## Fiscal Estimate - 2025 Session

☑ Original ☐ Updated	☐ Correcte	d 🔲	Suppleme	ental	
LRB Number <b>25-3400/2</b>	Introductio	n Number	SB-0323	3	
Description establishing a dairy cattle innovation program					
Fiscal Effect					
Appropriations Rever	ease Existing	☑ Increase Costends absorb within a □ Yes □ Decrease Cos	agency's bu		
Permissive Mandatory Permi  2. Decrease Costs 4. Decre	ase Revenue ssive Mandatory ase Revenue ssive Mandatory	5.Types of Local Units Affected Towns Counties School Districts	Governmen  Village Others WTCS Districts	Cities	
Fund Sources Affected  Affected Ch. 20 Appropriations  GPR FED PRO PRS SEG SEGS					
Agency/Prepared By	Authorized Signatu	ıre		Date	
WEDC/ Ben Piatt (608) 210-6723			6/19/2025		

## Fiscal Estimate Narratives WEDC 6/19/2025

LRB Number 25-3400/2	Introduction Number	SB-0323	Estimate Type	Original		
Description						
establishing a dairy cattle innovation program						

## Assumptions Used in Arriving at Fiscal Estimate

SB-0323 directs WEDC to establish and administer a dairy cattle innovation program for the state of Wisconsin. The proposal consists of WEDC providing no-interest loans to 'milk producers' under s. 97.22 (1) (f), in Wisconsin to improve their dairy operation.

Applicants are eligible for a dairy innovation loan if at least 98% of their employees/employee payroll are located in Wisconsin. The applicant cannot have violated any federal, state, or local laws related to the environment, worker safety, food processing, or food safety within the past five years. The applicant's employees must all be legally authorized to work in Wisconsin. The applicant cannot have any open bankruptcy proceedings. The size of the dairy operation must be between 50 to 714 producing dairy cows.

Eligible milk producers can use the no-interest loan to incorporate methods/technology to improve milk production efficiencies, improve animal care and health, improve milk quality, or reduce the negative environmental effects associated with manure management or other dairy operation activities. The loan can also be used to finance the expansion of a dairy operation through the purchase/rental of buildings and equipment.

In the administering of the loan, the Corporation must give priority to applicants who propose that the loan will enable the milk producer to create new skilled jobs, improve milk production/manure management practices, reduce the negative environmental effects of per fluid gallons of milk produced, or improve labor efficiencies.

The proposal does not detail any appropriation or staffing to finance the cost of the program and would place an unfunded mandate upon the Corporation. The WEDC does not have funding available to finance the costs of the proposal, so the costs are not absorbable by the Corporation. Consequently, the proposal would take away significant resources from the Corporation's other programs and activities.

Alongside needing an appropriation to finance the loans, the Corporation estimates that at least two FTEs would be required to verify the loan requirements regarding headcount, payroll, background checks, legal employment status of employees, and the number of cows.

Furthermore, any loans that could be issued under the proposal would likely be ineffective for potential borrowers due to the statutory requirement under s. 238.124(2) that mandates WEDC adherence to commonly accepted lending practices. This includes market-aligned interest rates and standard collateral requirements, which would, in essence, not address market gaps for milk producers to access capital, as the proposal intends.

Long-Range Fiscal Implications