Fiscal Estimate - 2019 Session

☑ Original Updated	Corrected Su	pplemental
LRB Number 19-1146/1	Introduction Number AB-0)231
Description an income tax exemption for cash tips paid to	an employee	
Fiscal Effect		
Appropriations Re	crease Existing evenues ecrease Existing evenues Increase Costs - May absorb within agency EXYes Decrease Costs	
Permissive Mandatory Permissive Operase Costs 4. Decrease Costs	ecrease Revenue Counties Counties	nment illage
Fund Sources Affected Ch. 20 Appropriations		
GPR FED PRO PRS	SEG SEGS	
Agency/Prepared By	Authorized Signature	Date
DOP/ Bradley Caruth (608) 261-8984	Michael Oakleaf (608) 261-5173	5/22/2019

Fiscal Estimate Narratives DOR 5/22/2019

LRB Number	19-1146/1	Introduction Number	AB-0231	Estimate Type	Original	
Description						
an income tax exemption for cash tips paid to an employee						

Assumptions Used in Arriving at Fiscal Estimate

Under current law, tips are taxable income regardless of whether they are received as cash or included in a charge and regardless of whether they are received directly from customers or indirectly under a tip-sharing arrangement. This bill creates an income tax exemption for cash tips received by an employee from the customers of the employee's employer.

According to the IRS statistics of income, Wisconsin taxpayers reported approximately \$126.8 billion of wages, salaries, and tips in 2016. Moreover, tips accounted for approximately 0.46% of reported wages, salaries, and tips, (\$583 million). Based on a simulation of Wisconsin tax returns identified as reporting tip income, the average marginal effective tax rate for those individuals was 4.0%. That suggests that providing an exemption for all tip income would reduce revenue by approximately \$23.3 million annually.

DOR does not capture data on the share of tips paid in cash compared to other payment methods (credit card or debit card, for example), so the share of tips exempt from taxation under the bill is unknown. However, MasterCard Advisors published a study in 2013 titled, The Cashless Journey, in which they estimated the share of all consumer payments done using cash. They estimated that about 20% of U.S. consumer payments used cash. Applying that share of payments to tip income, suggest that the bill would reduce revenue by about \$4.66 million annually.

To the extent that a larger/smaller share of tips are provided in cash, the fiscal effect would also be larger/smaller. While tip income income tends to grow over time, the share of cash tip income is likely to fall, so it is unclear the extent to which cash tips will increase or decrease with time.

Long-Range Fiscal Implications

Fiscal Estimate Worksheet - 2019 Session

Detailed Estimate of Annual Fiscal Effect

☑ Original ☐ Updated	Corrected	Supplem	nental				
LRB Number 19-1146/1	Introduction Numb	oer AB-023	1				
Description an income tax exemption for cash tips paid to an employee							
l. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):							
I. Annualized Costs: Annualized Fiscal Impact on funds fro							
	Increased Costs	Decre	ased Costs				
A. State Costs by Category	The second secon						
State Operations - Salaries and Fringes	\$		\$				
(FTE Position Changes)							
State Operations - Other Costs							
Local Assistance							
Aids to Individuals or Organizations							
TOTAL State Costs by Category	\$		\$				
B. State Costs by Source of Funds		100 to					
GPR							
FED							
PRO/PRS							
SEG/SEG-S							
III. State Revenues - Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, ets.)							
	Increased Rev	Dec	reased Rev				
GPR Taxes	\$		\$				
GPR Earned							
FED							
PRO/PRS							
SEG/SEG-S							
TOTAL State Revenues	\$		\$				
NET ANNUALIZED FISCAL IMPACT							
	<u>State</u>		Local				
NET CHANGE IN COSTS	\$	\$					
NET CHANGE IN REVENUE	\$See Text		\$				
Agency/Prepared By	Authorized Signature		Date				
DOR/ Bradley Caruth (608) 261-8984	ichael Oakleaf (608) 261-5173		5/22/2019				