Bill

· · · · · · · · · · · · · · · · · · ·	Keceiveu.	. 02/20/2001				Received by, rmarchan						
This file may be shown to any legislator: NO Drafter: rmarchan May Contact: Addl. Drafters: Subject: Fin. Inst miscellaneous Fin. Inst WCA Submit via email: NO Requester's email: Pre Topic: No specific pre topic given Topic: Rental-purchase companies Instructions: See Attached. Redraft 1999 ASA-1 to AB-849. Drafting History: Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requester's marchan wjackson o2/20/2001 02/23/2001 // rmarchan wjackson rschluet lrb_docadmin lrb_docadminState 04/04/2001 04/05/2001 02/26/2001 02/26/2001 04/04/2001	Wanted: !	Soon				Identical to LRB:	· · · · · · · · · · · · · · · · · · ·					
May Contact: Subject: Fin. Inst miscellaneous Extra Copies: Fin. Inst WCA Submit via email: NO Requester's email: Pre Topic: No specific pre topic given Topie: Rental-purchase companies Instructions: See Attached. Redraft 1999 ASA-1 to AB-849. Drafting History: Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requester of C2/20/2001 02/23/2001 // marchan wjackson rschluet Irb_docadmin Irb_docadminState 04/04/2001 04/05/2001 02/26/2001 02/26/2001 02/26/2001 04/04/2001	For: Fran	ık Urban (608	8) 266-9175		• .	By/Representing: sara						
Subject: Fin. Inst miscellaneous Fin. Inst WCA Submit via email: NO Requester's email: Pre Topic: No specific pre topic given Topic: Rental-purchase companies Instructions: See Attached. Redraft 1999 ASA-1 to AB-849. Drafting History: Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requester of the proofed Submitted State of the proofed Sta	This file	may be shown	to any legislato	or: NO		Drafter: rmarchar	n					
Fin. Inst WCA Submit via email: NO Requester's email: Pre Topic: No specific pre topic given Topic: Rental-purchase companies Instructions: See Attached. Redraft 1999 ASA-1 to AB-849. Drafting History: Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requester (17): rmarchan wjackson State (17): 02/20/2001 02/23/2001 /1 rmarchan wjackson rschluet Irb_docadmin Irb_docadminState (04/04/2001) 04/05/2001 02/26/2001 02/26/2001 04/04/2001	May Con	tact:				Addl. Drafters:						
Requester's email: Pre Topic: No specific pre topic given Topic: Rental-purchase companies Instructions: See Attached. Redraft 1999 ASA-1 to AB-849. Drafting History: Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requester (72) rmarchan wjackson (73) wjackson (74) marchan wjackson (75) marchan wjackson (76) marchan wjackson (77) marchan wjackson (78) marchan wjackson (79) marchan wjackson (70) marchan wjackson (71) marchan wjackson (72) marchan wjackson (73) marchan wjackson (74) marchan wjackson (75) marchan wjackson (76) marchan wjackson (76) marchan wjackson (76) marchan (76)	Subject:			ous		Extra Copies:	•					
Pre Topic: No specific pre topic given Topic: Rental-purchase companies Instructions: See Attached. Redraft 1999 ASA-1 to AB-849. Drafting History: Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requested (7) rmarchan wjackson (02/20/2001) (02/23/2001) (02/23/2001) (02/23/2001) (02/26/2001) (02/26/2001) (02/26/2001) (02/26/2001) (02/26/2001) (02/26/2001) (02/26/2001) (02/26/2001)	Submit v	ia email: NO										
No specific pre topic given	Requeste	r's email:										
Topic: Rental-purchase companies Instructions: See Attached. Redraft 1999 ASA-1 to AB-849. Drafting History: Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requirement // State 02/20/2001 02/23/2001 /1 rmarchan wjackson rschluet lrb_docadmin lrb_docadminState 04/04/2001 04/05/2001 02/26/2001 02/26/2001 04/04/2001	Pre Top	ic:										
Instructions: See Attached. Redraft 1999 ASA-1 to AB-849.	No speci	fic pre topic gi	ven									
Instructions: See Attached. Redraft 1999 ASA-1 to AB-849.	Topic:						· .					
Drafting History:	Rental-p	urchase compa	nies			• .						
Drafting History: Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requested /? rmarchan wjackson State 02/20/2001 02/23/2001 lrb_docadmin lrb_docadmin lrb_docadminState 04/04/2001 04/04/2001 02/26/2001 02/26/2001 04/04/2001	Instruct	ions:				· · · · · · · · · · · · · · · · · · ·						
Vers. Drafted Reviewed Typed Proofed Submitted Jacketed Requirement /? rmarchan wjackson 02/20/2001 02/23/2001	See Attac	ched. Redraft	1999 ASA-1 to	AB-849.		•						
/? rmarchan wjackson State 02/20/2001 02/23/2001 Irb_docadmin lrb_docadminState 04/04/2001 04/05/2001 02/26/2001 02/26/2001 04/04/2001	 Drafting	g History:						 				
02/20/2001 02/23/2001	Vers.	Drafted	Reviewed	Typed	Proofed	Submitted	Jacketed	Required				
04/04/2001 04/05/2001 02/26/2001 02/26/2001 04/04/2001	/?		•					State				
/2 kfollet lrb_docadmin lrb_docadmin	/1		•		01			nState				
	/2			kfollet		lrb_docadmin	lrb_docadmi	n				

04/05/2001 09:40:16 AM Page 2

 Vers.
 Drafted
 Reviewed
 Typed
 Proofed
 Submitted
 Jacketed
 Required

 04/05/2001
 04/05/2001
 04/05/2001
 04/05/2001
 04/05/2001

FE Sent For:

<END>

7	_		-	*
1	к	1	1	ı
	.,	E		ш

Receive	d: 02/20/2001			Received By: rmarchan						
Wanted:	Soon		•		Identical to LRB:					
For: Fra	nk Urban (60	08) 266-9175			By/Representing: sara					
This file	may be shown	to any legislato	or: NO		Drafter: rmarcha	ın				
May Co	ntact:				Addl. Drafters:	* .				
Subject:	•	st miscellaneo st WCA	ous		Extra Copies:					
Submit v	via email: NO									
Requesto	er's email:									
Pre Top	oic:			······································						
No speci	ific pre topic g	iven								
Topic:	ourchase compa	unies								
Instruct	tions:		·	· · · · · · · · · · · · · · · · · · ·						
See Atta	ched. Redraft	1999 ASA-1 to	AB-849.							
Draftin	g History:			. ***						
Vers.	<u>Drafted</u>	Reviewed	Typed	Proofed	Submitted	Jacketed	Required			
/?	rmarchan 02/20/2001	wjackson 02/23/2001					State			
/1		1/WLJ 4/5	rschluet 02/26/200	01	lrb_docadmin 02/26/2001	lrb_docadm 04/04/2001				
FE Sent	For:		431	19/5°	1K					

-	•	•
к		ш
		v

Received	l: 02/20/2001				Received By: rmarchan						
Wanted:	Soon			Identical to LRB:							
For: Fra	nk Urban (60	8) 266-9175	By/Representing:	sara							
This file	may be shown	to any legislate	Drafter: rmarcha	n							
May Cor	ntact:			Alt. Drafters:							
Subject:		t miscellaned t WCA	us		Extra Copies:						
Pre Top	ie:										
No speci	fic pre topic gi	ven									
Topic:						· · · · · · · · · · · · · · · · · · ·					
Rental-p	urchase compa	mies									
Instruct See Atta		1999 ASA-1 to	AB-849.		·						
Drafting	g History:				· · · · · · · · · · · · · · · · · · ·						
Vers.	<u>Drafted</u>	Reviewed	Typed	Proofed	Submitted	Jacketed	Required				
/?	rmarchan 02/20/2001	wjackson 02/23/2001					State				
/1		· .	rschluet 02/26/20	01	lrb_docadmin 02/26/2001						
FE Sent	For:					•					
				<end></end>							

Bill

Received: 02/20/2001	Received By: rmarchan
Wanted: Soon	Identical to LRB:

For: Frank Urban (608) 266-9175 By/Representing: sara

This file may be shown to any legislator: **NO**Drafter: **rmarchan**

May Contact: Alt. Drafters:

Subject: Fin. Inst. - miscellaneous Extra Copies:

Fin. Inst. - WCA

Pre Topic:

Topic:

No specific pre topic given

Rental-purchase companies

Instructions:

See Attached. Redraft 1999 ASA-1 to AB-849.

