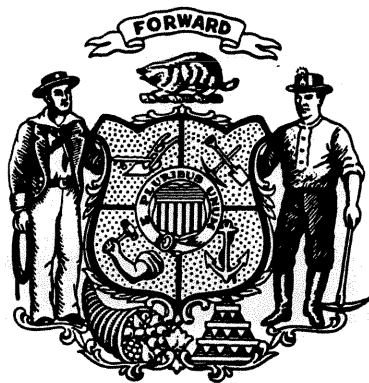


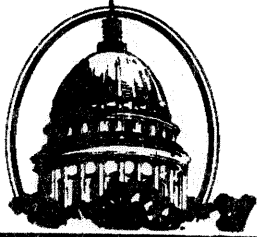
Talk w/ Jim Heinen

- M.M.B = unsure of Jordan + ought to do check about spec.

END



END



State Senator
James R. Baumgart

State Capitol: P. O. Box 7882, Madison, WI 53707-7882 • Telephone (608) 266-2056
Toll-free: 1-888-295-8750 • E-Mail: sen.baumgart@legis.state.wi.us

For Immediate Release
April 5, 2002

Contact: Sen. Jim Baumgart
1-888-295-8750

Baumgart Praises Senate Budget Adjustment Bill

Budget Plan Protects Education, Health Care, Shared Revenue and Other Priorities Without Raising Taxes

Madison...State Sen. Jim Baumgart (D-Sheboygan) praised the Senate for their action on the state budget repair bill. According to Baumgart, the proposal protects important priorities such as education, health care and shared revenue, all without raising taxes.

"Our action proves that a budget can be produced that funds our priorities, while not raising taxes," said Baumgart. "The Senate approved budget supports the university system, provides full funding for public safety, protects the environment and maintains quality health care without a general tax increase."

Highlights of the budget adopted by the State Senate include:

Education: Maintaining the state's commitment to fund two-thirds of public school costs. This commitment has helped reduce property taxes while providing schools with the resources they need to succeed. The budget also fully funds the SAGE program, which reduces class sizes in grades K-3.

Health Care: Restoring funding for Wisconsin's 14 community health centers, which provide vital health care services for low-income families. It also includes initiatives to make health care more affordable for small businesses, educate women about multiple sclerosis prevention and treatment, and invest an additional \$10 million in tobacco control.

Election Reform: Adopting important reforms to the state elections system that were requested by the State Elections Board in the wake of the Florida presidential election fiasco. It also restores Wisconsin's relevance in the presidential primary by moving our primary date from April to February.

- more -

"As stewards for this and future generations, we must use the land wisely." - Jim Baumgart

Printed on recycled paper.

Senate Budget, add one

The bill also contains provisions to protect the Stewardship Fund, restore funding for higher education, maintain shared revenue for local government and reduce the size of state government. All of these goals were achieved without raising taxes, Baumgart emphasized.

"This budget is a major step forward from where we began back in January," said Baumgart. "While we are not yet finished with this process, I am more confident than ever that we will end up with a budget solution that protects Wisconsin's priorities, while not raising taxes." Baumgart also supported a set-aside in the future for a "rainy day fund" to avoid possible deficits in future budgets.

The budget is expected to go to a conference committee where the Assembly and Senate must reconcile their differences before sending a final budget to the governor.

END



END

Simple deal to preserve Developmental Rights.

Local govt can choose to Act.

Local Council - state agency.

Since

Regional Planning through Local Council
\$25 M/yr $\frac{1}{2}$ at $\frac{1}{2}$ up to \$25M!

- best value planning to get grant.

- Cost share w/ local govt.
- What if local govt decides it's a mistake. what
then can they sell back the developmental rights.

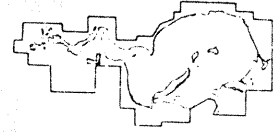
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END

MAR 21 2002

Fox Lake Inland Lake Protection and Rehabilitation District



W10543 Co. F
Fox Lake, WI 53933

Phone (920) 928-2772
Fax (920) 928-3851

*Senator Jim Baumgart, Chair
Committee on Environmental Resources
Room 306 South
State Capitol
P.O. Box 7882
Madison WI 53707-7882
March 15, 2002*

Re: Support of Mandated Conservation Buffers NR151

Dear Senator Baumgart:

Fox Lake Inland Lake Protection and Rehabilitation District authorized by Wisconsin statutes and established by Dodge County in 1979 has been working with DNR and DATCAP on programs to bring into the focus the fact that our lake is deteriorating at a rapid pace. The fact that Fox Lake has changed from a mesotrophic lake in 1950 to a hypereutrophic lake in 1992 when corings were done is a proven fact that cannot be disputed.

Our lake coordinator, Mary Danoski, has worked on many state committees to help make changes in agricultural policies possible since 1982. She has been working with Wisconsin Association of Lakes to find ways to bring attention to lake problems and help find solutions.

Many excellent programs have been established since 1982 to try to help lakes find solutions to their many problems, however, voluntary conservation practices are not achieving the objectives required to substantially reduce field sediment runoff. Many farms within our watershed are getting bigger and fence rows have been removed to create larger fields. Farmers are plowing, fertilizing and spreading manure from ditch to ditch.

*Fox Lake has **now** two serious problems.....runoff from agricultural fields **and** the incycling of that sediment that has filled our lake over the last many years. Our lake is the highest point in this watershed with no river helping to flush out this sediment, therefore, it is filling in our lake at a rapid pace.*

*One way to help stop this sediment from infiltrating our lake is certainly not by voluntary methods of agriculture....we have been trying that for years.....with little results. It is now time to mandate conservation practices that **will** make a difference to our shallow lakes in Wisconsin. If our lakes are going to improve, we **must** act prudentially and force the issue of meaningful conservation practices.*

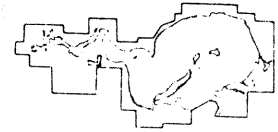
*Fox Lake Inland Lake Protection and Rehabilitation District requests and encourages the state to **require** conservation buffers along all waterways **without exception** to protect the quality of Wisconsin's waters.*

Sincerely,

Robert I. McCloud, Chairman

Fox Lake Inland Lake Protection and Rehabilitation District

Fox Lake Inland Lake Protection and Rehabilitation District



W10543 Co. F
Fox Lake, WI 53933
cc:

Phone (920) 928-2772
Fax (920) 928-3851

*Representative DuWayne Johnsrud, Chair
Committee on Natural Resources
Room 323 North State Capitol
P.O. Box 8952
Madison, WI 53708-8952*

*Darrell Bazzell, Secretary
Wisconsin Department of Natural Resources
101 S. Webster Street
Madison, WI 53703*

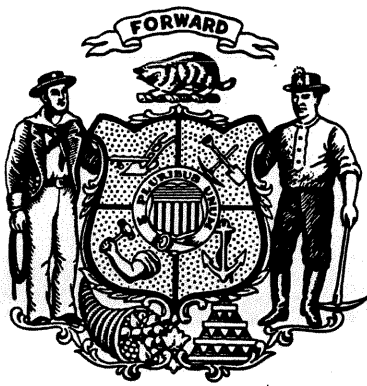
*Trygve A. Solberg, Chair
Natural Resources Board
P.O. Box 50
Minocqua, WI 54548*

*Senator Scott Fitzgerald
P.O. Box 7882
Madison, WI 53707-7882*

*Representative Jeff Fitzgerald
P.O. Box 8953
Madison, WI 53708-8953*

*Jeff Bode
Department of Natural Resources
P.O. Box 7921
Madison, WI 53707-7921*

END



END



Legislative Fiscal Bureau

One East Main, Suite 301 • Madison, WI 53703 • (608) 266-3847 • Fax: (608) 267-6873

January 11, 1995

TO: Representative James Baumgart
Room 3 North, State Capitol

FROM: Pamela Walgren, Fiscal Analyst

SUBJECT: Soft Drink Tax

At your request, I am providing information regarding options for raising approximately \$7.7 million by imposing an additional sales tax or excise tax on soft drinks.

Increase the State Sales Tax

According to information in the trade publication, Beverage World, and in the 1994 U.S. Industrial Outlook, and the 1994 U.S. Statistical Abstract, it is estimated that approximately \$665 million are expended annually for soft drinks in Wisconsin. One option for raising additional revenue from the sale of soft drinks would be to increase the retail sales tax rate on soft drinks by 1.2 cents. It is estimated that a 1.2 cents increase would generate approximately \$7.7 million in additional revenue annually.

This option would require imposing a different sales tax rate (6.2%) on soft drinks than the 5 percent that is currently imposed on all taxable goods and services. Imposing a different tax rate for one item could complicate administration of the tax by retailers.

Impose an Excise Tax

Another option for taxing soft drinks would be to impose an excise tax at the wholesale level on specific units of soft drinks sold in the state. According to information in the publications cited above, annual per capita consumption of soft drinks in the midwest is about 45 gallons, or approximately 480 12-ounce cans.

Based on Wisconsin population, approximately 225 million gallons, or 2.4 billion twelve ounce cans, of soft drinks are sold annually in the state. Therefore, it is estimated that \$7.8 million of revenues could be generated annually by imposing either a 3.5 cents tax per gallon of soft drinks or a 0.325 cents tax per 12-ounce of soft drinks (approximately 7.8 cents per case of 24 cans).

Please contact me if you have additional questions.

PW/sas

CONTACTS FOR TAX ON SOFT DRINK INDUSTRY:

Pam Walgren - Fiscal Bureau, 266-3847/Called 12-2-94, Received Reply on 12-6-94.

Q. How much tax does the soft drink industry pay in a year in Wisconsin?

A. The soft drink industry keeps these figures confidential. The Fiscal Bureau estimated these amounts at 30 - 35 million dollars a year. This includes sales, corporate, and income tax.

Q. What is the quantity of soft drinks sold in Wisconsin?

A. Again, the soft drink industry keeps these figures secret. The Fiscal Bureau estimates that 220 - 240 million gallons per year are consumed in Wisconsin. This quantity has been about the same for the last three years.

Randall Radtke - Executive Director, Wisconsin Conservation Corps, 266-7730/Called 12-2-94, received reply on 12-2-94.

