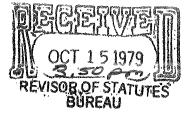
Certificate

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STATE OF WISCONSIN OFFICE OF THE COMMISSIONER OF SECURITIES



TO ALL TO WHOM THESE PRESENTS SHALL COME, GREETINGS:

I, Jeffrey B. Bartell, Commissioner of Securities for the State of Wisconsin and custodian of the official records of the Office of the Commissioner of Securities, certify that the attached rules adopting various new provisions and amending certain existing provisions of Chapters SEC 2, 3, 4, 5, 7, 8, 9, 21, 22 and 27 of the Rules of the Commissioner of Securities were duly approved and adopted by the Commissioner of Securities on October 15, 1979.

I further certify that I have compared said copies of the rules with the originals on file in this Office, and that the same are true and correct copies thereof, and of the whole of such originals.

IN TESTIMONY WHEREOF, I have hereunto set my hand and the official seal of this Office on /jta day of this 1979, in the City of Madison.

JEFF BAR в.

Commissioner of Securities

(SEAL)

OFFICE OF THE COMMISSIONER OF SECURITIES STATE OF WISCONSIN

In the Matter of Wis. Adm. Code Rules of the Commissioner of Securities Amendments to Chapters SEC 2, 3, 4, 5, 7, 8, 9, 21, 22 and 27

ORDER ADOPTING PERMANENT RULES

Pursuant to the authority vested in the Wisconsin Commissioner of Securities under section 551.63(1), Wis. Stats., to make, amend and rescind any rules, forms and orders that are necessary to carry out Chapter 551, the Wisconsin Uniform Securities Law, and to protect public investors, Wisconsin Commissioner of Securities Jeffrey B. Bartell hereby adopts and amends rules as follows: AMENDMENTS TO WISCONSIN ADMINISTRATIVE CODE RULES OF THE COMMISSIONER OF SECURITIES Chapters SEC 2, 3, 4, 5, 7, 8, 9, 21, 22 and 27

1 SECTION 1. Wis. Adm. Code section SEC 2.01(7)(d) is 2 amended to read:

The issuer has had annual consolidated net income 3 (d) (before extraordinary items and the cumulative effect of 4 accounting changes) as follows: (i) at least \$1 million in 5 four of its last five fiscal years including its last fiscal 6 year, and (ii) if the offering is of interest bearing 7 or fixed dividend securities, at least 1 1/2 times its 8 annual interest and fixed dividend expense, calculating net 9 10 income before deduction for income taxes and depreciation 11 and giving effect to the proposed offering and the intended 12 use of the proceeds, for its last fiscal year. "Last fiscal 13 year" means the most recent year for which audited financial 14 statements are available, provided that such statements 15 cover a fiscal period ended not more than 15 months from the 16 commencement of the offering;

17 SECTION 2. Wis. Adm. Code section SEC 2.01(7)(h) is 18 amended to read:

(h) And provided further that, if the issuer of the securities is a finance company with liquid assets of at least 105 percent of its liabilities (other than deferred income taxes, deferred investment tax credits, capital stock and surplus) at the end of each of its last 5 fiscal years,

1. the net income requirement of clause (d) (ii), but before 2 deduction for interest expense, shall be 1-1/4 times its 3 annual interest expense. "Finance company" means a company 4 engaged (directly or through consolidated subsidiaries), 5 primarily in the business of wholesale, retail, installment, 6 mortgage, commercial, industrial or consumer financing, banking or factoring. "Liquid assets" means cash, receiv-7 ables payable on demand or not more than 12 years following 8 9 · the close of the company's last fiscal year, and readily 10 marketable securities, in each case less applicable reserves 11 and unearned income.

SECTION 3. Wis. Adm. Code section SEC 2.02(6)(b) is amended to read:

14 Issuers affiliated by reason of direct or indirect (b) 15 control or persons affiliated by reason of direct or indirect 16 control of any issuer are deemed to be a single issuer or 17 person; but use of an exemption for the offer and sale of 18 securities by such affiliated issuer or person shall not be 19 denied on account of such affiliation provided the offer and 20 sale are not part of a common business purpose or plan of 21 offering, or if upon the filing of an application the 22 commissioner so orders. A "common business purpose or plan 23 of offering" is presumed where the offer or sale of securities 24 is not separate and distinct from another offer and sale of 25 securities with respect to (i) the application of proceeds, 26 (ii) the physical proximity of real property or other assets,

- 2 -

	.1	or (iii) the financial or-operational affairs of the business;
	2	SECTION 4. Wis. Adm. Code section SEC 2.02(5)(c) is
	3	amended to read:
	4	(c) Any other corporation, partnership or association
	5	which has been in existence for 10 years or whose net assets
	6	exceed $\frac{250}{925}$, $\frac{250}{9}$, $\frac{500,000}{9}$, and whose principal purpose as
	7.	stated in its articles, by-laws or other organizational
	8	instrument is investing in securities; and
	9	SECTION 5. Wis. Adm. Code section SEC 2.02(11)(f)6. is
	10	amended to read:
	11	6. The plan meets the repurchase standards of Wis.
	12	Adm. Code section SEC 2.01 (7) (5)(d);
	13	SECTION 6. Wis. Adm. Code section SEC 3.03(4) is
	14	amended to read:
	15	(4) The total amount of options and warrants issued or
	16	reserved for issuance at the date of the public offering,
	17	excluding those issued to financing institutions (other than
	18	underwriters) and those issued in connection with acquisitions,
	19	does not exceed either 10% of the shares to be outstanding
	20	upon completion of the offering or 10% of the shares outstanding
	21	during the period the registration statement is effective.
	22	The number of options and warrants reserved for issuance may
	23	be disregarded if the issuer files an undertaking or states
	24	in the prospectus that the amount of outstanding options and
,	25	warrants shall not exceed the above amount during the period
	26	the registration statement is effective.
	27	SECTION 7. Wis. Adm. Code section SEC 3.07(2) is

