



State of Wisconsin  
2015 - 2016 LEGISLATURE

LRB-3291/1  
ARG:wlj&amn

## 2015 ASSEMBLY BILL 778

January 22, 2016 - Introduced by Representatives CRAIG, BALLWEG, GANNON, HORLACHER, KATSMA, KREMER, MURPHY, A. OTT, TRANEL, KOOYENGA and SKOWRONSKI, cosponsored by Senators MARKLEIN, OLSEN and PETROWSKI. Referred to Committee on Financial Institutions.

1     **AN ACT to repeal** 202.02 (5), 202.02 (6) (d), 202.025 (title), 202.025 (1) (title),  
2           202.025 (2) and (3) (title), 202.025 (3) (b), 202.03 (title), 202.035 (title), (1) and  
3           (2) (intro.), 202.04 (title), 202.05, 202.055 (title), 202.06 (1) (title), 202.095  
4           (title), 202.12 (1) (b) 1. and 2., 202.12 (1) (c) and (d), 202.12 (2), 202.12 (3) (a) 1.,  
5           2., 3. and 4., 202.12 (3) (am), 202.12 (3) (c), 202.12 (4), 202.13 (1) (b) 1., 202.13  
6           (1) (c) and (d), 202.14 (1) (b) 1., 202.14 (1) (c) and (d), 202.14 (3) (a), (b), (c), (d),  
7           (e) and (f), 202.14 (4) (b), (c) and (d), 202.14 (5) (title), 202.155 (3) (intro.),  
8           202.155 (3) (b), 202.22 (2) (a), (b), (c), (d) and (e), 202.22 (4) (c), 202.22 (7) (a),  
9           202.22 (8) and 202.26 (1) and (3); **to renumber** 202.02 (1), 202.02 (2), 202.055  
10          (2), 202.06 (1), 202.07 (1), 202.07 (2), 202.07 (4), 202.09, 202.155 (1) (c) and  
11          202.155 (3) (c); **to renumber and amend** 202.02 (title), 202.02 (3), 202.02 (4),  
12          202.02 (6) (a), 202.02 (6) (b), 202.02 (6) (c), 202.02 (6) (e), 202.02 (7), 202.025 (1)  
13          (a), 202.025 (1) (b), 202.025 (3) (a) 1., 202.025 (3) (a) 2., 202.03, 202.035 (2) (a),  
14          202.035 (2) (b), 202.04, 202.055 (1), 202.055 (3), 202.06 (2), 202.07 (3), 202.08,

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1 202.095, 202.12 (1) (b) 3., 202.12 (3) (a) (intro.), 202.12 (8), 202.13 (1) (b) 3.,  
2 202.14 (1) (b) 3., 202.14 (3) (intro.), 202.14 (5), 202.155 (title), 202.155 (1)  
3 (intro.), 202.155 (1) (a), 202.155 (1) (b), 202.155 (2), 202.155 (3) (a) and 202.155  
4 (4); **to consolidate, renumber and amend** 202.26 (intro.) and (2); **to amend**  
5 202.06 (3), 202.11 (5) (intro.), 202.11 (7) (d), 202.11 (10), 202.12 (1) (title), 202.12  
6 (1) (b) 2g., 202.12 (1) (b) 2r., 202.12 (3) (title), 202.12 (3) (b), 202.12 (3) (bm),  
7 202.12 (5) (a) 3., 202.12 (5) (b), 202.13 (1) (b) 2., 202.13 (2), 202.13 (4) (a), 202.14  
8 (1) (b) 2., 202.14 (2), 202.14 (4) (a), 202.14 (7), 202.16 (1) (intro.), 202.16 (1) (g),  
9 202.17 (1), 202.17 (4) (a), 202.18 (1) (b), 202.21 (1), 202.22 (2) (intro.), 202.22 (4)  
10 (title), (a) and (b), 202.22 (5) (a), 202.22 (5) (d), 202.22 (6), 202.22 (7) (b), 202.22  
11 (7) (c), 202.22 (9) (am), 202.23 (1) and 202.23 (2); **to repeal and recreate** 202.07  
12 (title), 202.12 (1) (b) (intro.), 202.12 (7), 202.13 (1) (b) (intro.) and 202.14 (1) (b)  
13 (intro.); and **to create** 202.01 (1m), 202.021 (title), (1) (title) and (a), (2) (title),  
14 (bn), (c) and (d), (3) (title) and (c), and (4) (title) and (a) (intro.), 1. and 4., 202.031  
15 (5) (a) and (6), 202.06 (2) (d), (f) and (g), 202.12 (1) (e), 202.12 (3) (d), 202.12 (5)  
16 (a) 9., 202.12 (6m) (a) 3., 202.12 (6m) (d), 202.12 (8) (b) and (c), 202.13 (1) (e),  
17 202.13 (2m), 202.13 (4) (d), 202.14 (1) (e), 202.14 (2m), 202.14 (4) (e), 202.14 (11)  
18 (title), (a), (c), (d) and (f), 202.16 (1) (h), (i), (j), (k) and (L), 202.22 (3) and 227.01  
19 (13) (yx) of the statutes; **relating to:** registration and other requirements for  
20 charitable organizations, professional fund-raisers, fund-raising counsel, and  
21 professional employer organizations and modifying rules promulgated by the  
22 Department of Financial Institutions.

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***Analysis by the Legislative Reference Bureau***

This bill makes various changes relating to registration, reporting, and other requirements applicable to charitable organizations, persons involved with

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solicitations on behalf of charitable organizations, and professional employer organizations. The bill modifies many of the administrative procedures by which the Department of Financial Institutions (DFI) regulates charitable organizations, persons involved with solicitations on behalf of charitable organizations, and professional employer organizations.

***Charitable organizations, professional fund-raisers, and fund-raising counsel***

Under current law, subject to exceptions, DFI regulates the following, and the following must be registered with DFI: a charitable organization that solicits, or has solicited on its behalf, contributions in this state (charitable organization); a person who, for compensation, solicits, or employs or engages others who are paid to solicit, contributions in this state for a charitable organization (professional fund-raiser); and a person who, for compensation, plans or manages, or advises or prepares material with respect to, solicitations in this state for a charitable organization, but who does not make solicitations or employ or engage others to make solicitations, and who has custody of contributions solicited for a charitable organization (fund-raising counsel).

This bill makes numerous changes relating to DFI's regulation of charitable organizations, professional fund-raisers, and fund-raising counsel, including all of the following:

1. The bill modifies DFI's application procedures and requirements for initial or renewal registration with DFI as a charitable organization, professional fund-raiser, or fund-raising counsel, as well as certain post-registration requirements.

2. The bill increases, from \$5,000 to \$25,000, subject to adjustment for inflation, the amount of annual contributions a charitable organization may receive without being required to register with DFI if other conditions are satisfied.

3. The bill modifies requirements for financial information included with an application for registration as a charitable organization. Current law requires the applicant to submit to DFI an annual financial report if the charitable organization received annual contributions of more than \$5,000 but not more than \$100,000 and an audited financial statement if the charitable organization received annual contributions of more than \$100,000. The bill requires initial registration applications to include a reviewed financial statement if the charitable organization received annual contributions of more than \$300,000 but not more than \$500,000 and an audited financial statement if the charitable organization received annual contributions of more than \$500,000, with these amounts subject to adjustment for inflation. The reviewed and audited financial statements must be prepared in accordance with generally accepted accounting principles (GAAP). The reviewed financial statement must include a review of the financial statement by an independent certified public accountant (CPA), and the audited financial statement must include the opinion of an independent CPA.

4. The bill modifies the requirements for charitable organizations' annual reporting to DFI. Under the bill, a charitable organization must file an annual report with DFI, in a form prescribed by DFI, rather than an annual financial report as

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under current law. The bill also eliminates certain content requirements for the report. The bill increases, from \$200,000 to \$300,000, subject to adjustment for inflation, the contribution threshold that triggers a requirement that a charitable organization annually file with DFI a financial statement prepared in accordance with GAAP and reviewed by an independent CPA. The bill also increases, from \$400,000 to \$500,000, subject to adjustment for inflation, the contribution threshold that triggers a requirement that the financial statement be audited and include the opinion of an independent CPA. Under the bill, the financial statement or audited financial statement is in addition to the charitable organization's annual report, not in lieu of its annual financial report as under current law, and the bill extends the filing deadline for the financial statement. The bill also creates a process by which DFI may waive the financial statement filing requirement and eliminates an exception to the current law requirement that a charitable organization file an annual financial report.

5. The bill requires fund-raising counsel and professional fund-raisers to file an annual report with DFI, in a form prescribed by DFI.

6. The bill requires a charitable organization for which a fund-raising counsel or professional fund-raiser performs services to take certain actions, which include ensuring that the fund-raising counsel or professional fund-raiser is registered with DFI or is not required to be registered, contracting in writing with the fund-raising counsel or professional fund-raiser, retaining certain documentation, and satisfying certain financial institution account requirements.

7. The bill modifies content requirements for the required contract between a charitable organization and a professional fund-raiser.

8. The bill modifies content requirements for a solicitation notice required to be filed by a professional fund-raiser before performing services for a charitable organization, eliminating specific requirements and instead providing DFI with discretion over the contents of the notice.

9. The bill modifies disclosure requirements related to requests made by professional fund-raisers, or by persons who solicit but are not professional fund-raisers or their employees (unpaid solicitors), for contributions on behalf of charitable organizations and creates an exception to disclosure requirements if the charitable organization is not required to be registered with DFI or has obtained a disclosure exemption. The bill eliminates the requirement that DFI specify by rule criteria for this disclosure exemption, instead allowing DFI to prescribe forms and procedures without rule making, and changes the definition of an unpaid solicitor to expressly exclude bona fide employees of professional fund-raisers.

10. The bill shifts the requirement for retaining certain accounting records from the charitable organization receiving the records to the fund-raising counsel or professional fund-raiser generating the records, and requires the records to be made available to DFI upon DFI's request.

