

**2009 DRAFTING REQUEST**

**Assembly Substitute Amendment (ASA-AB58)**

Received: **05/01/2009**

Received By: **rchampag**

Wanted: **Soon**

Identical to LRB:

For: **David Cullen (608) 267-9836**

By/Representing: **Terry (Risser)**

This file may be shown to any legislator: **NO**

Drafter: **rchampag**

May Contact:

Addl. Drafters:

Subject: **State Govt - miscellaneous**

Extra Copies:

Submit via email: **YES**

Requester's email: **Rep.Cullen@legis.wisconsin.gov**

Carbon copy (CC:) to:

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**Pre Topic:**

No specific pre topic given

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**Topic:**

UPMIFA changes

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**Instructions:**

See attached

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**Drafting History:**

<u>Vers.</u>	<u>Drafted</u>	<u>Reviewed</u>	<u>Typed</u>	<u>Proofed</u>	<u>Submitted</u>	<u>Jacketed</u>	<u>Required</u>
/?	rchampag 05/01/2009	jdye 05/01/2009		_____			
/1			mduchek 05/01/2009	_____	sbasford 05/01/2009	sbasford 05/01/2009	

FE Sent For:

<END>

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/?	rchampag	15/1 jld		MD			
				5/1			

FE Sent For:

<END>

## Champagne, Rick

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**From:** Tuschen, Terry  
**Sent:** Thursday, April 30, 2009 1:16 PM  
**To:** Champagne, Rick  
**Cc:** Williams, Ritch; Tuschen, Terry; Handler, Amy; Hudzinski, Nicole  
**Subject:** FW: SB-31 UPMIFA

**Attachments:** Bankers Proposed Amendments.pdf

Hi Rick, all parties have come to a consensus on the UPMIFA amendment. Referencing the bankers proposed amendment document;

#1 is fine

#2 ok but at \$75,000

#3 is fine.

I shared your notes on the issue with Rep. Cullen's office, and talked directly with the UW folks, Marquette and the Bankers. Everyone is ok with these. Fred offered to have item #3 drafted separately if the UW had issues with #3, but they do not. Fred wasn't quiet comfortable with \$100,000 but \$75,000 was ok - he's had some experience with this issue in his law practice so he knows this stuff.

Let me know if you have any questions. Senator Sullivan's committee is holding an executive session on this bill next Wednesday. Do you think we could get a copy by Monday?

Thanks, Terry

---

**From:** Champagne, Rick  
**Sent:** Tuesday, April 21, 2009 10:22 AM  
**To:** Tuschen, Terry  
**Subject:** FW: SB-31 UPMIFA



Bankers Proposed  
Amendments.pd...

\*\*\*\*\*

Terry Tuschen  
Office of Senate President Fred Risser  
220 South, State Capitol  
Madison, WI 53702  
608.266.1627  
Terry.Tuschen@legis.wisconsin.gov

**Champagne, Rick**

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Oh, and probably make it a sub unless you can roll all off those into a simple.  
T

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**From:** Tuschen, Terry  
**Sent:** Thursday, April 30, 2009 1:19 PM  
**To:** Champagne, Rick  
**Cc:** Williams, Ritch; Tuschen, Terry  
**Subject:** FW: SB-31 UPMIFA

Rick, also meant and forgot to add that draft the same so it can be used in an Assembly bill.  
Thanks a lot for your help!  
Terry

---

**From:** Williams, Ritch  
**Sent:** Thursday, April 30, 2009 1:17 PM  
**To:** Tuschen, Terry  
**Subject:** RE: SB-31 UPMIFA

Thanks for taking care of that, Terry. Can you just ask Rick to draft the amendment so that it can be used on the Assembly bill as well? He might do that on his own, but I'm not sure. Some do, some don't. Thanks.

### Ritch Williams

*Clerk, Committee on Insurance*  
Office of Rep. David Cullen  
216 North, State Capitol  
(608) 267-9836

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apply to different types of nonprofit organizations. The same rules govern all under UPMIFA.

