Received By: rmarchan

Received: 10/10/2003

2003 DRAFTING REQUEST

Bill

Wanted:	Soon		Identical to LRB:				
For: Dal e	e Schultz (608	8) 266-0703	By/Representing:				
This file	may be shown	to any legislate	or: NO		Drafter: rmarch	an	
May Con	tact:				Addl. Drafters:		
Subject:	Fin. Ins	st int. rates/lo	oans		Extra Copies:		
Submit v	ia email: YES						
Requeste	r's email:	Sen.Schult	z@legis.stat	te.wi.us			
Carbon c	opy (CC:) to:	robert.mar	chant@legi	is.state.wi.us			
Pre Topi	ic:						
No specif	fic pre topic gi	ven					
Topic:							
Payday lo	oan providers						
Instructi	ions:						
See Attac	ehed						
Drafting	History:						
Vers.	Drafted	Reviewed	Typed	Proofed	Submitted	<u>Jacketed</u>	Required
?	rmarchan 10/10/2003	csicilia 10/19/2003					State
1	rmarchan 10/21/2003	csicilia 10/22/2003	jfrantze 10/20/200	93	lemery 10/20/2003		State
2	rmarchan	csicilia	pgreensl		sbasford		State

11/25/2003 10:28:03 AM Page 2 ,

Vers.	<u>Drafted</u>	Reviewed	<u>Typed</u>	<u>Proofed</u>	Submitted	Jacketed	Required
	11/19/2003	11/19/2003	10/23/200)3	10/23/2003		
/3	,		jfrantze 11/19/200)3	Inorthro 11/19/2003	mbarman 11/25/2003	
EE Cont l	For:						

FE Sent For:

<END>

Received By: rmarchan

Received: 10/10/2003

2003 DRAFTING REQUEST

Bill

Wanted: Soon					Identical to LRB:			
For: Dale Schultz (608) 266-0703				By/Representing	By/Representing:			
This file	This file may be shown to any legislator: NO				Drafter: rmarch	ıan		
May Con	tact:				Addl. Drafters:			
Subject:	Subject: Fin. Inst int. rates/loans				Extra Copies:			
Submit v	Submit via email: YES							
Requester	Requester's email: Sen.Schultz@legis.state.wi.us							
Carbon co	opy (CC:) to:	robert.mar	chant@le	egis.state.wi.u	s			
Pre Topi	c:							
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Topic:								
Payday lo	oan providers							
Instructi	ons:							
See Attac	hed							
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Vers.	<u>Drafted</u>	Reviewed	Typed	Proofed	<u>Submitted</u>	Jacketed	Required	
/?	rmarchan 10/10/2003	csicilia 10/19/2003					State	
/1	rmarchan 10/21/2003	csicilia 10/22/2003	jfrantze 10/20/20	003	lemery 10/20/2003		State	
/2	rmarchan	csicilia	pgreensl	1	sbasford		State ⁻	

11/19/2003 01:15:40 PM Page 2

Vers.	<u>Drafted</u>	Reviewed	Typed	Proofed	<u>Submitted</u>	<u>Jacketed</u>	Required
	11/19/2003	11/19/2003	10/23/200	3	10/23/2003		
/3			jfrantze 11/19/2003	3	lnorthro 11/19/2003		

FE Sent For:

<END>

Received By: rmarchan

Received: 10/10/2003

2003 DRAFTING REQUEST

Wanted: Soon					Identical to LRB:				
For: Dale	For: Dale Schultz (608) 266-0703					By/Representing:			
This file r	nay be shown	to any legislato	r: NO		Drafter: rmarcha	n			
May Cont	May Contact:				Addl. Drafters:				
Subject:	Fin. Ins	t int. rates/loa	ans		Extra Copies:				
Submit vi	a email: YES								
Requester	s's email:	Sen.Schultz	@legis.state	e.wi.us					
Carbon co	opy (CC:) to:	robert.marc	chant@legis	s.state.wi.us					
Pre Topi	c:				:				
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Payday lo	an providers								
Instruction	ons:						·		
See Attac	hed								
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10/23/2003 01:05:47 PM Page 2

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 Reviewed
 Typed
 Proofed
 Submitted
 Jacketed
 Required

 10/23/2003

 10/23/2003

FE Sent For:

<**END>**

2003 DRAFTING REQUEST

Bill

					Received By: rm	Received By: rmarchan Identical to LRB:			
					Identical to LRB				
For: Da	le Schultz (608	8) 266-0703	By/Representing	:					
This file	e may be shown	to any legislato	Drafter: rmarch	an					
May Co	ontact:				Addl. Drafters:				
Subject:	Fin. Ins	st int. rates/lo	ans		Extra Copies:				
Submit	via email: YES								
Request	er's email:	Sen.Schultz	@legis.sta	ite.wi.us					
Carbon	copy (CC:) to:	robert.mar	chant@leg	gis.state.wi.us	s				
Pre To	pic:				<u> </u>				
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Payday	loan providers								
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10/20/2003 03:38:42 PM Page 2

FE Sent For:

<**END**>

2003 DRAFTING REQUEST

Bill

Received: 10/10/2003

Received By: rmarchan

Wanted: Soon

Identical to LRB:

For: Dale Schultz (608) 266-0703

By/Representing:

This file may be shown to any legislator: NO

Drafter: rmarchan

May Contact:

Addl. Drafters:

Subject:

Fin. Inst. - int. rates/loans

Extra Copies:

Submit via email: YES

Requester's email:

Sen.Schultz@legis.state.wi.us

Carbon copy (CC:) to:

Pre Topic:

No specific pre topic given

Topic:

Payday loan providers

Instructions:

See Attached

Drafting History:

Vers.

Drafted

Reviewed

Submitted

Jacketed

Required

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rmarchan

FE Sent For:

<END>

2003 - 20<u>04 LEGISLATURE</u>

2003 BILL

3463/1 LRB-0645/3 RJM:cjs:pg



AN ACT to create 138.09 (8) (f) and 138.14 of the statutes; relating to: payday

loan providers and granting rule-making authority.

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Analysis by the Legislative Reference Bureau

Currently, state and federal law contain numerous provisions regulating consumer loans (generally, loans of \$25,000 or less made to individuals for personal, family, or household purposes). For example, under current law, the creditor must provide the borrower under the consumer loan with certain information before the loan is consummated. Among other things, the creditor must disclose the total amount financed in the transaction, the amount of the finance charge assessed in the transaction, and the cost of the credit calculated as a yearly rate. The creditor must also provide the borrower with a notice that encourages the borrower to examine the loan documentation and that advises the borrower of certain rights. Generally, current law does not regulate the total finance charges that may be assessed on a consumer transaction, although current law does require certain persons who desire to assess a finance charge in excess of 18% per year to obtain a license from the Division of Banking in the Department of Financial Institutions.

This bill creates additional notice requirements that specifically apply to payday loans made by these licensed lenders. In a typical payday loan transaction, the creditor accepts a personal check from the borrower, pays the borrower the amount of the check less any applicable finance charge, and agrees to wait a short time, such as two weeks, before depositing the check. Under this bill, before disbursing funds pursuant to a payday loan of less than \$15,000 with a term of at least three days but not more than 31 days, the payday loan provider must provide

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the borrower with a notice that compares the cost of the payday loan if it is paid in full when due with the cost of the payday loan if it is paid in full after being refinanced three times. Furthermore, the payday loan provider must notify the borrower that a payday loan is not intended to meet long—term financial needs, that a payday loan should be used only in a financial emergency, that the borrower will be required to pay additional fees if the payday loan is not paid in full when due, and that refinancing the payday loan, or entering into consecutive payday loans to pay an existing payday loan, may cause financial hardship.

This bill also requires the payday loan provider to notify the borrower that the borrower may cancel such a payday loan at any time before receiving the loan funds. In addition, the payday loan provider must provide the borrower with materials, obtained from the Department of Financial Institutions, that inform the borrower of the potential costs of entering into a payday loan and of other options for borrowing funds that may be available.

For further information see the $\it state$ fiscal estimate, which will be printed as an appendix to this bill.

The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

1 **SECTION 1.** 138.09 (8) (f) of the statutes is created to read: 138.09 (8) (f) When making a payday loan, as defined in s. 138.14 (1) (f), comply 2 with s. 138.14 (2) and (3) and rules promulgated under s. 138.14 (4). 3 4 **SECTION 2.** 138.14 of the statutes is created to read: 5 138.14 Payday loan providers. (1) DEFINITIONS. In this section: (a) "Applicant" means an individual who obtains or seeks to obtain a payday 6 7 loan. 8 (b) "Check" has the meaning given in s. 403.104 (6). 9 (c) "Department" means the department of financial institutions. (d) "Financial establishment" means any organization that is authorized to do 10 business under state or federal law and that holds a demand deposit, savings deposit, 11 12 or other asset account belonging to an individual.

(e) "Organization" has the meaning given in s. 19.42 (11).