-3-

1 renumbered Wis. Adm. Code section SEC 3.07(3). 2 SECTION 8. Wis. Adm. Code section SEC 3.07(2) is 3 created to read: 4 If the issuer is a corporation, the offer or sale (2) 5 of equity securities may be deemed unfair and inequitable to 6 purchasers if the issuer's articles of incorporation, by-7 laws or other organizing instruments include any of the 8 following requirements: 9 (a) That more than a majority of the outstanding 10 shares are required to increase or decrease the size, or 11 remove and replace members, of the issuer's board of directors; 12^{-1} That more than two-thirds of the outstanding (b) 13 shares are required to approve a merger, consolidation, or 14 sale, lease or exchange of all, or substantially all, the 15 assets. 16 SECTION 9. Wis. Adm. Code section SEC 3.09(3) is 17 repealed. 18 SECTION 10. Wis. Adm. Code sections SEC 3.09(4), (5), 19 (6) and (7) are renumbered (3), (4), (5) and (6) respectively. 20 SECTION 11. Wis. Adm. Code section SEC 3.10(7) is 21 repealed. 22 SECTION 12. Wis. Adm. Code section SEC 3.21(Intro.) is 23 amended to read: 24 SEC 3.21 Registration by coordination. A registration 25 statement under section 551.25, Wis. Stats., shall be submitted 26 on Form U-1, shall contain the following information and be 27 accompanied by the following documents, in addition to the

-4-

1	information specified in sections 551.25(2) and 551.27(2),
2	Wis. Stats., and the consent to service of process on Form
3	<u>U-2</u> required by section 551.65(1), Wis. Stats.:
4	SECTION 13. Wis. Adm. Code section SEC 3.22(1) (Intro.)
5	is amended to read:
6	SEC 3.22 Registration by a qualification. (1) A regis-
7	tration statement under section 551.26, Wis. Stats., shall
8	be submitted on Form U-1, shall contain the following informa-
9	tion and be accompanied by the following documents, in
10	addition to the information specified in section 551.27(2),
11	Wis. Stats., and the consent to service of process on Form
12	<u>U-2</u> required by section 551.65(1), Wis. Stats.:
13	SECTION 14. Wis. Adm. Code section SEC 3.26(1) is
14	amended to read:
15	SEC 3.26 Amendment of registration statements. (1) All
16	applications for amendment of a registration statement shall
17	be filed on-forms in the form prescribed by the commissioner.
18	SECTION 15. Wis. Adm. Code section SEC 3.28(1) is
19	amended to read:
20	SEC 3.28 Periodic reports. (1) Each issuer or registrant
21	of securities registered under sections 551.25 or 551.26,
22	Wis. Stats., except an issuer or registrant specified in
23	subsection (2), shall file with the commissioner promptly
24	after each 90-day period in which securities have been sold
25	during the effectiveness of the registration statement, a
26	report on a-form-prescribed-by-the-commissioner the appropriate

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	-6-
	form designated in Wis. Adm. Code section SEC 9.01(1) specifying
2	the number of shares or units of securities sold in this
` 3	state pursuant to such registration statement and the aggregate
4	selling price thereof, unless such issuer or registrant has
5	paid the maximum filing fee for such registration statement
6	and the securities are registered under the securities act
7	of 1933.
8	SECTION 16. Wis. Adm. Code section SEC 3.29 is repealed.
9	SECTION 17. Wis. Adm. Code section SEC 4.01(1) is
10	amended to read:
11	SEC 4.01 Licensing procedure. (1) Applications for
12	initial and renewal licenses of broker-dealers and agents
13	shall be filed on forms prescribed by the commissioner <u>in</u>
14	Wis. Adm. Code section SEC 9.01(1) and shall include all
15	information required by such forms and any other information
16	the commissioner may require.
17	SECTION 18. Wis. Adm. Code section SEC 4.03(1)(p) is
18	repealed and recreated to read:
19	(p) A computation made quarterly (on a calendar year
20	basis) of its net capital and ratio of its aggregate indebted-
21	ness to its net capital on Form X-17A-5 of the federal
22	securities and exchange commission (FOCUS Report).
23	SECTION 19. Wis. Adm. Code section SEC 4.04(1) is
24	amended to read:
25	SEC 4.04 Reporting requirements. (1) Each broker-
26	dealer shall file annually with the commissioner within-60

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1	days-after-the-end-of-its-fiscal-year a copy of its annual
2	financial-statements,-including-supporting-schedules, statement
3	filed with the U.S. securities and exchange commission as
4	required under and at the times specified in rule 17a-5
5	under the securities exchange act of 1934. Broker-dealers
6	required to furnish their customers with an audited financial
7	statement in accordance with rule 17a-5 under the securities
. 8	exchange act of 1934 may satisfy the reporting requirement
9	of this subsection by filing with the commissioner a copy of
10	that audited financial statement. If, in the annual audit
11	report, the independent accountant commented on any material
12	inadequacies in accordance with rules 17a-5 and 17a-11 under
13	the securities exchange act of 1934, a copy of the comments
14	shall accompany the financial statement filed with the
15	commissioner.
16	SECTION 20. Wis. Adm. Code section SEC 4.04(3) is
17	amended to read:
18	(3) Each broker-dealer shall file with the commissioner
19	within 30 days after the end of each month, a written report
20	on-a-form Form RS-BD prescribed by the commissioner, listing
21	with respect to that month all securities transactions
22.	involving the broker-dealer relating to initial distributions,
23	secondary distributions and private placements. No reports
24	are required to be filed for months during which the broker-
25	dealer did not engage in transactions subject to this
26	requirement.
27	SECTION 21. Wis. Adm. Code section SEC 4.06(2)(g) is