Q. How much funding does the WCC program receive?

A. The WCC program has a 5.6 million annualized budget. Out of that budget, 3.8 million comes from the general funds.

Joe Polasek - Bureau of Management & Budget, Department of Natural Resources, 266-2794/Called 12-7-94.

Q. What are the various youth programs funded by the DNR?

A. Three programs funded by the DNR are: 1. Youth Camps Program, about 850 youths, aged 15-18, attend this program. 2. Youth Education/Outdoor Skills Center, a new program that is expected to start around July, 1995 (After the budget is passed). 3. MacKenzie Environmental Center, Poynette Game Farm, a program for junior high to high school aged students.

Q. How much does the three DNR programs receive in funding?

A. 1. Youth Camps Program receives \$1,020,700 million dollars. This is funded almost equally from GPR funds and SEG funds (Segregated revenues; fishing, wildlife, hunting, forestry). No federal funds. 2. Youth Education/Outdoor Skills Center. This is expected to be funded with \$480,000 thousand dollars. No federal funds. 3. MacKenzie Environmental Center receives \$368,000 thousand dollars in state funds.

54th Edition

1995 CLASSIFIED DIRECTORY OF WISCONSIN MANUFACTURERS

WMC's *Blue Book*
of Manufacturers

DR. H. RUPERT THEOBALD
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LEGISLATIVE REFERENCE BUREAU

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WMC
REPRESENTING WISCONSIN BUSINESS

Marie A. Lange, Co-Editor
Jinger L. Mandt, Co-Editor

ISBN 0-942198-22-0

PRODUCTS INDEX/BUYERS GUIDE

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 W185 N11315 Whitney Dr.
 Germantown (53022-3133)

SOAP

Essential Industries, Inc. 414-538-1122
 28391 Essential Rd. Merton (53056)
 General Converters & Assemblers . 414-634-1942
 1325 16th St. Racine (53403-2211)
 Purdy Products Inc. 414-344-5300
 1526 N. 31st St. Milwaukee (53208-2443)
 Rochester Midland Corp. 608-365-6328
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 230 Mechanic St. Princeton (54968-9133)
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 322 Van Dyne Rd.
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 Imperial Flavors Beverage Co., Inc. 414-961-7788
 531 E. Keefe Ave. Milwaukee (53212-1610)

SOFT DRINKS AND CARBONATED BEVERAGES

Black Bear Beverages, Inc. 414-744-7570
 4264 S. Packard Ave.
 Saint Francis (53235-5544)
 Celo Bottling Company 608-643-8146
 708 Water St. Sauk City (53583-1449)
 Chippewa Springs Ltd. 715-723-5203
 600 E. Park Ave. Chippewa Falls (54729-4500)
 Coca-Cola Bottling Co. of Wisconsin 414-357-7650
 11800 W. Brown Deer Rd.
 Milwaukee (53224-1414)
 Gray Brewing Co. 608-752-3552
 2303 Cherokee Rd. Janesville (53545-4347)
 Green Bay Seven-Up Bottling Company, Inc. 414-494-1238
 920 Packerland Dr. Green Bay (54303-4828)
 Kemmerer Bottling Group Inc. 608-831-7777
 2205 Evergreen Rd. Middleton (53562-4242)
 Kemmerer Bottling Group Inc. 414-634-3369
 3131 Phillips Ave. Racine (53403-3547)
 Kewaunee Bottling Co., Inc. 414-388-3323
 401 Harrison St. Kewaunee (54216-1334)
 Mid-Wisconsin Beverage, Inc. 715-842-0833
 720 72nd Ave. Wausau (54401)
 Midwest Coca Cola of La Crosse. 608-784-3139
 1630 Miller St. La Crosse (54601-5243)
 Milkowski Quality Beverage Co. Inc. 715-344-5958
 1001 Union St. Stevens Point (54481-2752)
 New London Kist Bottling Co. 414-982-2337
 414 E. Cook St. New London (54961-1535)
 North Star Beverage Co., Inc. 715-561-5270
 1400 Odanah Rd. Hurley (54534-9757)
 Pepsi-Cola Bottling Co. of Antigo, Inc. 715-623-3517
 US Hwy. 45, North & Industrial Park Rd.
 Antigo (54409)
 Pepsi-Cola Bottling Co. of Northeast Wisconsin 414-336-3111
 1163 Waube Ln. Green Bay (54304-5650)
 Pepsi-Cola General Bottlers of WI, Inc. 414-236-3720
 2541 W. 20th Ave. Oshkosh (54904-8315)
 R.C./Sun-drop Beverage Co. Inc. 715-359-2909
 6006C Hilgemann St. Schofield (54476)

Seven-Up Bottling Company. 414-334-2633
 413 Kilbourn Ave. West Bend (53095-4033)
 Seven-Up Bottling Company of Oshkosh.
 414-233-7777
 2110 Harrison St. Oshkosh (54901-1977)
 Seven-Up Bottling Company of Watertown, Inc.
 414-261-5254
 410 1st St. Watertown (53094-4408)
 Seymour Beverages 414-833-6711
 429 Lincoln St. Seymour (54165-1429)
 Sprecher Brewing Company Inc. 414-272-2337
 730 W. Oregon St. Milwaukee (53204-1456)
 Stueber's Beverages, Inc. 715-762-3773
 200 S. 6th Ave. Park Falls (54552-1018)
 Twigs Beverage Inc. 715-526-5031
 711 S. Washington St. Shawano (54166-3039)
 Wis-Pak, Inc. 414-262-6300
 860 West St. Watertown (53094-3600)

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 Rte. 2. Sparta (54656-9802)
 North Country Lumber Company, Inc.
 715-274-4311
 Hwy. 77, East Mellen (54546)
 West Central Hardwoods 715-235-3037
 Rte. 1, Box 225 Menomonie (54751-9760)

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 190 Elm St. Oakfield (53065-9772)
 Oakfield Enterprises, Inc. 414-583-3660
 109 E. Church St. Oakfield (53065-9503)
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 4010 W. Douglas Ave.
 Milwaukee (53209-3526)

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 Menomonie Falls (53051-7006)
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 635 Cardinal Ln. Hartland (53029-2316)
 Deltrol Controls. 414-671-6800
 2740 S. 20th St. Milwaukee (53215)
 Industrial Coils, Inc. 608-356-6601
 202 East St. Baraboo (53913-2515)
 Rexnord Corporation. 414-272-1100
 120 N. Broadway Milwaukee (53202-6075)
 Trombetta Corporation 414-271-8346
 1633 E. North Ave. Milwaukee (53202-1098)

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 4115 N. Teutonia Ave.
 Milwaukee (53209-6731)
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 W63 N133 Washington Ave.
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 Enercon Industries Corp. 414-255-6070
 W140 N9572 Fountain Blvd.
 Menomonie Falls (53051-1650)
 Hamlin Incorporated 414-648-3000
 612 E. Lake St. Lake Mills (53551-1798)

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 1033 N. Hawley Rd. Milwaukee (53208-2503)
 C-Z Chemical Co. 608-365-6328
 1445 Yates Ave. Beloit (53511-4662)
 ChemRite Industries Inc. 414-255-3880
 19725 W. Edgewood Dr. Lannon (53046-9738)
 Commerce Industrial Chemicals, Inc. 414-353-3630
 5611 W. Woolworth Ave.
 Milwaukee (53218-1393)
 Hydrite Chemical Co. 608-257-5892
 150 W. Donkel St. Cottage Grove (53527)
 Kelsey Coatings, Inc. 414-336-4455
 800 Coronis Way Green Bay (54304-5742)
 MILSOLV Corp. 414-252-3550
 14765 W. Bobolink Ave.
 Menomonee Falls (53051)
 Rusteprufe Laboratories 608-269-4144
 1319 Jefferson Ave. Sparta (54656-2023)
 Wausau Chemical Corporation 715-842-2285
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D-F, Inc. 414-483-5100
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 Saint Francis (53235-4640)

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 The Simple Soyman 414-264-4133
 4877 N. Green Bay Ave.
 Milwaukee (53209-5727)

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The Simple Soyman 414-264-4133
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 Milwaukee (53209-5727)

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 Germantown (53022-3058)
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 Advance Die-Mold, Inc. 414-458-2566
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 W330 N4101 Lakeland Dr.
 Nashotah (53058-9795)
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 Aladdin Engineering & Mfg., Inc. . 414-544-5994
 W227 N546 Westmound Dr.
 Waukesha (53186-1653)
 Alfa Machine Co., Inc. 414-445-8180
 2425 W. Purdue St. Milwaukee (53209-6296)
 Allis Tool & Machine Corporation. 414-453-5500
 647 S. 94th Pl. West Allis (53214-1206)
 Ameco Corporation 414-255-3910
 W158 N9335 Nor-X-Way Ave.
 Menomonee Falls (53051-1560)
 American Heat-Seal, Inc. 800-247-7282
 11830 W. Ripley Ave.
 Wauwatosa (53226-3933)
 Amtech Tool & Die Corp. 414-821-2110
 14135 W. Kostner Ln.
 New Berlin (53151-1671)
 Atlas Gage & Tool Company, Inc. . 414-645-4110
 111 E. Mineral St. Milwaukee (53204-1841)

PROD

Soft Drink Tax

Talked to Mark Patronskey on 1-17-95.

Mark's comments on the soft drink tax bill.

Each of the tax options, (Increase the State Sales Tax and Impose an Excise Tax) have their own inherent difficulties.

Retailers would be opposed to the sales tax because they would have to keep track of two separate taxes and not all retailers use the bar code system. The soft drink tax could be easily missed.

The excise tax would be imposed at the wholesale level. The trouble is that not all wholesalers are located in Wisconsin. If the wholesaler is in Illinois, they could truck it directly to the retailer. There are ways to avoid paying the excise tax because not all soft drinks have a wholesaler. An incentive exists to bypass a wholesaler.

Mark is passing this proposal along to Bill Ford who will get back to us on this topic.

