



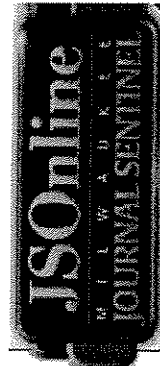
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Editorial: Some don't have lobbyists

From the Journal Sentinel

Posted: Nov. 20, 2004

Gov. Jim Doyle is urging W-2 agencies to cut their caseloads by 40% by the end of next year.

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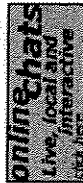
We should all proclaim this to be masterful and insightful budgeting if, by the end of 2005, the governor can tell Wisconsin that all those once-needy people cut from the rolls are needy no more and have landed jobs.

But if no such claims can be made, the cuts will be seen legitimately as short-sighted, ends-justifying-the-means budgeting.

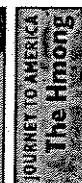
Please, no cutting the rolls just for cutting's sake.

The cost concerns are genuine. While much of W-2 comes from federal money, a state budget deficit of \$1.6 billion means that Wisconsin will be ill-equipped to make up any shortfall,

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Table of Contents

Industrialization Center of Greater Milwaukee said that it would have to cut its caseload by about 60% to continue paying benefits. OIC, however, has been under intense scrutiny for questionable spending.

particularly since the state's Medicaid program alone faces an \$800 million deficit.

But need should be the criteria - those of the needy as much as the budgeters. On whose backs the books are balanced should also be taken into account, especially if the folks who own those backs cannot hire lobbyists to argue their cases.

Welfare as we knew it is no more. It is no longer an open-ended entitlement, nor should it be. Linking welfare with work was a necessary development in the evolution of government assistance to the needy.

Wisconsin's W-2 program is, without a doubt, a heavy financial burden. The state will disburse \$261.6 million for 2004-'05, just over 70% of which will go to three contracting firms serving Milwaukee County's needy.

The governor figures that the state will have to cut 300 W-2 cases over 16 months to keep the program within its existing amounts the next budget year.

If the people cut from the budget have been linked with jobs, this is all well and good. And with an improving economy, there's reason to believe that this can be the case. But cutting people loose from the rolls without meaningful means of support will simply cause problems in other arenas - hungry children being among them.

This is why it is imperative that the agencies contracted to administer the program for the state be mindful that those cut from the rolls have some hope of successful entry into the work force.

Just two months ago, at least one of the three Milwaukee-area agencies was making the case for more money. The Opportunities Center of Greater Milwaukee said that it would have to cut its caseload by about 60% to continue paying benefits. OIC, however, has been under intense scrutiny for questionable spending.

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Under new leadership, OIC has a chance to redeem itself. In the interim, the public might be forgiven if it now believes that these W-2 funds are eminently cutable given the revelations of misspending.

Tempting, but the cuts should be made with more consideration for the true need, something we urge all parties to consider when they get out their budget knives.

In other words, be careful of who ends up bleeding.

From the Nov. 21, 2004, editions of the Milwaukee Journal Sentinel
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Asbjornson, Karen

From: Rep.Jeskewitz
Sent: Monday, November 22, 2004 3:08 PM
To: Alberta Darling; Bob Cowles; Cale Battles; Carol Roessler; Connie Schulze; Cynthia Boley; Dan Kursevski; Dave Cullen; Dave Hansen; David Volz; Dean Kaufert; Diane Handrick; Diane Harmelink; Eric Esser; Glenn Wavrunek; James Chrisman; Janice Mueller; Jay Schulze; Jeff Plale; Jeff Valenzuela; Jennifer Halbur; Jennifer Toftness; Jessica Kelly; Jessica Tormey; Julie Lassa; Karen Asbjornson; Katy Venskus; Marcie Malszycki; Mark Pocan; Matt Kussow; Pam Matthews; Pam Shannon; Ritch Williams; Roger Frings; Samantha Kerkman; Sarah Popp; Susie Schooff; Suzanne Jeskewitz; Todd Stuart; Tom Petri
Subject: OIC-GM Visit

Dear Joint Audit Committee Members:

Last week I dropped in on OIC-GM to meet with their new leadership. Time did not permit me to visit their various sites so I made arrangements to go back on Wednesday, December 8, 2004 at 9:00 a.m. If you are interested in learning more about OIC-GM, and can come to Milwaukee to visit several of their sites, please contact Pam Matthews in my office by Monday, December 6, 2004.

Sincerely,

Sue

*Representative Sue Jeskewitz
24th Assembly District
Office: 608-266-3796
Toll Free: 888-529-0024*



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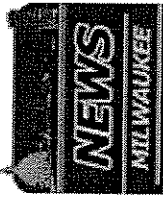
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State postpones its decision on OIC's fate

Troubled W-2 agency could see contract cut

By STEVE SCHULTZE
sschultze@journalsentinel.com

Posted: Nov. 19, 2004

Gov. Jim Doyle and his top aides face a daunting game of musical chairs among Milwaukee's welfare reform agencies, as they ponder replacing an errant Wisconsin Works contractor with another flawed firm.

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Or bringing in a new W-2 player. Or standing pat and hoping for the best.

Millions of dollars in taxpayer money, thousands of the county's neediest families and hundreds of employees' livelihoods are at stake.

Opportunities Industrialization Center

By The Numbers

\$1.75 million

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Race also complicates the issue. Opportunities Industrialization Center of Greater Milwaukee, the firm that could lose part of its \$84.9 million W-2 contract, touts itself as a predominantly African-American agency serving a predominantly African-American clientele.

"There's just a lot of sensitive things involved," said Melanie Fonder, a spokeswoman for Doyle.

The state's OIC decision, expected by Friday, was postponed until sometime next week.

Administration Secretary Marc Marotta said the state was considering all alternatives, including hiring a different firm.

"The problems are serious enough, there's no question, and I think there will be some changes," Marotta said.

Roberta Gassman, who heads the state's Department of Workforce Development, issued a statement Friday saying only, "We are still working on this complex plan with interconnected pieces. We are not in a position to comment publicly on any individual parts of the plan until the whole plan is in place."

As part of a "corrective action plan" ordered by the state last month, OIC must add two state monitors to directly oversee its operations and allow an independent auditor regular

former chief executive Carl Gee from 1997 to 2003

\$1.35 million

Salary, and benefits, paid former chief operating officer Bill Clay during the same period

\$250,000 and \$46,000

One-time payments from OIC in 1997 to Gee and Clay, respectively, for their retirement accounts. The money came from the agency's Wisconsin Works, or W-2, profits.

\$231.5 million

Amount of OIC's W-2 contracts since 1997. The agency is the state's largest W-2 provider with 5,000 central city clients

\$40.5 million

The agency's total budget in 2002, the most recent year for which figures were available, according to audit report. W-2 accounts for about two-thirds of OIC's annual revenue, with state and local grants providing the rest.

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- 11/12/04: Former welfare execs' pay total in millions
- 11/10/04: Editorial: Little time left for OIC
- 11/10/04: McGee may lose radio show
- 11/9/04: W-2 money went to radio host McGee
- 10/29/04: OIC may not receive new funds for '05
- 10/2/04: Spivak & Bice:

Asbjornson, Karen

From: Chrisman, James
Sent: Monday, November 22, 2004 10:52 AM
To: Asbjornson, Karen; Matthews, Pam
Subject: Mailing list for December 1st hearing notice

Good morning Karen and Pam:

The following are those to whom I believe we should send a hard copy of the December 1st hearing notice:

Carol W. Medaris
Wisconsin Council on Children and Families
16 North Carroll Street, Suite 600
Madison, WI 53703

Kathleen Mulligan-Hansel, Director
Working Families Project
Institute for Wisconsin's Future
1717 South 12th Street, Suite 203
Milwaukee, WI 53204-3300

Patricia DeLessio
Legal Action of Wisconsin, Inc.
230 West Wells Street, Room 800
Milwaukee, WI 53203-1866

Mike Rust
ABC for Rural Health
c/o Polk County Health Department
100 Polk County Plaza, Suite 180
Balsalm Lake, WI 54810

Richard Basiliere
Outagamie County Department of Health and Human Services
401 South Elm Street
Appleton, WI 54911

Jon Peacock
Wisconsin Council on Children and Families
16 North Carroll Street, Suite 600
Madison, WI 53703

Please let me know if you have any questions or if I may be of further assistance.

Thanks!

Joe

Jim Doyle
Governor

Roberta Gassman
Secretary



State of Wisconsin

Department of Workforce Development

OFFICE OF THE SECRETARY
201 East Washington Avenue
P.O. Box 7946
Madison, WI 53707-7946
Telephone: (608) 266-7552
Fax: (608) 266-1784
<http://www.dwd.state.wi.us/>
e-mail: dwdsec@dwd.state.wi.us

For Immediate Release: Tuesday, November 23, 2004
Contact: Rose Lynch, Director of Communications, 608-266-6753

DWD Makes Changes to the Terms of the OIC-GM Contract for Delivery of W-2 Services in Milwaukee

OIC-GM Requests Smaller Area of Responsibility

Madison -- Today Wisconsin Department of Workforce Development (DWD) Secretary Roberta Gassman announced that DWD is making changes to the terms of its two-year 2004-2005 contract agreement with the Opportunities Industrialization Center of Greater Milwaukee, Inc. (OIC-GM) in the administration and the operation of the Wisconsin Works (W-2) program in Milwaukee County.

"Our first priority is making sure that W-2 participants get the services they need to make the transition to the workforce, and that taxpayer dollars are spent wisely," said Secretary Gassman. "OIC-GM has an important role to play, but we want to make sure they have the right oversight and controls in place to allow them to succeed."

DWD is making the following changes to the remainder of the 2004-2005 OIC-GM W-2 contract with DWD:

1. As of December 1, 2004, and for the balance of the current contract, the accounting firm of Virchow Krause will be retained as a fiscal agent with the responsibility for overseeing all fiscal management aspects of the W-2 program in Regions 1, 3 and 4; as fiscal agent, Virchow Krause will assist DWD with the review and approval of all W-2 and W-2 cost allocated expenses in W-2 Regions 1, 3 and 4;
2. As of December 1, 2004, and for the balance of the current contract, DWD will reallocate two DWD staff to Regions 1, 3 and 4 to increase DWD's program management oversight of all W-2 operations on site;
3. As of January 1, 2005, and for the balance of the current contract, OIC-GM will have changed W-2 responsibilities and funding:
 - OIC-GM will no longer have responsibility for the operation of the W-2 program in W-2 Region 1 or in the southeast corner of W-2 Region 4;
 - OIC-GM will continue to have responsibility for the operation of the W-2 program in Region 3;
 - OIC-GM will subcontract, from its current W-2 contract funds, with Virchow Krause for fiscal agent responsibilities in OIC-GM's continuing areas of W-2 program responsibility;

- OIC-GM will subcontract, from its current W-2 contract funds, with outside staffing agents (Victory Personnel Services, Inc. and Manpower Inc.) for assistance in successfully placing OIC-GM W-2 participants into jobs;
 - OIC-GM will continue its subcontract, from its current W-2 contract funds, with its Special Monitor to ensure that all required OIC-GM duties are properly implemented;
 - OIC-GM's current W-2 contract will be reduced in accordance with its changed areas of W-2 program responsibility during the second year of the current contract; and
 - OIC-GM will continue to implement any past and future Corrective Action Plan requirements issued to OIC-GM by DWD, including orders to reimburse DWD for all past W-2 funds inappropriately used by OIC-GM; under separate cover, DWD will require OIC-GM to reimburse DWD for all inappropriate uses of W-2 funds identified by the LAB in its November 9, 2004, review.
4. As of January 1, 2005, and for the balance of the current contract, DWD, with \$12,718,234, will contract with YW Works for the provision of W-2 program services in Region 1 and the southeast corner of Region 4; YW Works will subcontract, from its 2005 W-2 funds, with Virchow Krause for fiscal agent responsibilities in YW Works' area of 2005 W-2 program responsibility; YW Works will transition OIC-GM line staff responsible for Region 1 and the Southeast corner of W-2 Region 4 to YW Works staff.