11. The bill modifies a provision relating to prohibited acts in the planning, management, or execution of a solicitation or charitable sales promotion so that the provision applies more specifically to a charitable organization, fund-raising counsel, or professional fund-raiser, rather than to a "person," but also applies more

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broadly to the conduct of the affairs of the charitable organization, fund-raising counsel, or professional fund-raiser, not solely to the planning, management, or execution of a solicitation or charitable sales promotion. The bill also adds certain acts to the list of prohibited acts, including acts related to misrepresenting the tax-deductible status of contributions, misrepresenting a person's prior contributions or a person's prior agreement to make a contribution, or failing to apply contributions consistently with the solicitation.

12. The bill allows DFI to adjust, without rule making, certain threshold dollar amounts related to registration or reporting, but creates a passive review process with the Joint Committee for Review of Administrative Rules for these adjustments.

13. The bill makes changes to DFI's rules relating to charitable organizations, professional fund-raisers, and fund-raising counsel, which changes correspond to statutory changes.

***Professional employer organizations***

Under current law, a person engaged in the business of contracting to provide to its clients a nontemporary, ongoing employee workforce, paid by the person from its own account (professional employer organization), but not including a temporary help agency or temporary help company, must be registered with DFI. This bill makes changes relating to DFI's regulation of professional employer organizations, including all of the following:

1. The bill modifies DFI's application procedures and requirements for initial or renewal registration with DFI as a professional employer organization, as well as certain post-registration requirements.

2. The bill modifies provisions related to the financial capability requirements for professional employer organizations, which under current law may be satisfied by maintaining working capital of at least \$100,000 or, as an alternative, maintaining a bond, certificate of deposit, escrow account, or irrevocable letter of credit in at least a specified amount. The bill eliminates an exception to the \$100,000 working capital requirement and provides that the only alternative to meeting this working capital requirement is to maintain a bond.

3. The bill eliminates a requirement that DFI's alternative registration process for professional employer organizations be specified by DFI rule, and makes the alternative registration process permissive rather than mandatory.

4. The bill eliminates a requirement that DFI maintain on its Internet site a list of all professional employer organizations, but requires DFI to make this list available on request.

***Other changes***

The bill makes other changes applicable to charitable organizations, professional fund-raisers, fund-raising counsel, and professional employer organizations, including all of the following:

1. The bill eliminates a provision that allows an individual, if the individual must provide to DFI his or her social security number, telephone number, street address, or e-mail address (personal identifier) in connection with a registration, to opt out of disclosure of the individual's personal identifier in any list that contains

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personal identifiers of at least ten individuals and that DFI furnishes to other persons.

2. The bill eliminates a requirement that DFI cooperate with certain other state agencies to develop and maintain a computer linkup to provide access to registration information.

For further information see the *state* fiscal estimate, which will be printed as an appendix to this bill.

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*The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:*

1           **SECTION 1.** 202.01 (1m) of the statutes is created to read:

2           202.01 (1m) "Application" includes an application for initial registration and  
3 an application for renewal of a registration.

4           **SECTION 2.** 202.02 (title) of the statutes is renumbered 202.031 (title) and  
5 amended to read:

6           **202.031 (title) General duties and powers.**

7           **SECTION 3.** 202.02 (1) of the statutes is renumbered 202.07 (2m).

8           **SECTION 4.** 202.02 (2) of the statutes is renumbered 202.031 (1).

9           **SECTION 5.** 202.02 (3) of the statutes is renumbered 202.031 (2), and 202.031  
10 (2) (b), as renumbered, is amended to read:

11           202.031 (2) (b) Post a notice in a conspicuous place in the registrant's office or  
12 place of business, or on the registrant's Internet site, describing the procedures for  
13 filing a complaint against the registrant.

14           **SECTION 6.** 202.02 (4) of the statutes is renumbered 202.021 (1) (b) and  
15 amended to read:

16           202.021 (1) (b) 1. The department shall require each applicant to provide his  
17 or her social security number with the applicant's application ~~for a registration or~~

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1 registration renewal, or, if the applicant is not an individual, the department shall  
2 require the applicant to provide its federal employer identification number.

3 2. If an applicant is an individual who does not have a social security number,  
4 the applicant shall submit a statement to the department made or subscribed under  
5 oath that the applicant does not have a social security number. The department of  
6 children and families shall prescribe the form of the statement. A registration issued  
7 in reliance upon a false statement submitted under this paragraph subdivision is  
8 invalid.

9 3. The department may not disclose a social security number obtained under  
10 ~~par. (a) subd. 1.~~ to any person except the department of children and families to  
11 administer s. 49.22, the department of revenue to request certifications under s.  
12 73.0301 and administer state taxes, and the department of workforce development  
13 to request certifications under s. 108.227.

14 **SECTION 7.** 202.02 (5) of the statutes is repealed.

15 **SECTION 8.** 202.02 (6) (a) of the statutes is renumbered 202.021 (2) (a) and  
16 amended to read:

17 202.021 (2) (a) The department may conduct an investigation of the applicant,  
18 including the applicant's members, officers, trustees, and directors, to determine  
19 whether ~~an~~ the applicant satisfies any all of the eligibility requirements specified for  
20 the registration, ~~including whether the applicant does not have.~~ The investigation  
21 may include determining whether any of the applicant's members, officers, trustees,  
22 or directors has an arrest or conviction record. In conducting an investigation under  
23 this paragraph, the department may require an applicant to provide any information  
24 that is necessary for the investigation, ~~except that, for an investigation of an arrest~~

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1 or conviction record, the department shall comply with the requirements under par.  
2 (d).

3 **SECTION 9.** 202.02 (6) (b) of the statutes is renumbered 202.031 (3) and  
4 amended to read:

5 202.031 (3) A registrant, or a registrant's officer, director, trustee, or member,  
6 who is convicted of a felony or misdemeanor anywhere shall send a notice of the  
7 conviction by 1st class mail to the department within 48 hours after the entry of the  
8 judgment of conviction.

9 **SECTION 10.** 202.02 (6) (c) of the statutes is renumbered 202.07 (1m) (b) and  
10 amended to read:

11 202.07 (1m) (b) The department may investigate whether an applicant or a  
12 registrant, or an officer, director, trustee, or member of a registrant, has been charged  
13 with or convicted of a crime. In conducting this investigation, the department may  
14 require a person for whom the department conducts an investigation to provide any  
15 information that is necessary for the investigation.

16 **SECTION 11.** 202.02 (6) (d) of the statutes is repealed.

17 **SECTION 12.** 202.02 (6) (e) of the statutes is renumbered 202.021 (2) (b) and  
18 amended to read:

19 202.021 (2) (b) The If an officer, director, or member of an applicant has been  
20 convicted or has an arrest or conviction record, the department shall may charge an  
21 applicant the fees, costs, or other expenses the department incurs for conducting an  
22 investigation under this subsection.

23 **SECTION 13.** 202.02 (7) of the statutes is renumbered 202.021 (1) (c) and  
24 amended to read:



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1           202.021 (1) (c) The department may require the electronic submission of an  
2 application for ~~registration or registration renewal~~ or any other document or  
3 information that may be submitted to the department under this chapter.

4           **SECTION 14.** 202.021 (title), (1) (title) and (a), (2) (title), (bn), (c) and (d), (3)  
5 (title) and (c), and (4) (title) and (a) (intro.), 1. and 4. of the statutes are created to  
6 read:

7           **202.021 (title) Registration. (1) (title) APPLICATIONS FOR REGISTRATION.** (a)  
8 Applicants for registration under this chapter shall apply to the department, on  
9 forms and in the manner prescribed by the department. Forms prescribed by the  
10 department under this paragraph may contain any content or requirement that the  
11 department, in its discretion, determines necessary and these forms may be modified  
12 or updated as necessary by the department to carry out the purposes of this chapter.

13           **(2) (title) COMPLETION OF REGISTRATION PROCESS.**

14           (bn) Subject to ss. 111.321, 111.322, and 111.335, the department may deny or  
15 limit the registration of an applicant or registrant that has a member, officer, trustee,  
16 or director who has been convicted of a felony or misdemeanor.

17           (c) Except as provided in sub. (4), the department shall, after its review of an  
18 application, issue a certificate of registration to the applicant.

19           (d) A registration issued under this chapter is not assignable or transferable.

20           **(3) (title) RENEWAL OF REGISTRATION.**

21           (c) 1. A registrant may apply to renew its registration by submitting to the  
22 department an application, fees, and any financial statement required by s. 202.22.  
23 For the renewal application to be timely, the renewal fee and application must be  
24 received by the department on or before the registration's expiration date.

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1           2. Subject to subd. 4., a registrant whose renewal fee and completed application  
2 are not received by the department on or before the registration's expiration date, but  
3 are received within 60 days after the expiration date, must pay the late fee  
4 determined by the department under s. 202.041.

5           3. A registrant whose renewal fee and completed application are not received  
6 by the department within 60 days after the expiration date of the registration must  
7 submit an application for a new registration.

8           4. After the expiration date, a registrant that is required to renew its  
9 registration may not continue to conduct the activity for which the registration is  
10 required unless the registrant's certificate has been renewed by the department or  
11 the registrant has paid the renewal fee and filed a completed renewal application on  
12 or before the registration's expiration date.

13           **(4)** (title) DENIAL OF APPLICATION. (a) (intro.) The department may not issue or  
14 renew a registration under this chapter if any of the following applies:

15           1. The applicant has failed to submit a complete application to the department.  
16 Before denying an incomplete application, the department shall notify the applicant  
17 of any deficiencies in the application and give the applicant a reasonable amount of  
18 time to resolve the deficiencies.

19           4. The department is not satisfied that the applicant or registrant will comply  
20 with this chapter and any rules promulgated under this chapter.

21           **SECTION 15.** 202.025 (title) of the statutes is repealed.

22           **SECTION 16.** 202.025 (1) (title) of the statutes is repealed.

23           **SECTION 17.** 202.025 (1) (a) of the statutes is renumbered 202.021 (3) (a) and  
24 amended to read:

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1           202.021 (3) (a) The department shall give a notice of renewal to each registrant  
2           at least 30 days before the renewal expiration date of the registration. The  
3           department may give that notice by electronic transmission.