December 27, 1994 - Tuesday

Mark Patronsky called -

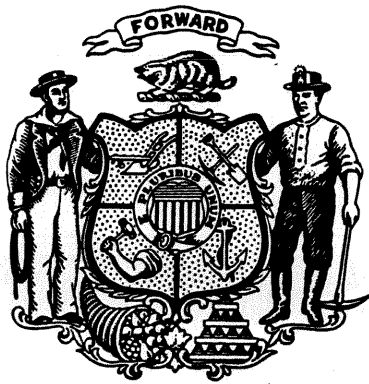
They have nothing in Leg. Council Office on tax on ^{Soft Drink Industry} soda.

He thinks Fiscal Bureau did something on that a couple of years ago. We should contact Fiscal Bureau.

called Pam Walgren on 12-29-94

will have information on funding examples by 1-6-95

END



END

2.025 million
 3.1000 WCC
 4.00 YCC
 5000 DNA - youth outdoor skills
 1128 Mackenzie

TOTAL

LOCAL

USAGV

Give me an example or two

Youth Programs

General Fund money

WCC Program	3.8 million
Youth Camp Program	1,020,700
Youth Education / outdoor Skills	480,000
Mackenzie Environmental Center	368,000
4-H	2,027,128
Total	<u>7,695,828</u>

Barb
Gamo

**Funding for UW-Extension
4-H/Youth Development Program Area*
FY 1995**

Program

	GPR	PR	Federal	Total
<i>UW - EXTENSION - NOT ASSIGNED TO COUNTY</i> State Staff	\$656,479	\$693,480	\$355,761	\$1,705,720
County Staff	1,232,466	<i>COUNTY CONTRACTS</i> 846,040	937,537	3,016,043
UW-Madison	138,183	-	-	138,183
Total	\$2,027,128	\$1,539,520	\$1,293,298	\$4,859,946

* Does not include funds appropriated and administered by Wisconsin Counties.

*6440
STATE COUNTY*

Give me an example or two

Youth Programs

General Fund Money

WCC Program	3.8 million
Youth Camp Program	1,020,700
Youth Education / Outdoor Skills	480,000
Mackenzie Environmental Center	368,000
4-H	<u>2,027,128</u>
Total	7,695,828

Part 4
Camp

3-9-95 SENT COPY TO MARK P.

END



END

Bills Drafted by Representative Jim Baumgart:

1.) U.S. postage stamps with WIS hole punched in it for legislative office use.

LRB 1685/2

9-22-94, Went to Jeffery Kuesel, Bill Drafter

11-7-94, Went to printer as LRB-1685

12-6-94, Received in JB's office from LRB

12-16-94, Distributed to Legislative offices for circulation

2.) Wisconsin State Highway Maps. No stamped or labeled identification of officer or member. Add the legislative hotline number on the highway maps. Toll free number 1/800/362/9472.

LRB 0677/1

9-28-94, Went to Jeffery Kuesel, Bill Drafter

12-5-94, Received in JB's office from LRB

12-14-94, Distributed to legislative offices for circulation,

3.) State Retirement Program. Change multiplier and number of years for final average earnings.

LRB 0598/1

9-28-94, Went to Richard Champagne, Bill Drafter

11-1-94, Received in JB's office from LRB

12-21-94, Distributed to Legislative offices for circulation

4.) Discount for non-profit youth groups who camp.

LRB 1315/1

11-3-94, Went to Mary Gibson-Glass, Bill Drafter

1-9-95, Received in JB's office from LRB

5.) Distribution of folded state highway maps to officers and members of the legislature.

LRB 1646/1

11-23-94, Went to Jeffery Kuesel, Bill Drafter

12-2-94, Received in JB's office from LRB

12-15-94, Distributed to Legislative offices for circulation

6.) Damage to transmission facilities, owners are required to establish a statewide, toll-free one-call system (a "digger's hotline") to receive and transmit excavation notices to transmission facilities owners.

1795/2

12-5-94, Went to John Lorence, Bill Drafter

12-8-94, Received in JB's office from LRB

12-22-94, Sent back to John Lorence, Bill Drafter to do a redraft after minor changes

12-27-94, Received in JB's office as LRB 1795/2

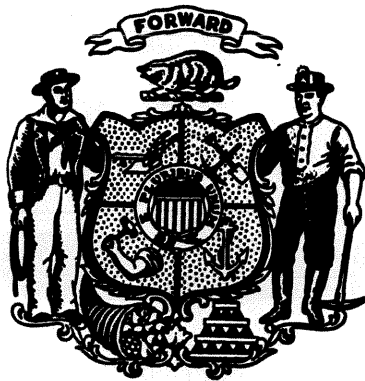
7.) Wisconsin State Folded Highway Maps. Add the legislative hotline number on the highway maps. Toll free number 1-800-362-9472.

LRB 1970/1

12-14-94, Went to Jeffery Kuesel, Bill Drafter

1-3-95, Received in JB's office as LRB 1970/1

END



END

Big Brothers Big Sisters of Wisconsin Informational Meeting
May 22, 2002
Sponsored by Representative Underheim and Senator Roessler
Madison

Who are we? Big Brothers Big Sisters of Wisconsin is an organization that provides mentors to over 7000 children annually from 21 corporate locations throughout Wisconsin. We are affiliated with Big Brothers Big Sisters of America and abide by the highest standards in the mentoring field promoting the safety of children. Our agencies have been in Wisconsin for over 35 years. As a matter of fact, in 1909 the first Big Sister organization in the nation was founded in Milwaukee.

Outcomes. Our programs work. A study conducted by Public Private Ventures concluded that children receiving one to one mentoring from a Big Brother, Big Sister or Big Couple were:

- 46% less likely to begin using illegal drugs
- 27% less likely to begin using alcohol
- 53% less likely to skip school
- 37% less likely to skip a class and
- 33% less likely to engage in violent behavior

What's new? Big Brothers Big Sisters of Wisconsin, Inc. is a newly formed not-for-profit corporation that exists to support the 21 affiliated agencies in Wisconsin. The purpose of the corporation is to coordinate statewide partnerships to match volunteers and dollars with the children in Wisconsin who are in need of guidance.

Why now? Over the past three years our agencies have begun partnerships with local school systems to match Big Brothers & Big Sisters to children in school. These partnerships have allowed us to reach the neediest children from the most challenged neighborhoods in a safe environment. We are currently providing Big Brothers and Big Sisters to 1800 children in 157 schools within 36 school districts in the state. This new school-based programming has proven to be so successful that the requests for our service has by far outstripped our ability to respond to the need. This programming has been provided to date with mostly private donations.

According to recent WISKIDS Count Data there are 154,019 children living in poverty in Wisconsin and 244,538 children from single parent families. These children have a greater chance of failure than other children. Big Brother Big Sisters has proven itself effective in helping these children to succeed and become productive members of our communities across Wisconsin.

Big Brothers Big Sisters can recruit and enroll the volunteer mentors to help these children but it takes money. We could expand to serve 10,000 additional children if we had the funds to do so. Big Brothers Big Sisters agencies in Texas, Florida and Montana have received allocations from their states specifically earmarked for expanding mentoring. We can put hope into the futures of our children with some help. All the Little Moments that Big Brothers and Big Sisters spend with their Little Brothers and Little Sisters result in Big Magic. Help us make this Magic happen.

possible LEGISLATION
check with
LEGISLATION
FOR RELEASE

Big Brothers Big Sisters of Wisconsin

INSURANCE
FOR NON-PROFIT

PAT & WIFE
TIM KACKELS
STEP. COUPL

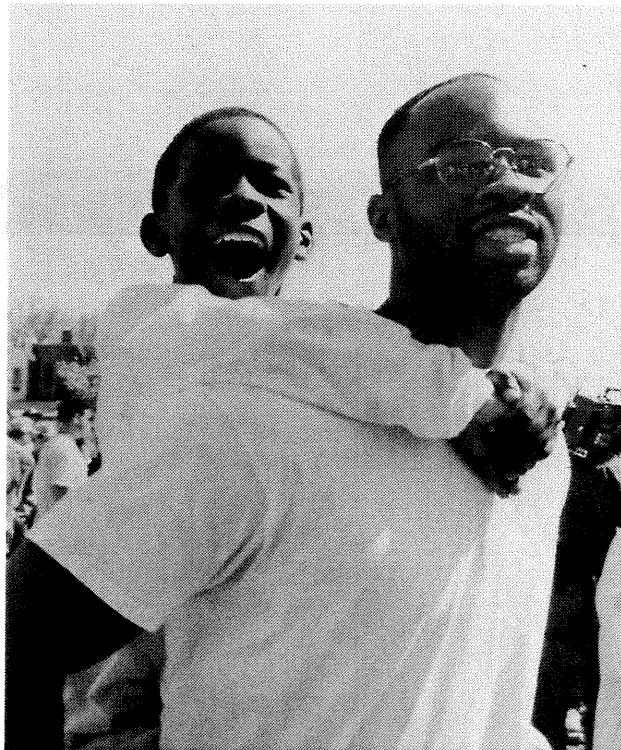
SAY WE
BE GLAD
IN TO
FOR THE
HILL
AD
ON



**“Making a Big Difference,
One Child at a Time.”™**



“Our work is as elementary as putting a friend in a child’s life, and as essential as putting hope into a child’s future.”™



Big Brothers Big Sisters of Wisconsin

*Big Brothers Big Sisters of
Wisconsin is dedicated to making a
difference in the lives of children by
providing high-quality
professionally-supported mentoring
relationships.*



History



“We build our children, or we keep building jails. This is the time to build our children, and no organization does it better than Big Brothers Big Sisters of America.”

*General Colin Powell U.S Army - Ret.
Chairman, America's Promise*

Big Brothers Big Sisters of America began in 1903, when Irvin F Westheimer, a twenty-three year old Cincinnati businessman, befriended a young boy he found scavenging in a garbage can. He encouraged friends and acquaintances to do the same for other fatherless boys - and before long, they were dubbed Big Brothers. ***In 1909, the first “Big Sisters” organization in the nation was founded in Milwaukee, Wisconsin*** Today there are 510 Big Brothers Big Sisters agencies in the United States and over 130,000 young people in mentoring relationships.

