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## CERTIFICATE

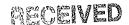
STATE OF WISCONSIN	}
	}SS
EDUCATIONAL APPROVAL BOARD	}

I, Claudia Berry Miran, Acting Executive Secretary of the Educational Approval Board and custodian of the official records of the board, certify that the Educational Approval Board duly approved and adopted on April 27, 1990, the annexed rules relating to approval of programs measured in credits by for-profit postsecondary schools.

I further certify that I have compared this copy with the original on file in the offices of this agency, and that the same is a true copy of the original, and of the whole of the original.

IN TESTIMONY WHEREOF, I have signed this document at 310 Price Place, in the city of Madison, this 27th day of April, 1990.

Claudia Berry Miran Acting Executive Secretary Educational Approval Board



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## ORDER OF THE EDUCATIONAL APPROVAL BOARD REPEALING, RENUMBERING, AMENDING AND CREATING RULES

- 1 The Educational Approval Board adopts an order to repeal § EAB 5.01
- 2 (intro.); to renumber § EAB 5.01 (3); to renumber and amend §§ EAB 4.06
- 3 (2), 4.09, 5.01 (1), (2) and (4) through (6), 5.11 (1) (e) through (g), and
- 4 6.01 (2), (3), (7), (8) and (10) through (13); to amend §§ EAB 4.08 and 5.05
- 5 (1) (c) 9 and 10; and to create chapter EAB 1 and §§ EAB 5.02 (1) (f),
- 6 5.05 (1) (c) 11, 5.06 (8) and 5.065, relating to approval of programs meas-
- 7 ured in credits by for-profit postsecondary schools.

## Analysis by the Educational Approval Board

Statutory Authority: §§ 38.51 (3) and (7) (a), (c) and (g) and 227.11 (2), Stats.

Statutes Interpreted: § 38.51 (7) (a), (c) and (g) and (10) (b), Stats.

Before the Educational Approval Board adopted an emergency rule on June 26, 1989, the rules of the board did not specifically differentiate between approvals measured in clock hours and approvals measured in credits. The number of proprietary schools seeking approval of programs measured in credits is increasing, however, and whether the agency has authorized a school to measure programs and courses in credits also has bearing (as of July 1, 1989) on how much federal financial aid is available for students at that school. The changes in this order deal with approval of programs measured in credits and with matters relating to such ap-

## provals.

Section 38.51 (7) (intro.) and (a), Stats., charges the board to investigate the adequacy of courses (subjects) and courses of instruction (programs) which proprietary schools offer to residents of Wisconsin, and to establish minimum standards for such courses of instruction in order to assure that courses and courses of instruction are consistent in quality, content and length with generally accepted educational standards. The agency has therefore created in the rules a new chapter for definitions, and has included in the definitions chapter the following new (marked \*) or revised definitions:

board lesson\*

clock hour\* offer\*

combination program person\*

contact hour\* program\*

correspondence program quarter credit\*

course resident program\*

course of instruction school

degree\* semester credit\*

degree credit\* shop\*

diploma\* solicitor

enrollment agreement sponsor

enrollment application student

enrollment document\* subject\*

laboratory\* teaching location

lecture\* term

total cost of the program

total cost of the term
vocational credit\*
Wisconsin student

In drafting the definitions, the agency considered generally accepted educational standards as set forth in the criteria of various accrediting agencies and in the regulations of the U. S. Department of Veterans Affairs.

Section EAB 5.065 clarifies when schools may measure a program (and subjects within that program) in credits. It also sets forth approval standards for programs measured in credits and provides for payment of an application fee under § EAB 5.11 (5) if a school applies for approval of a new program measured in credits or for conversion of an existing clockhour program to credit measurement.

