## Fiscal Estimate - 2005 Session

X	Original		Updated		Corrected		Supplemental <sup>/</sup>
LRB N	Number	05-3546/1		Introd	duction Num	ber A	B-745
Descrip An incom motor ve	me and franc	hise tax credit	for the sales and u	use taxe:	s paid on the pu	rchase of f	uel efficient hybrid
Fiscal E	ffect				-		
☐In	o State Fisca determinate Increase Ex Appropriation Decrease E Appropriation Create New	kisting ons Existing	Increase E Revenues Decrease I Revenues	Ū	to abs		- May be possible agency's budget \textsquare No
1. 2.	ndeterminate .	/e  Mandaton e Costs /e  Mandaton	4. Decrease F	Man Revenue	Govern datory	of Local nment Unit owns ounties chool stricts	ts Affected Village Cities Others WTCS Districts
Fund Sources Affected  Affected Ch. 20 Appropriations  GPR FED PRO PRS SEG SEGS							
Agency	/Prepared By	у	Autho	orized S	ignature		Date
DOR/ Kirstin Nelson (608) 261-8984 Rebec			cca Boldt (608) 266-6785 10/31/2005				

# Fiscal Estimate Narratives DOR 10/31/2005

LRB Number <b>05-3546/1</b>	Introduction Number	AB-745	Estimate Type	Original			
<b>Description</b> An income and franchise tax credit for the sales and use taxes paid on the purchase of fuel efficient hybrid motor vehicles							

#### Assumptions Used in Arriving at Fiscal Estimate

The bill creates an income and franchise tax credit for sales and use taxes paid in the taxable year on the purchase of fuel efficient hybrid motor vehicles. These are sales of hybrid motor vehicles that have a federal Environmental Protection Agency combined city-highway mileage rating of no less than 40 miles per gallon. The amount of state taxes that can be claimed as a credit under the bill may not exceed \$1,000. The credit applies to sales taxes paid in tax years 2006 through 2010.

Forecasts of nationwide sales of hybrid vehicles in 2005 range from about 185,000 to 220,000 units, up from about 88,000 units in 2004. Based on data reported by hybridcars.com, Wisconsin sales of hybrids accounted for 1.7% of nationwide sales in 2003. Assuming this percentage does not change, and nationwide sales of 200,000 units, about 3,500 hybrids were sold in Wisconsin in 2005. Although sales of hybrids by gas mileage are not available, higher gas mileage is a major selling point of the cars. Therefore, it is assumed that two-thirds of the vehicles have a combined EPA rating of no less than 40 miles per gallon. In addition, it is assumed that 20% of hybrids are sold to governments, non-profits and other exempt buyers. Under the foregoing assumptions, about 1,865 hybrids would meet the requirements for the credit under the bill in 2005.

A cap of \$1,000 means prices greater than \$20,000 (\$1,000/5%) would be subject to state sales tax. Since hybrids typically sell for more than \$20,000, all sales taxes are assumed to qualify for the \$1,000 state credit under the bill. Assuming that sales of hybrids increase 50% per year, 2,800 vehicles in 2006 and 4,200 vehicles in 2007 would qualify for the \$1,000 credit under the bill. State tax revenues would decrease by about \$2.8 million in FY07 and \$4.2 million in FY08 under the bill.

Administrative costs of the bill would be absorbed.

#### **Long-Range Fiscal Implications**

Continued growth in sales of hybrid cars will increase the annual revenue loss for the state for the FY08-FY11 period. However, sales are not expected to grow at 50% much beyond the current biennium, according to industry sources.

### Fiscal Estimate Worksheet - 2005 Session

Detailed Estimate of Annual Fiscal Effect

	X	Original		Updated		Corrected		Supplemental		
L	RB	Number	05-3546	/1	Intr	oduction Nu	umber	AB-745		
Αı				dit for the sa	les and use	taxes paid on t	the purchas	e of fuel efficient		
aı	nnual	ized fiscal e		-			nment (do	not include in		
11.	Ann	ualized Cos	ts:			Annualized Fiscal Impact on funds from:				
						Increased Co		Decreased Costs		
A	. Stat	e Costs by	Category							
	State	Operations	- Salaries an	d Fringes			\$			
	(FTE	Position Ch	anges)							
	State	Operations	- Other Cost	S						
	Loca	l Assistance								
	Aids	to Individual	s or Organiza	ations						
	TC	TAL State	Costs by Ca	tegory			\$	\$		
В.	. Stat	e Costs by	Source of Fu	ınds						
15,5	GPR									
	FED							:		
	PRO.	/PRS				e e e e e e e e e e e e e e e e e e e		e e e e e e e e e e e e e e e e e e e		
	SEG	/SEG-S				·				
			s - Complete increase, de			sal will increas ets.)	e or decrea	ase state		
L,						Increased R	lev	Decreased Rev		
Ц		Taxes					\$	\$		
Ц		Earned								
	FED				:					
Ц	PRO							-		
Щ		SEG-S								
Ш	TC	TAL State	<del></del>		L		\$	\$		
_	NET ANNUALIZED FISCAL IMPACT									
					Sta		Local			
NET CHANGE IN COSTS					\$	\$				
N	ET Ch	HANGE IN F	KEVENUE			\$SeeTe	ext	\$		
Agency/Prepared By Authorize					Authorized	l Signature		Date		
DOR/ Kirstin Nelson (608) 261-8984 Ret				Rebecca B	becca Boldt (608) 266-6785					