYS & GIRLS CLUB OF LAC  
COURTE OREILLES AT NEW POST  
RR  
New Post, WI 54843  
(715) 634-4030  
Mail to Admin Office

**BOYS & GIRLS CLUB OF GREATER MILWAUKEE**

Executive Director  
R. Wallace Watson  
Boys & Girls Club of Greater  
Milwaukee  
1437 N. Prospect Avenue  
Milwaukee, WI 53202  
(414) 274-6100  
(414) 274-6110 [Fax]

**MILWAUKEE UNITS**

(11) Samuel Williams  
AUGUSTA M. LAVARNAY UNIT  
2739 N. 15<sup>th</sup> Street  
Milwaukee, WI 53206  
(414) 372-6810

(12) Joe Trevino  
IRVING J. SEHER UNIT  
2404 W. Rogers Street  
Milwaukee, WI 53204  
(414) 383-2650

(13) Ms. L. Frankie Green  
MARY RYAN BRANCH  
3000 N. Sherman Blvd.  
Milwaukee, WI 53210  
(414) 447-5333  
(414) 447-5335 - FAX

(14) Norman McGee  
HILLSIDE COMMUNITY CENTER  
623 W. Cherry Street  
Milwaukee, WI 53212  
(414) 291-0347

(15) David Barham  
JULIUS AND ROSE PIEPER BOYS &  
GIRLS CLUB  
1240 N. Twentieth Street  
Milwaukee, WI 53205-2401  
(414) 933-3310  
(414) 933-7941 FAX

(16) Cliff Clauer  
CAMP WHITCOMB/MASON  
W294N8436 Camp  
Whitcomb Rd.  
Hartland, WI 53029  
(414) 538-1190

**(17) WOODLAND BOYS AND GIRLS CLUB, INC.**

Executive Director  
Joan M. Webster  
Woodland Boys and Girls Club, Inc.  
P.O. Box 261 54150-  
Hwy 47  
Neopit, WI 54150-  
(715) 756-2439

**BOYS & GIRLS CLUB OF OSHKOSH**

Executive Director  
Patrick Guarino  
Boys & Girls Club of Oshkosh  
Post Office Box 411 549020411  
501 E. Parkway Avenue  
Oshkosh, WI 54901  
(920) 233-1414  
(920) 233-1816 [Fax]  
(920) 235-3502 [H]

**OSHKOSH UNITS**

(18) Wendy Schwalbe  
OMRO UNIT  
Post Office Box 411  
Oshkosh, WI 54902-0411  
(920) 685-0380  
Mail to Admin Office

(19) Andrew C. Balog  
BERLIN CENTER  
344 Broadway  
Berlin, WI 54923  
(920) 361-2717  
Mail to Admin Office

(20) Christopher Brooks  
TEEN TURF  
531 East Parkway  
Oshkosh, WI 54901  
(920) 233-1414  
Mail to Admin Office

**BOYS & GIRLS CLUB OF SHEBOYGAN COUNTY**

Executive Director  
Jeff L. Mehn  
Boys & Girls Club of Sheboygan Co.  
435 N. Wisconsin Drive  
Howards Grove, WI 53083  
(920) 565-4114  
(920) 565-4354 [Fax]  
(920) 565-4114 Adm Office

**SHEBOYGAN UNITS**

(21) Todd Fischer  
HOWARDS GROVE CENTER  
435 N. Wisconsin Drive  
Howards Grove, WI 53083  
(920) 565-4114

(22) Mary Burbach  
SHEBOYGAN UNIT  
1711 S. 11<sup>th</sup> Street  
Sheboygan, WI 53081  
(920) 457-8200

**(23) BOYS & GIRLS CLUB OF SPARTA, INC.**

Executive Director  
Heidi A. Kruger  
Boys & Girls Club of Sparta, Inc.  
Mail: Post Office Box 436, Zip: 54656  
123 N. Court Street  
Sparta, WI 54656  
(608) 269-2582