Section 38.51 (7) (c), Stats., directs the board to establish rules to prevent fraud and misrepresentation in the sale and advertising of courses and courses of instruction. It appears that many members of the public equate credit-hour measurement with degree programs. The changes to the permanent rule renumber § EAB 4.06 (2) as § EAB 5.02 (1) (e), and amend the rule to make clear that a school must obtain board approval prior to advertising, offering a program leading to, or granting any degree. The order also creates in the permanent rules § EAB 5.02 (1) (f), which prohibits measurement of subjects or programs in credits unless the board has

authorized such measurement, and amends § EAB 4.08 to add a section which requires a school which advertises a program measured in vocational credits to disclose that the school does not award a degree to students who complete the program. The rules of the board already prohibit misrepresentation regarding the nature and extent of any approval, as well as the issuance of a credential (certificate, diploma, degree and the like) which misrepresents any material fact concerning the program for which the school awarded the credential or the accomplishments of the student to whom the school issued the credential.

SECTION 1. EAB 1 is created to read:

2 CHAPTER EAB 1

3 DEFINITIONS

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4 <u>EAB 1.06 CLOCK HOUR.</u> "Clock hour" means a 60-minute period.

EAB 1.08 CONTACT HOUR. "Contact hour" means a minimum of 50 minutes of supervised or directed instruction in a 60-minute period.

EAB 1.16 DEGREE. "Degree" means an award given to a student who has satisfactorily completed an organized academic program at a post-secondary level. Degree includes associate, bachelor's, master's and doctoral degrees.

EAB 1.17 DEGREE CREDIT. "Degree credit" means a quarter or semester credit awarded for completion of a subject satisfying a portion of the requirements for the award of a degree by the school.

EAB 1.18 DIPLOMA. "Diploma" means a written and dated statement, made over the seal of the granting school and the signature of one

- or more school officers, certifying that a student has satisfactorily com-
- 2 pleted a program leading to an occupational, vocational, or educational
- 3 objective.
- 4 <u>EAB 1.21 ENROLLMENT DOCUMENT.</u> "Enrollment document" in-
- 5 cludes an enrollment agreement, an enrollment application, the notice of
- 6 the 3-business-day cancellation privilege and any papers pertaining to
- 7 admission to a school or to the financing of a subject or program.
- 8 <u>EAB 1.27 LABORATORY.</u> "Laboratory" means a setting, usually with
- 9 equipment, where under supervision a student acquires knowledge and
- 10 understanding of the physical properties of materials or the principles
- 11 underlying the operations of machines, appliances, and the like.
- 12 <u>EAB 1.28 LECTURE</u>. "Lecture" means a setting, usually in a class-
- 13 room, where a teacher instructs a student in the theory, principles or
- 14 history of an academic or vocational subject.
- NOTE: Teachers have traditionally used audio-visual aids of all kinds
- as a part of their lecture. The board considers the use of films, slides,
- 17 closed-circuit television, video tapes, audio tapes, and computer-assisted
- 18 instruction acceptable as part of lecture as long as an instructor is pres-
- 19 ent to answer student questions and provide assistance.
- EAB 1.29 LESSON. "Lesson" means a single unit in a correspondence
- 21 subject or program, at the conclusion of which the school requires the
- 22 student to complete an evaluative instrument such as a test or other
- 23 written exercise.
- 24 EAB 1.30 OFFER. "Offer" includes, in addition to its usual mean-
- 25 ings, to advertise or publicize.

- 1 EAB 1.34 PERSON. "Person" means any individual, partnership,
- 2 association, or corporation or any combination thereof.
- 3 <u>EAB 1.36 PROGRAM.</u> "Program" means a course of instruction.
- 4 <u>EAB 1.38 QUARTER CREDIT.</u> "Quarter credit" means a unit by
- 5 which a school operating on a quarter calendar measures its programs.
- 6 EAB 1.39 RESIDENT PROGRAM. "Resident program" means a pro-
- 7 gram which a school offers at a teaching location.
- 8 <u>EAB 1.42 SEMESTER CREDIT.</u> "Semester credit" means a unit by
- 9 which a school operating on a semester calendar measures its programs.
- 10 <u>EAB 1.44 SHOP.</u> "Shop" means a setting, usually with prescribed
- 11 equipment and tools, in which a student develops under supervision the
- skill necessary for the construction, maintenance, operation, repair or use
- of machines, appliances, tools and materials.
- 14 <u>EAB 1.48 SUBJECT.</u> "Subject" means a course.
- 15 EAB 1.54 VOCATIONAL CREDIT. "Vocational credit" means a quar-
- 16 ter or semester credit awarded for completion of a subject:
- 17 (1) Which does not satisfy a portion of the requirements for the
- 18 award of a degree in a program which the board has approved for the
- 19 school, or
- 20 (2) Which is part of a program at a school which does not have
- 21 approval from the board to offer a degree.
- 22 SECTION 2. Section EAB 4.08 is amended to read:
- EAB 4.08 REQUIRED DISCLOSURES. All-schools-approved-by-the
- 24 board must include A school shall disclose in all advertisements advertising
- and promotional material used in the-state-of Wisconsin:

