

## Fiscal Estimate - 2025 Session

☒ Original      ☐ Updated      ☐ Corrected      ☐ Supplemental

<b>LRB Number</b> <b>25-2543/1</b>		<b>Introduction Number</b> <b>AB-0212</b>	
<b>Description</b> registration of out-of-state health care providers to provide telehealth services			
<b>Fiscal Effect</b>			
<b>State:</b>			
<input type="checkbox"/> No State Fiscal Effect			
<input checked="" type="checkbox"/> Indeterminate			
<input type="checkbox"/> Increase Existing Appropriations		<input checked="" type="checkbox"/> Increase Existing Revenues	
<input type="checkbox"/> Decrease Existing Appropriations		<input type="checkbox"/> Decrease Existing Revenues	
<input type="checkbox"/> Create New Appropriations		<input checked="" type="checkbox"/> Increase Costs - May be possible to absorb within agency's budget	
		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
		<input type="checkbox"/> Decrease Costs	
<b>Local:</b>			
<input type="checkbox"/> No Local Government Costs			
<input type="checkbox"/> Indeterminate			
1. <input type="checkbox"/> Increase Costs		3. <input type="checkbox"/> Increase Revenue	
<input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory		<input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory	
2. <input type="checkbox"/> Decrease Costs		4. <input type="checkbox"/> Decrease Revenue	
<input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory		<input type="checkbox"/> Permissive <input type="checkbox"/> Mandatory	
5. Types of Local Government Units Affected			
<input type="checkbox"/> Towns		<input type="checkbox"/> Village <input type="checkbox"/> Cities	
<input type="checkbox"/> Counties		<input type="checkbox"/> Others	
<input type="checkbox"/> School Districts		<input type="checkbox"/> WTCS Districts	
<b>Fund Sources Affected</b>			
<input type="checkbox"/> GPR <input type="checkbox"/> FED <input checked="" type="checkbox"/> PRO <input type="checkbox"/> PRS <input type="checkbox"/> SEG <input type="checkbox"/> SEGS    s.20.165(1)(hg) & s.20.165(1)(g)			
<b>Affected Ch. 20 Appropriations</b>			
<b>Agency/Prepared By</b>		<b>Authorized Signature</b>	
DSPS/ Lilian Kelly (608) 266-0958		Jennifer Garrett (608) 266-6795	
		<b>Date</b>	
		6/16/2025	

## Fiscal Estimate Narratives

DSPS 6/16/2025

LRB Number	25-2543/1	Introduction Number	AB-0212	Estimate Type	Original
<b>Description</b> registration of out-of-state health care providers to provide telehealth services					

### Assumptions Used in Arriving at Fiscal Estimate

This bill allows an individual who possesses a credential as a health care provider in another state to provide health care services by telehealth in this state within the scope of practice established under the laws and rules of this state by registering with the Department of Safety and Professional Services (DSPS) or an applicable credentialing board. The bill allows DSPS and applicable credentialing boards to take disciplinary action against a health care provider registered to provide telehealth services under the bill. DSPS is required to publish on its website a list of all health care providers registered to provide telehealth services under the bill.

DSPS assumes that approximately 50,000 people or approximately 85 percent of the total number of out-of-state licenses in health care fields will seek telehealth provider registration with a ramp up to that number over one or more years. Professions where telehealth services are expected to be in demand include nurses, radiologists, advanced practice nurses, MDs/DOs and mental health professions including professional counseling, social work, marriage and family therapy, psychology, and substance use disorders. Under the bill website listings of each individual telehealth registrant will require preparing a profile with a greater number of data elements than are provided now for in-state providers. DSPS staff are required to decide whether the scope of practice in another state is substantially like the scope of practice allowed under a similar license in Wisconsin, which would be an ongoing activity as practices may change in Wisconsin or in other states.

The estimated one-time costs for this bill are \$626,000 including the equivalent time of 17.2 limited term employees and no less than 800 hours of DET IT time provided by DOA's DET contract providers. Projects undertaken by DSPS staff to implement the provisions of the bill include but are not limited to the following: developing application methods including forms, planning and implementing a legal review process to determine services that are substantially similar and what professions qualify, developing training and reference material, developing and testing a registration lookup tool, and updating the website. In addition, DSPS includes the initial applications as a start-up cost.

The estimated ongoing annual cost is \$1,675,000 which includes support for 15.9 FTEs including salary, fringe, and overhead. Tasks will include reviewing legal criteria for scope of practice, registration of original applications and renewals, verifying licensure in another state. With the number of people seeking telehealth registration, contacts and questions will increase requiring additional staff for the Customer Contact Center. DSPS estimates that there would be about 300 more complaints that would need to be addressed each year by DSPS teams consisting of attorneys, paralegals and investigators. In addition, DSPS' support for the 15 impacted boards would increase. It is expected that ongoing IT costs, while unknown with precision at this time, will at least be 260 to support periodic updates of systems.

The costs outlined exceed the available appropriation authority of the agency and would need to be adjusted through action under s.16.505/515. The amount of revenue that DSPS would earn under the bill is indeterminate. The bill does not specify whether an additional fee will be charged to provide telehealth registration for those who also undergo the standard DSPS licensing process.

### Long-Range Fiscal Implications

## Fiscal Estimate Worksheet - 2025 Session

Detailed Estimate of Annual Fiscal Effect

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<b>LRB Number</b> 25-2543/1	<b>Introduction Number</b> AB-0212
<b>Description</b> registration of out-of-state health care providers to provide telehealth services	
<b>I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):</b>	
The estimated one-time costs for this bill are \$626,000.	
<b>II. Annualized Costs:</b>	<b>Annualized Fiscal Impact on funds from:</b>
	Increased Costs      Decreased Costs
<b>A. State Costs by Category</b>	
State Operations - Salaries and Fringes	\$1,443,600
(FTE Position Changes)	(15.9 FTE)
State Operations - Other Costs	231,400
Local Assistance	0
Aids to Individuals or Organizations	
<b>TOTAL State Costs by Category</b>	<b>\$1,675,000</b>
<b>B. State Costs by Source of Funds</b>	
GPR	
FED	
PRO/PRS	1,675,000
SEG/SEG-S	
<b>III. State Revenues - Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, etc.)</b>	
	Increased Rev      Decreased Rev
GPR Taxes	\$
GPR Earned	
FED	
PRO/PRS	
SEG/SEG-S	
<b>TOTAL State Revenues</b>	<b>\$</b>
<b>NET ANNUALIZED FISCAL IMPACT</b>	
	<u>State</u> <u>Local</u>
NET CHANGE IN COSTS	\$1,675,000
NET CHANGE IN REVENUE	\$
<b>Agency/Prepared By</b>	
DSPS/ Lilian Kelly (608) 266-0958	
<b>Authorized Signature</b>	
Jennifer Garrett (608) 266-6795	
<b>Date</b>	
6/16/2025	