Gassman said she was surprised to receive, late last night, a letter to Governor Doyle from OIC-GM's Chairman of the Board, Rev. Crouther, indicating that OIC-GM's board of directors had recommended discontinuing their W-2 operations in W-2 Service Region 1 and Region 4, leaving them responsibility over only Region 3. The Department had been having a dialogue with OIC-GM about Region 4 when Gassman received the letter. As a result of OIC-GM's letter, however, the Department will continue to work with OIC-GM and other entities to determine the best course of action for servicing Region 4.

"This action plan will protect the W-2 participants, the community and OIC-GM. At OIC-GM's request, and for the best interest of participants, we will be narrowing OIC-GM's areas of responsibilities so that OIC-GM can better focus on their core mission, develop better fiscal management and ensure that dollars are spent wisely," Gassman added.

Said Gassman, "OIC-GM has a long history of providing programs and services for Wisconsin's lowest paid workers. I know that they have a strong desire to help W-2 participants and want those participants to become self-sufficient with family sustaining jobs. By working closely with OIC-GM and reducing the scope of what is currently a very large contract, I know that OIC-GM can redirect their organization to build a stronger W-2 program in Milwaukee."

For the past year DWD has been aggressively monitoring OIC-GM to assure that in a time of difficult legal and personnel challenges, the agency is providing the best possible and most cost-effective employment connection services to its participants.

Attachments - Letter received from OIC-GM Board of Directors
 -Letter to OIC-GM Interim Director Tyrone Dumas
 -Map of Current Milwaukee W-2 Regions
 -Map of New 2005 Milwaukee W-2 Regions
 -Chronology of DWD Actions with OIC

Department of Workforce Development
Office of the Secretary
201 East Washington Avenue
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Madison, WI 53707-7946
Telephone: (608) 266-3131
Fax: (608) 266-1784
e-mail: dwdsec@dwd.state.wi.us



State of Wisconsin
Department of Workforce Development
Jim Doyle, Governor
Roberta Gassman, Secretary

November 23, 2004

Mr. Tyrone Dumas
Interim Executive Director
OIC-GM
3353 North Martin Luther King Jr. Drive
Milwaukee, WI 53212

Dear Mr. Dumas:

I appreciate that you have taken on a new position of leadership with OIC-GM. I know that you are committed to working to ensure that OIC moves through what has been a very difficult transition period to a time of operating the important Wisconsin Works (W-2) program in a way which best meets the needs of the participants, the taxpayers and the community.

As you know, the Department of Workforce Development (DWD) is charged with overseeing the W-2 program, which involves substantial federal and state funds for connecting low-income people to work and lives of economic self-sufficiency. We are responsible for guaranteeing that the objectives and operations of the program at the state and local levels are well managed and that all public funds are properly used. Wisconsin needs a strong and well-run W-2 program.

OIC-GM has a major role in the success of the entire statewide W-2 program as your organization's W-2 contract currently uses 33% of the state's W-2 resources. The total caseload of W-2 participants in the three regions OIC manages makes up 41% of the entire state's W-2 caseload.

Given this background, I write to address DWD's continuing concerns about OIC-GM's management of the W-2 program in its three W-2 regions in Milwaukee County and to notify you that DWD, under the authority of our current 2004-2005 W-2 Contract with OIC-GM, is making changes to our contract with OIC-GM regarding its delivery of W-2 services.

The "OIC Appendix" of OIC-GM's current W-2 contract notes, "DWD shall, before December 31, 2004, review the status of the various investigations and reports of the agency monitor and notify the W-2 agency as to whether the W-2 contract will be continued into 2005."

We communicate this information to you now so that timely transition steps may be taken for the best operation of the program in the second year of the current two-year contract which, as you know, begins on January 1, 2005.

DWD has determined that the steps outlined below are necessary and in the best interest of W-2 participants, the public and OIC-GM. The Department has been in continuous communication with OIC-GM for the past twelve months following the filing of criminal charges last November regarding improper payments made by OIC-GM to an attorney, the resulting improper use of public W-2 funds and related program management issues.

In our many communications to OIC-GM this year, including in our September 21 written requirement that it submit a Corrective Action Plan to DWD, we have identified a number of areas of deficiency at OIC-GM:

- Inadequate program operations and management;
- Growing caseloads with limited workforce attachment for participants;
- Performance standards not being met;
- Improper administrative and fiscal procedures; and,
- Lack of responsiveness to requests by the Department and outside auditors.

These concerns continue and they are based on extensive interaction with your organization which has included:

- Daily contact by the Milwaukee Regional Office of DWD to monitor progress by OIC-GM in implementing the W-2 Contract;
- Three (3) separate monitoring reviews, two of which were conducted by independent firms and one by DWD, to assess OIC-GM's financial practices;
- An onsite Special Monitor to assess ongoing OIC-GM management of its W-2 Contract;
- Multiple interventions by the Department's Legal Counsel regarding inappropriate expenditures and operations; and,
- OIC-GM's failure to produce an acceptable independent audit of OIC-GM (now projected to be submitted to DWD by OIC-GM at least six months past DWD's required deadline) at a time when the overall financial practices and health of the organization are in question.

Additionally, the November 9, 2004, Legislative Audit Bureau (LAB) review further affirmed the Department's concerns that OIC-GM has not managed its W-2 Contract in the best interest of the participants or the public.

Given all of the above and further analysis, DWD will be making the following changes to our 2004-2005 W-2 contract with OIC-GM:

1. As of December 1, 2004, and for the balance of the current contract, the accounting firm of Virchow Krause will be retained as a fiscal agent with the responsibility for overseeing all fiscal management aspects of the W-2 program in Regions 1, 3 and 4; as fiscal agent, Virchow Krause will assist DWD with the review and approval of all W-2 and W-2 cost allocated expenses in W-2 Regions 1, 3 and 4;
2. As of December 1, 2004, and for the balance of the current contract, DWD will reallocate two DWD staff to Regions 1, 3 and 4 to increase DWD's program management oversight of all W-2 operations on site;
3. As of January 1, 2005, DWD has made the following arrangements for changed OIC-GM responsibilities in the coming year:
 - OIC-GM will no longer have responsibility for the operation of the W-2 program in W-2 Regions 1;
 - OIC-GM will continue to have responsibility for the operation of the W-2 program in Region 3;
 - OIC-GM will subcontract, from its current W-2 contract funds, with Virchow Krause for fiscal agent responsibilities in OIC-GM's continuing areas of W-2 program responsibility;

- OIC-GM will subcontract, from its current W-2 contract funds, with outside staffing agents (Victory Personnel and Manpower) for assistance in successfully placing OIC-GM W-2 participants into jobs;
 - OIC-GM will continue its subcontract, from its current W-2 contract funds, with its Special Monitor to ensure that all required OIC-GM duties are properly implemented;
 - OIC-GM's current W-2 contract will be reduced in accordance with its changed areas of W-2 program responsibility during the second year of the current contract; and
 - OIC-GM will continue to implement any past and future Corrective Action Plan requirements issued to OIC-GM by DWD, including orders to reimburse DWD for all past W-2 funds inappropriately used by OIC-GM; under separate cover, DWD will require OIC-GM to reimburse DWD for all inappropriate uses of W-2 funds identified by the LAB in its November 9, 2004, review.
4. As of January 1, 2005, and for the balance of the current contract, DWD, with \$12,749,131, will contract with YW Works for the provision of W-2 program services in Region 1 and the southeast corner of W-2 Region 4; YW Works will subcontract, from its 2005 W-2 funds, with Virchow Krause for fiscal agent responsibilities in YW Works' area of 2005 W-2 program responsibility; YW Works will transition OIC-GM line staff responsible for Region 1 and the southeast corner of W-2 Region 4 to YW Works staff.

DWD was surprised to receive late last night, the November 22 letter to Governor Doyle from OIC-GM's Chairman of the Board, Rev. Fred L. Crouther, indicating that OIC-GM's board of directors recommends discontinuing OIC-GM's W-2 operations in Region 1 and Region 4. As you know, DWD had been having a dialogue with OIC-GM about Region 4. Given Rev. Crouther's letter, over the coming days, DWD will work with OIC-GM and other entities to develop a plan for the best delivery of W-2 services in Region 4, excluding its southeast corner, for the balance of the current W-2 contract. This plan will address best approaches for meeting the needs of participants and the community, including any needed transition of OIC-GM line staff now responsible for W-2 services to any possible 2005 W-2 entity or entities in Region 4.

I know that you want to manage OIC-GM's W-2 contract effectively and in the best interest of the participants. I am sure that the rapid expansion of OIC-GM's W-2 responsibility from one region to three regions during a time of changes with leadership and significant legal issues involving OIC-GM contractors, has contributed to the current situation. I believe that by narrowing the scope of your W-2 contract, program participants can be best served, public funds can be best directed and OIC-GM can have a more manageable set of responsibilities.

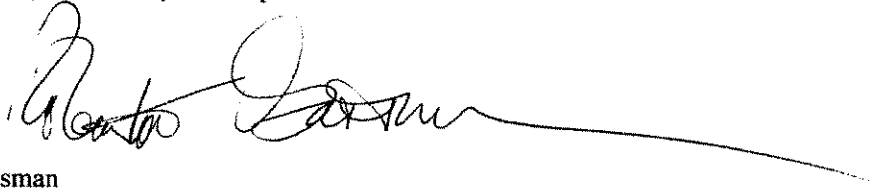
DWD will work with OIC-GM and all parties to facilitate the transition of these changes and minimize any negative impacts on W-2 participants and the community.

OIC-GM may seek any clarification on the requirements of this letter and the subsequent contract amendments that will follow from Howard Bernstein, DWD Legal Counsel. Mr. Bernstein can be contacted by phone at (608) 266-9427 or by e-mail at howard.bernstein@dwd.state.wi.us. OIC-GM may seek clarification on any W-2 program or transition related questions from Brenda Bell-White, Section Chief for the Milwaukee Regional Office. Ms. Bell-White can be reached by phone at (414) 227-4245 or by e-mail at brenda.bell-white@dwd.state.wi.us.

Mr. Tyrone Dumas
November 23, 2004 2:07 PM
Page 4

I thank you very much for your cooperation.

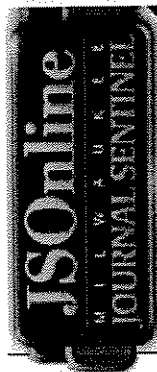
Best wishes,

A handwritten signature in black ink, appearing to read "Roberta Gassman", with a long horizontal flourish extending to the right.

Roberta Gassman
Secretary

cc: Rev. Fred L. Crouther, Chairman, OIC-GM Board of Directors

Attachments: Map of Current Milwaukee W-2 Regions
Map of New 2005 Milwaukee W-2 Regions



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State slashes contract with OIC

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W-2 agency, accused of weak service and improper spending, will lose funding and clients

By STEVE SCHULTZE sschultze@journal sentinel.com

Posted: Nov. 23, 2004

Making good on its threat, the state announced Tuesday that it was sharply cutting the contract of its biggest Wisconsin Works provider and turning to at least one other agency that also has had a troubled history with the program.