28 amended to read:

· l	(g) Engaging in any of the practices specified in
·	subsections (l) (b), (c), (d), (e), (f), (g), (n), (o), (p),
3	$(q), (s)_7 \text{ or } (t) + (u)$.
4	SECTION 22. Wis. Adm. Code section SEC 4.08(1) is
5	amended to read:
6	SEC 4.08 Withdrawal of licenses. (1) An application
. 7	for withdrawal from the status of a licensed broker-dealer
8	under section 551.34(6), Wis. Stats., shall be filed by the
9	licensee on-a-form Form BDW(WI) prescribed by the commissioner,
10	and shall include a report on the status of all customer
11	accounts of the licensee in this state and any additional
12	information the commissioner may require. If the licensee has
13	any open customer accounts in this state, the settlement of those
14	accounts is a condition of its withdrawal, and its withdrawal
15	is not effective until permitted in writing by the commissioner.
16	SECTION 23. Wis. Adm. Code section SEC 4.08(2) is
17	amended to read:
18	(2) An application for withdrawal from the status of a
19	licensed agent shall be filed by the broker-dealer or issuer
20	which the agent represents within 10 days of the termination
21	of the agent's employment on-a-form Form U-5 prescribed by
22	the commissioner.
23	SECTION 24. Wis. Adm. Code section SEC 5.01(1) is
24	amended to read:
25	SEC 5.01 Licensing procedure. (1) Applications for
26	initial and renewal licenses and qualifications of investment
27	advisers and their representatives shall be filed on forms

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-8-

1 prescribed by the commissioner in Wis. Adm. Code section SEC 2 9.01(1) and shall include all information required by such 3 forms and any other information the commissioner may require. 4 SECTION 25. Wis. Adm. Code section SEC 5.08(1) is 5 amended to read: 6 SEC 5.08 Withdrawal of licenses. (1) An application for 7 withdrawal from the status of a licensed investment adviser 8 under section 551.34(6), Wis. Stats., shall be filed by the 9 licensee on-a-form Form IAW(WI) prescribed by the commissioner, 10 and shall include a report on the status of all customer 11 accounts of the licensee in this state and any additional 12 information the commissioner may require. 13 SECTION 26. Wis. Adm. Code section SEC 5.08(2) is 14 amended to read: 15 An application for withdrawal from the status of a (2)16 qualified investment adviser representative shall be filed 17 by the investment adviser which the person represents within 18 10 days of the termination of the representative's employment 19 on-a-form Form IARepW prescribed by the commissioner. 20 SECTION 27. Wis. Adm. Code section SEC 7.01(2)(a) is 21 amended to read: Application for exemption from registration by 22 (a) order under sections 551.22(17), 551.23(11) or (18), Wis. 23 24 . \$100 Stats. 25 Wis. Adm. Code section SEC 7.01(2)(b) is SECTION 28. 26 amended to read:

-9-

(b) Application for exclusion from a definition by 1 2 order under sections 551.02(3)(h) or 551.02(7)(g), Wis. Stats. or for issuance of an order under Wis. Adm. Code 3 . \$100 section SEC 2.02(5)(d) . . . 4 SECTION 29. Wis. Adm. Code section SEC 8.08 is created 5 to read: 6 SEC 8.08 Taking and preserving of evidence. 7 In any class 3 proceeding as defined in ch. 227, Wis. Stats., a 8 party may be granted the right by the hearing officer to 9 take and preserve evidence as provided in ch. 804, Wis. 10 Stats. 11 SECTION 30. Wis. Adm. Code section SEC 9.01(1) is 12 repealed and recreated to read: 13 SEC 9.01 Forms. The following forms are prescribed 14 (1)for use under chapter 551, Wis. Stats., and may be obtained 15 from the office of the commissioner of securities, Madison, 16 17 Wisconsin: Securities registration application and reporting (a) 18 19 forms: Uniform application to register securities. 20 1. U-1. Uniform consent to service of process. 2. U-2. 21 Issuer report of sales. 22 3. RS-I. Investment company report of sales. RS-IC. 4. 23 5. RS-FC. Finance company report of sales. 24 Licensing application and reporting forms: 25 (b) 1. BD. Uniform application for registration, license, 26 27 or membership as a broker-dealer or to amend such application.

-10-

1	2. U-4. Uniform application for securities and
2	commodities industry representative and/or agent.
3	3. BDR(WI). Application for renewal of broker-dealer
4	and agent license.
5	4. BDW(WI). Application for withdrawal from the
6	status of a licensed broker-dealer.
7	5. U-5. Uniform termination notice for securities
8	industry representative and/or agent.
9	6. U-3. Uniform application for license as investment
10	adviser.
11	7. IA Rep A. Application for license as an investment
12	adviser representative.
13	8. IAR(WI). Application for renewal of investment
14	adviser license and qualification of adviser representatives.
15	9. IAW(WI). Application for withdrawal from the
16	status of a licensed investment adviser.
17	10. IA Rep W. Application for withdrawal from the
18	status of a licensed investment adviser representative.
19	11. CSP. Consent to service of process by broker-
20	dealer or investment adviser.
21	12. RS-BD. Broker-dealer report of sales.
22	SECTION 31. Wis. Adm. Code section SEC 21.01(2) is
23	repealed and recreated to read:
24	(2) For the purpose of sections 552.01(5) and 552.03(1),
25	Wis. Stats., "beneficial owner" shall have the meaning
26	prescribed in rule 13d-3 under the securities exchange act
27	of 1934.

