

Chapter REB 2

APPLICATIONS

REB 2.01 Applications
REB 2.02 Examinations

REB 2.026 Review of examinations and examination results

History: Chapter REB 2 as it existed on April 30, 1972 was repealed and a new chapter REB 2 was created, Register, April, 1972, No. 196, effective May 1, 1972.

REB 2.01 Location of office. Cr. Register, April, 1972, No. 196, eff. 5-1-72; r. Register, February, 1981, No. 302, eff. 3-1-81.

REB 2.01 Applications. (1) GENERAL. (a) Forms. Applications for licenses and accompanying documents required by the provisions of ch. 452, Stats., and the rules of the board shall be made on forms provided by the board and shall be delivered through the mails or otherwise to the board's office.

(b) *Complete answers.* No application shall be processed until all questions appearing on the application are fully completed and affirmed or verified.

(c) *Verification. 1. Individuals or partnerships.* All applications for licenses shall be affirmed or verified by the applicant.

2. *Corporations.* Applications for a license made by a corporation must be verified by the president, except that in the event the president is unable to act and the vice-president has been authorized in his stead, the board may accept the application verified by the vice-president.

(e) *Fees prepaid.* No action shall be taken on any application until the prescribed fees are paid and deposited at the office of the board.

(f) *Previously licensed brokers and salesmen.* No action shall be taken on any new application of an applicant who has previously been licensed by the board, until such applicant furnishes sufficient proof to the board that said applicant has not acted as a salesman or broker since the expiration of his license. The board may in its discretion waive this requirement.

(2) **NEW APPLICATIONS. (a) Non-resident brokers and salesmen. 1. General.** No application for a real estate broker's or salesmen's license from any non-resident will be processed prior to receipt by this office of an irrevocable consent to be sued as specified in s. 452.14, Stats.

2. *Real estate.* New applications for a real estate broker's license from any non-resident of Wisconsin who is a resident of a state which has a real estate license law shall not be acted upon until such applicant presents proof that he is licensed and maintains an active place of business in the state of his residence or maintains an active place of business in the state of Wisconsin. A mailing address shall not constitute a place of business, for the purpose of this section.

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(b) *Minors.* No action shall be taken on any new application for a broker's or salesman's license received from any applicant unless said applicant is a person of the age of 18 years or over.

History: Cr. Register, April, 1972, No. 196, eff. 5-1-72; am. (2) (b), Register, July, 1972, No. 199, eff. 8-1-72; renun. from REB 2.01, r. (1) (b), renun. (1) (c) and (d) to be (1) (b) and (c), Register, February, 1981, No. 302, eff. 3-1-81.

REB 2.02 Examinations. (1) **WRITTEN EXAMINATIONS.** Each applicant for a broker's or salesperson's license shall be required to read and write a comprehensive examination in English, testing that person's competency to transact the business of a real estate broker or salesperson. The examination shall be in conformity with s. 452.05, Stats., as applicable, and shall consist of 2 parts.

(a) Uniform part measures knowledge and skills relevant to the general practices and principles of real estate that are common to or "uniform" among all licensing jurisdictions.

(b) State part contains questions dealing with real estate laws, rules, and regulations, and other aspects of real estate practices appropriate to the state of Wisconsin.

(2) **COMPETENCY.** The grade of 75 or above on both parts may be evidence of competency and a grade below 75 in either part shall be proof of incompetency. To pass the examination, applicants shall pass both parts. An applicant for examination, for the first time, who passes one part shall be conditionally credited with the part on which the passing grade was received, and may, upon application, be re-examined on the part failed at any of the 6 examinations immediately following the examination on which the applicant did not pass on both parts. A person who does not pass the part retaken at one of the 6 examinations immediately following the examination on which the applicant did not pass on both parts shall revert to the status of a new applicant, and will be required to rewrite both parts, if reapplication is made. In addition to a grade of 75, the board may, in its discretion, require further supplemental proof of competency. In all cases, the grade below 75 received on the written examination shall be controlling on the question of competency and cannot be supplemented by other proof.

(3) **TRUSTWORTHINESS.** In addition to the written examination, applicants for brokers' or salesmen's licenses may be required to answer oral interrogatories relating to their general background and experience, insofar as they bear on the applicant's trustworthiness.