Advertisement

Opportunities Industrialization Center of Greater Milwaukee will lose at least one-third of its 4,641 Milwaukee County W-2 families, a figure that could rise to two-thirds starting next year, under the changes announced by the state Department of Workforce Development.

Opportunities Industrialization Center
Quotable

Special Features

In either case, OIC survives as a slimmed-down W-2 agency for 2005 and retains at least the central city area where its headquarters are located.

OIC's 2004-'05 contract totaling nearly \$85 million made it the biggest state W-2 agency. The cuts mean OIC will lose at least \$12.7 million and as much as \$23 million of the \$39 million left in its contract.

OIC has been faulted for a weak record in providing services to its poor clients and improper spending of hundreds of thousands of dollars in public money. OIC must repay almost \$430,000, including attorney fees and money paid to former Ald. Mike McGee's radio program.

Picking up the slack will be YW Works, a subsidiary of the YWCA and a former prime W-2 contractor, which will take over about 1,450 W-2 clients from OIC.











For most of the families involved, the shift may seem minor because YW Works already had been working with them as a subcontractor to OIC.

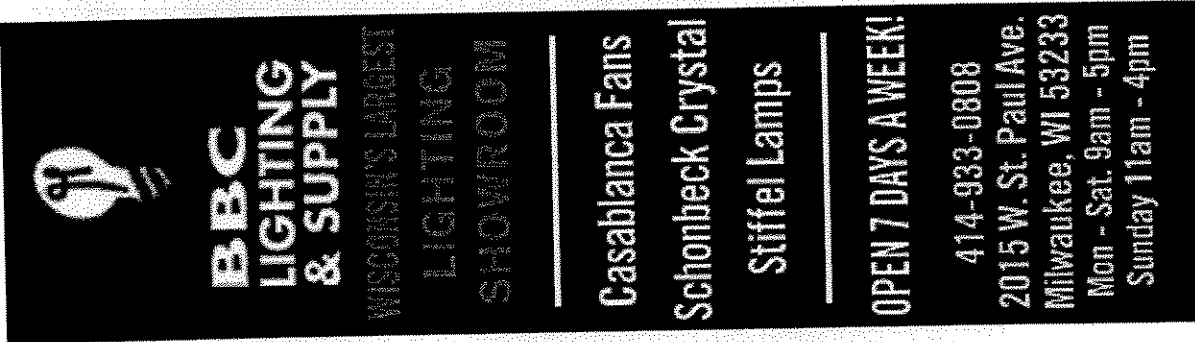
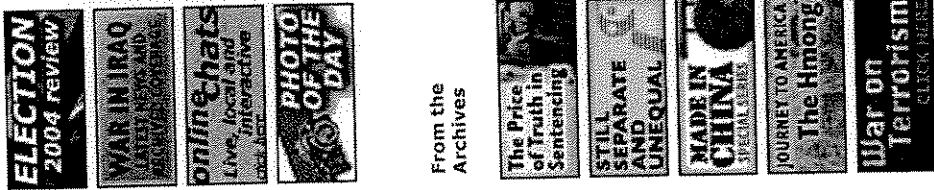
After serving as a prime W-2 contractor for the program's first six years, YW Works failed to win a new contract last year following criticism for having a low job placement rate, high rate of penalizing clients for rules infractions and high executive salaries.

66 We have to make sure that the public dollars are properly allocated and spent. >>

- Roberta Gassman, secretary of the state Department of Workforce Development

Recent Coverage

-  11/29/04: Editorial: Some don't have lobbyists
-  11/19/04: State postpones its decision on OIC's fate
-  11/12/04: Former welfare execs' pay total in millions
-  11/10/04: Editorial: Little time left for OIC
-  11/10/04: McGee may lose radio show
-  11/9/04: W-2 money went to radio host McGee
-  10/29/04: OIC may not receive new funds for '05
-  10/2/04: Spivak & Bice: Opportunity knocks twice for Carl Gee
-  9/22/04: State tells W-2 agency to improve
-  8/28/04: Kane: Agency carries on with important mission, despite troubles at top

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More scrutiny promised

A state audit this month faulted OIC for improper spending of W-2 funds on fees that went to former state Sen. Gary R. George, former OIC Board Chairman Richard Porter and McGee. That report affirmed that "OIC has not managed its W-2 contract in the best interest of the participants or the public," Roberta Gassman, secretary of the state Department of Workforce Development, said in a letter to OIC released Tuesday.

"This action plan will protect the W-2 participants, the community and OIC," Gassman said in an interview. Asked why the state decided to retain any role for OIC, Gassman said: "We have to think about a transition that's workable."

Both OIC and YW Works will be helped with greater state oversight, including the appointment of a state fiscal agent to handle finances, she said. The national accounting firm Virchow, Krause & Co. will do that job under contract with the state.

"We have to make sure that the public dollars are properly allocated and spent," Gassman said.

She praised YW Works' efforts as a W-2 subcontractor for the past year, saying the agency had a good track record in linking W-2 clients with jobs.

OIC suffered growing pains this year when it won a much larger service area and went through major disruptions, she said. Those included revelations of an OIC role in a kickback scandal involving W-2 funds funneled to George, now serving a prison term.

Prosecutors said George obtained W-2 money passed from OIC and through an intermediary.

Former OIC President Carl Gee was convicted of conspiracy in schemes that paid some \$500,000 in OIC funds to George. Gee will be sentenced Dec. 8.

Tyrone Dumas, OIC's interim president, said Tuesday the agency wanted to "put our ship on the right track."

"We're talking about the change of OIC in every way possible, from top to bottom," Dumas said.

"If we do it right, the transition for the clients and the employees will be just fine."

The OIC board told the state Monday that it had decided to give up territory encompassing almost 60% of its clients. By late Tuesday, however, OIC and state officials were talking about the possibility of negotiating a deal that may result in OIC and one or more other agencies jointly serving about 1,200 of the total OIC current caseload.

Dumas said OIC wanted a role in retaining those clients as part of a partnership. Gassman didn't rule that out but said negotiations would continue with several firms.

United Migrant Opportunity Services, another W-2 agency, has been in discussions with the state about a role in serving the 1,200 OIC clients.

OIC had held a 2004-'05 contract worth nearly \$85 million. Tuesday's action by the state deals with the \$39 million of that pact remaining for next year.

That will be split with OIC initially retaining about \$16 million and YW Works getting about \$12.7 million, Gassman said.

The remaining \$10.3 million will go to whichever agency or combination of agencies is picked to handle 1,200 OIC clients from some of the most poverty-stricken neighborhoods of Milwaukee, she said.

Other changes ordered by the state include the hiring of two private employment agencies, Manpower and Victory Personnel, to help OIC, YW Works and any other agency that's selected to find jobs for W-2 clients.

The audit and changes ordered for OIC will be the topic of a hearing Wednesday at the Capitol by the Legislature's Joint Audit Committee.

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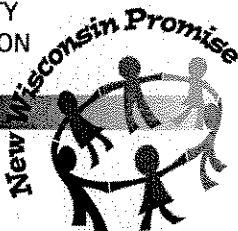
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A QUALITY
EDUCATION
FOR
EVERY
CHILD



State of Wisconsin Department of Public Instruction

Elizabeth Burmaster, State Superintendent

November 29, 2004

The Honorable Carol A. Roessler
Joint Legislative Audit Committee Co-chairperson
State Capitol, 8 South
Madison, WI 53702

The Honorable Suzanne Jeskewitz
Joint Legislative Audit Committee Co-chairperson
State Capitol, 314 North
Madison, WI 53702

Dear Senator Roessler and Representative Jeskewitz:

I am writing to inform you of action taken by our department to resolve issues identified by the recent Legislative Audit Bureau (LAB) audit of the Opportunities Industrialization Center of Greater Milwaukee (OIC-GM) as it pertains to the federal food programs administered by the Department of Public Instruction (DPI).

The affected federal food program we administer, the Child and Adult Care Food Program (CACFP), is funded entirely by the United States Department of Agriculture (USDA). We function as a "pass-thru" agency, meaning we accept and approve contract applications, provide technical assistance, process and pay claims, and monitor compliance.

Between October 1999 and May 2003, OIC-GM sponsored more than 100 child care and after school care sites by providing meal service to children in these locations. In compliance with federal CACFP regulations, OIC-GM was paid according to the number of meals actually served and was required to spend this money only on specific allowable costs. According to OIC-GM's own financial records, the costs of the CACFP exceeded the revenues generated by the meal reimbursements. Thus, OIC-GM used other sources of income to keep its food program operational.

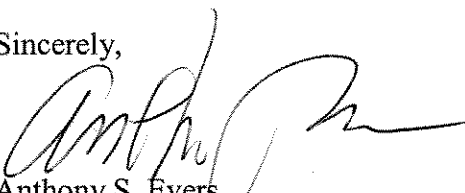
Among other findings not related to the CACFP, the LAB audit determined that OIC-GM inappropriately spent money on legal services between 1997-2003. Based upon the percentage of direct costs attributable to the CACFP as compared to the other programs reviewed in the audit, LAB has determined that OIC-GM used CACFP funds to improperly pay Mr. Sostarich \$20,132 and Mr. Porter \$7,000.

The Honorable Carol Roessler
The Honorable Suzanne Jeskewitz
November 29, 2004
Page 2

In order to resolve these findings, after consultation with staff from the Legislative Audit Bureau, we have ordered OIC-GM to reimburse \$27,132 to allowable expenses of the CACFP that were previously paid with other non-restricted funds (see attached letter). If OIC-GM cannot identify such costs, our letter orders them to return, via check, \$27,132 to DPI. In compliance with federal regulations, we will forward the money to the child care and after school care sites that were served by OIC-GM during the audit period. LAB has agreed that this is the appropriate resolution to its audit findings.

I hope you find this information to be helpful to you.

Sincerely,



Anthony S. Evers
Deputy State Superintendent

ASE:bp

cc: Members, Legislative Audit Committee
Janice Mueller, Legislative Audit Bureau

Attachment

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CHILD



State of Wisconsin Department of Public Instruction

Elizabeth Burmaster, State Superintendent

CERTIFIED MAIL

November 23, 2004

Georgia Cameron, Authorized Representative
Opportunities Industrialization Center
of Greater Milwaukee
3353 N. Dr. Martin Luther King Jr. Drive
Milwaukee, WI 53212

Agreement Number: 40-2940

Dear Ms. Cameron:

As you are aware, the Legislative Audit Bureau (LAB) recently conducted a financial audit of Opportunities Industrialization Center of Greater Milwaukee (OIC-GM) and its involvement with various programs administered by state agencies and funded with state and federal funds. As a result of that audit, the LAB has determined that between 1997 and 2003, OIC-GM inappropriately spent \$27,132 of CACFP funds on legal services.

It is the understanding of the Department of Public Instruction (DPI) that OIC-GM ran the CACFP with a deficit. Therefore, to resolve the LAB audit findings, OIC-GM must provide evidence that it has reimbursed allowable expenses under the CACFP that were previously paid with unrestricted funds in the amount of \$27,132. If OIC-GM does not have such an allowable expense remaining in its CACFP, then it must refund \$27,132 to DPI and the money will be distributed to the sites that participated in the program during the audit period. Please provide evidence that this adjustment has been made or remit a check for \$27,132 to the DPI by December 10, 2004.

If you have further questions about the audit findings, you may contact the Legislative Audit Bureau. If you have questions regarding the resolution of the audit, please contact me at 608-267-9123.