Drafting History:

<u>Vers.</u> <u>Drafted</u> <u>Reviewed</u> <u>Typed</u> <u>Proofed</u> <u>Submitted</u> <u>Jacketed</u> <u>Required</u>

/? rmarchan /1 WL 2 23 2-26-1

FE Sent For:

<END>

14 Citing References

Citations to: Palacios v. ABC TV & Stereo Rental of Milwaukee Inc., 123 Wis. 2d 79, 365 N.W.2d 882, 1985 Wisc. App. LEXIS 3093 (1985) Restricted: No Restrictions

Wisconsin

LeBakken Rent-To-Own v. Warnell, 223 Wis. 2d 582

P.589, Headnote: 4

Rent-A-Center Inc. v. Hall, 181 Wis. 2d 243

P.249

Decade's Monthly Income and Appreciation Fund v. Whyte & Hirschboeck S.C., 164 Wis. 2d 227

P.230, Headnote: 2

LeBakken Rent-To-Own v. Warnell, 589 N.W.2d 425

P.428, Headnote: 4

Rent-A-Center Inc. v. Hall, 510 N.W.2d 789

P.792

Decade's Monthly Income and Appreciation Fund v. Whyte & Hirschboeck S.C., 474 N.W.2d 766

P.767, Headnote: 2

LeBakken Rent-To-Own v. Warnell, 1998 Wisc. App. LEXIS 1396 Headnote: 4

7th Circuit

Burney v. Thorn Am., Inc., 970 F. Supp. 668 P.671

Burney v. Thorn Ams. Inc., 944 F. Supp. 762

Followed P.767
Burney v. Thorn Am., Inc., 1997 U.S. Dist. LEXIS 9738

Burney v. Thorn Am., Inc., 33 U.C.C. Rep. Serv. 2d (CBC) 29

Burney v. Thorn Ams. Inc., 30 U.C.C. Rep. Serv. 2d (CBC) 1058 Followed P.1064

New Jersey

Green v. Continental Rentals, 292 N.J. Super. 241 Followed P.251

Green v. Continental Rentals, 678 A.2d 759 Followed P.763

that the lessee has committed a crime and the rental—purchase company intends to seek the filing of criminal charges against the lessee. A rental—purchase company also may not communicate with a lessee's employer, except to verify employment status or earnings, to determine whether the employer has established a debt counseling procedure or to give effect to an assignment of earnings. Similar provisions regarding debt collection are also contained in the consumer act, except that, with certain exceptions, the consumer act also prohibits a creditor from disclosing to another person information affecting a customer's reputation, if the creditor knows or has reason to know that the person has no legitimate business need for the information.

Remedies, defenses and statute of limitations

With certain exceptions, a rental-purchase company that violates the new chapter is liable to a lessee damaged as a result of the violation for the greater of \$100; the amount of actual damages sustained as a result of the violation, including incidental and consequential damages; or an amount equal to 25% of the total amount of payments due in one month under the lessee's rent-to-own agreement, up to \$1,000. A rental-purchase company is also liable for the costs of the action and reasonable attorney fees. If, however, a rental-purchase company includes a prohibited provision in a rent-to-own agreement, these remedies do not apply. In this case, the rental-purchase company must surrender to the lessee the rental property and any amounts paid under the rent-to-own agreement. With certain limited exceptions, multiple violations in connection with the same rent-to-own agreement only entitle the lessee to a single recovery. The bill also caps the total liability of a rental-purchase company under a class action at \$100,000 plus costs and reasonable attorney fees.

The bill establishes two defenses to a rental-purchase company's liability. First, a rental-purchase company is not liable for any violation resulting from an error of the rental-purchase company if, within 60 days after discovering the error, the rental-purchase company notifies'the lessee of the error and makes necessary adjustments to correct the error. Second, a rental purchase company is not liable for any violation that the rental-purchase company shows by a preponderance of the evidence, was unintentional and resulted from a bora fide error that the rental-purchase company has acted to correct and that took place notwithstanding the maintenance of procedures reasonably adopted to avoid the error. The bill specifies that a bona fide error includes a clerical error, an error in making calculations and an error due to computer malfunction or computer programming or a printing error. The consumer act does not contain similar defenses.

An action brought by a lessee for a violation of the new chapter must be commenced within one year after the date of the violation, two years after the date on which the rent-to-own agreement was entered into or one year after the date of the last payment, whichever is later. This statute of limitations is generally the same as the statute of limitations under the consumer act.

For further information see the state fiscal estimate, which will be printed as an appendix to this bill.

More to 29-

Thepeople of the state of Wisconsin, represented in senate and assembly, do enact as follows:

8

9

10

11

12

13

14

15

16

SECTION 409.104 (12m) of the statutes is created to read:

409.104 (12m) To a transfer of an interest under a rent-to-own agreement

under wh 485; or

eubch. I of ch. 218

SECTION 2. 421.202 (7m) of the statutes is created to read:

421.202 (7m) A rent-to-own agreement under character

SECTION 3. Charten 35 of the statutes is created to read:

o read: Subchapter XI of chapter 218 [precedes = 218.6]

stays

TENT TO OWN AGREEMENTES

218.61

BCHAPTER X/ RENTAL-PURCHASE COMPANIES AND RENT-TO-OWN AGREEMENTS;

under this chapter is not governed by the laws relating to a security interest, as defined in s. 401.201 (37), or a lease, as defined in s. 411.103 (1) (j), and is not governed by chs. 421 to 427 and 429.

- (2) Exclusions. This chapter does not apply to any of the following:
- (a) A lease or bailment of personal property that is incidental to the lease of real property
 - (b) Λ lease of a motor vehicle, as defined in s. 218.01 (1) (m).
- (c) A credit sale, as defined in 15 USC 1602 (g) and in the regulations promulgated under that section.

1999 - 2000 Legislature Licensel" means a rental-purchase RJM:kmg:km holding a license issued by the dovision ASSEMBLY BILL 49 SECTION 3 dusion of benking walkening 2 3 Definitions. In this chapter: 4 means the department of financial institutions. 5 (2) "Lessee" means an individual who rents personal property under a 6 rent-to-own agreement. "Rental property" means personal property rented under a rent-to-own 8 agreement. (1) "Rental-purchase company" means a person who regularly provides the use Lengaged in the business of entering into in this state of personal property through/rent-to-own agreements and to whom rental payments 10 are initially payable under the terms of a particular rent to own agreement 11 12 "Rent-to-own agreement" means an agreement 13 rental-purchase company and a lessee for the use of personal property if all of the ₁₄) that is rented under the agreement following conditions are med? 15 (a) The personal property/is to be used primarily for personal, family or 16 household purposes. 17 (b) The agreement has an initial term of 4 months or less and is automatically 18 renewable with each payment after the initial term. 19 (c) The agreement does not obligate or require the lessee to renew the 20agreement beyond the initial term. 21 (d) The agreement permits, but does not obligate, the lessee to acquire 22 ownership of the personal property 24

435.301 Registration. (1) REQUIREMENT; APPLICATION. Every person engaging in business as a rental-purchase company in this state shall file a registration statement with the department within 30 days after the date on which the person commences business in this state and no later than February 28 of each year thereafter. Except during the first 30 days after the date on which the person commences business in this state, no person may engage in business as a rental-purchase company in this state without a valid unsuspended or unrevoked registration filed under this subsection. A registration statement under this section shall include all of the following information:

- (a) The name of the rental-purchase company.
- (b) The name under which the rental-purchase company transacts business.
- (c) The address of the rental-purchase company's principal office..
- (d) The addresses of all locations in this state at which the rental-purchase company offers rent-to-own agreements to potential lessees.
- (e) The address of the rental-purchase company's designated agent upon whom service of process may be made in this state.
- (2) RULES. The department shall promulgate rules and prescribe forms for the efficient administration of this section.

435.302 Registration fees. (1) WHEN DUE. A rental purchase company required to register under s. 435.301 shall pay a registration fee to the department when the rental-purchase company files the registration statement required under s. 435.301.

(2) Amount. The amount of the annual registration fee is \$50, plus \$25 for each location in this state, in excess of 2, at which the rental-purchase 'company offers

8.

rent-to-own agreements to potential lessees, subject to a maximum fee of \$750 per year.

435.303 Examination of books and records. (PURPOSE OF EXAMINATION.

The department may examine the books and records of a rental-purchase company for the purpose of determining compliance with this chapter.

- (2) AVAILABILITY OF BOOKS AND RECORDS. A rental-purchase company shall make its books and records reasonably available for inspection by the department. If the rental-purchase company's books and records are located outside of this state, the rental-purchase company shall, at the rental-purchase company's option, either make the books and records available to the department at a convenient location in this state or pay the reasonable and necessary expenses for the department to examine the books and records at the location where they are maintained.
- (3) METHOD OF BOOKKEEPING. A rental-purchase company shall use generally accepted accounting principles and practices in keeping its books and records so that the department may determine if the rental-purchase company is in compliance with this chapter.
- (4) DESTRUCTION OFRECORDS; WHENAUTHORIZED. A rental-purchase company shall keep records relating to each rent-to-own agreement entered into by the rental-purchase company and the payments made under each tent-to-own agreement for at least 2 years after the date on which the rent-to-own agreement is terminated.

435.304 Suspension or revocation of registration. (1) ROUNDS. The department may issue an order suspending or revoking a rental-purchase company's registration if any of the following conditions is met:

- (a) The rental-purchase company has violated any provision of this chapter, the violation is not isolated or inadvertent and the department determines that the violation justifies the suspension or revocation of the registration.
- (b) The department becomes aware that any fact or condition exists which, if it had existed at the time that the rental-purchase company first filed its registration statement, would have warranted the department's refusal to approve the registration.
- (c) The rental-purchase company has failed to pay the registration fee under s. 435.302.
- (2) PROCEDURE. The following procedure applies to every order of the department that suspends or revokes a rental-purchase company's registration:
- (a) The department shall provide a written notice to the rental-purchase company of the department's intent to issue an order suspending or revoking the rental-purchase company's registration. The notice shall specify the grounds for and the effective date of the proposed order.
- (b) The rental-purchase company may file with the department a written response to the allegations contained in the notice within 20 days after receiving the motice. The rental-purchase company's written response may contain a request for a contested case hearing under s. 227.42. If the written response does not contain a request for a contested case hearing under s. 227.42, the right to a contested case hearing is waived.
- (c) If a written response containing a request for a contested case hearingunder s. 227.42 is received by the department within the time provided under par. (b) and jr, in the opinion of the department, the matter satisfies all of the conditions under s. 227.42 (1) (a) to (d), the matter shall be scheduled for a contested case hearing to

1

2

3

4

5

6

7

8

9

10

11

12

15

16

17

18

19

20

21

22

23

24

25

B

commence within 60 days after the date on which the department receives the written response.