**(24) BOYS & GIRLS CLUB OF SUPERIOR**

Executive Director  
Edward A. Marciniak  
Boys & Girls Club of Superior  
710 Catlin Avenue  
Superior, WI 54880  
(715) 394-5766  
(715) 392-1731 [Fax]

**(25) BOYS & GIRLS CLUB OF THE WAUSAU AREA, INC.**

Executive Director  
Brian Stezenski-Williams  
Boys & Girls Club of the Wausau Area,  
Inc.  
Mail: P. O Box 2386, Zip: 54402-2386  
612 Washington Street  
Wausau, WI 54403-  
(715) 845-2582  
(715) 845-0940 [Fax]

**(26) BOYS & GIRLS CLUB OF THE WISCONSIN RAPIDS**

Executive Director  
Marcia Hendrickson  
Boys & Girls Club of The Wisconsin  
Rapids  
Mail: P O Box 1175, Zip: 54495-1175  
240 Second Street, S  
Wisconsin Rapids, WI 54494  
(715) 424-2582  
(715) 424-5796 [Fax]

**27) BOYS & GIRLS CLUB OF WEST BEND**

Executive Director

Tina J. Weddig

Boys & Girls Club of West Bend

925 North Silverbrook Drive

West Bend, WI 53090

(414) 334-3732

**PROJECT CITIES**

**BOYS & GIRLS CLUB OF APPLETON**

Greg Lemke-Rochon

Youth Services

820 W. College Avenue

Appleton, WI 54914

(920) 731-0555

(920) 739-6887 [Fax]

*Chartered 1998*

**BOYS & GIRLS CLUB OF FOND DU LAC**

Jamie Wilcox

Executive Director

52 S. Sophia

Fond du Lac, WI 54935

Mail: Post Office Box 562

Fond du Lac, WI 54936-0562

(920) 924-0530

*chartered 1998*

**BOYS & GIRLS CLUB OF GREATER MADISON**

David Smith

South Madison Neighborhood Center

2001 Taft Street

Madison, WI 53713

(608) 255-8875

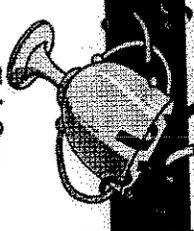
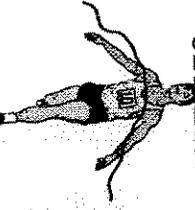
*Chartered Oct. '98*

# April 1999 Activity Calendar

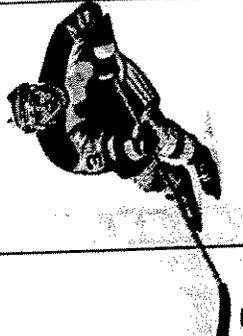
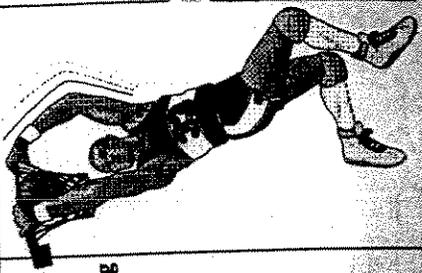
Grades 5 - 12

