Fiscal Estimate - 2021 Session

Original Updated	Corrected Su	upplemental			
LRB Number 21-4186/1	Introduction Number SB	-658			
Description motor vehicle dealer and wholesaler facilities and licensure requirements, certain registration plates issued to motor vehicle dealers, distributors, or manufacturers, and creating and modifying administrative rules					
Fiscal Effect					
Appropriations Reve	ease Existing enues ease Existing enues Decrease Costs - Ma absorb within agend Yes Decrease Costs				
Local: No Local Government Costs Indeterminate 1. Increase Costs Permissive Mandatory 2. Decrease Costs Permissive Mandatory Permissive Mandatory Permissive Mandatory Permissive Mandatory Permissive Mandatory Districts 5. Types of Local Government Units Affected Towns Counties Counties Others School WTCS Districts					
Fund Sources Affected Affected Ch. 20 Appropriations GPR FED PRO PRS SEG SEGS					
Agency/Prepared By	Authorized Signature	Date			
DOT/ John Gilchrist (608) 266-7135	Joan Meier (608) 267-6978	11/18/2021			

Fiscal Estimate Narratives DOT 11/18/2021

LRB Number	21-4186/1	Introduction Number	SB-658	Estimate Type	Original	
Description motor vehicle dealer and wholesaler facilities and licensure requirements, certain registration plates issued to						
motor vehicle dealers, distributors, or manufacturers, and creating and modifying administrative rules						

Assumptions Used in Arriving at Fiscal Estimate

This bill would change the requirements for wholesaler dealer licensing by altering requirements for dealer facilities, record keeping, and hours open to the public. As of October 28, 2021, there are 1,241 wholesale dealers who share 4 buildings. Under the proposed bill, all but 20 would have to relocate to other locations within 6 months or their license could be denied or suspended until they expire, go out of business, or comply.

The Department receives \$40 for the 2-year wholesaler license and \$150 for dealer plates from each wholesaler upon renewal. This revenue is deposited into the Transportation Fund. If the bill became law, it could result in fewer wholesaler licenses being issued by the Department. Below reflects the estimated fiscal impact to the Department biennially if a percentage of the licensed wholesalers left the market:

1,241 wholesale dealers x 20% x \$190 = \$47,158.00 (biennially)

1,241 wholesale dealers x 50% x \$190 = \$117,895.00 (biennially)

Long-Range Fiscal Implications

This bill could have a wide-ranging effect resulting in an estimated revenue reduction of \$23,579 to \$58,948 annually for 1-3 years as the market adjusts to the new standards.

Fiscal Estimate Worksheet - 2021 Session

Detailed Estimate of Annual Fiscal Effect

☑ Original ☐ Updated	Corrected	Supplemental			
LRB Number 21-4186/1	Introduction Numb	oer SB-658			
Description motor vehicle dealer and wholesaler facilities issued to motor vehicle dealers, distributors, of administrative rules	or manufacturers, and creating a	nd modifying			
I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):					
II. Annualized Costs:	Annualized Fisc	cal Impact on funds from:			
	Increased Costs	Decreased Costs			
A. State Costs by Category					
State Operations - Salaries and Fringes	\$	\$			
(FTE Position Changes)					
State Operations - Other Costs					
Local Assistance					
Aids to Individuals or Organizations					
TOTAL State Costs by Category	\$	\$			
B. State Costs by Source of Funds					
GPR					
FED					
PRO/PRS					
SEG/SEG-S					
III. State Revenues - Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, ets.)					
	Increased Rev	Decreased Rev			
GPR Taxes	\$	\$			
GPR Earned					
FED					
PRO/PRS					
SEG/SEG-S		-23,579			
TOTAL State Revenues	\$	\$-2 3,57 9			
NET ANNUALIZED FISCAL IMPACT					
	<u>State</u>	Local			
NET CHANGE IN COSTS	\$	\$			
NET CHANGE IN REVENUE	\$-23,579	\$			
Agency/Prepared By	Authorized Signature	Date			
DOT/ John Gilchrist (608) 266-7135	Joan Meier (608) 267-6978	11/18/2021			