

297 SB 2 SENATE HEARING SLIP

(Please Print Plainly)

DATE: 2-27-02

BILL NO. SB 460

SUBJECT

(NAME) Joan Hansen

(Street Address or Route Number) 501 E. Washington Ave

(City and Zip Code) Madison, WI 53703

(Representing) WMC

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

Please return this slip to a messenger PROMPTLY.

Senate Sergeant-At-Arms
State Capitol - B35 South
P.O. Box 7882
Madison, WI 53707-7882

SENATE HEARING SLIP

(Please Print Plainly)

DATE: 2/27/02

BILL NO. SB 460

SUBJECT

(NAME) Tim Hough

(Street Address or Route Number) 10 East Doty St, Suite 500

(City and Zip Code) Madison, WI 53703

(Representing) Wis. Economic Development Assoc (wEDA)

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

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State Capitol - B35 South
P.O. Box 7882
Madison, WI 53707-7882

SENATE HEARING SLIP

(Please Print Plainly)

DATE: 2/27

BILL NO. SB 460

SUBJECT

(NAME) Amber Carbone

(Street Address or Route Number)

(City and Zip Code)

(Representing) Wis. City Zen Action

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

Please return this slip to a messenger PROMPTLY.

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Madison, WI 53707-7882

SENATE HEARING SLIP

(Please Print Plainly)

DATE: 2/27/02

BILL NO. SB 460
OR

SUBJECT _____

(NAME) Representative DeWayne Johnson

(Street Address or Route Number) 323 N. Capital

(City and Zip Code) _____

(Representing) _____

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

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SENATE HEARING SLIP

(Please Print Plainly)

DATE: 2/27/02

BILL NO. SB 460
OR

SUBJECT _____

(NAME) Frank Reile

(Street Address or Route Number) 145 W. Weevil St

(City and Zip Code) Madison 53703

(Representing) WI West Council of Parents

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

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SENATE HEARING SLIP

(Please Print Plainly)

DATE: 2/27/02

BILL NO. SB 460
OR

SUBJECT _____

(NAME) Jeanne Keira

(Street Address or Route Number) 6333 W. Bluewater

(City and Zip Code) Milwaukee 53213

(Representing) WI West AFL-CIO

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

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State Capitol - B35 South
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Madison, WI 53707-7882

SENATE HEARING SLIP

(Please Print Plainly)

DATE: 02/27/02

BILL NO. SB 460

OR

SUBJECT _____

Martha Kerner
(NAME)

201 West Washington
(Street Address or Route Number)

Madison
(City and Zip Code)

Dept. of Commerce
(Representing)

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

Please return this slip to a messenger PROMPTLY.

Senate Sergeant-At-Arms
State Capitol - B35 South
P.O. Box 7882
Madison, WI 53707-7882

SENATE HEARING SLIP

(Please Print Plainly)

DATE: 2/27/02

BILL NO. SB 460

OR

SUBJECT _____

Todd Kenerney
(NAME)

201 West Washington
(Street Address or Route Number)

Madison WI 53704
(City and Zip Code)

Dept. of Commerce
(Representing)

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

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State Capitol - B35 South
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Madison, WI 53707-7882

SENATE HEARING SLIP

(Please Print Plainly)

DATE: 2-27-02

BILL NO. SB 460

OR

SUBJECT _____

Sen Hansen
(NAME)

(Street Address or Route Number)

(City and Zip Code)

(Representing)

Speaking in Favor:

Speaking Against:

Registering in Favor:

but not speaking:

Registering Against:

but not speaking:

Speaking for information only; Neither for nor against:

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Senate Sergeant-At-Arms
State Capitol - B35 South
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Madison, WI 53707-7882



Wisconsin Economic Development Association Inc.

TO: Members, Senate Committee on Labor & Agriculture

FROM: James Schneider, President & Jim Hough, Legislative Director
Wisconsin Economic Development Association

DATE: February 27, 2002

RE: **OPPOSITION TO SENATE BILL 460**

The Wisconsin Economic Development Association (WEDA) respectfully, but strongly, opposes Senate Bill 460 which would impose inappropriate conditions upon potential recipients of grants or loans from the Wisconsin Development Fund (WDF) or proceeds from the sale of Industrial Development Revenue (IDR) bonds.

Retention, expansion and attraction of quality businesses are significant economic development goals. Their success depends on a number of factors, including the ability of government to provide appropriate assistance in areas such as job training and technology development.