The Boys & Girls Club  
115 Scott Street  
845-2582

This month's cultural theme: Nicaragua

Mon	Tue	Wed	Thu	Fri	Sat
<p><b>29</b> <b>SPORTS DAY</b> 3:00 Keystone Mtg</p>  <p>Club Open 10:00am - 6:00pm</p>	<p><b>30</b> <b>SWEDISH DAY</b> 4:30 Torch Club Mtg.</p>  <p>Club Open 10:00am - 6:00pm</p>	<p><b>31</b> <b>WACKY OLYMPICS</b></p>  <p>Club Open 10:00am - 6:00pm</p>	<p><b>1</b> <b>BARBECUE DAY</b></p>  <p>Club Open 10:00am - 6:00pm</p>	<p><b>2</b> <b>ENVIRONMENTAL DAY</b></p>  <p>Club Open 10:00am - 6:00pm</p>	<p><b>3</b> Club Closed</p>
<p><b>5</b></p> <p>4 - 5 Weight Training 4 - 5 Capture the Flag 4 - 5:30 Colonial Manor Volunteer Project 5 - 6 Flag Football 5:45-7 Tutoring 6:00 Keystone Mtg. 6 - 8 Open Skate 6:30-8 Boy Scout Mtg.</p>  <p>Strength training</p>	<p><b>6</b></p> <p>2:50 Shuttle - DCEJH 4:30 Torch Club Mtg. 5 - 6 Floor Hockey 5 - 6 Art Project 5 - 7 Tutoring 6 - 7 Card Intro: 6 - 8 Open Skate 7 - 9 High School Late Night</p>	<p><b>7</b></p> <p>3:00 Shuttle - John Muir 3:15-4:15 Hawthorn Hills 3:30-5:30 Ceramics 4 - 5 Dodgeball 4 - 5 Weight Training 4 - 6 Tutoring 4:30 Wacky Games 5 - 6 Basketball 5:30 Simultaneous Chess Exhibition 6:00 Pool League 6-8:15 Martial Arts</p>	<p><b>8</b></p> <p>3:05 Shuttle-Horse Mann 3 - 7 Drum Lessons 4 - 5 Pickle Ball 4 - 6 Photography 4 - 7 Tutoring 5 - 6 Soccer 5 - 6 Teen Cuisine 6:00 Junior Staff Mtg. 6 - 8 Open Skate 7 - 9 Open Gym John Muir @</p>	<p><b>9</b></p> <p>3 - 6 Piano lessons 4 - 5 Weight Training 5 - 6 Art Project 5 - 6 Floor Hockey 6 - 8 Open Skate 6 - 8 Movie Night Sponsored by Family Video 8 - 11 Spring Dance with Guest DJ Music Man</p>	<p><b>10</b></p> <p>Club Open Noon - 4:00 1 - 3 Play Station Competition 2 - 4 Open Skate</p>