(d) If the rental-purchase company fails to file a written response within the time provided under par. (b), files a timely written response but fails to request a contested case hearing unders. 227.42 or files a timely written response requesting a contested case hearing but, in the opinion of the department, the matter fails to satisfy all of the conditions under s. 227.42 (1) (a) to (d), the department may issue an order suspending or revoking the rental-purchase company's registration under sub. (1). If the rental-purchase company files a timely written response containing a proper request for a contested case hearing under s. 227.42, any order of the department suspending or revoking the rental-purchase company's registration shall be stayed pending completion of proceedings under ch. 227.

SUBCHAPTER IV

RENT-TO-OWN AGREEMENTS

AND DISCLOSURE REQUIREMENTS

General requirements of disclosure(1) FORM LOCATION, SIZE AND ZIME OF DISCLOSURE. The information required under s. 480 402 shall satisfy all of the following requirements:

- (a) The information shall be clearly and conspicuously disclosed.
- (b) The information shall be disclosed in writing.
- (c) The information shall be disclosed on the face of the rent-to-own agreement . above the line for the lessee's signature.
 - (d) The information shall be disclosed in not less than 8 point standard type.
- (e) The information shall be disclosed before the time that the lessee becomes legally obligated under the rent-to-own agreement.

(2) ACCURACY OF DISCLOSURE. The information required under s. 4504 must be accurate as of the time that it is disclosed to the lessee. If any information subsequently becomes inaccurate as a result of any act, occurrence or agreement by the lessee, the resulting inaccuracy is not a violation of this chapter.

(3) COPY OF RENT-TO-OWN AGREEMENT. The rental-purchase company shall provide the lessee with a copy of the completed rent-to-own agreement signed by the lessee. If more than one lessee is legally obligated under the same rent-to-own agreement, delivery of a copy of the completed rent-to-own agreement to one of the lessees shall satisfy this subsection.

Required provisions of rent-to-own agreement. A rental-purchase company shall include all of the following information, to the extent applicable, in every rent-to-own agreement:

- (1) Description. A brief description of the rental property, sufficient to identify the rental property to the lessee and the rental-purchase company, including an identification number and a statement indicating whether the rental property is new or used. A statement that incorrectly indicates that new rental property is used is not a violation of this chapter.
- (2) Cash price. The price at which the rental-purchase company would sell the rental property to the lessee if the lessee were to pay for the rental property in full on the date on which the rent-to-own agreement is executed, along with a statement that, if the lessee intends to acquire ownership of the rental property and is able to pay for the property in full or is able to obtain credit to finance the purchase, the lessee may be able to purchase similar property from a retailer at a lower cost.
 - (3) Rental payment. The periodic rental payment for the rental property.

 $\cdot 12$

1

2

3

4

(5)

6

7

8

9

10

11

12

13

14

18

 Ω

22

23

24

(4) UP-FRONT PAYMENT. Any payment required of the lessee at the time that the applicable agreement is executed or at the time that the rental property is delivered, including the initial rental payment, any application or processing charge, any delivery fee, any charge for a liability damage waiver or for other optional services agreed to by the lessee, and the applicable takes the time that the rental property is delivered, including the initial rental payment, any application or processing charge, any delivery fee, any charge for a liability damage waiver or for other optional services agreed to by the lessee, and the applicable takes. The total number, total dollar amount and

(5) PANDATATO ACQUIRE OWNERSHIP. The total number, total dollar amount and timing of all periodic rental payments necessary to acquire ownership of the rental property

(6) OTHER CHARGES AND FEES Metatement that the total dollar amount of all

periodic rental payments necessary to acquire ownership of the rental property does not include other charges or fees that a lessee may incur, such as application, processing or delivery charges, or late payment, reinstatement, default or pickup fees. These charges and fees shall be separately identified in the rental-purchase agreement, and the amount of each charge and fee shall-be disclosed.

of the lessee's option to acquire ownership of the rental property, including a statement indicating that the lessee has the right to exercise an early purchase option and indicating the price, or the formula or method for determining the price,

19 at which the rental property may be purchased under the early—purchase option 20/0 (8) RESPONSIBILITY FOR THEFT OR DAMAGE. A statement that, unless otherwise

agreed the lessee is responsible for the fair market value of the rental property, under subject to the determined according to the early-purchase option formula or method, if the rental property is stolen, damaged or destroyed while in the possession of or subject to the control of the lessee. The statement shall indicate that the fair market value will be

18

17

18

19

20

21

22

23

determined as of the date on which the rental property is stolen, damaged or destroyed.

maintaining or servicing the rental property during the term of the rent-to-own agreement, together with a description of that responsibility, and a statement that if any part of a manufacturer's express warranty covers the rental property when the lessee acquires ownership of the rental property the manufacturer's express warranty will be transferred to the lessee, if the transfer is allowed by the terms of the manufacturer's express warranty.

TERMINATION AT OPTION OF LESSEE. A statement that the lessee may terminate the agreement at any time without penalty by voluntarily surrendering or returning the rental property in good repair.

13 (13) RIGHTTO REINSTATE. A brief explanation of the lessee's right to reinstate

14 a rent-to-own agreement under s. 25.000 218.654

Property until the lessee has made all of the periodic rental payments necessary to acquire ownership or has exercised the lessee's early-purchase option. The rental-purchase company shall also include a notice reading substantially as follows: You are renting this property. You will not own the property until you make all of the periodic rental payments necessary to acquire ownership or until you exercise your early-purchase option. If you do not make your periodic rental payments as scheduled or exercise your early-purchase option, the lessor may repossess the property"

(18) Information about rental-purchase company and lessee. Thenamesof the rental-purchase company and the lessee, the rental-purchase company's

business address and telephone number, the lessee's address and the date on which the rent-to-own agreement is executed.

Prohibited provisions of rent-to-own agreementA rental-purchase' company may not include any of the following provisions in a rent-to-own agreement:

- (1) CONFESSION A confession of judgment.
- (2) **SECURITY.** A provision granting the rental-purchase company a security interest in any property except the rental property delivered by the rental-purchase company under the rent-to-own agreement.
- (3) **Repossession** A provision authorizing a rental-purchase company or an agent of the rental-purchase company to enter the lessee's premises or to commit a breach of the peace in the repossession of rental property delivered by the rental-purchase company under the rent-to-own agreement.
- (4) WAIVER. A waiver of a defense or counterclaim, a waiver of any right to assert any claim that the lessee may have against the rental-purchase company or a waiver of any provision of this chapter.
- (5) OVERPAYMENT. A provision requiring periodic rental payments totaling more than the total dollar amount of all periodic rental payments necessary to acquire ownership, as disclosed in the rental-purchase agreement.
- (6) INSURANCE A provision requiring the purchase of insurance from the rental-purchase company to insure the rental property.

Waiver to the lessee. The terms of the waiver shall be provided to the lessee in writing and the face of the writing shall clearly disclose that the lessee is not required to

21

22

24

1

2

3

4

5

6

7

8

9

(0)

11

12

13

14

RJM:kmg:km SECTION 3

ASSEMBLY BILL 849

purchase the waiver. The fee for the waiver may not exceed 10% of the periodic rental payment due under the rent-to-own agreement.

Early-purchase option. An early-purchase option under a

rent-to-own agreement shall permit the lessee to purchase the rental property (for an amount determined according to the early-purchase option formula under s. 218. 634 (9 cash at any time after the initial periodic rental payment. As a condition of exercising

the early-purchase option, the rental-purchase company may require the lessee to be current on the payments under the lessee's rent-to-own agreement or to pay any past-due rental charges and other outstanding fees that are owed.

218.642 433 Receipts and statements. (1) RECEIPTS WIR OPON WIR OPON RECEIPTS WIR OPON WIR OP

the request of a lesses, a rental-purchase company shall provide a written receipt to the lessee for any payment made by the lessee

- (2) STATEMENT DUE DE LESSEE. L'on the request of a lessee, a rental-purchase company shall provide a written statement to the lessee showing the lessee's payment history under each rent-to-own agreement between the lessee and the rental-purchase company. A rental-purchase company is not required to provide a statement covering any rent-to-own agreement that terminated more than one year prior to the date of the lessee's request. A rental-purchase company may provide a single statement covering all rent-to-own agreements or separate statements for each rent-to-own agreement, at the rental-purchase company's option.
- (3) STATEMENTOUE (AN) 3RD PARTY.) Upon the written request of a lessee, made during the term of or no later than one year after the termination of a rent-to-own agreement;, a rental-purchase company shall provide a written statement to any person designated by the lessee, showing the lessee's payment history under the rent-to-own agreement.