- 1 (1) The school name and address and, if different from the address, 2 the teaching location of the school
  - (2)The fact that the school is offering educational services or vocational training are-offered for sale, if not apparent from the context of the advertising or promotional material,
  - (3) The entire total cost of such training, including fees for tuition, books;-supplies, equipment; etc; the program or term, if the school makes in that material any representations are-made as to the cost of such-training; of the program or term.
    - (4) Affirmative disclosure that Whether any endorsements or recommendations in that material are paid testimonials if in fact the school paid consideration for the such testimonials were given for consideration.
    - (5) In conjunction with the description of a program which the school describes in that material as measured in vocational credits, that the school does not award a degree to students who complete the program. SECTION 3. EAB 4.06 (2) is renumbered § EAB 5.02 (1) (e), and is
- 17 amended to read:

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- 18 (e) A-school-shall-not-issue, grant Advertise, offer a program leading 19 to, or award a baccalaureate, bachelor or associate degree without prior 20 authorization of unless the school has approval from the board to offer 21 the degree.
- 22 SECTION 4. EAB 4.09 is renumbered 4.015 and is amended to read: 23 EAB 4.015 DEFINITIONS. Within ch.-EAB-4 this chapter, "school", unless-otherwise-specified, shall-mean includes the school and its officers, agents, representatives and solicitors.

- 1 SECTION 5. EAB 5.01 (intro.) is repealed.
- 2 SECTION 6. EAB 5.01 (1) and (2) are renumbered 1.03 and 1.11 and
- 3 are amended to read:
- 4 EAB 1.03 BOARD. "Board" means the state of Wisconsin educational
- 5 approval board.
- 6 <u>EAB 1.11 COURSE.</u> "Course" means an organized unit of subject
- 7 matter:
- 8 (1) in which a school offers instruction is-offered within a given
- 9 period of time; or
- 10 (2) which covers a specified amount of related subject matter.
- 11 SECTION 7. EAB 5.01 (3) is renumbered EAB 1.12.
- 12 SECTION 8. EAB 1.12 (title) is created to read:
- 13 EAB 1.12 COURSE OF INSTRUCTION.
- 14 SECTION 9. EAB 5.01 (4) through (6) are renumbered EAB 1.40, 1.45,
- and 1.49 and are amended to read:
- 16 <u>EAB 1.40 SCHOOL.</u> "School" means any individual, partnership,
- 17 association, or corporation, or any combination thereof operating a private
- 18 trade, correspondence, business-or-technical-school-not-excepted-under-s.
- 19 38.51-(9); States, which person who maintains, advertises or conducts in
- 20 Wisconsin any course-or-course-of-instruction postsecondary subject or
- 21 program for profit or a tuition charge and who is not excepted under s.
- 22 <u>38.51 (9), Stats.</u>
- 23 <u>EAB 1.45 SOLICITOR</u>, "Solicitor" means a <u>natural</u> person employed
- 24 by or representing a school either-located within-or-outside-this-state
- 25 who, in places other than the actual business premises of the school,

