

## **Committee Name:**

# **Senate Committee – Economic Development, Job Creation and Housing (SC–EDJCH)**

### **Appointments**

03hr\_SC–EDJCH\_Appt\_pt00

### **Committee Hearings**

03hr\_SC–EDJCH\_CH\_pt00

### **Committee Reports**

03hr\_SC–EDJCH\_CR\_pt00

### **Clearinghouse Rules**

03hr\_SC–EDJCH\_CRule\_03–

### **Executive Sessions**

03hr\_SC–EDJCH\_ES\_pt00

# **Hearing Records**

03hr\_ab0000

# **03hr\_sb0460**

### **Misc.**

03hr\_SC–EDJCH\_Misc\_pt00

### **Record of Committee Proceedings**

03hr\_SC–EDJCH\_RCP\_pt00

SB-460

Senate Committee on Economic Development, Job Creation and Housing

Paper Ballot: Senator Stepp

Deadline: Wednesday, 3-3-04, 5:00 pm

Please return your vote via paper ballot to Senator Stepp's office by 5:00 pm, Wednesday, March 3, 2004.

Thank you.

**Scott Berg**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

5-0

YES  NO

**Gary Gust**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

5-0

YES  NO

**Matthew Janiak**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

5-0

YES  NO

**Rosheen Styczinski**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

5-0

YES  NO

**Paul George**, Southeastern Wisconsin Professional Baseball Park District Board

Recommend rejection?

S, R, B V M, P

YES  NO

3 - 2

**Gregory Wesley, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

5-0

YES  NO

**Joseph Messinger, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

5-0

YES  NO

The Bills:

- ✕ **SB 450** – relating to: apportioning remaining net income by using a single sales factor based on creating and retaining new jobs.

Passage?

4-1 (Moore)

YES  NO

- ✕ **SB 460** – relating to: manufacturing extension center grants and making an appropriation.

Passage?

5-0

YES  NO

- ✕ **SB 497** – relating to: various modifications to housing loan programs and increasing the bonding authority of the Wisconsin Housing and Economic Development Authority

Passage?

5-0

YES  NO

- ✕ **AB 417** - relating to: the retainage on public construction contracts.

Concurrence?

5-0

YES  NO

**AB 151** - relating to: changing the definition of industrial development project under the Industrial Development Law.

Intro and Adoption of Amendment 1?

YES     NO

5-0

Concurrence as amended:

YES     NO

5-0

**SB 439**- relating to: time-share licenses

Adoption of Amendment 2 introduced by Welch (Amendment 1 had a typo)

Adoption of Amendment 2?

YES     NO

4-1 (Moore)

Passage as amended?

YES     NO

4-1 (Moore)

  
Signature

Distributed 3-3-04. 1:15 pm

Senate Committee on Economic Development, Job Creation and Housing

Paper Ballot: Senator Roessler

Deadline: Wednesday, 3-3-04, 5:00 pm

Please return your vote via paper ballot to Senator Stepp's office by 5:00 pm, Wednesday, March 3, 2004.

Thank you.

**Scott Berg**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Gary Gust**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Matthew Janiak**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Rosheen Styczinski**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Paul George**, Southeastern Wisconsin Professional Baseball Park District Board

Recommend rejection?

YES     NO

**Gregory Wesley, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

YES     NO

**Joseph Messinger, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

YES     NO

The Bills:

**SB 450** – relating to: apportioning remaining net income by using a single sales factor based on creating and retaining new jobs.

Passage?

YES     NO

**SB 460** – relating to: manufacturing extension center grants and making an appropriation.

Passage?

YES     NO

**SB 497** – relating to: various modifications to housing loan programs and increasing the bonding authority of the Wisconsin Housing and Economic Development Authority

Passage?

YES     NO

**AB 417** - relating to: the retainage on public construction contracts

Concurrence?

YES     NO

**AB 151** - relating to: changing the definition of industrial development project under the Industrial Development Law.

Intro and Adoption of Amendment 1?

YES    \_\_\_ NO

Concurrence as amended:

YES    \_\_\_ NO

**SB 439**- relating to: time-share licenses

Adoption of Amendment 2 introduced by Welch (Amendment 1 had a typo)

Adoption of Amendment 2?

