



## 1995 ASSEMBLY BILL 785

January 11, 1996 - Introduced by Representatives FOTI, RILEY, OLSEN, SCHNEIDERS, SERATTI, GOETSCH, HANSON, PORTER, LADWIG, WASSERMAN, JENSEN, LORGE, LA FAVE, GROTHMAN, KREUSER, F. LASEE, LAZICH, PLOMBON, KAUFERT, HUBER, VRAKAS and WALKER, cosponsored by Senators FITZGERALD, BRESKE, WELCH, DARLING, COWLES, GEORGE, WEEDEN, ROSENZWEIG and PETAK. Referred to Committee on Housing.

1 **AN ACT to create** 779.32 of the statutes; **relating to:** establishing a commercial  
2 real estate broker's commission lien.

---

### *Analysis by the Legislative Reference Bureau*

This bill establishes a commercial real estate broker's commission lien. (A lien is an interest in property that secures the payment of a debt and is enforceable in a civil action.)

Under the bill, a real estate broker that earns a commission in a commercial real estate transaction may have a lien against the property involved in the transaction for the amount of the unpaid commission.

Commercial real estate is defined to be all real estate except for property that contains 4 or less dwelling units, property that is zoned for residential purposes and that does not contain buildings or property that is zoned for agricultural purposes.

For further information see the *local* fiscal estimate, which will be printed as an appendix to this bill.

---

*The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:*

3 **SECTION 1.** 779.32 of the statutes is created to read:

4 **779.32 Commission liens.** (1) **DEFINITIONS.** In this section:

5 (a) "Broker" means a real estate broker licensed under ch. 452.

6 (b) "Commercial real estate" means any real property other than any of the fol-  
7 lowing:

8 1. Real property containing 4 or fewer dwelling units.

1           2. Real property that is zoned for residential purposes and that does not contain  
2 any buildings or structures.

3           3. Real property that is zoned for agricultural purposes.

4           **(2) LIEN.** (a) A broker who has earned a commission under a commercial real  
5 estate listing contract shall have a lien for the unpaid amount of the commission  
6 against the commercial real estate, or the interest in commercial real estate, that is  
7 listed with the broker under the contract.

8           (b) A broker who has earned a commission under a commercial real estate buy-  
9 er agency agreement shall have a lien for the unpaid amount of the commission  
10 against the commercial real estate, or the interest in commercial real estate, that is  
11 acquired as a result of the agreement.

12           **(3) PERFECTION AND NOTICE.** (a) A commission lien is perfected when a broker  
13 files a notice of lien in the office of the register of deeds for the county in which the  
14 commercial real estate is located.

15           (b) A notice of lien shall be signed by the broker and shall include all of the fol-  
16 lowing information:

17           1. The name and license number of the broker.

18           2. The name of the owner or acquirer of the commercial real estate that is sub-  
19 ject to the lien.

20           3. The legal description of the commercial real estate that is subject to the lien.

21           4. The amount of the lien.

22           (c) A broker shall mail a copy of the notice of lien to the owner or acquirer of  
23 the commercial real estate that is subject to the lien within 72 hours after the filing  
24 of the notice under par. (a).

