

CHAPTER 158

AN ACT to repeal 66.94 (16) (e), chapters 116, 117, 118, 119, 120, 121, 122 and 183, 220.15, 220.19, 220.192, 220.194, 241.08, 241.10 to 241.23, 241.26, 241.28 to 241.50, 327.27, 328.26 and 943.25 (2); to renumber Title XLIV; to renumber and amend 59.51 (12); to amend 59.51 (11) and (14), 59.57 (6), 66.94 (16) (b) and (c), 100.201 (2) (e) and (f) 1, 115.07 (3) (a), 115.09 (7) (f), 182.025 (1) and (2), 182.031 (2), 182.34 (2), 182.60 (4), 185.23 (1), 185.24 (1), 214.14 (6), the title to chapter 241, 241.03 (1), 241.24, 262.05 (7) (intro. par) and (c), 264.02 (1) (d), 289.415, 289.48 (2) and 344.17 (4); to repeal and recreate 59.51 (13) and 134.20; and to create 134.205, 185.25, 218.01 (6) (b) 7, 241.03 (3), Title XL and chapters 401 to 409, and 943.25 (2), (3) and (4) of the statutes, all for the purpose of, and incidental to, the enactment of the uniform commercial code, and providing penalties.

*The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:*

SECTION 1. Title XL and chapters 401 to 409 of the statutes are created to read:

TITLE XL

UNIFORM COMMERCIAL CODE

CHAPTER 401

GENERAL PROVISIONS

SHORT TITLE, CONSTRUCTION, APPLICATION  
AND SUBJECT MATTER OF THE CODE

401.101 SHORT TITLE. Chapters 401 to 409 shall be known and may be cited as uniform commercial code. Whenever the words "this code" are used in chs. 401 to 409 they refer to the uniform commercial code.

401.102 PURPOSES; RULES OF CONSTRUCTION; VARIATION BY AGREEMENT. (1) This code shall be liberally construed and applied to promote its underlying purposes and policies.

(2) Underlying purposes and policies of this code are:

(a) To simplify, clarify and modernize the law governing commercial transactions;

(b) To permit the continued expansion of commercial practices through custom, usage and agreement of the parties;

(c) To make uniform the law among the various jurisdictions.

(3) The effect of provisions of this code may be varied by agreement, except as otherwise provided in this code and except that the obligations of good faith, diligence, reasonableness and care prescribed by this code may not be disclaimed by agreement but the parties may by agreement

determine the standards by which the performance of such obligations is to be measured if such standards are not manifestly unreasonable.

(4) The presence in certain provisions of this code of the words "unless otherwise agreed" or words of similar import does not imply that the effect of other provisions may not be varied by agreement under sub. (3).

(5) In this code unless the context otherwise requires:

(a) Words in the singular number include the plural, and in the plural include the singular;

(b) Words of the masculine gender include the feminine and the neuter, and when the sense so indicates words of the neuter gender may refer to any gender.

**401.103 SUPPLEMENTARY GENERAL PRINCIPLES OF LAW APPLICABLE.** Unless displaced by the particular provisions of this code the principles of law and equity, including the law merchant and the law relative to capacity to contract, principal and agent, estoppel, fraud, misrepresentation, duress, coercion, mistake, bankruptcy, or other validating or invalidating cause shall supplement its provisions.

**401.104 CONSTRUCTION AGAINST IMPLICIT REPEAL.** This code being a general act intended as a unified coverage of its subject matter, no part of it shall be deemed to be impliedly repealed by subsequent legislation if such construction can reasonably be avoided.

**401.105 TERRITORIAL APPLICATION OF THE CODE; PARTIES' POWER TO CHOOSE APPLICABLE LAW.** (1) Except as provided hereafter in this section, when a transaction bears a reasonable relation to this state and also to another state or nation the parties may agree that the law either of this state or of such other state or nation shall govern their rights and duties. Failing such agreement this code applies to transactions bearing an appropriate relation to this state.

(2) Where one of the following provisions of this code specifies the applicable law, that provision governs and a contrary agreement is effective only to the extent permitted by the law (including the conflict of laws rules) so specified:

(a) Section 402.402 on rights of creditors against sold goods.

(b) Section 404.102 on applicability of ch. 404.

(c) Section 406.102 on bulk transfers subject to ch. 406.

(d) Section 408.106 on applicability of ch. 408.

(e) Sections 409.102 and 409.103 on the policy and scope of ch. 409.

**401.106 REMEDIES TO BE LIBERALLY ADMINISTERED.** (1) The remedies provided by this code shall be liberally administered to the end that the aggrieved party may be put in as good a position as if the other party had fully performed but neither consequential or special nor penal damages may be had except as specifically provided in this code or by other rule of law.

(2) Any right or obligation declared by this code is enforceable by action unless the provision declaring it specifies a different and limited effect.

**401.107 WAIVER OR RENUNCIATION OF CLAIM OR RIGHT AFTER BREACH.** Any claim or right arising out of an alleged breach can be discharged in whole or in part without consideration by a written waiver or renunciation signed and delivered by the aggrieved party.

**401.108 SEVERABILITY.** If any provision or clause of this code or application thereof to any person or circumstances is held invalid, such

invalidity shall not affect other provisions or applications of the code which can be given effect without the invalid provision or application, and to this end the provisions of this code are declared to be severable.

401.109 SECTION CAPTIONS. Section captions are parts of this code, notwithstanding s. 990.001 (6).

401.110 EFFECTIVE DATE; PROVISION FOR TRANSITION. This code applies to transactions entered into and events occurring on and after July 1, 1965. Transactions validly entered into before that date and the rights, duties and interests flowing from them remain valid thereafter and may be terminated, completed, consummated or enforced as required or permitted by any statute amended or repealed by ch. 158, laws of 1963 (Bill No. 1, S.), as though such repeal or amendment had not occurred.

#### GENERAL DEFINITIONS AND PRINCIPLES OF INTERPRETATION

401.201 GENERAL DEFINITIONS. Subject to additional definitions contained in the subsequent chapters of this code which are applicable to specific chapters or parts thereof, and unless the context otherwise requires, in this code:

(1) "Action" in the sense of a judicial proceeding includes recoupment, counterclaim, setoff, suit in equity and any other proceedings in which rights are determined.

(2) "Aggrieved party" means a party entitled to resort to a remedy.

(3) "Agreement" means the bargain of the parties in fact as found in their language or by implication from other circumstances including course of dealing or usage of trade or course of performance as provided in this code (ss. 401.205 and 402.208). Whether an agreement has legal consequences is determined by the provisions of this code, if applicable; otherwise by the law of contracts (s. 401.103). (Compare "Contract".)

(4) "Bank" means any person engaged in the business of banking.

(5) "Bearer" means the person in possession of an instrument, document of title, or security payable to bearer or indorsed in blank.

(6) "Bill of lading" means a document evidencing the receipt of goods for shipment issued by a person engaged in the business of transporting or forwarding goods, and includes an airbill. "Airbill" means a document serving for air transportation as a bill of lading does for marine or rail transportation, and includes an air consignment note or air waybill.

(7) "Branch" includes a separately incorporated foreign branch of a bank.

(8) "Burden of establishing" a fact means the burden of persuading the triers of fact that the existence of the fact is more probable than its nonexistence.

(9) "Buyer in ordinary course of business" means a person who in good faith and without knowledge that the sale to him is in violation of the ownership rights or security interest of a third party in the goods buys in ordinary course from a person in the business of selling goods of that kind but does not include a pawnbroker. "Buying" may be for cash or by exchange of other property or on secured or unsecured credit and includes receiving goods or documents of title under a pre-existing contract for sale but does not include a transfer in bulk or as security for or in total or partial satisfaction of a money debt.

(10) "Conspicuous": A term or clause is conspicuous when it is so written that a reasonable person against whom it is to operate ought to have noticed it. A printed heading in capitals (as: NON-NEGOTIABLE BILL OF LADING) is conspicuous. Language in the body of a form is

"conspicuous" if it is in larger or other contrasting type or color. But in a telegram any stated term is "conspicuous". Whether a term or clause is "conspicuous" or not is for decision by the court.

(11) "Contract" means the total legal obligation which results from the parties' agreement as affected by this code and any other applicable rules of law. (Compare "Agreement".)

(12) "Creditor" includes a general creditor, a secured creditor, a lien creditor and any representative of creditors, including an assignee for the benefit of creditors, a trustee in bankruptcy, a receiver in equity and an executor or administrator of an insolvent debtor's or assignor's estate.

(13) "Defendant" includes a person in the position of defendant in a cross-action or counterclaim.

(14) "Delivery" with respect to instruments, documents of title, chattel paper or securities means voluntary transfer of possession.

(15) "Document of title" includes bill of lading, dock warrant, dock receipt, warehouse receipt or order for the delivery of goods, and also any other document which in the regular course of business or financing is treated as adequately evidencing that the person in possession of it is entitled to receive, hold and dispose of the document and the goods it covers. To be a document of title a document must purport to be issued by or addressed to a bailee and purport to cover goods in the bailee's possession which are either identified or are fungible portions of an identified mass.

(16) "Fault" means wrongful act, omission or breach.

(17) "Fungible" with respect to goods or securities means goods or securities of which any unit is, by nature or usage of trade, the equivalent of any other like unit. Goods which are not fungible shall be deemed fungible for the purposes of this code to the extent that under a particular agreement or document unlike units are treated as equivalents.

(18) "Genuine" means free of forgery or counterfeiting.

(19) "Good faith" means honesty in fact in the conduct or transaction concerned.

(20) "Holder" means a person who is in possession of a document of title or an instrument or an investment security drawn, issued or indorsed to him or to his order or to bearer or in blank.

(21) To "honor" is to pay or to accept and pay, or where a credit so engages to purchase or discount a draft complying with the terms of the credit.

(22) "Insolvency proceedings" includes any assignment for the benefit of creditors or other proceedings intended to liquidate or rehabilitate the estate of the person involved.

(23) A person is "insolvent" who either has ceased to pay his debts in the ordinary course of business or cannot pay his debts as they become due or is insolvent within the meaning of the federal bankruptcy law.

(24) "Money" means a medium of exchange authorized or adopted by a domestic or foreign government as a part of its currency.

(25) A person has "notice" of a fact when:

(a) He has actual knowledge of it; or

(b) He has received a notice or notification of it; or

(c) From all the facts and circumstances known to him at the time in question he has reason to know that it exists.

(25a) A person "knows" or has "knowledge" of a fact when he has actual knowledge of it. "Discover" or "learn" or a word or phrase of similar import refers to knowledge rather than to reason to know. The time and circumstances under which a notice or notification may cease to be effective are not determined by this code.

(26) A person "notifies" or "gives" a notice or notification to another by taking such steps as may be reasonably required to inform the other in ordinary course whether or not such other actually comes to know of it. A person "receives" a notice or notification when:

(a) It comes to his attention; or

(b) It is duly delivered at the place of business through which the contract was made or at any other place held out by him as the place for receipt of such communications.

(27) Notice, knowledge or a notice or notification received by an organization is effective for a particular transaction from the time when it is brought to the attention of the individual conducting that transaction, and in any event from the time when it would have been brought to his attention if the organization had exercised due diligence. An organization exercises due diligence if it maintains reasonable routines for communicating significant information to the person conducting the transaction and there is reasonable compliance with the routines. Due diligence does not require an individual acting for the organization to communicate information unless such communication is part of his regular duties or unless he has reason to know of the transaction and that the transaction would be materially affected by the information.

(28) "Organization" includes a corporation, government or governmental subdivision or agency, business trust, estate, trust, partnership or association, 2 or more persons having a joint or common interest, or any other legal or commercial entity.

(29) "Party", as distinct from "third party", means a person who has engaged in a transaction or made an agreement within this code.

(30) "Person" includes an individual or an organization (See s. 401.102).

(31) "Presumption" or "presumed" means that the trier of fact must find the existence of the fact presumed unless and until evidence is introduced which would support a finding of its nonexistence.

(32) "Purchase" includes taking by sale, discount, negotiation, mortgage, pledge, lien, issue or re-issue, gift or any other voluntary transaction creating an interest in property.

(33) "Purchaser" means a person who takes by purchase.

(34) "Remedy" means any remedial right to which an aggrieved party is entitled with or without resort to a tribunal.

(35) "Representative" includes an agent, an officer of a corporation or association, and a trustee, executor or administrator of an estate, or any other person empowered to act for another.

(36) "Rights" includes remedies.