WBA does have some recommended changes and we would ask that the bill be amended with the following changes:

1. Delete section 112.11(2)(e)2. - "A fund held for an institution by a trustee that is not an institution." Wisconsin corporate trustees desire to have this law apply in the event they are acting as trustee of an Institutional fund.

2. Increase the dollar limit in 112(6)(d)(1) to \$100,000.

507  
A number of other states have increased the \$25,000 limit in the bill. Virginia increased the limit to \$250,000. Wisconsin corporate trustees believe a fund becomes uneconomical to administer if the balance drops below \$100,000.

3. Add a section to the bill that also revises Wisconsin statute section 615.10(5), regarding investments of a charitable gift annuity reserve. While UPMIFA does not apply to charitable gift annuities (section 112.11(1)(e), 3. exempts funds in which a beneficiary that is not an institution has an interest,) the general purpose of this new law is to update the law on institutional charitable funds and adopt the prudent investor standard. Current Wisconsin law imposes a more restrictive investment standard on charitable gift annuities. Many Wisconsin charitable institutions offer charitable gift annuity programs, so it would make sense at this time to update the investment standards that apply to charitable gift annuities as well as all other charitable institution funds. The charitable gift annuity investment rules were last updated in 1975, before the most enactment of the Uniform Prudent Investor Act (NCCUSL promulgated the most version of the prudent investor act in 1994.) All states other than Arkansas, California, and Florida apply the prudent investor standard to charitable gift annuities. WBA recommends the following section be added to Senate Bill 31: Revise section 615.10(5) to read as follows: "(5) Investments. Assets of a segregated account under this section shall be invested in accordance with chapter 881."

The Wisconsin Bankers Association respectfully asks for your consideration to these changes.

*Michael Semmann is the Director Government Relations for the Wisconsin Bankers Association. He can be contacted at (608) 41-1206 or [msemmann@wisbank.com](mailto:msemmann@wisbank.com).*

Monday AM

ASA  
to

LRB 3005311

2009 ASSEMBLY BILL 58

RAC:K

February 17, 2009 - Introduced by Representatives CULLEN, FIELDS, STONE, DAVIS, SMITH, ZEPNICK, TURNER, BERCEAU, A. OTT, KAUFERT, KESTELL, BENEDICT, TOWNSEND and SHILLING, cosponsored by Senators RISSER, LEHMAN, COWLES, PLALE, LASSA, MILLER, ROBSON, TAYLOR and WIRCH. Referred to Committee on Financial Institutions.

- reyn  
col

1 AN ACT *to repeal* 112.10; *to amend* 25.15 (3), 43.58 (7) (b) and 881.01 (2) (a); and  
2 *to create* 112.11 of the statutes; **relating to:** the Uniform Prudent  
3 Management of Institutional Funds Act, as approved by the National  
4 Conference of Commissioners on Uniform State Laws.

and investment standards for assets in accounts for gift annuities ✓

Analysis by the Legislative Reference Bureau

Currently, the management and investment of assets in funds held by institutions that are organized and operated exclusively for educational, religious, charitable, or other eleemosynary purposes, or a governmental organization to the extent that it holds funds exclusively for any of these purposes, is governed by the Uniform Management of Institutional Funds Act (UMIFA). This act, approved and recommended by the National Conference of Commissioners on Uniform State Laws (NCCUSL), was enacted into Wisconsin law in 1976.

This bill replaces UMIFA with the Uniform Prudent Management of Institutional Funds Act (UPMIFA), as approved and recommended by NCCUSL in 2006. Significantly, UPMIFA updates the prudence standard established in UMIFA to govern the management and investment of the above-mentioned funds, providing that one of the enumerated prudence factors is the preservation of the funds, a factor not contained in UMIFA. UPMIFA applies to funds held by institutions exclusively for charitable purposes. A charitable purpose under UPMIFA specifically means the relief of poverty, the advancement of education or religion, the promotion of health, the promotion of a governmental purpose, or any other purpose, the achievement of which is beneficial to the community.