We are proud to report that Big Brothers Big Sisters of America is the premier mentoring organization in the United States. Over the past ten years, Big Brothers Big Sisters has doubled the number of young people served. Many agencies have already developed new, exciting alternative programs such as: school-based mentoring, corporate collaboratives, juvenile court initiatives, and intergenerational matching.

Big Brothers Big Sisters has accepted the challenge of America's Promise to double the number of mentors and young people in its program and to involve every matched volunteer and child in community service.



Goals

“The next four years will be an exciting time for our Federation as we collectively work toward achieving truly significant growth in the number of youth we serve. Our goals are indeed aggressive, and the challenges we face in striving to achieve these goals may, at times, seem daunting. But the challenges facing today’s youth are far greater.”

*Judy Vredenburgh, CEO
Big Brothers Big Sisters of America*

Working toward a goal of serving 1,000,000 children with mentors by 2010, Big Brothers Big Sisters of America projects a 4-year growth rate of 245%. Local affiliates are being asked to make a commitment to continued growth, primarily through expansion of school-based and site-based mentoring initiatives. (Annual growth rate in community-based matches should be targeted at 15%).

Big Brothers Big Sisters of America has made a commitment to local affiliates to provide the resources needed to strengthen agencies’ capacities to achieve these goals (fund development, research and development through newly formed regional training centers; professional development for staff and board members, technology and marketing initiatives).

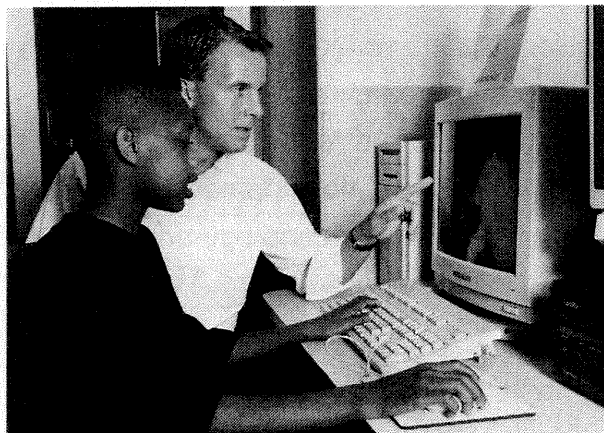
Big Brothers Big Sisters of America is strongly encouraging consolidation of local affiliates to realize greater economies of scale; retain qualified, specialized staff; and ultimately strengthen agencies’ capacity to serve more children in need. Big Brothers Big Sisters of America has made a commitment to help facilitate mergers, providing national staff support and financial resources.



The Difference

At a time when charitable donors, like any other consumers, are demanding proof they are getting value for their dollar, a comprehensive study was conducted by Public/Private Ventures. It is the first study of a national youth servicing preventative program and proves the substantial impact of Big Brothers Big Sisters. Public/Private Ventures, a nationally-acclaimed child development and service research organization, studied approximately 1,000 youth. Most of the youth came from low income households, and many lived in families of substance abuse and/or domestic violence. Eighteen months later, researchers found that children matched to a Big Brother or Big Sister were:

- *46% less likely to begin using illegal drugs*



- *27% less likely to begin using alcohol*

- *53% less likely to skip school*

- *37% less likely to skip a class*

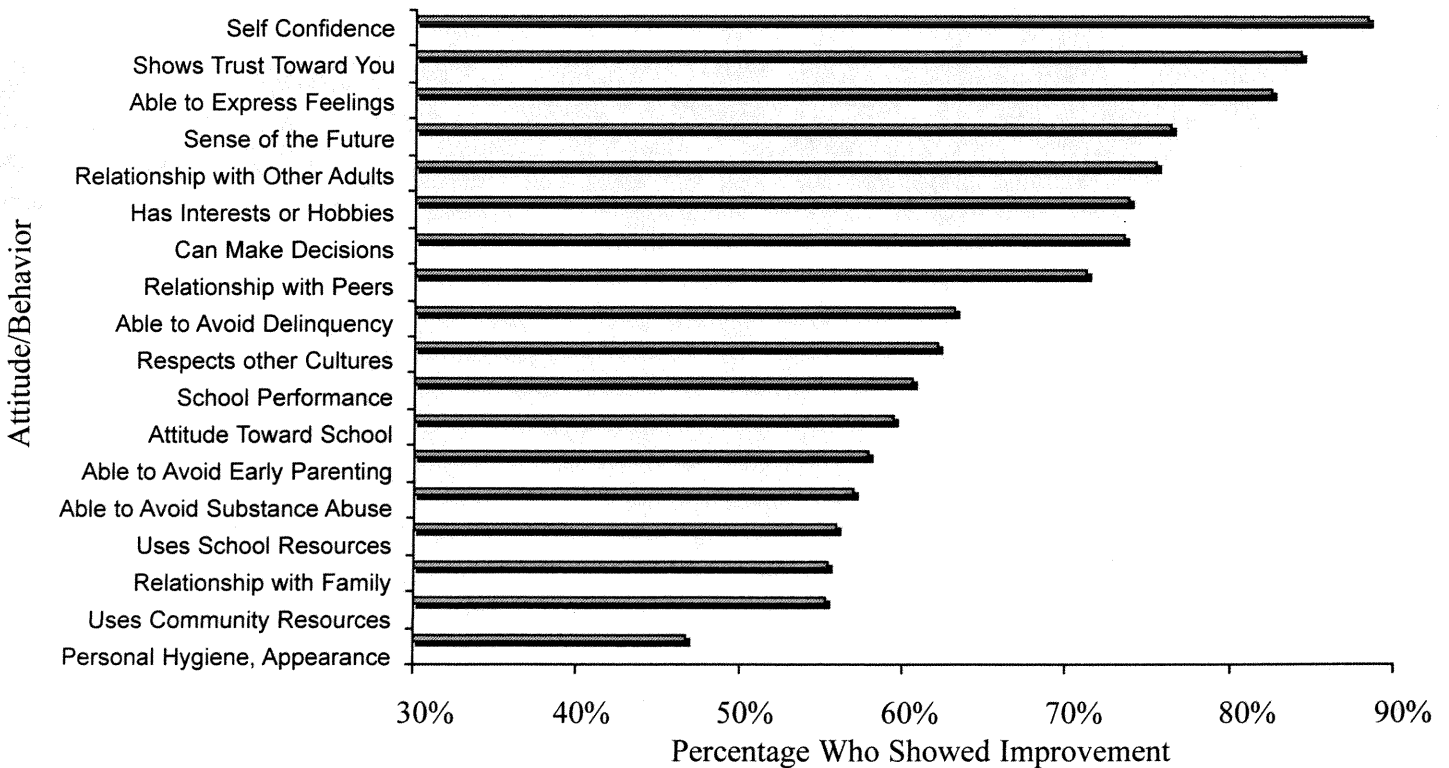
- *33% less likely to hit someone*

The study provides confirmation that Big Brothers Big Sisters works - that a structured and professionally supported one-to-one relationship between a child and an adult does provide positive outcomes for children. This validates not only the hard work of our organization, but also the service of our volunteer Big Brothers and Big Sisters who provide stability, guidance, and caring friendship to the very special children and teens we serve. These dramatic findings have implications for Big Brothers Big Sisters and the society in general. *In particular, we hope this report will inspire legislators, schools, funders, volunteers, community leaders and individual donors to consider funding and establishing partnerships with mentoring programs.* Big Brothers Big Sisters has delivered quality programs, with consistent measurable outcomes over the decades. (Source: PPV 1995)

“Little Investment. Big Return.”



Program-Based Outcome Evaluation Big Brothers Big Sisters of Wisconsin Changes in Youth as Perceived by Volunteers, Parents, Case Managers, and Teachers



Big Brothers Big Sisters of Wisconsin

AGENCIES

Big Brothers Big Sisters of the Coulee Region

Serving La Crosse, Monroe & Vernon Counties in Wisconsin & Winona in Minnesota

(608) 782-2227

sshapiro@bbbsofcr.org

Big Brothers Big Sisters of Dane County, Inc.

Serving Dane, Columbia, Green Lake & Marquette Counties

(608) 661-5437

(800) 890-KIDS

friends@bbbsmadison.org

Big Brothers Big Sisters of Dodge County

(920) 739-3542

Big Brothers Big Sisters of Fond Du Lac County, Inc.

(920) 922-8200

bbbsfdl@dotnet.com

Big Brothers Big Sisters of the Fox Valley Region, Inc.

Serving Outagamie, Waupaca, & Areas of Winnebago & Calumet Counties

(920) 739-3542

bbbsfvr@aol.com

Big Brothers Big Sisters of Green County, Inc.

(608) 325-7855

bbbsgreen@tds.net

Big Brothers Big Sisters of Manitowoc County, Inc.

(920) 684-7445

bbbs@lakefield.net

Big Brothers Big Sisters of the Marathon County Area, Inc.

Serving Marathon, Lincoln & Langlade Counties

(715) 848-7207

bbbsmc@wave.net

Big Brothers Big Sisters of the Marshfield Area, Inc.

Serving Wood County

(715) 387-6198

MFdbbbs@commplusis.net

Big Brothers Big Sisters of Metro Milwaukee, Inc.

Serving Milwaukee & Waukesha Counties

(414) 258-4778

bigbros@execpc.com

Big Brothers Big Sisters of Northwestern Wisconsin, Inc.

