



# State of Wisconsin • DEPARTMENT OF REVENUE

2135 RIMROCK ROAD • Mail Stop 624A • P.O. BOX 8933 • MADISON, WISCONSIN 53708-8933 • 608-266-6466 • FAX (608) 266-5718  
<http://www.revenue.wi.gov>

*Tony Evers*  
Governor

*Peter Barca*  
Secretary of Revenue

October 28, 2019

Governor Tony Evers  
Attorney General Josh Kaul  
State Treasurer Sarah Godlewski  
Secretary of State Douglas La Follette  
State Auditor Joe Chrisman  
Senate Chief Clerk Jeffrey Renk  
Assembly Chief Clerk Patrick E. Fuller  
Secretary of Administration Joel Brennan

RE: Wisconsin Lottery Quarterly Report

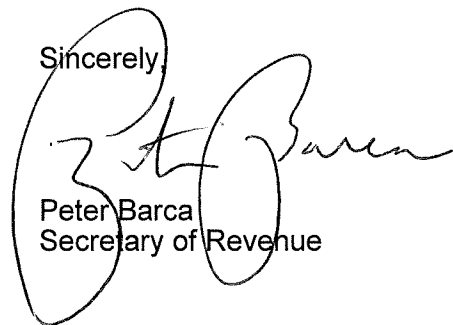
I am submitting the quarterly report of the Wisconsin Lottery for the quarter ending September 30, 2019, as required by s. 565.37(3), Wis. Stats. The attached materials contain unaudited Wisconsin Lottery year-to-date revenue and expenditure information.

Lottery sales were \$160.0 million for the first quarter of fiscal year 2020, a decrease of 1.0% over the same quarter last year.

The information reported here is a summary and is not intended to be a complete financial accounting of Wisconsin Lottery operations.

If you have any questions or comments regarding this report, please feel free to contact me at (608) 266-6466.

Sincerely,



Peter Barca  
Secretary of Revenue

Attachment

c: Angela K. Miller - LFB  
Jere Bauer - LFB  
Erin Scharlau - LAB  
Brian Pahnke - DOA  
Paul Ziegler - DOA  
Julie Raes - DOR  
Jean L. Adler - DOR  
Laurie Grams - DOR  
Robert Schmidt - DOR  
Cindy Polzin - DOR

WISCONSIN LOTTERY  
 Division of the Wisconsin Department of Revenue  
 Year to Date Revenues and Expenditures and Changes to Fund Balance  
 Budgetary Basis  
 Fiscal Year 2019-2020

**REPORT OF REVENUES AND EXPENDITURES:**

|  | Quarter Ended<br>09/30/19 | Quarter Ended<br>12/31/19 | Quarter Ended<br>03/31/20 | Quarter Ended<br>06/30/20 | Year to Date<br>Total |
|--|---------------------------|---------------------------|---------------------------|---------------------------|-----------------------|
| <b>OPERATING REVENUES</b>  | 160,049,134.59            | -                         | -                         | -                         | 160,049,134.59        |
| <b>OPERATING EXPENDITURES</b>  | 98,577,938.45             | -                         | -                         | -                         | 98,577,938.45         |
| Prize Expense (Appr 86200)   | 9,978,093.81              | -                         | -                         | -                         | 9,978,093.81          |
| Retailer Commissions (Appr 80200)                                    | 3,952,169.18              | -                         | -                         | -                         | 3,952,169.18          |
| Administrative Expenses (Appr 86000 and 99200)                       | 339,256.79                | -                         | -                         | -                         | 339,256.79            |
| Administrative Expenses (Appr 80100)                                 | 3,289,393.44              | -                         | -                         | -                         | 3,289,393.44          |
| Vendor Fees (Appr 80300)   | 116,136,851.67            | -                         | -                         | -                         | 116,136,851.67        |
| Total Operating Expenditures   | 43,912,282.92             | -                         | -                         | -                         | 43,912,282.92         |
| <b>NET OPERATING INCOME</b>  | 259,154.21                | -                         | -                         | -                         | 259,154.21            |
| <b>NON-OPERATING REVENUE</b>   | 236.08                    | -                         | -                         | -                         | 236.08                |
| Investment Income  | 6,311.63                  | -                         | -                         | -                         | 6,311.63              |
| Miscellaneous  | 265,701.92                | -                         | -                         | -                         | 265,701.92            |
| Restitution  | -                         | -                         | -                         | -                         | -                     |
| Total Non-Operating Revenue  | (13,606,744.04)           | -                         | -                         | -                         | (13,606,744.04)       |
| <b>NON-OPERATING EXPENDITURES</b>                                    | (264,754.69)              | -                         | -                         | -                         | (264,754.69)          |
| Transfer in from General Fund (Appr 80100, 80200 and 80300)          | 57,523.90                 | -                         | -                         | -                         | 57,523.90             |
| Transfers within DOR for Property Tax Credit (Appr. 36300 and 99000) | 71,865.31                 | -                         | -                         | -                         | 71,865.31             |
| Transfers within DOR for Lottery Credit Administration (Appr 26200)  | 266,983.92                | -                         | -                         | -                         | 266,983.92            |
| Transfers to DOJ for Law Enforcement (Appr 26100)                    | (13,475,125.60)           | -                         | -                         | -                         | (13,475,125.60)       |
| Transfers for Late Lottery Credit Claims (Appr 36600)                | -                         | -                         | -                         | -                         | -                     |
| Total Non-Operating Expenditures                                     | 13,740,827.52             | -                         | -                         | -                         | 13,740,827.52         |
| <b>NET NON-OPERATING INCOME</b>                                      | 57,653,110.44             | -                         | -                         | -                         | 57,653,110.44         |
| <b>NET FUND INCREASE/(DECREASE)</b>                                  | -                         | -                         | -                         | -                         | -                     |
| <b>FUND BALANCE:</b>   |                           |                           |                           |                           | <b>Year-to-Date</b>   |
| BEGINNING FUND BALANCE FROM PREVIOUS QUARTER                         | 32,169,816.79             | -                         | -                         | -                         | 32,169,816.79         |
| THIS QUARTER NET FUND INCREASE/(DECREASE)                            | 57,653,110.44             | -                         | -                         | -                         | 57,653,110.44         |
| <b>CLOSING FUND BALANCE</b>  | 89,822,927.23             | -                         | -                         | -                         | <b>89,822,927.23</b>  |

