Fiscal Estimate - 2005 Session

☑ Original ☐ Updated	☐ Corre	ected	Supple	emental
LRB Number 05-3127/1	Introduction	on Number	SB-252	
Subject Sales and use tax exemption for fuel efficient h	ybrid motor vehicles			
Fiscal Effect				-4
Appropriations Rev	rease Existing venues crease Existing venues	☑ Increase Cos absorb within ☑ Yes ☑ Decrease Co	agency's bu	possible to udget No
Permissive Mandatory Perr 2. Decrease Costs 4. Dec Permissive Mandatory Perr	ease Revenue missive Mandatory rease Revenue missive Mandatory	5.Types of Loca Units Affected Towns Counties School Districts	I Governmer ☐ Village ☑ Others ☐ WTCS Districts	nt Cities Stadium districts
Fund Sources Affected GPR FED PRO PRS	=1 (===	fected Ch. 20 A	ppropriation	าร
Agency/Prepared By	Authorized Signatu	ire	,	Date
OOR/ Blair Kruger (608) 266-1310 Rebecca Boldt (608) 266-6785				7/22/2005

Fiscal Estimate Narratives DOR 7/25/2005

LRB Number	05-3127/1	Introduction Number	SB-252	Estimate Type	Original
Subject					
Sales and use tax exemption for fuel efficient hybrid motor vehicles					

Assumptions Used in Arriving at Fiscal Estimate

The bill exempts from sales and use taxes, for the five years beginning with the date of enactment of the exemption, sales of hybrid motor vehicles that have a federal Environmental Protection Agency combined city-highway mileage rating of no less than 40 miles per gallon. The amount of state taxes that can be claimed as an exemption under the bill may not exceed \$1,000.

Forecasts of nationwide sales of hybrid vehicles in 2005 range from about 185,000 to 220,000 units, up from about 88,000 units in 2004. Based on data reported by hybridcars.com, Wisconsin sales of hybrids accounted for 1.7% of nationwide sales in 2003. Assuming this percentage does not change, and nationwide sales of 200,000 units, about 3,500 hybrids will be sold in Wisconsin in 2005. Although sales of hybrids by gas mileage are not available, higher gas mileage is a major selling point of the cars. Therefore, it is assumed that two-thirds of the vehicles have a combined EPA rating of no less than 40 miles per gallon. In addition, it is assumed that 20% of hybrids are sold to governments, non-profits and other exempt buyers. Under the foregoing assumptions, about 1,865 hybrids would meet the requirements for exemption under the bill in 2005.

A cap of \$1,000 means prices greater than \$20,000 (\$1,000/5%) would be subject to state sales tax. Since hybrids typically sell for more than \$20,000, all sales are assumed to qualify for the \$1,000 state sales tax exemption under the bill. Assuming the bill takes effect October 1, 2005, and that sales of hybrids increase 50% per year, 1,523 vehicles in FY06 and 3,426 vehicles in FY07 would qualify for the \$1,000 exemption under the bill. Under these assumptions, state sales taxes would decrease by about \$1.5 million in FY06 and \$3.4 million in FY07 under the bill.

County and stadium district sales and use taxes were about 7.724% of state sales taxes in FY04. Assuming this percentage does not change, and that hybrid vehicles sell for \$27,500 on average, county and stadium sales taxes would decrease by about \$200,000 in FY06 and \$400,000 in FY07.

Administrative costs of the bill would be absorbed.

Long-Range Fiscal Implications

Fiscal Estimate Worksheet - 2005 Session

Detailed Estimate of Annual Fiscal Effect

☑ Original ☐ Updated	Corrected	Supplemental		
LRB Number 05-3127/1	Introduction Number	er SB-252		
Subject				
Sales and use tax exemption for fuel efficie	ent hybrid motor vehicles			
I. One-time Costs or Revenue Impacts fo		(do not include in		
annualized fiscal effect):				
-\$1,500,000 state sales and use taxes in F	Y06; -\$200,000 county and stadium	sales and use taxes in		
FY06	Annualized Fine	al Impact on funds from:		
II. Annualized Costs:		al Impact on funds from: Decreased Costs		
	Increased Costs	Decreased Costs		
A. State Costs by Category	\$			
State Operations - Salaries and Fringes	9			
(FTE Position Changes)				
State Operations - Other Costs				
Local Assistance				
Aids to Individuals or Organizations	\$	\$		
TOTAL State Costs by Category				
B. State Costs by Source of Funds				
GPR				
FED DOC/DDS				
PRO/PRS				
SEG/SEG-S		normana atata rayanyas		
III. State Revenues - Complete this only (e.g., tax increase, decrease in license t	when proposal will increase or de ee. ets.)	ecrease state revenues		
(e.g., tax morease, decrease in necesses	Increased Rev	Decreased Rev		
GPR Taxes	\$	\$-3,400,000		
GPR Earned				
FED				
PRO/PRS				
SEG/SEG-S				
TOTAL State Revenues	\$	\$-3,400,000		
NET AN	NUALIZED FISCAL IMPACT			
	<u>State</u>	Local		
NET CHANGE IN COSTS	\$	\$		
NET CHANGE IN REVENUE	\$-3,400,000	\$-400,000		
Agency/Prepared By	Authorized Signature	uthorized Signature Date		
	<u>,</u>	No.		
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