	l	SECTION 32. Wis. Adm. Code section SEC 21.01(3) is	
	2 3	repealed and recreated to read: (3) For the purpose of section 552.03(1), Wis. Stats.,	
	4	"acquiring directly or indirectly" shall have the meaning	
	5	prescribed in rule 13d-5 under the securities exchange act	
	6	of 1934.	
	7	SECTION 33. Wis. Adm. Code section SEC 22.01 is amended	
	. 8	to read:	
	9	SEC 22.01 Filing of long-form statement of ownership	
	10	information. (1) Any person who, after acquiring directly	
	11	or indirectly the beneficial ownership of any equity security	
	12	of a target company, is directly or indirectly the beneficial	
•	13	owner of more than 5% of any class of the outstanding equity	
	14	securities of the issuer shall, within 10 days after such	
	15	acquisition, file with the commissioner a long-form statement	
	16	of ownership information on form TO-1 prescribed by the	•
	17	commissioner, and send a signed copy of such form to the	
	18	target company by certified mail at its principal office not	
	19	later than the date of filing.	
	20	SECTION 34. Wis. Adm. Code section SEC 22.01(2) is	
	21	created to read:	•
·	22	(2) For the purpose of section 552.03(2), Wis. Stats.,	
	23	the "statement prescribed therein" shall be schedule 13D as	•
25 ^{- 1}	24	promulgated under section 13(d) of the securities exchange	
	25	act of 1934.	
	26	SECTION 35. Wis. Adm. Code section SEC 27.01(5) is	•
	27	created to read:	
	28	(5) Photocopying fee \$.25 per	page.
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EFFECTIVE DATE

The rules and amendments hereinabove shall take effect on the first day of the month following publication in the Wisconsin Administrative Register as provided in section 227.026(1), Wis. Stats.

Issued this ______ day of Detable

1979 at Madison, Wisconsin

JEFFREY B. BARTELL Commissioner of Securities

(SEAL)

FORM IARepA

WISCONSIN INVESTMENT ADVISER REPRESENTATIVE QUALIFICATION APPLICATION

STATE OF WISCONSIN

OFFICE OF THE COMMISSIONER OF SECURITIES LICENSING & REGULATION DIVISION 111 WEST WILSON STREET P. O. Box 1768 MADISON, WISCONSIN 53701 (608) 266-3693

DISCLOSURE OF THE INFORMATION SPECIFIED ON THIS FORM IS MANDATORY PRIOR TO THE PROCESSING OF THE APPLICATION, EXCEPT SOCIAL SECURITY NUMBERS, DISCLOSURE OF WHICH IS VOLUNTARY. [HE INFORMATION IS SOLICITED PURSUANT TO SEC. 551.32, WIS. STATS., AND WILL BE USED FOR THE PRINCIPAL PURPOSE OF DETERMINING WHETHER THE COMMISSIONER OF SECURITIES SHOULD GRANT OR DENY QUALIFICATION TO THE APPLICANT. SOCIAL SECURITY NUMBERS, IF FURNISHED, WILL ASSIST THE COMMISSIONER IN IDENTIFYING APPLICANTS. INFORMATION SUPPLIED ON THIS FORM WILL BE INCLUDED IN THE PUBLIC FILES OF THE COMMISSIONER'S OFFICE AND WILL BE AVAILABLE FOR INSPECTION BY ANY INTERESTED PERSON.

INSTRUCTIONS FOR PREPARING AND FILING FORM IARepA

- 1. All information must be typed or neatly printed in BLACK INK.
- 2. All questions on the form must be answered unless specifically directed otherwise. Failure to do so will result in the form being returned, thus delaying qualification and increasing processing costs.
- 3. All attachments must be submitted in the same format as the questions to which response is made, and should be typewritten on 8½ by 11 bond paper, space permitting, the answers to more than one question may appear on an attachment sheet, so long as the questions are clearly identified. Be certain the name of both the applicant and the investment advisory firm appears on every attachment sheet.
- 4. For the purpose of this form, the term "agency" means any regulatory body of the <u>Federal</u> <u>Government</u> (<u>e.g.</u>, The Securities and Exchange Commission).
- 5. For the purpose of this form, the term "jurisdiction" means a state, a territory, the District of Columbia, the Commonwealth of Puerto Rico, a province of the Dominion of Canada or any subdivision or regulatory body thereof.
- 6. For the purpose of this form, the terms "self-regulatory organization" or "organization" mean any national securities exchange, any registered national securities association (e.g., the NASD), or any registered clearing agency.
- 7. All information required by Form IARepA must be submitted on the officially prescribed form, or mechanical reproduction thereof. All pages of the form may be mechanically reproduced by any method producing clear, legible copies of identical type size. All required signatures must be originals. Mechanical reproductions of signatures will not be accepted.

PART I - QUESTIONS 1-7 MUST BE COMPLETED BY THE EMPLOYER.

Questions 1 & 2: Fill in applicant's full legal name (including Mr. or Ms.) and current residence address.

Questions 3 & 4: Give complete name of your organization and the address of the firm's main office (including zip code).

Question 5: Give address of office in which applicant will be employed.

Question 6: Give date applicant first started employment with your firm.

<u>Question 7</u>: Indicate all advisory activities which the applicant will engage in on behalf of the firm in Wisconsin.

PART II - QUESTIONS 1-26 MUST BE COMPLETED BY THE APPLICANT.

