PRELIMINARY

FISCAL ESTIMATE FORM 1999 Session LRB# 99-4123/4 INTRODUCTION # **AB 735** □ ORIGINAL ☐ UPDATED ☐ CORRECTED ☐ SUPPLEMENTAL Admin. Rule# **Subject** Change Corporate Income and Franchise Tax Apportionment to Single Sales Factor Formula **Fiscal Effect** State: No State Fiscal Effect Check columns below only if bill makes a direct appropriation or affects a ☐ Increase Costs - May be Possible to Absorb sum sufficient appropriation Within Agency's Budget ☐ Yes ☐ No Increase Existing Appropriation ☐ Increase Existing Revenues **Decrease Existing Revenues Decrease Existing Appropriation** ☐ Decrease Costs Create New Appropriation Local: No Local Government Costs 5. Types of Local Governmental Units Affected: ☐ Increase Revenues ☐ Towns ☐ Villages ☐ Cities ☐ Permissive ☐ Mandatory ☐ Permissive ☐ Mandatory ☐ Decrease Costs ☐ Decrease Revenues ☐ Counties ☐ Others ☐ School Districts ☐ WTCS Districts ☐ Permissive ☐ Mandatory ☐ Permissive ☐ Mandatory Affected Ch. 20 Appropriations **Fund Sources Affected** ☐ GPR ☐ FED ☐ PRO ☐ PRS ☐ SEG ☐ SEG-S Assumptions Used in Arriving at Fiscal Estimate: Under current law, most industries apportion income using a three-factor formula-the ratio of a corporation's in-state property, payroll and sales to its property, payroll and sales everywhere—to determine the portion of a multistate corporation's taxable income attributable to the state. The sales factor is double-weighted in the apportionment formula. Special apportionment formulas are required for certain industries. This bill would change the apportionment formula for several industries to one based solely on the sales factor, as shown in Table 1 on the next page. The premiums factor for insurance companies would include assumed premiums written for reinsurance. Apportionment formulas for pipeline companies, air carriers, motor carriers, railroads, sleeping car companies, car line companies and professional sports clubs would remain unchanged. The change would be phased-in over a three-year period. The sales factor would be weighted at 63% in the first year, 85% in the second year and 100% in the third year. Based on Department data, it is estimated that the corporate tax revenues of corporations subject to the general apportionment formula would be reduced in each year of the formula change as shown in Table 2 on the next page. Since the phase-in would begin in tax year 2002 and the fiscal impact would be felt through estimated payments, the revenue loss would be -\$10.2 million in FY02, -\$38.5 million in FY03, -\$67.5 million in FY04, and -\$79.3 million in FY05 and thereafter. An estimate of the costs the Department of Revenue will incur to administer this change is not yet available. (continued on page two) Long-Range Fiscal Implications: Agency/Prepared by: (Name & Phone No.) Authorized Signature/Telephone No. 2/15/00 Yeang-Eng Braun Wisconsin Department of Revenue Yeary By Bran

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	TABLE 1	
Industry	Current Law	AB 735
Regular Corporations (including Manufacturers, Mercantile and Service Industries)	3-Factor: property, payroll, double-weight sales	Sales
Insurance Companies	2-Factor: payroll & premiums	Premiums
Banks and other Financial Institutions	2-Factor: payroll & gross receipts from lending of money	Sales (to be determined by rule)
Brokers and Underwriters	By rule (no rule has been promulgated)	Sales (to be determined by rule)
Electric, Gas and Water Public Utilities	3-Factor: property, payroll, single-weight sales	Sales
Telecommunications	3-Factor: property, payroll, single-weight sales	Sales

TABLE 2 FISCAL EFFECT OF SINGLE SALE	S EV	CTOP PHASE-IN
FISCAL EFFECT OF SINGLE SALE	3	Fiscal Effect
Year 1: Weight Sales Factor at 63%	\$	(22,700,000)
Year 2: Weight Sales Factor at 85%		(57,800,000)
Year 3: Weight Sales Factor at 100%		(79,300,000)

Based on the 1996 Corporate Income Tax Model

FISCAL ESTIMATE WORKSHEET	Detailed Estimate of Annu	al Fiscal Effect	1999 Session		
☑ ORIGINAL ☐ UPDATED	LRB # 99-4123/4		Admin. Rule #		
☐ CORRECTED ☐ SUPPLEMENTAL	INTRODUCTION # A	B 735			
Subject Change Corporate Income and Franchise Tax Apportionment to Single Sales Factor Formula					
I. One-Time Costs or Revenue Impacts for State and/o	•		ect):		
Revenue losses of -\$10.2 million in FY02, -\$38.5 milli	on in FY03 and -\$67.5 million in FY0	1			
II. Annualized Costs: Costs are not yet available.		Annualized Fiscal impact on State funds from:			
A. State Costs by Category State Operations - Salaries and Fringe		Increased Costs	Decreased Costs		
(FTE Position Changes)		(FTE)	(- FTE)		
State Operations-Other Costs					
Local Assistance			-		
Aids to Individuals or Organizations			-		
TOTAL State Costs by Category		\$	\$ -		
B. State Costs by Source of Funds		Increased Costs	Decreased Costs		
GPR		\$	<u> </u>		
FED			-		
PRO/PRS			-		
SEG/SEG-S			-		
III. State Revenues - Complete this only when proposa revenues (e.g., tax increase, decr	l will increase or decrease state ease in license fee, etc.)	Increased Rev.	Decreased Rev.		
			FY05		
GPR Taxes		\$	\$ - 79,300,000		
GPR Earned		-1	-		
FED	<u> </u>		-		
PRO/PRS		V.	-		
SEG/SEG-S			-		
TOTAL State Revenues		\$	\$ - 79,300,000		
NE	T ANNUALIZED FISCAL IMPACT		LOCAL		
NET CHANGE IN COSTS	STATE \$ Not yet available	\$	LOOAL		
	\$ -79,300,000 (FY05)	\$			
NET CHANGE IN REVENUES	ψ -1 3,300,000 (1 103)				
Agency/Prepared by: (Name & Phone No.)	Authorized Signature/Telephone	No.	Date		
Wisconsin Department of Revenue	Yeang-Eng Braun	R D	211		
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