Serving Eau Claire, Chippewa, Dunn, St. Croix & Pierce Counties

(715) 835-0161

BBBSCV@aol.com

AGENCIES

Big Brothers Big Sisters of the Oshkosh Area, Inc.
(920) 231-2442
bigbros@northnet.net

Big Brothers Big Sisters of Ozaukee County, Inc.
(262) 377-0784
bbbsoz@mcleodusa.net

Big Brothers Big Sisters of Portage County, Inc.
(715) 341-0661
bbbs@tznet.com

Big Brothers Big Sisters of Price County, Inc.
Serving Price & Southern Ashland Counties
(715) 339-3927
bbbspc@wageswebworks.com

Big Brothers Big Sisters of Racine & Kenosha Counties, Inc.
(414) 637-7625
bbbsrk@rootcom.net

Big Brothers Big Sisters of Rock, Walworth & Jefferson Counties
(608) 362-8223
(888) 90-4KIDS
BBBSNancy@aol.com

Big Brothers Big Sisters of Sheboygan County, Inc.
(920) 458-0111
bigbro@excel.net

Big Brothers Big Sisters of Taylor County, Inc.
(715) 748-4844

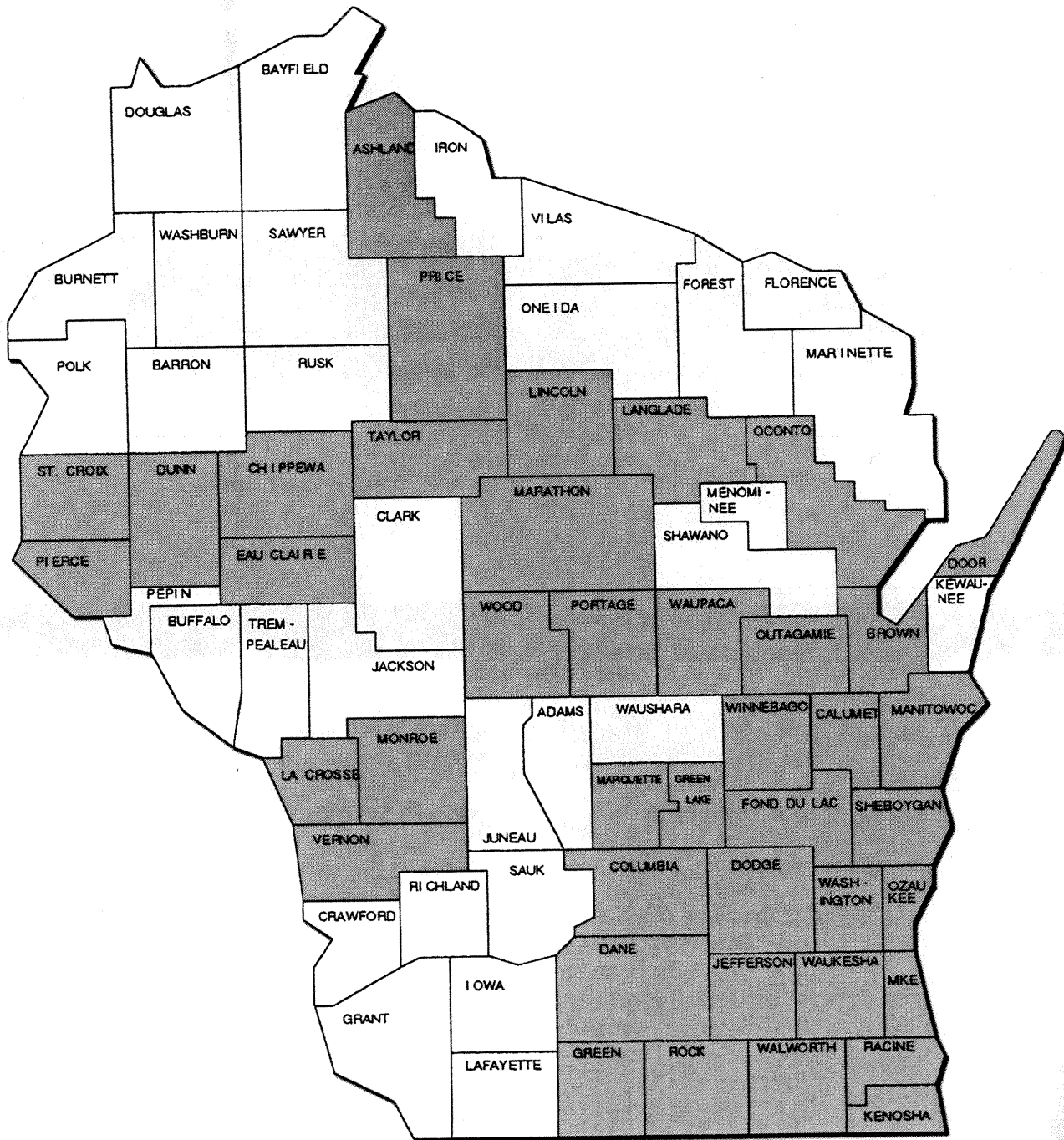
Big Brothers Big Sisters of Washington County, Inc.
(262) 334-7896
bbbswashco@hnet.net

Big Brothers Big Sisters of Central Wisconsin, Inc.
Serving the Southern Half of Wood County
Big Brothers (715) 423-1533
Big Sisters (715) 423-8230
hoekstra@wctc.net

Big Brothers Big Sisters of Northeastern Wisconsin, Inc.
Serving Brown, Oconto & Door Counties
(920) 498-2227
info@bbbsnew.org



Big Brothers Big Sisters *Represented Counties in Wisconsin*



 **COUNTIES SERVED**

Investing In Futures

Profile of Big Brothers Big Sisters Service in Wisconsin

Children Served-Annually

7,259

Based on data provided by BBBSA affiliates
Servicing Wisconsin - year end 2000

Children in Need

Children Living in Poverty: 154,019
(1997/1998 WISKIDS Count 2000)

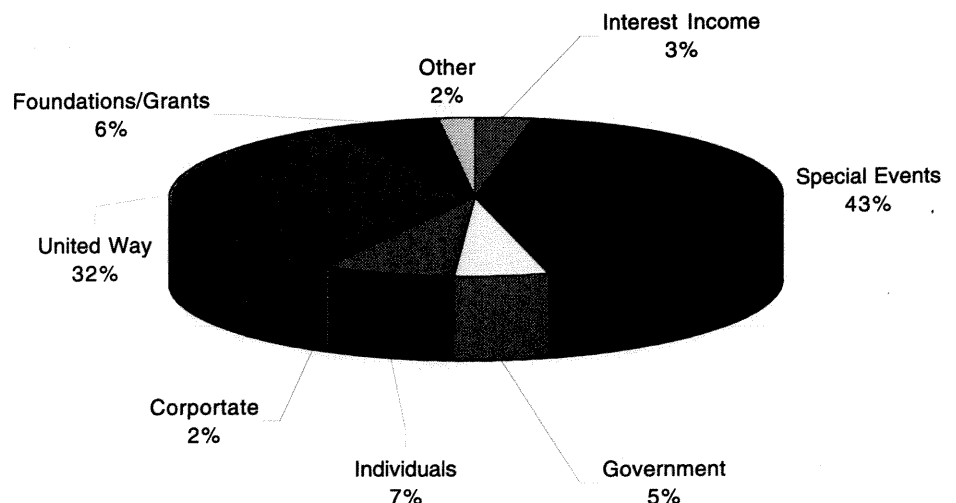
Children from Single Parent Families: 244,538
(1990-2000 DATA - 1999 WISKIDS Count Data Book)

"...Wisconsin's juvenile arrest rate remains the highest in the nation. Wisconsin's juvenile arrest rate for 1998 was 10,373 arrests per 100,000 youths, almost three times the national average of 3,794." - Wisconsin Office of Justice Assistance, Statistical Analysis center, "Arrests of Juveniles in Wisconsin 1989 -1998, "November, 1999. (Source: WISKIDS COUNT 2000 - Annie E. Casey Foundation)

9% of Wisconsin's children (roughly 120,000) live in "high risk" families, with four or more of the following risk factors: child is not living with 2 parents, household head is high school drop out, family income is below the poverty line, child is living with parent(s) who do not have steady, full-time employment, family is receiving welfare benefits, child does not have health insurance.

(Source: WISKIDS COUNT 2000 - Annie E. Casey Foundation)

Sources of Funding



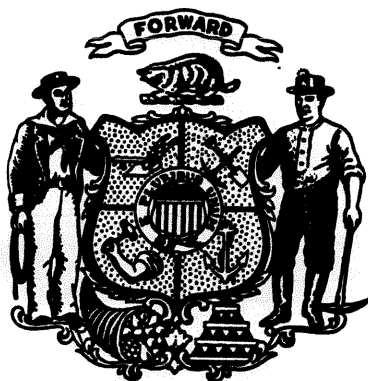
Total Revenues: \$4,822,775*

*Based on year 2000 figures



BIG BROTHERS BIG SISTERS
of Wisconsin
<http://www.bbbsa.org>

END



END

JUN 11 2001



June 8, 2001

610 AERO DRIVE • ELKHART LAKE, WI 53020-1924
(920) 876-3553
FAX (920) 876-3580

The Honorable James R. Baumgart
Wisconsin State Senate
P O Box 7882
Madison, WI 53707

Sir:

When we first contacted your offices several weeks ago with our concerns relative to the public bidding statutes which were being circumvented by an out-of-state organization and gullible public officials under the guise of "Maintenance Agreements", there were two pending court cases which we felt would clarify the issue. We were wrong.

Both Circuit Court judges determined, contrary to Department of Workforce Development policy, opinion and written administration regulation, that "painting" is not "public construction" and declined to issue a Restraining Order against prosecution of the work until a full hearing of the facts could be held effectively mooted the point as the work has begun or soon will begin. As "public construction" is not specifically defined in Wis. Stats. as it is in DWD regulation, the obvious intent of the legislature under 66.29 to require public funds be spent prudently and without bias, favoritism, or hint of corruption is currently and will continue to be undermined by local officials.

We are now writing to solicit your assistance in providing hard and fast statutory guidance in line with the DWD definition of the term "public construction" so the current statute defines the terms it uses.

Wis. Stats. 61.55 requires that "all contracts for public construction....shall be let by the Village Board to the lowest responsible bidder in accordance with Section 66.29..." The cross references for cities are nearly identical to those for villages and towns. The hole in legislative intent is that the term "public construction" is not clearly defined and in spite of years of historical precedent, policy and practice which established the procedures for project assessment, application to DWD for a Wage Determination, public notice, public bidding with bonding thus yielding public confidence, large scale work is now being contemplated and offered to a single vendor.