Club Hours: 3:00 to 8:00, Monday thru Friday, 12:00 to 4:00 on Saturday

<p><b>11</b></p> <p>April 12-17 National Volunteer Week</p>	<p><b>12</b></p> <p>4-5 Weight Training 4-5 Kuba Tournament 5-6 Floor Hockey 5:45-7 Tutoring 6-8 Open Skate 6:00 Keystone Diversity Activity 6:30-8 Boy Scout Mtg.</p>	<p><b>13</b></p> <p>2:50 Shuttle - DCEJH 4-5 Soccer 4:30 Torch Club Act. 5-6 Art Project 5-6 Softball 5:45-7 Tutoring 6-7 Card Intro: Spades 6-8 Open Skate 7-9 High School Late Night</p>	<p><b>14</b></p> <p>3:00 Shuttle - John Muir 3:15-4:15 Hawthorn Hills 3:30-5:30 Ceramics 4-5 Weight Training 4-6 Tutoring 4:00 Member Meeting 4:30 Wacky Games 5:00 Fosa Ball Tour 5:30 Chess Tournament 6:00 Pool League 6-8:15 Martial Arts</p>	<p><b>15</b></p> <p>3:05 Shuttle-Horace Mann 3-7 Drum Lessons 4-5 Kuba Hour 4-6 Photography 4-7 Tutoring 5-6 Dodgeball 5-6 Teen Cuisine 6:00 Junior Staff Mtg. 6-8 Open Skate 7-9 Open Gym @ John Muir</p>	<p><b>16</b></p> <p>3:30 Adopt-A-Highway Volunteer Project &amp; Cookout 3-6 Piano Lessons 4-5 Weight Training 4-5 Pickleball 5-6 Basketball 5:45-7 Tutoring 6-8 Open Skate 6-8 Movie Night Sponsored by Family Video</p>	<p><b>17</b></p> <p>Club Open Noon - 4:00</p> <p>1-3 Dodgeball 1-3 Play Station Competition 2-4 Open Skate</p>
<p><b>18</b></p> 	<p><b>19</b></p> <p>4-5 Weight Training 4-5 Pillow Polo 4-5:30 Colonial Manor Volunteer Project 5-6 Dodgeball 5:45-7 Tutoring 6-8 Open Skate 6:00 Keystone Mtg. 6:30-8 Boy Scout Mtg.</p>	<p><b>20</b></p> <p>2:50 Shuttle - DCEJH 4-5 Relay Races 4:30 Torch Club Mtg. 5-6 Flag Football 5-6 Art Project 5:45-7 Tutoring 6-7 Card Intro Cribbage 6-8 Open Skate 6-8 Keystone Volunteer Project: YWCA Community Dinner 7-9 High School Late Night</p>	<p><b>21</b></p> <p>3:00 Shuttle - John Muir 3:15-4:15 Hawthorn Hills 3:30-5:30 Ceramics 4-6 Tutoring 4:30 Wacky Games 4-5 Weight Training 5-6 Softball 5:30 Chess Tournament 6:00 Pool League 6-8:15 Martial Arts</p> <p>Wacky Wednesday</p>	<p><b>22</b></p> <p>3:05 Shuttle-Horace Mann 3-7 Drum Lessons 4-5 Kuba Hour 4-7 Tutoring 5-6 Teen Cuisine 5-6 Dodgeball 6:00 Junior Staff Mtg. 6:00 Ping Pong Tour. 6-8 Open Skate 7-9 Open Gym @ John Muir</p>	<p><b>23</b></p> <p>3-6 Piano Lessons 4-5 Weight Training 5-6 Capture the Flag 5:45-7 Tutoring 5-7 Open Skate 6-8 Movie Night Sponsored by Family Video 8-11pm "Open Mic Nite" High School Students Only! \$1 Admission</p>	<p><b>24</b></p> <p>Club Open Noon - 4:00</p> <p>1-3 Floor Hockey 1-3 Play Station Competition 2-4 Open Skate 3-6 NTC Sponsored Picnic Volleyball, Softball, Food, FREE!</p>
<p><b>25</b></p> 	<p><b>26</b></p> <p>4-5 Weight Training 4-5 Soccer 5-6 Capture the Flag 5:45-7 Tutoring 6-8 Open Skate 6:00 Keystone Mtg. 6:30-8 Boy Scout Mtg.</p>	<p><b>27</b></p> <p>2:50 Shuttle - DCEJH 4:30 Torch Club Mtg. 5-6 Art Project 5-6 Relay Races 5:45-7 Tutoring 6-7 Card Intro: Magic 6-8 Open Skate 7-9 High School Late Night</p>	<p><b>28</b></p> <p>3:00 Shuttle - John Muir 3:15-4:15 Hawthorn Hills 3:30-5:30 Ceramics 4-6 Tutoring 4:30 Wacky Games 4-5 Weight Training 5-6 Floor Hockey 5:30 Chess Tournament 6:00 Pool League 6-8:15 Martial Arts</p> <p>Wacky Wednesday</p>	<p><b>29</b></p> <p>3:05 Shuttle-Horace Mann 3-7 Drum Lessons 4-5 Kuba Hour 4-5:30 Tutoring 5:30 Club closes 6:00 Volunteer/Donor Recognition Dinner 7-9 Open Gym @ John Muir</p>	<p><b>30</b></p> <p>3-6 Piano Lessons 4-5 Weight Training 4-5 Basketball 5-6 Dodgeball 5:45-7 Tutoring 8-11 Middle School Dance with WIFC DJ Keith Roberts \$1 Admission</p>	<p><b>30</b></p> 

