Fiscal Estimate - 2013 Session

| | Original | | Updated | | Corrected | | Supplemental | |
|--|--|------------------------------------|--------------------------------------|-----------------|-------------------|-----------|---|--|
| LRB | Number | 13-3910/1 | | Introd | uction Numb | er S | B-484 | |
| Descr Exemp | | ation certain ar | mounts receive | ed by a realtor | for the sale of a | foreclose | ed property | |
| Fiscal | Effect | | | | | | | |
| | No State Fisco Indeterminate Increase E Appropria Decrease Appropria Create Ne | e Existing tions Existing | Rever Decre Rever | ease Existing | to abso | | - May be possible n agency's budget □ No s | |
| | No Local Gov Indeterminate 1. Increase Permiss 2. Decrease | e Costs sive∭Mandat | 3. Increa ory Permi 4. Decre | ase Revenue | latory Tov | | its Affected Village Cities Others WTCS Districts | |
| Fund Sources Affected Affected Ch. 20 Appropriations | | | | | | | | |
| ⊠ GI | PR 🗌 FED | PRO [|] PRS [] S | SEG 🔲 SEG | <i>3</i> S | | | |
| Agend | cy/Prepared | Ву | | Authorized Si | gnature | | Date | |
| DOR/ Bradley Caruth (608) 261-8984 | | | Michael Wagner (608) 266-6785 1/2 | | | 1/28/2014 | | |

Fiscal Estimate Narratives DOR 1/28/2014

| LRB Number 13-3910/1 | Introduction Number | SB-484 | Estimate Type | Original | | | | |
|---|---------------------|--------|---------------|----------|--|--|--|--|
| Description | | | | | | | | |
| Exempting from taxation certain amounts received by a realtor for the sale of a foreclosed property | | | | | | | | |

Assumptions Used in Arriving at Fiscal Estimate

This bill creates an individual income tax deduction for any amount of commission that is received by licensed real estate brokers or salespersons on the sale of a foreclosed property, provided that the property sells for \$50,000 or less.

Based on Department of Revenue data, approximately 181,000 properties were transferred in 2012 with a real estate transfer return. Of those properties, 2,800 included a transfer fee exemption code indicating the property was subject to foreclosure and also listed a total real estate value of \$50,000 or less. The combined value of those 2,800 properties was listed as \$87.9 million.

Assuming combined commissions of 6% for the real estate brokers, the total commission subject to the deduction in this bill would have been approximately \$5.3 million in 2012. Further applying a marginal tax rate of 4.93%, the bill would be expected to reduce revenue by approximately \$260,000 annually beginning in fiscal year 2015.

To the extent that the number of foreclosure sales fluctuates annually, the fiscal effect would be higher or lower as well.

Long-Range Fiscal Implications

Fiscal Estimate Worksheet - 2013 Session

Detailed Estimate of Annual Fiscal Effect

| Original Dydated | Corrected | Supplemental | | | | | | | |
|---|----------------------------|---|--|--|--|--|--|--|--|
| LRB Number 13-3910/1 | Introduction Num | ber SB-484 | | | | | | | |
| Description Exempting from taxation certain amounts received by a realtor for the sale of a foreclosed property | | | | | | | | | |
| I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect): | | | | | | | | | |
| II. Annualized Costs: | | Annualized Fiscal Impact on funds from: | | | | | | | |
| | Increased Costs | Decreased Costs | | | | | | | |
| A. State Costs by Category | | | | | | | | | |
| State Operations - Salaries and Fringes | \$ | \$ | | | | | | | |
| (FTE Position Changes) | | | | | | | | | |
| State Operations - Other Costs | | | | | | | | | |
| Local Assistance | | | | | | | | | |
| Aids to Individuals or Organizations | | | | | | | | | |
| TOTAL State Costs by Category | \$ | \$ | | | | | | | |
| B. State Costs by Source of Funds | | | | | | | | | |
| GPR | | | | | | | | | |
| FED | | | | | | | | | |
| PRO/PRS | | | | | | | | | |
| SEG/SEG-S | | | | | | | | | |
| III. State Revenues - Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, ets.) | | | | | | | | | |
| | Increased Rev | Decreased Rev | | | | | | | |
| GPR Taxes | \$ | \$-260,000 | | | | | | | |
| GPR Earned | | | | | | | | | |
| FED | | | | | | | | | |
| PRO/PRS | | | | | | | | | |
| SEG/SEG-S | | | | | | | | | |
| TOTAL State Revenues | \$ | \$-260,000 | | | | | | | |
| NET ANNUALIZED FISCAL IMPACT | | | | | | | | | |
| | State | | | | | | | | |
| NET CHANGE IN COSTS | \$ | \$ | | | | | | | |
| NET CHANGE IN REVENUE | \$-260,000 | \$ | | | | | | | |
| | | | | | | | | | |
| Agency/Prepared By | Authorized Signature | Date | | | | | | | |
| DOR/ Bradley Caruth (608) 261-8984 | Michael Wagner (608) 266-6 | 785 1/28/2014 | | | | | | | |