

FISCAL ESTIMATE  
DOA-2048 N(R10/94)

- ORIGINAL
- CORRECTED
- UPDATED
- SUPPLEMENTAL

LRB or Bill No/Adm. Rule No.  
**LRB 3119/2 AB 709**

Amendment No. If Applicable

Subject **Regulation of Athletic Agents**

Fiscal Effect

State:  No State Fiscal Effect

Check columns below only if bill makes a direct appropriation or affects a sum certain appropriation

- Increase Existing Appropriation
- Decrease Existing Appropriation
- Create New Appropriation
- Increase Existing Revenues
- Decrease Existing Revenues

- Increase Costs - May be possible to Absorb Within Agency's Budget  Yes  No
- Decrease Costs

Local:  No local government costs

- 1.  Increase Costs
  - Permissive  Mandatory
- 2.  Decrease Costs
  - Permissive  Mandatory

- 3.  Increase Revenues
  - Permissive  Mandatory
- 4.  Decrease Revenues
  - Permissive  Mandatory

5. Types of Local Governmental Units Affected:
- Towns  Village  Cities
  - Counties  Others \_\_\_\_\_
  - School Districts  WTCS Districts

Fund Sources Affected

- GPR  FED  PRO  PRS  SEG  SEG-S

Affected Ch. 20 Appropriations

20.115(1)(a)

Assumptions Used in Arriving at Fiscal Estimate

This bill regulates and requires registration of persons who act as athletic agents.

This bill requires an athletic agent to register with DATCP. The agent must submit proof of liability insurance and evidence of no criminal convictions. It requires the agent to provide and DATCP to keep on file the names and addresses of professional references, all clients, and any person with financial interest in the agent's operation. It also requires the agent to provide descriptions of training or experience in the field, criminal convictions, judicial proceedings related to the agent's business, and sanctions imposed on the agent's clients due to the agent's activities. It allows registrations in other jurisdictions to be recognized based on the department's examination of the requirements of the other jurisdiction. It also requires DATCP to update the public listing of registered agents on a bimonthly basis.

It is assumed the department will expend one time money to hire a contract computer programmer to develop a database to capture the information required for registration and issue registration certificates. The department will also expend significant time promulgating rules under this section. Certain staff costs for this activity will be absorbed. However, a limited term researcher will be needed to support the rulemaking process and research other jurisdiction's contract requirements in order to establish reciprocal agreements.

Registrations requiring this volume of information will require significant staff time to process, file, and update on a bimonthly basis. Investigations into allegations of violations of this section will be lengthy and complicated with the potential for high profile, high cost cases. Based on these assumptions, the Department estimates a 1.0 FTE Regulation Compliance Investigator and a 1.0 FTE Program Assistant will be necessary for enforcement of this law.

Ongoing costs could be offset by registration fees. However, initial rulemaking, research, and programming costs will be necessary to begin the process. Additionally, annual costs for the first year will be needed to fund the program until licensing fees are available to fund ongoing costs.

Long-Range Fiscal Implications

Agency/Prepared by: (Name & Phone No.)  
DATCP  
Jim Rabbitt 224-4965

Authorized Signature/Telephone No. *224-4746*  
*Barbara Knapp*

Date  
*1/29/00*

**FISCAL ESTIMATE WORKSHEET**

**1999 Session**

Detailed Estimate of Annual Fiscal Effect

- ORIGINAL     UPDATED  
 CORRECTED     SUPPLEMENTAL

LRB or Bill No/Adm. Rule No.

Amendment No.

LRB 3119/2 AB 709

DOA-204/DOA-2047 (R10/94)

Subject

Regulation of Athletic Agents

I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):

\$92,350 (Computer, Workstation, Programming License Database, First Year Rule Writing for License Fees)

| II. Annualized Costs:  | Annualized Fiscal Impact on State Funds from: |                 |
|--|---|-----------------|
|  | Increased Costs                               | Decreased Costs |
| <b>A. State Costs by Category</b>  |   |                 |
| State Operations - Salaries and Fringes  | \$62,750.00                                   |                 |
| (FTE Position Changes)   | ( 2.0 FTE)                                    | (- FTE)         |
| State Operations - Other Costs   | \$14,420                                      |                 |
| Local Assistance   |   |                 |
| Aids to Individuals and Organizations  |   |                 |
| <b>TOTAL State Costs by Category</b>   | <b>\$77,170.00</b>                            |                 |
| <b>B. State Costs by Source of Funds</b>   |   |                 |
| GPR  | \$77,170                                      |                 |
| FED  |   |                 |
| PRO/PRS  |   |                 |
| SEG/SEG-S  |   |                 |
| <b>III. State Revenues</b>   |   |                 |
| <small>Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, etc.)</small> |   |                 |
| GPR Taxes  | Increased Rev.                                | Decreased Rev.  |
| GPR Earned   |   |                 |
| FED  |   |                 |
| PRO/PRS  |   |                 |
| SEG/SEG-S  |   |                 |
| <b>TOTAL State Revenues</b>  |   |                 |

**NET ANNUALIZED FISCAL IMPACT**

STATE

LOCAL

NET CHANGE IN COSTS

\$77,170

NET CHANGE IN REVENUES

Agency/Prepared by: (Name & Phone No.)

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224-4746

Date

1/28/00