4           **SECTION 18.** 202.025 (1) (b) of the statutes is renumbered 202.021 (3) (b) and  
5           amended to read:

6           202.021 (3) (b) Failure to receive a notice of renewal is not a defense in any  
7           disciplinary proceeding against a registrant or in any proceeding against a former  
8           registrant for practicing without a registration. Failure to receive a notice of renewal  
9           does not relieve a registrant from the obligation to pay a penalty for late renewal  
10          under ~~sub. (2)~~ par. (c).

11          **SECTION 19.** 202.025 (2) and (3) (title) of the statutes are repealed.

12          **SECTION 20.** 202.025 (3) (a) 1. of the statutes is renumbered 202.021 (4) (a) 2.  
13          and amended to read:

14          202.021 (4) (a) 2. ~~Notwithstanding ss. 202.12 to 202.14 and 202.23, if the~~ The  
15          department determines that ~~an~~ the applicant for registration or registration renewal  
16          has failed to comply with any applicable requirement for ~~the issuance or renewal, or~~  
17          ~~that~~ of registration.

18          ~~3. The department determines that the denial of an~~ the application for  
19          ~~registration or registration renewal is necessary to protect the public health, safety,~~  
20          ~~or welfare, the department may summarily deny the application for registration or~~  
21          ~~registration renewal.~~

22          **SECTION 21.** 202.025 (3) (a) 2. of the statutes is renumbered 202.021 (4) (b) and  
23          amended to read:

24          202.021 (4) (b) If the department denies an application for ~~registration or~~  
25          ~~registration renewal under subd. par. (a) 1., 2., 3., or 4.,~~ the department shall provide

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1 the applicant with a notice of denial that states the facts or conduct giving rise to the  
2 denial and states that the applicant may, within 30 days after the date stated on the  
3 notice of denial, file a written request with the department for the department to  
4 review the denial at a hearing.

5 **SECTION 22.** 202.025 (3) (b) of the statutes is repealed.

6 **SECTION 23.** 202.03 (title) of the statutes is repealed.

7 **SECTION 24.** 202.03 of the statutes is renumbered 202.021 (4) (a) 5. and  
8 amended to read:

9 202.021 (4) (a) 5. ~~Notwithstanding ss. 202.12 to 202.14 and 202.22, the~~  
10 ~~department shall deny an application for an initial registration or for registration~~  
11 ~~renewal, or revoke a registration, if the~~ The department of revenue certifies has  
12 certified under s. 73.0301 that the applicant ~~or registrant~~ is liable for delinquent  
13 taxes ~~or if the.~~ An applicant whose application is denied under this subdivision for  
14 delinquent taxes is entitled to a notice under s. 73.0301 (2) (b) 1. b. and hearing under  
15 s. 73.0301 (5) (a) but is not entitled to any other notice or hearing under this section.

16 6. The department of workforce development certifies has certified under s.  
17 108.227 that the applicant ~~or registrant~~ is liable for delinquent unemployment  
18 insurance contributions. An applicant whose application is denied under this  
19 subdivision for delinquent unemployment insurance contributions is entitled to a  
20 notice under s. 108.227 (2) (b) 1. b. and hearing under s. 108.227 (5) (a) but is not  
21 entitled to any other notice or hearing under this section.

22 **SECTION 25.** 202.031 (5) (a) and (6) of the statutes are created to read:

23 202.031 (5) (a) Applicants and registrants shall keep current and accurate all  
24 material information contained in the application or on file with the department.

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1 Material information includes name, mailing address, electronic mail address, and  
2 trade names.

3 (6) Before using any trade name in this state, the registrant shall inform the  
4 department in writing that the registrant intends to use the trade name. Unless the  
5 registrant is informed by the department within 30 days of submission of the trade  
6 name to the department that it may not use the proposed trade name, the registrant  
7 may use the trade name.

8 **SECTION 26.** 202.035 (title), (1) and (2) (intro.) of the statutes are repealed.

9 **SECTION 27.** 202.035 (2) (a) of the statutes is renumbered 202.06 (2) (e) and  
10 amended to read:

11 202.06 (2) (e) ~~Restrict, limit,~~ The department shall restrict or suspend a  
12 registration, or deny an application for an initial registration, if the registrant,  
13 applicant, or a controlling person of the registrant or applicant is delinquent in  
14 paying support or is an individual who fails to comply, after appropriate notice, with  
15 a subpoena or warrant issued by the department of children and families or a county  
16 child support agency under s. 59.53 (5) and related to child support or paternity  
17 proceedings that is issued by the department of children and families or a county  
18 child support agency under s. 59.53 (5) or who is delinquent in making court-ordered  
19 payments of child or family support, maintenance, birth expenses, medical expenses,  
20 or other expenses related to the support of a child or former spouse, as provided in  
21 a memorandum of understanding entered into under s. 49.857. An individual whose  
22 registration is restricted or suspended under this paragraph is entitled to a notice  
23 and hearing only as provided in a memorandum of understanding entered into under  
24 s. 49.857.

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1           **SECTION 28.** 202.035 (2) (b) of the statutes is renumbered 202.021 (4) (a) 7. and  
2 amended to read:

3           202.021 (4) (a) 7. ~~Deny an application for registration renewal if the registrant~~  
4 ~~or a controlling person of the registrant is delinquent in paying support or~~ The  
5 applicant is an individual who fails to comply, after appropriate notice, with a  
6 subpoena or warrant issued by the department of children and families or a county  
7 child support agency under s. 59.53 (5) and related to child support or paternity  
8 proceedings that is issued by the department of children and families or a county  
9 child support agency under s. 59.53 (5) or who is delinquent in making court-ordered  
10 payments of child or family support, maintenance, birth expenses, medical expenses,  
11 or other expenses related to the support of a child or former spouse, as provided in  
12 a memorandum of understanding entered into under s. 49.857. An applicant whose  
13 license is not issued or renewed under this subdivision for delinquent payments is  
14 entitled to a notice and hearing under s. 49.857 but is not entitled to any other notice  
15 or hearing under this section.

16           **SECTION 29.** 202.04 (title) of the statutes is repealed.

17           **SECTION 30.** 202.04 of the statutes is renumbered 202.031 (4) and amended to  
18 read:

19           202.031 (4) A registrant may voluntarily surrender his ~~or~~, her, or its  
20 registration. The department may refuse to accept that surrender if a complaint has  
21 been filed or a disciplinary proceeding has been commenced against the registrant.

22           **SECTION 31.** 202.05 of the statutes is repealed.

23           **SECTION 32.** 202.055 (title) of the statutes is repealed.

24           **SECTION 33.** 202.055 (1) of the statutes is renumbered 202.031 (5) (b) and  
25 amended to read:

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1           202.031 (5) (b) ~~An applicant or registrant that undergoes a change of name or~~  
2           ~~address shall notify the department of the applicant's or registrant's new name or~~  
3           ~~address~~ Notification of any change to material information shall be made to the  
4           department within 30 days after the change and shall be made in writing or in  
5           accordance with other notification procedures approved by the department.

6           **SECTION 34.** 202.055 (2) of the statutes is renumbered 202.07 (3m).

7           **SECTION 35.** 202.055 (3) of the statutes is renumbered 202.031 (5) (c) and  
8           amended to read:

9           202.031 (5) (c) Any person who fails to comply with sub. ~~(1)~~ par. (b) shall be  
10          subject to a forfeiture of \$50 for each violation.

11          **SECTION 36.** 202.06 (1) (title) of the statutes is repealed.

12          **SECTION 37.** 202.06 (1) of the statutes is renumbered 202.07 (1m) (a).

13          **SECTION 38.** 202.06 (2) of the statutes is renumbered 202.06 (2) (c), and 202.06  
14          (2) (c) 1., as renumbered, is amended to read:

15          202.06 (2) (c) 1. Made a material misrepresentation or false statement in an  
16          application ~~for registration or registration renewal~~ or in any other information  
17          submitted to the department or in a report under s. 108.067.

18          **SECTION 39.** 202.06 (2) (d), (f) and (g) of the statutes are created to read:

19          202.06 (2) (d) Subject to ss. 111.321, 111.322, and 111.335, the department may  
20          reprimand a registrant or deny, limit, suspend, revoke, restrict, refuse to renew, or  
21          otherwise withhold a registration if the department finds that the registrant has a  
22          member, officer, trustee, or director who has been convicted of a felony or  
23          misdemeanor.

24          (f) The department shall revoke a registration if the department of revenue  
25          certifies under s. 73.0301 that the registrant is liable for delinquent taxes. A

**ASSEMBLY BILL 778****SECTION 39**

1 registrant whose registration is revoked under this paragraph for delinquent taxes  
2 is entitled to a notice under s. 73.0301 (2) (b) 1. b. and a hearing under s. 73.0301 (5)  
3 (a).

4 (g) The department shall revoke a registration if the department of workforce  
5 development certifies under s. 108.227 that the registrant is liable for delinquent  
6 unemployment insurance contributions. A registrant whose registration is revoked  
7 under this paragraph for delinquent unemployment insurance contributions is  
8 entitled to a notice under s. 108.227 (2) (b) 1. b. and a hearing under s. 108.227 (5)  
9 (a).

10 **SECTION 40.** 202.06 (3) of the statutes is amended to read:

11 202.06 (3) FORFEITURE. In addition to or in lieu of a reprimand or a denial,  
12 limitation, suspension, revocation, restriction, nonrenewal, or other withholding of  
13 a registration under sub. (2) (c), the department may assess against an applicant,  
14 registrant, or controlling person a forfeiture of not more than \$1,000 for each  
15 violation.

16 **SECTION 41.** 202.07 (title) of the statutes is repealed and recreated to read:

17 **202.07 (title) General powers of the department.**

18 **SECTION 42.** 202.07 (1) of the statutes is renumbered 202.07 (5m) (a).

19 **SECTION 43.** 202.07 (2) of the statutes is renumbered 202.07 (5m) (b).

20 **SECTION 44.** 202.07 (3) of the statutes is renumbered 202.07 (5m) (c), and  
21 202.07 (5m) (c) 1., as renumbered, is amended to read:

22 202.07 (5m) (c) 1. An administrative warning does not constitute an  
23 adjudication of guilt or the imposition of discipline and, except as provided in ~~par. (b)~~  
24 subd. 2., may not be used as evidence that the registrant is guilty of the alleged  
25 misconduct.