Note 1 Operating Revenues are comprised of Sales net of Sales Discount; Retailer Contract Fees; and Miscellaneous Revenue.  
 Lottery Quarterly Report  
 FY 2020 Q1 - 10/28/2019



WISCONSIN LOTTERY  
 Division of the Wisconsin Department of Revenue  
 FISCAL YEAR 2019  
 SALES SUMMARY  
 For Period Ended September 30, 2019  
 Preliminary-Unaudited

| WEEK ENDING | INSTANT GAMES     |               |                   | LOTTO GAMES     |                  |                       |                 |                 |                 |              |                    |                 |                 | WEELY TOTAL | ALL GAMES WEEKLY TOTAL |
|-------------|-------------------|---------------|-------------------|-----------------|------------------|-----------------------|-----------------|-----------------|-----------------|--------------|--------------------|-----------------|-----------------|-------------|------------------------|
|             | SCRATCH           | PULL TABS     | WEELY TOTAL       | MEGABUCKS       | POWERBALL        | WI VERY OWN MEGABUCKS | DAILY PICK3     | DAILY PICK4     | BADDER 5        | SPECIAL DRAW | MEGABUCKS EZ MATCH | MEGAMILLIONS    | ALL OR NOTHING  |             |                        |
| 4/19/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 4/26/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 4/30/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| TOTAL APR   | \$ 108,678,830.52 | \$ 328,665.00 | \$ 109,007,495.52 | \$ 6,316,034.00 | \$ 12,971,509.00 | \$ 4,260,942.00       | \$ 5,799,020.50 | \$ 3,565,869.00 | \$ 5,708,764.00 | \$ 18,176.00 | \$ 489,242.00      | \$ 8,007,326.00 | \$ 3,889,178.00 | \$ -        | \$ (896.00)            |
| 5/2/2020    | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 5/9/2020    | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 5/16/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 5/23/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 5/30/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 5/31/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| TOTAL MAY   | \$ 108,678,830.52 | \$ 328,665.00 | \$ 109,007,495.52 | \$ 6,316,034.00 | \$ 12,971,509.00 | \$ 4,260,942.00       | \$ 5,799,020.50 | \$ 3,565,869.00 | \$ 5,708,764.00 | \$ 18,176.00 | \$ 489,242.00      | \$ 8,007,326.00 | \$ 3,889,178.00 | \$ -        | \$ (896.00)            |
| 6/6/2020    | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 6/13/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 6/20/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 6/27/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| 6/30/2020   | \$                | \$            | \$                | \$              | \$               | \$                    | \$              | \$              | \$              | \$           | \$                 | \$              | \$              | \$          | \$                     |
| TOTAL JUNE  | \$ 108,678,830.52 | \$ 328,665.00 | \$ 109,007,495.52 | \$ 6,316,034.00 | \$ 12,971,509.00 | \$ 4,260,942.00       | \$ 5,799,020.50 | \$ 3,565,869.00 | \$ 5,708,764.00 | \$ 18,176.00 | \$ 489,242.00      | \$ 8,007,326.00 | \$ 3,889,178.00 | \$ -        | \$ (896.00)            |
| YTD TOTAL   | \$ 108,678,830.52 | \$ 328,665.00 | \$ 109,007,495.52 | \$ 6,316,034.00 | \$ 12,971,509.00 | \$ 4,260,942.00       | \$ 5,799,020.50 | \$ 3,565,869.00 | \$ 5,708,764.00 | \$ 18,176.00 | \$ 489,242.00      | \$ 8,007,326.00 | \$ 3,889,178.00 | \$ -        | \$ (896.00)            |

1) \*\*NOT A FULL WEEK DUE TO THE MONTH-END BREAK.  
 2) ALL SALES ARE THROUGH SATURDAY OF THE WEEK INDICATED AND WERE VERIFIED WITH THE STATE'S PEOPLESOFT ACCOUNTING SYSTEM.  
 3) THIS REPORT REFLECTS REVENUES FOR SALES AS REPORTED BY THE ES SYSTEM AND ADJUSTING ENTRIES.  
 4) SCRATCH GAME SALES ARE REDUCED BY AN ALLOWANCE FOR THE RIGHT OF RETURN ON TICKETS.  
 5) POWERBALL AND WI VERY OWN MEGABUCKS SALES ARE RECORDED ON WEDNESDAYS AND SATURDAYS ONLY.  
 6) MEGAMILLIONS SALES ARE RECORDED ON TUESDAYS AND FRIDAYS ONLY.  
 7) SPECIAL DRAW GAME SALES ARE RECORDED DAILY.  
 8) SPECIAL DRAW GAME SALES ARE RECORDED THE DAY OF THE DRAW.  
 9) ADJUSTMENTS ARE UNREADABLE TICKET CREDITS WHICH ARE NOT ATTRIBUTABLE TO ANY SPECIFIC ON-LINE GAME.