(4) **WRITTEN EXAMINATIONS WAIVED.** (a) *Change of salesperson's status.* Any salesperson who wishes to transfer employment from one licensed broker to another must submit a transfer application accompanied by the usual fee and in addition, at the discretion of the board, attach a written recommendation from the salesperson's former employer, asserting trustworthiness and competency of the employe. The transfer application does not require a written examination prior to transfer.

(b) *Change of broker's status.* Individuals already licensed as brokers under this board, either individually, as corporation officers, or as members of a co-partnership or co-partnerships, making application to this board to be licensed as brokers under another title or firm name or another form of organization, must make application in anticipation of a

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change in their form of organization or name under which they conduct business and the application shall be granted under the new name upon payment of the usual fee without examination, provided said title or trade name does not conflict with any other title or trade name already registered with the board.

(c) *Armed forces.* Individuals previously licensed as salesmen or brokers under this board, but who have not been the holder thereof during the calendar year immediately preceding the date of such application, because of service in the armed forces of the United States of America, must make application to the board to be licensed in their previous capacity, to wit: as a salesman or broker, respectively, within 6 months from the date of discharge or separation of such applicant from active military service and such application shall be granted to such individual upon payment of the usual fee, without written examination, subject to proof of trustworthiness.

(5) **ORAL EXAMINATION.** (a) Upon filing the application in proper form, and paying the proper fee pursuant to ss. 452.05 and 452.06, Stats., an applicant may be given an oral exam pursuant to s. 452.05 (2) (b) of the Wisconsin Statutes provided that the applicant shall produce a statement by a duly licensed Wisconsin physician on a form to be prescribed by the board which certifies that:

1. The applicant has been examined by said physician within 30 days of the date of said application; and

2. The applicant is unable to fairly compete in a written examination because of a physical handicap that impairs the applicant's ability to write.

(b) The board shall pass upon each request for an oral examination and shall grant it unless good cause is shown why it should be denied. If denied, the board shall advise the applicant in writing of the reasons for said denial. The applicant may appeal the denial.

(c) If the application for oral examination is granted, the applicant shall be notified in writing of the time and place for said examination.

(d) The contents of the oral examination shall be determined by the board and shall be substantially equivalent to the contents of the written examination.

(e) The oral examination shall be conducted by a member of the board or a member of the staff designated by the board.

(f) The questions and answers shall be taken in shorthand or on tape and preserved as confidential records of the board. The applicant and/or his representative shall, upon a showing of good cause, have access to the applicant's records.

(g) The board members or a member of the staff shall review the transcript of the examination and shall determine upon standards set by the board whether an applicant is competent to receive a real estate license. Competency shall be based on a grade of 75 or above. The provisions of REB 2.02 (2), (3) and (4) as well as the provisions of s. 452.05 (2), Stats., shall be controlling in determining the standards of competency.

(h) Copies of the examination or the transcript shall not be available for inspection by anyone except that the board shall, upon a showing of

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good cause, authorize only the applicant or his representative to review the transcript. In the event the applicant is blind the board may authorize another person to accompany the applicant provided said person is not a potential applicant or instructor in real estate.

History: Cr. Register, April, 1972, No. 196, 5-1-72; r. (4) renum. (5) to be (4), Register, November, 1974, No. 227, eff. 12-1-74, emerg. cr. (5), eff. 5-1-75; cr. (5), Register, June, 1975, No. 234, eff. 7-1-75; am. (1) and (2), Register, June, 1979, No. 262, eff. 7-1-79; renum. from REB 2.03, am. (2), (4) (a) and (5) (g), Register, February, 1981, No. 302, eff. 3-1-81.

REB 2.025 Review of examinations and examination results. (s. 452.05 (2) Stats.) (1) **REVIEW.** All applicants shall be offered the opportunity to review their examinations and make written comments and objections at the time and place that they take the examination.

(2) **REPORTS.** All applicants who obtain a failing grade shall receive, for facilitating further study, a report detailing the results in the major content areas of the examination.

(3) **WRITTEN REVIEW.** All applicants who receive failing grades may request a written review of the results of the examination.

History: Cr. Register, December, 1976, No. 252, eff. 1-1-77; r. and recr. Register, December, 1978, No. 276, eff. 1-1-79; renum. from REB 2.035, Register, February, 1981, No. 302, eff. 3-1-81.