In further support of our position, we offer the attached opinion of the DWD which

The Honorable James R. Baumgart
June 8, 2001
Page 2 of 3

utilizes a clarification of "public construction" in its guidelines and now specifically includes the "renovation and painting of water storage tanks"

While Wis. Stats. 66.29 defines the term "public contract" as "...any contract for the construction, repair, remodeling, improvement of any public work, building, furnishing supplied, material of any kind whatsoever, proposals for which are required to be advertised by law." (subparagraph c) The courts in our two challenges did not or could not make the leap between the terms of "public contract" which clearly fits nicely with the DWD regulation, to "public construction". In our opinion, this leap necessitated a selective reading and a reliance on the dictionary (yes, both judges did cite Webster) definition of the word "construction".

Work historically viewed as construction and publicly bid as such now is being disguised as "maintenance" under what is creatively marketed by an out-of-state contractor under a "Maintenance Agreement" for "Renovation Work". The "Maintenance Agreement" scheme is hatched when the salesman offers inspection and engineering (although he is not an engineer and an engineer never sees the tank) and then inflates the cost of the work, precludes the owner's future involvement in determining types of coatings and necessities of work and even grabs the owner's rights to lease its lucrative cell phone antenna rights.

Then, after the salesman signs the municipality to a long-term contract, they subcontract out most of the work to other out-of-state contractors. They do not pay prevailing wages, they do not pay Wisconsin taxes (I doubt we have reciprocity with Florida), they do not furnish the owner the protection of payment and performance bonding. Wisconsin contractors who pay taxes and employ residents who pay taxes are shut out by these shady, behind closed doors deals.

In fact, the Court's determination has emboldened Elkhart Lake and we recently saw in a meetings report that they were trying to negotiate some heating and ventilating work with a sole contractor as a "Heating and air conditioning maintenance agreement".

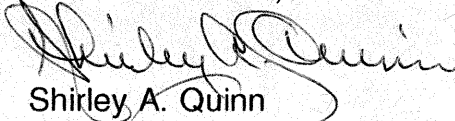
The Honorable James R. Baumgart
June 8, 2001
Page 3 of 3.

We are asking your help in closing this statutory loophole by providing in an upcoming bill an amendment which adds language to the public bidding statutes similar to the clarifications used by the DWD to establish hard-and-fast rules for fair, competitive, open bidding by all qualified contractors.

Thank you in advance for your consideration and cooperation.

Sincerely,

AERO PAINTING, INC.

A handwritten signature in cursive script, appearing to read "Shirley A. Quinn".

Shirley A. Quinn
Vice President - Marketing

Enclosure: DWD Letter

Scott McCallum
Governor

Jennifer Reinert
Secretary

J. Sheehan Donoghue
Division Administrator

**OFFICE OF THE SECRETARY**

201 East Washington Avenue
PO Box 7948

Madison, WI 53707-7946

Telephone: (608) 266-7552

Fax: (608) 266-1784

<http://www.dwd.state.wi.us/>

e-mail: DWDSEC@dwd.state.wi.us/

**State of Wisconsin
Department of Workforce Development**

May 14, 2001

Wisconsin Rural Water Association
350 Water Way
Plover, WI 54467

Re: Painting, Renovating and Maintaining Water Towers

To Who It May Concern:

Several months ago the department became aware that some governmental agencies have been entering into combined contracts to renovate, paint and maintain water towers under their ownership. The contractor in these contracts agrees to renovate and paint a water tower and then to maintain the water tower for a period of time. The department's concern with this practice stems from the fact that the governmental agencies did not apply for a prevailing wage rate determination on these projects.

Historically the renovation and painting of water towers that exceed the minimum threshold costs have been covered under Wisconsin's prevailing wage laws. The governmental agency must apply to the department for a prevailing wage rate determination and include the issued rates in the specifications for the project before accepting bids. Maintenance work, on the other hand, normally is not covered under Wisconsin's prevailing wage laws. Maintenance work is limited to work on facilities or equipment routinely performed to prevent breakdown or deterioration.

The department hereby advises you that combined contracts for renovation, painting and maintenance work that exceed the minimum project threshold costs are covered by Wisconsin's prevailing wage laws. The governmental agency on such projects is required to obtain a prevailing wage rate determination from the department and list the rates in the project specifications. The hired contractor will be expected to pay its workers the prevailing wage rates on all painting and renovation work performed on the project.

The department would appreciate your assistance in disseminating the information contained in this letter to your members as soon as possible. If you wish to discuss this matter further please contact me at (608) 266-6469.

Sincerely,
LABOR STANDARDS BUREAU


Pat Hewitt, Chief
Construction Wage Standards Section

Note: This letter was also sent to the following:

Wisconsin Alliance of Cities
Wisconsin Counties Association
Wisconsin Towns Association
League of Municipalities
American Water Works Association - Wisconsin Section

Henderson, Patrick

From: Baumgart, Jim
Sent: Friday, August 17, 2001 1:37 PM
To: Sen.Baumgart
Subject: FW: Aero Painting and the Watertower Issue

From: Anderson, Bob 
Sent: Friday, August 17, 2001 1:38:09 PM
To: Baumgart, Jim
Cc: Donoghue, Sheehan; Markham, Kimberly
Subject: Aero Painting and the Watertower Issue
Auto forwarded by a Rule

Pat Hewitt has made several attempts to telephone the lady who operates Aero Painting and left messages for her to call Pat back. The owner is apparently unhappy with Pat and doesn't return her calls. The owner's unhappiness apparently stems from the fact she requested Pat write her a letter stating that her interpretation of the bidding requirements for public works projects contained in Chapter 66 of state statutes apply to painting projects is correct. Unfortunately the department can't do so. DWD has no legislative authority to take any action relative to this statute except for ss. 66.0903. We certainly can't issue legal opinions on laws we don't enforce.

If Aero Painting needs a legal opinion on whether the painting of water towers falls within the bidding requirements for public works projects in Chapter 66, you may wish to request a legal opinion from the Attorney General for her. Other than that I can't think of any action DWD can pursue to assist her.

Let me know if there is anything further you would like DWD to do on this matter.

Bob Anderson - DWD =



OCT 10 2001

610 AERO DRIVE • ELKHART LAKE, WI 53020-1924

October 9, 2001

(920) 876-3553

FAX (920) 876-3580

The Honorable James R. Baumgart
Wisconsin State Senate
P O Box 7882
Madison, WI 53707

Sir:

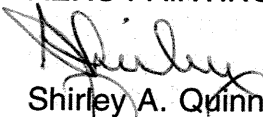
Pursuant to previous conversations we have exchanged along with your meeting with the staff of the Department of Workforce Development members, we are forwarding another classic case in point of abuse of the taxpayer by way of the out-of-state, fast talking salesman!

The Village of Belleville, Wisconsin signed a "Maintenance Agreement" with Utility Services on July 16, 2001. We obtained a copy of this agreement and sent them a bona fide proposal for not only the repainting of the tank, but included a \$15,000 extra for repairs not included in the "Maintenance Agreement". The total proposal from Utility Services is \$144,216.35, versus our proposal for the identical services INCLUDING the repairs for \$79,000!

The case for clarification of the existing public bidding statues first enacted to eliminate allegations of fraud, collusion or favoritism is bolstered by the enclosed information. Now you tell me, Senator, was this fraud, collusion, favoritism or just plain stupidity resulting in the wasting of tax payers hard earned money??

Rest assured this is just the tip of the iceberg in the State of Wisconsin, and if you really do care about the welfare of the Wisconsin taxpayer, pushing for this clarification in the legislation to better reflect the intent of the original statue could be the cornerstone of your legacy in State government.

Awaiting your response,
AERO PAINTING INC.


Shirley A. Quinn
Vice President, Marketing

SAQ/cf

PS No bonds have been provided nor are there any assurances that taxes will be paid to the State of Wisconsin!! Help!!



610 Aero Drive
Elkhart Lake, WI 53020
920-876-3553 Fax 920-876-3580

Proposal To:
VILLAGE OF BELLEVILLE

Telephone:
608-424-3341

Date:
October 8, 2001

Address:
20 River Street

Fax:
608-424-3423

Job Phone:

Box 70
Belleville W 53508

Job Name:
Repair And Repaint Standpipe

Customer Contact:
Jerry Butts

Job Location:
Belleville, WI

Informational proposal. Labor, equipment and materials to perform repair work and coatings work as detailed below. 300,000 gallon standpipe.

1. Exterior surfaces to be pressure washed, spot blasted to SP-6 standards with DuPont's Starblast, spot primed with Tnemec 135-1255 primer at 2.5-3 mils DFT, receive two full coats of Tnemec 30 acrylic at 2-3 mils DFT, and receive a sign, "BELLEVILLE" on one side. Secure the tank. Disinfection for owner testing.
2. Interior surfaces to be blasted to SP10 standards. Prime coat of Tnemec 20 epoxy at 3-5 mils DFT. Stripe coat on all welds, seams, laps, etc. at 2-3 mils DFT. Full finish coat of Tnemec 20 epoxy at 4-6 mils DFT. Holiday testing. Caulk all roof seams.
3. Repairs: New 24" frost proof roof vent on weldment; coat refurbished foundation with two coats of epoxy; cable type fall protection device with slider and one harness and lanyard; new lock on roof manway; adjust the roof manway; refurbish foundation with epoxy grouting; ladder gate.

All Work Directly Comparable To Utility Services Company:
Work completed for \$79,000.00

We Propose hereby to perform work in accordance with the above specifications, for the sum of:
Above quoted prices for selected options, plus applicable sales tax (unless included above).
Payment to be made as follows:
Net 10 on monthly progress billings with final payment due within 30 days of completion.

All work done under the above specifications is warranted to be free from defects in materials and workmanship for one year. Any alteration or deviation from the above specifications or scope of work involving extra costs will be executed only upon written orders. No verbal commitments for change of scope or pricing from this proposal or attachments will be valid until confirmed in writing. Said Change Orders will become part of this contract and charges assessed over and above this quotation. Aero reserves the right to substitute equal materials of alternate vendors solely on our option and without notification. A 1.5% per month (18% per year) finance charge will be assessed to all past due accounts. This proposal may be withdrawn at any time, is conditioned upon the use of the AIA A401 Subcontract (1997 edition) and expires if not accepted in writing within 30 days.

Page One of One Page.