YES    \_\_\_ NO

Passage as amended?

YES    \_\_\_ NO

Carla A. Roessler  
Signature

Distributed 3-3-04. 1:15 pm

Senate Committee on Economic Development, Job Creation and Housing

Paper Ballot: Senator Brown

Deadline: Wednesday, 3-3-04, 5:00 pm

Please return your vote via paper ballot to Senator Stepp's office by 5:00 pm, Wednesday, March 3, 2004.

Thank you.

**Scott Berg**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Gary Gust**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Matthew Janiak**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Rosheen Styczinski**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Paul George**, Southeastern Wisconsin Professional Baseball Park District Board

Recommend rejection?

YES     NO

**Gregory Wesley, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

YES     NO

**Joseph Messinger, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

YES     NO

The Bills:

**SB 450** – relating to: apportioning remaining net income by using a single sales factor based on creating and retaining new jobs.

Passage?

YES     NO

**SB 460** – relating to: manufacturing extension center grants and making an appropriation.

Passage?

YES     NO

**SB 497** – relating to: various modifications to housing loan programs and increasing the bonding authority of the Wisconsin Housing and Economic Development Authority

Passage?

YES     NO

**AB 417** - relating to: the retainage on public construction contracts

Concurrence?

YES     NO

**AB 151** - relating to: changing the definition of industrial development project under the Industrial Development Law.

Intro and Adoption of Amendment 1?

YES     NO

Concurrence as amended:

YES     NO

**SB 439**- relating to: time-share licenses

Adoption of Amendment 2 introduced by Welch (Amendment 1 had a typo)

Adoption of Amendment 2?

YES     NO

Passage as amended?

YES     NO



Signature

Distributed 3-3-04. 1:15 pm

Senate Committee on Economic Development, Job Creation and Housing

Paper Ballot: Senator Plale

Deadline: Wednesday, 3-3-04, 5:00 pm

Please return your vote via paper ballot to Senator Stepp's office by 5:00 pm, Wednesday, March 3, 2004.

Thank you.

**Scott Berg**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Gary Gust**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Matthew Janiak**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Rosheen Styczinski**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Paul George**, Southeastern Wisconsin Professional Baseball Park District Board

Recommend rejection?

YES     NO

**Gregory Wesley, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

YES     NO

**Joseph Messinger, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

YES     NO

The Bills:

**SB 450** – relating to: apportioning remaining net income by using a single sales factor based on creating and retaining new jobs.

Passage?

YES     NO

**SB 460** – relating to: manufacturing extension center grants and making an appropriation.

Passage?

YES     NO

**SB 497** – relating to: various modifications to housing loan programs and increasing the bonding authority of the Wisconsin Housing and Economic Development Authority

Passage?

YES     NO

**AB 417** - relating to: the retainage on public construction contracts

Concurrence?

YES     NO

**AB 151** - relating to: changing the definition of industrial development project under the Industrial Development Law.

Intro and Adoption of Amendment 1?

YES     NO

Concurrence as amended:

YES     NO

**SB 439**- relating to: time-share licenses

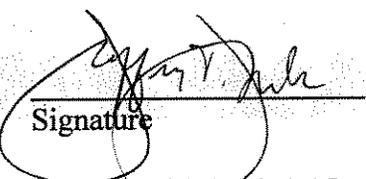
Adoption of Amendment 2 introduced by Welch (Amendment 1 had a typo)

Adoption of Amendment 2?

YES     NO

Passage as amended?

YES     NO

  
\_\_\_\_\_  
Signature

Distributed 3-3-04. 1:15 pm

Senate Committee on Economic Development, Job Creation and Housing

Paper Ballot: Senator Moore

Deadline: Wednesday, 3-3-04, 5:00 pm

Please return your vote via paper ballot to Senator Stepp's office by 5:00 pm, Wednesday, March 3, 2004.

Thank you.

**Scott Berg**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Gary Gust**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Matthew Janiak**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Rosheen Styczinski**, Examining Board of Architects, Landscape Architects, Professional Engineers, Designers and Land Surveyors.

Recommend for confirmation?