(37) "Security interest" means an interest in personal property or fixtures which secures payment or performance of an obligation. The retention or reservation of title by a seller of goods notwithstanding shipment or delivery to the buyer (s. 402.401) is limited in effect to a reservation of a "security interest". The term also includes any interest of a buyer of accounts, chattel paper, or contract rights which is subject to ch. 409. The special property interest of a buyer of goods on identification of such goods to a contract for sale under s. 402.401 is not a "security interest", but a buyer may also acquire a "security interest" by complying with ch. 409. Unless a lease or consignment is intended as security, reservation of title thereunder is not a "security interest" but a consignment is in any event subject to the provisions on consignment sales (s. 402.326). Whether a lease is intended as security is to be determined by the facts of each case; however, (a) the inclusion of an option to purchase does not of itself make the lease one intended for security, and (b) an agreement that upon com-

pliance with the terms of the lease the lessee shall become or has the option to become the owner of the property for no additional consideration or for a nominal consideration does make the lease one intended for security.

(38) "Send" in connection with any writing or notice means to deposit in the mail or deliver for transmission by any other usual means of communication with postage or cost of transmission provided for and properly addressed and in the case of an instrument to an address specified thereon or otherwise agreed, or if there is none to any address reasonable under the circumstances. The receipt of any writing or notice within the time at which it would have arrived if properly sent has the effect of a proper sending.

(39) "Signed" includes any symbol executed or adopted by a party with present intention to authenticate a writing.

(40) "Surety" includes guarantor.

(41) "Telegram" includes a message transmitted by radio, teletype, cable, any mechanical method of transmission, or the like.

(42) "Term" means that portion of an agreement which relates to a particular matter.

(43) "Unauthorized" signature or indorsement means one made without actual, implied or apparent authority and includes a forgery.

(44) "Value". Except as otherwise provided with respect to negotiable instruments and bank collections (ss. 403.303, 404.208 and 404.209) a person gives "value" for rights if he acquires them:

(a) In return for a binding commitment to extend credit or for the extension of immediately available credit whether or not drawn upon and whether or not a charge-back is provided for in the event of difficulties in collection; or

(b) As security for or in total or partial satisfaction of a pre-existing claim; or

(c) By accepting delivery pursuant to a pre-existing contract for purchase; or

(d) Generally, in return for any consideration sufficient to support a simple contract.

(45) "Warehouse receipt" means a receipt issued by a person engaged in the business of storing goods for hire.

(46) "Written" or "writing" includes printing, typewriting or any other intentional reduction to tangible form.

401.202 PRIMA FACIE EVIDENCE BY THIRD PARTY DOCUMENTS. A document in due form purporting to be a bill of lading, policy or certificate of insurance, official weigher's or inspector's certificate, consular invoice, or any other document authorized or required by the contract to be issued by a third party shall be prima facie evidence of its own authenticity and genuineness and of the facts stated in the document by the third party.

401.203 OBLIGATION OF GOOD FAITH. Every contract or duty within this code imposes an obligation of good faith in its performance or enforcement.

401.204 TIME; REASONABLE TIME; "SEASONABLY". (1) Whenever this code requires any action to be taken within a reasonable time, any time which is not manifestly unreasonable may be fixed by agreement.

(2) What is a reasonable time for taking any action depends on the nature, purpose and circumstances of such action.

(3) An action is taken "seasonably" when it is taken at or within the time agreed or if no time is agreed at or within a reasonable time.

**401.205 COURSE OF DEALING AND USAGE OF TRADE.** (1) A course of dealing is a sequence of previous conduct between the parties to a particular transaction which is fairly to be regarded as establishing a common basis of understanding for interpreting their expressions and other conduct.

(2) A usage of trade is any practice or method of dealing having such regularity of observance in a place, vocation or trade as to justify an expectation that it will be observed with respect to the transaction in question. The existence and scope of such a usage are to be proved as facts. If it is established that such a usage is embodied in a written trade code or similar writing the interpretation of the writing is for the court.

(3) A course of dealing between parties and any usage of trade in the vocation or trade in which they are engaged or of which they are or should be aware give particular meaning to and supplement or qualify terms of an agreement.

(4) The express terms of an agreement and an applicable course of dealing or usage of trade shall be construed wherever reasonable as consistent with each other; but when such construction is unreasonable express terms control both course of dealing and usage of trade and course of dealing controls usage of trade.

(5) An applicable usage of trade in the place where any part of performance is to occur shall be used in interpreting the agreement as to that part of the performance.

(6) Evidence of a relevant usage of trade offered by one party is not admissible unless and until he has given the other party such notice as the court finds sufficient to prevent unfair surprise to the latter.

**401.206 STATUTE OF FRAUDS FOR KINDS OF PERSONAL PROPERTY NOT OTHERWISE COVERED.** (1) Except in the cases described in sub. (2) a contract for the sale of personal property is not enforceable by way of action or defense beyond \$5,000 in amount or value of remedy unless there is some writing which indicates that a contract for sale has been made between the parties at a defined or stated price, reasonably identifies the subject matter, and is signed by the party against whom enforcement is sought or by his authorized agent.

(2) Subsection (1) does not apply to contracts for the sale of goods (s. 402.201) nor of securities (s. 408.319) nor to security agreements (s. 409.203).

**401.207 PERFORMANCE OR ACCEPTANCE UNDER RESERVATION OF RIGHTS.** A party who with explicit reservation of rights performs or promises performance or assents to performance in a manner demanded or offered by the other party does not thereby prejudice the rights reserved. Such words as "without prejudice", "under protest" or the like are sufficient.

**401.208 OPTION TO ACCELERATE AT WILL.** A term providing that one party or his successor in interest may accelerate payment or performance or require collateral or additional collateral "at will" or "when he deems himself insecure" or in words of similar import shall be construed to mean that he may do so only if he in good faith believes that the prospect of payment or performance is impaired. The burden of establishing lack of good faith is on the party against whom the power has been exercised.

CHAPTER 402

SALES

SHORT TITLE, GENERAL CONSTRUCTION AND  
SUBJECT MATTER

402.101 SHORT TITLE. This chapter shall be known and may be cited as uniform commercial code—sales.

402.102 SCOPE; CERTAIN SECURITY AND OTHER TRANSACTIONS EXCLUDED FROM THIS CHAPTER. Unless the context otherwise requires, this chapter applies to transactions in goods; it does not apply to any transaction which although in the form of an unconditional contract to sell or present sale is intended to operate only as a security transaction nor does this chapter impair or repeal any statute regulating sales to consumers, farmers or other specified classes of buyers.

402.103 DEFINITIONS AND INDEX OF DEFINITIONS. (1) In this chapter unless the context otherwise requires:

- (a) "Buyer" means a person who buys or contracts to buy goods.
- (b) "Good faith" in the case of a merchant means honesty in fact and the observance of reasonable commercial standards of fair dealing in the trade.
- (c) "Receipt" of goods means taking physical possession of them.
- (d) "Seller" means a person who sells or contracts to sell goods.

(2) Other definitions applying to this chapter or to specified sections thereof, and the sections in which they appear are:

- (a) "Acceptance"—s. 402.606.
- (b) "Banker's credit"—s. 402.325.
- (c) "Between merchants"—s. 402.104.
- (d) "Cancellation"—s. 402.106 (4).
- (e) "Commercial unit"—s. 402.105.
- (f) "Confirmed credit"—s. 402.325.
- (g) "Conforming to contract"—s. 402.106.
- (h) "Contract for sale"—s. 402.106.
- (i) "Cover"—s. 402.712.
- (j) "Entrusting"—s. 402.403.
- (k) "Financing agency"—s. 402.104.
- (l) "Future goods"—s. 402.105.
- (m) "Goods"—s. 402.105.
- (n) "Identification"—s. 402.501.
- (o) "Instalment contract"—s. 402.612.
- (p) "Letter of credit"—s. 402.325.
- (q) "Lot"—s. 402.105.
- (r) "Merchant"—s. 402.104.
- (s) "Overseas"—s. 402.323.
- (t) "Person in position of seller"—s. 402.707.
- (u) "Present sale"—s. 402.106.
- (v) "Sale"—s. 402.106.
- (w) "Sale on approval"—s. 402.326.
- (x) "Sale or return"—s. 402.326.
- (y) "Termination"—s. 402.106.

(3) The following definitions in other chapters apply to this chapter:

- (a) "Check"—s. 403.104.
- (b) "Consignee"—s. 407.102.
- (c) "Consignor"—s. 407.102.

- (d) "Consumer goods"—s. 409.109.
- (e) "Dishonor"—s. 403.507.
- (f) "Draft"—s. 403.104.

(4) In addition ch. 401 contains general definitions and principles of construction and interpretation applicable throughout this chapter.

**402.104 DEFINITIONS: "MERCHANT"; "BETWEEN MERCHANTS"; "FINANCING AGENCY".** (1) "Merchant" means a person who deals in goods of the kind or otherwise by his occupation holds himself out as having knowledge or skill peculiar to the practices or goods involved in the transaction or to whom such knowledge or skill may be attributed by his employment of an agent or broker or other intermediary who by his occupation holds himself out as having such knowledge or skill.

(2) "Financing agency" means a bank, finance company or other person who in the ordinary course of business makes advances against goods or documents of title or who by arrangement with either the seller or the buyer intervenes in ordinary course to make or collect payment due or claimed under the contract for sale, as by purchasing or paying the seller's draft or making advances against it or by merely taking it for collection whether or not documents of title accompany the draft. "Financing agency" includes also a bank or other person who similarly intervenes between persons who are in the position of seller and buyer in respect to the goods (s. 402.707).

(3) "Between merchants" means in any transaction with respect to which both parties are chargeable with the knowledge or skill of merchants.

**402.105 DEFINITIONS: TRANSFERABILITY; "GOODS"; "FUTURE" GOODS; "LOT"; "COMMERCIAL UNIT".** (1) "Goods" means all things (including specially manufactured goods) which are movable at the time of identification to the contract for sale other than the money in which the price is to be paid, investment securities (ch. 408) and things in action. "Goods" also includes the unborn young of animals and growing crops and other identified things attached to realty as described in s. 402.107 on goods to be severed from realty.

(2) Goods must be both existing and identified before any interest in them can pass. Goods which are not both existing and identified are "future" goods. A purported present sale of future goods or of any interest therein operates as a contract to sell.

(3) There may be a sale of a part interest in existing identified goods.

(4) An undivided share in an identified bulk of fungible goods is sufficiently identified to be sold although the quantity of the bulk is not determined. Any agreed proportion of such a bulk or any quantity thereof agreed upon by number, weight or other measure may to the extent of the seller's interest in the bulk be sold to the buyer who then becomes an owner in common.

(5) "Lot" means a parcel or a single article which is the subject matter of a separate sale or delivery, whether or not it is sufficient to perform the contract.

(6) "Commercial unit" means such a unit of goods as by commercial usage is a single whole for purposes of sale and division of which materially impairs its character or value on the market or in use. A commercial unit may be a single article (as a machine) or a set of articles (as a suite of furniture or an assortment of sizes) or a quantity (as a bale, gross, or carload) or any other unit treated in use or in the relevant market as a single whole.

**402.106 DEFINITIONS: "CONTRACT"; "AGREEMENT"; "CONTRACT FOR SALE"; "SALE"; "PRESENT SALE"; "CONFORMING TO CONTRACT"; "TERMINATION"; "CANCELLATION".** (1) In this chapter unless the context otherwise requires "contract" and "agreement" are limited to those relating to the present or future sale of goods. "Contract for sale" includes both a present sale of goods and a contract to sell goods at a future time. A "sale" consists in the passing of title from the seller to the buyer for a price (s. 402.401). A "present sale" means a sale which is accomplished by the making of the contract.

(2) Goods or conduct including any part of a performance are "conforming" or conform to the contract when they are in accordance with the obligations under the contract.

(3) "Termination" occurs when either party pursuant to a power created by agreement or law puts an end to the contract otherwise than for its breach. On "termination" all obligations which are still executory on both sides are discharged but any right based on prior breach or performance survives.

(4) "Cancellation" occurs when either party puts an end to the contract for breach by the other and its effect is the same as that of "termination" except that the canceling party also retains any remedy for breach of the whole contract or any unperformed balance.

**402.107 GOODS TO BE SEVERED FROM REALTY: RECORDING.**

(1) A contract for the sale of timber, minerals or the like or a structure or its materials to be removed from realty is a contract for the sale of goods within this chapter if they are to be severed by the seller but until severance a purported present sale thereof which is not effective as a transfer of an interest in land is effective only as a contract to sell.

(2) A contract for the sale apart from the land of growing crops or other things attached to realty and capable of severance without material harm thereto but not described in sub. (1) is a contract for the sale of goods within this chapter whether the subject matter is to be severed by the buyer or by the seller even though it forms part of the realty at the time of contracting, and the parties can by identification effect a present sale before severance.