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# The Boys & Girls Club Monthly Journal

April 1999

## Open Mic Nite

Are you ready to rock on Friday night? Local High School Bands will be here to perform and yours can too, as we "open the mic" to all artists. Friday, April 23rd, 8-11pm. \$1 admission. Get ready to *raise the roof* and show us your stuff! For High School Students Only! Call Jeff for more info. 845-2582

## Martial Arts

The Club offers free martial arts lessons to all members. Instructors Gary and Julie look forward to meeting and teaching you the practices of Chinese & Okinawan Shorei Kempo Karate. Classes meet Wednesday's 6 to 8:15pm. New students welcome anytime.

## Middle School Students!

We are currently searching for additional **Torch Club Members**, volunteer, plan fun weekly events, and help to plan fund-raisers to take special Torch Club trips. We meet every Tuesday, 4:30.

## Give During National Volunteer Week: April 11-17

- Wed (4/14) 3:15 pm  
*Tutor at Hawthorne Hills Elementary School*
- Fri (4/16) 3:30 pm  
*Adopt-A-Highway Volunteer Project & Cookout*

## Free Shuttle Service

*Catch a ride to the Club!*

Listen for announcements in your school!

Tuesdays...DCEJH @ 2:50  
Wednesdays...Horace Mann @ 3:00  
Thursdays...John Muir @ 3:05

## Chess

Ready for the chess competition of the century? Don Bric will be here to take everyone on at once! Wed, April 7<sup>th</sup> at 5:30. He is the national chess tournament runner-up (we won't mention the year)

**WANTED:** High School Students for *Keystone Club!* Use your creative energy for positive leadership experience! We meet every Monday at 6:00.

## Experience Nicaragua

This month we celebrate Nicaraguan Culture. Enlighten yourself with food, crafts and native lore, shared with us from our volunteers native to Nicaragua. Come and open your eyes to the world!

## Tuesday Night Is High School Night!

Just for you, your own place to hangout with friends your age. Every Tuesday, 7-9pm.

*NTC is sponsoring a picnic for members of The Club!*

Saturday, April 24<sup>th</sup>, 3-6pm. We will pile in the van for a day of fun playing softball, volleyball and best of all eating! Come on in to sign-up. It's FREE!

## 1<sup>st</sup> Annual Volunteer/Donor Recognition Dinner

Thursday, April 29<sup>th</sup>

An evening in honor of your service to The Boys & Girls Club!  
If you have volunteered in the past year, look for your invitation in the mail.

Be at the next member meeting, April 14<sup>th</sup> @ 5:00.

Get the scoop on summer fun stuff!

**SCIENCE-READING-**

**MATH-ENGLISH-**

**TEST!**

Is it all giving you a headache? You need some help and you don't know who can help? See the calendar for our tutoring times or check with Melissa to make special arrangements.

## Members begin

*broadcasting program!*

If you are interested in being a part of this new program, and gaining great experience in media, contact Zach Gallion.

Look for **COMEDY SPORTS** coming in May!

## Open Gym

John Muir Middle School  
Thursdays, 7-9pm  
A ride in the van is always available!

Meet our Staff...

Brian Stezenski-Williams, Exec. Director  
Lynne Pitts, Administrative Assistant  
Doreen Carter, Unit Director  
Jeffrey Hagans, Recreation Director  
Linda Larson, Peer Court Coordinator  
Melissa Sann, Education Coordinator  
Angela Dossow, Program Assistant  
Jenny Poeske, Program Assistant  
Justin Stroyny, Program Assistant  
Wang Lor, Program Assistant

Searching for members interested in learning to play bass guitar, call Doreen for info.