AERO PAINTING, INC.
Stephen A. Fredrick, President

Date
Authorized Customer Signature

B-2001-3296

FAX

From: VILLAGE OF BELLEVILLE
24 W. Main Street
Belleville, WI 53508
Phone: (608) 424-3341
Fax: (608) 424-3423

TO: Shirley

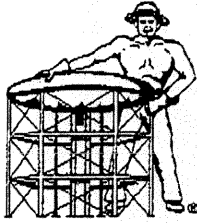
FROM: Lobby

DATE: 10-

PAGES: 7

COMMENTS

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UTILITY SERVICE co., inc.
P.O. Box 1354 • PERRY, GA 31069

Phone (478) 987-0303
FAX (478) 987-2991

WATER TANK MAINTENANCE CONTRACT

This agreement entered into by and between **Village of Belleville Public Works Department**, hereinafter known as the Owner, and **Utility Service Co., Inc.**, hereinafter known as the Company.

The Owner agrees to employ the Company to provide the professional service needed to maintain its **300,000 gallon Standpipe water storage tank located at Belleville (Dane County), Wisconsin.**

This agreement binds the Company to total responsibility for the care and maintenance of the above described water storage tank. Care and maintenance shall include but not be limited to the following:

The Company will annually inspect and service the tank beginning in the year **2001**. The tank and tower will be thoroughly inspected to assure that the structure is in a sound water tight condition.

Biennially, beginning with the first washout/inspection in **2003**, the tank will be completely drained and cleaned to remove all mud, silt, and other accumulations that might be harmful to the tank or its contents. This cleaning will utilize high pressure equipment with chemical injection. After cleaning is completed, the interior will be thoroughly inspected and disinfected prior to returning to service.

The Company shall furnish all specialized services including engineering and inspection services needed to carry out any and all repairs to the tank and tower needed during the term of this contract. These repairs include steel replacement, steel parts, expansion joints, water level indicators, sway rod adjustments, manhole covers/gaskets, and other component parts of the tank or tower.

The Company will clean and repaint the interior and/or exterior of the tank at such time as complete repainting is needed. The need for interior painting to be determined by the thickness of the existing liner and its protective condition. The need for exterior painting to be determined by the appearance and protective condition of the existing paint. The Company shall provide at the end of the renovation project, two only, unopened one gallon cans of dead-matched color exterior finish paint, that will be stored by the Owner in above freezing conditions for use as graffiti overcoat, to be applied by our remediation crew, if and where required.

When painting is needed, all products and procedures will be equal to, or exceed the requirements of the Wisconsin Department of Natural Resources, the American Water Works Association, and the Steel Structures Painting Council as to surface preparation, coating materials, and disinfection.

When interior renovation is needed, procedures as outlined in A.W.W.A.-D102 specifications for cleaning and coating of potable water tanks will be followed. Only material approved for use in potable water tanks will be used on any interior surface area.

At the time the exterior requires painting, the Company agrees to utilize a coating system which best suits the site conditions, environment, and general location of the tank.

The Company will install an anti-climb device on the access ladder to prevent unauthorized persons from climbing the tower.

© 1986 FSI

A lock will be installed on the roof hatch of the tank to prevent any unauthorized entry to the water tank. Keys to the tank will be retained by the Owner and the Company.

The Company will provide emergency service to handle any problems with the tank at no additional cost to the Owner. Reasonable travel time must be allowed for the repair unit to reach the tank site.

The Company will furnish relief valves, if needed, to install in the water system so the Owner can pump direct and maintain water pressure while the tank is being serviced.

The Company will furnish current certificates of insurance coverage to the Owner at the time any work is performed, or upon renewal of any policy.

The Owner shall have the right to continue this contract for an indefinite period of time providing the Annual fee is paid in accordance with the terms of payment. A base fee of \$ 8,284.00 has been established for this tank. See Addendum No. 1 which establishes the annual fee in Years 1 through 3 due to upfront renovation.

In Year 2007 and each third year thereafter, the annual fee will be adjusted to reflect the current cost of service. The adjustments, either up or down, shall be limited to a maximum of 5% annually.

It is agreed that future mandated environmental, health, or safety requirements which cause significant changes in the cost of tank maintenance will be just cause for modification of this agreement. The Company is accepting tank under program based upon existing structure and components [ANY MODIFICATIONS, INCLUDING ANTENNA INSTALLATIONS, MUST BE PRE-APPROVED BY UTILITY SERVICE CO., INC.] This contract does not include the cost for containment or disposal of any hazardous waste materials, nor resolution to operational problems due to cold weather, Acts of God, or other conditions which are beyond the Owners and Company control.

This contract is subject to cancellation by the Owner only if intent to cancel is received by Company ninety [90] days prior to the anniversary date. Notice of Cancellation to be delivered by registered mail and signed by three [3] authorized voting officials of the Owner's management and/or Commissioners.

This Agreement signed this 16th day of July, 2001.

OWNER:
Jo Ann J. Shekelle

UTILITY SERVICE CO., INC.
[Signature]

by Village President
title

by Russell W. Brown
Water Systems Consultant
title

witness Kathleen Bowbridge

witness J. W. Weeks

seal:

seal:

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Addendums to Contract Number 300,000 Standpipe , Dated July 16, 2001

No. 1

In the Year 2001, the tank is to be renovated on the exterior and the interior. The full renovation cost and two (2) years' maintenance fees are spread over the initial three (3) years of the contract for an annual cost of \$48,072.12 the first year, \$48,072.12 the second year, and \$48,072.11 the third year. In the fourth year, the annual cost returns to the established base fee of \$8,284.00.

Owner
by JoAnn M. Purkleson
date October 1, 2001
witness Kathleen Bainbridge

Utility Service Company, Inc.
by [Signature]
date 7/16/01
witness G. W. Weeks

No. 2

PAYMENT TERMS: The first year's fee is due upon completion of the upfront renovation work. The next fee is due on the anniversary of that work completion. The Owner has selected the following method of payment:

MONTHLY, QUARTERLY, SEMI-ANNUAL, or LUMP SUM

PLEASE CIRCLE PREFERRED METHOD OF PAYMENT

Owner
by JoAnn M. Purkleson
date October 1, 2001
witness Kathleen Bainbridge

Utility Service Company, Inc.
by [Signature]
date 7/16/01
witness G. W. Weeks

No. 3

The initial three (3) years of the contract represent a project cost of \$144,216.35. Should the Owner elect to cancel the contract prior to the third year anniversary date, any outstanding balance is due within thirty (30) days of cancellation.

*

Owner
by JoAnn M. Purkleson
date October 1, 2001
witness Kathleen Bainbridge

Utility Service Company, Inc.
by [Signature]
date 7/16/01
witness G. W. Weeks

**Renovation Specification
For One Only 300,000 Gallon Surface Storage Tank
Belleville, Wisconsin**

TANK EXTERIOR – In 2001

- 1) The entire surface shall be power-washed to the extent that dirt and mold is removed. Broken down areas will be spot blasted (using Starblast media only) to meet SSPC-SP6, commercial grade level of cleanliness. Insure that the edges are tight before spot priming.
- 2) After cleaning, spot prime the blasted to bare metal areas and then cover the overall tank exterior with one roller coat of Tnemec Series 135-1255 Beige Primer, at 2.5 - 3.0 mils minimum DFT.
- 3) The complete exterior shall receive two full finish coats of Tnemec Series 30-Color at 2.0 - 3.0 mils minimum DFT each.
- 4) The one side only logo will be placed in a more viewable position on the tank's top ring of plate. Use Series 28-Color for the logo. Use two coats if necessary to gain even hide. Make the edges of the letters crisp as viewed from the ground.
- 5) All accesses shall be locked and secured.
- 6) The tank shall be made ready for service and testing.

TANK INTERIOR – In 2001

- 1) The complete interior wet areas shall be blast cleaned in accordance with SSPC-SP10 "Near-White Metal Cleaning" to include all supports, pipes, and steel accessories associated with the complete interior.
- 2) After cleaning all surfaces are to be blown down using dry, oil-free compressed air to remove all dust.
- 3) Spray apply, before any rust bloom forms on the tank, one even coat of Tnemec Series 20-1255 or FC20-1255 Beige Epoxy Polyamide Primer to a minimum DFT of 3.0 - 5.0 mils.
- 4) After the primer has cured, stripe all of lap areas and welds, prominences, etc., with one even coat of Tnemec Series 20-15BL or FC20-15BL Tank White colored epoxy finish, applied to a minimum DFT of 2.0 - 3.0 mils.
- 5) After the stripe coat has set up hard, spray a second coat of Series 20-15BL or FC20-15BL to a minimum DFT of 4.0 - 6.0 mils.
- 6) After cure, holiday-detect the whole interior wet with a low-voltage "Bird-Dog" type, holiday detector. Touchup where required with the final finish coat material.
- 7) Caulk all roof seams with appropriate caulk material after the epoxy has cured initially.

© 1986 FSI

During and after lining application, the interior shall receive forced ventilation to ensure proper curing of the interior lining. Manways shall be fitted with new gaskets. The interior shall be disinfected in accordance with AWWA Spray Method No. 2. The interior shall be sealed in a watertight condition and made ready for service. The spent abrasive will properly collected and stored on site for legal disposal by the contractor, after required testing heavy metals testing, at no cost to the owner.

REPAIRS

- Cut the old vent off and add a new 24" Manway weldment. On top of this weldment, bolt a new 12" base by 24" wide, 16 Mesh screen in a frost-proof/insect-proof, roof vent.
- Coat foundations with two coats of epoxy.
- Add a cable-type fall prevention device to the shell ladder. Supply a new slider and one full body harness complete with a safety lanyard.
- Supply and install a new ladder-gate.
- Lock the roof Manway with a new MasterLock.
- Refit the roof Manway so that it opens easier.
- Caulk all seams on the interior side of the roof after the lining is applied and cured.
- Break away all substandard concrete on face and top of tank foundation. Sand-blast it, apply a bond enhancer like SIKADUR HI-MOD and then cast a new concrete face and top using modern concrete placement mixtures and standards.