**ASSEMBLY BILL 58**

With respect to the management and investment of assets in these funds, UPMIFA requires those who manage and invest assets to do all of the following:

1. Consider the charitable purposes of the institution and the purposes of the institutional fund.
2. Manage and invest the fund in good faith and with the care an ordinarily prudent person in a like position would exercise under similar circumstances.
3. Incur only costs that are appropriate and reasonable in relation to the assets, the purposes of the institution, and the skills available to the institution.
4. Make a reasonable effort to verify facts relevant to the management and investment of the fund.
5. Generally consider general economic conditions; the possible effect of inflation or deflation; the expected tax consequences, if any, of investment decisions or strategies; the role that each investment or course of action plays within the overall investment portfolio of the fund; the expected total return from income and the appreciation of investments; other resources of the institution; the needs of the institution and the fund to make distributions and to preserve capital; and an asset's special relationship or special value, if any, to the charitable purposes of the institution.

Further, with respect to endowment funds held by these institutions, UPMIFA authorizes an institution to appropriate for expenditure or accumulate so much of an endowment fund as the institution determines is prudent for the uses, benefits, purposes, and duration for which the endowment fund is established. In making a determination to appropriate or accumulate, an institution must act in good faith, with the care that an ordinarily prudent person in a like position would exercise under similar circumstances, and must consider, if relevant, the duration and preservation of the endowment fund; the purposes of the institution and the endowment fund; general economic conditions; the possible effect of inflation or deflation; the expected total return from income and the appreciation of investments; other resources of the institution; and the investment policy of the institution.

*The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:*

1           **SECTION 1.** 25.15 (3) of the statutes is amended to read:

2           25.15 (3) EXEMPTION. ~~Section~~ Sections 112.11 and 881.01 ~~does~~ do not apply to  
3 investments by the board.

4           **SECTION 2.** 43.58 (7) (b) of the statutes is amended to read:

5           43.58 (7) (b) If a gift, bequest, or endowment is made to any public library, the  
6 library board may pay or transfer the gift, bequest, or endowment, or its proceeds,

**ASSEMBLY BILL 58**

1 to the treasurer of the municipality or county in which the public library is situated;  
2 may entrust the gift, bequest, or endowment to a public depository under ch. 34; may  
3 pay or transfer the gift, bequest, or endowment to the library board's financial  
4 secretary; or may pay or transfer the gift, bequest, or endowment to a charitable  
5 organization, described in section 501 (c) (3) of the Internal Revenue Code and  
6 exempt from federal income tax under section 501 (a) of the Internal Revenue Code,  
7 the purpose of which is providing financial or material support to the public library.  
8 A payment or transfer of a gift, bequest, or endowment by a library board to a  
9 charitable organization described in this paragraph made prior to March 19, 2008,  
10 is not invalid as lacking statutory authority to make the payment or transfer. If the  
11 library board pays or transfers the gift, bequest, or endowment to the financial  
12 secretary, the financial secretary may invest the gift, bequest, or endowment as  
13 permitted under s. 66.0603 (1m) or ~~112.10 (4)~~ 112.11 (3); or may delegate investment  
14 authority for the gift, bequest, or endowment as permitted under s. 66.0603 (2) or  
15 ~~112.10~~ 112.11 (5). The financial secretary shall hold office only during membership  
16 on the library board and shall be elected annually at the same time and in the same  
17 manner as the other officers of the library board.

18 **SECTION 3.** 112.10 of the statutes is repealed.

19 **SECTION 4.** 112.11 of the statutes is created to read:

20 **112.11 Uniform Prudent Management of Institutional Funds Act. (1)**

21 **SHORT TITLE.** This section may be cited as the “Uniform Prudent Management of  
22 Institutional Funds Act.”

23 **(2) DEFINITIONS.** In this section:

24 (a) “Charitable purpose” means the relief of poverty, the advancement of  
25 education or religion, the promotion of health, the promotion of a governmental

**ASSEMBLY BILL 58**

**SECTION 4**

1 purpose, or any other purpose, the achievement of which is beneficial to the  
2 community.