- (f) "Payday loan" means any of the following:
- 1. A transaction between an individual with an account at a financial establishment and another person, in which the person agrees to accept from the individual a check that draws less than \$15,000 on the account, to hold the check for at least 3 days but not more than 31 days before negotiating or presenting the check for payment, and to pay to the individual, at any time before negotiating or presenting the check for payment, an amount that is agreed to by the individual.
- 2. A transaction between an individual with an account at a financial establishment and another person, in which the person agrees to accept the individual's authorization to initiate an electronic fund transfer of less than \$15,000 from the account, to wait for at least 3 days but not more than 31 days before initiating the electronic fund transfer, and to pay to the individual, at any time before initiating the electronic fund transfer, an amount that is agreed to by the individual.
- (g) "Payday loan provider" means a person who is required to be licensed under s. 138.09 and who makes payday loans.
- (2) DISCLOSURE REQUIREMENTS. Before disbursing funds pursuant to a payday loan, a payday loan provider shall provide all of the following to the applicant:
- (a) A clear and conspicuous printed or typewritten notice indicating all of the following:
 - 1. That a payday loan is not intended to meet long-term financial needs.
- 2. That an applicant should use a payday loan only to provide funds in a financial emergency.
- 3. That the applicant will be required to pay additional interest if the loan is refinanced rather than paid in full when due.

- 4. That refinancing a payday loan or entering into consecutive payday loans to pay an existing payday loan may cause financial hardship for the applicant.
- (b) A clear and conspicuous printed or typewritten notice comparing the cost to the applicant if the applicant pays the payday loan in full at the end of the loan term with the cost to the applicant if the applicant pays the payday loan in full after financing the amount of the payday loan at the end of the loan term 3 consecutive times.
- (c) A clear and conspicuous printed or typewritten notice that the applicant may cancel the transaction, at no cost to the applicant, at any time before receiving the funds pursuant to the payday loan.
- (d) A copy of the educational materials prescribed by the department under sub. (4).
- (3) Posting requirement. A payday loan provider shall post a copy of each notice required under sub. (2) (a) and (c) in a conspicuous location at each place where, in the ordinary course of business, an applicant signs a contract for a payday loan.
- (4) ADMINISTRATION. The department shall promulgate rules to ensure the efficient administration of this section. The rules shall include a method for calculating the amounts required to be disclosed under sub. (2) (b). In addition, the rules shall prescribe the form and content of educational materials designed to inform an applicant of the potential costs of entering into a payday loan and of other options for borrowing funds that may be available to the applicant.

SECTION 3. Nonstatutory provisions.

(1) Submission of proposed rules governing payday loan providers. No later than the first day of the 6th month beginning after publication, the department of

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1	financial institutions shall submit in proposed form the rules governing payday loan
2	providers under section 138.14 (4) of the statutes, as created by this act, to the
3	legislative council staff under section 227.15 (1) of the statutes.
4	Section 4. Initial applicability.
5	(1) The creation of section 138.14 of the statutes first applies to payday loans
6	made on the effective date of this subsection.
7	Section 5. Effective date.
8	(1) The creation of section 138.14 of the statutes and Section 4 (1) of this act
9	take effect on the first day of the 12th month beginning after publication.

(END)

Marchant, Robert

From:

Klein, Jonathan

Sent:

Tuesday, October 21, 2003 10:49 AM

To:

Marchant, Robert

Subject:

Payday Loan

Rob,

I'm sorry for the confusion with the payday loan draft, but I need a draft for the Senate that is identical to LRB-0645/3 requested by Rep. Jeskewitz. Thanks, Rob.

Jonathan Klein Office of Senator Dale Schultz (800) 978-8008 (608) 266-0703

3463/2 LRB-9643/3-

2003 - 2004 LEGISLATURE

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AN ACT to create 138.09 (8) (f) and 138.14 of the statutes; relating to: payday

loan providers and granting rule-making authority.

Analysis by the Legislative Reference Bureau

Currently, state and federal law contain numerous provisions regulating consumer loans (generally, loans of \$25,000 or less made to individuals for personal, family, or household purposes). For example, under current law, the creditor must provide the borrower under the consumer loan with certain information before the loan is consummated. Among other things, the creditor must disclose the total amount financed in the transaction, the amount of the finance charge assessed in the transaction, and the cost of the credit calculated as a yearly rate. The creditor must also provide the borrower with a notice that encourages the borrower to examine the loan documentation and that advises the borrower of certain rights. Generally, current law does not regulate the total finance charges that may be assessed on a consumer transaction, although current law does require certain persons who desire to assess a finance charge in excess of 18% per year to obtain a license from the Division of Banking in the Department of Financial Institutions.