- 1 personally attempts to secure the enrollment of a student in such the
- 2 school, whether or not the. The intended result of such a direct contact
- 3 is need not be the actual signing of an enrollment agreement documents.
- 4 <u>EAB 1.49 TEACHING LOCATION</u>. "Teaching location" means the
- 5 area and facilities, including any office, classroom, meeting room, labora-
- 6 tory, shop or other-location range, used or designated for instructional
- 7 use by a school, but-does-not-include-a-location-used-solely-for-the-re-
- 8 eruitment-of-students.
- 9 SECTION 10. EAB 5.02 (1) (f) is created to read:
- 10 (f) Measure a subject or program in credits unless the board has
  11 authorized the school to do so under § EAB 5.065.
- 12 SECTION 11. EAB 5.05 (1) (c) 9 and 10 are amended to read:
- 13 9. An-outline-for-each-course For each program for which the
- 14 school requests approval is-requested, an outline showing subjects or
- 15 units of work, type of work or skill to be learned, approximate time and
- 16 clock hours or credits to be spent on each subject or-course; and dis-
- 17 elosure.
- 18 <u>10. Disclosure of any further training known, or which the school</u>
- 19 knows or should reasonably be known by the school which would know
- 20 that employers usually be required require of a student who desires to
- 21 secure initial employment consistent with the vocational objective for
- 22 which the course is represented school represents the program to prepare
- 23 the student.
- 24 SECTION 12. EAB 5.05 (1) (c) 11 is created to read:
- 25 11. If the board has authorized the school to measure a program in

- degree or vocational credits, that the school to which a student transfers
- decides which, if any, credits transfer. The school shall also notify a
- 3 student to consult with the admissions office of the receiving school re-
- 4 garding transferability of credits.
- 5 SECTION 13. EAB 5.06 (8) is created to read:
- 6 EAB 5.06 (8) LABORATORY WORK. Laboratory work may not con-
- 7 stitute more than 49% of a program.
- 8 SECTION 14. EAB 5.065 is created to read:
- 9 EAB 5.065 APPROVAL OF SUBJECTS AND PROGRAMS ON A CREDIT
- 10 BASIS. (1) A school may measure a resident program and the subjects
- 11 within the program in degree credits if:
- 12 (a) The board has approved the program as a degree program; or
- 13 (b) The board has approved one or more degree programs for the
- school and all subjects within the program transfer to one or more of the
- 15 degree programs at the school.
- 16 (2) A school may measure a resident program and the subjects
- 17 within the program in vocational credits if the board has approved mea-
- 18 surement in vocational credits for the program.
- 19 (3) A school which seeks approval to offer a new program on credit
- 20 basis or to convert an approved program from clock hours to credits
- 21 shall:
- 22 (a) pay the fee specified in § EAB 5.11 (5);
- 23 (b) specify on the application for approval whether the school uses
- 24 quarter or semester credits;
- 25 (c) specify on the application for approval whether the school

- desires to use degree credits or vocational credits; and
- 2 (d) meet the requirements of §§ EAB 5.05, 5.06, 5.07 and 5.08.
- 3 (4) In addition to meeting the requirements in sub. (3), a school
- 4 which seeks approval of a resident program or subject measured on a
- 5 quarter credit basis shall:
- 6 (a) Award one quarter credit for no fewer than 10 contact hours of
- 7 lecture, plus 20 hours of outside preparation or the equivalent.
- 8 (b) Award one quarter credit for no fewer than 20 contact hours of
- 9 laboratory work plus necessary outside preparation.
- 10 (c) Award one quarter credit for no fewer than 30 clock hours of
- 11 shop.
- 12 (d) Award one quarter credit for no fewer than 30 clock hours of
- 13 off-campus practical training such as a residency, externship, internship,
- 14 or practicum.
- 15 (5) In addition to meeting the requirements in sub. (3), a school
- 16 which seeks approval of a resident program or subject measured on a
- 17 semester credit basis shall:
- 18 (a) Award one semester credit for no fewer than 15 contact hours
- 19 of lecture, plus 30 hours of outside preparation or the equivalent.
- 20 (b) Award one semester credit for no fewer than 30 contact hours
- 21 of laboratory work plus necessary outside preparation.
- 22 (c) Award one semester credit for no fewer than 45 clock hours of
- 23 shop.
- 24 (d) Award one semester credit for no fewer than 45 clock hours of
- 25 off-campus practical training such as a residency, externship, internship,