Questions 1 & 2: Give full date (month, day, and year) of birth and social security number. Disclosure of social security numbers are voluntary (see facing page of application). Question 3: Give a complete list of schools attended, dates of attendance, courses taken, type of degree awarded (if applicable). Do not list pre-high school education unless it was the last school attended. Question 4: Show all employment, self-employment and military service for the last ten years. Be certain to include accurate dates, and the full names and addresses of all previous employers. **Ouestion 5:** List all home addresses for the last ten years starting with your present address. Please do not use post office boxes. Question 6: List all state and federal agencies (SEC, Department of Agriculture, etc.) with whom you were registered or licensed to deal in securities or commodities and the dates of registration and termination. State whether the registration(s) or license(s) are currently in effect. List all employers with whom you were associated during these periods unless they have been named in Question 4. Question 7: The following information should be furnished: 1. The full name and address of the business, 2. The nature of the business, Your title or position, 3. A brief description of your duties, 4. The amount of time you devote to the business, and 5. 6. Whether it is during securities trading business hours. Question 8: Excluding companies registered under the Investment Company Act of 1940, indicate complete name(s) of investment club(s), partnership(s), hedge fund(s), or joint account(s), and nature of investment(s). Questions 9 & 10: If your response to either #9 or #10 is "Yes," give the name and address of the insurance company and when and why it refused the bond or paid out funds on your behalf. Question 11:

Read this question carefully, as it is often answered incorrectly. For the purposes of this question, "Member" means anyone who owns a seat on an exchange, or was admitted as an associate member of an exchange. If the answer is "Yes," list the exchange with which you were a member, along with the corresponding dates of such membership.

Question 12:

If your response to #12 is "Yes," indicate the name of the firm, your exact capacity with the firm, the circumstances leading to its

liquidation, and whether liquidation was conducted by the Securities Investor Protection Corporation or through any other means.

Questions 13-21: For each question answered "Yes," supply the following information: 1. Who was involved, 2. When it happened, 3. What the circumstances were, in your own words, 4. What the final determination was, if any,

5. A copy of the proceeding, if available.

Question 22:

If "Yes," be specific. Any customer complaints or legal proceedings must be listed, whether resolved or pending at the present time. A major complaint includes any written complaint which involves any: 1) claim or actual damages in excess of \$10,000; or 2) claim for damages which is settled for an amount exceeding \$2,500; or 3) allegations of theft of funds or securities, or of forgery of documents or similar dishonesty. If you were terminated by an employer for any one of these reasons, or had your business connection severed in any way, be sure to supply all details. These disclosures should include the firm's name, approximate date, name of customer filing the complaint, a description of the complaint, and what action, if any, was taken.

Question 23:

If answered "Yes," explain in your own words the circumstances leading to the bankruptcy. If the bankrupt has been discharged, furnish a copy of the court's Discharge of Bankrupt. If the bankrupt has not been discharged, provide the following:

- 1. A list of all creditors.
- 2. Letters from three or more of the major creditors stating that to the best of their knowledge they felt that the bankruptcy was due to mismanagement or economic conditions and was legitimate rather than due to fraud, nor was it any reflection on the individual's personal integrity.
- 3. A letter from your lawyer stating the same.
- 4. A letter, if possible, from the court or court-appointed Referee or Trustee in bankruptcy stating the same.

Questions 24-26 Criminal and Litigation:

Give a complete explanation of the circumstances in your own words, including the final determination if one has been rendered. Include specific details such as dates, city, state, court and docket number.

Question 25:

Give complete details such as dates, city, state, court, docket number and the name of the firm involved. Be sure to supply an explanation of what occurred in your own words as well as the final outcome if you know it.

Question 26:

Give complete details including dates, city, state, court, docket number and an explanation of the circumstances in your own words. Attach a copy of the judgment if available.

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PART III - WRITTEN EXAMINATION REQUIREMENT AND SCHEDULING PROCEDURE.

1. Description

Each investment adviser representative who will render investment advice in Wisconsin either orally, in writing, or pursuant to discretionary authority, or who is designated as supervisor of adviser's activities in Wisconsin, must pass a two-part, open-book examination, pursuant to sec. 551.32(4), Wis. Stats.

Part I of the written examination tests a representative's knowledge of the Wisconsin Uniform Securities Law and Investment Advisers Act of 1940.

Part II of the written examination tests a representative's knowledge of subjects dealing with securities and securities markets. The staff of the Licensing & Regulation Division will recommend to the Commissioner that Part II of the exam be waived for those applicants who file evidence of:

- a. Passing one or more parts of the Chartered Financial Analysts Examination;
- b. Passing the Chartered Investment Counselor Examination; or
- c. Having five years of continuous securities analysis or securities investment advisory experience while being self employed, or employed by a broker-dealer, bank, insurance company, investment adviser or investment company registered under the Investment Company Act of 1940.