Wisconsin has much to offer in terms of quality of life, outstanding work ethic and positive infrastructure. In the competitive market place, however, Wisconsin has few tools available to provide direct assistance to businesses who wish to remain and expand here. We cannot afford to diminish the availability of those tools that do exist and are most important to those businesses who are attractive to other states or who need assistance to keep moving forward.

Additionally, many of the provisions in Senate Bill 460 are items for collective bargaining, not legislative fiat. In total, they represent a disincentive for legitimate businesses that would otherwise attempt to access these worthwhile programs that are intended to aid Wisconsin businesses and their employees.

[WEDA is a statewide association of approximately 500 economic development professionals and others involved in or dedicated to economic development.]

The statewide average wage for Wisconsin Development Fund capital finance projects since 1997 is \$12.96. The average varies within the Department of Commerce's area development manager regions.

REGION	AVERAGE WAGE
Statewide	\$12.96
<i>Northwest</i>	<i>9.92</i>
<i>North Central</i>	<i>13.51</i>
<i>Northeast</i>	<i>13.02</i>
<i>Southwest Central</i>	<i>13.60</i>
<i>Southeast</i>	<i>16.50</i>
<i>Central</i>	<i>10.66</i>
<i>West Central</i>	<i>10.11</i>

The average wage within the programs varies as well.

PROGRAM	AVERAGE WAGE
<i>Economic Development</i>	<i>\$11.87</i>
<i>Economic Impact</i>	<i>13.51</i>
<i>Economic Diversification</i>	<i>10.02</i>
<i>Minority Business Development</i>	<i>11.10</i>
<i>Major Economic Development</i>	<i>14.29</i>
<i>Recycling</i>	<i>12.78</i>
<i>Rural Economic Development</i>	<i>9.25</i>
<i>Technology Development Loans</i>	<i>20.14</i>

The statewide average wage for Industrial Revenue Bond projects since 1997 is \$13.46.

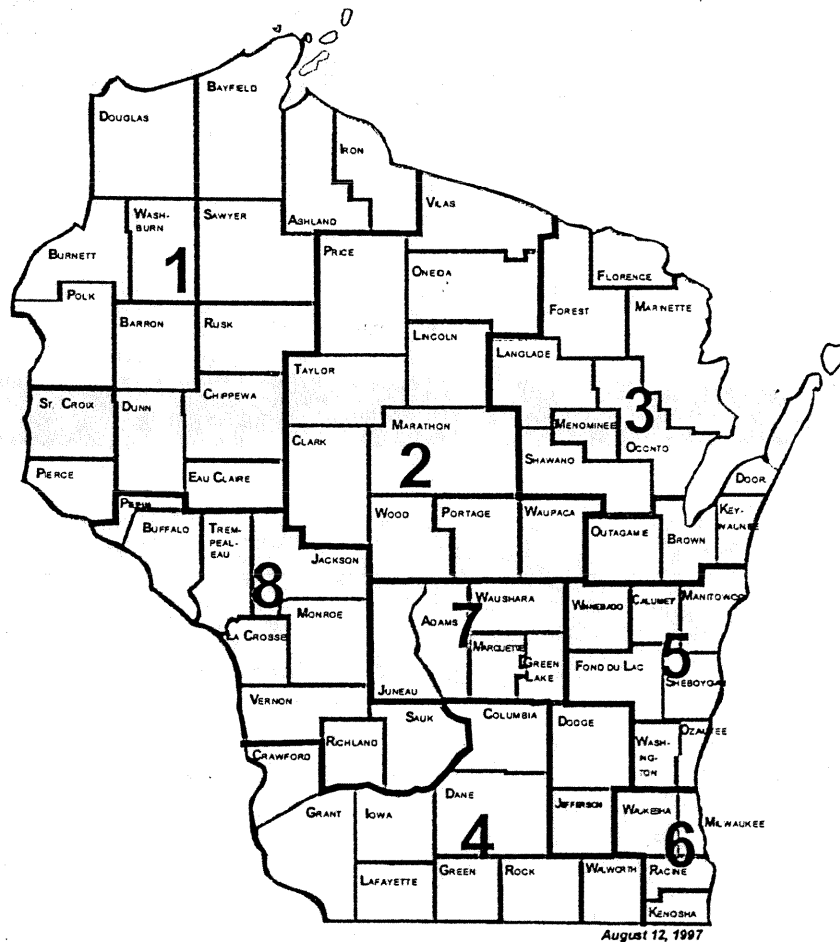
Year	Average Wage
<i>1997</i>	<i>\$12.01</i>
<i>1998</i>	<i>13.36</i>
<i>1999</i>	<i>13.64</i>
<i>2000</i>	<i>14.30</i>
<i>2001</i>	<i>13.99</i>
<i>IRB TOTAL</i>	<i>13.46</i>

99 percent of the businesses that received Major Economic Development or Customized Labor Training assistance provided health insurance benefits to their employees.