3 (b) "Endowment fund" means an institutional fund or part thereof that, under  
4 the terms of a gift instrument, is not wholly expendable by the institution on a  
5 current basis. "Endowment fund" does not include assets that an institution  
6 designates as an endowment fund for its own use.

7 (c) "Gift instrument" means a record or records, including an institutional  
8 solicitation, under which property is granted to, transferred to, or held by an  
9 institution as an institutional fund.

10 (d) "Institution" means any of the following:

11 1. A person, other than an individual, organized and operated exclusively for  
12 charitable purposes.

13 2. A government or governmental subdivision, agency, or instrumentality, to  
14 the extent that it holds funds exclusively for a charitable purpose.

15 3. A trust that had both charitable and noncharitable interests, after all  
16 noncharitable interests have terminated.

17 (e) "Institutional fund" means a fund held by an institution exclusively for  
18 charitable purposes, but does not include any of the following:

19 1. Program-related assets.

20 ~~2. A fund held for an institution by a trustee that is not an institution.~~

21 ~~3. A fund in which a beneficiary that is not an institution has an interest, other~~  
22 than an interest that could arise upon violation or failure of the purposes of the fund.

23 (f) "Person" means an individual, corporation, business trust, estate, trust,  
24 partnership, limited liability company, association, joint venture, public corporation,

**ASSEMBLY BILL 58**

1 government or governmental subdivision, agency, or instrumentality, or any other  
2 legal or commercial entity.

3 (g) “Program-related asset” means an asset held by an institution primarily  
4 to accomplish a charitable purpose of the institution and not primarily for  
5 investment.

6 (h) “Record” means information that is inscribed on a tangible medium or that  
7 is stored in an electronic or other medium and is retrievable in perceivable form.

8 **(3) STANDARD OF CONDUCT IN MANAGING AND INVESTING AN INSTITUTIONAL FUND.**

9 (a) Subject to the intent of a donor expressed in a gift instrument, an institution, in  
10 managing and investing an institutional fund, shall consider the charitable purposes  
11 of the institution and the purposes of the institutional fund.

12 (b) In addition to complying with the duty of loyalty imposed by law other than  
13 this section, each person responsible for managing and investing an institutional  
14 fund shall manage and invest the fund in good faith and with the care an ordinarily  
15 prudent person in a like position would exercise under similar circumstances.

16 (c) In managing and investing an institutional fund, an institution:

17 1. May incur only costs that are appropriate and reasonable in relation to the  
18 assets, the purposes of the institution, and the skills available to the institution.

19 2. Shall make a reasonable effort to verify facts relevant to the management  
20 and investment of the fund.

21 (d) An institution may pool 2 or more institutional funds for purposes of  
22 management and investment.

23 (e) Except as otherwise provided by a gift instrument, the following rules apply:

24 1. In managing and investing an institutional fund, the following factors, if  
25 relevant, shall be considered:

**ASSEMBLY BILL 58****SECTION 4**

1 a. General economic conditions.

2 b. The possible effect of inflation or deflation.

3 c. The expected tax consequences, if any, of investment decisions or strategies.

4 d. The role that each investment or course of action plays within the overall  
5 investment portfolio of the fund.

6 e. The expected total return from income and the appreciation of investments.

7 f. Other resources of the institution.

8 g. The needs of the institution and the fund to make distributions and to  
9 preserve capital.

10 h. An asset's special relationship or special value, if any, to the charitable  
11 purposes of the institution.

12 2. Management and investment decisions about an individual asset shall not  
13 be made in isolation but rather in the context of the institutional fund's portfolio of  
14 investments as a whole and as a part of an overall investment strategy having risk  
15 and return objectives reasonably suited to the fund and to the institution.

16 3. Except as otherwise provided by law other than this section, an institution  
17 may invest in any kind of property or type of investment consistent with this section.

18 4. An institution shall diversify the investments of an institutional fund unless  
19 the institution reasonably determines that, because of special circumstances, the  
20 purposes of the fund are better served without diversification.