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1           **SECTION 45.** 202.07 (4) of the statutes is renumbered 202.07 (5m) (d).

2           **SECTION 46.** 202.08 of the statutes is renumbered 202.041, and 202.041 (2), as  
3 renumbered, is amended to read:

4           202.041 (2) Before the department makes any fee adjustment under sub. (1),  
5 the department shall send a notification of the proposed fee adjustments to the  
6 cochairpersons of the joint committee on finance. If the cochairpersons of the  
7 committee do not notify the secretary of financial institutions within 14 working  
8 days after the date of the department's notification that the committee has scheduled  
9 a meeting for the purpose of reviewing the proposed fee adjustments, the fee  
10 adjustments may be made as proposed. The department shall notify registrants of  
11 the fee adjustments by posting the fee adjustments on the department's Internet site  
12 and in registration renewal notices sent to affected registrants under s. ~~202.025 (1)~~  
13 202.021 (3) (a). If, within 14 working days after the date of the department's  
14 notification, the cochairpersons of the committee notify the secretary of financial  
15 institutions that the committee has scheduled a meeting for the purpose of reviewing  
16 the proposed fee adjustments, the fee adjustments may be made only upon approval  
17 of the committee.

18           **SECTION 47.** 202.09 of the statutes is renumbered 202.051.

19           **SECTION 48.** 202.095 (title) of the statutes is repealed.

20           **SECTION 49.** 202.095 of the statutes is renumbered 202.07 (4m) and amended  
21 to read:

22           202.07 (4m) The department shall ~~shall~~ may promulgate rules to implement this  
23 chapter.

24           **SECTION 50.** 202.11 (5) (intro.) of the statutes is amended to read:

**ASSEMBLY BILL 778****SECTION 50**

1           202.11 (5) (intro.) “Contribution” means a grant or pledge of money, credit,  
2 property, or other thing of any kind or value, except food, used clothing, or used  
3 household goods, to a charitable organization or for a charitable purpose.

4 “Contribution” does not include income from any of the following:

5           **SECTION 51.** 202.11 (7) (d) of the statutes is amended to read:

6           202.11 (7) (d) A bona fide employee of a ~~person who employs another person to~~  
7 ~~solicit in this state~~ professional fund-raiser that is registered under this chapter.

8           **SECTION 52.** 202.11 (10) of the statutes is amended to read:

9           202.11 (10) “Unpaid solicitor” means a person who solicits in this state and who  
10 is not a professional fund-raiser and is not a bona fide employee of a professional  
11 fund-raiser that is registered under this chapter.

12           **SECTION 53.** 202.12 (1) (title) of the statutes is amended to read:

13           202.12 (1) (title) ~~ANNUAL REGISTRATION~~ REGISTRATION REQUIREMENT.

14           **SECTION 54.** 202.12 (1) (b) (intro.) of the statutes is repealed and recreated to  
15 read:

16           202.12 (1) (b) (intro.) Applicants for a charitable organization registration shall  
17 apply to the department, in the form and manner prescribed by the department.  
18 Each application that is not a renewal application shall be accompanied by any  
19 information required by the department, including all of the following:

20           **SECTION 55.** 202.12 (1) (b) 1. and 2. of the statutes are repealed.

21           **SECTION 56.** 202.12 (1) (b) 2g. of the statutes is amended to read:

22           202.12 (1) (b) 2g. ~~Submits to the department an annual~~ A reviewed financial  
23 ~~report~~ statement for the most recently completed fiscal year of the charitable  
24 organization, if the charitable organization received contributions in excess of \$5,000  
25 \$300,000, subject to adjustment under sub. (8), but not more than \$100,000

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1     \$500,000, subject to adjustment under sub. (8), during its most recently completed  
2     fiscal year. The statement shall be prepared in accordance with generally accepted  
3     accounting principles and include a review of the financial statement by an  
4     independent certified public accountant.

5             **SECTION 57.** 202.12 (1) (b) 2r. of the statutes is amended to read:

6             202.12 (1) (b) 2r. ~~Submits to the department an~~ An audited financial statement  
7     for the most recently completed fiscal year of the charitable organization, if the  
8     charitable organization received contributions in excess of \$100,000 ~~\$500,000,~~  
9     subject to adjustment under sub. (8), during its most recently completed fiscal year.  
10    The statement shall be prepared in accordance with generally accepted accounting  
11    principles and include the opinion of an independent certified public accountant on  
12    the financial statement.

13            **SECTION 58.** 202.12 (1) (b) 3. of the statutes is renumbered 202.12 (1) (b) 1m.  
14    and amended to read:

15            202.12 (1) (b) 1m. ~~Pays to the department the~~ The registration fee determined  
16    by the department under s. ~~202.08~~ 202.041.

17            **SECTION 59.** 202.12 (1) (c) and (d) of the statutes are repealed.

18            **SECTION 60.** 202.12 (1) (e) of the statutes is created to read:

19            202.12 (1) (e) All charitable organization registrations expire on July 31 of each  
20    year.

21            **SECTION 61.** 202.12 (2) of the statutes is repealed.

22            **SECTION 62.** 202.12 (3) (title) of the statutes is amended to read:

23            202.12 (3) (title) ~~ANNUAL FINANCIAL REPORT; AUDIT REQUIREMENT.~~

24            **SECTION 63.** 202.12 (3) (a) (intro.) of the statutes is renumbered 202.12 (3) (a)  
25    and amended to read:

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1           202.12 (3) (a) ~~Except as provided in pars. (am), (b), and (bm), and in rules~~  
2 ~~promulgated under sub. (8), a~~ A charitable organization that received contributions  
3 ~~in excess of \$5,000 during its most recently completed fiscal year~~ registered under  
4 sub. (1) shall file with the department an annual ~~financial~~ report for the charitable  
5 organization's most recently completed fiscal year. The department shall prescribe  
6 the form of the report and shall prescribe standards for its completion. The annual  
7 ~~financial~~ report shall be filed within 12 months after the end of that fiscal year and  
8 shall include all of the following:

9           **SECTION 64.** 202.12 (3) (a) 1., 2., 3. and 4. of the statutes are repealed.

10          **SECTION 65.** 202.12 (3) (am) of the statutes is repealed.

11          **SECTION 66.** 202.12 (3) (b) of the statutes is amended to read:

12          202.12 (3) (b) ~~Except as provided in rules promulgated under sub. (8)~~ In  
13 addition to the annual report required under par. (a), if a charitable organization  
14 received contributions in excess of \$400,000 \$500,000, subject to adjustment under  
15 sub. (8), during its most recently completed fiscal year, the charitable organization  
16 shall file with the department, ~~in lieu of a report under par. (a)~~, an audited financial  
17 statement for the charitable organization's most recently completed fiscal year,  
18 prepared in accordance with generally accepted accounting principles, and the  
19 opinion of an independent certified public accountant on the financial statement.  
20 The audited financial statement shall be filed within ~~6~~ 12 months after the end of  
21 that fiscal year.

22          **SECTION 67.** 202.12 (3) (bm) of the statutes is amended to read:

23          202.12 (3) (bm) ~~Except as provided in rules promulgated under sub. (8)~~ In  
24 addition to the annual report required under par. (a), if a charitable organization  
25 received contributions in excess of \$200,000 \$300,000, subject to adjustment under

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1 sub. (8), but less not more than \$400,000 \$500,000, subject to adjustment under sub.  
2 (8), during its most recently completed fiscal year, the charitable organization shall  
3 file with the department, ~~in lieu of a report under par. (a),~~ a financial statement for  
4 the charitable organization's most recently completed fiscal year, prepared in  
5 accordance with generally accepted accounting principles, and a review of the  
6 financial statement by an independent certified public accountant. The financial  
7 statement shall be filed within ~~6~~ 12 months after the end of that fiscal year.

8 **SECTION 68.** 202.12 (3) (c) of the statutes is repealed.

9 **SECTION 69.** 202.12 (3) (d) of the statutes is created to read:

10 202.12 **(3)** (d) A charitable organization may apply to the department for a  
11 waiver of the requirement set forth in par. (b) or (bm). The waiver application shall  
12 be in writing, be received by the department within 90 days after the charitable  
13 organization's fiscal year-end, and include documentation to support all of the  
14 following:

15 1. The charitable organization's contributions were, during each of the past 3  
16 fiscal years, less than \$100,000, subject to adjustment under sub. (8).

17 2. During the fiscal year for which the waiver is being requested, the charitable  
18 organization received one or more contributions from one contributor that exceeded  
19 \$200,000, subject to adjustment under sub. (8), if the charitable organization is  
20 applying for a waiver of the requirement set forth in par. (bm), or exceeded \$400,000,  
21 subject to adjustment under sub. (8), if the charitable organization is applying for a  
22 waiver of the requirement set forth in par. (b).

23 **SECTION 70.** 202.12 (4) of the statutes is repealed.

24 **SECTION 71.** 202.12 (5) (a) 3. of the statutes is amended to read:

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1           202.12 (5) (a) 3. Except as provided in par. (b) ~~and in rules promulgated under~~  
2 ~~sub. (8)~~, a charitable organization that does not intend to raise or receive  
3 contributions in excess of ~~\$5,000~~ \$25,000, subject to adjustment under sub. (8),  
4 during a fiscal year, if all of its functions, including solicitation, are performed by  
5 persons who are unpaid for their services and if no part of its assets or income inures  
6 to the benefit of, or is paid to, any officer or member of the charitable organization.

7           **SECTION 72.** 202.12 (5) (a) 9. of the statutes is created to read:

8           202.12 (5) (a) 9. Any corporation established by an act of the United States  
9 Congress that is required by federal law to submit to Congress annual reports, fully  
10 audited by the United States Department of Defense, of its activities including  
11 itemized accounts of all receipts and expenditures.

