

2013 DRAFTING REQUEST

Bill

Received: 1/23/2013 Received By: mkunkel
 Wanted: Today Same as LRB: -0882
 For: Luther Olsen (608) 266-0751 By/Representing: Amy Harriman
 May Contact: Drafter: mkunkel
 Subject: Trade Regulation - other Addl. Drafters:
 Extra Copies: MPG

Submit via email: YES
 Requester's email: Sen.Olsen@legis.wisconsin.gov
 Carbon copy (CC) to:

Pre Topic:

No specific pre topic given

Topic:

Regulation of exterior residential contractors

Instructions:

See attached

Drafting History:

<u>Vers.</u>	<u>Drafted</u>	<u>Reviewed</u>	<u>Typed</u>	<u>Proofed</u>	<u>Submitted</u>	<u>Jacketed</u>	<u>Required</u>
/1	mkunkel 1/23/2013	jdyer 1/24/2013	rschluet 1/24/2013	_____	sbasford 1/24/2013	srose 3/4/2013	

FE Sent For:

<END>

NOT
NEEDED

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/1	mkunkel 1/23/2013	jdyer 1/24/2013	rschluet 1/24/2013	_____	sbasford 1/24/2013	mbarman 1/24/2013	

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/1	mkunkel	1/24 jld		==			

FE Sent For:

<END>

Kunkel, Mark

From: Harriman, Amy
Sent: Wednesday, January 23, 2013 12:43 PM
To: Kunkel, Mark
Subject: Companion Bill Draft
Attachments: LRB 08821.pdf

Mark-

I just left you a voicemail in regards to drafting a Senate companion bill to LRB 008821 relating to contracting with residential contractors.

Please let me know if you have any questions or run or if I have not done this right.

Thanks,

Amy Harriman

Senator Luther Olsen

14th Senate District

608-266-0751

amy.harriman@legis.wisconsin.gov



State of Wisconsin
2013 - 2014 LEGISLATURE



LRB-0882/1
MDK/ldm

NOTE

2013 BILL

keep -13011

SOON
IN 1-23

X

Regen

1 AN ACT to create 100.65 of the statutes; relating to: contracting with residential
2 contractors.

Analysis by the Legislative Reference Bureau

This bill prohibits a contractor from promising to pay or rebate all or any portion of a property insurance deductible as an incentive for entering into certain contracts with a "consumer," which the bill defines as an owner or possessor of residential property containing four dwelling units or less. The contracts that are subject to the bill are written or oral contracts for doing any of the following activities: 1) repairing or replacing a roof system; or 2) performing any other exterior repair, replacement, construction, or reconstruction of the residential property.

The bill also allows such a consumer to cancel a written contract with a contractor for the above activities if all or part of the activities is to be paid under a property insurance policy and the insured receives written notice from the insurer that all or any part of the claim or contract is not a covered loss under the policy. The bill permits a consumer to make such a cancellation prior to the end of the fifth business day after the insured receives the written notice from the insurer. Also, the consumer must give the contractor a written notice of cancellation by personal delivery or first class mail. The bill provides that the written notice of cancellation is sufficient if the consumer uses a form specified in the bill or provides other written notice indicating the consumer's intent not to be bound by the contract. Within ten days after a contractor receives the written notice of cancellation, the bill requires the contractor to return to the consumer any payment, deposit, and note or other evidence of indebtedness related to the contract. However, if the contractor has

BILL

performed any emergency services that the consumer has acknowledged in writing to be necessary to prevent damage to the residential property, the bill provides that the contractor is entitled to the reasonable value of those services.

The bill also does the following:

1. Requires a contractor to furnish a written statement to a consumer prior to entering into a contract for the above activities that describes the bill's provisions allowing a consumer to cancel the contract.

2. Prohibits a contractor from representing or negotiating on behalf of a consumer, as defined in the bill, with respect to any insurance claim related to the above activities.

3. Specifies that a violation of the bill is an unfair trade practice that is subject to the enforcement authority of the Department of Agriculture, Trade and Consumer Protection (DATCP) under current law.

4. Subjects a person who violates the bill to a fine of not more than \$200, imprisonment in the county jail for not more than six months, or both, which are penalties that apply to certain other violations of current law enforced by DATCP.

The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

1 **SECTION 1.** 100.65 of the statutes is created to read:

2 **100.65 Residential contractors.** (1) In this section:

3 (a) "Consumer" means an owner or possessor of residential real estate.

4 (b) "Dwelling unit" means a structure or that part of a structure that is used
5 or intended to be used for human habitation.

6 (c) "Promise to pay or rebate" includes granting any allowance or offering any
7 discount against fees to be charged or paying a consumer any form of compensation,
8 gift, prize, bonus, coupon, credit, referral fee, or any other item of monetary value.

9 (d) "Residential contractor" means a person who enters into a written or oral
10 contract with a consumer to repair or replace a roof system or to perform any other
11 exterior repair, replacement, construction, or reconstruction of residential real
12 estate.

BILL

1 (e) “Residential real estate” means residential property containing 4 dwelling
2 units or less.

3 (f) “Roof system” includes roof coverings, roof sheathing, roof weatherproofing,
4 and insulation.

5 (2) No residential contractor may, including in any advertisement, promise to
6 pay or rebate all or any portion of a property insurance deductible as an incentive to
7 a consumer entering into a written or oral contract with the residential contractor
8 to repair or replace a roof system or to perform any other exterior repair,
9 replacement, construction, or reconstruction of residential real estate.