(3) The provisions of this section are subject to any third party rights provided by the law relating to realty records, and the contract for sale may be executed and recorded as a document transferring an interest in land and shall then constitute notice to third parties of the buyer's rights under the contract for sale.

**FORM, FORMATION AND READJUSTMENT OF CONTRACT**

**402.201 FORMAL REQUIREMENTS; STATUTE OF FRAUDS.** (1) Except as otherwise provided in this section a contract for the sale of goods for the price of \$500 or more is not enforceable by way of action or defense unless there is some writing sufficient to indicate that a contract for sale has been made between the parties and signed by the party against whom enforcement is sought or by his authorized agent or broker. A writing is not insufficient because it omits or incorrectly states a term agreed upon but the contract is not enforceable under this subsection beyond the quantity of goods shown in such writing.

(2) Between merchants if within a reasonable time a writing in confirmation of the contract and sufficient against the sender is received and the party receiving it has reason to know its contents, it satisfies the requirements of sub. (1) against such party unless written notice of objection to its contents is given within 10 days after it is received.

(3) A contract which does not satisfy the requirements of sub. (1) but which is valid in other respects is enforceable:

(a) If the goods are to be specially manufactured for the buyer and are not suitable for sale to others in the ordinary course of the seller's business and the seller, before notice of repudiation is received and under circumstances which reasonably indicate that the goods are for the buyer, has made either a substantial beginning of their manufacture or commitments for their procurement; or

(b) If the party against whom enforcement is sought admits in his pleading, testimony or otherwise in court that a contract for sale was made, but the contract is not enforceable under this paragraph beyond the quantity of goods admitted; or

(c) With respect to goods for which payment has been made and accepted or which have been received and accepted (s. 402.606).

**402.202 FINAL WRITTEN EXPRESSION: PAROL OR EXTRINSIC EVIDENCE.** Terms with respect to which the confirmatory memoranda of the parties agree or which are otherwise set forth in a writing intended by the parties as a final expression of their agreement with respect to such terms as are included therein may not be contradicted by evidence of any prior agreement or of a contemporaneous oral agreement but may be explained or supplemented:

(1) By course of dealing or usage of trade (s. 401.205) or by course of performance (s. 402.208);

(2) By evidence of consistent additional terms unless the court finds the writing to have been intended also as a complete and exclusive statement of the terms of the agreement.

**402.203 SEALS INOPERATIVE.** The affixing of a seal to a writing evidencing a contract for sale or an offer to buy or sell goods does not constitute the writing a sealed instrument and the law with respect to sealed instruments does not apply to such a contract or offer.

**402.204 FORMATION IN GENERAL.** (1) A contract for sale of goods may be made in any manner sufficient to show agreement, including conduct by both parties which recognizes the existence of such a contract.

(2) An agreement sufficient to constitute a contract for sale may be found even though the moment of its making is undetermined.

(3) Even though one or more terms are left open a contract for sale does not fail for indefiniteness if the parties have intended to make a contract and there is a reasonably certain basis for giving an appropriate remedy.

**402.205 FIRM OFFERS.** An offer by a merchant to buy or sell goods in a signed writing which by its terms gives assurance that it will be held open is not revocable, for lack of consideration, during the time stated or if no time is stated for a reasonable time, but in no event may such period of irrevocability exceed 3 months unless consideration is given; but any such term of assurance on a form supplied by the offeree must be separately signed by the offeror.

**402.206 OFFER AND ACCEPTANCE IN FORMATION OF CONTRACT.** (1) Unless otherwise unambiguously indicated by the language or circumstances:

(a) An offer to make a contract shall be construed as inviting acceptance in any manner and by any medium reasonable in the circumstances;

(b) An order or other offer to buy goods for prompt or current shipment shall be construed as inviting acceptance either by a prompt prom-

ise to ship or by the prompt or current shipment of conforming or non-conforming goods, but such a shipment of nonconforming goods does not constitute an acceptance if the seller seasonably notifies the buyer that the shipment is offered only as an accommodation to the buyer.

(2) Where the beginning of a requested performance is a reasonable mode of acceptance an offeror who is not notified of acceptance within a reasonable time may treat the offer as having lapsed before acceptance.

**402.207 ADDITIONAL TERMS IN ACCEPTANCE OR CONFIRMATION.** (1) A definite and seasonable expression of acceptance or a written confirmation which is sent within a reasonable time operates as an acceptance even though it states terms additional to or different from those offered or agreed upon, unless acceptance is expressly made conditional on assent to the additional or different terms.

(2) The additional or different terms are to be construed as proposals for addition to the contract. Between merchants such terms become part of the contract unless:

- (a) The offer expressly limits acceptance to the terms of the offer;
- (b) They materially alter it; or
- (c) Notification of objection to them has already been given or is given within a reasonable time after notice of them is received.

(3) Conduct by both parties which recognizes the existence of a contract is sufficient to establish a contract for sale although the writings of the parties do not otherwise establish a contract. In such case the terms of the particular contract consist of those terms on which the writings of the parties agree, together with any supplementary terms incorporated under any other provisions of this code.

**402.208 COURSE OF PERFORMANCE OR PRACTICAL CONSTRUCTION.** (1) Where the contract for sale involves repeated occasions for performance by either party with knowledge of the nature of the performance and opportunity for objection to it by the other, any course of performance accepted or acquiesced in without objection shall be relevant to determine the meaning of the agreement.

(2) The express terms of the agreement and any such course of performance, as well as any course of dealing and usage of trade, shall be construed whenever reasonable as consistent with each other; but when such construction is unreasonable, express terms shall control course of performance and course of performance shall control both course of dealing and usage of trade (s. 401.205).

(3) Subject to s. 402.209 on modification and waiver, such course of performance is relevant to show a waiver or modification of any term inconsistent with such course of performance.

**402.209 MODIFICATION, RESCISSION AND WAIVER.** (1) An agreement modifying a contract within this chapter needs no consideration to be binding.

(2) A signed agreement which excludes modification or rescission except by a signed writing cannot be otherwise modified or rescinded, but except as between merchants such a requirement on a form supplied by the merchant must be separately signed by the other party.

(3) The requirements of s. 402.201 must be satisfied if the contract as modified is within its provisions.

(4) Although an attempt at modification or rescission does not satisfy the requirements of sub. (2) or (3) it can operate as a waiver.

(5) A party who has made a waiver affecting an executory portion of the contract may retract the waiver by reasonable notification received

by the other party that strict performance will be required of any term waived, unless the retraction would be unjust in view of a material change of position in reliance on the waiver.

**402.210 DELEGATION OF PERFORMANCE; ASSIGNMENT OF RIGHTS.** (1) A party may perform his duty through a delegate unless otherwise agreed or unless the other party has a substantial interest in having his original promisor perform or control the acts required by the contract. No delegation of performance relieves the party delegating of any duty to perform or any liability for breach.

(2) Unless otherwise agreed all rights of either seller or buyer can be assigned except where the assignment would materially change the duty of the other party, or increase materially the burden or risk imposed on him by his contract, or impair materially his chance of obtaining return performance. A right to damages for breach of the whole contract or a right arising out of the assignor's due performance of his entire obligation can be assigned despite agreement otherwise.

(3) Unless the circumstances indicate the contrary a prohibition of assignment of "the contract" is to be construed as barring only the delegation to the assignee of the assignor's performance.

(4) An assignment of "the contract" or of "all my rights under the contract" or an assignment in similar general terms is an assignment of rights and unless the language or the circumstances (as in an assignment for security) indicate the contrary, it is a delegation of performance of the duties of the assignor and its acceptance by the assignee constitutes a promise by him to perform those duties. This promise is enforceable by either the assignor or the other party to the original contract.

(5) The other party may treat any assignment which delegates performance as creating reasonable grounds for insecurity and may without prejudice to his rights against the assignor demand assurances from the assignee (s. 402.609).

#### GENERAL OBLIGATION AND CONSTRUCTION OF CONTRACT

**402.301 GENERAL OBLIGATIONS OF PARTIES.** The obligation of the seller is to transfer and deliver and that of the buyer is to accept and pay in accordance with the contract.

**402.302 UNCONSCIONABLE CONTRACT OR CLAUSE.** (1) If the court as a matter of law finds the contract or any clause of the contract to have been unconscionable at the time it was made the court may refuse to enforce the contract, or it may enforce the remainder of the contract without the unconscionable clause, or it may so limit the application of any unconscionable clause as to avoid any unconscionable result.

(2) When it is claimed or appears to the court that the contract or any clause thereof may be unconscionable the parties shall be afforded a reasonable opportunity to present evidence as to its commercial setting, purpose and effect to aid the court in making the determination.

**402.303 ALLOCATION OR DIVISION OF RISKS.** Where this chapter allocates a risk or a burden as between the parties "unless otherwise agreed", the agreement may not only shift the allocation but may also divide the risk or burden.

**402.304 PRICE PAYABLE IN MONEY, GOODS, REALTY, OR OTHERWISE.** (1) The price can be made payable in money or otherwise. If it is payable in whole or in part in goods each party is a seller of the goods which he is to transfer.

(2) Even though all or part of the price is payable in an interest in realty the transfer of the goods and the seller's obligations with reference to them are subject to this chapter, but not the transfer of the interest in realty or the transferor's obligations in connection therewith.

**402.305 OPEN PRICE TERM.** (1) The parties if they so intend can conclude a contract for sale even though the price is not settled. In such a case the price is a reasonable price at the time for delivery if:

- (a) Nothing is said as to price; or
- (b) The price is left to be agreed by the parties and they fail to agree;

or

(c) The price is to be fixed in terms of some agreed market or other standard as set or recorded by a third person or agency and it is not so set or recorded.

(2) A price to be fixed by the seller or by the buyer means a price for him to fix in good faith.

(3) When a price left to be fixed otherwise than by agreement of the parties fails to be fixed through fault of one party the other may at his option treat the contract as canceled or himself fix a reasonable price.

(4) Where, however, the parties intend not to be bound unless the price is fixed or agreed and it is not fixed or agreed there is no contract. In such a case the buyer must return any goods already received or if unable so to do must pay their reasonable value at the time of delivery and the seller must return any portion of the price paid on account.

**402.306 OUTPUT, REQUIREMENTS AND EXCLUSIVE DEALINGS.**

(1) A term which measures the quantity by the output of the seller or the requirements of the buyer means such actual output or requirements as may occur in good faith, except that no quantity unreasonably disproportionate to any stated estimate or in the absence of a stated estimate to any normal or otherwise comparable prior output or requirements may be tendered or demanded.

(2) A lawful agreement by either the seller or the buyer for exclusive dealing in the kind of goods concerned imposes unless otherwise agreed an obligation by the seller to use best efforts to supply the goods and by the buyer to use best efforts to promote their sale.

**402.307 DELIVERY IN SINGLE LOT OR SEVERAL LOTS.** Unless otherwise agreed all goods called for by a contract for sale must be tendered in a single delivery and payment is due only on such tender but where the circumstances give either party the right to make or demand delivery in lots the price if it can be apportioned may be demanded for each lot.

**402.308 ABSENCE OF SPECIFIED PLACE FOR DELIVERY.** Unless otherwise agreed:

(1) The place for delivery of goods is the seller's place of business or if he has none his residence; but

(2) In a contract for sale of identified goods which to the knowledge of the parties at the time of contracting are in some other place, that place is the place for their delivery; and

(3) Documents of title may be delivered through customary banking channels.

**402.309 ABSENCE OF SPECIFIC TIME PROVISIONS; NOTICE OF TERMINATION.** (1) The time for shipment or delivery or any other action under a contract if not provided in this chapter or agreed upon shall be a reasonable time.

(2) Where the contract provides for successive performances but is indefinite in duration it is valid for a reasonable time but unless otherwise agreed may be terminated at any time by either party.

(3) Termination of a contract by one party except on the happening of an agreed event requires that reasonable notification be received by the other party and an agreement dispensing with notification is invalid if its operation would be unconscionable.

**402.310 OPEN TIME FOR PAYMENT OR RUNNING OF CREDIT; AUTHORITY TO SHIP UNDER RESERVATION.** Unless otherwise agreed:

(1) Payment is due at the time and place at which the buyer is to receive the goods even though the place of shipment is the place of delivery; and

(2) If the seller is authorized to send the goods he may ship them under reservation, and may tender the documents of title, but the buyer may inspect the goods after their arrival before payment is due unless such inspection is inconsistent with the terms of the contract (s. 402.513); and

(3) If delivery is authorized and made by way of documents of title otherwise than by sub. (2) then payment is due at the time and place at which the buyer is to receive the documents regardless of where the goods are to be received; and

(4) Where the seller is required or authorized to ship the goods on credit the credit period runs from the time of shipment but postdating the invoice or delaying its dispatch will correspondingly delay the starting of the credit period.