845-2582

## **BOYS & GIRLS CLUBS OF WISCONSIN**

### **TARGETED OUTREACH INITIATIVE**

The Boys & Girls Clubs of Wisconsin (26 Clubs in 20 Wisconsin cities) promise to provide the following program and results to the State of Wisconsin:

#### **THE PROGRAM**

The 26 Boys & Girls Clubs will identify, with the help of law enforcement and public schools, 100 at-risk kids in each of their communities. The selection will be based upon students who are behind in two or more subjects in school, young people that have a record with law enforcement, who are from dysfunctional families, and who have a record of anti-social behavior.

The Boys & Girls Clubs will recruit these young people and mainstream them into regular Club program activities in a non-stigmatizing way while case management services and tracking are provided for the first year of participation. The goal of this program is to prevent 100 young people, between the ages of 6-18, from becoming involved in gangs, dropping out of school, or further trouble with the law and their families.

Specifically, here are the program objectives:

- Recruit 100 young people at-risk and provide them with constructive, positive alternatives to gang membership, anti-social behavior, and school failure.
- Maintain continued participation in the program by at least 80 of the recruited youth, two to three times a week, 52 weeks.
- Improve the school experience of 50% of the program participants.
- Have no juvenile justice system involvement by 75% of the youth.
- The cost of this program will be \$1,000 per youth for twelve months.

The Boys & Girls Clubs of Wisconsin will provide a complete detailed work plan, evaluation tool, budget, and methodology for this program that has been positively tested nationally.

**EDGAR D. GRADY, M.D., P.C.**

SURGICAL AND MEDICAL ONCOLOGY

GENERAL AND VASCULAR SURGERY

181-A UPPER RIVERDALE ROAD

RIVERDALE, GEORGIA 30274-2585

(404) 991-2550

Edgar D. Grady, M.D.

December 26, 1984

Mr. Eugene Draper  
Pacific International, Ltd.  
555 Birch Street  
Nekoosa, Wisconsin 54457

Re: Kenneth Grady

Dear Mr. Draper:

The entire Grady Family appreciate you and your services. We have all benefitted from your program.

One of the best ways that I can and have shown how much we appreciate the service is that I have referred Mr. and Mrs. James C. Daniel and their daughter Kimberly, who is approximately 14 years and a lovely young lady. They live directly down the street from us and sought our emotional support. We referred them to you!

Happy Holidays from the Gradys.

Sincerely,

*Pat Grady RN*

Dr. and Mrs. Edgar D. Grady and Kenneth

PG

VENKAT R. CHALLA, M.D.  
SURYA KANTAM CHALLA, M.D.  
200 FLINTSHIRE ROAD  
WINSTON-SALEM, NORTH CAROLINA 27104

April 27, 1988

Mr. Eugene B. Draper  
President  
Pacific International, Ltd.  
555 Birch Street  
Nekoosa, Wisconsin, 54457

Dear Mr. Draper,

Thank you for your letter of April 6, 1988. I am interested in seeing that the medical community, psychologists, parents and other interested personnel are educated about the innovative and effective method of treatment for enuresis developed at Pacific International. I would like you to send me a dozen or so additional profiles so that I can add a letter of introduction of my own and pass them on to the child guidance center, the chairman of the department of psychiatry, local psychologists and psychiatrists many of whom are my wife's friends. Our letter will ask them (in a subtle way) to open their eyes and consider the advances made by your company for the benefit of their clients. My wife was telling me that one child psychiatrist asked her to entice our daughter to give up bed-wetting by offering a large bag of chocolates and another psychologist friend told her that if she insisted on our daughter keeping everything scrupulously clean she would give up bed-wetting because that was too much work. This shows that ignorance of this subject is widespread even among professionals who are supposed to help patients with this specific problem. Neither ploy worked. My daughter tried sincerely for several weeks and collected several bags of chocolates and kept her bed and room clean for all those weeks and her bed-wetting problem was still there. So she gave these ideas up in disgust. These are the kind of things that happened in our own case which make me agree fully with you that there is a real need for educating the professionals in this respect.