Sincerely,

A handwritten signature in black ink that reads "David C. Dees". The signature is fluid and cursive.

David C. Dees, Director
Community Nutrition Programs



WISCONSIN STATE LEGISLATURE

Joint Audit Committee

Committee Co-Chairs:
State Senator Carol Roessler
State Representative Suzanne Jeskewitz

Media Advisory

FOR IMMEDIATE RELEASE

November 30, 2004

For further information, contact:

Sen. Carol Roessler (608) 266-5300

Rep. Suzanne Jeskewitz (608) 266-3796

Public Hearing to Examine OIC-GM Set for Tomorrow

(Madison)... On Wednesday, December 1, 2004, the Joint Legislative Audit Committee, co-chaired by Sen. Carol Roessler (R-Oshkosh) and Rep. Suzanne Jeskewitz (R-Menomonee Falls), will hold a public hearing on the financial review of the administration of the Wisconsin Works (W-2) program by Opportunities Industrialization Center of Greater Milwaukee (OIC-GM). The review was released by the non-partisan Legislative Audit Bureau (LAB) on November 9, 2004.

The Legislative Audit Bureau's report raises several concerns about the financial administration of Wisconsin's largest provider of W-2 services, OIC-GM. Key findings the co-chairs are looking to hear more about include: \$421,200 in state and federal funds that OIC-GM paid for legal services; \$2.1 million in 2002-2003 W-2 contract period OIC-GM paid to companies related to OIC-GM; \$330,000 in telecommunication expenditures during its 2002-2003 contract period; \$86,400 in costs LAB identified as excessive, extraordinary, or unnecessary; \$81,500 in advertising and information expenditures; as well as other concerns raised in the audit.

The Legislative Audit Bureau will present its findings and then officials from the Department of Workforce Development and OIC-GM will have an opportunity to respond. The hearing will be open to the public for comment.

The hearing will be held on:

Wednesday, December 1, 2004

9:00 A.M.

State Capitol

Room 411 South

Madison, Wisconsin

A live audio stream of the public hearing may be accessed on the Internet at <http://www.legis.state.wi.us/lab>.

SENATOR ROESSLER
P.O. Box 7882 • Madison, WI 53707-7882
(608) 266-5300 • Fax (608) 266-0423

REPRESENTATIVE JESKEWITZ
P.O. Box 8952 • Madison, WI 53708-8952
(608) 266-3796 • Fax (608) 282-3624

Opportunities Industrialization Center of Greater Milwaukee

Legislative Audit Bureau
December 2004

1

Overview

- ◆ OIC is one of three W-2 agencies serving Milwaukee County
- ◆ It is the largest provider of W-2 services
- ◆ OIC has been awarded contracts totaling \$231.5 million since 1997
- ◆ OIC has been the subject of criminal investigations associated with a kickback scheme involving state and federal funds

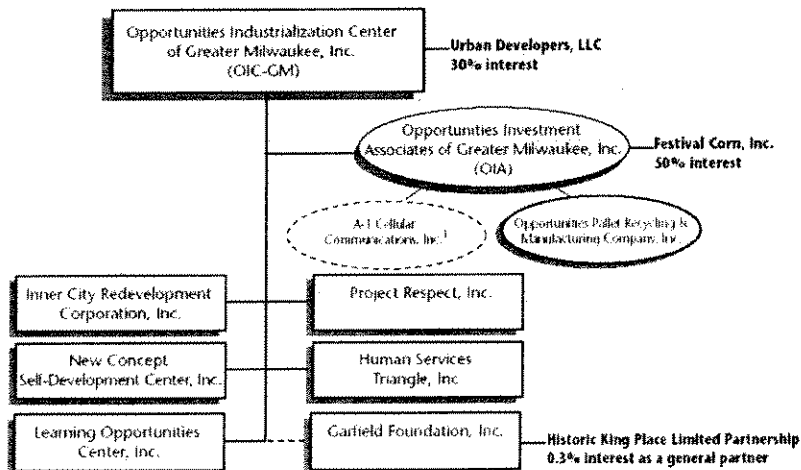
2

Sources of Revenue

- ◆ Since 1997, W-2 has provided the largest share of OIC's revenue
- ◆ OIC also receives funding to administer:
 - DOA's weatherization assistance program
 - DPI food programs
 - Community development programs through Milwaukee County and the City of Milwaukee

3

Organizational Relationships



A-1 Cellular Communications, Inc., discontinued operations on March 31, 2003.

4

Overlap in Leadership

- ◆ Extensive overlap in leadership among the organizations
- ◆ OIC's former president held leadership roles with six related organizations
- ◆ OIC's former board chair holds leadership roles with four related organizations

5

Legal Service Expenditures

- ◆ Three people were convicted of felonies in connection with the kickback scheme
- ◆ Since 1997, OIC has spent \$1.1 million on legal services
- ◆ We questioned a total of \$421,200:
 - \$308,000 for questionable work that was inadequately supported
 - \$113,200 paid to an officer of OIC while he was chair of OIC's board

6

Leased Space and Telecommunications Expenditures

- ◆ OIC pays a related organization for much of the space it leases
- ◆ Amount of space and cost were reasonable
- ◆ Telecommunications costs were high
- ◆ OIC spent \$330,700 for telecommunications under the 2002-2003 contract
- ◆ OIC spent \$47,200 for cellular phone services, compared to \$12,600 by Maximus

7

Additional Questioned Costs

- ◆ We reviewed the reasonableness of direct, non-staff costs for the 2002-2003 contract period
- ◆ We used standards identified in:
 - DWD's W-2 financial management manual
 - Office of Management and Budget's Circular A-122
- ◆ We reviewed 303 transactions totaling \$1.2 million

8

Unallowable Costs

- ◆ Unallowable costs we identified totaled \$6,930:
 - \$5,532 for services not related to W-2
 - \$1,118 in bank fees for checks written with insufficient funds
 - \$145 in late charges to a copy machine vendor
 - \$135 to the City of Milwaukee for towing charges and release of an impounded vehicle

9

Questioned Costs

- ◆ Questioned costs totaled \$86,375:
 - \$75,100 for payments related to sponsorship of local radio programming
 - \$9,015 for costs associated with editing OIC's response to request for proposals
 - \$1,900 in excessive payment for van transportation provided to W-2 participants
 - \$360 in retail supply purchases for which no invoice or receipts could be found

10

Radio Broadcasts

- ◆ OIC spent \$199,850 on radio programming from 1997 through 2001
- ◆ DWD should review these costs for appropriateness
- ◆ Radio broadcasts provide useful information and are valued by community members
- ◆ Radio programming does not appear to be sufficiently targeted to the purpose of W-2 to adequately justify its cost

11

Recent Developments

- ◆ DWD will require OIC to reimburse the State for questioned costs identified in our audit
- ◆ YW Works will assume responsibility for administration of more than one-third of OIC's current service area
- ◆ OIC will be required to contract for fiscal agent and W-2 placement functions

12

Department of Workforce Development
Office of the Secretary
201 East Washington Avenue
P.O. Box 7946
Madison, WI 53707-7946
Telephone: (608) 266-3131
Fax: (608) 266-1784
e-mail: dwdsec@dwd.state.wi.us



State of Wisconsin
Department of Workforce Development
Jim Doyle, Governor
Roberta Gassman, Secretary

**Testimony of Secretary Roberta Gassman
Wisconsin Department of Workforce Development
December 1, 2004
Joint Audit Committee Hearing on Legislative Audit Bureau Letter Review of
OIC-GM**

Good morning Co-chairs Senator Roessler and Representative Jeskewitz and members of the committee. I appreciate the opportunity to appear before you to provide an update on the Department of Workforce Development's efforts to improve operations of the W-2 program, specifically regarding the financial operations of Opportunities Industrialization Center of Greater Milwaukee, Inc (OIC-GM).

We appreciate the work of State Auditor Janice Mueller and LAB staff to bring this matter before you. I look forward to updating you on our department's progress regarding the W-2 program and OIC-GM's current contract for 2004 – 2005.

I also appreciate your understanding of my tight schedule today. From here I must travel to Chicago to present to the Joyce Foundation. As you know, Joyce has been very generous to Wisconsin. I apologize in advance for having to dash out of here at 9:30 a.m.

Bill Clingan, our Division Administrator for Workforce Solutions, is here to present additional information and to answer any questions that you may have.

As you know, DWD is charged with overseeing the W-2 program, which involves substantial federal and state funds for connecting low-income people to work and lives of economic self-sufficiency. W-2 is one of Wisconsin's most important programs, especially as state leaders are working hard to grow Wisconsin's economy.

DWD and the Doyle administration are committed to the W-2 program and continually strengthening it. DWD believes that W-2's emphasis on jobs and job development is the most important aspect of the program and we believe that W-2 must work in all parts of our state.

*The Wisconsin economy has recently shown greater strength and the highest job growth in the Midwest. Our state's unemployment rate has sustained some of the lowest levels in the past three years.

This year, particularly given the rebound in Wisconsin's economy, DWD has asked all W-2 agencies to focus on the workforce attachment goals of the W-2 program.

We are pleased that since this past spring, nearly 1,000 of Wisconsin's paid 12,000 cash benefit participants have been connected with employment.

Without our partners and our strong relationships with counties and W-2 providers, we could not have accomplished this. We continue to work with our partners to strengthen our system and ultimately connect low-income parents to work.

We have advanced to Governor Doyle recommendations that he consider in the 2006-2007 state budget for initiatives to better connect participants to work such as Workforce Attachment and Advancement (WAA), transportation, job loans and a "trial jobs plus" initiative.

Now let me address DWD's work with OIC-GM during the current two-year contract.

Last December, as DWD was about to sign a two-year contract with OIC-GM, public disclosures by the U.S. Attorney uncovered financial improprieties at OIC-GM. DWD, therefore, added provisions to the contract requiring three audits, a special monitor, increased financial and program oversight and a provision allowing DWD to reconsider the extension for the W-2 contract beyond the initial contract year into 2005.

Last August, we disallowed \$215,997 in W-2 costs associated with illegal payments and \$58,780 in costs related to the failure of OIC-GM to engage a new audit firm in a timely manner as required by DWD.

For the past year DWD has been engaged in an aggressive effort to assure that OIC-GM provides the best possible W-2 services to its participants in a manner that finds jobs for recipients and uses public funds wisely.

In September, we took the unusual step of issuing a letter to OIC-GM requiring that they submit a Corrective Action Plan (CAP) to DWD; this CAP eliminated the ability of OIC-GM to have a "right of first selection" for any future W-2 contracts (OIC-GM is the only W-2 agency, among 52, that has been placed under a CAP this year). The CAP required a series of program and financial actions by OIC-GM within strict timeframes as a condition for continued operation of the W-2 contract.

In November, I met with OIC-GM's top leaders to review the seriousness of the outstanding issues before OIC-GM and to inform OIC-GM of additional fiscal and program management oversight steps that DWD would be taking.

After the LAB review of OIC-GM's administration confirmed DWD's findings regarding the need for improvements in the fiscal management of the W-2 program in Regions 1, 3 and 4 in Milwaukee, we informed OIC-GM that all financial audit findings by LAB would be incorporated into their CAP.

Last week, I issued a letter to OIC-GM noting that DWD will be changing the geographic responsibilities of OIC-GM with Regions 1 and part of Region 4 being transferred to YW Works. I also directed additional fiscal oversight, job development and program management.

I would now like to update you on developments regarding the seven recommendations made in the LAB letter report.