**402.311 OPTIONS AND CO-OPERATION RESPECTING PERFORMANCE.** (1) An agreement for sale which is otherwise sufficiently definite (s. 402.204 (3) ) to be a contract is not made invalid by the fact that it leaves particulars of performance to be specified by one of the parties. Any such specification must be made in good faith and within limits set by commercial reasonableness.

(2) Unless otherwise agreed specifications relating to assortment of the goods are at the buyer's option and except as otherwise provided in s. 402.319 (1) (c) and (3) specifications or arrangements relating to shipment are at the seller's option.

(3) Where such specification would materially affect the other party's performance but is not seasonably made or where one party's co-operation is necessary to the agreed performance of the other but is not seasonably forthcoming, the other party in addition to all other remedies:

(a) Is excused for any resulting delay in his own performance; and  
(b) May also either proceed to perform in any reasonable manner or after the time for a material part of his own performance treat the failure to specify or to co-operate as a breach by failure to deliver or accept the goods.

**402.312 WARRANTY OF TITLE AND AGAINST INFRINGEMENTS; BUYER'S OBLIGATION AGAINST INFRINGEMENT.** (1) Subject to sub. (2) there is in a contract for sale a warranty by the seller that:

(a) The title conveyed shall be good, and its transfer rightful; and

(b) The goods shall be delivered from any security interest or other lien or encumbrance of which the buyer at the time of contracting has no knowledge; and

(c) The buyer shall have and enjoy quiet possession of the goods as against any lawful claims existing at the time of the sale.

(2) A warranty under sub. (1) will be excluded or modified only by specific language or by circumstances which give the buyer reason to know that the person selling does not claim title in himself or that he is purporting to sell only such right or title as he or a third person may have.

(3) Unless otherwise agreed a seller who is a merchant regularly dealing in goods of the kind warrants that the goods shall be delivered free of the rightful claim of any third person by way of infringement or the like but a buyer who furnishes specifications to the seller must hold the seller harmless against any such claim which arises out of compliance with the specifications.

**402.313 EXPRESS WARRANTIES BY AFFIRMATION, PROMISE, DESCRIPTION, SAMPLE.** (1) Express warranties by the seller are created as follows:

(a) Any affirmation of fact or promise made by the seller to the buyer which relates to the goods and becomes part of the basis of the bargain creates an express warranty that the goods shall conform to the affirmation or promise.

(b) Any description of the goods which is made part of the basis of the bargain creates an express warranty that the goods shall conform to the description.

(c) Any sample or model which is made part of the basis of the bargain creates an express warranty that the whole of the goods shall conform to the sample or model.

(2) It is not necessary to the creation of an express warranty that the seller use formal words such as "warrant" or "guarantee" or that he have a specific intention to make a warranty, but an affirmation merely of the value of the goods or a statement purporting to be merely the seller's opinion or commendation of the goods does not create a warranty.

**402.314 IMPLIED WARRANTY: MERCHANTABILITY; USAGE OF TRADE.** (1) Unless excluded or modified (s. 402.316), a warranty that the goods shall be merchantable is implied in a contract for their sale if the seller is a merchant with respect to goods of that kind. Under this section the serving for value of food or drink to be consumed either on the premises or elsewhere is a sale.

(2) Goods to be merchantable must be at least such as:

(a) Pass without objection in the trade under the contract description; and

(b) In the case of fungible goods, are of fair average quality within the description; and

(c) Are fit for the ordinary purposes for which such goods are used; and

(d) Run, within the variations permitted by the agreement, of even kind, quality and quantity within each unit and among all units involved; and

(e) Are adequately contained, packaged, and labeled as the agreement may require; and

(f) Conform to the promises or affirmations of fact made on the container or label if any.

(3) Unless excluded or modified (s. 402.316) other implied warranties may arise from course of dealing or usage of trade.

**402.315 IMPLIED WARRANTY: FITNESS FOR PARTICULAR PURPOSE.** Where the seller at the time of contracting has reason to know any particular purpose for which the goods are required and that the

buyer is relying on the seller's skill or judgment to select or furnish suitable goods, there is unless excluded or modified under s. 402.316 an implied warranty that the goods shall be fit for such purpose.

**402.316 EXCLUSION OR MODIFICATION OF WARRANTIES.** (1) Words or conduct relevant to the creation of an express warranty and words or conduct tending to negate or limit warranty shall be construed wherever reasonable as consistent with each other; but subject to s. 402.202 on parol or extrinsic evidence, negation or limitation is inoperative to the extent that such construction is unreasonable.

(2) Subject to sub. (3), to exclude or modify the implied warranty of merchantability or any part of it the language must mention merchantability and in case of a writing must be conspicuous, and to exclude or modify any implied warranty of fitness the exclusion must be by a writing and conspicuous. Language to exclude all implied warranties of fitness is sufficient if it states, for example, that "There are no warranties which extend beyond the description on the face hereof."

(3) Notwithstanding sub. (2):

(a) Unless the circumstances indicate otherwise, all implied warranties are excluded by expressions like "as is", "with all faults" or other language which in common understanding calls the buyer's attention to the exclusion of warranties and makes plain that there is no implied warranty; and

(b) When the buyer before entering into the contract has examined the goods or the sample or model as fully as he desired or has refused to examine the goods there is no implied warranty with regard to defects which an examination ought in the circumstances to have revealed to him; and

(c) An implied warranty can also be excluded or modified by course of dealing or course of performance or usage of trade.

(4) Remedies for breach of warranty can be limited in accordance with ss. 402.718 and 402.719 on liquidation or limitation of damages and on contractual modification of remedy.

**402.317 CUMULATION AND CONFLICT OF WARRANTIES EXPRESS OR IMPLIED.** Warranties whether express or implied shall be construed as consistent with each other and as cumulative, but if such construction is unreasonable the intention of the parties shall determine which warranty is dominant. In ascertaining that intention the following rules apply:

(1) Exact or technical specifications displace an inconsistent sample or model or general language of description.

(2) A sample from an existing bulk displaces inconsistent general language of description.

(3) Express warranties displace inconsistent implied warranties other than an implied warranty of fitness for a particular purpose.

**402.318 THIRD PARTY BENEFICIARIES OF WARRANTIES, EXPRESS OR IMPLIED.** A seller's warranty whether express or implied extends to any natural person who is in the family or household of his buyer or who is a guest in his home if it is reasonable to expect that such person may use, consume or be affected by the goods and who is injured in person by breach of the warranty. A seller may not exclude or limit the operation of this section.

**402.319 F. O. B. and F. A. S. TERMS.** (1) Unless otherwise agreed the term F. O. B. (which means "free on board") at a named place, even though

used only in connection with the stated price, is a delivery term under which:

(a) When the term is F. O. B. the place of shipment, the seller must at that place ship the goods in the manner provided in s. 402.504 and bear the expense and risk of putting them into the possession of the carrier; or

(b) When the term is F. O. B. the place of destination, the seller must at his own expense and risk transport the goods to that place and there tender delivery of them in the manner provided in s. 402.503;

(c) When under either par. (a) or (b) the term is also F. O. B. vessel, car or other vehicle, the seller must in addition at his own expense and risk load the goods on board. If the term is F. O. B. vessel the buyer must name the vessel and in an appropriate case the seller must comply with s. 402.323 on the form of bill of lading.

(2) Unless otherwise agreed the term F. A. S. vessel (which means "free alongside") at a named port, even though used only in connection with the stated price, is a delivery term under which the seller must:

(a) At his own expense and risk deliver the goods alongside the vessel in the manner usual in that port or on a dock designated and provided by the buyer; and

(b) Obtain and tender a receipt for the goods in exchange for which the carrier is under a duty to issue a bill of lading.

(3) Unless otherwise agreed in any case falling within sub. (1) (a) or (c) or (2) the buyer must seasonably give any needed instructions for making delivery, including when the term is F. A. S. or F. O. B. the loading berth of the vessel and in an appropriate case its name and sailing date. The seller may treat the failure of needed instructions as a failure of co-operation under s. 402.311. He may also at his option move the goods in any reasonable manner preparatory to delivery or shipment.

(4) Under the term F. O. B. vessel or F. A. S. unless otherwise agreed the buyer must make payment against tender of the required documents and the seller may not tender nor the buyer demand delivery of the goods in substitution for the documents.

402.320 C. I. F. AND C. & F. TERMS. (1) The term C. I. F. means that the price includes in a lump sum the cost of the goods and the insurance and freight to the named destination. The term C. & F. or C. F. means that the price so includes cost and freight to the named destination.

(2) Unless otherwise agreed and even though used only in connection with the stated price and destination, the term C. I. F. destination or its equivalent requires the seller at his own expense and risk to:

(a) Put the goods into the possession of a carrier at the port for shipment and obtain a negotiable bill or bills of lading covering the entire transportation to the named destination; and

(b) Load the goods and obtain a receipt from the carrier (which may be contained in the bill of lading) showing that the freight has been paid or provided for; and

(c) Obtain a policy or certificate of insurance, including any war risk insurance, of a kind and on terms then current at the port of shipment in the usual amount, in the currency of the contract, shown to cover the same goods covered by the bill of lading and providing for payment of loss to the order of the buyer or for the account of whom it may concern; but the seller may add to the price the amount of the premium for any such war risk insurance; and

(d) Prepare an invoice of the goods and procure any other documents required to effect shipment or to comply with the contract; and

(e) Forward and tender with commercial promptness all the documents in due form and with any indorsement necessary to perfect the buyer's rights.

(3) Unless otherwise agreed the term C. & F. or its equivalent has the same effect and imposes upon the seller the same obligations and risks as a C. I. F. term except the obligation as to insurance.

(4) Under the term C. I. F. or C. & F. unless otherwise agreed the buyer must make payment against tender of the required documents and the seller may not tender nor the buyer demand delivery of the goods in substitution for the documents.

**402.321 C. I. F. OR C. & F.: "NET LANDED WEIGHTS"; "PAYMENT ON ARRIVAL"; WARRANTY OF CONDITION ON ARRIVAL.** Under a contract containing a term C. I. F. or C. & F.:

(1) Where the price is based on or is to be adjusted according to "net landed weights", "delivered weights", "out turn" quantity or quality or the like, unless otherwise agreed the seller must reasonably estimate the price. The payment due on tender of the documents called for by the contract is the amount so estimated, but after final adjustment of the price a settlement must be made with commercial promptness.

(2) An agreement described in sub. (1) or any warranty of quality or condition of the goods on arrival places upon the seller the risk of ordinary deterioration, shrinkage and the like in transportation but has no effect on the place or time of identification to the contract for sale or delivery or on the passing of the risk of loss.

(3) Unless otherwise agreed where the contract provides for payment on or after arrival of the goods the seller must before payment allow such preliminary inspection as is feasible; but if the goods are lost delivery of the documents and payment are due when the goods should have arrived.

**402.322 DELIVERY "EX-SHIP".** (1) Unless otherwise agreed a term for delivery of goods "ex-ship" (which means from the carrying vessel) or in equivalent language is not restricted to a particular ship and requires delivery from a ship which has reached a place at the named port of destination where goods of the kind are usually discharged.

(2) Under such a term unless otherwise agreed:

(a) The seller must discharge all liens arising out of the carriage and furnish the buyer with a direction which puts the carrier under a duty to deliver the goods; and

(b) The risk of loss does not pass to the buyer until the goods leave the ship's tackle or are otherwise properly unloaded.

**402.323 FORM OF BILL OF LADING REQUIRED IN OVERSEAS SHIPMENT; "OVERSEAS".** (1) Where the contract contemplates overseas shipment and contains a term C. I. F. or C. & F. or F. O. B. vessel, the seller unless otherwise agreed must obtain a negotiable bill of lading stating that the goods have been loaded on board or, in the case of a term C. I. F. or C. & F., received for shipment.

(2) Where in a case within sub. (1) a bill of lading has been issued in a set of parts, unless otherwise agreed if the documents are not to be sent from abroad the buyer may demand tender of the full set; otherwise only one part of the bill of lading need be tendered. Even if the agreement expressly requires a full set:

(a) Due tender of a single part is acceptable within the provisions of s. 402.508 (1) on cure of improper delivery; and

(b) Even though the full set is demanded, if the documents are sent from abroad the person tendering an incomplete set may nevertheless re-

quire payment upon furnishing an indemnity which the buyer in good faith deems adequate.

(3) A shipment by water or by air or a contract contemplating such shipment is "overseas" insofar as by usage of trade or agreement it is subject to the commercial, financing or shipping practices characteristic of international deep water commerce.