12           **SECTION 73.** 202.12 (5) (b) of the statutes is amended to read:

13           202.12 (5) (b) ~~Except as provided in rules promulgated under sub. (8), if~~ If a  
14 charitable organization would otherwise be exempt under par. (a) 3., but it raises or  
15 receives more than ~~\$5,000~~ \$25,000, subject to adjustment under sub. (8), in  
16 contributions, it shall, within 30 days after the date on which its contributions exceed  
17 ~~\$5,000~~ this amount, register as required under sub. (1).

18           **SECTION 74.** 202.12 (6m) (a) 3. of the statutes is created to read:

19           202.12 (6m) (a) 3. That the contribution is not tax-deductible, if this disclosure  
20 is applicable.

21           **SECTION 75.** 202.12 (6m) (d) of the statutes is created to read:

22           202.12 (6m) (d) The disclosures required by this subsection are required unless  
23 the unpaid solicitor is soliciting a contribution for a charitable organization that is  
24 not required to be registered under sub. (1) or that has obtained a disclosure  
25 exemption under par. (e).

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1           **SECTION 76.** 202.12 (7) of the statutes is repealed and recreated to read:

2           **202.12 (7) RELATIONSHIP WITH FUND-RAISING COUNSEL AND PROFESSIONAL**  
3           **FUND-RAISERS.** (a) A charitable organization that is required to be registered under  
4           sub. (1), and that permits a fund-raising counsel to perform any material services  
5           for the charitable organization, shall do all of the following:

6           1. Before permitting the fund-raising counsel to perform any material services  
7           for the charitable organization, ensure the fund-raising counsel is registered under  
8           s. 202.13 (1) or is not required to be registered.

9           2. Before permitting the fund-raising counsel to perform any material services  
10          for the charitable organization, contract in writing with the fund-raising counsel,  
11          unless the fund-raising counsel is exempt under s. 202.13 (6) from contracting in  
12          writing with the charitable organization. Requirements for the contract are  
13          specified in s. 202.13 (3).

14          3. Retain, for at least 3 years, the accounting the fund-raising counsel is  
15          required to provide to the charitable organization under s. 202.13 (4) (a) and make  
16          this accounting available to the department upon request.

17          4. Maintain an account at a financial institution within which the fund-raising  
18          counsel shall deposit, in its entirety, within 5 days after its receipt, a contribution of  
19          money received by the fund-raising counsel on behalf of the charitable organization.  
20          The account shall be in the name of the charitable organization, and the charitable  
21          organization shall have sole control of all withdrawals from the account.

22          (b) A charitable organization that is required to be registered under sub. (1),  
23          and that permits a professional fund-raiser to perform any material services for the  
24          charitable organization, shall do all of the following:

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1           1. Before permitting the professional fund-raiser to perform any material  
2 services for the charitable organization, ensure the professional fund-raiser is  
3 registered under s. 202.14 (1) or is not required to be registered.

4           2. Before permitting the professional fund-raiser to perform any material  
5 services for the charitable organization, contract in writing with the professional  
6 fund-raiser. Requirements for the contract are specified in s. 202.14 (4).

7           3. Before permitting the professional fund-raiser to perform any material  
8 services for the charitable organization, file with the department a written  
9 confirmation that any solicitation notice filed with the department under s. 202.14  
10 (3), and any material accompanying that notice, are true and correct to the best of  
11 the charitable organization's knowledge.

12           4. Retain, for at least 3 years, the accounting the professional fund-raiser is  
13 required to provide to the charitable organization under s. 202.14 (7), and make this  
14 accounting available to the department upon request.

15           5. Maintain an account at a financial institution within which the professional  
16 fund-raiser shall deposit, in its entirety, within 5 days after its receipt, a contribution  
17 of money received by the professional fund-raiser on behalf of the charitable  
18 organization. The account shall be in the name of the charitable organization, and  
19 the charitable organization shall have sole control of all withdrawals from the  
20 account.

21           **SECTION 77.** 202.12 (8) of the statutes is renumbered 202.12 (8) (a) and  
22 amended to read:

23           202.12 (8) (a) The Subject to par. (b), the department may promulgate rules  
24 that adjust the threshold amounts in subs. (1) (b) 2g. and 2r., (3) (a), (b), (bm), and  
25 (e) (d) and (5) (a) 3. and (b) to account for inflation.



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1           **SECTION 78.** 202.12 (8) (b) and (c) of the statutes are created to read:

2           202.12 **(8)** (b) Before the department makes any adjustment under par. (a), the  
3 department shall send a notification of the proposed adjustment to the  
4 cochairpersons of the joint committee for review of administrative rules. If the  
5 cochairpersons of the committee do not notify the secretary of financial institutions  
6 within 14 working days after the date of the department's notification that the  
7 committee has scheduled a meeting for the purpose of reviewing the proposed  
8 adjustment, the adjustment may be made as proposed. If, within 14 working days  
9 after the date of the department's notification, the cochairpersons of the committee  
10 notify the secretary of financial institutions that the committee has scheduled a  
11 meeting for the purpose of reviewing the proposed adjustment, the adjustment may  
12 be made only upon approval of the committee.

13           (c) The department shall notify registrants of any adjustment under this  
14 subsection by posting the adjustment on the department's Internet site.

15           **SECTION 79.** 202.13 (1) (b) (intro.) of the statutes is repealed and recreated to  
16 read:

17           202.13 **(1)** (b) (intro.) Applicants for a fund-raising counsel registration shall  
18 apply to the department, in the form and manner prescribed by the department.  
19 Each application that is not a renewal application shall be accompanied by any  
20 information required by the department, including all of the following:

21           **SECTION 80.** 202.13 (1) (b) 1. of the statutes is repealed.

22           **SECTION 81.** 202.13 (1) (b) 2. of the statutes is amended to read:

23           202.13 **(1)** (b) 2. ~~Files with the department a~~ A bond that is approved under  
24 sub. (2).

**ASSEMBLY BILL 778****SECTION 82**

1           **SECTION 82.** 202.13 (1) (b) 3. of the statutes is renumbered 202.13 (1) (b) 1m.  
2 and amended to read:

3           202.13 (1) (b) 1m. ~~Pays to the department the~~ The registration fee determined  
4 by the department under s. ~~202.08~~ 202.041, except that no registration fee is required  
5 under this subdivision for an individual who is eligible for the veterans fee waiver  
6 program under s. 45.44.

7           **SECTION 83.** 202.13 (1) (c) and (d) of the statutes are repealed.

8           **SECTION 84.** 202.13 (1) (e) of the statutes is created to read:

9           202.13 (1) (e) All fund-raising counsel registrations expire on August 31 of  
10 each year.

11           **SECTION 85.** 202.13 (2) of the statutes is amended to read:

12           202.13 (2) BOND. At the time of applying for registration under sub. (1), the  
13 fund-raising counsel shall file with and have approved by the department a bond,  
14 in which the fund-raising counsel is the principal obligor, in the sum of \$20,000, ~~with~~  
15 ~~one or more responsible sureties whose liability in the aggregate as sureties at least~~  
16 ~~equals that sum.~~ The fund-raising counsel shall maintain the bond in effect as long  
17 as the registration is in effect. The bond, which ~~may~~ shall be in the a form of a rider  
18 to a larger blanket liability bond prescribed by and acceptable to the department,  
19 shall run to the state and to any person who may have a cause of action against the  
20 principal obligor of the bond for any liabilities resulting from the obligor's conduct  
21 of any activities as a fund-raising counsel or arising out of a violation of this  
22 subchapter or the rules promulgated under this subchapter.

23           **SECTION 86.** 202.13 (2m) of the statutes is created to read:

24           202.13 (2m) ANNUAL REPORT. Each fund-raising counsel registered under sub.  
25 (1) shall, on or before March 31 of each year, file a report with the department giving

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1 such reasonable and relevant information as the department may require  
2 concerning the business and operations conducted by the registrant. This report  
3 shall be in the form prescribed by the department.

4 **SECTION 87.** 202.13 (4) (a) of the statutes is amended to read:

5 202.13 (4) (a) Within 90 days after services under a contract required under  
6 sub. (3) are completed, and on the anniversary of the signing of a contract lasting  
7 more than one year, the fund-raising counsel shall account in writing to the  
8 charitable organization with which the fund-raising counsel has contracted for all  
9 contributions received and expenses incurred under the contract. The charitable  
10 ~~organization~~ fund-raising counsel shall keep the accounting for at least 3 years after  
11 the date on which services under the contract are completed and ~~make it available~~  
12 ~~to the department upon request.~~

13 **SECTION 88.** 202.13 (4) (d) of the statutes is created to read:

14 202.13 (4) (d) All records described in this subsection shall be made available  
15 to the department upon the department's request.

16 **SECTION 89.** 202.14 (1) (b) (intro.) of the statutes is repealed and recreated to  
17 read:

18 202.14 (1) (b) (intro.) Applicants for a professional fund-raiser registration  
19 shall apply to the department, in the form and manner prescribed by the department.  
20 Each application that is not a renewal application shall be accompanied by any  
21 information required by the department, including all of the following:

22 **SECTION 90.** 202.14 (1) (b) 1. of the statutes is repealed.

23 **SECTION 91.** 202.14 (1) (b) 2. of the statutes is amended to read:

24 202.14 (1) (b) 2. ~~Files with the department a~~ A bond that is approved under  
25 sub. (2).

**ASSEMBLY BILL 778****SECTION 92**

1           **SECTION 92.** 202.14 (1) (b) 3. of the statutes is renumbered 202.14 (1) (b) 1m.  
2 and amended to read:

3           202.14 (1) (b) 1m. Pays the ~~The~~ registration fee determined by the department  
4 under s. ~~202.08~~ 202.041, except that no registration fee is required under this  
5 subdivision for an individual who is eligible for the veterans fee waiver program  
6 under s. 45.44.

7           **SECTION 93.** 202.14 (1) (c) and (d) of the statutes are repealed.

8           **SECTION 94.** 202.14 (1) (e) of the statutes is created to read:

9           202.14 (1) (e) All professional fund-raiser registrations expire on August 31 of  
10 each year.