10 13

1

2

3

6

7

8

9

14

15

16

19

20

21

22

23

218.644

1

2

3

(4)

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

SUBCHAPTER V

provided and sub. (2), a rental-purchase company shall display a card or tag that clearly and conspicuously states all of the following information on or next to any property displayed or offered by the rental-purchase company for rent under a rent-to-own agreement:

- (a) The cash price that an individual would pay to purchase the property
- (b) The amount of the periodic rental payment and the term over which the payment must be made.
- (c) The total number and total dollar amount of all periodic rental payments necessary to acquire ownership of the property under a rent-to-own agreement.
 - (d) Whether the property is new or used.
- (2) **Exceptions** If property is offered for rent under a rent-to-own agreement through a catalog or if the size of the property is such that displaying a card or tag on or next to the property is impractical, a rental-purchase company may make the disclosures required under sub. (1) in a catalog or list that is readily available to prospective lessees.

sub. (2), if an advertisement for a rent_to_own agreement refers to or states the amount of a payment for any property and the right to acquire ownership of that property, the rental-purchase company shall ensure that the advertisement clearly and conspicuously states all of the following:

(a) That the transaction advertised is a rent-to-own agreement.

(12)

£3

(b) The total number	and total dollar amoun	t of all periodic rental paymen	ts
necessary to acquire owner	ship of the property.		

- (c) That the lessee does not acquire ownership of the property if the lessee fails to make all periodic rental payments or other payments necessary to acquire ownership of the property.
- (2) **Exception** Subsection (1) does not apply to an in-store display or to an advertisement that is published in the yellow pages of a telephone directory or in a similar directory of businesses.

rental-purchase company may induce any individual to enter into a rent-to-own agreement by giving or offering to give a rebate or discount to the individual in consideration of the individual giving to the rental-purchase company the names of prospective lessees, if the earning of the rebate or discount is contingent upon the occurrence of any event that takes place after the time that the individual enters into the rent-to-own agreement.

agreement, a rental-purchase company may give or offer to give a rebate or discount to the lessee under the rent-to-own agreement, in consideration of the lessee giving to the rental-purchase company the names of pospective lessees. A rebate or discount under this subsection may be contingent upon the occurrence of any event that takes place after the time that the names are given to the rental-purchase company.

218.452

 23

GENERALLY. If a lessee fails to make a periodic rental payment when due under a rent-to-own agreement or if, at the end of any rental term, the lessee fails to return the rental property or to renew the rent-to-own agreement for an additional term, the rental-purchase company may require the lessee to pay a late fee. Except as provided under sub. (4), this subsection does not apply if the lessee's failure to return the rental property or failure to renew the rent-to-own agreement at the end of the rental term is due to the lessee's exercise of an early-purchase option under the rent-to-own agreement or is due to the lessee making all periodic rental payments necessary to acquire ownership of the rental property.

- (2) GRACE PERIODS. The following grace periods shall apply to periodic rental payments made with respect to a rental-purchase agreement:
- (a) For an agreement that is renewed on a weekly basis, no late fee may be assessed for a periodic rental payment that is made within 2 days after the date on which the payment is due.
- (b) For an agreement that is renewed for a term that is longer than one week, no late fee may be assessed for a periodic rental payment that is made within 5 days after the date on which the payment is due.
- (3) COLLECTION, RECORDING AND LIMITATION OF LATE FEES. Late fees are subject to all of the following limitations:
 - (a) A late fee may not exceed \$5 for each past-due periodic rental payment.
- (b) A late fee may be collected only once on each periodic rental payment due, regardless of how long the payment remains past due.
- (c) Payments received shall be applied first to the payment of any rent that is due and then to late fees and any other charges.

1	(d) A late fee may be collected at the time that the late fee accrues or at any time
2	afterward.
3	(4) Effect of outstanding late fee on transfer of ownership ${\rm A}$
4	rental-purchase company may require payment of any outstanding late fees before
5	transferring ownership of rental property to a lessee.
6	435,602. Reinstatement of terminated rent-to-own agreement. (1)
7	REINSTATEMENT, GENERALLY. A lessee may reinstate a terminated rent-to-own
8	agreement without losing any rights or options previously acquired if all of the
9	following conditions apply:
10	(a) The lessee returned or surrendered the rental property within 5 days after
11	the termination of the rent-to-own agreement.
12	(b) Not more than 21 days have passed after the date on which the rental
13	property was returned to the rental-purchase company or, if the lessee has paid
14	two-thirds or more of the total number of periodic rental payments necessary to
15	acquire ownership of the rental property, not more than 45 days have passed since
16	the date on which the rental property was returned to the rental-purchase company.
17	(2) Authorized conditions on reinstatement As a condition of reinstatement
18	under this section, the rental-purchase company may require the payment of all
19	past-dui rental charges, any applicable late fees, a reinstatement fee not to exceed
20	\$5 and the periodic rental payment for an additional term.
21	(3) Effect of repossessionon reinstatement Nothing in this section prohibits
22	a rental-purchase company from attempting to repossess rental property upon 54+
23	termination of a rent-to-own agreement, but repossession efforts do not affect the
24	lessee's right to reinstate the rent-to-own agreement as long as the rental property

is voluntarily returned or surrendered within 5 days after the termination of the rent-to-own agreement.

(4) PROPERTY AVAILABLE UPON REINSTATEMENT. Upon reinstatement, the rental-purchase company shall provide the lessee with the same rental property, if the property is available and is in the same condition as when it was returned to the rental-purchase company, or with substitute rental property of comparable quality and condition.

435.663 Reduced periodic rental payment due to reduced income. (1)

- Reduction in amount of periodic rental payments. If a lessee's monthly income is reduced by 25% or more due to pregnancy, disability, involuntary job loss or involuntary reduction in the amount of hours worked or wages earned, the rental-purchase company shall reduce the amount of each periodic rental payment due under the rent-to-own agreement by the same percentage that the lessee's monthly income is reduced or by 50%, whichever is less, for the period of time during which the lessee's income is reduced. This subsection only applies if all of the following conditions are satisfied:
- 1. The total dollar amount of periodic rental payments made by the lessee under the rent-to-own agreement equals more than 50% of the total dollar amount of periodic rental payments necessary to acquire ownership of the rental property.
- 2. The lessee has provided the rental-purchase company with reasonable evidence of the amount and cause of the reduction in the lessee's monthly income.
- (b) Evidence of continued reduction in income. At reasonable intervals after reducing the amount of a periodic rental payment under par. (a), a rental-purchase company may require the lessee to provide evidence of the lessee's monthly income

 2

and evidence	that the	cause of	the	reduction	in	the	lessee's	monthly	income	has	not
abated.	-										

- (2) Increase in number of periodic rental payments. Except as provided in sub. (4), if a rental-purchase company reduces the amount of a periodic rental payment under sub. (1) (a), the rental-purchase company may increase the total number of periodic rental payments necessary to acquire ownership of the rental property.
- (3) Increase in amount of periodic rental payments. Except as provided in sub. (4), if a rental-purchase company reduces the amount of a periodic rental payment under sub. (1) (a) and if, subsequently, the lessee's monthly income is increased, the rental-purchase company may increase, by the same percentage that the lessee's monthly income is increased, the amount of each periodic rental payment due after the date on which the lessee's monthly income is increased.
- (4) LIMITATION ON INCREASES If a rental-purchase company, under sub. (2) or (3), increases the amount or number of periodic rental payments due under a rent-to-own agreement, the increase only affects the rights or duties of the lessee to the extent authorized in sub. (2) or (3). No rental-purchase company, acting under sub. (2) or (3), may increase the total dollar amount of periodic rental payments necessary to acquire ownership of the rental property, or the amount of a periodic rental payment, to greater than the amount disclosed in the rent-to-own agreement.
- default under a rent-to-own agreement if any of the following applies:
- (a) The lessee fails to return the rental property within 7 days after the date on which the last term for which a periodic rental payment was made expires, unless

(13)

the lessee	has e	exercised	l an	early-p	urchase	option	or	has	made	all	period	lic r	ental
payments	neces	sary to a	acqu	ire own	ership o	f the re	nta	ıl pro	perty				

- (b) The lessee materially breaches any other provision of the rent-to-own agreement.
- (2) DEFAULT; NECESSARYFORLESSEE LIABILITY. No cause ofaction shall accrue against a lessee with respect to the lessee's obligations under a rent-to-own agreement except upon default and the expiration of any applicable period of time allowed for cure of the default.
- (3) Notice Of Default; General requirement. Except as provided in sub. (4), as a condition precedent to bringing an action against a lessee arising out of the lessee's default, a rental-purchase company shall provide a written notice of the default and of the right to cure the default to the lessee. The notice shall specify the default and the action required to cure the default and shall inform the lessee that, if the default is not cured within 15 days after the notice is given the rental-purchase company will have the right to bring an action against the lessee.
- (4) NOTICE OF DEFAULT; EXCEPTION. A rental-purchase company is not required to provide a notice of default and right to cure as a condition precedent to bringing an action against a lessee if each of the following occurred twice during the 12 months before the date of the current default with respect to the same rent-to-own agreement:
 - (a) The lessee was in default.
- (h) The rental-purchase company gave the lessee written notice of the default \checkmark and of the lessee's right to cure under sub. (3).
 - (c) The lessee cured the default.

	(5)	REQUEST	FOR	VOLUNTARY	SURRENDER	OF	PROPERTY.	A	rental-purchase
comp	any	may requ	ıest tl	ne voluntar:	y return or	surre	ender of ren	tal j	property prior to
the d	ecla:	ration of a	a defa	ult and the	sending of	writt	ten notice of	def	ault and right to
cure.	A r	equest ur	rder t	his subsect	ion is subjec	ct to	the require	men	ts of s. 435.605.