402.324 "NO ARRIVAL, NO SALE" TERM. Under a term "no arrival, no sale" or terms of like meaning, unless otherwise agreed:

(1) The seller must properly ship conforming goods and if they arrive by any means he must tender them on arrival but he assumes no obligation that the goods will arrive unless he has caused the nonarrival; and

(2) Where without fault of the seller the goods are in part lost or have so deteriorated as no longer to conform to the contract or arrive after the contract time, the buyer may proceed as if there had been casualty to identified goods (s. 402.613).

402.325 "LETTER OF CREDIT" TERM; "CONFIRMED CREDIT".

(1) Failure of the buyer seasonably to furnish an agreed letter of credit is a breach of the contract for sale.

(2) The delivery to seller of a proper letter of credit suspends the buyer's obligation to pay. If the letter of credit is dishonored, the seller may on reasonable notification to the buyer require payment directly from him.

(3) Unless otherwise agreed the term "letter of credit" or "banker's credit" in a contract for sale means an irrevocable credit issued by a financing agency of good repute and, where the shipment is overseas, of good international repute. The term "confirmed credit" means that the credit must also carry the direct obligation of such an agency which does business in the seller's financial market.

402.326 SALE ON APPROVAL AND SALE OR RETURN; CONSIGNMENT SALES AND RIGHTS OF CREDITORS. (1) Unless otherwise agreed, if delivered goods may be returned by the buyer even though they conform to the contract, the transaction is:

(a) A "sale on approval" if the goods are delivered primarily for use; and

(b) A "sale or return" if the goods are delivered primarily for resale.

(2) Except as provided in sub. (3), goods held on approval are not subject to the claims of the buyer's creditors until acceptance; goods held on sale or return are subject to such claims while in the buyer's possession.

(3) Where goods are delivered to a person for sale and such person maintains a place of business at which he deals in goods of the kind involved, under a name other than the name of the person making delivery, then with respect to claims of creditors of the person conducting the business the goods are deemed to be on sale or return. This subsection is applicable even though an agreement purports to reserve title to the person making delivery until payment or resale or uses such words as "on consignment" or "on memorandum". However, this subsection is not applicable if the person making delivery:

(a) Complies with an applicable law providing for a consignor's interest or the like to be evidenced by a sign; or

(b) Establishes that the person conducting the business is generally known by his creditors to be substantially engaged in selling the goods of others; or

(c) Complies with the filing provisions of ch. 409.

(4) Any "or return" term of a contract for sale is to be treated as a separate contract for sale within s. 402.201 and as contradicting the sale aspect of the contract within s. 402.202 on parol or extrinsic evidence.

**402.327 SPECIAL INCIDENTS OF SALE ON APPROVAL AND SALE OR RETURN.** (1) Under a sale on approval unless otherwise agreed:

(a) Although the goods are identified to the contract the risk of loss and the title do not pass to the buyer until acceptance; and

(b) Use of the goods consistent with the purpose of trial is not acceptance but failure seasonably to notify the seller of election to return the goods is acceptance, and if the goods conform to the contract acceptance of any part is acceptance of the whole; and

(c) After due notification of election to return, the return is at the seller's risk and expense but a merchant buyer must follow any reasonable instructions.

(2) Under a sale or return unless otherwise agreed:

(a) The option to return extends to the whole or any commercial unit of the goods while in substantially their original condition, but must be exercised seasonably; and

(b) The return is at the buyer's risk and expense.

**402.328 SALE BY AUCTION.** (1) In a sale by auction if goods are put up in lots each lot is the subject of a separate sale.

(2) A sale by auction is complete when the auctioneer so announces by the fall of the hammer or in other customary manner. Where a bid is made while the hammer is falling in acceptance of a prior bid the auctioneer may in his discretion reopen the bidding or declare the goods sold under the bid on which the hammer was falling.

(3) Such a sale is with reserve unless the goods are in explicit terms put up without reserve. In an auction with reserve the auctioneer may withdraw the goods at any time until he announces completion of the sale. In an auction without reserve, after the auctioneer calls for bids on an article or lot, that article or lot cannot be withdrawn unless no bid is made within a reasonable time. In either case a bidder may retract his bid until the auctioneer's announcement of completion of the sale, but a bidder's retraction does not revive any previous bid.

(4) If the auctioneer knowingly receives a bid on the seller's behalf or the seller makes or procures such a bid, and notice has not been given that liberty for such bidding is reserved, the buyer may at his option avoid the sale or take the goods at the price of the last good faith bid prior to the completion of the sale. This subsection shall not apply to any bid at a forced sale.

#### TITLE, CREDITORS AND GOOD FAITH PURCHASERS

**402.401 PASSING OF TITLE; RESERVATION FOR SECURITY; LIMITED APPLICATION OF THIS SECTION.** Each provision of this chapter with regard to the rights, obligations and remedies of the seller, the buyer, purchasers or other third parties applies irrespective of title to the goods except where the provision refers to such title. Insofar as situations are not covered by the other provisions of this chapter and matters concerning title become material the following rules apply:

(1) Title to goods cannot pass under a contract for sale prior to their identification to the contract (s. 402.501), and unless otherwise explicitly agreed the buyer acquires by their identification a special property as limited by this code. Any retention or reservation by the seller of the title (property) in goods shipped or delivered to the buyer is limited in effect to a reservation of a security interest. Subject to these provisions and to the

provisions of ch. 409, title to goods passes from the seller to the buyer in any manner and on any conditions explicitly agreed on by the parties.

(2) Unless otherwise explicitly agreed title passes to the buyer at the time and place at which the seller completes his performance with reference to the physical delivery of the goods, despite any reservation of a security interest and even though a document of title is to be delivered at a different time or place; and in particular and despite any reservation of a security interest by the bill of lading:

(a) If the contract requires or authorizes the seller to send the goods to the buyer but does not require him to deliver them at destination, title passes to the buyer at the time and place of shipment; but

(b) If the contract requires delivery at destination, title passes on tender there.

(3) Unless otherwise explicitly agreed where delivery is to be made without moving the goods:

(a) If the seller is to deliver a document of title, title passes at the time when and the place where he delivers such documents; or

(b) If the goods are at the time of contracting already identified and no documents are to be delivered, title passes at the time and place of contracting.

(4) A rejection or other refusal by the buyer to receive or retain the goods, whether or not justified, or a justified revocation of acceptance revests title to the goods in the seller. Such revesting occurs by operation of law and is not a "sale".

**402.402 RIGHTS OF SELLER'S CREDITORS AGAINST SOLD GOODS.** (1) Except as provided in subs. (2) and (3), rights of unsecured creditors of the seller with respect to goods which have been identified to a contract for sale are subject to the buyer's rights to recover the goods under ss. 402.502 and 402.716.

(2) A creditor of the seller may treat a sale or an identification of goods to a contract for sale as void if as against him a retention of possession by the seller is fraudulent under any rule of law of the state where the goods are situated, except that retention of possession in good faith and current course of trade by a merchant-seller for a commercially reasonable time after a sale or identification is not fraudulent.

(3) Nothing in this chapter shall be deemed to impair the rights of creditors of the seller:

(a) Under the provisions of ch. 409; or

(b) Where identification to the contract or delivery is made not in current course of trade but in satisfaction of or as security for a pre-existing claim for money, security or the like and is made under circumstances which under any rule of law of the state where the goods are situated would apart from this chapter constitute the transaction a fraudulent transfer or voidable preference.

**402.403 POWER TO TRANSFER; GOOD FAITH PURCHASE OF GOODS; "ENTRUSTING".** (1) A purchaser of goods acquires all title which his transferor had or had power to transfer except that a purchaser of a limited interest acquires rights only to the extent of the interest purchased. A person with voidable title has power to transfer a good title to a good faith purchaser for value. When goods have been delivered under a transaction of purchase the purchaser has such power even though:

(a) The transferor was deceived as to the identity of the purchaser; or

(b) The delivery was in exchange for a check which is later dishonored; or

(c) It was agreed that the transaction was to be a "cash sale"; or

(d) The delivery was procured through fraud punishable as larcenous under the criminal law.

(2) Any entrusting of possession of goods to a merchant who deals in goods of that kind gives him power to transfer all rights of the entruster to a buyer in ordinary course of business.

(3) "Entrusting" includes any delivery and any acquiescence in retention of possession regardless of any condition expressed between the parties to the delivery or acquiescence and regardless of whether the procurement of the entrusting or the possessor's disposition of the goods have been such as to be larcenous under the criminal law.

(4) The rights of other purchasers of goods and of lien creditors are governed by chs. 406, 407 and 409.

#### PERFORMANCE

**402.501 INSURABLE INTEREST IN GOODS; MANNER OF IDENTIFICATION OF GOODS.** (1) The buyer obtains a special property and an insurable interest in goods by identification of existing goods as goods to which the contract refers even though the goods so identified are nonconforming and he has an option to return or reject them. Such identification can be made at any time and in any manner explicitly agreed to by the parties. In the absence of explicit agreement identification occurs:

(a) When the contract is made if it is for the sale of goods already existing and identified;

(b) If the contract is for the sale of future goods other than those described in par. (c), when goods are shipped, marked or otherwise designated by the seller as goods to which the contract refers;

(c) When the crops are planted or otherwise become growing crops or the young are conceived if the contract is for the sale of unborn young to be born within 12 months after contracting or for the sale of crops to be harvested within 12 months or the next normal harvest season after contracting whichever is longer.

(2) The seller retains an insurable interest in goods so long as title to or any security interest in the goods remains in him and where the identification is by the seller alone he may until default or insolvency or notification to the buyer that the identification is final substitute other goods for those identified.

(3) Nothing in this section impairs any insurable interest recognized under any other statute or rule of law.

**402.502 BUYER'S RIGHT TO GOODS ON SELLER'S INSOLVENCY.** (1) Subject to sub. (2) and even though the goods have not been shipped a buyer who has paid a part or all of the price of goods in which he has a special property under s. 402.501 may on making and keeping good a tender of any unpaid portion of their price recover them from the seller if the seller becomes insolvent within 10 days after receipt of the first instalment on their price.

(2) If the identification creating his special property has been made by the buyer he acquires the right to recover the goods only if they conform to the contract for sale.

**402.503 MANNER OF SELLER'S TENDER OF DELIVERY.** (1) Tender of delivery requires that the seller put and hold conforming goods at the buyer's disposition and give the buyer any notification reasonably necessary to enable him to take delivery. The manner, time and

place for tender are determined by the agreement and this chapter, and in particular:

(a) Tender must be at a reasonable hour, and if it is of goods they must be kept available for the period reasonably necessary to enable the buyer to take possession; but

(b) Unless otherwise agreed the buyer must furnish facilities reasonably suited to the receipt of the goods.

(2) Where the case is within s. 402.504 respecting shipment tender requires that the seller comply with its provisions.

(3) Where the seller is required to deliver at a particular destination tender requires that he comply with sub. (1) and also in any appropriate case tender documents as described in subs. (4) and (5).

(4) Where goods are in the possession of a bailee and are to be delivered without being moved:

(a) Tender requires that the seller either tender a negotiable document of title covering such goods or procure acknowledgment by the bailee of the buyer's right to possession of the goods; but

(b) Tender to the buyer of a nonnegotiable document of title or of a written direction to the bailee to deliver is sufficient tender unless the buyer seasonably objects, and receipt by the bailee of notification of the buyer's rights fixes those rights as against the bailee and all third persons; but risk of loss of the goods and of any failure by the bailee to honor the nonnegotiable document of title or to obey the direction remains on the seller until the buyer has had a reasonable time to present the document or direction, and a refusal by the bailee to honor the document or to obey the direction defeats the tender.

(5) Where the contract requires the seller to deliver documents:

(a) He must tender all such documents in correct form, except as provided in s. 402.323 (2) with respect to bills of lading in a set; and

(b) Tender through customary banking channels is sufficient and dishonor of a draft accompanying the documents constitutes nonacceptance or rejection.

**402.504 SHIPMENT BY SELLER.** (1) Where the seller is required or authorized to send the goods to the buyer and the contract does not require him to deliver them at a particular destination, then unless otherwise agreed he must:

(a) Put the goods in the possession of such a carrier and make such a contract for their transportation as may be reasonable having regard to the nature of the goods and other circumstances of the case; and

(b) Obtain and promptly deliver or tender in due form any document necessary to enable the buyer to obtain possession of the goods or otherwise required by the agreement or by usage of trade; and

(c) Promptly notify the buyer of the shipment.

(2) Failure to notify the buyer under sub. (1) (c) or to make a proper contract under sub. (1) (a) is a ground for rejection only if material delay or losses ensues.

**402.505 SELLER'S SHIPMENT UNDER RESERVATION.** (1) Where the seller has identified goods to the contract by or before shipment:

(a) His procurement of a negotiable bill of lading to his own order or otherwise reserves in him a security interest in the goods. His procurement of the bill to the order of a financing agency or of the buyer indicates in addition only the seller's expectation of transferring that interest to the person named.

