## Fiscal Estimate - 2007 Session

☑ Original □ U	Jpdated Correct	ed 🔲	Supplemental			
LRB Number <b>07-3560/2</b>	Introduction	Number A	AB-0873			
<b>Description</b> Allowing out-of-state insurers to offer health care plans that are exempt from certain laws to employers and individuals in this state						
Fiscal Effect						
State:  No State Fiscal Effect Indeterminate Increase Existing Appropriations Decrease Existing Appropriations Create New Appropriations	Decrease Existing Revenues		s - May be possible n agency's budget ☑No			
Local:  No Local Government Costs  Indeterminate  1. Increase Costs Permissive Mandatory  2. Decrease Costs Permissive Mandatory Permissive Mandatory Permissive Mandatory Permissive Mandatory Permissive Mandatory Districts  5. Types of Local Government Units Affected Towns Village Cities Counties Others School Districts						
Fund Sources Affected Affected Ch. 20 Appropriations  GPR FED PRO PRS SEG SEGS 20.145 (1) (g)						
Agency/Prepared By	Authorized Signatur	re	Date			
OCI/ Jim Guidry (608) 264-6239	Sean Dilweg (608) 26	an Dilweg (608) 266-3585 4/25/2008				

## Fiscal Estimate Narratives OCI 4/25/2008

LRB Number	07-3560/2	Introduction Number	AB-0873	Estimate Type	Original			
<b>Description</b> Allowing out-of-state insurers to offer health care plans that are exempt from certain laws to employers and								
individuals in t		or nealth care plans tha	it are exempt	mom certain laws	to employers and			

## **Assumptions Used in Arriving at Fiscal Estimate**

AB 873 permits health care plans offered by out-of-state, or foreign, insurers to be exempt from chapters 600-646 with certain exceptions. OCI's regulatory responsibilities related to this bill are substantial.

Under AB 873, OCI would be required to grant certificates of authority to foreign health insurers who offer plans that are in compliance with the laws and regulations of the insurer's domiciliary state. Also, AB 873 lists nine specific Wisconsin state statute sections; three subchapters of Chapters 628 and 631; and Chapters 601 and 618 in their entirety (as they apply to health insurance) that the health plan would have to comply with. In addition, the bill lists two additional statute sections related to insurer internal grievance procedures and independent review of adverse and experimental treatment determinations that either must exist in the state of domicile's statutes or those sections will apply to plans offered by foreign health insurers. Prior to issuing a certificate of authority OCI would be required to develop processes, presumably through rulemaking, to determine if the health care plans offered by insurers complied with the insurance statutes in the insurer's state of domicile and with the statutes specified in in the bill. OCI would also be required to determine if the insurer is offering the health plan in its state of domicile.

AB 873 requires that group health care plans offered by foreign insurers make certain disclosures regarding the nature of the regulatory scheme the plan falls under specifically with an eye toward how the plan differs from a plan that was issued in compliance with all of Wisconsin's health insurance statutes and which state has jurisdiction over the requirements of the plan. OCI would be required to determine if the disclosures that the insurers must provide meet with the intent of the statute and provide the complete information for the consumer. In spite of these disclosures, OCI anticipates that consumer confusion over these plans related to the application of multiple state laws, combined with selective application of Wisconsin law, will result in an increase in complaints to OCI, who will have to make determinations about compliance not only with Wisconsin law but also with the law of the foreign insurer's state of domicile, most likely resulting in an increase in the time necessary to complete a complaint investigation.

AB 873 makes foreign insurers offering health care plans in Wisconsin subject to Wisconsin taxation and HIRSP Authority assessment. To the degree that OCI is involved in both processes this bill would add to those responsibilities.

As a result, OCI anticipates that the agency will be required to increase rulemaking activity related to the requirements in this bill. Additionally, the bill will require OCI staff to become knowledgable of other state laws and the circumstances where home-state law or Wisconsin law becomes applicable. Furthermore, in instances where domestic health insurers apply for health plan exemptions due to plan similarities with health plans offered by out-of-state insurers, OCI would be required to develop processes to incorporate the unique regulatory status of domestic insurers writing policies that have regulatory compliance responsibilities dictated by multiple state jurisdications.

In order to comply with the increased complaint and rulemaking activity along with the vast increase in regulatory variation that is put in place by AB 873, OCI has determined that the minimum staff required would consist of one attorney, two senior market conduct examiners and one senior insurance financial examiner. Salary and fringe benefits for the four FTE positions described would increase costs by \$321,900 annually. Other annual costs for supplies, services, technology and travel would increase costs by \$9,700. Four new FTE would also incur one-time costs of \$26,000 related to workstation and computer resource allocations.

## Fiscal Estimate Worksheet - 2007 Session

Detailed Estimate of Annual Fiscal Effect

$\boxtimes$	Original		Updated			Corrected		Supp	olemental
LRI	3 Number	07-3560	/2		Intro	duction N	lumber	AB-0	873
Allov	<b>cription</b> ving out-of-stat loyers and indi			are	plans tha	at are exemp	t from ce	rtain laws	to
annı	ne-time Costs ualized fiscal o -time start up c	effect):	-						
II. A	nnualized Cos	sts:			Annualized Fiscal Impact on funds from				funds from:
						Increased C	osts	Decr	eased Costs
A. S	tate Costs by	Category							
St	ate Operations	s - Salaries ar	nd Fringes			\$321	,900		\$
(F	TE Position Ch	nanges)				(4.0 F	TE)		
St	ate Operations	- Other Cost	S			9	,700		
Lo	ocal Assistance	)					0		
Ai	ds to Individua	ls or Organiza	ations				0		
	TOTAL State	Costs by Ca	tegory			\$331	,600		\$
B. S	tate Costs by	Source of Fo	unds						
G	PR								
FE	ΞD							-	
PI	RO/PRS					331	,600		
SI	EG/SEG-S								
	tate Revenue enues (e.g., tax						se or de	crease sta	ite
						Increased	Rev	De	creased Rev
G	PR Taxes						\$		\$
G	PR Earned								
F	ED								
PI	RO/PRS								
SI	EG/SEG-S								,
	TOTAL State	Revenues					\$		\$
			NET ANNUA	LIZ	ED FISC	AL IMPACT			
						5	State		Local
NET CHANGE IN COSTS			\$331	,600	\$				
NET	CHANGE IN I	REVENUE					\$		\$
A 6 6	ncy/Prepared	Rv		Δ	horized	Signature			Date
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