Regarding the recommendation that DWD require all W-2 agencies to provide information annually on the number of full-time equivalent administrative and program staff positions supported with W-2 funds during the previous contract year, I offer the following:

- Under the DWD-issued CAP, OIC-GM is required to provide this information; and
- In an administrative memo to be issued December 21, DWD will require this annual information of all W-2 agencies.

December 1, 2004

Page 3

Regarding the recommendation that the departments of Workforce Development, Administration, and Public Instruction require OIC-GM to reimburse the State for \$293,008 in state and federal funds used in payments to Mr. Sostarich, DWD notified OIC-GM this month that these funds will be deducted from the next two months of OIC-GM's 2004 – 2005 contract reimbursement.

Regarding the recommendation that the departments of Workforce Development, Administration, and Public Instruction OIC-GM reimburse the State for \$113,200 in state and federal funds used to support payments to Richard Porter since 1999 and that they no longer fund legal services provided by Richard Porter while he is an officer of the corporation, DWD has taken the following actions for our portion of the \$113,200:

- \$95,000 in legal fees to Richard Porter have been disallowed and will be recovered in the next two months of OIC-GM's 2004 – 2005 contract reimbursement; and, also
- DWD is seeking the amount paid to Porter from W-2 funds since January 2004, an additional \$50,000.

Regarding the recommendation that DWD closely review the telecommunications expenditures that agencies charge to the W-2 program and the procedures W-2 agencies use for allocating telecommunications costs across programs, this will be incorporated into our fiscal oversight of all W-2 agencies.

Regarding LAB's recommendation that OIC-GM repay \$6,930 in unallowable costs, DWD has notified OIC-GM that these funds will be deducted from the next two months of OIC-GM's 2004 – 2005 contract reimbursement.

Regarding the recommendation that OIC-GM either repay the \$86,375 in questioned costs or provide additional documentation and justification, DWD has notified OIC-GM these funds will be deducted from the next two months of OIC-GM's 2004 – 2005 contract reimbursement.

Finally, regarding the recommendation that DWD closely review the advertising and information expenditures agencies charged to W-2, as of this month, DWD will be increasing our monitoring of all advertising costs of all W-2 agencies.

Although the LAB audit did not specifically disallow such expenses, DWD is recovering from OIC-GM \$8,000 in questionable advertising costs uncovered during our recent monitoring of the agency.

As we work to continually strengthen Wisconsin's important W-2 program, we look forward to working with and responding to the full W-2 LAB audit that will be released in early 2005. DWD continues to improve and update the W-2 system so that more low-income citizens will have access to lives of employment and economic security.

A chronology outlining our efforts is also attached to my testimony for your convenience.

Thank you very much for your work on this important effort.

Attachment: DWD Chronology

Jim Doyle
Governor

Roberta Gassman
Secretary



State of Wisconsin

Department of Workforce Development

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e-mail: dwdsec@dwd.state.wi.us

**CHRONOLOGY OF DWD ACTIONS TAKEN WITH OIC-GM SINCE
DECEMBER 2003
11/23/04**

December

- DWD notified OIC-GM that DWD will audit the use of W-2 funds and payments to relatives of Gary George.
- DWD alerted OIC-GM that they would be required to employ an on site special monitor to oversee program compliance.

January

- DWD inserted special language into the two-year W-2 contract with OIC-GM, stating that the Department may reconsider the extension of the W-2 contract beyond the initial contract year (2004).

February

- DWD's Legal Counsel issued a letter to OIC-GM confirming DWD's contract language with OIC-GM requiring three separate audit and monitoring actions:
 1. Requiring a single agency audit with an independent audit firm, Virchow Krause;
 2. Requiring a financial monitoring entity, SFS Group LTD, to review all OIC-GM fiscal systems; and,
 3. Notifying OIC-GM that DWD would send its own internal auditors to OIC-GM to monitor procurement process, billing and retainers.

August

- DWD disallowed \$215,997 in W-2 costs associated with illegal payments made in relation to the Gary George and Carl Gee indictments and \$58,780 in costs related to the failure of OIC-GM to engage a new audit firm in a timely manner as required by the Department.

September

- DWD took the unusual step of issuing a letter to OIC-GM requiring that they submit a Corrective Action Plan (CAP) to DWD; this CAP eliminates the ability of OIC-GM to have a "right of first selection" for any future W-2 contracts (OIC-GM is the only W-2 Agency, among 48, that has been placed under a CAP this year). The CAP requires a series of program and financial actions by OIC-GM within strict timeframes as a condition for continued operation of the W-2 contract.

-- more --

October

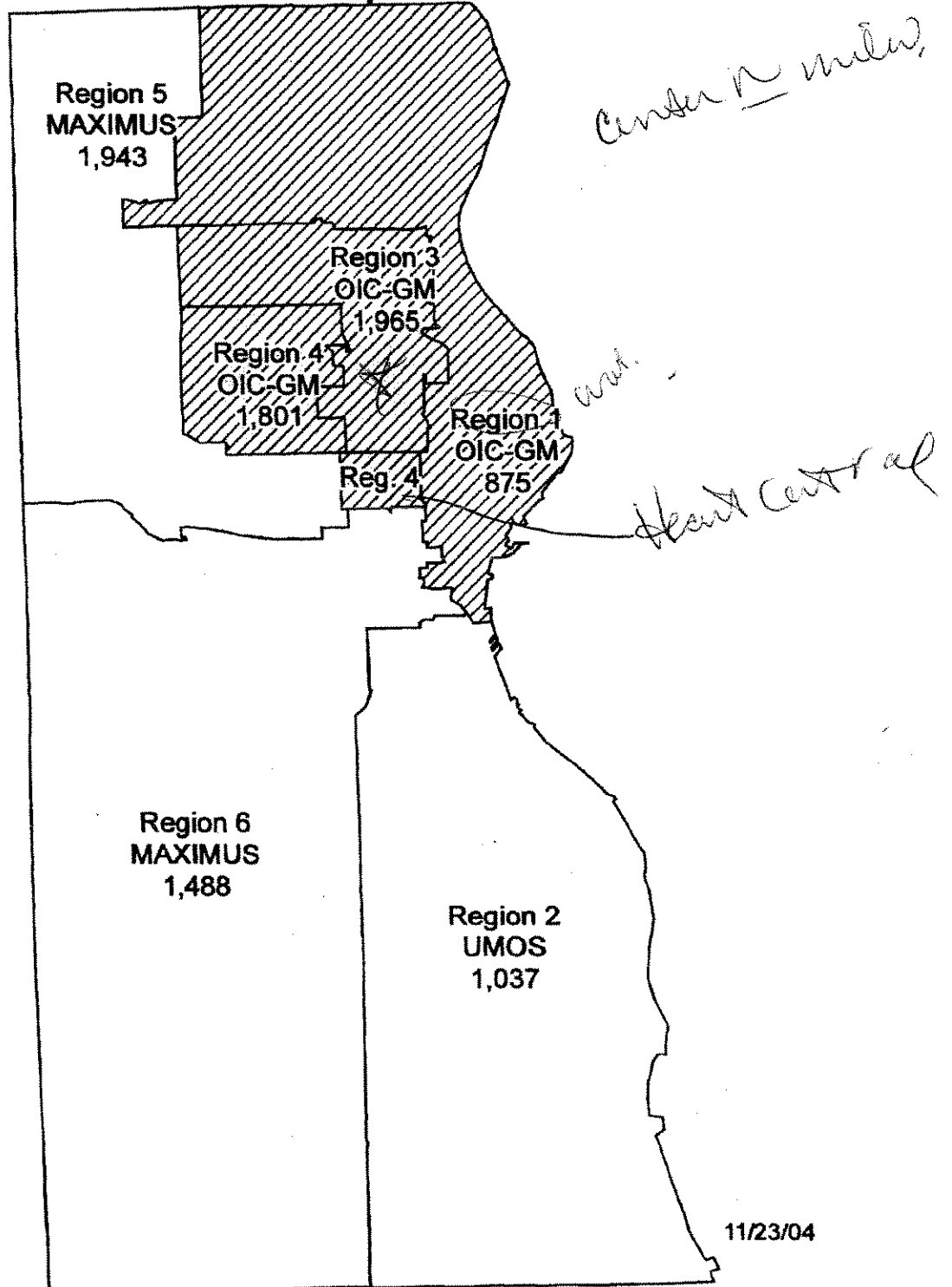
- DWD issued a follow-up letter to OIC-GM's inadequate CAP specifying additional required actions by OIC-GM.

November

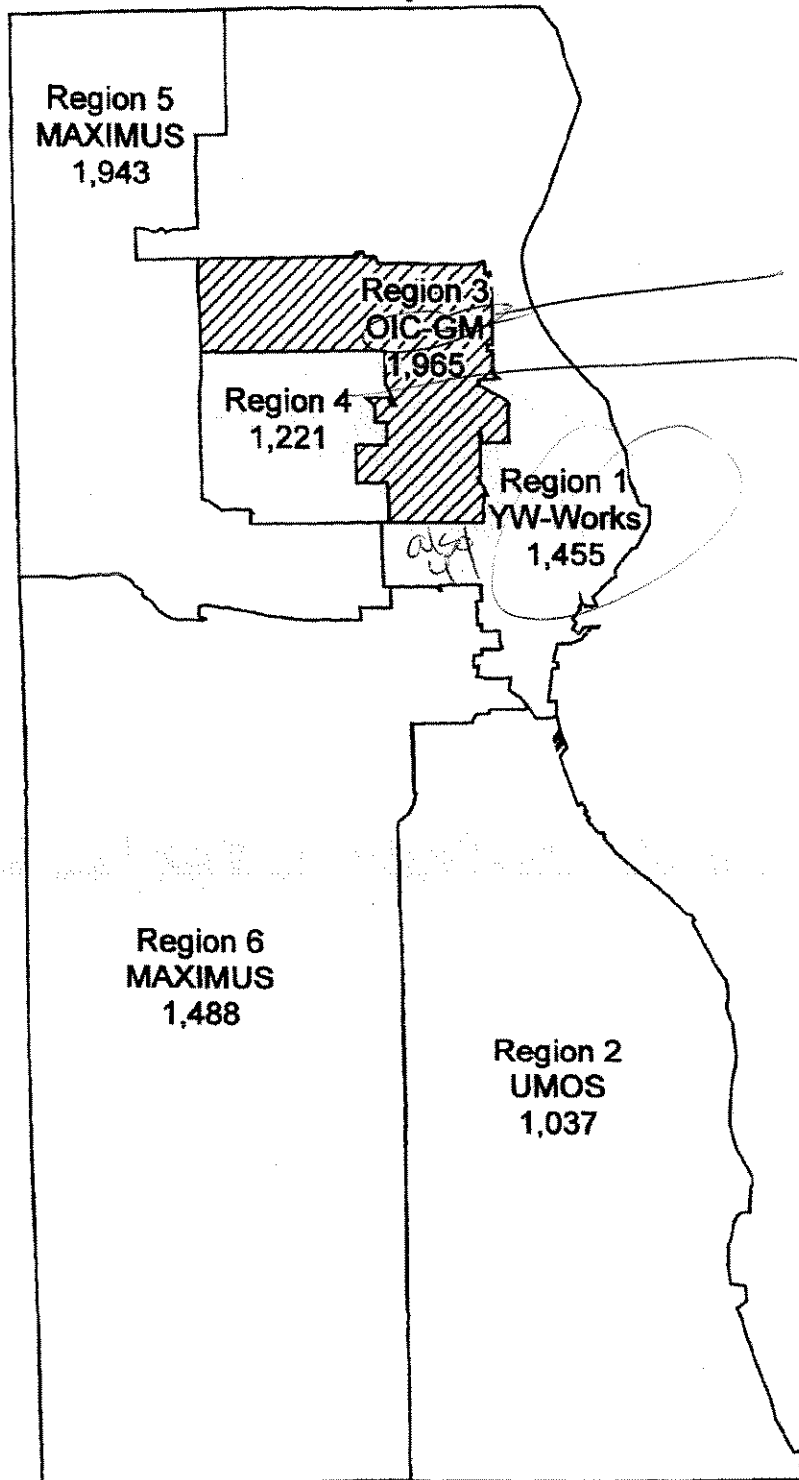
- DWD's executive management team met with OIC-GM's top leaders to review the seriousness of the outstanding issues before OIC-GM and to inform OIC-GM of additional fiscal and program management oversight steps that DWD would be taking.
- DWD rejected OIC-GM's appeal of the DWD audit decision requiring OIC to repay \$215,997 in funds claimed for legal expenses between 1997 and 2002.
- LAB review of OIC-GM's administration confirmed DWD findings regarding the need for improvements in the fiscal management of the W-2 program in Regions 1, 3 and 4 in Milwaukee.
- DWD informs OIC-GM that all financial audit findings by LAB will be incorporated into the Corrective Action Plan.
- DWD issues letter to OIC-GM noting that the geographic responsibilities of OIC-GM will be changed with Regions 1 and part of Region 4 being transferred to YW Works. Additional fiscal oversight, job development management and program management are also ordered. DWD will work with OIC-GM and other entities to develop a plan for the best delivery of services in Region 4, excluding its southeast corner, for the balance of the current W-2 contract.