This bill creates additional notice requirements that specifically apply to payday loans made by these licensed lenders. In a typical payday loan transaction, the creditor accepts a personal check from the borrower, pays the borrower the amount of the check less any applicable finance charge, and agrees to wait a short time, such as two weeks, before depositing the check. Under this bill, before disbursing funds pursuant to a payday loan of less than \$15,000 with a term of at least three days but not more than 31 days, the payday loan provider must provide

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the borrower with a notice that compares the cost of the payday loan if it is paid in full when due with the cost of the payday loan if it is paid in full after being refinanced three times. Furthermore, the payday loan provider must notify the borrower that a payday loan is not intended to meet long—term financial needs, that a payday loan should be used only in a financial emergency, that the borrower will be required to pay additional fees if the payday loan is not paid in full when due, and that refinancing the payday loan, or entering into consecutive payday loans to pay an existing payday loan, may cause financial hardship.

This bill also requires the payday loan provider to notify the borrower that the borrower may cancel such a payday loan at any time before receiving the loan funds. In addition, the payday loan provider must provide the borrower with materials, obtained from the Department of Financial Institutions, that inform the borrower of the potential costs of entering into a payday loan and of other options for borrowing funds that may be available.

For further information see the *state* fiscal estimate, which will be printed as an appendix to this bill.

The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

SECTION 1. 138.09 (8) (f) of the statutes is created to read:

138.09 (8) (f) When making a payday loan, as defined in s. 138.14 (1) (f), comply with s. 138.14 (2) and (3) and rules promulgated under s. 138.14 (4).

SECTION 2. 138.14 of the statutes is created to read:

138.14 Payday loan providers. (1) DEFINITIONS. In this section:

- (a) "Applicant" means an individual who obtains or seeks to obtain a payday loan.
 - (b) "Check" has the meaning given in s. 403.104 (6).
 - (c) "Department" means the department of financial institutions.
- (d) "Financial establishment" means any organization that is authorized to do business under state or federal law and that holds a demand deposit, savings deposit, or other asset account belonging to an individual.
 - (e) "Organization" has the meaning given in s. 19.42 (11).

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- (f) "Payday loan" means any of the following:
- 1. A transaction between an individual with an account at a financial establishment and another person, in which the person agrees to accept from the individual a check that draws less than \$15,000 on the account, to hold the check for at least 3 days but not more than 31 days before negotiating or presenting the check for payment, and to pay to the individual, at any time before negotiating or presenting the check for payment, an amount that is agreed to by the individual.
- 2. A transaction between an individual with an account at a financial establishment and another person, in which the person agrees to accept the individual's authorization to initiate an electronic fund transfer of less than \$15,000 from the account, to wait for at least 3 days but not more than 31 days before initiating the electronic fund transfer, and to pay to the individual, at any time before initiating the electronic fund transfer, an amount that is agreed to by the individual.
- (g) "Payday loan provider" means a person who is required to be licensed under s. 138.09 and who makes payday loans.
- (2) DISCLOSURE REQUIREMENTS. Before disbursing funds pursuant to a payday loan, a payday loan provider shall provide all of the following to the applicant:
- (a) A clear and conspicuous printed or typewritten notice indicating all of the following:
 - 1. That a payday loan is not intended to meet long-term financial needs.
- 2. That an applicant should use a payday loan only to provide funds in a financial emergency.
- 3. That the applicant will be required to pay additional interest if the loan is
 refinanced rather than paid in full when due.

- 4. That refinancing a payday loan or entering into consecutive payday loans to pay an existing payday loan may cause financial hardship for the applicant.
- (b) A clear and conspicuous printed or typewritten notice comparing the cost to the applicant if the applicant pays the payday loan in full at the end of the loan term with the cost to the applicant if the applicant pays the payday loan in full after financing the amount of the payday loan at the end of the loan term 3 consecutive times.
- (c) A clear and conspicuous printed or typewritten notice that the applicant may cancel the transaction, at no cost to the applicant, at any time before receiving the funds pursuant to the payday loan.
- (d) A copy of the educational materials prescribed by the department under sub. (4).
- (3) Posting requirement. A payday loan provider shall post a copy of each notice required under sub. (2) (a) and (c) in a conspicuous location at each place where, in the ordinary course of business, an applicant signs a contract for a payday loan.
- (4) ADMINISTRATION. The department shall promulgate rules to ensure the efficient administration of this section. The rules shall include a method for calculating the amounts required to be disclosed under sub. (2) (b). In addition, the rules shall prescribe the form and content of educational materials designed to inform an applicant of the potential costs of entering into a payday loan and of other options for borrowing funds that may be available to the applicant.

