Received By: tdodge

2009 DRAFTING REQUEST

Assembly Amendment (AA-SB513)

Received: 04/12/2010

Wanted	: Today				Companion to LRB: a2133				
For: Louis Molepske Jr (608) 267-9649 May Contact:					By/Representing: Kathy Farnsworth Drafter: tdodge				
					Extra Copies:				
Submit	via email: YES								
Request	er's email:	Rep.Molep	ske@legis.v	wisconsin.go	v				
Carbon	copy (CC:) to:								
Pre To	pic:								
No spec	rific pre topic gi	ven							
Topic:									
Adding	informed consu	mer disclosure	requirement	ts					
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Vers.	Drafted	Reviewed	Typed	Proofed	Submitted	<u>Jacketed</u>	Required		
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									May Contact:					Drafter: tdodge			
									Subject: Insurance - other insurance					Addl. Drafters:			
					Extra Copies:												
Submit	via email: YE	ES															
Request	er's email:	Rep.Moleps	ske@legis.v	visconsin.go	v												
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FE Sent	For:		*	<end></end>													

Dodge, Tamara

From:

Farnsworth, Kathy

Sent:

Sunday, April 11, 2010 11:24 AM

To:

Dodge, Tamara

Cc:

'Jason Johns'; 'Susie Schooff'; Rep.Molepske; 'molepskelaw@gmail.com'

Subject:

RE: Drafting request

Importance:

High

I've just received the following email from the Asm Insurance Committee Clerk:

"I wanted to let you know that if there are amendments being drafted to the life settlements legislation (STOLI bill) please have them drafted to Senate Bill 513. The Committee on Insurance will be taking up that bill on Tuesday in lieu of Assembly Bill 758.

Also, a notice will be forthcoming to all committee members regarding Representative Cullen's plans for an Executive Session on Tuesday, April 13th, immediately upon adjournment of Assembly session. Thanks."

Given that new information, will you please also draft an assembly amendment to SB 513 per the information shared with you on Friday. Sorry to not have known this earlier.

Kathy Farnsworth
Office of Representative Louis J. Molepske, Jr.
Chair-Committee on Jobs, the Economy and Small Business
State Capitol
P. O. Box 8953
Madison, WI 53708-8953
608.267.9649
888.534.0071
kathy.farnsworth@legis.wisconsin.gov

From: Rep.Molepske

Sent: Friday, April 09, 2010 3:01 PM

To: Dodge, Tamara

Cc: Farnsworth, Kathy; 'Jason Johns'; Susie Schooff

Subject: Drafting request

Importance: High

Please draft an amendment to AB 758 per the attached information. If you have questions about this please feel free to contact either Jason Johns (608) 255-5522 or Susie Schoof (608.256.7701)

The deadline for needing this is Monday mid-day as the Executive Session to consider this bill and amendments is scheduled for TU, 4/13 upon completion of session.

Thank you Tammy for your help on other bills, and thank you in advance for your assistance with this one too.

<< File: drafting instructions for Informed Consumer Disclosure Language.doc >>

Louis J. Molepske, Jr.
Chair-Committee on Jobs, the Economy and Small Business
State Capitol
P. O. Box 8953
Madison, WI 53708-8953
608.267.9649
888.534.0071

Staff contact: 'kathy.farnsworth@legis.wisconsin.gov

(9m) p37 ins. after In 14

Informed Consumer Disclosure Language:

Disclosures by insurer to owner

- (1) The commissioner shall develop a notice, promulgated by rule, to appraise the owner of a policy of life insurance in this state of his or her rights as an owner of a life insurance policy. The document shall be made available at no cost to insurance companies and life insurance producers and written in lay terms.
- (2) The document shall advise the consumer:
- (A) That life insurance is a critical part of a broader financial plan;
- (B) That alternatives to lapse or surrender of the policy exist;
- (C) A general description of life settlements and the life settlement transaction in this state; and
- (D) A general description of other common products and services that may be available to owners of life insurance prior to the time of the lapse or surrender of a policy.
- (E) A statement that advises recipients of such notice that life insurance, life settlements or any of the products or services described in the notice may or may not be available depending on a number of circumstances, including the age and health status of the insured or the terms of a life insurance policy and that owners of life insurance are encouraged to contact their financial advisor, agent or broker to seek further advice and assistance.
- (2) With respect to each policy issued by an insurance company, the insurance company shall provide the notice developed pursuant to (1) of this subsection to an owner of an individual life insurance policy, when the insured person under such policy is age sixty or older, or terminally ill or chronically ill, at the time of each of the following:
- (A) When a life insurance company receives from such an owner a request to surrender, in whole or in part, an individual policy;
- (B) When a life insurance company receives from such an owner a request to receive an accelerated death benefit under an individual policy;
- (C) When a life insurance company sends to such an owner all notices of lapse of an individual policy; or
- (D) At any other time that the commissioner may be prescribed by rule.
- (3) In addition to the conditions set forth in subsection (2) of this section establishing the circumstances under which the notice to be provided pursuant to this section shall be made, the commissioner may, pursuant to rule, establish that such notice be made only with respect to policies with a net death benefit that is \$100,000 or greater, provided, further, that the commissioner finds that such additional condition is in the best interest of the citizens of the Commonwealth and does not discriminate against owners of life insurance based on such

factors including, but not limited to, race, religion, color, national origin, age, disability, sexual orientation, familial/marital status or economic means.



State of Misconsin 2009 - 2010 LEGISLATURE

In 4/12/10 Putodas

LRBa2136?

PRELIMINARY DRAFT - NOT READY FOR INTRODUCTION

ASSEMBLY AMENDMENT,

TO 2009 SENATE BILL 513

Which

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At the locations indicated, amend the bill as follows:

1. Page 37, line 14: after that line insert:

"(9m) DISCLOSURES BY INSURER TO OWNER. (a) The commissioner shall develop, by rule, a notice to inform an owner, in writing and in language understandable to an average owner, of his or her rights as an owner of a policy. The commissioner shall make the notice available at no cost to insurers and insurance intermediaries.

- (b) The notice under par. (a) shall contain all of the following:
- 1. Advice to the owner that life insurance is a critical part of a broader financial plan.
 - 2. Advice that alternatives to lapse or surrender of the policy exist.
- 3. A general description of life settlements and the life settlement transaction
 in this state.

4. A general description of other products and services that may be available 1 2 to an owner before the lapse or surrender of a policy. 5. A statement advising owners that life insurance, life settlements, or any of 3 the products or services described in the notice may or may not be available 4 depending on a number of circumstances, including the age and health status of the 5 insured or the terms of a policy and that owners of life insurance are encouraged to 6 7 contact their financial advisor, agent, or broker to seek further advice and assistance. (c) An insurer shall provide the notice developed under par. (a) to an owner at 8 all of the following times, if the insured under the policy is 60 years of age or older, 9 terminally ill, or chronically ill: 10 1. When the insurer receives from the owner a request to surrender, in whole 11 12 or in part, an individual policy. 2. When the insurer receives from the owner a request to receive an accelerated 13 14 death benefit under an individual policy. 3. When the insurer sends to the owner any notice of lapse of an individual 15 16 policy. a 4. At any time the commissioner prescribes by rule. 17 (6) The commissioner may establish, by rule, a condition that the notice under 18 par. (b) is required to be made only to owners of policies with a net death benefit of 19 20 \$100,000 or more, if the commissioner finds all of the following: 1. That the condition is in the best interest of the residents of the state. 21

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disability, sexual orientation, family or marital status, or economic status.".

2. That the condition does not discriminate against owners of life insurance,

including discrimination on the basis of race, religion, color, national origin, age,