YES     NO

**Paul George**, Southeastern Wisconsin Professional Baseball Park District Board

Recommend rejection?

YES     NO

**Gregory Wesley, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

YES  NO

**Joseph Messinger, Southeastern Wisconsin Professional Baseball Park District Board**

Recommend for confirmation?

YES  NO

The Bills:

**SB 450** – relating to: apportioning remaining net income by using a single sales factor based on creating and retaining new jobs.

Passage?

YES  NO

**SB 460** – relating to: manufacturing extension center grants and making an appropriation.

Passage?

YES  NO

*2.36%*

*AB859: Companion  
JTC - took  
WDF \$5*

**SB 497** – relating to: various modifications to housing loan programs and increasing the bonding authority of the Wisconsin Housing and Economic Development Authority

Passage?

YES  NO

**AB 417** - relating to: the retainage on public construction contracts

Concurrence?

YES  NO

AB 151 - relating to: changing the definition of industrial development project under the Industrial Development Law.

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scope  
from  
Auth*

Intro and Adoption of Amendment 1? ✓

~~YES~~ YES    \_\_\_ NO

Concurrence as amended:

~~YES~~ YES    \_\_\_ NO

SB 439- relating to: time-share licenses

Adoption of Amendment 2 introduced by Welch (Amendment 1 had a typo)

*Leg ✓*

Adoption of Amendment 2?

\_\_\_ YES    ~~NO~~ NO

*NO FISCAL  
estimate*

Passage as amended?

\_\_\_ YES    ~~NO~~ NO

*[Handwritten Signature]*

Signature

Distributed 3-3-04. 1:15 pm



## State Senator Sheila Harsdorf

March 3, 2004

Testimony from State Senator Sheila Harsdorf

To: Members of the Senate Committee on Economic Development, Job Creation and Housing

RE: Senate Bill 460

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The nationwide economic slowdown has been especially difficult for manufacturing-based states like Wisconsin. Wisconsin has lost almost 80,000 high-wage manufacturing jobs statewide; and over one-half million more are considered at risk. Manufacturing contributes \$44 billion to Wisconsin's economy, nearly one-quarter of the state's total gross state product.

New revenue estimates show that while the economic rebound has been strong, job loss in Wisconsin has resulted in significant loss in state income tax collections.

Wisconsin must commit itself to ensuring that manufacturers become more competitive and retain manufacturing jobs that otherwise might be lost.

Two non-profit organizations, the Northwest Wisconsin Manufacturing Outreach Center (NWMOC) located in Menomonie, and the Wisconsin Manufacturing Extension Partnership (WMEP) located in Madison, have been instrumental in providing technical expertise and business assistance to small and mid-size manufacturers throughout the state.

The track record of these organizations has shown remarkable success. Independent reports from last year show that Wisconsin manufacturers benefited by \$133 million as a result of these services, generating an additional \$6 million in tax revenue to fund our schools and local services. Experienced professionals from these organizations help firms implement new techniques that generate savings and increase sales. And while small manufacturers pay a fee for these services, the state's assistance ensures that internal resources not available to these small companies are available in regions where they otherwise would not have existed.

These organizations leverage other state resources, such as the Wisconsin Technical College System and the University of Wisconsin to benefit local companies. The Northwest center in Menomonie reports that over 650 companies have benefited from MEP statewide. The Manufacturing Extension Partnerships helps keep jobs in Wisconsin, and has received praise from industry leaders.

I support the amendment as passed in the Joint Finance Committee that utilizes the Wisconsin Development Fund (WDF) to fund the bill at \$750,000 per year for two years. In a time when GPR funds are not available, I believe the WDF is an appropriate source of funding. I am in the process of having this amendment drafted to the Senate version of the bill, to maintain uniformity between the companion bills.

Again, thank you for holding a hearing on Senate Bill 460, and I would urge quick action on this legislation.

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# TERRI MCCORMICK

WISCONSIN STATE REPRESENTATIVE

CHAIR: ECONOMIC DEVELOPMENT COMMITTEE

TESTIMONY FOR REPRESENTATIVE TERRI MCCORMICK  
SB 460  
SENATE COMMITTEE ON ECONOMIC DEVELOPMENT, JOB CREATION AND  
HOUSING  
MARCH 3, 2004

Good morning Chairperson Stepp and committee members. Thank you for the opportunity to speak today. I am here to urge your support for SB 460.