21 5. Within a reasonable time after receiving property, an institution shall make  
22 and carry out decisions concerning the retention or disposition of the property or to  
23 rebalance a portfolio, in order to bring the institutional fund into compliance with the  
24 purposes, terms, and distribution requirements of the institution as necessary to  
25 meet other circumstances of the institution and the requirements of this section.

**ASSEMBLY BILL 58**

1           6. A person that has special skills or expertise, or is selected in reliance upon  
2 the person's representation that the person has special skills or expertise, has a duty  
3 to use those skills or that expertise in managing and investing institutional funds.

4           **(4)** APPROPRIATION FOR EXPENDITURE OR ACCUMULATION OF ENDOWMENT FUND;  
5 RULES OF CONSTRUCTION. (a) Subject to the intent of a donor expressed in the gift  
6 instrument, an institution may appropriate for expenditure or accumulate so much  
7 of an endowment fund as the institution determines is prudent for the uses, benefits,  
8 purposes, and duration for which the endowment fund is established. Unless stated  
9 otherwise in the gift instrument, the assets in an endowment fund are  
10 donor-restricted assets until appropriated for expenditure by the institution. In  
11 making a determination to appropriate or accumulate, the institution shall act in  
12 good faith, with the care that an ordinarily prudent person in a like position would  
13 exercise under similar circumstances, and shall consider, if relevant, the following  
14 factors:

- 15           1. The duration and preservation of the endowment fund.
- 16           2. The purposes of the institution and the endowment fund.
- 17           3. General economic conditions.
- 18           4. The possible effect of inflation or deflation.
- 19           5. The expected total return from income and the appreciation of investments.
- 20           6. Other resources of the institution.
- 21           7. The investment policy of the institution.

22           (b) To limit the authority to appropriate for expenditure or accumulate under  
23 par. (a), a gift instrument shall specifically state the limitation.

24           (c) Terms in a gift instrument designating a gift as an endowment, or a direction  
25 or authorization in the gift instrument to use only "income," "interest," "dividends,"

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1 or “rents, issues, or profits,” or “to preserve the principal intact,” or words of similar  
2 import:

3 1. Create an endowment fund of permanent duration, unless other language  
4 in the gift instrument limits the duration or purpose of the fund.

5 2. Do not otherwise limit the authority to appropriate for expenditure or  
6 accumulate under par. (a).

7 **(5) DELEGATION OF MANAGEMENT AND INVESTMENT FUNCTIONS.** (a) Subject to any  
8 specific limitation set forth in a gift instrument or in law other than this section, an  
9 institution may delegate to an external agent the management and investment of an  
10 institutional fund to the extent that an institution could prudently delegate under  
11 the circumstances. An institution shall act in good faith, with the care that an  
12 ordinarily prudent person in a like position would exercise under similar  
13 circumstances, in all of the following:

14 1. Selecting an agent.

15 2. Establishing the scope and terms of the delegation, consistent with the  
16 purposes of the institution and the institutional fund.

17 3. Periodically reviewing the agent’s actions in order to monitor the agent’s  
18 performance and compliance with the scope and terms of the delegation.

19 (b) In performing a delegated function, an agent owes a duty to the institution  
20 to exercise reasonable care to comply with the scope and terms of the delegation.

21 (c) An institution that complies with par. (a) is not liable for the decisions or  
22 actions of an agent to which the function was delegated.

23 (d) By accepting delegation of a management or investment function from an  
24 institution that is subject to the laws of this state, an agent submits to the

**ASSEMBLY BILL 58**

1 jurisdiction of the courts of this state in all proceedings arising from or related to the  
2 delegation or the performance of the delegated function.

3 (e) An institution may delegate management and investment functions to its  
4 committees, officers, or employees as authorized by law of this state other than this  
5 section.

6 **(6) RELEASE OR MODIFICATION OF RESTRICTIONS ON MANAGEMENT, INVESTMENT, OR**  
7 **PURPOSE.** (a) If the donor consents in a record, an institution may release or modify,  
8 in whole or in part, a restriction contained in a gift instrument on the management,  
9 investment, or purpose of an institutional fund. A release or modification may not  
10 allow a fund to be used for a purpose other than a charitable purpose of the  
11 institution.