Rental-purchase company collection practices In attempting to recover possession of rental property or to collect past-due periodic rental payments or other charges owed under a rent-to-own agreement, a rental-purchase company may not do any of the following:

- (1) USE OF FORCE. Use or threaten to use force or violence to cause physical harm to the lessee or the lessee's property or to a person related to the lessee.
- (2) CRIMINAL PROSECUTION. Threatem criminal prosecution unless the rental-purchase company reasonably believes, in good faith, that the lessee has violated a law of this state and, as a result of the violation, is subject to penalties including a fine or imprisonment or both and the rental-purchase company intends to seek the filing of criminal charges against the lessee.
- (3) Disclosure Of false information. Disclose or threaten to disclose information adversely affecting the lessee's reputation for creditworthiness with knowledge or reason to know that the information is false.
- (4) Communication with the lessee's employer prior to obtaining final judgment against the lessee, except for the purpose of enforcing an assignment of earnings under s.

 This subsection does not prohibit a rental-purchase company from communicating with a lessee's employer solely to verify employment status or earnings or to determine if the employer has an established debt counseling service or procedure.

for a rental-purchase company

to informalessee of the instance of s. 943.20(1)(e) and the consequence of wolating that statute.

23

	$\sim \Lambda$
15	Disclosure of information regarding a disputed best. Disclose or threaten
(35)0	to disclose information concerning the existence of a debt known to be reasonably
3	disputed by the lessee without disclosing the fact that the lessee disputes the debt.
(B)	HARASSMENT. Communicate with the lessee or a person related to the lessee
5	with such frequency areat such unusual hours or in such a manner as can reasonably
6	be expected to threaten or harass the lessed or engage in any other conduct that can
7	reasonably be expected to threaten or harass the lessee or a person related to the
8	lessee.
(92) F	(8) 6) USE OF OBSCENE OR THREATENING LANGUAGE. Use obscene or threatening
10	language in communicating with the lessee or a person related to the lessec.
25	USE of threat to enforce false Right. Threaten to enforce a right with
12	knowledge that the right does not exist.
#3\5 (USE OF FALSE PROCESS. Use a communication that simulates legal or judicial
14	process or that gives the appearance of being authorized, issued or approved by a
15	government, government agency or attorney&-law when it is not.
16	USE OF THREAT TO SUE. Threaten to file a civil action against the lessee
17	unless the civil action is of a type that the rental-purchase company files in the
18	regular course of business or unless the rental-purchase company intends to file the
19	civil action against the lessee.
20	718.68 36 Assignment of earnings. No rental-purchase company may take
21	or arrange for an assignment of earnings of an individual for payment or as security
22	for payment of an obligation arising out of a rent-to-own agreement unless the

assignment is revocable at will by the individual.

1 (2 27.3) 27.3 218.684

4

9

10

11

12

13

14

15

16

17

18)

19

21

22

23

24

25

SUBCHAPTERVII REMEDIES, DEFENSES AND LIMITATIONS

provided under subs. (2) to (6), a rental-purchase company that violates any provision of this thapter is liable to a lessee damaged as a result of that violation for the costs of the action and, notwithstanding s. 814.05(4), for reasonable attorney fees as determined by the court, plus an amount equal to the greater of the following:

- (a) The actual damages, including any incidental and consequential damages, sustained by the lessee as a result of the violation.
- (b) An amount equal to 25% of the total amount of payments due in one month under the lessee's rent-to-own agreement, except that liability under this paragraph may not be less than \$100 nor more than \$1,000.
- (2) LIABILITY; CERTAIN VIOLATIONS. Except as provided in subs. (4) and (5), if a rental-purchase company violates s. (5) the lessee may retain the rental property under the rent-to-own agreement without obligation to pay any amount and may recover any amounts paid to the rental-purchase company under the transaction.
- (3) CLASSACTION. In the case of a class action, a rental-purchase company that violates this chapter is liable to the members of the class in an amount determined by the court, except that the total recovery for all lessees whose recovery is computed under sub. (1) (b) may not exceed \$100,000 plus the costs of the action and, notwithstanding s. 814.84 (4), reasonable attorney fees as determined by the court. In determining the amount to award under this subsection, the court shall consider, among other relevant factors, the amount of actual damages sustained by the

members of the class, the frequency and persistence of the violations by the rental-purchase company, the resources of the rental-purchase company, the number of persons damaged by the violation, the presence or absence of good faith on the part of the rental-purchase company and the extent to which the violation was intentional.

- (4) DEFENSE, ERROR NOTIFICATION AND CORRECTION A rental-purchase company is not liable for a violation of this chapter resulting from an error by the rental-purchase company if, within 60 days after discovering the error, the rental-purchase company notifies the lessee of the error and makes any adjustments necessary to correct the error.
- (5) Defense, unintentional error. A rental-purchase company is not liable for a violation of this chapter if the rental-purchase company shows by a preponderance of the evidence that the violation was not intentional, that the violation resulted from a bona fide error notwithstanding the maintenance of procedures reasonably adopted to avoid the error and that the rental-purchase company has acted to correct the error. A bona fide error under this subsection includes a clerical error, an error in making calculations, an error due to computer malfunction or computer programming or a printing error.
- (6) LIABILITY FOR MULTIPLE VIOLATIONS Multiple violations of this thanter in connection with the same rent-to-own agreement shall only entitle the lessee to a single recovery under sub. (1), except that a violation of s. 438.652 that occurs after recovery has been granted with respect to that rent-to-own agreement may entitle the lessee to an additional recovery under sub. (1).
- (7) NECESSARY PARTIES If more than one lessee is a party to the same rent-to-own agreement, all of the lessees that are parties to the rent-to-own

1	agreement shall be joined as plaintiffs in any action under sub. (1) and the lessees
2	are entitled to only a single recovery under sub. (1).
3	485.702 Limitation on actions. An action brought by a lessee under this
4	chapter shall be commenced within one year after the date on which the alleged
5	violation occurred, 2 years after the date on which the rent-to-own agreement was
6	entered into or one year after the date on which the last payment was made under
7	the rent-to-own agreement, whichever is later.
X 8 M	SECTION 4. Nonstatutory provisions. LICENSING FEES FOR
A C. Au	(1) SUPMISSION OF PROPOSED RULES GOVERNING REGISTRATION OF RENTAL-PURCHASE
10	COMPANIES No later than the first day of the 3rd month beginning after publication,
of 1	the department-of financial-institutions shall-submit in proposed form the rules
12	governing registration of rental-purchase companies under section 435:301 (2) of
13	the statutes, as created by this act-to-the legislative council staff under section
.14	227 15 Le of the statutes
)15	SECTION 6 Initial applicability. (218.61 to 218.616, 218.632 to 218.636,) 218.61 to 218.636, 218.632 to 218.638, 218.64 to 218.68, 218.68 (3) to 218.688,
16	(1) RENT-TO-OWN AGREEMENTS. The treatment of sections 409.104 (12m)
17	421.202 (7m) 435.102 to 435.201 435.401 to 435.403 and 435.405 to 435.701 of the
18	statutes first applies to rent-to-own agreements entered into on the effective date
19	of this subsection. Create auto-ry "c" [218.638]
20)	(2) LIABILITY WAIVERS. The treatment of section 485.404 of the statutes first
21	applies to liability waivers entered into on the effective date of this subsection.
22	(3) RESERVED PURCHASE COMPANIES. The treatment of sections
23	485 301 to 635 ale of the statutes first applies to any person engaging in business
24	as a rental-purchase company on the effective date of this subsection.
	\
crea	te auto-ref "d" \ (1) and (2) and wpo-auto-refs may be created.
	te auto-ref (d) \ \ (1) and (2) and \ WPO-auto-refs may be created.

5

6

LRB-4219/4 RJM:kmg:km

SECTION 6

and

section SECTION 6. Effective dates. This act takes effect on the day after publication, Subchapter XI of chapter 2181 2 except as follows: (1) RENT-TO-OWN AGREEMENTS. The treatment of sections 409.104 (12m) and 4

421202 (The and Section (1), (2), and (3) of this act

take effect on the first day of the 6th month beginning after publication.

(END)

The treatment of Sections 220.02 (2) (b) and (3).
H09.104 (12m) and 421.202 (7m), subchapter

XT of chapter 218 and chapter 218 (title)

1999–2000 DRAFTING INSERT FROM THE LEGISLATIVE REFERENCE BUREAU

INSERT 7-5

SECTION 1. Chapter 218 (title) of the statutes is amended to read:

FINANCE COMPANIES, AUTO DEALERS, ADJUSTMENT COMPANIES

AND, COLLECTION AGENCIES RENTAL-PURCHASE COMPANIES

AND RENT-TO-OWN AGREEMENTS

(4) INSERT 7-20

218. Territorial application. For the purposes of this subchapter, a rent-to-own agreement is entered into in this state if any of the following apply:

(1) A writing signed by the lessee and evidencing the obligation under the rent-to-own agreement or an offer of the lessee is received by the rental-purchase company in this state.

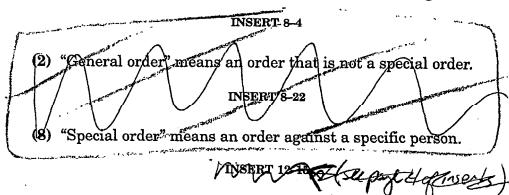
(2) The rental-purchase company induces the lessee to is a resident of this state to enterinte the rent-to-own agreement by face-to-face solicitation or by mail or telephone solicitation directed to the particular lessee in this state.

218.666 Obligation of good faith. Every agreement or duty under this subchapter imposes an obligation of good faith in its performance or enforcement.

