

Fiscal Estimate Narratives

COMM 6/20/2011

LRB Number	11-2140/1	Introduction Number	AB-0187	Estimate Type	Original
Description Requiring the Wisconsin Economic Development Corporation to create and implement a business retention program, increasing the funding for skills enhancement grants, advanced manufacturing skills grants for technical colleges, and making an appropriation					

Assumptions Used in Arriving at Fiscal Estimate

AB 187 requires the Wisconsin Economic Development Corporation to develop and implement a program to identify and respond to business retention problems faced by companies doing business in Wisconsin. The business retention program must:

1. Identify the top 300 companies in Wisconsin based on employment, capital investment, and overall economic impact.
2. Develop a business retention strategy targeted at industries and industry clusters that is based on data related to the economic viability of Wisconsin companies.
3. Develop an early response and detection system that includes annual visits to the top 300 companies identified by the program.
4. Create and maintain a database that includes business retention case histories, best practices, and retention specialists.

The WEDC will require two positions to administer this program: a business retention expert and a database administrator. These positions will work together to implement the goals of the program.

Business Retention Expert

Salary: \$80,000

Fringe: \$39,700

Supplies: \$25,000

Database Administrator

Salary: \$65,000

Fringe: \$32,300

Supplies: 20,000

Total: \$262,000

Long-Range Fiscal Implications

Fiscal Estimate Worksheet - 2011 Session

Detailed Estimate of Annual Fiscal Effect

Original
 Updated
 Corrected
 Supplemental

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Description Requiring the Wisconsin Economic Development Corporation to create and implement a business retention program, increasing the funding for skills enhancement grants, advanced manufacturing skills grants for technical colleges, and making an appropriation			
I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):			
II. Annualized Costs:		Annualized Fiscal Impact on funds from:	
		Increased Costs	Decreased Costs
A. State Costs by Category			
	State Operations - Salaries and Fringes	\$217,000	\$
	(FTE Position Changes)		
	State Operations - Other Costs	45,000	
	Local Assistance		
	Aids to Individuals or Organizations		
	TOTAL State Costs by Category	\$262,000	\$
B. State Costs by Source of Funds			
	GPR	262,000	
	FED		
	PRO/PRS		
	SEG/SEG-S		
III. State Revenues - Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, etc.)			
		Increased Rev	Decreased Rev
	GPR Taxes	\$	\$
	GPR Earned		
	FED		
	PRO/PRS		
	SEG/SEG-S		
	TOTAL State Revenues	\$	\$
NET ANNUALIZED FISCAL IMPACT			
		<u>State</u>	<u>Local</u>
	NET CHANGE IN COSTS	\$262,000	\$
	NET CHANGE IN REVENUE	\$	\$
Agency/Prepared By		Authorized Signature	Date
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