11           **SECTION 95.** 202.14 (2) of the statutes is amended to read:

12           202.14 (2) BOND. At the time of applying for registration under sub. (1), a  
13 professional fund-raiser shall file with and have approved by the department a bond,  
14 in which the professional fund-raiser is the principal obligor, in the sum of \$20,000,  
15 ~~with one or more responsible sureties whose liability in the aggregate as sureties at~~  
16 ~~least equals that sum.~~ If a professional fund-raiser does not at any time have  
17 custody of any contributions, the bond shall be in the sum of \$5,000. The professional  
18 fund-raiser shall maintain the bond in effect as long as the registration is in effect.  
19 The bond, which ~~may~~ shall be in the a form of a rider to a larger blanket liability bond  
20 prescribed by and acceptable to the department, shall run to the state and to any  
21 person who may have a cause of action against the principal obligor of the bond for  
22 any liabilities resulting from the obligor's conduct of any activities as a professional  
23 fund-raiser or arising out of a violation of this subchapter or the rules promulgated  
24 under this subchapter.

25           **SECTION 96.** 202.14 (2m) of the statutes is created to read:

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1           202.14 **(2m)** ANNUAL REPORT. Each professional fund-raiser registered under  
2           sub. (1) shall, on or before March 31 of each year, file a report with the department  
3           giving such reasonable and relevant information as the department may require  
4           concerning the business and operations conducted by the registrant. This report  
5           shall be in the form prescribed by the department.

6           **SECTION 97.** 202.14 (3) (intro.) of the statutes is renumbered 202.14 (3) (am)  
7           and amended to read:

8           202.14 **(3)** (am) Before performing services under a contract with a charitable  
9           organization that is required to be registered under s. 202.12 (1), a professional  
10          fund-raiser shall file with the department a completed solicitation notice in the form  
11          and manner prescribed by the department. Forms prescribed by the department  
12          under this paragraph may contain any content or requirement that the department,  
13          in its discretion, determines necessary. The charitable organization on whose behalf  
14          the professional fund-raiser is acting shall file with the department a written  
15          confirmation that the solicitation notice and any accompanying material are true  
16          and complete to the best of its knowledge. ~~The solicitation notice shall include all of~~  
17          ~~the following:~~

18          **SECTION 98.** 202.14 (3) (a), (b), (c), (d), (e) and (f) of the statutes are repealed.

19          **SECTION 99.** 202.14 (4) (a) of the statutes is amended to read:

20          202.14 **(4)** (a) A professional fund-raiser ~~and~~ may not solicit contributions on  
21          behalf of a charitable organization that is required to be registered under s. 202.12  
22          (1) ~~shall enter into~~ unless the professional fund-raiser has executed a written  
23          contract with the charitable organization that clearly states the respective  
24          obligations of the professional fund-raiser and the charitable organization and  
25          ~~states the amount of gross revenue, raised under the contract, that the charitable~~

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1 ~~organization will receive. The amount of the gross revenue that the charitable~~  
2 ~~organization will receive shall be expressed as a fixed percentage of the gross~~  
3 ~~revenue or as an estimated percentage of the gross revenue, as provided in pars. (b)~~  
4 ~~to (d).~~

5 **SECTION 100.** 202.14 (4) (b), (c) and (d) of the statutes are repealed.

6 **SECTION 101.** 202.14 (4) (e) of the statutes is created to read:

7 202.14 (4) (e) The contract required under par. (a) shall include all of the  
8 following:

- 9 1. The name of the professional fund-raiser.
- 10 2. The name of the charitable organization.
- 11 3. The beginning and expiration dates of the contract.
- 12 4. The terms of the contract, including a clear description of the services to be  
13 performed by the professional fund-raiser.
- 14 5. A clear statement of the financial arrangement between the professional  
15 fund-raiser and the charitable organization, including, if applicable, a statement of  
16 all of the following:
  - 17 a. The percentage or dollar amount of the total funds collected on behalf of the  
18 charitable organization that shall be paid to, or retained by, the charitable  
19 organization.
  - 20 b. The percentage or dollar amount of the total funds collected on behalf of the  
21 charitable organization that shall be paid to the professional fund-raiser or any  
22 other person for purposes other than the exclusive benefit of the charitable  
23 organization's charitable purposes.
  - 24 c. The fixed fee, if any, to be received by the professional fund-raiser.

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1 d. All contractual expenses to be incurred by the professional fund-raiser but  
2 charged to the charitable organization. This list of expenses shall contain specific  
3 dollar amounts or projected estimates of these costs.

4 e. The costs per unit for the services to be provided and the projected number  
5 of units to be provided.

6 6. The signature of an owner or principal officer of the professional fund-raiser  
7 and the signatures of 2 authorized officers, directors, or trustees of the charitable  
8 organization.

9 **SECTION 102.** 202.14 (5) (title) of the statutes is repealed.

10 **SECTION 103.** 202.14 (5) of the statutes is renumbered 202.14 (3) (bm) and  
11 amended to read:

12 202.14 (3) (bm) Within 7 days after any material change occurs in information  
13 filed with the department under ~~this section~~ par. (am), the professional fund-raiser  
14 shall report the change, in writing, to the department.

15 **SECTION 104.** 202.14 (7) of the statutes is amended to read:

16 202.14 (7) FINANCIAL REPORT. Within 90 days after completing services under  
17 a contract described in sub. (4), and on the anniversary of the signing of a contract  
18 described under sub. (4) lasting more than one year, the professional fund-raiser  
19 shall, if the charitable organization is required to be registered under s. 202.12 (1),  
20 account in writing to the charitable organization for all contributions received and  
21 all expenses incurred under the contract. ~~The charitable organization~~ professional  
22 fund-raiser shall retain the accounting for at least 3 years and make it available to  
23 the department upon request.

24 **SECTION 105.** 202.14 (11) (title), (a), (c), (d) and (f) of the statutes are created  
25 to read:

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1           202.14 (11) (title) SOLICITATION DISCLOSURE REQUIREMENTS. (a) Prior to orally  
2 requesting a contribution or contemporaneously with a written request for a  
3 contribution, a professional fund-raiser shall clearly and conspicuously disclose all  
4 of the following:

5           1. The name of the charitable organization, as it appears on file with the  
6 department, on whose behalf the solicitation is being made.

7           2. A clear description of the primary charitable purpose for which the  
8 solicitation is made.

9           3. That the contribution is not tax-deductible, if this disclosure is applicable.

10          4. The name of the professional fund-raiser, as it appears on file with the  
11 department, and that the solicitation is being conducted by a professional  
12 fund-raiser who is being paid for his, her, or its services.

13          5. If the individual acting on behalf of the professional fund-raiser identifies  
14 himself or herself by name, the individual's legal name.

15          6. Upon request by a person from whom a charitable contribution is sought, the  
16 percentage of the contribution that will be paid to the charitable organization as a  
17 result of the person's contribution. If the professional fund-raiser does not receive  
18 a percentage of the contribution, the professional fund-raiser shall disclose the  
19 dollar amount it was to or will receive.

20          (c) In addition to the information required by par. (a) 1. to 5., any written  
21 solicitation, and any confirmation, receipt, or reminder required by par. (b), shall,  
22 unless the charitable organization has obtained a disclosure exemption under s.  
23 202.12 (6m) (e), conspicuously state the following verbatim: "A financial statement  
24 of the charitable organization disclosing assets, liabilities, fund balances, revenue,



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1 and expenses for the preceding fiscal year will be provided to any person upon  
2 request.”

3 (d) The financial statement under par. (c) shall, at a minimum, divide expenses  
4 into categories of management and general, program services, and fund-raising. If  
5 the charitable organization is required to file financial information with its annual  
6 report under s. 202.12 (3), the financial statement under par. (c) shall be consistent  
7 with the financial information reported in that annual report.

8 (f) The disclosures required by this subsection are required unless the  
9 professional fund-raiser is soliciting a contribution for a charitable organization  
10 that is not required to be registered under s. 202.12 (1).

11 **SECTION 106.** 202.155 (title) of the statutes is renumbered 202.12 (6m) (title)  
12 and amended to read:

13 202.12 (6m) (title) ~~SOLICITATION~~ UNPAID SOLICITOR DISCLOSURE REQUIREMENTS.

14 **SECTION 107.** 202.155 (1) (intro.) of the statutes is renumbered 202.12 (6m) (a)  
15 (intro.) and amended to read:

16 202.12 (6m) (a) (intro.) ~~Except as provided in sub. (4), if a professional~~  
17 ~~fund-raiser or unpaid solicitor solicits a contribution for a charitable organization~~  
18 ~~that is required to be registered under s. 202.12 (1), the professional fund-raiser or~~  
19 Prior to orally requesting a contribution or contemporaneously with a written  
20 request for a contribution, an unpaid solicitor shall, at the time of the solicitation or  
21 with a written confirmation of a solicitation, prior to accepting a contribution, make  
22 clearly and conspicuously disclose all of the following disclosures to the person from  
23 whom the contribution is solicited:

24 **SECTION 108.** 202.155 (1) (a) of the statutes is renumbered 202.12 (6m) (a) 1.  
25 and amended to read:

**ASSEMBLY BILL 778****SECTION 108**

1           202.12 (6m) (a) 1. The name and location of the charitable organization, as it  
2           appears on file with the department, on whose behalf the solicitation is being made.

3           **SECTION 109.** 202.155 (1) (b) of the statutes is renumbered 202.12 (6m) (b) and  
4           amended to read:

5           202.12 (6m) (b) ~~That a~~ In addition to the information required by par. (a), any  
6           written solicitation, and any confirmation, receipt, or reminder of a pledged amount,  
7           shall conspicuously state the following verbatim: “A financial statement of the  
8           charitable organization disclosing assets, liabilities, fund balances, revenue, and  
9           expenses for the preceding fiscal year will be provided to ~~the~~ any person upon  
10          request.”

11          **SECTION 110.** 202.155 (1) (c) of the statutes is renumbered 202.12 (6m) (a) 2.

12          **SECTION 111.** 202.155 (2) of the statutes is renumbered 202.12 (6m) (c) and  
13          amended to read:

14          202.12 (6m) (c) The financial statement under ~~sub. (1) par. (b)~~ shall, at a  
15          minimum, divide expenses into categories of management and general, program  
16          services, and fund-raising. If the charitable organization is required to file ~~an~~  
17          financial information with its annual financial report under s. 202.12 sub. (3) (a), the  
18          financial statement under ~~sub. (1) par. (b)~~ shall be consistent with the financial  
19          information reported in that annual financial report.