Subchapter imposes an obligation of good faith in its performance or enforcement.

The subchapter imposes an obligation of good faith in its performance or enforcement.

Observance of reasonable commercial standards of fair dealing.



MANA TRANSPORTS (P.

1NSERT 12-15 (here continue LRRs0404/1
RJM:.....

Were to rent

218. License required. No person may operate as a rental-purchase company in this state without a valid license issued by the division under this subchapter.

INSERT 13-9

obligations shall be evidenced by a single instrument, which shall include the signature of the rental-purchase company, the signature of the lessee and the date on which the instrument is signed.

INSERT 14-9

The dollar amount, both itemized and in total, of all taxes, liability damage waiver fees, fees for optional services, processing fees, application fees and delivery charges that the lessee would incur if the lessee rented the rental property until ownership assuming the lessee does not add or decline the liability damage waiver or optional services after signing the rent-to-own agreement.

by the lessee to acquire ownership of the rental property, which shall consist of the sum of the total dollar amount of all periodic rental payments disclosed under sub.

(5) and the total dollar amount of all other charges and fees disclosed under sub. (6), along with a statement that this is the amount a lessee will pay to acquire ownership of the rental property if the tax rates do not change and the lessee does not change the selection of liability damage waiver or optional services.

(8) OTHER CHARGES An itemized description of any other charges or fees that the rental-purchase company may charge the lessee.

INSERT 14-17

I next pay

add of the

the lease acquires

, and hypher=3-

W

to acquire ownership of the rental property at any time after the first payment by paying all past due payments and fees and an amount not to exceed an amount equal to the cash price of the rental property multiplied by a fraction that has as its numerator the number of periodic rental payments remaining under the rent-to-own agreement and that has as its denominator the total number of periodic rental payments

INSERT 16-2

and shall be equal to the total of all past due payments and fees and an amount not to exceed an amount equal to the cash price of the rental property multiplied by a fraction that has as its numerator the number of periodic rental payments remaining under the rent-to-own agreement and that has as its denominator the total number of periodic rental payments

INSERT 15-3

that during the term of the rent-to-own agreement, the rental-purchase company is required to service the rental property to maintain it in good working condition, as long as no other person has serviced the rental property In lieu of servicing the rental property, the rental purchase company may, at its option, replace the rental property The rental-p&chase company's obligation to provide service is limited to defects in the property not caused by improper use or neglect by the lessee or harmful conditions outside the company's or manufacturer's control

INSERT16-21

ning.

(7) ATTORNEYSFEES. Aprovision for the payment by the lessee of attorney fees.

INSERT 17-24

to pay

17-24

(4) FEE FOR STATEMENT. A lessee is entitled to receive one statement under subs.

(2) and (3) 'thut charge once every 12 months. A rental-purchase company shall provide an additional statement if the lessee pays the rental-purchase company's reasonable costs of preparing and furnishing the statement.

B

INSERT 19-22

218.65 Termination date. The termination date of a rent-to-own agreement is the earlier of the following:

(1) The date specified in the rent-to-own agreement as the #ate on which the rental term ends, unless this date has been extended pursuant to the terms of the rent-to-own agreement.

(2) The date on which the lessee voluntarily surrenders the rental property.

INSERT 25-25

- (5) DISCLOSURE OF INFORMATION RELATINGTO LESSEE'S REPUTATION. Disclose or threaten to disclose to a person other than the lessee or the lessee's spouse information affecting the lessee's reputation, whether or not for credit worthiness, with knowledge or reason to know that the other person does not have a legitimate business need for the information, except that this subsection does not prohibit any of the following:
- (a) The disclosure to another person of information permitted to be disclosed to that person by statute.
- (b) An inquiry solely for the purpose of determining the location of the lessee or the rental property.

INSERT 2748

12-15 (continued from page) LRB=040401
12-15 (continued from page) LRB=040401
cont. (4)

218.68 Application for license; fees; bond. (1) APPLICATION. (a) An application for a license under this subchapter shall be made to the division, in writing, in the form prescribed by the division. An application for a license under this subchapter shall include all of the following:

- 1. If the applicant is an individual, the applicant's social security number.
- 2. If the applicant is not an individual, the applicant's federal employer identification number.
- (b) The division may not disclose any information received under par. (a) 1. or 2. to any person except as follows<
- 1. The division may disclose information received under par. (a) 1. or 2. to the department of revenue for the sole purpose of requesting certifications under \$\frac{1}{3}.0301.
- 2. The division may disclose information received under par. (a) 1. to the department of workforce development in accordance with a memorandum of understanding under s. 49.857.
- (2) APPLICATION FEES. At the time of applying to the division for a license under this subchapter, the applicant shall pay any applicable fee specified in the rules promulgated under s. 218. (3).
- (3) BOND. The division may require any applicant or licensee to file with the division and maintain in force a bond, in a form prescribed by and acceptable to the division and in an amount determined by the division.

*

2 1 8. - assuance or denial of license ((1) 7 NVESTIGATION. Uponthefiling of an application under s. 219 (1) and the payment of any applicable fee, the division shall investigate the character, general fitness and financial responsibility of the applicant the members of the applicant is a partnership,

limited liability company or association, and the officers and directors of the applicant is a corporation. Except as provided but. (3), if the results of the investigation warrant the belief that the business will be operated in compliance with this chapter, the division shall issue a license to said applicant.

- deny an application under s. 218. (1) by providing written notice to the applicant stating the grounds for the denial. Except as provided in sub. (3), a person whose application has been denied may request a hearing under 227.44 within 30 days after the date of denial. The division may appoint a hearing examiner under 4 227.46 to conduct the hearing.
- (3) Denial,; child or family support or tax delinquency. The division may not issue a license under this subchapter if any of the following applies:
- (a) The applicant fails to provide the information required under s. (1)
- (b) The department of revenue certifies under s. 73.0301 that the applicant is liable for delinquent taxes. An applicant for whom a license is not issued under this paragraph for delinquent taxes is entitled to a notice under s. 73.0301(2)(b) 1. b. and hearing under s. 73.0301 (5) (a) but is not entitled to any other notice or hearing under this section.
- (c) The applicant fails to comply, after appropriate notice, with a subpoena or warrant issued by the department of workforce development or a county child support agency under s. 59.53 (5) and related to paternity or child support proceedings or is delinquent in making court-ordered payments of child or family support, maintenance, birth expenses, medical expenses or other expenses related to the support of a child or former spouse, as provided in a memorandum of



understanding entered into under s. 49.857. An applicant whose application is denied under this paragraph for delinquent payments is entitled to a notice and hearing under s. 49.857 but is not entitled to any other notice or hearing under this section.

218.633 License other business. (1) Licensed Locations A license issued under this subchapter shall specify the location at which the licensee is permitted to consummate rent-&-own agreements. A license issued under this subchapter permits operation only at or from the location specified in the license. A separate license shall be required for each place of business maintained by the licensee.

- (2) Assignment. A license issued under this subchapter is not assignable.
- (3) **POSTING.** A **icensee** shall post its license in a conspicuous place at the location specified in the license.
- (4) TERM OF LICENSE, FEE. Every license shall remain in force and effect until suspended or revoked in accordance with this subchapter or surrendered by the licensee. Every licensee shall, on or before June 1 of each year, pay to the division the annual license fee specified in rules promulgated under s. 218. (3) and, if required by the division, provide a rider or endorsement to increase the amount of any bond required under s. 218. (3).
- (5) OTHER BUSINESS PROHIBITED No licensee may conduct business as a rental-purchase company within any office, room or place of business in which any other business is solicited or engaged in, unless the licensee is authorized to do so, in writing, by the 'vision.
- 218.635 Revocation, suspension and restriction of license. (1)

 Discretionary suspension or revocation The division may issue an order

Z

suspending or revoking any license issued under this subchapter if the division finds that any of the following apply:

- (a) The licensee has violated any of the provisions of this chapter, any rules promulgated under s. 218. (3) or any lawful order of the division under s. 218. (1).
- (b) A fact or condition exiswhich if it had existed at the time of the original application for the license, would have warranted the division in refusing to issue the license.
- (c) The licensee has made a material misstatement in an application for a license or in information furnished to the division.
- The licensee has failed to pay the annual license fee required under s. 218. (4) or has failed to maintain in effect any bond required under s. 218. (3).
- (e) The licensee has failed to provide any additional information, data and records required by the division, within the time period prescribed under s. 21 8.629/
 (2).
- (f) The licensee has failed to pay any penalties due under s. 218. (1) or (2) within 30 days after receiving notice, by certified mail, that the penalties are due.
- (2) MANDATORY RESTRICTION OR SUSPENSION; CHILD FAMILY SUPPORT. The division shall restrict or suspend a license issued under this subchapter if the division finds that the licensee is an individual who fails to comply, after appropriate notice, with a subpoena or warrant issued by the department of workforce development or a county child support agency under s. 59.5~ (5) and related to paternity or child support proceedings or who is delinquent in making court-ordered payments of child or family support, maintenance, birth expenses, medical expenses or other expenses related to the support of a child or former spouse, as provided in



a memorandum of understanding entered into under s. 49.357. A licensee whose license is restricted or suspended under this **subsection** is entitled to a notice and hearing only as provided in a memorandum of understanding entered into under \$49.857 and is not entitled to any other notice or hearing under this section.