As members of the Senate Economic Development, Job Creation, and Housing Committee, I know each of you feels strongly about how best we can work together to grow Wisconsin's economy. This is a critical time in the state of Wisconsin to support opportunities that can grow jobs for our state. With companies leaving the state and taking jobs with them, it is more important than ever that we, as legislators, find effective ways to support business.

For years, manufacturing has been a staple in Wisconsin's economy -a \$44 billion dollar industry contributing 23.7% of the gross state produce. But with recent economic hardships, our more than 10,000 small and medium-sized manufacturers face an uphill battle. Wisconsin has already lost 80,000 high-wage manufacturing jobs and more than half a million jobs are still at risk. This is why I, along with Senator Harsdorf have

introduced the bill before you today, Senate Bill 460, legislation to help assist the Manufacturing Extension Partnership (MEP) Centers of Wisconsin.

WMEP, along with its sister center the Northwest Wisconsin Manufacturing Outreach Center (NWMOC), provide technical expertise and hands-on implementation assistance to small and midsize manufacturing firms on advanced manufacturing technologies and business practices. WMEP is widely recognized as an effective, results-driven operation. Last year alone, their customers in Wisconsin reported over \$181 million of increased sales and savings benefits which helped keep manufacturing business and jobs in the state. Manufacturers reported \$124 million in increased and retained sales, \$33 million in reduced costs, \$24 million in investment in new plants and equipment, and 1,307 new or retained jobs.

The statistics are nothing short of amazing. Individual companies assisted by WMEP have seen spectacular results such as: increased sales growth of 7-12% and employment expansion of 20%, reduced production time from 4 weeks to 1 week, reduced manufacture cycle time from 3 weeks to 8 minutes, increased profitability by 70-80%, and more.

Near my district in the Fox Valley, Medalist LaserFab in Oshkosh has seen dramatic results. After working with WMEP, this company 1) saw on time deliveries go from 68% to 99%, 2) hit record sales levels, and 3) was recognized as Oshkosh Truck's "Most Improved Supplier of the Year."

Since I have introduced this legislation, my office has been flooded with phone calls, emails, and letters of support for the work WMEP has done in the state Wisconsin. Their servitude to the state of Wisconsin has kept them consistently ranked as one of the nation's top performing MEP centers.

SB 460 is essential to WMEP's survival. As you will hear today from WMEP officials, as well as representatives from the manufacturing industry, WMEP cannot continue without help from the state of Wisconsin. I truly believe our decision to support this organization will determine the future success of Wisconsin's manufacturing industry.

The legislation before you increases the allocation of GPR funds for WMEP by \$900,000 in fiscal year '04 and by \$1.4 million in fiscal year '05. Last year's 93% cut in state funding support has put WMEP in a critical financial position, and without our assistance, will lack the funding to continue its good work in our state.

The importance of our fiscal support reaches beyond state dollars. Since 1997, WMEP has brought more than \$13 million back from Washington to improve Wisconsin manufacturers. Last year alone, WMEP brought \$2.5 million to Wisconsin. Procuring these matching funds is impossible though without initial state support.

I have no doubts that what we put into WMEP will be returned to the state 10-fold. Last year, customer-reported results yielded an estimated \$11 million in tax revenues for

Wisconsin. Senator Herb Kohl agrees. In late February, during a visit to Berntsen International, the Milwaukee Journal Sentinel quoted the Senator as saying, "If ever there is a government program that deserves not only to be maintained but enhanced, it's Manufacturing Extension Partnership. It's an organization that returns every cent that we invest in it and then some."

I cannot express how critical this funding is to this organization. Without our support, they will not be able to continue to support the industry that is so essential to our state's economy. I urge each of you to look at the statistics and truly evaluate the fine work they have accomplished.

I feel it is important that the committee hear from some of the people who have come here today to share their dramatic success stories, so in the interest of time, I will conclude my testimony. It is my hope today's public hearing will convince each of you that passage of SB 460 is truly critical to our state's economy. Thank you for your time. I would be happy to take any questions at this time.