Fiscal Estimate - 2017 Session

| ☑ Original ☐ Updated | Corrected | Supplem | ental | |
|--|---------------------------------|---|----------|--|
| LRB Number 17-4125/1 | Introduction Nu | ımber SB-398 | | |
| Description qualified new business venture eligibility | | | | |
| Fiscal Effect | | | | |
| Appropriations Reve | rease Existing to enues | ocrease Costs - May bo absorb within agency Yes ecrease Costs | | |
| Permissive Mandatory Perm 2. Decrease Costs 4. Decrease | ease Revenue Go | pes of Local overnment Units fected Towns Counties School Districts Districts | <u> </u> | |
| Fund Sources Affected Affected Ch. 20 Appropriations | | | | |
| ☐ GPR ☐ FED ☐ PRO ☐ PRS ☐ | SEG SEGS | | | |
| Agency/Prepared By | Authorized Signature | | Date | |
| WEDC/ John Parrish (608) 210-6869 | Amy Young (608) 210-6711 9/8/20 | | 9/8/2017 | |

Fiscal Estimate Narratives WEDC 9/8/2017

| LRB Number 17-4125/1 | Introduction Number | SB-398 | Estimate Type | Original | |
|--|---------------------|--------|---------------|----------|--|
| Description | | | | | |
| qualified new business venture eligibility | | | | | |

Assumptions Used in Arriving at Fiscal Estimate

SB-398 expands certain eligibility requirements in the Qualified New Business Venture (QNBV) program under Wis. Stats. 238.15 (1) for taxable years beginning after December 31, 2017. Currently, \$8 million is the maximum amount of investments a QNBV may receive and still qualify to participate in the program. This bill raises that threshold to \$12 million.

WEDC assumes the allocation currently available in the QNBV program will be maintained in CY17 and beyond. It is also assumed that the program will continue with a similar level of participation. Further, it is assumed this bill will result in an increased utilization of the existing angel and early stage seed tax credit.

In 2016, a total of 211 businesses were certified by WEDC as qualified new business ventures. Six QNBVs received the maximum allowable eligible investments in 2016, bringing the total number of QNBVs to reach the threshold to eleven. Of the 211 certified QNBVs, 22 have received more than \$4 million of investments and could reach the threshold within the 2017-19 biennium. There are also several QNBVs who previously reached the statutory limit and who may want to recertify as a QNBV. In total, there are about 35 companies who could be impacted by the proposal.

WEDC estimates the bill may increase the utilization of the program by \$2 - \$4 million in CY17, given the number of companies that have previously expressed interest and who would benefit from the statutory revisions in SB-398.

Long-Range Fiscal Implications

WEDC estimates an annual increase of approximately \$1.25 - \$2.5 million per year based on the assumption that other qualified new business ventures would need funding every other year with an average investment round size of \$2 million.