- (3) MANDATORY REVOCATION DELINQUENT TAXES. The division shall revoke a license issued under this subchapter if the department of revenue certifies under s. 73.0301 that the licensee is liable for delinquent taxes. A licensee whose license is revoked under this subsection for delinquent taxes is entitled to a notice under s. 73.0301 (2) (b) 1. b. and a hearing under s. 73.0301 (5) (a) but is not entitled to any other notice or hearing under this section.
- (4) REVOCATION AND SUSPENSION PROCEDURE Except as provided in subs. (2) and (3), the following procedure applies to every order of the division that suspends or revokes a license issued under this subchapter:
- (a) The division shall provide a written notice to the licensee of the division's intent to issue an order suspending or revoking the licensee's license. The notice shall specify the grounds for and the effective date of the proposed order.
- (b) The licensee may file with the division a written response to the allegations contained in the notice within 20 days after receiving the notice. The licensee's written response may contain a request for a contested case hearing under s. 227.42. If the written response does not contain a request for a contested case hearing under s. 227.42, the right to a contested case hearing is waived.
- (c) If a written response containing a request for a contested case hearing under s. 227.42 is received by the division within the time provided under par. (b) and if, in the opinion of the division, the matter satisfies all of the conditions under s. 227.42

Space, fled in

(l) (a) to (d), the matter shall be scheduled for a contested case hearing to commence within 60 days after the date on which the division receives the written response.

(d) If the licensee fails to file a written response within the time provided under

par. (b), files a timely written response but fails to request a contested case hearing under s. 227.42 or files a timely written response requesting a contested case hearing but, in the opinion of the division, the matter fails to satisfy all of the conditions under s. 227.42 (l) (a) to (d), the division may issue an order suspending or revoking the license. If the licensee files a timely written response containing a proper request for a contested case hearing under s. 227.42, any order of the department suspending or revoking the licensee's license shall be stayed pending completion of proceedings under ch. 227.

licensee may change of its place of business to another location without the prior approval of the division. A licensee shall give to the division at least 15 days prior written notice of a proposed change under this subsection and shall pay any applicable fees specified in the rules promulgated under s. 218. (3). Upon approval by the division of the new location, the division shall issue an amended license, specifying the date on which the amended license is issued and the new location.

(2) OTHER CHANGES. Except as provided in sub. (1), a licensee shall notify the division of any material change to the information provided in the licensee's original application for a license under this subchapter or provided in a previous notice of change filed by the licensee with the division under this subsection. A licensee shall provide the notice required under this subsection within 10 days after the change. The licensee shall provide any additional information, data and records about the

1

change to the division within 20 days after the division requests the information, data or records. The division shall determine the cost of investigating and processing the change. The licensee shall pay the division's cost within 30 days after the division demands payment.

(3) Division approval of other changes. Any change that is subject to the notice requirement under sub. (2) is subject to the approval of the division. In reviewing the change, the division shall apply the same criteria as the criteria for approval of an original license application.

Annual report; records. (1) Annual REPORT. Annually, or or before March 31 a licensee shall file a report with the division giving such reasonable and relevant information as the division may require concerning the business and operations conducted by the licensee. The licensee shall make the report in the form prescribed by the division.

(2) Books AND RECORDS. A licensee shall keep such books and records in the licensed location as, in the opinion of the division, will enable the division to determine whether the provisions of this subchapter are being observed. Every licensee shall preserve its records of a rent-to-own agreement for at least 3 years after making the final entry with respect to the rent-to-own agreement.

may issue any general special order in execution of or supplementary to this subchapter.

(2) Investigations For the purpose of discovering violations of this subchapter, the division may cause an investigation to be made of the business of the licensec transacted under this subchapter. The place of business, books of accounts, papers, records, safes and vaults of the licensee shall be open to inspection and examination

(one dates

of each year

B

Subsection

by the division for the purpose of the investigation and the division has authority to examine under oath all persons whose testimony is required for the investigation. The division shall determine the cost of an investigation under this patagraphy. The licensee shall pay the cost of the investigation, together with the cost of any hearing, including witness fees, unless the division or a court finds that the licensee has not violated any provision of this subchapter. The licensee shall pay all costs owing under this paragraph within 30 days after the division demands payment. The states may maintain an action for the recovery of any costs owing under this paragraph:

- (3) RULES. The division may promulgate rules for the administration of this subchapter.
- (4) TESTIMONIAL POWERS AND POWERS TO SECURE EVIDENCE. The division has the same power to conduct hearings, take testimony and secure evidence as is provided in ss. 217.17 and 217.18.
- (5) **Enforcement** The division has the duty, power, jurisdiction and authority to investigate, ascertain and determine whether this subchapter or any lawful orders issued under sub. (1) are being violated. The division shall report all violations of this subchapter to the attorney general or the district attorney of the proper county for Lend Ms 12-157 prosecution

INSERT 27-3 218. Penalties. (1) FAILURE TOPAYFEESANDPROVIDEREPORTS, INFORMATION

AND NOTICES; GENERALLY. A licensee that fails to file its annual report by the date. specified in s. 218. (1), fails to pay the annual license fee by the date specified in. s. 218,667 (4), fails to provide any required?der or endorsement to increase the amount of its bond by the date specified in s. 218. (4), fails to provide examination records by the date required by the division, fails to notify the division in writing of a relocation of the licensee's place of business by the date specified in s. 218.

or fails to provide notice to the division of other changes as required under s. 218.632 (2) by the date specified in s. 218.632 (2) may be required to forfeit not more than \$50. Each day that a failure described in this subsection continues constitutes a separate offense.

(2) FAILURE TO PROVIDE CERTAIN INFORMATION A licensee that fails to provide any additional information, data or records requested by the division under s. 218.665 (2) by the date specified in s. 218.665 (2) may be required to forfeit not more than \$100. Each day that the failure continues constitutes a separate offense.

(3) MISDEMEANORS Any person who violates any provision of s. 218. To 218. The provision of s. 21

218.628 other than those provisions described in subs. (1) and (2)

INSERT 29-7

in subs. (1) and (2)

218. Venue. (1) GENERALLY. The venue for a claim arising out of a rent-to-own agreement is any of the following counties:

- (a) Where the lessee resides or is personally served.
- (b) Where the rental property is located.
- (c) Where the lessee sought or acquired the rental property or signed the document evidencing his or her obligation under the terms of the rent-to-own agreement.
- (2) CHANGE IN VENUE. When it appears from the return of service of a summons or otherwise that the county in which an action is pending under sub. (1) is not a proper place of trial for the action, unless the defendant appears and waives the improper venue, the court shall transfer the action to any county that is a proper place of trial.

(3) MULTIPLE DEFENDANTS. If there are several defendants in an action arising out of a rent-to-own agreement, and if venue is based on residence, venue may be in the county of residence of any of the defendants.

SECTION 220.02 (2) (b) of the statutes is amended to read:

220.02 (2) (b) The lending of money under s. 138.09 or those relating to finance companies, motor vehicle dealers, adjustment service companies, community currency exchanges, rental-nurchase companies and collection agencies under ch. 218.

SECTION 220.02 (3) of the statutes is amended to read:

220.02 (3) It is the intent of sub. (2) to give the division jurisdiction to enforce and carry out all laws relating to banks or banking in this state, including those relating to state banks, trust company banks, and also all laws relating to small loan companies or other loan companies or agencies, finance companies, motor vehicle dealers, adjustment service companies, community currency exchanges, rental-purchase companies and collection agencies and those relating to sellers of checks under ch. 217, whether doing business as corporations, individuals or otherwise, but to exclude laws relating to credit unions.

INSERT 29-10

Using the procedure under section 227.24 of the statutes, the division of banking may promulgate rules authorized under section 218.63(3) of the statutes, as created by this act, prescribing the fees under sections 218.62(2) and 218.63(4) of the statutes, as created by this act, for the period before the date on which permanent rules take effect, but not to exceed the period authorized under section 227.24 (1) (c) and (2) of the statutes. Notwithstanding section 227.24 (1) (a), (2) (b)

and (3) of the statutes, the division of banking is not required to provide evidence that promulgating a rule under this **subsection** as an emergency rule is necessary for the preservation of the public peace, health, safety or welfare and is not required to provide a finding of emergency for a rule promulgated under this **paragraph**.

(ENID)

Subsection

STATE OF WISCONSIN - LEGISLATIVEREFERENCE BUREAU - LEGAL SECTION (608-266-3561) pendo Feat puped 15-23 Same authorred ansu 5. 268. 68 delete title to sus 118,612 18.616 218.644 > Freat Me 102/14 218.446 > weres 718.41 218.448 > 1218.63 C-811.815 208.642 EB. 218,44 718.684

1	(3) BOND. The division may require any applicant or licensee to file with the
2	division and maintain in force a bond, in a form prescribed by and acceptable to the
3	division, and in an amount determined by the division.
4	218.62 Issuance or denial of license. (1) OVESTIGATION. Upon the filing
5	of an application under s. 218.618 (1) and the payment of any applicable for the perform an investigation finds that
6.	division shall investigate the character, general fitness and financial responsibility
7	of the applicant; the members of the applicant, if the applicant is a partnership,
8	limited liability company or association and the officers and directors of the
9	applicant, if the applicant is a corporation Except as provided (8) if the
10	results of the investigation warrant the belief that the business will be operated in
11	compliance with this subchapter, the division shall issue a license to the applicant.
12	(2) Denial,; notice; hearing. Except as provided in sub. (3), the division may
13	deny an application under s. 218.618 (1) by providing written notice to the applicant
14	stating the grounds for the denial. Except as provided in sub. (3), a person whose
15	application has been denied may request a hearing under s. 227.44 within 30 days
16	after the date of denial. The division may appoint a hearing examiner under s. 227.46
17	to conduct the hearing.
1	8 (3) DENIAL; CHILD OR FAMILY SUPPORT OR TAX DELINQUENCY. Thedivisionmaynot
19	issue a license under this subchapter if any of the following applies:
20	(a) The applicant fails to provide the information required under s. 218.618 (1)
21	(a).
22	(b) The department of revenue certifies under s. 73.0301 that the applicant is
23	liable for delinquent taxes. An applicant for whom a license is not issued under this
24	paragraph for delinquent taxes is entitled to a notice under s. 73.0301(2) (b) 1. b. and

.17

a hearing under s. **73.0301** (5) (a) but is not entitled to any other notice or hearing under this section.