--end--

Current Milwaukee W-2 Regions Paid Participants



New 2005 Milwaukee W-2 Regions Paid Participants

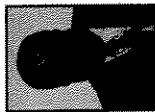


? Who will take over Region 4

also 4

11/23/04

**OIC-GM 37 Years:
Continuing the Sullivan Legacy
"Helping People Help Themselves"**



Rev. Dr. F. L. Crawford
Board Chairman

OIC-GM is truly a remarkable organization, which thrives because it follows the doctrine of its founder, the late Rev. Dr. Leon H. Sullivan. From OIC-GM's inception in 1967 to the present day, it has been a significant force in the struggle for economic self-sufficiency. Thousands of men and women have passed through its various training and employment programs and into the real world of work.

OIC-GM has historically met the challenges of a changing economy, changing workforce and other environmental factors that allowed it to find employment opportunities for its participants. With the inception of Wisconsin Works (W2) on September 1, 1997, effective employment strategies for W2 participants became paramount.

OIC-GM has proven that its programs and economic development efforts provide direct benefits to the entire city. With its facilities located in the community it serves, OIC-GM understands the negative forces at work that impede progress for the community.

OIC-GM has a commitment to the concept of economic justice. One of OIC-GM's major tasks today is to ensure its constituents a measure of regained hope, dignity, pride, and respect. We must remain diligent in continuing to build a solid foundation that will perpetuate our growth and development.

As we enter our fourth decade of operation, OIC-GM will rededicate itself to the task of revitalizing the community and those whom it serves. Together, we can advance and expand Rev. Dr. Sullivan's legacy of "Self-Help."

COMMUNITY RELATIONS
414 908-3486 • Fax 414 440-4664 • www.oic-gm.org
3353 N. Dr. Martin Luther King Jr. Drive
Milwaukee, Wisconsin 53212

An Equal Opportunity Employer

"Helping People Help Themselves"

OIC-GM is dedicated to the elimination of unemployment, poverty, illiteracy, inadequate housing and to insuring a meaningful quality of life for families and individuals within our communities.

ABSTINENCE AND HEALTHY MARRIAGES

Promoting sexual abstinence until marriage through training programs and abstinence clubs 414 908-3301 414 267-3712

CAREER PLANNING & REHABILITATION CENTER

Provides supportive services for the mentally and physically challenged 414 908-3190

COMMUNITY LEARNING CENTERS

After school programs combining academic and recreation activity 414 444-1952

INNER CITY REDEVELOPMENT CORPORATION, INC.

Identifies, plans, develops and packages business and housing projects within the target area 414 908-3430

KING DRIVE COMMUNITY DAY CARE CENTER

Provides childcare for children 6 weeks through 12 years of age 414 908-3213

LEARNING OPPORTUNITIES CENTER, INC.

Vocational and pre-vocational training; GED preparation 414 908-3196

NEW CONCEPT SELF DEVELOPMENT CENTER, INC.

Family strengthening and prevention services; including mental health, youth services; counseling, fatherhood and abstinence education 414 444-1952

Project RESPECT, INC.

Neighborhood organizing and crime prevention education 414 908-3336

SUPPORT SERVICES

Housing assistance, food pantry and clothes closet 414 908-3197

VENTURES IN COMMUNITY IMPROVEMENT

Provides home repair services to eligible homeowners to repair building code violations 414 908-3270

WEATHERIZATION

Heating/cooling related rehabilitation services to eligible households 414 908-3270

WELFARE REFORM SERVICES

Provides W2, W2W, childcare subsidy, food stamps and other welfare related services 414 908-3100

YOUTH INITIATIVES

Sponsors summer basketball league, mentoring, tutoring, computer service training, and community learning centers 414 444-1952

Tyrone P. Dumas, President
Georgia N. Cameron, COO
Cordella J. Ekwueme, CFO

TTY 414 908-3241

OPPORTUNITIES INDUSTRIALIZATION CENTER OF GREATER MILWAUKEE, INC. (OIC-GM)

Housed in a grand old theatre building, Opportunities Industrialization Center of Greater Milwaukee, (OIC-GM) incorporated in 1967 as a comprehensive employment and training organization. OIC-GM is committed to maintaining the economic health and stability of the community, based upon the "Self-Help" principles of its founder, the Reverend Dr. Leon Howard Sullivan. Under the direction of former President/CEO, Carl A. Gee and a loyal and supportive board of directors and staff, OIC-GM grew from a \$650,000 social service agency to a multi-million dollar community development corporation. Since its beginning, OIC-GM has provided services to hundreds of thousands of low-income persons through general education, employment training, placement services and work experience programs.

During the 1960s and 1970s, OIC-GM demonstrated leadership in managing employment and training programs by solidifying an active role in government contracts. The success of these ventures continues today. In 1979, OIC-GM, with the University of Wisconsin-Milwaukee (UWM) established the Sullivan Professorship, named after OIC's founder Rev. Dr. Leon H. Sullivan.

Throughout the 1980s and 1990s, OIC-GM successfully operated customized training programs including recruitment and job readiness programs for Schneider Trucking Co., Milwaukee County, Time Warner Corporation, MATC, the insurance industry and the banking and retail fields. These programs allowed thousands of individuals to move into unsubsidized employment.

In 1988, OIC-GM became one of Milwaukee's first (JOBS) operators, awarded a sole-source contract by Governor Tommy Thompson. As a result, OIC-GM served about 1500 low-income clients annually through work and education related programs. Nineteen ninety-seven marked OIC-GM's participation in the State's new welfare reform initiative, Wisconsin Works (W2) and the signing of a \$60 million dollar performance based contract. The contract has been renewed three times, with the new contract for \$84.4 million ending 2005, resulting in thousands of individuals obtaining full-time employment.

OIC-GM continued to mature into a diversified corporation. The establishment of the Opportunities Pallet, Recycling and Manufacturing Company, Inc., a for-profit subsidiary of OIC-GM, manufactured, recycled and repaired wooden pallets, is an example of its diversity. In the mid 1980s, the Inner City Redevelopment Corporation (ICRC), an affiliate of OIC-GM built the Northtown Retail Mall. ICRC also developed 54 new units of low-income residential housing in the central city known as the Rev. Louis Beauchamp Housing Project. In 1999, OIC-GM opened Opportunities Food Services, which provided children with 1.4 million nutritious meals annually.

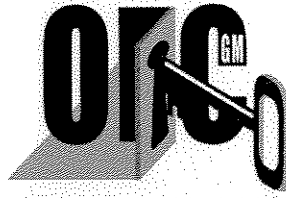
OIC-GM reaches out to all nationalities and segments of the community with its many initiatives. Those initiatives include the repair and maintenance of existing housing and providing human rehabilitation services for the mentally and physically challenged. OIC-GM also works to stabilize the community through partnerships with community-based organizations, the private sector and the public sector, working to improve neighborhoods through community outreach, awareness activities and neighborhood organizing. OIC-GM provides support services that include food and clothing banks. Other initiatives are aimed at developing healthy productive youth. With a staff of over 380 employees, OIC-GM is the largest African-American employer in the State of Wisconsin.

OIC-GM is committed to the people of the community and to the philosophy of its founder the Reverend Dr. Leon Howard Sullivan:

*"If our government can put a man on the moon,
we can put a man on his feet."*

OIC-GM History

- 1967 OIC-GM incorporated as a comprehensive employment and training organization, based upon the "Self-Help" principles of its founder, the late Rev. Dr. Leon H. Sullivan.
- 1972 Carl A. Gee appointed as executive director
- 1975 Vocational Skills Training Center opened
- 1978 Inner City Redevelopment Corporation (ICRC) incorporated
- 1980 Opportunities Pallet Recycling & Manufacturing Company, Inc. opened
- 1983 Formed a partnership with the Milwaukee Building and Construction Trades Council to prepare minority youth for apprenticeships in the construction trades. This is currently known as Ventures in Community Improvement (VICI)
- 1985 OIC-GM established the Leon H. Sullivan Professorship at the University of Wisconsin-Milwaukee (UWM)
- 1987 Began operating customized training programs
- 1989 ICRC built the Northtown Retail Center
- 1990 Learning Opportunities Center, Inc. (LOC) started
- 1991 Career Planning & Rehabilitation Center (CPRC) began services
- 1992 OIC-GM granted a sole source contract to administer the precursor to the current Welfare Reform Program in Wisconsin
- 1993 Weatherization program started with the State of Wisconsin
- 1995 Completed phases I and II of the Rev. Louis Beauchamp Townhouses
- 1997 Project Respect, Inc. became an affiliate
- 1998 King Drive Community Day Care Center opened
- 1999 Rev. Sullivan received honorary Doctorate degree from UWM - School of Social Welfare
- 2000 Human Services Triangle (HST) became affiliate
- 2001 Awarded a two-year Welfare Reform contract to administer Region 3 of the new Welfare Reform Program in Wisconsin through 1999
- 2002 OIC-GM re-dedicated its historic Garfield Theater Building and renamed it the Leon H. Sullivan Center
- 2003 OIC Oneida in Green Bay started as new OIC-GM department
- 2004 Purchased A-1 Cellular Communications, Inc.
- 2005 Opened Opportunities Food Services
- 2006 OIC-GM invited to attend Rev. Sullivan's first Global Sullivan Principles meeting in Phoenix AZ
- 2007 Rev. Sullivan was distinguished guest lecturer for UWM, during OIC of America's Executive Directors' Association and Annual Board Meeting
- 2008 Welfare Reform contract renewed by the state for two years
- 2009 Death of Rev. Sullivan on April 24
- 2010 Welfare Reform contract renewed through 2003
- 2011 OIC-GM announced the establishment of the UWM-Leon H. Sullivan Leadership Institute
- 2012 OIC of Greater Milwaukee: the largest African-American employer in the State of Wisconsin
- 2013 OIC-GM celebrated 35 years of quality service to the community
- 2014 New Concept Self Development Center, Inc. became Affiliate
- 2015 Awarded \$2.4 million dollar abstinence contract
- 2016 Welfare Reform contract renewed for \$84.4 million through December 2005, expanded to include regions 1, 3 and 4
- 2017 Received designation as Community Development Entity (CDE)
- 2018 ICRC Groundbreaking for the Leon H. Sullivan Townhomes
- 2019 Carl A. Gee, President/CEO retires from OIC-GM and its affiliates
- 2020 Tyrone P. Dumas hired as Interim President



"Helping People Help Themselves"

OPPORTUNITIES INDUSTRIALIZATION CENTER
OF GREATER MILWAUKEE, INC.