10 (3) Before entering into a written contract with a consumer to repair or replace
11 a roof system or to perform any other exterior repair, replacement, construction, or
12 reconstruction of residential real estate, a residential contractor shall do all of the
13 following:

14 (a) Furnish the consumer with a statement in boldface type of a minimum size
15 of 10 point in substantially the following form:

16 You may cancel this contract at any time before midnight on the fifth business
17 day after you have received written notice from your insurer that all or any part of
18 the claim or contract is not a covered loss under the property insurance policy. See
19 the attached notice of cancellation form for an explanation of this right.

20 (b) Furnish the consumer a completed form in duplicate that is attached to the
21 contract, is easily detachable, and contains, in boldface type of a minimum size of 10
22 point, the following statement:

23 **NOTICE OF CANCELLATION**

24 If you are notified by your insurer that all or any part of the claim or contract
25 is not a covered loss under the property insurance policy, you may cancel the contract

BILL

1 by personal delivery or by mailing by 1st class mail a signed and dated copy of this
2 cancellation notice or other written notice to (name of contractor) at (contractor's
3 business address) at any time before midnight on the fifth business day after you
4 have received the notice from your insurer. If you cancel the contract, any payments
5 made by you under the contract, except for certain emergency work already
6 performed by the contractor, will be returned to you within 10 business days
7 following receipt by the contractor of your cancellation notice.

8 I CANCEL THIS CONTRACT

9 Date

10 Customer's signature

11 (4) A consumer who enters into a written contract with a residential contractor
12 to repair or replace a roof system or to perform any other exterior repair,
13 replacement, construction, or reconstruction of residential real estate all or part of
14 which is to be paid under a property insurance policy may cancel that contract prior
15 to the end of the 5th business day after the insured receives written notice from the
16 insurer that all or any part of the claim or contract is not a covered loss under the
17 property insurance policy. The consumer shall give the residential contractor
18 written notice of cancellation by personal delivery of the notice or by 1st class mail
19 to the residential contractor's address stated in the contract. If the notice is given
20 by mail, the notice shall be postmarked before midnight of the 5th business day after
21 the insured receives written notice from the insurer of the denial of the claim. The
22 notice shall be sufficient if the consumer uses of the notice of cancellation form in sub.
23 (3) (b) or provides other written notice that indicates the consumer's intent not to be
24 bound by the contract.

BILL

1 (5) Within 10 days after a residential contractor receives a cancellation notice
2 under sub. (4), the residential contractor shall return to the consumer any payments
3 made, any deposits made, and any note or other evidence of indebtedness related to
4 the contract. However, if the residential contractor has performed any emergency
5 services, acknowledged by the consumer in writing to be necessary to prevent
6 damage to the residential real estate, the residential contractor shall be entitled to
7 the reasonable value of those services.

8 (6) Any provision in a written contract with a residential contractor to repair
9 or replace a roof system or to perform any other exterior repair, replacement,
10 construction, or reconstruction of residential real estate that requires the payment
11 of any fee for anything except emergency services under sub. (5) is not enforceable
12 against the consumer who has cancelled the contract under sub. (4).

13 (7) No residential contractor may represent or offer or advertise to represent
14 a consumer or negotiate or offer or advertise to negotiate on behalf of a consumer with
15 respect to any insurance claim related to the repair or replacement of a roof system
16 or to the exterior repair, replacement, construction, or reconstruction of residential
17 real estate.

18 (8) It is an unfair trade practice under s. 100.20 for a residential contractor to
19 violate any provision of this section.

20 **SECTION 2. Initial applicability.**

21 (1) This act first applies to contracts that are entered into on the effective date
22 of this subsection.

23 **SECTION 3. Effective date.**

BILL

1 (1) This act takes effect on the first day of the 3rd month beginning after
2 publication.

3

(END)

d-note
↓

DRAFTER'S NOTE
FROM THE
LEGISLATIVE REFERENCE BUREAU

LRB-1301/1dn

MDK: n:...

date

jld

Sen. Olsen:

This is a companion to LRB-0882/1. ✓

Mark D. Kunkel
Senior Legislative Attorney
Phone: (608) 266-0131
E-mail: mark.kunkel@legis.wisconsin.gov

**DRAFTER'S NOTE
FROM THE
LEGISLATIVE REFERENCE BUREAU**

LRB-1301/1dn
MDK:jld:rs

January 24, 2013

Sen. Olsen:

This is a companion to LRB-0882/1.

Mark D. Kunkel
Senior Legislative Attorney
Phone: (608) 266-0131
E-mail: mark.kunkel@legis.wisconsin.gov

Barman, Mike

From: Pettack, Dee
Sent: Thursday, January 24, 2013 11:34 AM
To: LRB.Legal
Subject: Draft Review: LRB -1301/1 Topic: Regulation of exterior residential contractors

Please Jacket LRB -1301/1 for the SENATE.



Luther S. Olsen
State Senator
14th District

I made a mistake putting
the Representatives on the
left rather than the
right. Could we please
get new bill folder jackets
for these?

Thank you.

Amy Harriman

State Capitol • P.O. Box 7882 • Madison, WI 53707-7882
Office: 608-266-0751 • Fax: 608-267-4350 • Toll-free: 1-800-991-5541
E-mail: sen.olsen@legis.state.wi.us

13 - 1301 and

13 - 1325

re-jacketed
per this
request by SR
3/4/13