(b) A nonnegotiable bill of lading to himself or his nominee reserves possession of the goods as security but except in a case of conditional de-

livery (s. 402.507 (2)) a nonnegotiable bill of lading naming the buyer as consignee reserves no security interest even though the seller retains possession of the bill of lading.

(2) When shipment by the seller with reservation of a security interest is in violation of the contract for sale it constitutes an improper contract for transportation within s. 402.504 but impairs neither the rights given to the buyer by shipment and identification of the goods to the contract nor the seller's powers as a holder of a negotiable document.

**402.506 RIGHTS OF FINANCING AGENCY.** (1) A financing agency by paying or purchasing for value a draft which relates to a shipment of goods acquires to the extent of the payment or purchase and in addition to its own rights under the draft and any document of title securing it any rights of the shipper in the goods including the right to stop delivery and the shipper's right to have the draft honored by the buyer.

(2) The right to reimbursement of a financing agency which has in good faith honored or purchased the draft under commitment to or authority from the buyer is not impaired by subsequent discovery of defects with reference to any relevant document which was apparently regular on its face.

**402.507 EFFECT OF SELLER'S TENDER; DELIVERY ON CONDITION.** (1) Tender of delivery is a condition to the buyer's duty to accept the goods and, unless otherwise agreed, to his duty to pay for them. Tender entitles the seller to acceptance of the goods and to payment according to the contract.

(2) Where payment is due and demanded on the delivery to the buyer of goods or documents of title, his right as against the seller to retain or dispose of them is conditional upon his making the payment due.

**402.508 CURE BY SELLER OF IMPROPER TENDER OR DELIVERY; REPLACEMENT.** (1) Where any tender or delivery by the seller is rejected because nonconforming and the time for performance has not yet expired, the seller may seasonably notify the buyer of his intention to cure and may then within the contract time make a conforming delivery.

(2) Where the buyer rejects a nonconforming tender which the seller had reasonable grounds to believe would be acceptable with or without money allowance the seller may if he seasonably notifies the buyer have a further reasonable time to substitute a conforming tender.

**402.509 RISK OF LOSS IN THE ABSENCE OF BREACH.** (1) Where the contract requires or authorizes the seller to ship the goods by carrier:

(a) If it does not require him to deliver them at a particular destination, the risk of loss passes to the buyer when the goods are duly delivered to the carrier even though the shipment is under reservation (s. 402.505); but

(b) If it does require him to deliver them at a particular destination and the goods are there duly tendered while in the possession of the carrier, the risk of loss passes to the buyer when the goods are there duly so tendered as to enable the buyer to take delivery.

(2) Where the goods are held by a bailee to be delivered without being moved, the risk of loss passes to the buyer:

(a) On his receipt of a negotiable document of title covering the goods; or

(b) On acknowledgment by the bailee of the buyer's right to possession of the goods; or

(c) After his receipt of a nonnegotiable document of title or other written direction to deliver, as provided in s. 402.503 (4) (b).

(3) In any case not within sub. (1) or (2), the risk of loss passes to the buyer on his receipt of the goods if the seller is a merchant; otherwise the risk passes to the buyer on tender of delivery.

(4) The provisions of this section are subject to contrary agreement of the parties and to s. 402.327 on sale on approval and s. 402.510 on effect of breach on risk of loss.

**402.510 EFFECT OF BREACH ON RISK OF LOSS.** (1) Where a tender or delivery of goods so fails to conform to the contract as to give a right of rejection the risk of their loss remains on the seller until cure or acceptance.

(2) Where the buyer rightfully revokes acceptance he may to the extent of any deficiency in his effective insurance coverage treat the risk of loss as having rested on the seller from the beginning.

(3) Where the buyer as to conforming goods already identified to the contract for sale repudiates or is otherwise in breach before risk of their loss has passed to him, the seller may to the extent of any deficiency in his effective insurance coverage treat the risk of loss as resting on the buyer for a commercially reasonable time.

**402.511 TENDER OF PAYMENT BY BUYER; PAYMENT BY CHECK.** (1) Unless otherwise agreed tender of payment is a condition to the seller's duty to tender and complete any delivery.

(2) Tender of payment is sufficient when made by any means or in any manner current in the ordinary course of business unless the seller demands payment in legal tender and gives any extension of time reasonably necessary to procure it.

(3) Subject to s. 403.802 on the effect of an instrument on an obligation, payment by check is conditional and is defeated as between the parties by dishonor of the check on due presentment.

**402.512 PAYMENT BY BUYER BEFORE INSPECTION.** (1) Where the contract requires payment before inspection nonconformity of the goods does not excuse the buyer from so making payment unless:

(a) The nonconformity appears without inspection; or

(b) Despite tender of the required documents the circumstances would justify injunction against honor under s. 405.114.

(2) Payment pursuant to sub. (1) does not constitute an acceptance of goods or impair the buyer's right to inspect or any of his remedies.

**402.513 BUYER'S RIGHT TO INSPECTION OF GOODS.** (1) Unless otherwise agreed and subject to sub. (3), where goods are tendered or delivered or identified to the contract for sale, the buyer has a right before payment or acceptance to inspect them at any reasonable place and time and in any reasonable manner. When the seller is required or authorized to send the goods to the buyer, the inspection may be after their arrival.

(2) Unless otherwise agreed, expenses of inspection must be borne by the buyer but may be recovered from the seller if the goods do not conform and are rejected.

(3) Unless otherwise agreed and subject to s. 402.321 (3) on C.I.F. contracts, the buyer is not entitled to inspect the goods before payment of the price when the contract provides:

(a) For delivery "C.O.D." or on other like terms; or

(b) For payment against documents of title, except where such payment is due only after the goods are to become available for inspection.

(4) A place or method of inspection fixed by the parties is presumed to be exclusive but unless otherwise expressly agreed it does not postpone identification or shift the place for delivery or for passing the risk of loss. If compliance becomes impossible, inspection shall be as provided in this section unless the place or method fixed was clearly intended as an indispensable condition failure of which avoids the contract.

**402.514 WHEN DOCUMENTS DELIVERABLE ON ACCEPTANCE; WHEN ON PAYMENT.** Unless otherwise agreed documents against which a draft is drawn are to be delivered to the drawee on acceptance of the draft if it is payable more than 3 days after presentment; otherwise, only on payment.

**402.515 PRESERVING EVIDENCE OF GOODS IN DISPUTE.** In furtherance of the adjustment of any claim or dispute:

(1) Either party on reasonable notification to the other and for the purpose of ascertaining the facts and preserving evidence has the right to inspect, test and sample the goods including such of them as may be in the possession or control of the other; and

(2) The parties may agree to a third party inspection or survey to determine the conformity or condition of the goods and may agree that the findings shall be binding upon them in any subsequent litigation or adjustment.

#### BREACH, REPUDIATION AND EXCUSE

**402.601 BUYER'S RIGHTS ON IMPROPER DELIVERY.** Subject to s. 402.612 on breach in instalment contracts and unless otherwise agreed under ss. 402.718 and 402.719 on contractual limitations of remedy, if the goods or the tender of delivery fail in any respect to conform to the contract, the buyer may:

(1) Reject the whole; or

(2) Accept the whole; or

(3) Accept any commercial unit or units and reject the rest.

**402.602 MANNER AND EFFECT OF RIGHTFUL REJECTION.**

(1) Rejection of goods must be within a reasonable time after their delivery or tender. It is ineffective unless the buyer seasonably notifies the seller.

(2) Subject to ss. 402.603 and 402.604 on rejected goods:

(a) After rejection any exercise of ownership by the buyer with respect to any commercial unit is wrongful as against the seller; and

(b) If the buyer has before rejection taken physical possession of goods in which he does not have a security interest under s. 402.711 (3), he is under a duty after rejection to hold them with reasonable care at the seller's disposition for a time sufficient to permit the seller to remove them; but

(c) The buyer has no further obligations with regard to goods rightfully rejected.

(3) The seller's rights with respect to goods wrongfully rejected are governed by s. 402.703 on seller's remedies in general.

**402.603 MERCHANT BUYER'S DUTIES AS TO RIGHTFULLY REJECTED GOODS.** (1) Subject to any security interest in the buyer (s. 402.711 (3)), when the seller has no agent or place of business at the market of rejection a merchant buyer is under a duty after rejection of goods in his possession or control to follow any reasonable instructions received from the seller with respect to the goods and in the absence of such instructions to make reasonable efforts to sell them for the seller's account

if they are perishable or threaten to decline in value speedily. Instructions are not reasonable if on demand indemnity for expenses is not forthcoming.

(2) When the buyer sells goods under sub. (1), he is entitled to reimbursement from the seller or out of the proceeds for reasonable expenses of caring for and selling them, and if the expenses include no selling commission then to such commission as is usual in the trade or if there is none to a reasonable sum not exceeding 10 per cent of the gross proceeds.

(3) In complying with this section the buyer is held only to good faith and good faith conduct hereunder is neither acceptance nor conversion nor the basis of an action for damages.

**402.604 BUYER'S OPTIONS AS TO SALVAGE OF RIGHTFULLY REJECTED GOODS.** Subject to s. 402.603 on perishables, if the seller gives no instructions within a reasonable time after notification of rejection the buyer may store the rejected goods for the seller's account or reship them to him or resell them for the seller's account with reimbursement as provided in s. 402.603. Such action is not acceptance or conversion.

**402.605 WAIVER OF BUYER'S OBJECTIONS BY FAILURE TO PARTICULARIZE.** (1) The buyer's failure to state in connection with rejection a particular defect which is ascertainable by reasonable inspection precludes him from relying on the unstated defect to justify rejection or to establish breach:

(a) Where the seller could have cured it if stated seasonably; or

(b) Between merchants when the seller has after rejection made a request in writing for a full and final written statement of all defects on which the buyer proposes to rely.

(2) Payment against documents made without reservation of rights precludes recovery of the payment for defects apparent on the face of the documents.

**402.606 WHAT CONSTITUTES ACCEPTANCE OF GOODS.** (1) Acceptance of goods occurs when the buyer:

(a) After a reasonable opportunity to inspect the goods signifies to the seller that the goods are conforming or that he will take or retain them in spite of their nonconformity; or

(b) Fails to make an effective rejection (s. 402.602 (1)), but such acceptance does not occur until the buyer has had a reasonable opportunity to inspect them; or

(c) Does any act inconsistent with the seller's ownership; but if such act is wrongful as against the seller it is an acceptance only if ratified by him.

(2) Acceptance of a part of any commercial unit is acceptance of that entire unit.

**402.607 EFFECT OF ACCEPTANCE; NOTICE OF BREACH; BURDEN OF ESTABLISHING BREACH AFTER ACCEPTANCE; NOTICE OF CLAIM OR LITIGATION TO PERSON ANSWERABLE OVER.** (1) The buyer must pay at the contract rate for any goods accepted.

(2) Acceptance of goods by the buyer precludes rejection of the goods accepted and if made with knowledge of a nonconformity cannot be revoked because of it unless the acceptance was on the reasonable assumption that the nonconformity would be seasonably cured but acceptance does not of itself impair any other remedy provided by this chapter for nonconformity.

(3) Where a tender has been accepted:

(a) The buyer must within a reasonable time after he discovers or should have discovered any breach notify the seller of breach or be barred from any remedy; and

(b) If the claim is one for infringement or the like (s. 402.312 (3)) and the buyer is sued as a result of such a breach he must so notify the seller within a reasonable time after he receives notice of the litigation or be barred from any remedy over for liability established by the litigation.

(4) The burden is on the buyer to establish any breach with respect to the goods accepted.

(5) Where the buyer is sued for breach of a warranty or other obligation for which his seller is answerable over:

(a) He may give his seller written notice of the litigation. If the notice states that the seller may come in and defend and that if the seller does not do so he will be bound in any action against him by his buyer by any determination of fact common to the 2 litigations, then unless the seller after reasonable receipt of the notice does come in and defend he is so bound.

(b) If the claim is one for infringement or the like (s. 402.312 (3)) the original seller may demand in writing that his buyer turn over to him control of the litigation including settlement or else be barred from any remedy over and if he also agrees to bear all expense and to satisfy any adverse judgment, then unless the buyer after reasonable receipt of the demand does turn over control the buyer is so barred.

(6) Subsections (3), (4) and (5) apply to any obligation of the buyer to hold the seller harmless against infringement or the like (s. 402.312 (3)).