TYRONE P. DUMAS PRESIDENT

With a background in the management of educational, technical and public works programs and projects, Tyrone Dumas is uniquely qualified to strengthen the infrastructure of Opportunities Industrialization Center of Greater Milwaukee, Inc. (OIC-GM). As a long-time resident of Milwaukee, and product of the local schools and community, Dumas has an in-depth understanding of the unique challenges facing the Milwaukee community. As Interim President, Dumas will provide leadership to OIC-GM senior management and direction to the organization's 400 employees

and wide array of housing, welfare, career and community services. The OIC-GM board has displayed strong confidence in Dumas' ability to manage the \$60 million organization, unanimously electing him Interim President.

Dumas' work experience has exposed him to diverse fields and individuals, allowing him insight into government program processes and community needs. He has worked in both the public and private sector. Most recently, Dumas has served as Director for the Milwaukee County Department of Public Works, Project Manager for Design and Construction for the Milwaukee Public Schools (MPS) Neighborhood Schools Initiative and Director of Career Technical and Trade Education for MPS. His five-year service with the Milwaukee County Department of Public Works, the fifth largest in the nation, entailed management of 700 employees and a combined capital budget of over \$200 million.

Dumas earned a Bachelor's degree in Architecture from the University of Wisconsin-Milwaukee, as well as an associate degree in Architectural Technology from Milwaukee Area Technical College.

Dumas, well respected in the community, has served in a leadership capacity on various boards and organizations. He promotes strong community values exhibited through his community affiliations, volunteerism in the Bethlehem Lutheran Church and African-World Cultural Center and has received numerous awards for community service and personal achievement.

Dumas exhibits the entrepreneurial spirit as promoted by OICs' founder the Rev. Dr. Leon H. Sullivan having invented, marketed and sold a Junior Architect and Engineer Instructional Drawing Kit, which teaches kids architectural and engineering drawing skills. This is an example of his commitment to "self-sufficiency", OIC-GM's founding doctrine, by reaching out to children.

Dumas, has strong family and community ties in Milwaukee. He has been married for 31 years, and has two adult children and four grandchildren. A lifelong resident of Milwaukee, he will serve his hometown with dedication and commitment.



"Helping People Help Themselves"

OPPORTUNITIES INDUSTRIALIZATION CENTER
OF GREATER MILWAUKEE, INC.



REV. DR. FRED. L. CROUTHER CHAIRMAN OF THE BOARD

The fifth Board Chairman of this 37-year-old organization, Rev. Dr. Fred L. Crouther brings with him a legacy of excellence. His leadership qualifications are impressive, as is his commitment to Opportunities Industrialization Center of Greater Milwaukee (OIC-GM). For more than 30 years, Rev. Crouther has helped expand and develop OIC-GM.

As former Treasurer of OIC-GM, Rev. Crouther helped grow the organization from a \$600,000 single-focused training and development social service agency into a multi-facet community economic development corporation with an annual budget in excess of \$60 million.

Rev. Crouther is a nationally known minister and is the Pastor and leader of New Covenant Baptist Church, a dynamic organization that is known for its economic initiatives. Under his leadership, the church and affiliates, have fostered economic developments in housing and retail and has developed a state of the art educational institution. In 1991, the New Covenant Housing Corporation was formed, which included the construction of 87 townhouses and apartments, located in Milwaukee's central city.

Rev. Crouther is acknowledged as a visionary leader in the Milwaukee community and nationally. Having served in leadership positions with both the State and National Baptist Convention, Rev. Crouther is eminently qualified to lead the OIC-GM organization. He currently serves as Chaplain for the Milwaukee County Sheriff's Department and Sinai Samaritan Medical Center. He is a member of the Milwaukee Inner City Congregations Allied for Hope; life member of the NAACP; Board of Directors of the YMCA and a member of the Wisconsin Baptist Pastors' Conference.

Rev. Crouther received his undergraduate degree from Alcorn A&M College in Lorman, Mississippi and studied Theology at the American Baptist Theological Seminary in Nashville, Tennessee. In 2003, he received an Honorary Doctorate Degree from Saint Thomas Christian College in Jacksonville, Florida. He received his Masters degree in Theology from Faith Seminary in Tacoma, Washington, in 2004. In addition, Rev. Crouther has received numerous honors and awards both locally and nationally from the City and County of Milwaukee, the State of Wisconsin and from the White House.

Rev. Crouther, a dedicated professional and an active resident of the Milwaukee community, has been married to Louise for 39 years and they have two adult children. His 25 years as Pastor of the New Covenant Baptist Church is further testament to his commitment to address the needs of the community by enhancing the quality of life for the poor, the disadvantaged and the disabled.



"Helping People Help Themselves"

**OPPORTUNITIES INDUSTRIALIZATION CENTER
OF GREATER MILWAUKEE, INC.**



**GEORGIA M. CAMERON,
CHIEF OPERATIONS OFFICER**

In August of 2004, Georgia M. Cameron assumed the position of Chief Operations Officer for OIC-GM. She has worked with the organization since 1997 and is imminently qualified to lead OIC into the future.

As COO, Cameron will work closely with the Chairman/CEO and Boards of Directors to maintain OIC-GM & Affiliates' continued growth and reputation as a force for good in Milwaukee. She presides over a staff of more than 350 employees and an organizational budget of \$60 million, and is responsible for all program operations of OIC-GM and its five affiliates. It is her job to remain aware of needs and trends, and to provide solutions

and strategic planning to meet the challenges of a dynamic community economic development corporation and changing community.

Cameron has a Master's Degree in Business Administration as well as a nursing degree, both from the University of Wisconsin-Milwaukee. She has demonstrated her skills in program development and analysis, fiscal management, organizational design and business management. More importantly, she has a proven record of service to the community and an unwavering commitment to the founding principles of OIC-GM.

Cameron has been a valuable member of many OIC-GM project teams and is a respected member of the Executive Staff. Formerly the Senior Vice President of Business Development and Management, this position afforded her a unique opportunity to work in many areas of business development and management including commercial food operations, retail operations, and real estate and property management. Furthermore, she is certified in Section 42 Affordable Housing compliance and holds a City of Milwaukee Landlord Training Certificate. As a commissioner for Milwaukee's Board of Zoning Appeals, she has extensive knowledge of city ordinances related to land use. Cameron also has established relationships with governmental, community-based, health and human services agencies and elected officials to ensure OIC-GM's ability to effectively provide diverse services to its customers.

Before joining OIC-GM, Cameron was the Public Health Services Director for the City of Milwaukee and managed seven full service centers and several clinic sites. She was responsible for 250+ employees working in more than 25 services areas. She was responsible for capital improvements of three buildings, the development of a wide-area network and integrated relational database and much more. A few of the initiatives launched under her tenure included the county-wide Immunization Database, Milwaukee Metropolitan Adolescent Pregnancy Prevention Coalition, Safe Nights, two health mobiles costing in excess of \$500,000.

Cameron is well respected and has served in a leadership capacity on various boards and organizations, both locally and statewide and has been appointed to various committees by elected officials. In addition to her work with OIC-GM, Cameron is a UWM Alumni Association Trustee and a member of the National Black MBA Association, The Business Council, Sigma Theta Tau International Honor Society of Nursing, African American Women's Project, National Black Child Development Institute. She is a board member of Planning Council for Health and Human Services and the Black Health Coalition of Wisconsin. She is active in her church, Greater Galilee Baptist Church, having service in the health and youth ministries. Past affiliations include, President of the Wisconsin Local Public Health Officials and Adjunct Professor in the UWM College of Nursing.

Cameron has been married to husband James for 37 years and has two daughters. A lifelong resident of Milwaukee, she continues to serve her hometown with honor.

MEMBERS OF OIC-GM BOARD OF DIRECTORS

December 1, 2004

Rev. Dr. Fred L. Crouther--Chairman

Pastor

New Covenant Baptist Church

2315 N. 38th Street

Milwaukee, WI 53210

Phone (414) 873-1221/ Fax (414) 873-8614

Mr. Douglas P. Brodzik --Vice Chairman

Senior Vice President Commercial Banking

M&I Bank

770 N. Water Street

Milwaukee, WI 53202

Phone (414) 765-7714/ Fax (414) 298-2719

Mrs. Carrie W. Banty--Secretary

Retired Educator

Milwaukee Public Schools

8160 S. Woodridge Drive

Oak Creek, WI 53154-2715

Phone (414) 762-1265

Mr. Jim R. Copeland--Assistant Secretary

4157 N. 13th Street

Milwaukee, Wisconsin 53209-6903

Phone (414) 286-3370/ Fax (414) 264-8124

Mr. James N. Elliott

Retired President

Milwaukee Building & Construction Trades

Council AFL-CIO

4130 N. 104th Street – Unit E

Milwaukee, WI 53222

Phone (414) 461-7743

Mrs. Carole Culbreath

Travel Consultant/Manager

Park Travel

P. O. Box 091476

Milwaukee, WI 53209

Phone (414) 449-9680/ Fax (414) 444-9021

MEMBERS OF OIC-GM BOARD OF DIRECTORS

December 1, 2004

Rev. Clarence G. Robinson D. D.

Presiding Elder

Fourth Episcopal District Office AME Church

521 Appian Way

Matteson, IL 60443

Phone (708) 747-8280/ Fax (708) 747-8287

Rev. Michael A. Cousin

Pastor

Bethel AME Church

6626 N. 114th Street

Milwaukee, WI 53223

Phone (414) 350-1962

Dr. Linda Stewart, Ph.D

President

North Milwaukee State Bank

5630 W. Fond du Lac Ave.

Milwaukee, WI 53216

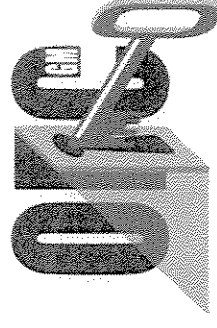
Phone (414) 466-2344/ Fax (414) 466-6248

**Opportunities Industrialization Center
Of
Greater Milwaukee, Inc. (OIC-GM)**

Mission Statement

The Opportunities Industrialization Center of Greater Milwaukee, Inc. (OIC-GM) is dedicated to the elimination of unemployment, poverty, illiteracy, inadequate housing and to insuring a meaningful quality of life for families and individuals within our community (ies).

OIC-GM BOARD OF DIRECTORS



"Helping People Help Themselves"

OIC-GM History

1964 – The first OIC was founded by the late Rev. Dr. Leon H. Sullivan in Philadelphia PA

1967 – OIC-GM was incorporated as a comprehensive employment and training organization, based upon the “self-help” principles of its founder, the late Rev. Dr. Leon H. Sullivan. The first OIC-GM facility was located in the old Garfield Theater Building, at 2947 N. Dr. Martin Luther King, Jr. Drive. This site was renamed the Leon H. Sullivan Center in 1998.

1968 – Carl A. Gee joined OIC-GM as full time employee

1972 – Carl A. Gee became Executive Director of OIC-GM with a staff of 45 and a budget of \$650,000, later becoming President/CEO of OIC-GM and its Affiliates.