AREA DEVELOPMENT MANAGERS

Area Development Managers assist business expansions, promote business retention, and help local development organizations in their respective territories. Area development managers use their knowledge of federal, state, and regional resources to provide a variety of information to expanding or relocating firms. They also mobilize resources to help struggling businesses. Local economic development practitioners can turn to area development managers for assistance with long-term marketing and planning strategies.

CONTACT AREA DEVELOPMENT MANAGERS BY REGION



Region 1: Marty Ambros	715/836-2630	Region 5: William Lehman	920/929-0242
Region 2: Deb Clements	715/344-1381	Region 6: John Stricker	414/220-5363
Region 3: Dennis Russell	920/498-6302	Region 7: Kathy Heady	608/266-9944
Region 4: Dan Madden	608/267-2250	Region 8: William Winter	608/266-2059
		Bureau Director: John Stricker	608/261-7710

OTHER FINANCE PROGRAM QUESTIONS . . . 1-800-HELP BUSINESS

-Visit our web page address at <http://www.commerce.state.wi.us> -

Senate

**Committee on Labor and Agriculture
Senator Dave Hansen, Chair**

PAPER BALLOT

Date: March 5, 2002

Bill: Senate Bill 460 -- Relating to: rules of conduct for a business receiving a grant or loan from the Wisconsin development fund or proceeds from the sale of an industrial development revenue bond and the employment impact estimates required to be submitted by such a business.

Motion: Introduction and Adoption of LRB a1435 (attached)

Moved by: Hansen

Aye: ✓ **No:** WWW

Motion: Introduction and Adoption of LRB a1436 (attached)

Moved by: Hansen

Aye: ✓ **No:** WWW

Motion: Passage as amended

Moved by: Hansen

Aye: ✓ **No:** WWW



Senator Alan Lasee

Please return to Senator Hansen's office (by messenger) by **5pm today (3/5/02)**.

Please call the Committee Clerk, Lisa Ellinger, at 266-5670 if you have any questions.

Senate

**Committee on Labor and Agriculture
Senator Dave Hansen, Chair**

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Date: March 5, 2002

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Motion: Introduction and Adoption of LRB a1435 (attached)

Moved by: Hansen

Aye: X **No:**

Motion: Introduction and Adoption of LRB a1436 (attached)

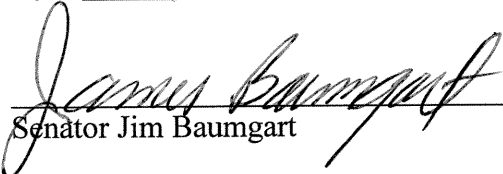
Moved by: Hansen

Aye: X **No:**

Motion: Passage as amended

Moved by: Hansen

Aye: X **No:**



Senator Jim Baumgart

Please return to Senator Hansen's office (by messenger) by **5pm today (3/5/02)**.

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Senate

**Committee on Labor and Agriculture
Senator Dave Hansen, Chair**

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Motion: Introduction and Adoption of LRB a1435 (attached)

Moved by: Hansen

Aye: _____ **No:** _____

Motion: Introduction and Adoption of LRB a1436 (attached)

Moved by: Hansen

Aye: _____ **No:** _____

Motion: Passage as amended

Moved by: Hansen

Aye: _____ **No:** _____



Senator Russ Decker

Please return to Senator Hansen's office (by messenger) by **5pm today (3/5/02)**.

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Senate

**Committee on Labor and Agriculture
Senator Dave Hansen, Chair**

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Motion: Introduction and Adoption of LRB a1435 (attached)

Moved by: Hansen

Aye: X **No:**

Motion: Introduction and Adoption of LRB a1436 (attached)

Moved by: Hansen

Aye: **No:** X

Motion: Passage as amended

Moved by: Hansen

Aye: **No:** X

Sheila Harsdorf
Senator Sheila Harsdorf

Please return to Senator Hansen's office (by messenger) by **5pm today (3/5/02)**.

Please call the Committee Clerk, Lisa Ellinger, at 266-5670 if you have any questions.