**402.608 REVOCATION OF ACCEPTANCE IN WHOLE OR IN PART.** (1) The buyer may revoke his acceptance of a lot or commercial unit whose nonconformity substantially impairs its value to him if he has accepted it:

(a) On the reasonable assumption that its nonconformity would be cured and it has not been seasonably cured; or

(b) Without discovery of such nonconformity if his acceptance was reasonably induced either by the difficulty of discovery before acceptance or by the seller's assurances.

(2) Revocation of acceptance must occur within a reasonable time after the buyer discovers or should have discovered the ground for it and before any substantial change in condition of the goods which is not caused by their own defects. It is not effective until the buyer notifies the seller of it.

(3) A buyer who so revokes has the same rights and duties with regard to the goods involved as if he had rejected them.

**402.609 RIGHT TO ADEQUATE ASSURANCE OF PERFORMANCE.** (1) A contract for sale imposes an obligation on each party that the other's expectation of receiving due performance will not be impaired. When reasonable grounds for insecurity arise with respect to the performance of either party the other may in writing demand adequate assurance of due performance and until he receives such assurance may if commercially reasonable suspend any performance for which he has not already received the agreed return.

(2) Between merchants the reasonableness of grounds for insecurity and the adequacy of any assurance offered shall be determined according to commercial standards.

(3) Acceptance of any improper delivery or payment does not prejudice the aggrieved party's right to demand adequate assurance of future performance.

(4) After receipt of a justified demand failure to provide within a reasonable time not exceeding 30 days such assurance of due performance as is adequate under the circumstances of the particular case is a repudiation of the contract.

**402.610 ANTICIPATORY REPUDIATION.** When either party repudiates the contract with respect to a performance not yet due the loss of which will substantially impair the value of the contract to the other, the aggrieved party may:

(1) For a commercially reasonable time await performance by the repudiating party; or

(2) Resort to any remedy for breach (ss. 402.703 or 402.711), even though he has notified the repudiating party that he would await the latter's performance and has urged retraction; and

(3) In either case suspend his own performance or proceed in accordance with s. 402.704 on the seller's right to identify goods to the contract notwithstanding breach or to salvage unfinished goods.

**402.611 RETRACTION OF ANTICIPATORY REPUDIATION.**

(1) Until the repudiating party's next performance is due he can retract his repudiation unless the aggrieved party has since the repudiation canceled or materially changed his position or otherwise indicated that he considers the repudiation final.

(2) Retraction may be by any method which clearly indicates to the aggrieved party that the repudiating party intends to perform, but must include any assurance justifiably demanded under s. 402.609.

(3) Retraction reinstates the repudiating party's rights under the contract with due excuse and allowance to the aggrieved party for any delay occasioned by the repudiation.

**402.612 "INSTALMENT CONTRACT"; BREACH.** (1) An "instalment contract" is one which requires or authorizes the delivery of goods in separate lots to be separately accepted, even though the contract contains a clause "each delivery is a separate contract" or its equivalent.

(2) The buyer may reject any instalment which is nonconforming if the nonconformity substantially impairs the value of that instalment and cannot be cured or if the nonconformity is a defect in the required documents; but if the nonconformity does not fall within sub. (3) and the seller gives adequate assurance of its cure the buyer must accept that instalment.

(3) Whenever nonconformity or default with respect to one or more instalments substantially impairs the value of the whole contract there is a breach of the whole; but the aggrieved party reinstates the contract if he accepts a nonconforming instalment without seasonably notifying of cancellation or if he brings an action with respect only to past instalments or demands performance as to future instalments.

**402.613 CASUALTY TO IDENTIFIED GOODS.** Where the contract requires for its performance goods identified when the contract is made, and the goods suffer casualty without fault of either party before the risk of loss passes to the buyer, or in a proper case under a "no arrival, no sale" term (s. 402.324) then:

(1) If the loss is total the contract is avoided; and

(2) If the loss is partial or the goods have so deteriorated as no longer to conform to the contract the buyer may nevertheless demand inspection

and at his option either treat the contract as avoided or accept the goods with due allowance from the contract price for the deterioration or the deficiency in quantity but without further right against the seller.

**402.614 SUBSTITUTED PERFORMANCE.** (1) Where without fault of either party the agreed berthing, loading, or unloading facilities fail or an agreed type of carrier becomes unavailable or the agreed manner of delivery otherwise becomes commercially impracticable but a commercially reasonable substitute is available, such substitute performance must be tendered and accepted.

(2) If the agreed means or manner of payment fails because of domestic or foreign governmental regulation, the seller may withhold or stop delivery unless the buyer provides a means or manner of payment which is commercially a substantial equivalent. If delivery has already been taken, payment by the means or in the manner provided by the regulation discharges the buyer's obligation unless the regulation is discriminatory, oppressive or predatory.

**402.615 EXCUSE BY FAILURE OF PRESUPPOSED CONDITIONS.** Except so far as a seller may have assumed a greater obligation and subject to s. 402.614 on substituted performance:

(1) Delay in delivery or nondelivery in whole or in part by a seller who complies with subs. (2) and (3) is not a breach of his duty under a contract for sale if performance as agreed has been made impracticable by the occurrence of a contingency the nonoccurrence of which was a basic assumption on which the contract was made or by compliance in good faith with any applicable foreign or domestic governmental regulation or order whether or not it later proves to be invalid.

(2) Where the causes mentioned in sub. (1) affect only a part of the seller's capacity to perform, he must allocate production and deliveries among his customers but may at his option include regular customers not then under contract as well as his own requirements for further manufacture. He may so allocate in any manner which is fair and reasonable.

(3) The seller must notify the buyer seasonably that there will be delay or nondelivery and, when allocation is required under sub. (2), of the estimated quota thus made available for the buyer.

**402.616 PROCEDURE ON NOTICE CLAIMING EXCUSE.** (1) Where the buyer receives notification of a material or indefinite delay or an allocation justified under s. 402.615 he may by written notification to the seller as to any delivery concerned, and where the prospective deficiency substantially impairs the value of the whole contract under s. 402.612 relating to breach of instalment contracts, then also as to the whole:

(a) Terminate and thereby discharge any unexecuted portion of the contract; or

(b) Modify the contract by agreeing to take his available quota in substitution.

(2) If after receipt of such notification from the seller the buyer fails so to modify the contract within a reasonable time not exceeding 30 days the contract lapses with respect to any deliveries affected.

**REMEDIES**

**402.701 REMEDIES FOR BREACH OF COLLATERAL CONTRACTS NOT IMPAIRED.** Remedies for breach of any obligation or promise collateral or ancillary to a contract for sale are not impaired by the provisions of this chapter.

402.702 SELLER'S REMEDIES ON DISCOVERY OF BUYER'S INSOLVENCY. (1) Where the seller discovers the buyer to be insolvent he may refuse delivery except for cash including payment for all goods theretofore delivered under the contract, and stop delivery under s. 402.705.

(2) Where the seller discovers that the buyer has received goods on credit while insolvent he may reclaim the goods upon demand made within 10 days after the receipt, but if misrepresentation of solvency has been made to the particular seller in writing within 3 months before delivery the 10-day limitation does not apply. Except as provided in this subsection the seller may not base a right to reclaim goods on the buyer's fraudulent or innocent misrepresentation of solvency or of intent to pay.

(3) The seller's right to reclaim under sub. (2) is subject to the rights of a buyer in ordinary course or other good faith purchaser or lien creditor under s. 402.403. Successful reclamation of goods excludes all other remedies with respect to them.

402.703 SELLER'S REMEDIES IN GENERAL. Where the buyer wrongfully rejects or revokes acceptance of goods or fails to make a payment due on or before delivery or repudiates with respect to a part or the whole, then with respect to any goods directly affected and, if the breach is of the whole contract (s. 402.612), then also with respect to the whole undelivered balance, the aggrieved seller may:

- (1) Withhold delivery of such goods;
- (2) Stop delivery by any bailee as provided in s. 402.705;
- (3) Proceed under s. 402.704 respecting goods still unidentified to the contract;
- (4) Resell and recover damages as provided in s. 402.706;
- (5) Recover damages for nonacceptance (s. 402.708) or in a proper case the price (s. 402.709);
- (6) Cancel.

402.704 SELLER'S RIGHT TO IDENTIFY GOODS TO THE CONTRACT NOTWITHSTANDING BREACH OR TO SALVAGE UNFINISHED GOODS. (1) An aggrieved seller under s. 402.703 may:

- (a) Identify to the contract conforming goods not already identified if at the time he learned of the breach they are in his possession or control;
- (b) Treat as the subject of resale goods which have demonstrably been intended for the particular contract even though those goods are unfinished.

(2) Where the goods are unfinished an aggrieved seller may in the exercise of reasonable commercial judgment for the purposes of avoiding loss and of effective realization either complete the manufacture and wholly identify the goods to the contract or cease manufacture and resell for scrap or salvage value or proceed in any other reasonable manner.

402.705 SELLER'S STOPPAGE OF DELIVERY IN TRANSIT OR OTHERWISE. (1) The seller may stop delivery of goods in the possession of a carrier or other bailee when he discovers the buyer to be insolvent (s. 402.702) and may stop delivery of carload, truckload, planeload or larger shipments of express or freight when the buyer repudiates or fails to make a payment due before delivery or if for any other reason the seller has a right to withhold or reclaim the goods.

- (2) As against such buyer the seller may stop delivery until:
- (a) Receipt of the goods by the buyer; or
  - (b) Acknowledgment to the buyer by any bailee of the goods except a carrier that the bailee holds the goods for the buyer; or
  - (c) Such acknowledgment to the buyer by a carrier by reshipment or as warehouseman; or

(d) Negotiation to the buyer of any negotiable document of title covering the goods.

(3) (a) To stop delivery the seller must so notify as to enable the bailee by reasonable diligence to prevent delivery of the goods.

(b) After such notification the bailee must hold and deliver the goods according to the directions of the seller but the seller is liable to the bailee for any ensuing charges or damages.

(c) If a negotiable document of title has been issued for goods the bailee is not obliged to obey a notification to stop until surrender of the document.

(d) A carrier who has issued a nonnegotiable bill of lading is not obliged to obey a notification to stop received from a person other than the consignor.

**402.706 SELLER'S RESALE INCLUDING CONTRACT FOR RESALE.** (1) Under the conditions stated in s. 402.703 on seller's remedies, the seller may resell the goods concerned or the undelivered balance thereof. Where the resale is made in good faith and in a commercially reasonable manner the seller may recover the difference between the resale price and the contract price together with any incidental damages allowed under s. 402.710, but less expenses saved in consequence of the buyer's breach.

(2) Except as otherwise provided in sub. (3) or unless otherwise agreed resale may be at public or private sale including sale by way of one or more contracts to sell or of identification to an existing contract of the seller. Sale may be as a unit or in parcels and at any time and place and on any terms but every aspect of the sale including the method, manner, time, place and terms must be commercially reasonable. The resale must be reasonably identified as referring to the broken contract, but it is not necessary that the goods be in existence or that any or all of them have been identified to the contract before the breach.

(3) Where the resale is at private sale the seller must give the buyer reasonable notification of his intention to resell.

(4) Where the resale is at public sale:

(a) Only identified goods can be sold except where there is a recognized market for a public sale of futures in goods of the kind; and

(b) It must be made at a usual place or market for public sale if one is reasonably available and except in the case of goods which are perishable or threaten to decline in value speedily the seller must give the buyer reasonable notice of the time and place of the resale; and

(c) If the goods are not to be within the view of those attending the sale the notification of sale must state the place where the goods are located and provide for their reasonable inspection by prospective bidders; and

(d) The seller may buy.

(5) A purchaser who buys in good faith at a resale takes the goods free of any rights of the original buyer even though the seller fails to comply with one or more of the requirements of this section.

(6) The seller is not accountable to the buyer for any profit made on any resale. A person in the position of a seller (s. 402.707) or a buyer who has rightfully rejected or justifiably revoked acceptance must account for any excess over the amount of his security interest, as defined in s. 402.711 (3).

**402.707 "PERSON IN THE POSITION OF A SELLER".** (1) A "person in the position of a seller" includes as against a principal an agent who has paid or become responsible for the price of goods on behalf of his prin-

cipal or anyone who otherwise holds a security interest or other right in goods similar to that of a seller.

(2) A person in the position of a seller may as provided in this chapter withhold or stop delivery (s. 402.705) and resell (s. 402.706) and recover incidental damages (s. 402.710).

**402.708 SELLER'S DAMAGES FOR NONACCEPTANCE OR REPUDIATION.** (1) Subject to sub. (2) and to s. 402.723 with respect to proof of market price the measure of damages for nonacceptance or repudiation by the buyer is the difference between the market price at the time and place for tender and the unpaid contract price together with any incidental damages provided in s. 402.710, but less expenses saved in consequence of the buyer's breach.