12 (b) The court, upon application of an institution, may modify a restriction  
13 contained in a gift instrument regarding the management or investment of an  
14 institutional fund if the restriction has become impracticable or wasteful, if it  
15 impairs the management or investment of the fund, or if, because of circumstances  
16 not anticipated by the donor, a modification of a restriction will further the purposes  
17 of the fund. The institution shall notify the attorney general of the application, and  
18 the attorney general shall be given an opportunity to be heard. To the extent  
19 practicable, any modification must be made in accordance with the donor's probable  
20 intention.

21 (c) If a particular charitable purpose or a restriction contained in a gift  
22 instrument on the use of an institutional fund becomes unlawful, impracticable,  
23 impossible to achieve, or wasteful, the court, upon application of an institution, may  
24 modify the purpose of the fund or the restriction on the use of the fund in a manner  
25 consistent with the charitable purposes expressed in the gift instrument. The



1 institution shall notify the attorney general of the application, and the attorney  
2 general shall be given an opportunity to be heard.

3 (d) If an institution determines that a restriction contained in a gift instrument  
4 on the management, investment, or purpose of an institutional fund is unlawful,  
5 impracticable, impossible to achieve, or wasteful, the institution, 60 days after  
6 notification to the attorney general, may release or modify the restriction, in whole  
7 or part, if all of the following occur:

8 1. The institutional fund subject to the restriction has a total value of less than

9 ~~\$25,000~~ - \$75,000 ✓

10 2. More than 20 years have elapsed since the fund was established.

11 3. The institution uses the property in a manner consistent with the charitable  
12 purposes expressed in the gift instrument.

13 (7) REVIEWING COMPLIANCE. Compliance with this section is determined in light  
14 of the facts and circumstances existing at the time a decision is made or action is  
15 taken, and not by hindsight.

16 (8) APPLICATION TO EXISTING INSTITUTIONAL FUNDS. This section applies to  
17 institutional funds existing on or established after the effective date of this  
18 subsection .... [LRB inserts date]. As applied to institutional funds existing on the  
19 effective date of this subsection .... [LRB inserts date], this section governs only  
20 decisions made or actions taken on or after that date.

21 (9) RELATION TO FEDERAL ELECTRONIC SIGNATURES IN GLOBAL AND NATIONAL  
22 COMMERCE ACT. This section modifies, limits, and supersedes the federal Electronic  
23 Signatures in Global and National Commerce Act, 15 USC 7001 et seq., but does not  
24 modify, limit, or supersede section 101 of that act, 15 USC 7001 (a), or authorize

**ASSEMBLY BILL 58**

1 electronic delivery of any of the notices described in section 103 of that act, 15 USC  
2 7003 (b).

3 **(10) UNIFORMITY OF APPLICATION AND CONSTRUCTION.** In applying and construing  
4 this section, consideration shall be given to the need to promote uniformity of the law  
5 with respect to its subject matter among states that enact it.

6 **SECTION 5.** 881.01 (2) (a) of the statutes is amended to read:

7 881.01 (2) (a) Except as provided in s. ~~112.10~~ 112.11 and except as otherwise  
8 provided in par. (b), a fiduciary who invests and manages assets owes a duty to the  
9 beneficiaries to comply with the prudent investor rule set forth in this section.

10 (END)

Insert 11-6

**2009-2010 DRAFTING INSERT  
FROM THE  
LEGISLATIVE REFERENCE BUREAU**

LRBs0053/linsRC  
RAC:.....

**Insert 11-6:**

**SECTION 1.** 615.10 (5)<sup>x</sup> of the statutes is amended to read:

615.10 (5) INVESTMENTS. Assets of a segregated account under this section shall be invested in accordance with ch. 620 881.<sup>✓</sup>

**History:** 1975 c. 374, 421.

**SECTION 2.** 620.25 (2)<sup>x</sup> of the statutes is amended to read:

620.25 (2) This section does not apply to ~~ss.~~ 234.26<sup>✓</sup> and 615.10.

**History:** 1979 c. 279.