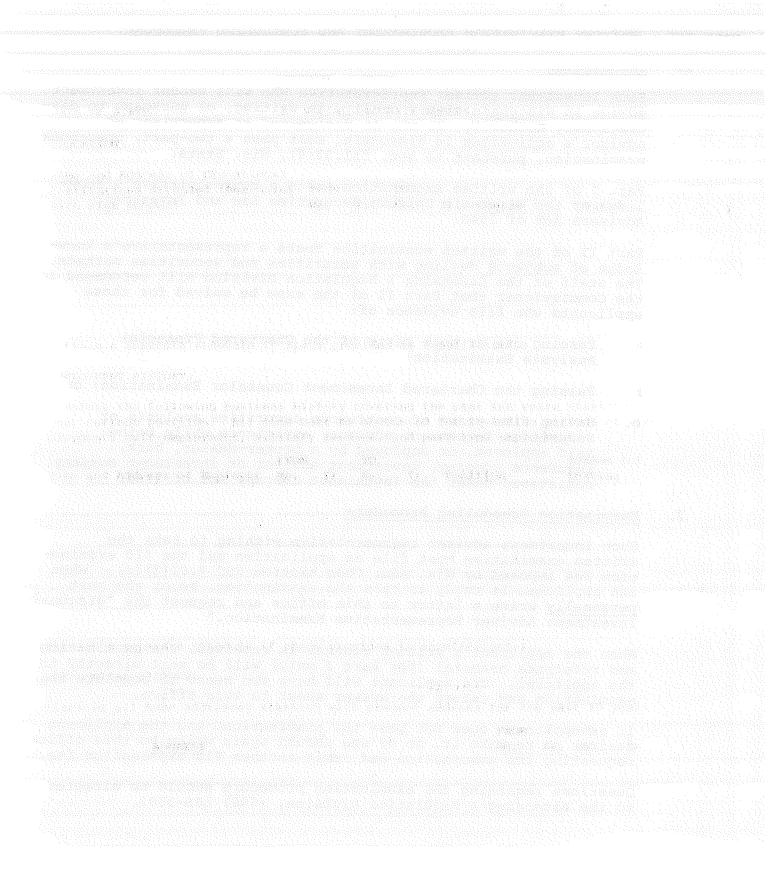
2. Examination Scheduling Procedure

Each investment adviser representative wishing to take the written examination must file an application and the \$10 examination fee imposed by Wis. Adm. Code section SEC 7.01(3)(d). When the applicant is ready to take the examination, he or she must personally write a letter to this office and request the "Wisconsin Investment Adviser Representative Examination."

When the applicant's written request is received, the examination and reference material (for Part I only) will be sent directly to the applicant. The applicant will have two weeks to complete the examination and return the answer sheet to this office.

If an applicant does not pass the examination, and the applicant desires to re-take it, he or she should again write to this office requesting the examination and remit another \$10 examination fee.

Questions regarding the examination procedure should be directed to the Licensing & Regulation Division, (608) 266-3693.



2-11

Form IARepA Page 1

			Page 1
	State of Wisconsin \ OFFICE OF THE	COMMISSIONER OF	SECURITIES
	WISCONSIN INVESTMENT ADVISE QUALIFICATION APPI		111 WEST WILSON STREE BOX 174 MADISON, WISCONSIN 5370
	PART I. TO BE COMPLETED BY	EMPLOYING FIRM	
	Mr.		
1.	APPLICANT'S NAME: Ms.		
	(Last)	(First)	(Middle)
2.	APPLICANT'S ADDRESS:		
	(Street)	(City)	(State & Zip Code)
3.	NAME OF EMPLOYING FIRM:		
4.	ADDRESS OF EMPLOYING FIRM:		
	(Street)	(City)	(State & Zip Code)
5.	OFFICE OF EMPLOYMENT OF APPLICANT:		
		City)	(State)
6.	DATE OF APPLICANT'S EMPLOYMENT:		
7.	TYPE OF ADVISORY ACTIVITIES FOR WHICH APP WISCONSIN:	LICANT IS BECOMIN	G QUALIFIED IN
	Development of new business only. Management of client accounts (re Management of client accounts (in Supervision of the firm's and its in Wisconsin only. Publisher of investment advice. Other (Describe)	tail and institut stitutional only)	•

(Termine)

To the best of my knowledge and belief the applicant at the time qualification is granted will be familiar with the Wisconsin Uniform Securities Law and the Rules of the Wisconsin Commissioner of Securities under which this application is being filed, and will be fully qualified to engage in the advisory activities for which this application is being made. I agree that notwithstanding the granting of qualification by the Wisconsin Commissioner of Securities, I will not employ the applicant as an investment adviser representative in the State of Wisconsin without first receiving the approval of any authority which may be required by law.

I have taken appropriate steps to verify the statements contained in this application and to inquire into the past record and reputation of the applicant.

(Date)		(Typed Name of	Signatory) (Signature of Signatory)
		FOR SECURITIES	OFFICE US	E ONLY
PA CHECK	Х-	PL CHECK	1. 1. 1. 	OK FOR QUALIFICATION
FILING FEE:		EXAM DATE	& SCORE	QUALIFICATION DATE
EXAM FEE:				QUAL. CTF. NO.
				QUAL. LIMITATIONS