(c) The applicant fails to comply, after appropriate notice, with a subpoena or warrant issued by the department of workforce development or a county child support agency under s. 59.53 (5) and related to paternity or child support proceedings or is delinquent in making court-ordered payments of child or family support, maintenance, birth expenses, medical expenses or other expenses related to the support of a child or former spouse, as provided in a memorandum of understanding entered into under s. 49.857. An applicant whose application is denied under this paragraph for delinquent payments is entitled to a notice and hearing under s. 49.857 but is not entitled to any other notice or hearing under this section.

under this subchapter shall specify the location at which the licensee is permitted to consummate rent-to-own agreements. A license issued under this subchapter permits operation only at of from the location specified in the license. A separate

license shall be required for each place of business maintained by the licensee.

(2) ASSIGNMENT. A license issued under this subchapter is not assignable.

(3) POSTING. A licensec shall post its license in a conspicuous place at the location specified in the license.

(4) TERM OF LICENSE; FEE. Every license shall remain in force until suspended or revoked in accordance with this subchapter or surrendered by the licensee. Every licensee shall, on or before June 1 of each year, pay to the division the annual license fee specified in rules promulgated under s. 218.63 (3) and, ifrequired by the division,

1	licensee shall preserve its records of a rent-to-own agreement for at least 3 years
2	after making the final entry with respect to the rent-to-own agreement.
3	218.63 Powers and duties of division; administration. (18)DERS. The
4	division may issue any general order, as defined in s. 217.02 (3), or special order, as
505)	defined in s. 217.02 (10), in execution of or supplementary to this subchapter.
6	(2) INVESTIGATIONS. For the purpose of discovering violations of this subchapter,
7	the division may cause an investigation to be made of the business of a licensee
8	transacted under this subchapter. The place of business, books of accounts, papers,
9	records, safes and vaults of the licensee shall be open to inspection and examination
10	by the division for the purpose of the investigation and the division has authority to
11	examine under oath all persons whose testimony is required for the investigation
12	The division shall determine the cost of an investigation under this subsection. The
13	licensee shall pay the cost of the investigation, together with the cost of any hearing
14	including witness fees, unless the division or a court finds that the licensee has not
15	violated any provision of this subchapter. The licensee shall pay all costs owing
16	under this subsection within 30 days after the division demands payment. The state:
17	may maintain an action for the recovery of any costs owing under this subsection.
18	(3) RULES. The division may promulgate rules for the administration of this
19	subchapter. held for the purpos
20	(4) TESTIMONIAL POWERS AND POWERS TO SECURE EVIDENCE. The division has the
21	same power to conduct hearings, take testimony and secure evidence as is provided
22	in ss. 217.17 and 217.18.
23	(5) Enforcement. The division has the duty, power, jurisdiction and authority
24	to investigate, ascertain and determine whether this subchapter or any lawful orders

issued under sub. (1) are being violated. The division shall report all violations of this

(2) Authorized referral transactions. After entering into a rent-to-own agreement, a rental-purchase company may give or offer to give a rebate or discount to the lessee under the rent-to-own agreement, in consideration of the lessee giving to the rental-purchase company the names of prospective lessees. A rebate or discount under this subsection may be contingent on the occurrence of any event that

218.65 Termination appe. The termination date of a rent-to-own agreement

takes place after the time that the names are given to the rental-purchase company

is the earlier of the following:

(1) The date specified in the rent-to-own agreement as the date on which the rental term ends, unless this date has been extended pursuant to the terms of the rent-to-own agreement.

(2) The date on which the lessee voluntarily surrenders the rental property

218.652 Late payment, grace period and late fees. (LATE FEE; GENERALLY. If a lessee fails to make a periodic rental payment when due under a rent-to-own agreement or if, at the end of any rental term, the lessee fails to return the rental property or to renew the rent-to-own agreement for an additional term, the rental-purchase company may require the lessee to pay a late fee. Except as provided under sub. (4), this subsection does not apply if the lessee's failure to return the rental property or failure to renew the rent-to-own agreement at the end of the rental term is due to the lessee's exercise of an early-purchase option under the rent-to-own agreement or is due to the lessee making all periodic rental payments necessary to acquire ownership of the rental property.

(2) Grace periods. The following grace periods shall apply to periodic rental payments made with respect to a rental-purchase agreement:

1	(b) Not more than 21 days have passed after the date on which the rental
2	property was returned to the rental-purchase company or, if the lessee has paid
3	two-thirds or more of the total number of periodic rental payments necessary to
4	acquire ownership of the rental property, not more than 45 days have passed since
5	the date on which the rental property was returned to the rental-purchase company.
6	(2) Authorized conditions on reinstatement As a condition of reinstatement
7	under this section, the rental-purchase company may require the payment of all
8	past-due rental charges, any applicable late fees, a reinstatement fee not to exceed
9	\$5 and the periodic rental payment for an additional term.
10	(3) Effect of repossession on reinstatement Nothing in this section prohibits
11	a rental-purchase company from attempting to repossess rental property upon
12	termination of a rent-to-own agreement, but repossession efforts do not affect the
13	lessee's right to reinstate the rent-to-own agreement as long as the rental property
14	is voluntarily returned or surrendered within 5 days after the termination of the
15	rent-to-own agreement.
16	(4) PROPERTY AVAILABLE UPON REINSTATEMENT Upon reinstatement, the
17	rental-purchase company shall provide the lessee with the same rental property, if
18	the property is available and is in the same condition as when it was returned to the
19	rental-purchase company, or with substitute rental property of comparable quality
20	and condition.
21	218.656 Reduced periodic rental payment due to reduced income. (1)
22	REDUCTION IN AMOUNT OF PERIODIC RENTAL PAYMENTS, REQUIRED EVIDENCE (a)
23	Reduction in amount of periodic rental payments. If a lessec's monthly income is
24	reduced by 25% or more due to pregnancy, disability, involuntary job loss or

involuntary reduction in the amount of hours worked or wages earned, the

7.

- The licensee shall provide any additional information, data and records about the change to the division within 20 days after the division requests the information, data or records. The division shall determine the cost of investigating and processing the change. The licensee shall pay the division's cost within 30 days after the division demands payment:
- (3) DIVISION APPROVAL OF OTHER CHANGES. Any changethatis subject to the notice requirement under sub. (2) is subject to the approval of the division. In reviewing the change, the division shall apply the same criteria as the criteria for approval of an original license application.
- 218.628 Annual report; records. (ANNUAL REPORT. On or before March 3 1 of each year, a licensee shall file a report with the division giving such reasonable and relevant information as the division may require concerning the business and operations conducted by the licensee. The licensee shall make the report in the form prescribed by the division.
- (2) Books and records. A licensee shall keep such books and records in the licensed location as, in the opinion of the division, will enable the division to determine whether the provisions of this subchapter are being observed. Every licensee shall preserve its records of a rent-to-own agreement for at least 3 years after making the final entry with respect to the rent-to-own agreement.
- 218.63 Powers and duties of division; administration. (RDERS. The division may issue any general order, as defined in s. 217.02 (3), or special order, as defined in s. 217.02 (10), in execution of or supplementary to this subchapter
- (2) INVESTIGATIONS AND EXAMINATIONS. For the purpose of discovering violations of this subchapter, the division may cause an investigation or examination to be made of the business of a licensee transacted under this subchapter. The place of

special order that conflicts with this subchapter

business, books of accounts, papers, records, safes and vaults of the licensee shall be open to the division for the purpose of an investigation or examination, and the division has authority to examine under oath all persons whose testimony is required for an investigation or examination. The division shall determine the cost of an investigation or examination. The licensee shall pay the cost of an investigation or examination. The licensee shall pay the cost of any hearing held for the purpose of this subsection, including witness fees, unless the division or a court finds that the licensee has not violated any provision of this subchapter. The licensee shall pay all costs owing under this subsection within 30 days after the division demands payment. The state may maintain an action for the recovery of any costs owing under this subsection.

- (3) **RULES.** The division may promulgate rules for the administration of this subchapter.,
- (4) Testimonial powers and powers to secure evidence. The division has the same power to conduct hearings, take testimony and secure evidence as is provided in ss. 217.17 and 217.18.
- to investigate, ascertain and determine whether this subchapter or any lawful orders issued under sub. (1) are being violated. The division the division with report violations of this subchapter to the attorney general or the district attorney of the proper county for prosecution.
- 218.632 General requirements of disclosure. (F)ORM, LOCATION, SIZE AND TIME OF DISCLOSURE. The information required under s. 218.634 to be included in a rent-to-own agreement shall satisfy all of the following requirements:
 - (a) The information shall be clearly and conspicuously disclosed.