- 1 or practicum.
- 2 SECTION 15. EAB 5.11a(e) through (g) are renumbered 1.46, 1.47 and
- 3 1.55 and are amended to read:
- 4 <u>EAB 1.46 SPONSOR.</u> "Sponsor" includes any individual,
- 5 agency, association, corporation or partnership which person who makes a
- 6 payment on behalf of a student or awards a loan, grant or scholarship to
- 7 a student.
- 8 <u>EAB 1.47 STUDENT.</u> "Students" "Student" means those-persons a
- 9 <u>natural person</u> who have has pursued, are is pursuing, or have has stated
- an intent to pursue any course or course of instruction offered by subject
- 11 or program which a school offers.
- 12 <u>EAB 1.55 WISCONSIN STUDENT.</u> "Wisconsin students" student"
- 13 means:
- 14 (1) students A student (regardless of stated permanent residence) at
- any Wisconsin location of the a school.
- 16 (2) plus-any-other-students A student who at the time-of-enroll-
- 17 ment-considered-Wisconsin-to-be-their-state-of-residence.--Students at a
- 18 school locations location outside Wisconsin and students or enrolled in a
- 19 correspondence courses of instruction are Wisconsin students program if
- 20 they-gave the student:
- 21 (a) <u>Listed</u> Wisconsin as their state of residence at the time of
- 22 enrollment.
- 23 (b) Indicated since initial enrollment that Wisconsin is the student's
- 24 state of residence.
- 25 SECTION 16. EAB 6.01 (2, (3), (7), (8), and (10) through (12) are

- 1 renumbered 1.07, 1.10, 1.19, 1.20, and 1.50 through 1.52 and are amended
- 2 to read:
- 3 <u>EAB 1.07 COMBINATION PROGRAM.</u> "Combination course-of-in-
- 4 struction" program" means a course of instruction program which consists
- 5 of both correspondence lessons and resident classes.
- 6 <u>EAB 1.10 CORRESPONDENCE PROGRAM.</u> "Correspondence course of
- 7 instruction" program" means a course of instruction program which consists
- 8 solely of correspondence lessons.
- 9 <u>EAB 1.19 ENROLLMENT AGREEMENT.</u> "Enrollment agreement"
- 10 means a document by which a student contracts to enroll in a course-of
- instruction offered by a school subject or program.
- 12 EAB 1.20 ENROLLMENT APPLICATION. "Enrollment application"
- 13 means a non-contractual document by which a student applies for admis-
- sion to a course of instruction offered by a school subject or program.
- 15 <u>EAB 1.50 TERM.</u> "Term" means a regularly established division of
- the school year which is from 10-to no more than 19 weeks long.
- 17 EAB 1.51 TOTAL COST OF THE PROGRAM. "Total cost of the
- 18 course-of-instruction" program" means the sum of all charges made-by
- 19 which the school makes for tuition, books, materials, and supplies and plus
- 20 any other charges made by which the school which are required to be paid
- 21 by requires the student to pay as the result of enrollment in a specific
- 22 course of instruction program. Room The school shall include room and
- 23 board charges shall-be-included in the total cost of the course-of-instruc-
- 24 tion program only if the school requires the student to utilize room or
- 25 board facilities <del>provided by the school which the school provides. Fi-</del>

1 nance charges are not part of the total cost of the program.

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EAB 1.52 TOTAL COST OF THE TERM. "Total cost of the term" means the sum of all charges made by which the school which are required to be paid by requires the student to pay as the result of enrollment for a specific term, but it. It does not include a one-time application fee not exceeding \$30 or a term registration fee not exceeding \$20. Room The school shall include room and board charges shall be included in the total cost of the term only if the school requires the student to utilize room or board facilities provided by the school which the school provides. Finance charges are not part of the total cost of the term.

The rules contained in this order shall take effect on the first day of the month following publication in final form in the administrative register, as provided by § 227.22 (2) (intro.), Stats.

Dated:  $\frac{4/27/90}{}$  Agency: Educational Approval Board

By:

Claudia Berry Miran Acting Executive Secretary Educational Approval Board

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