SECTION 3. Nonstatutory provisions.

(1) Submission of proposed rules governing payday loan providers. No later than the first day of the 6th month beginning after publication, the department of

financial institutions shall submit in proposed form the rules governing payday loan
providers under section 138.14 (4) of the statutes, as created by this act, to the
legislative council staff under section 227.15 (1) of the statutes.
Section 4. Initial applicability.
(1) The creation of section 138.14 of the statutes first applies to payday loans
made on the effective date of this subsection.
Section 5. Effective date.
(1) The creation of section 138.14 of the statutes and Section 4 (1) of this act
take effect on the first day of the 12th month beginning after publication.

(END)

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2003 - 2004 LEGISLATURE

3 4C 3 / 3 LRB-9645/3

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stays

2003 ASSEMBLY BILL 1865-

November 13, 2003 Introduced by Representatives Jeskewitz, M. Lehman, Musser, Boyle, Taylor, Owens, Ziegelbauer, Hahn, Gronemos, Olsen, Plouff Van Roy, Gielow, Berceau, Ott Conderson and Powers, cosponsored by Senators Schultz and Stepp. Referred to Committee on Financial Institutions.

AN ACT to create 138.09 (8) (f) and 138.14 of the statutes; relating to: payday

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loan providers and granting rule-making authority.

Analysis by the Legislative Reference Bureau

Currently, state and federal law contain numerous provisions regulating consumer loans (generally, loans of \$25,000 or less made to individuals for personal, family, or household purposes). For example, under current law, the creditor must provide the borrower under the consumer loan with certain information before the loan is consummated. Among other things, the creditor must disclose the total amount financed in the transaction, the amount of the finance charge assessed in the transaction, and the cost of the credit calculated as a yearly rate. The creditor must also provide the borrower with a notice that encourages the borrower to examine the loan documentation and that advises the borrower of certain rights. Generally, current law does not regulate the total finance charges that may be assessed on a consumer transaction, although current law does require certain persons who desire to assess a finance charge in excess of 18% per year to obtain a license from the Division of Banking in the Department of Financial Institutions.

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- 2. A transaction between an individual with an account at a financial establishment and another person, in which the person agrees to accept the individual's authorization to initiate an electronic fund transfer of less than \$15,000 from the account, to wait for at least 3 days but not more than 31 days before initiating the electronic fund transfer, and to pay to the individual, at any time before initiating the electronic fund transfer, an amount that is agreed to by the individual.
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- 3. That the applicant will be required to pay additional interest if the loan is refinanced rather than paid in full when due.

- 4. That refinancing a payday loan or entering into consecutive payday loans to pay an existing payday loan may cause financial hardship for the applicant.
- (b) A clear and conspicuous printed or typewritten notice comparing the cost to the applicant if the applicant pays the payday loan in full at the end of the loan term with the cost to the applicant if the applicant pays the payday loan in full after financing the amount of the payday loan at the end of the loan term 3 consecutive times.
- (c) A clear and conspicuous printed or typewritten notice that the applicant may cancel the transaction, at no cost to the applicant, at any time before receiving the funds pursuant to the payday loan.
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- (4) ADMINISTRATION. The department shall promulgate rules to ensure the efficient administration of this section. The rules shall include a method for calculating the amounts required to be disclosed under sub. (2) (b). In addition, the rules shall prescribe the form and content of educational materials designed to inform an applicant of the potential costs of entering into a payday loan and of other options for borrowing funds that may be available to the applicant.

SECTION 3. Nonstatutory provisions.

(1) SUBMISSION OF PROPOSED RULES GOVERNING PAYDAY LOAN PROVIDERS. No later than the first day of the 6th month beginning after publication, the department of

1	financial institutions shall submit in proposed form the rules governing payday loan
2	providers under section 138.14 (4) of the statutes, as created by this act, to the
3	legislative council staff under section 227.15 (1) of the statutes.
4	Section 4. Initial applicability.
5	(1) The creation of section 138.14 of the statutes first applies to payday loans
6	made on the effective date of this subsection.
7	Section 5. Effective date.
8	(1) The creation of section 138.14 of the statutes and Section 4 (1) of this act
9	take effect on the first day of the 12th month beginning after publication.
10	(END)

Basford, Sarah

From:

Klein, Jonathan

Sent:

Monday, November 24, 2003 1:20 PM LRB.Legal

To:

Subject:

Draft review: LRB 03-3463/3 Topic: Payday loan providers

It has been requested by <Klein, Jonathan> that the following draft be jacketed for the SENATE:

Draft review: LRB 03-3463/3 Topic: Payday loan providers