

### Fiscal Estimate - 2013 Session

Original     
  Updated     
  Corrected     
  Supplemental

<b>LRB Number</b> <b>13-3446/1</b>	<b>Introduction Number</b> <b>SB-365</b>						
<b>Description</b> Coverage of certain individuals engaged in sales activity outside a permanent retail establishment under the unemployment insurance law							
<b>Fiscal Effect</b>  <b>State:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> No State Fiscal Effect</li> <li><input type="checkbox"/> Indeterminate                             <ul style="list-style-type: none"> <li><input type="checkbox"/> Increase Existing Appropriations</li> <li><input type="checkbox"/> Decrease Existing Appropriations</li> <li><input type="checkbox"/> Create New Appropriations</li> </ul> </li> <li><input type="checkbox"/> Increase Existing Revenues</li> <li><input type="checkbox"/> Decrease Existing Revenues</li> <li><input checked="" type="checkbox"/> Increase Costs - May be possible to absorb within agency's budget                             <ul style="list-style-type: none"> <li><input type="checkbox"/> Yes      <input checked="" type="checkbox"/> No</li> </ul> </li> <li><input type="checkbox"/> Decrease Costs</li> </ul>							
<b>Local:</b> <ul style="list-style-type: none"> <li><input type="checkbox"/> No Local Government Costs</li> <li><input type="checkbox"/> Indeterminate</li> </ul> <table style="width: 100%; border: none;"> <tr> <td style="width: 33%;">                             1. <input type="checkbox"/> Increase Costs                                 <input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory                         </td> <td style="width: 33%;">                             3. <input type="checkbox"/> Increase Revenue                                 <input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory                         </td> <td style="width: 33%; vertical-align: top;">                             5. Types of Local Government Units Affected  <input type="checkbox"/> Towns      <input type="checkbox"/> Village      <input type="checkbox"/> Cities  <input type="checkbox"/> Counties      <input type="checkbox"/> Others  <input type="checkbox"/> School Districts      <input type="checkbox"/> WTCS Districts                         </td> </tr> <tr> <td>                             2. <input type="checkbox"/> Decrease Costs                                 <input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory                         </td> <td>                             4. <input type="checkbox"/> Decrease Revenue                                 <input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory                         </td> <td></td> </tr> </table>		1. <input type="checkbox"/> Increase Costs <input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory	3. <input type="checkbox"/> Increase Revenue <input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory	5. Types of Local Government Units Affected <input type="checkbox"/> Towns <input type="checkbox"/> Village <input type="checkbox"/> Cities <input type="checkbox"/> Counties <input type="checkbox"/> Others <input type="checkbox"/> School Districts <input type="checkbox"/> WTCS Districts	2. <input type="checkbox"/> Decrease Costs <input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory	4. <input type="checkbox"/> Decrease Revenue <input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory	
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<b>Agency/Prepared By</b> DWD/ Christopher McElgunn (608) 267-6969	<b>Authorized Signature</b> Jonathan Barry (608) 267-3200	<b>Date</b> 10/25/2013					

## Fiscal Estimate Narratives

DWD 10/25/2013

LRB Number	13-3446/1	Introduction Number	SB-365	Estimate Type	Original
<b>Description</b> Coverage of certain individuals engaged in sales activity outside a permanent retail establishment under the unemployment insurance law					

### Assumptions Used in Arriving at Fiscal Estimate

SB365 modifies the direct seller exclusion to codify Federal direct seller employer standards.

Currently, Wisconsin has identified 66 direct seller employers. If a claimant reports working for an employer previously identified as a direct seller, the wages are assumed to be excluded.

Since this proposal broadens the definition of who could be considered a direct seller, it is possible that more employers may meet this definition, thus more employers would be excluded from UI taxes and benefits could not be paid based on the wages earned.

However, the amount of direct seller employers that may be affected is projected to be small. According to their website, the Direct Seller Association has 168 employers, of which 9 are subject employers and 3 have a taxable payroll in Wisconsin. Though more employers may be excluded, very few are currently subject in Wisconsin in the first place. Any change to the direct seller exclusion is expected to have minimal impact to the UI Trust Fund.

Since there is not a UI Trust Fund impact, there would be no state or local employer impact.

### Long-Range Fiscal Implications

N/A

## Fiscal Estimate Worksheet - 2013 Session

Detailed Estimate of Annual Fiscal Effect

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<b>LRB Number</b> 13-3446/1	<b>Introduction Number</b> SB-365	
<b>Description</b> Coverage of certain individuals engaged in sales activity outside a permanent retail establishment under the unemployment insurance law		
<b>I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):</b>  One time administrative costs for development and training is estimated at 257 hours or \$9,970. There are no expected IT costs.		
<b>II. Annualized Costs:</b>	<b>Annualized Fiscal Impact on funds from:</b>	
	Increased Costs	Decreased Costs
<b>A. State Costs by Category</b>		
State Operations - Salaries and Fringes	\$	\$
(FTE Position Changes)		
State Operations - Other Costs		
Local Assistance		
Aids to Individuals or Organizations		
<b>TOTAL State Costs by Category</b>	<b>\$</b>	<b>\$</b>
<b>B. State Costs by Source of Funds</b>		
GPR		
FED		
PRO/PRS		
SEG/SEG-S		
<b>III. State Revenues - Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, etc.)</b>		
	Increased Rev	Decreased Rev
GPR Taxes	\$	\$
GPR Earned		
FED		
PRO/PRS		
SEG/SEG-S		
<b>TOTAL State Revenues</b>	<b>\$</b>	<b>\$</b>
<b>NET ANNUALIZED FISCAL IMPACT</b>		
	<u>State</u>	<u>Local</u>
NET CHANGE IN COSTS	\$	\$
NET CHANGE IN REVENUE	\$	\$
<b>Agency/Prepared By</b>		
<b>Authorized Signature</b>		<b>Date</b>
DWD/ Christopher McElgunn (608) 267-6969		10/25/2013
Jonathan Barry (608) 267-3200		