	PART II. TO BE COMPLETED BY APPLICANT	
	PERSONAL HISTORY	
•	DATE OF BIRTH: 2. SOCIAL SECURITY NUMBER:	
	EDUCATION:	
	Name and Address of Educational Institutions Attended (Beginning FROM TO	<u>Degree</u>
	(Attach a separate schedule if space provided is insufficient.)	
	EMPLOYMENT HISTORY:	
	your current position. All time must be accounted for including period ployment, self-employment, military service, and part-time employment.	
	ployment, self-employment, military service, and part-time employment. FROM TO Reference of the service of the	ods of unem-
	ployment, self-employment, military service, and part-time employment. FROM TO Reference of the service of the	ods of unem- eason for
	ployment, self-employment, military service, and part-time employment. FROM TO Reference of the service of the	ods of unem- eason for
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	ployment, self-employment, military service, and part-time employment. FROM TO Reference of the service of the	ods of unem- eason for
	ployment, self-employment, military service, and part-time employment. Name and Address of Employer FROM TO Reference Mo. Yr. Mo. Yr. Position Lefter (Attach a separate schedule if space provided is insufficient.) Resident for the state state state state state	bds of unem-
	ployment, self-employment, military service, and part-time employment. Name and Address of Employer FROM TO Re Mo. Yr. Mo. Yr. Position Le Image: Service of Employer Mo. Yr. Mo. Yr. Position Le Image: Service of Employer Mo. Yr. Mo. Yr. Position Le Image: Service of Employer Mo. Yr. Mo. Yr. Position Le Image: Service of Employer Mo. Yr. Mo. Yr. Position Le Image: Service of Employer Mo. Yr. Mo. Yr. Position Le Image: Service of Employer Mo. Yr. Mo. Yr. Position Le Image: Service of Employer	bds of unem-
	ployment, self-employment, military service, and part-time employment. FROM TO Re Mame and Address of Employer Mo. Yr. Mo. Yr. Position Le Mo. Yr. Mo. Yr. Position Le (Attach a separate schedule if space provided is insufficient.) RESIDENTIAL HISTORY: Disclose all home addresses starting with present address for the past FROM	bds of unem-
	ployment, self-employment, military service, and part-time employment. FROM TO Revenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address for the past FROM FROM	bds of unem- eason for eaving
	ployment, self-employment, military service, and part-time employment. FROM TO Revenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address for the past FROM FROM	bds of unem- eason for eaving
	ployment, self-employment, military service, and part-time employment. FROM TO Revenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address of Employer Mo. Yr. Mo. Yr. Position Levenue and Address for the past FROM FROM	bds of unem- eason for eaving

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			Porm IARep Page 3	3A
IF	THE ANSWER TO ANY OF THE FOLLOWING QUESTIONS IS YES, ATTACH COMPLETE	e detai	(LS:	
6.	Have you ever been registered or licensed by any agency or jurisdiction to sell or to deal in securities or commodities as a principal or employee with any registered broker-dealer or to function as an investment adviser or representative of an adviser? If "Yes", specify the name of the broker-dealer or investment adviser, dates registered or licensed and agency or jurisdiction with which you were registered or licensed.	Yes	No	
	Jurisdiction with which for noise asymptotic			
7.	Are you currently engaged in any other business either as a proprietor, partner, officer, director, trustee, employee or otherwise?	Yes	<u>No</u>	
8.	Do you or any member of your immediate family have any benefi- cial interest in any investment partnership or corporation (including hedge funds, investment clubs, etc.) or any other domestic or foreign accounts whose primary function is invest- ing in securities or commodities (excluding companies regis- tered under the Investment Company Act of 1940)?	Yes	No	
9.	Have you ever been refused a fidelity bond?	Yes	No	
10.	Has any surety company paid out any funds on your coverage or cancelled your bond?	Ies Yes	NO	
		1C5		
11.	Are you now or have you ever been a regular or associate mem- ber of any stock exchange or commodity exchange/contract market?	Yes	No	
12.	Have you ever been an officer, director, general partner, owner of 10% or more of the voting securities, or controlling person of, or otherwise engaged in any other managerial or supervisory capacity with any broker or dealer for which a trustee has been appointed pursuant to the provisions of the Securities Investor Protection Act of 1970, or that has been liquidated under any other circumstances?	Yes	No	
13.	To your knowledge, are you now or have you ever been the sub- ject of any investigation or proceeding by any securities or commodities jurisdiction or organization?	Yes	No	
14.	Are you now or have you ever been a defendant in any litiga- tion alleging the violation of any agreement with or provi- sion of a securities or commodities industry self-regulatory organization's constitution, by-laws or rules, or any secu- rities or commodities law or regulation?	Yes _	No	
15.	Are you now or have you ever been a director, controlling stockholder, partner, officer, sole proprietor, associated person or investment adviser representative with a broker- dealer or investment adviser which during the time of such association was suspended, expelled, or had its registration denied or revoked by any agency, jurisdiction or organiza-			
	tion?	Yes	No	•
				•

Form IARepA Page 4

Are you now or have you ever been the subject of an order of the 16. S.E.C., NASD, a securities or commodities exchange, or other agency or any jurisdiction which revokes, suspends or denies membership, licenses or registrations? Yes No Has any permanent or temporary injunction ever been entered 17. against you or any broker-dealer, investment adviser or commodities firm with which you were associated in any capacity at the time such injunction was entered? Yes No 18. Are you now or have you ever been (whether or not publicly disclosed) suspended, expelled, fined, barred, censured or otherwise disciplined, or found to have violated any securities, investment advisory, or commodities law or rule by any securities or commodities agency, jurisdiction or organization or been refused membership therein or withdrawn your application for such membership? Yes No Are you now or have you ever been named as an aider, abettor, 19. or a co-conspirator in, or cause of, any action mentioned in questions 12, 13, 14, 15, 16, 17, and 18 taken with respect to a broker-dealer or investment adviser? Yes No 20. Are you now or have you ever been suspended, expelled, fined, barred, censured or otherwise disciplined by an employer in the securities, commodities or investment advisory industry? No Yes Have you ever had denied, suspended or revoked a license, per-21. mit, certificate, registration or membership required to engage in securities, commodities, investment advisory or other business or profession? Yes No 22. In your previous business connections or employment, have you ever been: a subject of a major complaint or legal proceeding? а. or, discharged or requested to resign by an employer b. because of dishonest or unethical acts alleged to have been committed by you? Yes No menna? als Have you or any firm, corporation or association of which you 23. have been a principal or officer ever failed in business, made a compromise with creditors or ever filed or been declared bankrupt under any bankruptcy acts? Yes No

Form LARepA Page 5

No

No

No

No

Yes

Yes

Yes

Yes

24. Have you ever been:

- a. Arrested or indicted for any felony or misdemeanor involving the purchase, sale, or delivery of any security, or arising out of the conduct of the business of a broker, dealer, fiduciary, investment company, investment adviser, underwriter, bank, trust company, insurance company or other financial institution, or involving any crime in which violence or threats of violence against any person, dishonesty, the wrongful taking of any property, or any manner of fraud was a factor, or involving conspiracy to commit any of the foregoing? or
- b. Convicted of, or pleaded <u>nolo</u> <u>contendere</u> to, any felony or any misdemeanor, except minor traffic offenses?
- 25. Have you ever been a principal or employee of any firm, corporation or association which, while you were associated with it, was convicted of, or pleased <u>nolo</u> <u>contendere</u> to, any felony or misdemeanor?
- 26. Are you currently the subject of an unsatisfied judgment or lien?