1975- Grand opening of the OIC-GM Vocational Skills center on North Third Street. Training was provided for welding, auto body repair, auto mechanics and machine shop

1978 – The Opportunities Pallet Recycling & Manufacturing Company and Inner City Redevelopment Corporation (ICRC), both subsidiaries of OIC-GM, were incorporated.

1978 – OIC-GM, in partnership with the Milwaukee Building and Construction Trades Council, implemented Ventures in Community Improvement (VICI), a demonstration recruitment and job readiness program to bring minority youth into apprenticeships in the construction trades.

1979 – Under the leadership of Carl Gee, OIC-GM established the Leon H. Sullivan Professorship at the University of Wisconsin-Milwaukee (UWM).

1980s – Customized training programs were established by OIC-GM for specific companies and industries, such as Time Warner, Viacom, and Insurance Companies.

1980s – ICRC built the Northtown Retail Center

1983 – The Learning Opportunities Center, Inc. (LOC) was opened providing basic skills training and GED training.

1984 – OIC-GM’s Career Planning & Rehabilitation Center (CPRC) was established.

1988 – OIC-GM was awarded a sole-source contract to administer the “Options Program,” the precursor to Wisconsin’s current Welfare Reform program.

1988 – OIC-GM’s weatherization program was established in cooperation with the State of Wisconsin.

1990s – ICRC’s Phases I and II of the Rev. Louis Beauchamp Townhouses were completed.

1991 – Project Respect became an OIC-GM affiliate.

OIC-GM History

1992 – LOC- King Drive Community Day Care Center opened.

1993 – Rev. Dr. Leon H. Sullivan was presented with an honorary doctoral degree from the University of Wisconsin-Milwaukee's School of Social Welfare.

1994 – Human Services Triangle, Inc. (HST) became an OIC-GM affiliate.

1997 – OIC-GM awarded a performance based contract to administer Region 3 of the State's new Welfare Reform program (Wisconsin Works W2) through 1999.

1998 – OIC-GM rededicated the historic Garfield Theater Building, renaming it the Leon H. Sullivan Center.

1998 - OIC Oneida Department established in Green Bay, Wisconsin with the purpose of expanding OIC's programs and services into the Native American community in Green Bay Wisconsin.

1999 – Opportunities Plus, Inc. was incorporated as a staffing company to supply temporary workers to the Casino in Green Bay, Wisconsin.

1999 – The Opportunities Food Services program was established, providing 1.4 million meals annually to hungry children.

1999 –A-1 Cellular Communications incorporated by OIA

2000 – OIC-GM bid on and was awarded a two year renewal of its performance based Welfare Reform contract with the State of Wisconsin, ending December 2001.

2000 – Rev. Dr. Sullivan was the distinguished guest lecturer for the University of Wisconsin-Milwaukee during meetings of the Executive Directors Association and OICA National Board of Directors, held in Milwaukee.

2000 – OIC-GM was the only OIC affiliate invited to attend the first Global Sullivan Principles meeting in Phoenix AZ, invited by Rev. Sullivan.

2000 – OIC-Oneida department closed in Green Bay Wisconsin

2001 – OIC's founder, Rev. Dr. Leon H. Sullivan, passed away on April 24.

2002 – OIC-GM's Welfare Reform contract was renewed through December 2003.

2002- Opportunities Pallet Company destroyed by fire and temporarily relocated

2002 – OIC-GM announced the establishment of the Leon H. Sullivan Leadership Institute in partnership with the University of Wisconsin-Milwaukee.

OIC-GM History

2002 - OIC of Greater Milwaukee officially became the largest African-American employer in the State of Wisconsin.

2002 - OIC-GM celebrates 35 years of quality service to the community.

2003 - OIA-A-1 Cellular Communications, Inc. closed

2003- Opportunities Food Services became retail caterer

2003- OIC-GM and its subsidiaries ICRC and OIA received designation as a Community Development Entity (CDE)

2003- OIA-Opportunities Pallet Company moved to new permanent location

2003 - New Concept Self Development Center became OIC-GM Affiliate

2003- OIC-GM awarded \$2.4 million dollar abstinence contract

2003- OIC-GM takes leadership role in the promotion of the African American Healthy Marriage Initiative

2003- OIC-GM awarded \$84.4 million dollar Welfare Reform contract through December 2005

2003- ICRC groundbreaking for Phase I of the Leon H. Sullivan Townhouse development

2004 - New Welfare Reform contract expanded to include Regions 1, 3 and 4

2004 - Opportunities Food Services Closes

2004- Under the visionary leadership of President Carl A. Gee, OIC-GM and its Affiliates annual budget grew to \$65,000,000.00 with 380 employees. OIC-GM continues to be the largest African-American employer in the State of Wisconsin.

2004 - Human Services Triangle, Inc. Closes

2004 - Abstinence Program expanded to include four additional OICA Affiliates

2004 - Carl A. Gee retires, on August 25, 2004, as President/CEO of OIC-GM and Affiliates after 36 years of dedicated service to the organization

OIC-GM History

2004 – New Leadership Team Assembled – Richard H. Porter, Chairman/Chief Executive Officer, Georgia M. Cameron, Chief Operations Officer & Cordelia I. Ekwueme, Chief Financial Officer.

2004 – Opportunities Pallet Recycling & Manufacturing Company Closes on October 1, 2004

2004- Rev. Fred L. Crouther elected as Chairman of OIC-GM Board of Directors

2004- Interim President, Tyrone P. Dumas, hired effective October 25, 2004.

**OPPORTUNITIES INDUSTRIALIZATION CENTER
of GREATER MILWAUKEE, INC. (OIC-GM)
SERVICE DIRECTORY**

ADMINISTRATION

Administrative Office

General Inquiries
2835 N. 32nd Street,
Milwaukee, WI 53210
414-908-3300

Human Resources

Job Opportunities at OIC-GM
3353 N. Dr. Martin Luther King Drive
Milwaukee, WI 53212
414-908-3444

CORPORATE COMMUNICATIONS

V.P. Community Relations

Advertising/Marketing, Community & Public Relations
P.O. Box 091099
Milwaukee, WI 53209
414-908-3496

HOUSING AND COMMUNITY DEVELOPMENT

Weatherization Assistance Program

Energy conservation service provided to eligible households at low or no cost-furnace repair/replacement/home insulation, etc.
3718 W. Lancaster Ave.
Milwaukee, WI 53208
414-908-3270

Ventures In Community Improvement

Home repair services to eligible homeowners to remedy building code violations
3718 W. Lancaster Ave.
Milwaukee, WI 53208
414-908-3270

L.S. Beauchamp Townhouses

Affordable rental units for income eligible individuals and families
Located between 9th and 12th Streets and Meinecke and Hadley Streets
414-908-3430

Inner City Redevelopment Corporation, Inc.

Community economic development corporation – Leads in Central city redevelopment and neighborhood revitalization
3353 N. Dr. Martin Luther King Drive
Milwaukee, WI 53212
414-908-3430

**OPPORTUNITIES INDUSTRIALIZATION CENTER
of GREATER MILWAUKEE, INC. (OIC-GM)
SERVICE DIRECTORY**

Project RESPECT, Inc.

Neighborhood organizing and crime prevention education
2800 W. Wright St.
Milwaukee, WI 53206
414-374-5850, ext. 128

HUMAN SERVICES

Career Planning and Rehabilitation Center

Training & development skills to increase independent living capabilities of developmentally disabled
3064 N. Dr. Martin Luther King Drive
Milwaukee, WI 53212
414-908-3190

New Concept Self Development Center, Inc.

Family strengthening and prevention services including mental health, youth services, counseling,
fatherhood and abstinence education.
4828 W. Fond du Lac Ave.
Milwaukee, WI 53216
414-444-1952

Martin Luther King Community Center

Family strengthening and prevention services including mental health, youth services, counseling,
fatherhood programs, GED program
1531 W. Vliet St.
Milwaukee, WI 53205
414-344-5788

SOCIAL SERVICES

OIC-GM (Region 3)

Leon H. Sullivan Center
Wisconsin Works (W-2) childcare subsidy, food stamps, transportation, child support, case management,
learn fare, Employment Services Job Center
2947 N. Dr. Martin Luther King Drive
Milwaukee, WI 53212
414-908-3100

OIC-GM (Region 3)

Job Center Teutonia
Wisconsin Works (W-2) childcare subsidy, food stamps, transportation, child support, case management,
learn fare, Employment Services Job Center
6091 N. Teutonia Avenue
Milwaukee, WI 53209
414-908-3380

OIC-GM (Region 1)

Wisconsin Works (W-2) childcare subsidy, food stamps, transportation, child support, case management,
learn fare, Employment Services Job Center
1915 N. Dr. Martin Luther King, Jr. Drive
Milwaukee, Wisconsin 53212
414-267-3701

**OPPORTUNITIES INDUSTRIALIZATION CENTER
of GREATER MILWAUKEE, INC. (OIC-GM)
SERVICE DIRECTORY**

OIC-GM (Region 4)

Milwaukee Job Center North

Wisconsin Works (W-2) childcare subsidy, food stamps, transportation, child support, case management,
learn fare, Employment Services Job Center
4030 N. 29th St.

Milwaukee, Wisconsin 53216

414-267-3700

Learning Opportunities Center, Inc.

Vocational and general educational training

2947 N. Dr. Martin Luther King Drive

Milwaukee, WI 53212

414-908-3100

King Drive Community Daycare Center

Childcare and early childhood education for children 6 weeks to 12 years of age

2949 N. Dr. Martin Luther King Drive

Milwaukee, WI 53212

414-908-3213

Mary Bracy House - Support Services

Housing assistance, food pantry and clothes closet

3030 N. Dr. Martin Luther King, Jr. Dr.

Milwaukee, WI 53206

414-908-3197

YOUTH SERVICES

Community Learning Centers

School based program combining academic with recreational activities to increase educational and social skill development for children (locations subject to change – call for updates)

Andrew Douglas Community Academy

3620 N. 18th Street

Milwaukee, WI 53206

414-875-6535

Jackie Robinson Middle School

3245 N. 37th Street

Milwaukee, WI 53216

414-874-2127

Sullivan Mentoring Program

Mentoring services for minority boys ages 5 to 18

4828 W. Fond du Lac Ave.

Milwaukee, WI 53206

414-874-7859

OPPORTUNITIES INDUSTRIALIZATION CENTER of GREATER MILWAUKEE, INC. (OIC-GM) SERVICE DIRECTORY

New Concept Self Development Center, Inc.

Mentoring for girls and boys, after school programs, abstinence programs, anger management and school based services, mentoring children of incarcerated parents
4828 W. Fond du Lac Ave.
Milwaukee, WI 53216
414-444-1952

MLK Community Center

Mentoring for girls and boys, after school programs, anger management and school based services
1531 W. Vliet St.
Milwaukee, WI 53205
414-344-5788

King Drive Community Daycare Center

Childcare and early childhood education for children 6 weeks to 12 years of age
2949 N. Dr. Martin Luther King Drive
Milwaukee, WI 53212
414-908-3213

COMMERCIAL AND RETAIL OPERATIONS

Northtown Retail Center

Commercial retail center
2323 N. Dr. Martin Luther King Dr.
Milwaukee WI 53212
414-908-3430

TTY #s: Career Planning & Rehabilitation Center 414-908-3265, Job Center Teutonia 414-908-3370, Milwaukee Job Center North 414-908-3242, Job Center 1915 MLK Dr. 414-908-3249, Sullivan Center and all other locations 414-908-3241

Special accommodations for people with disabilities

An Equal Opportunity Employer