20          **SECTION 112.** 202.155 (3) (intro.) of the statutes is repealed.

21          **SECTION 113.** 202.155 (3) (a) of the statutes is renumbered 202.14 (11) (b) and  
22          amended to read:

23          202.14 (11) (b) If a solicitation is made orally, including a solicitation made by  
24          telephone, the professional fund-raiser shall ~~send a written confirmation,~~ within 5  
25          days after the solicitation, send to each person contributing or pledging to contribute.

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1 ~~The written confirmation shall include a clear and conspicuous disclosure of the~~  
2 ~~name of the professional fund-raiser and that the solicitation is being conducted by~~  
3 ~~a professional fund-raiser~~ a written confirmation, receipt, or reminder of the  
4 contribution.

5 **SECTION 114.** 202.155 (3) (b) of the statutes is repealed.

6 **SECTION 115.** 202.155 (3) (c) of the statutes is renumbered 202.14 (11) (e).

7 **SECTION 116.** 202.155 (4) of the statutes is renumbered 202.12 (6m) (e) and  
8 amended to read:

9 202.12 **(6m)** (e) A charitable organization that operates solely within one  
10 community and that received less than \$50,000 in contributions during its most  
11 recently completed fiscal year may apply to the department for an exemption from  
12 the disclosure requirements under this section subsection. The department shall  
13 ~~promulgate rules specifying the criteria for eligibility for an exemption under this~~  
14 ~~paragraph, and shall grant exemptions from the disclosure requirements under this~~  
15 ~~section to a charitable organization that satisfies those criteria~~ prescribe the forms  
16 and procedures for use in applying for an exemption.

17 **SECTION 117.** 202.16 (1) (intro.) of the statutes is amended to read:

18 202.16 **(1)** (intro.) No person charitable organization, fund-raising counsel, or  
19 professional fund-raiser may, in the conduct of his, her, or its affairs, including the  
20 planning, management, or execution of a solicitation or charitable sales promotion,  
21 do any of the following:

22 **SECTION 118.** 202.16 (1) (g) of the statutes is amended to read:

23 202.16 **(1)** (g) Represent directly or by implication that a charitable  
24 organization will receive a fixed or estimated percentage of the ~~gross revenue raised~~  
25 total funds collected greater than that established under s. 202.14 (4).

**ASSEMBLY BILL 778****SECTION 119**

1           **SECTION 119.** 202.16 (1) (h), (i), (j), (k) and (L) of the statutes are created to read:

2           202.16 (1) (h) Represent or cause another to represent that contributions are  
3 tax-deductible unless they so qualify under the federal Internal Revenue Code.

4           (i) Represent or cause another to represent that the person has previously  
5 approved or agreed to make a contribution when in fact the person has not given this  
6 approval or agreement.

7           (j) Represent or cause another to represent that the person has previously  
8 contributed to the same organization or for the same purpose when in fact the person  
9 has not so contributed.

10          (k) Fail to apply contributions in a manner substantially consistent with the  
11 solicitation or the purposes expressed in the solicitation.

12          (L) Represent in any manner that registration constitutes an endorsement or  
13 approval by the department or the department of justice.

14           **SECTION 120.** 202.17 (1) of the statutes is amended to read:

15           202.17 (1) PUBLIC RECORDS. Except as provided in ss. 202.13 (5) and 202.14 (10),  
16 ~~registration statements,~~ applications, reports, contracts, and agreements of  
17 charitable organizations, fund-raising counsel, professional fund-raisers, and  
18 unpaid solicitors and all other documents and information retained by or filed with  
19 the department under this subchapter are available for inspection or copying under  
20 s. 19.35 (1).

21           **SECTION 121.** 202.17 (4) (a) of the statutes is amended to read:

22           202.17 (4) (a) If ~~the department or~~ the department of justice has reason to  
23 believe a person has violated or is violating this subchapter or the rules promulgated  
24 under this subchapter, it may conduct an investigation to determine whether the  
25 person has violated or is violating those provisions. The department of justice may

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1 subpoena persons and require the production of books and other documents to aid  
2 in its investigations of alleged violations of this subchapter.

3 **SECTION 122.** 202.18 (1) (b) of the statutes is amended to read:

4 202.18 (1) (b) Upon finding that a person has violated this subchapter or the  
5 applicable rules promulgated under s. ~~202.095~~ 202.07 (4m) or this subchapter, the  
6 court may make any necessary order or judgment, including but not limited to  
7 injunctions, restitution, and, notwithstanding s. 814.04, award of reasonable  
8 attorney fees and costs of investigation and litigation, and, except as provided in par.  
9 (c), may impose a forfeiture of not less than \$100 nor more than \$10,000 for each  
10 violation.

11 **SECTION 123.** 202.21 (1) of the statutes is amended to read:

12 202.21 (1) "Applicant" means a professional employer organization or a  
13 professional employer group that applies for initial or renewal registration under s.  
14 202.22.

15 **SECTION 124.** 202.22 (2) (intro.) of the statutes is amended to read:

16 202.22 (2) APPLICATION FOR REGISTRATION. (intro.) Except as provided in sub.  
17 (7) (b), an applicant for registration under this section shall submit to the  
18 department an application for registration in a form and manner prescribed by the  
19 department, ~~together with the.~~ Each application shall be accompanied by any  
20 information required by the department, including all of the following:

21 (am) The registration fee determined by the department under s. ~~202.08~~ and  
22 all of the following: ~~202.041.~~

23 **SECTION 125.** 202.22 (2) (a), (b), (c), (d) and (e) of the statutes are repealed.

24 **SECTION 126.** 202.22 (3) of the statutes is created to read:

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1           202.22 (3) REGISTRATION EXPIRATION. All professional employer organization  
2 and professional employer group registrations expire on July 31 of each year.

3           **SECTION 127.** 202.22 (4) (title), (a) and (b) of the statutes are amended to read:

4           202.22 (4) (title) ~~REGISTRATION RENEWAL; EXTENSION FOR FILING UPDATED~~ UPDATED  
5 FINANCIAL STATEMENT. (a) ~~A registrant shall submit a renewal application, together~~  
6 ~~with the renewal fee determined by the department under s. 202.08, to the~~  
7 ~~department in a form and manner prescribed by the department by July 31 of each~~  
8 ~~year. Except as provided in pars. par. (b) and (c) and sub. (7) (b), a registrant shall~~  
9 submit with each renewal application a financial statement, as specified in sub. (2)  
10 (f) 1., updated to reflect the current financial condition of the registrant.

11           (b) A registrant whose fiscal year end is March 31, April 30, or May 31 may  
12 apply to the department for an extension of the time within which until August 31,  
13 September 30, or October 31, respectively, to submit the updated financial statement  
14 required under par. (a) ~~by providing with the renewal application a letter from the~~  
15 ~~certified public accountant who is auditing the registrant's financial statement~~  
16 ~~stating the reasons for the delay and the anticipated completion date of the audit.~~  
17 This application shall be accompanied by any information or documentation  
18 required by the department, and may be denied by the department.

19           **SECTION 128.** 202.22 (4) (c) of the statutes is repealed.

20           **SECTION 129.** 202.22 (5) (a) of the statutes is amended to read:

21           202.22 (5) (a) Except as provided in sub. (7) (b), a professional employer  
22 organization or professional employer group that is domiciled outside this state, that  
23 is registered or licensed as a professional employer organization or professional  
24 employer group in another state, that does not maintain an office in this state or  
25 directly solicit clients that are located or domiciled in this state, and that has no more

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1 than 50 employees performing services for clients in this state on any given day may  
2 apply for small operations registration under this section by submitting to the  
3 department an application for small operations registration in a form and manner  
4 prescribed by the department and paying the initial registration fee determined by  
5 the department under s. ~~202.08~~ 202.041. An applicant that is seeking small  
6 operations registration shall, in addition to the information required under sub. (2)  
7 ~~(a) to (e)~~, provide the department with information and documentation showing that  
8 the applicant meets the qualifications specified in this paragraph for small  
9 operations registration.

10 **SECTION 130.** 202.22 (5) (d) of the statutes is amended to read:

11 202.22 (5) (d) Except as provided in sub. (7) (b), a professional employer  
12 organization or professional employer group registered under this subsection that  
13 wishes to renew its small operations registration shall, in addition to complying with  
14 sub. (4) (2), provide the department with information and documentation showing  
15 that the professional employer organization or professional employer group  
16 continues to meet the qualifications specified in par. (a) for small operations  
17 registration.

18 **SECTION 131.** 202.22 (6) of the statutes is amended to read:

19 202.22 (6) PROFESSIONAL EMPLOYER GROUP REGISTRATION. Except as provided in  
20 sub. (7) (b), 2 or more professional employer organizations that are part of a  
21 professional employer group may register under this section or renew a registration  
22 by providing the information required under ~~sub.~~ subs. (2), and (4), (a) or sub. (5) on  
23 a combined or consolidated basis, paying the initial registration or renewal fee  
24 determined by the department under s. ~~202.08~~ 202.041, and guaranteeing each  
25 other's obligations. If a professional employer group provides a combined or

**ASSEMBLY BILL 778****SECTION 131**

1 consolidated financial statement under sub. (2) (f) 1. that includes the financial  
2 condition of entities that are not part of the professional employer group, the  
3 controlling person shall guarantee the obligations of the professional employer  
4 organizations in the professional employer group.

5 **SECTION 132.** 202.22 (7) (a) of the statutes is repealed.

6 **SECTION 133.** 202.22 (7) (b) of the statutes is amended to read:

7 202.22 (7) (b) The department may ~~by rule provide for~~ allow the registration  
8 of a professional employer organization or professional employer group without  
9 compliance with sub. (2), (4), (5), or (6), s. 202.23, or rules promulgated under s.  
10 ~~202.095~~ 202.07 (4m) or 202.26 on acceptance by the department of assurance,  
11 provided by a bonded, independent, and qualified assurance organization that has  
12 been approved by the department, satisfactory to the department that the  
13 professional employer organization or professional employer group is qualified to  
14 operate as a professional employer organization or a professional employer group in  
15 this state.