Re: Meeting on Wednesday, August 1, 2:30 p.m. with DWD

Regarding:

Mrs. Shirley Quinn
Aero Printing
Elkhart Lake
(920) 876-3553

Attending from Dept. of Workforce Development:

Bob Anderson, Director, Labor Standards
Sheehan Donoghue, Administrator, Human Rights Division *— not here.*
Kimberly Markham, Legislative Liaison

(Note: Pat Hewitt is on vacation this week)

DWD contact: Ms. Pat Hewitt, 266-6469

Loop hole in law.

Out-of-state maintenance agreement.
Never applied for prevailing wage.
Not paying state taxes.

Ms. Quinn faxing information.

After DWD meeting, meet with DOR "tax people".

Plan for legislation in a week.

More to it than DWD realized. Bob Anderson will talk to Pat Hewitt. Then, they will contact Mrs. Quinn.



**Proud to be an
AMERICAN**

Shirley A. Quinn

VICE PRESIDENT MARKETING

BUS. (920) 876-3553

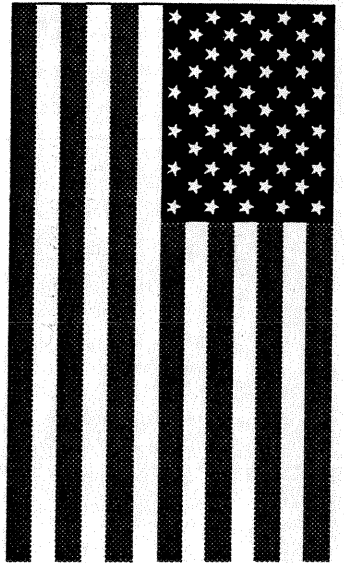
FAX: (920) 876-3580



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**WHAT YOU LOSE WITH A
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MAINTENANCE

AGREEMENT:

CONTROL

ANTENNA RIGHTS

INDEPENDENT INSPECTION

INDEPENDENT ENGINEERING

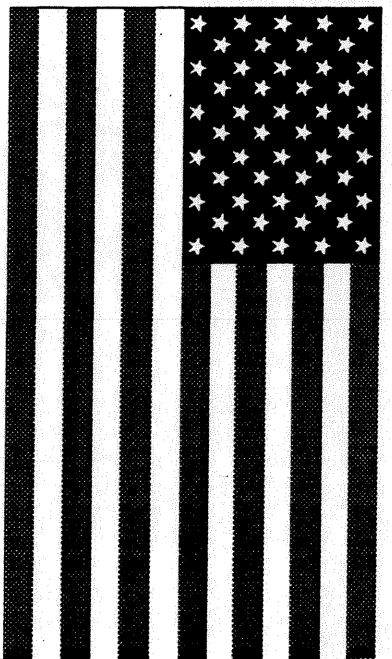
COATINGS SELECTION

REPAINT INTERVAL CONTROL

COMPETITION

IT'S THE

AMERICAN WAY!



"Not an Endorsement"

AWWA

WISCONSIN

BELIEVES

IN

FAIR AND OPEN

COMPETITION

*Difference based on bid tabulation contract W5470, May, 2001

The League of Wisconsin Municipalities has advised its members that the sandblasting and recoating of the interior of a water tower (Contracts #341) are NOT "public construction" under Wisconsin Statute and are therefore not required to be publicly bid.

The Wisconsin Department of Workforce Development (DWD), however, has informed utilities that on work which exceeds project cost thresholds (\$35,000 for most tank repainting projects) the utility or municipality **MUST** apply for a Prevailing Wage Determination **BEFORE** making a contract for the work.

The Wisconsin Department of Revenue also advises that **out-of-state** contractors **MUST** provide statutory bonding as security for Wisconsin tax liabilities.

What does all this mean to you?

Is it wise to deal with a single source?

CASE STUDY FOR FAIR & OPEN COMPETITION

**CITY OF MADISON WATER UTILITY
3.0 MILLION GALLON GROUND
RESERVOIR REPAINTING**

**OWNER SAVED
\$161,678.00
ON A SINGLE TANK!**

Here is how the City of Madison Water Utility saved so much money AND had quality work done by a prequalified contractor:

In February, 2001 a company offered what the Utility characterized as an "unsolicited proposal" to the owner for renovations and maintenance of a ground storage tank. The Assistant City Attorney argued they could not simply negotiate this type contract which offered the following:

Up front renovations and tank maintenance costs averaged over the first three years at \$135,533.33 per year - a total of \$406,599.99.

Three years of maintenance services at a Base Fee of \$24,775.00 per year in years 4 thru 6 - another \$74,325.00.

Years 7 thru 9 fees came with an asterisk - the Base Fee could be adjusted under contract up to 5% per year, compounded. A total assumed Base Fee in years 7 thru 9 of between **\$26,680.00 and \$33,200.00 per year**, depending on who is reading the contract conditions - **another \$80,040 to \$99,600.00.**

After 2009, nine years, the Owner would have paid the sole source \$560,964.99 to \$580,524.99.

The Utility was offered the option to cancel at any time, however, all monies paid in advance for future work are not returned.

The Utility still wasn't sure if this was a good deal, and their attorney was issuing cautions, but the sales pitch was hard and unrelenting.

Ultimately, the Madison Water Utility crafted a special pre-qualification to screen bidders and bid documents to their specifications.

On May 4, 2001, bids were opened.

The **low bidder** was selected for up front renovations at a contract price of **\$324,923.00** while the **original sole source** actually increased his charges to a total of **\$410,601.00** (\$136,867.00 per year over three years).

Final result? Over an **8 year period** the **Owner would save \$161,678.00*** with the prequalified, low bidder over what was offered by the original hard-selling single source vendor!

Is this an isolated example? Hardly.

In **Elkhart Lake, Wisconsin**, a **BUDGET PROPOSAL** was solicited from a tank painting contractor by the Owner's engineering firm. **The price, \$42,189.00.**

The single-source salesman DID sell his service here, tying the owner to **\$61,019.00** for the same work done in 2001 and "tank maintenance services" for 2002 and 2003 which is essentially an additional year beyond the standard one-year warranty.

But, in **Cross Plains, Wisconsin**, the Village **did NOT buy** into the hard-sell and called in two additional, reputable, Wisconsin tank painting contractors to bid the work. One provided a price of **\$76,488.00 for MORE WORK including the use of HIGH PERFORMANCE COATINGS.**

The single source price? \$98,400.00.

FAIR AND OPEN COMPETITION. IT'S THE AMERICAN WAY!

Aero Painting, Inc. *List of Services*

Food Plants

USDA- & FDA-Approved
decorative and protective systems for walls, floors, ceilings, and equipment.

Flooring

Specialized Urethane and Epoxy flooring including chemical resistant, thin-film to trowel-applied, and conductive or static dissipative systems.

Steel Structures

Water and storage tanks, wastewater, bridges, equipment and facilities.

Industrial

Conventional and specialty coatings for all industrial applications.

Containment

Secondary containment systems and specialty storage tank linings as well as hazardous coatings removal.

Affiliations:

Patron member of The Society For Protective Coatings (formerly SSPC, creators of specifications and standards recognized around the world)

Associated Builders & Contractors

Wisconsin Cheese Makers Association

International Cheese Makers Association

Chamber of Commerce

Aero Painting, Inc.

Your Total Source -

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Food Grade Coatings

Steel Structures

Secondary Containment

Linings

Environmental

Flooring Systems

1-800-359-1043

A letter from our President -

On December 1, 1999, Aero Painting embarked upon its sixteenth year of service to industrial clients. Turning the calendar page to a new millennium thirty days later provided the opportunity to reflect on our history, and our future.

Looking into the faces of our management team and key field superintendents, I see reflected an aggregate experience exceeding one hundred and fifty years. Stacked one upon the other, that experience would take us back to the mid 1800's when painters were using white-washes, natural varnishes and heavy metals for durability and pigmentation.

Realistically, our experience spans back to the 1970's when urethane coating technology was spawned by the space race and manufacturers envisioned a market for the

dense film, weather-resistant and color-fast coating to replace the oil based enamels which were the cutting-edge standard of the day.

Today, Aero routinely applies fast setting hybrids ~ miracles of polymer technology ~ which provide superior protection while being friendly to the applicator. These 21st Century coatings, polyureas, siloxanes, submersible inorganic zincs, and 100% solids urethanes, to name a few, enable us to provide outstanding protection for our customers in a wide range of colors and finishes unavailable a few years ago.

The advances in coatings technology have been paced by knowledge growth in health and safety. As an industry, we now realize the dangers posed by lead and other heavy metals in old coatings, and how to prevent the health hazards associated with both the old and the new technology.

Aero Painting puts this acquired knowledge to work for you. We offer the right coatings technologies to meet your needs without draining your pocketbook. We know how to protect our workers, your people, the public, and our environment.

By maintaining our memberships in industry organizations, we remain on the cutting edge of technology, methodology, and safety practices.

Come join the ranks of our satisfied customers!

3M

Jeneil Biotech, Inc.

Kohler Company

Miller Brewing

Johnsonville Foods

Strategic Air Command

Landmark Structures

In addition to our wide-ranging base of industrial customers, Aero has worked for municipalities from coast-to-coast and border-to-border.

Call us to see what Aero Painting has to offer you.



*Stephen A. Fredrick
President*

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BY SBOF

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Public Draining

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Budget

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OUT-OF-STATE

MAINT AGREEMENT →

WORK APPLIED FOR

PREVAILING WAGE

NOT PAYING - STATE TAXES

COM

SET UP A MEETING

NEED DETERMINATION

2 SEND INFORMATION
WILL my by FAX

3 PLAN FOR
LEGISLATION IN A WEEK ON SW

10-23-01

MET WITH DWD

SHIVHAR DONOGHUE, PAT
HEWITT AND BOB ANDERSON

15,000 TO 35,000 PAVING
NOT NEEDED FOR LOW BID BUT
OTHER CONSTRUCTION IS. THEY
WILL SEND ME A LETTER EXPLAINING
THAT THEY SOLVED PAVING
WAGE PROBLEM IN THEIR JURISDICTION
THE PAVING ITEM IS A
GLITCH - I WILL
RESPOND WITH LET. GET
RICK SODERMEYER TO UPDATE
HIM AT SOME POINT.
JB DID NOT LEGISLATE + COMES
15514

JAB