PART III. TO BE COMPLETED BY APPLICANT

- 1. I authorize and request any and all of my former employers and any other person to furnish to the agency, jurisdiction or organization with which this application is being filed, or any agent acting on its behalf, any information they may have concerning my credit worthiness, character, ability, business activities, educational background, general reputation, together with, in the case of former employers, a history of my employment by them and the reasons for the termination thereof. Moreover, I hereby release each such employer and each such other person from any and all liability of whatever nature by reason of furnishing such information to the agency, jurisdiction or organization or any agent acting on its behalf.
- 2. Further, I recognize that I may be the subject of an investigative consumer report ordered by the agency, jurisdiction, or organization with which this application is being filed, and that I have the right to request complete and accurate disclosure by such agency, jurisdiction, or organization of the nature and scope of the investigation requested.
- 3. I hereby certify that I have read and understand the foregoing statements and that my responses are true and complete to the best of my knowledge.

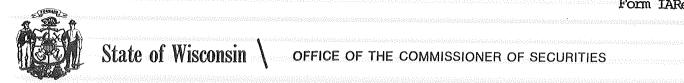
- 4. To induce the agency, jurisdiction or organization with or to which I am filing or submitting this application to receive and consider it:
 - A. I agree that any decision of the agency, jurisdiction or organization as to the results of any examination(s) that I may be required to pass will be accepted by me as final;
 - B. I understand that I am not authorized to render investment advice until I have received my qualification certificate or an official notification of its effective date.
- 5. I, _______, the undersigned applicant do solemnly swear that the answers to the above questions and the statements herein made are true, and that I have not herein made any statement, which is at this time and in the light of the circumstances under which it is made, false or misleading in any material respect.
- 6. I, the undersigned, for the purpose of complying with the laws of the State of Wisconsin relating to rendering investment advice about securities, hereby irrevocably appoint the Wisconsin Securities Commissioner, or such other person designated by law, and the successors in such office, my attorney in said State upon whom may be served any notice, process or pleading in any action or proceeding against me arising out of or in connection with the offer or sale of securities or commodities, or rendition of investment advice or out of the violation, or alleged violation of the aforesaid laws of said State; and I do hereby consent that any such action or proceeding against me may be commenced in any court of competent jurisdiction and proper venue within said State by service of process upon said appointee with the same effect as if I was a resident in said State and had lawfully been served with process in said State. It is requested that a copy of any notice, process or pleading served hereunder be mailed to me at my residence.

(Date)

(Signature of applicant)

(NOTARIZATION OF APPLICANT'S SIGNATURE)

Subscribed and sworn before me this day ofA.D., 19Notary Public	My commission expires	Cou	nty of	State o	of
Subscribed and sworn before me this day ofA.D., 19					승규는 이번 이상에 가지 않는 것이 같이 많이 많이 없다.
) ss:	Subscribed and sworn before me	e this	_ day of		
) ss:					
	ounty)			
TATE OF) ss:			
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111 WEST WILSON STREET WISCONSIN INVESTMENT ADVISER REPRESENTATIVE BOX 1768 MADISON, WISCONSIN 53701 TERMINATION NOTICE

Instructions. This form must be completed and filed with the Wisconsin Commissioner of Securities within 10 days after termination of employment of any employee of the firm who is qualified as an investment adviser representative in Wisconsin.

. IN	IDIVIDUAL'S NAME:			
2. FI	RM NAME:			
B. FI	RM'S ADDRESS:			
	(Str	eet)	(City)	(State & Zip Code)
DA	TE TERMINATED:	an a		
. RE	ASON FOR TERMINATION:	(Check One)		
Vo	luntary	Deceased	Other	*
Pe:	rmitted to Resign	_* Discharged*		
*FI	*FURNISH FULL DETAILS, ON THE REVERSE SIDE, FOR ANY ANSWER THAT IS MARKED BY AN ASTERIS			
. WH:	ILE EMPLOYED BY OR ASS	OCIATED WITH YOUR FIRM,	WAS THE INDIVIDU	AL THE SUBJECT OF: YES NO
(a)	(a) any investigation or proceeding by any governmental agency or self- regulatory body having jurisdiction over the investment advisory, securities, banking, commodities, insurance or real estate industry?			
(b)	(b) a denial of license or registration, or censure, suspension, expulsion, fine or any disciplinary action by any governmental agency or self- regulatory body having jurisdiction over the investment advisory, securities, banking, commodities, insurance or real estate industry?			
(c)) any legal proceeding	g involving a Wisconsin (client of your f	irm?
(d)		misdemeanor involving a siness or any felony?	security or any	aspect
ass law or	sociated with your firm w or regulation or any	elieve that the individua n, may have violated any agreement with or rule o or engaged in conduct w principles of trade?	provision of any	y securities tal agency
FUR		REVERSE SIDE, FOR ANY "Y		
	Date Type Name of	Appropriate Signatory	Signature of Ap	opropriate Signatory
PER	RSON TO CONTACT FOR FUR	THER INFORMATION:		
	A CODE TELEPHO			