Within my time constraints I will help you all I can. I will be eager to express my suggestions when we talk, some of which may be practical from your point and others may not be. My wife thinks that all the psychological problems associated with enuresis are the result of it rather than the cause.

Thank you again for your letter.

Sincerely,

*Venkatamanna Challa*  
V.R. Challa, M.D.

*Oakhurst Medical Clinic*

FREDERICK W. CLARKSON, D.O., P.A.

RICHARD C. KIDD, D.O., P.A.

13020 PARK BLVD.

SEMINOLE, FLORIDA 34646

TELEPHONE 393-3404

May 12, 1988

Eugene B. Draper, President  
Pacific International, Ltd.  
555 Birch Street  
Nekoosa, Wisc. 54457

Dear. Mr. Draper,

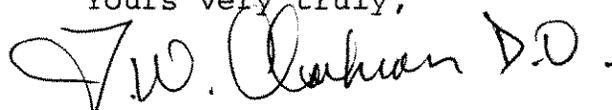
I want to thank you for the recent success we have had in solving our son's problem with enuresis. When we first heard of Pacific International I was somewhat skeptical as to how much success we might have with the program. It sounded to me as though it was another gimmick or sales pitch just to buy some equipment at an inflated price and then be left holding the bag when there was no follow-up. The thing that impressed me the most was the follow-up and the program itself.

My son, Todd, has had a problem with enuresis for his entire life. He had been examined by pediatric urologists and other physicians including psychologists and psychiatrists who had no specific therapy, nor could they offer me any solution to the problem other than "he will probably grow out of it". By the end of the first week however, I could see that he was definitely making progress towards controlling his problem. Although my wife and I didn't get much sleep, he was dry on two or three nights and our laundry bills were cut by at least one third. The weekly follow-up letters and progress reports received from the counsellor throughout the entire program were of great help and were personalized to the point that Todd felt it was his program and not our program.

Perhaps he would have eventually outgrown the problem, that we will never know, but I do know that the program helped to educate our whole family as to the real problem behind enuresis. The end result of which was that Todd, after about 20 weeks, was completely free of his bed wetting problem and has developed much more self confidence. He is able to visit friend's houses without any fear.

I hope you have continued success with your company, and hope I have been some help in spreading the word to other physicians about this "not talked about" disorder. If I can be of any further service, please advise me.

Yours very truly,

  
F.W. Clarkson, D.O.

K.B. Rajani, M.D., M.R.C.P.

Neonatologist  
5428 North Pleasant  
Fresno, California 93711

Dial (209) CALL ICU (225-5428)

June 7, 1988

Eugene B. Draper, President  
555 Birch Street  
Nekoosa, WI 54457

Dear Mr. Draper:

As a member of the medical profession, I would like to take this opportunity to endorse Pacific International, Ltd. Your company has made continuous accomplishments in the correction of the problem of habit bedwetting (enuresis).

I personally became acquainted with Pacific International when I enrolled one of my children in their program. We followed their program as directed and our child became "Dry".

Pacific International's selection process is thorough and their management of cases is superb. They have high standards and disciplines in accomplishing their goal of correction.

Bedwetting, as I understand it, is a sleep problem. By correcting the bedwetting, it also can help the individual overcome this problem. The correction can help them sleep better or more normally. It can also help to improve their self-esteem and self-image.

I was able to observe that there was a difference in how my child had slept before and after the program. This in itself is of benefit.

Pacific International has been correcting enuresis for 37 years and Mr. Draper has been working with enuretics for 25 years. Their correction rate is 98% plus for those who carry out the program after being evaluated by a physician to assure that there are no physiological problems.

I encourage my fellow colleagues and anyone in the health industry to consider Pacific International as an alternate correction source for their enuretic populations because of their ability to correct bedwetting so successfully.

Sincerely yours,

  
K. B. Rajani, M.D.

sd