16 **SECTION 134.** 202.22 (7) (c) of the statutes is amended to read:

17 202.22 (7) (c) This subsection does not limit the authority of the department  
18 to require a professional employer organization or professional employer group to  
19 register as provided in sub. (2), (4), (5), or (6), to maintain proof of financial capability  
20 as required under s. 202.23, or to comply with this chapter and the rules promulgated  
21 under s. ~~202.095~~ 202.07 (4m) or 202.26; to investigate an applicant or registrant and  
22 deny registration or renewal registration under ~~sub. (8) s. 202.021~~, or to investigate  
23 an applicant, registrant, or controlling person and take disciplinary action under s.  
24 202.06.

25 **SECTION 135.** 202.22 (8) of the statutes is repealed.



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1           **SECTION 136.** 202.22 (9) (am) of the statutes is amended to read:

2           202.22 (9) (am) The department shall maintain and periodically update a list  
3 of all professional employer organizations and professional employer groups  
4 registered under this section, and shall make the list available on the department's  
5 Internet Web site upon request. The list shall include the address of each registrant.

6           **SECTION 137.** 202.23 (1) of the statutes is amended to read:

7           202.23 (1) WORKING CAPITAL REQUIREMENT. Working capital, as defined by  
8 generally accepted accounting principles, of not less than \$100,000, as shown in the  
9 financial statement submitted to the department under s. 202.22 (2) (f) 1., (4) (a), or  
10 (6). ~~If a professional employer organization or professional employer group has less~~  
11 ~~than \$100,000 in working capital, the department may issue a registration or~~  
12 ~~renewal registration contingent on the registrant meeting the working capital~~  
13 ~~requirement of this subsection no later than 180 days after the issuance of the~~  
14 ~~registration or renewal registration. During the period of contingent registration,~~  
15 ~~the registrant shall submit quarterly financial statements to the department~~  
16 ~~accompanied by an attestation by the chief executive officer of the registrant that all~~  
17 ~~wages, salaries, employee benefits, worker's compensation insurance premiums,~~  
18 ~~payroll taxes, unemployment insurance contributions, and other amounts that are~~  
19 ~~payable to or with respect to an employee of the registrant performing services for~~  
20 ~~a client were paid by the registrant when due.~~

21           **SECTION 138.** 202.23 (2) of the statutes is amended to read:

22           202.23 (2) ALTERNATIVE COMMITMENT. A bond, ~~certificate of deposit, escrow~~  
23 ~~account, or irrevocable letter of credit~~ in an amount that is not less than \$100,000  
24 or, if the financial statement submitted to the department under s. 202.22 (2) (f) 1.,  
25 (4), or (6) indicates ~~a deficit in~~ negative working capital, a bond, ~~certificate of deposit,~~

**ASSEMBLY BILL 778****SECTION 138**

1 ~~escrow account, or irrevocable letter of credit~~ in an amount that is not less than  
2 \$100,000 plus an amount that is sufficient to cover that ~~deficit~~ negative amount. The  
3 ~~commitment described in this subsection~~ bond shall be in a form approved by the  
4 department, ~~shall be held in a depository designated by the department,~~ and shall  
5 secure the payment by the professional employer organization or professional  
6 employer group of any wages, salaries, employee benefits, worker's compensation  
7 insurance premiums, payroll taxes, unemployment insurance contributions, or  
8 other amounts that are payable to or with respect to an employee performing services  
9 for a client if the professional employer organization or professional employer group  
10 does not make those payments when due. The ~~commitment~~ bond shall be established  
11 in favor of ~~or be made payable to~~ the department, for the benefit of the state and any  
12 employee to whom or with respect to whom the professional employer organization  
13 or professional employer group does not make a payment described in this subsection  
14 when due. The professional employer organization or professional employer group  
15 shall file with the department any agreement, instrument, or other document that  
16 is necessary to enforce the commitment against the professional employer  
17 organization or professional employer group, or against any relevant 3rd party, or  
18 both.

19 **SECTION 139.** 202.26 (intro.) and (2) of the statutes are consolidated,  
20 renumbered 202.26 and amended to read:

21 **202.26 Rules.** (intro.) The rules the department promulgates under s. ~~202.095~~  
22 202.07 (4m) that implement this subchapter shall may include rules providing for all  
23 of the following: ~~(2) Reasonable~~ reasonable fees for any service provided under this  
24 chapter that do not exceed an amount that is necessary to cover the cost of providing  
25 that service.

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1           **SECTION 140.** 202.26 (1) and (3) of the statutes are repealed.

2           **SECTION 141.** 227.01 (13) (yx) of the statutes is created to read:

3           227.01 **(13)** (yx) Relates to adjustments under s. 202.12 (8), exemptions under  
4 s. 202.12 (6m) (e), or the alternative registration of professional employer  
5 organizations under s. 202.22 (7) (b).

6           **SECTION 142.** DFI-Bkg 60.01 of the administrative code is amended to read:

7           DFI-Bkg 60.01 **Authority.** This chapter is adopted pursuant to ss. ~~202.12 (3)~~  
8 ~~(am), 202.12 (8), 202.155 (4), and 227.11 (2)~~ s. 202.07 (4m), Stats.

9           **SECTION 143.** DFI-Bkg 60.02 (3) of the administrative code is repealed.

10          **SECTION 144.** DFI-Bkg 60.03 (intro.) and (1) of the administrative code are  
11 repealed.

12          **SECTION 145.** DFI-Bkg 60.03 (2) (title) of the administrative code is  
13 renumbered DFI-Bkg 60.03 (title).

14          **SECTION 146.** DFI-Bkg 60.03 (2) of the administrative code is amended to read:

15          DFI-Bkg 60.03 **(2)** A registered charitable organization which desires that  
16 operates solely within one community and that received less than \$50,000 in  
17 contributions during its most recently completed fiscal year may apply to the  
18 department to be exempted from the solicitation disclosure requirements of s.  
19 ~~202.155 (1) and (2), Stats., may apply for the exemption by filing the affidavit~~  
20 ~~prescribed by s. DFI-Bkg 60.04 s. 202.12 (6m) (b), Stats.~~ The application shall be  
21 made on forms and in the manner prescribed by the department. A registered  
22 charitable organization which has applied for the exemption may not conduct  
23 solicitations without making the disclosures required under s. ~~202.155 (1) and (2)~~  
24 202.12 (6m), Stats., until the registered charitable organization has received written  
25 notice from the department that the department has granted the exemption. ~~A~~

**ASSEMBLY BILL 778****SECTION 146**

1 ~~registered charitable organization may qualify for the exemption from solicitation~~  
2 ~~disclosures regardless of whether it uses a professional fund-raiser or an unpaid~~  
3 ~~solicitor for the solicitation of contributions to the registered charitable organization.~~

4 **SECTION 147.** DFI-Bkg 60.03 (3) of the administrative code is created to read:

5 DFI-Bkg 60.03 (3) If a registered charitable organization obtains an  
6 exemption under sub. (2), a professional fund-raiser who solicits contributions on  
7 behalf of the registered charitable organization is exempt from the solicitation  
8 disclosure requirements in s. 202.14 (11) (c), Stats., when soliciting contributions on  
9 behalf of the registered charitable organization.

10 **SECTION 148.** DFI-Bkg 60.04 of the administrative code is repealed.

11 **SECTION 149.** DFI-Bkg 60.05 of the administrative code is repealed.

12 **SECTION 150.** DFI-Bkg 60.06 (title) and (1) of the administrative code are  
13 repealed.

14 **SECTION 151.** DFI-Bkg 60.06 (note) of the administrative code is repealed.

15 **SECTION 152.** DFI-Bkg 60.06 (2) (title) of the administrative code is  
16 renumbered DFI-Bkg 60.06 (title).

17 **SECTION 153.** DFI-Bkg 60.06 (2) of the administrative code is amended to read:

18 DFI-Bkg 60.06 (2) A central organization may file a single application for  
19 charitable organization registration of the central organization and all of its  
20 affiliated subunits, provided that the central organization has complete and direct  
21 control over the solicitation activities of all subunits, receives all contributions for its  
22 use or future distribution to the subunits and is accountable for all receipts and  
23 disbursements relating to the solicited contributions.

24 **SECTION 154.** DFI-Bkg 60.07 of the administrative code is repealed.

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1           **SECTION 155.** DFI-Bkg 60.075 (2) (c) of the administrative code is amended to  
2 read:

3           DFI-Bkg 60.075 (2) (c) The contents of the mailing do not include the name or  
4 contact information of the professional fund-raiser or the fund-raising counsel.

5           **SECTION 156.** DFI-Bkg 60.08 (title) of the administrative code is amended to  
6 read:

7           **DFI-Bkg 60.08 (title) Annual financial reports.**

8           **SECTION 157.** DFI-Bkg 60.08 (1) of the administrative code is amended to read:

9           DFI-Bkg 60.08 (1) Only charitable organizations which are registered or are  
10 required to be registered with the department are required to file an annual report  
11 ~~or an affidavit in lieu of an annual report with the department~~ under s. 202.12 (3),  
12 Stats.

13           **SECTION 158.** DFI-Bkg 60.08 (2) of the administrative code is repealed.

14           **SECTION 159.** DFI-Bkg 60.08 (3) and (note) of the administrative code are  
15 amended to read:

16           DFI-Bkg 60.08 (3) An annual financial report submitted to the department  
17 pursuant to s. 202.12 (3), 202.13 (2m), or 202.14 (2m), Stats., ~~by a charitable~~  
18 ~~organization which is registered or required to be registered~~ shall be complete,  
19 accurate and truthful. It shall include all schedules and attachments required by the  
20 form prepared by the department pursuant to s. 202.12 (3) (a), Stats., ~~or prepared by~~  
21 ~~another person pursuant to s. 202.12 (4), Stats.~~ A charitable organization which files  
22 ~~with the department financial information which it has filed with another state or~~  
23 ~~the federal government shall complete a supplemental form prepared by the~~  
24 ~~department which requires additional information to comply with sub. (2).~~