(2) If the measure of damages provided in sub. (1) is inadequate to put the seller in as good a position as performance would have done then the measure of damages is the profit (including reasonable overhead) which the seller would have made from full performance by the buyer, together with any incidental damages provided in s. 402.710, due allowance for costs reasonably incurred and due credit for payments or proceeds of resale.

**402.709 ACTION FOR THE PRICE.** (1) When the buyer fails to pay the price as it becomes due the seller may recover, together with any incidental damages under s. 402.710, the price:

(a) Of goods accepted or of conforming goods lost or damaged within a commercially reasonable time after risk of their loss has passed to the buyer; and

(b) Of goods identified to the contract if the seller is unable after reasonable effort to resell them at a reasonable price or the circumstances reasonably indicate that such effort will be unavailing.

(2) Where the seller sues for the price he must hold for the buyer any goods which have been identified to the contract and are still in his control except that if resale becomes possible he may resell them at any time prior to the collection of the judgment. The net proceeds of any such resale must be credited to the buyer and payment of the judgment entitles him to any goods not resold.

(3) After the buyer has wrongfully rejected or revoked acceptance of the goods or has failed to make a payment due or has repudiated (s. 402.610), a seller who is held not entitled to the price under this section shall nevertheless be awarded damages for nonacceptance under s. 402.708.

**402.710 SELLER'S INCIDENTAL DAMAGES.** Incidental damages to an aggrieved seller include any commercially reasonable charges, expenses or commissions incurred in stopping delivery, in the transportation, care and custody of goods after the buyer's breach, in connection with return or resale of the goods or otherwise resulting from the breach.

**402.711 BUYER'S REMEDIES IN GENERAL; BUYER'S SECURITY INTEREST IN REJECTED GOODS.** (1) Where the seller fails to make delivery or repudiates or the buyer rightfully rejects or justifiably revokes acceptance then with respect to any goods involved, and with respect to the whole if the breach goes to the whole contract (s. 402.612), the buyer may cancel and whether or not he has done so may in addition to recovering so much of the price as has been paid:

(a) "Cover" and have damages under s. 402.712 as to all the goods affected whether or not they have been identified to the contract; or

(b) Recover damages for nondelivery as provided in s. 402.713.

(2) Where the seller fails to deliver or repudiates the buyer may also:

(a) If the goods have been identified recover them as provided in s. 402.502; or

(b) In a proper case obtain specific performance or replevy the goods as provided in s. 402.716.

(3) On rightful rejection or justifiable revocation of acceptance a buyer has a security interest in goods in his possession or control for any payments made on their price and any expenses reasonably incurred in their inspection, receipt, transportation, care and custody and may hold such goods and resell them in like manner as an aggrieved seller (s. 402.706).

**402.712 "COVER"; BUYER'S PROCUREMENT OF SUBSTITUTE GOODS.** (1) After a breach within s. 402.711 the buyer may "cover" by making in good faith and without unreasonable delay any reasonable purchase of or contract to purchase goods in substitution for those due from the seller.

(2) The buyer may recover from the seller as damages the difference between the cost of cover and the contract price together with any incidental or consequential damages as defined in s. 402.715, but less expenses saved in consequence of the seller's breach.

(3) Failure of the buyer to effect cover within this section does not bar him from any other remedy.

**402.713 BUYER'S DAMAGES FOR NONDELIVERY OR REPUDIATION.** (1) Subject to s. 402.723 with respect to proof of market price, the measure of damages for nondelivery or repudiation by the seller is the difference between the market price at the time when the buyer learned of the breach and the contract price together with any incidental and consequential damages provided in s. 402.715, but less expenses saved in consequence of the seller's breach.

(2) Market price is to be determined as of the place for tender or, in cases of rejection after arrival or revocation of acceptance, as of the place of arrival.

**402.714 BUYER'S DAMAGES FOR BREACH IN REGARD TO ACCEPTED GOODS.** (1) Where the buyer has accepted goods and given notification (s. 402.607 (3)) he may recover as damages for any nonconformity of tender the loss resulting in the ordinary course of events from the seller's breach as determined in any manner which is reasonable.

(2) The measure of damages for breach of warranty is the difference at the time and place of acceptance between the value of the goods accepted and the value they would have had if they had been as warranted, unless special circumstances show proximate damages of a different amount.

(3) In a proper case any incidental and consequential damages under s. 402.715 may also be recovered.

**402.715 BUYER'S INCIDENTAL AND CONSEQUENTIAL DAMAGES.** (1) Incidental damages resulting from the seller's breach include expenses reasonably incurred in inspection, receipt, transportation and care and custody of goods rightfully rejected, any commercially reasonable charges, expenses or commissions in connection with effecting cover and any other reasonable expense incident to the delay or other breach.

(2) Consequential damages resulting from the seller's breach include:

(a) Any loss resulting from general or particular requirements and needs of which the seller at the time of contracting had reason to know and which could not reasonably be prevented by cover or otherwise; and

(b) Injury to person or property proximately resulting from any breach of warranty.

**402.716 BUYER'S RIGHT TO SPECIFIC PERFORMANCE OR REPLEVIN.** (1) Specific performance may be decreed where the goods are unique or in other proper circumstances.

(2) The decree for specific performance may include such terms and conditions as to payment of the price, damages or other relief as the court may deem just.

(3) The buyer has a right of replevin for goods identified to the contract if after reasonable effort he is unable to effect cover for such goods or the circumstances reasonably indicate that such effort will be unavailing or if the goods have been shipped under reservation and satisfaction of the security interest in them has been made or tendered.

**402.717 DEDUCTION OF DAMAGES FROM THE PRICE.** The buyer on notifying the seller of his intention to do so may deduct all or any part of the damages resulting from any breach of the contract from any part of the price still due under the same contract.

**402.718 LIQUIDATION OR LIMITATION OF DAMAGES; DEPOSITS.** (1) Damages for breach by either party may be liquidated in the agreement but only at an amount which is reasonable in the light of the anticipated or actual harm caused by the breach, the difficulties of proof of loss, and the inconvenience or nonfeasibility of otherwise obtaining an adequate remedy. A term fixing unreasonably large liquidated damages is void as a penalty.

(2) Where the seller justifiably withholds delivery of goods because of the buyer's breach, the buyer is entitled to restitution of any amount by which the sum of his payments exceeds:

(a) The amount to which the seller is entitled by virtue of terms liquidating the seller's damages in accordance with sub. (1); or

(b) In the absence of such terms, 20 per cent of the value of the total performance for which the buyer is obligated under the contract or \$500, whichever is smaller.

(3) The buyer's right to restitution under sub. (2) is subject to offset to the extent that the seller establishes:

(a) A right to recover damages under this chapter other than sub. (1); and

(b) The amount or value of any benefits received by the buyer directly or indirectly by reason of the contract.

(4) Where a seller has received payment in goods their reasonable value or the proceeds of their resale shall be treated as payments for the purpose of sub. (2); but if the seller has notice of the buyer's breach before reselling goods received in part performance, his resale is subject to the conditions laid down in s. 402.706 on resale by an aggrieved seller.

**402.719 CONTRACTUAL MODIFICATION OR LIMITATION OF REMEDY.** (1) Subject to subs. (2) and (3) and to s. 402.718 on liquidation and limitation of damages:

(a) The agreement may provide for remedies in addition to or in substitution for those provided in this chapter and may limit or alter the measure of damages recoverable under this chapter, as by limiting the buyer's remedies to return of the goods and repayment of the price or to repair and replacement of nonconforming goods or parts; and

(b) Resort to a remedy as provided is optional unless the remedy is expressly agreed to be exclusive, in which case it is the sole remedy.

(2) Where circumstances cause an exclusive or limited remedy to fail of its essential purpose, remedy may be had as provided in this code.

(3) Consequential damages may be limited or excluded unless the limitation or exclusion is unconscionable. Limitation of consequential damages for injury to the person in the case of consumer goods is prima facie unconscionable but limitation of damages where the loss is commercial is not.

**402.720 EFFECT OF "CANCELLATION" OR "RESCISSION" ON CLAIMS FOR ANTECEDENT BREACH.** Unless the contrary intention clearly appears expressions of "cancellation" or "rescission" of the contract or the like shall not be construed as a renunciation or discharge of any claim in damages for the antecedent breach.

**402.721 REMEDIES FOR FRAUD.** Remedies for material misrepresentation or fraud include all remedies available under this chapter for non-fraudulent breach. Neither rescission or a claim for rescission of the contract for sale nor rejection or return of the goods shall bar or be deemed inconsistent with a claim for damages or other remedy.

**402.722 WHO CAN SUE THIRD PARTIES FOR INJURY TO GOODS.** Where a third party so deals with goods which have been identified to a contract for sale as to cause actionable injury to a party to that contract:

(1) A right of action against the third party is in either party to the contract for sale who has title to or a security interest or a special property or an insurable interest in the goods; and if the goods have been destroyed or converted a right of action is also in the party who either bore the risk of loss under the contract for sale or has since the injury assumed that risk as against the other;

(2) If at the time of the injury the party plaintiff did not bear the risk of loss as against the other party to the contract for sale and there is no arrangement between them for disposition of the recovery, his suit or settlement is, subject to his own interest, as a fiduciary for the other party to the contract;

(3) Either party may with the consent of the other sue for the benefit of whom it may concern.

**402.723 PROOF OF MARKET PRICE: TIME AND PLACE.** (1) If an action based on anticipatory repudiation comes to trial before the time for performance with respect to some or all of the goods, any damages based on market price (ss. 402.708 or 402.713) shall be determined according to the price of such goods prevailing at the time when the aggrieved party learned of the repudiation.

(2) If evidence of a price prevailing at the times or places described in this chapter is not readily available the price prevailing within any reasonable time before or after the time described or at any other place which in commercial judgment or under usage of trade would serve as a reasonable substitute for the one described may be used, making any proper allowance for the cost of transporting the goods to or from such other place.

(3) Evidence of a relevant price prevailing at the time or place other than the one described in this chapter offered by one party is not admissible unless and until he has given the other party such notice as the court finds sufficient to prevent unfair surprise.

**402.724 ADMISSIBILITY OF MARKET QUOTATIONS.** Whenever the prevailing price or value of any goods regularly bought and sold in any established commodity market is in issue, reports in official publications or

trade journals or in newspapers or periodicals of general circulation published as the reports of such market shall be admissible in evidence. The circumstances of the preparation of such a report may be shown to affect its weight but not its admissibility.

402.725 STATUTE OF LIMITATIONS IN CONTRACTS FOR SALE.

(1) An action for breach of any contract for sale must be commenced within 6 years after the cause of action has accrued. This period of limitation may not be varied by agreement of the parties.

(2) A cause of action accrues when the breach occurs, regardless of the aggrieved party's lack of knowledge of the breach. A breach of warranty occurs when tender of delivery is made, except that where a warranty explicitly extends to future performance of the goods and discovery of the breach must await the time of such performance the cause of action accrues when the breach is or should have been discovered.

(3) Where an action commenced within the time limited by sub. (1) is so terminated as to leave available a remedy by another action for the same breach such other action may be commenced after the expiration of the time limited and within 6 months after the termination of the first action unless the termination resulted from voluntary discontinuance or from dismissal for failure or neglect to prosecute.

(4) This section does not alter the law on tolling of the statute of limitations nor does it apply to causes of action which have accrued before this code becomes effective.

CHAPTER 403

COMMERCIAL PAPER

SHORT TITLE, FORM AND INTERPRETATION

403.101 SHORT TITLE. This chapter shall be known and may be cited as uniform commercial code—commercial paper.

403.102 DEFINITIONS AND INDEX OF DEFINITIONS. (1) In this chapter unless the context otherwise requires:

(a) "Issue" means the first delivery of an instrument to a holder or a remitter.

(b) An "order" is a direction to pay and must be more than an authorization or request. It must identify the person to pay with reasonable certainty. It may be addressed to one or more such persons jointly or in the alternative but not in succession.

(c) A "promise" is an undertaking to pay and must be more than an acknowledgment of an obligation.

(d) "Secondary party" means a drawer or endorser.

(e) "Instrument" means a negotiable instrument.

(2) Other definitions applying to this chapter and the sections in

(b) "Accommodation party"—s. 403.415.

(c) "Alteration"—s. 403.407.

(d) "Certificate of deposit"—s. 403.104.

which they appear are:

(a) "Acceptance"—s. 403.410.

(e) "Certification"—s. 403.411.

(f) "Check"—s. 403.104.

(g) "Definite time"—s. 403.109.

(h) "Dishonor"—s. 403.507.

(i) "Draft"—s. 403.104.

(j) "Holder in due course"—s. 403.302.

- (k) "Negotiation"—s. 403.202.
- (l) "Note"—s. 403.104.
- (m) "Notice of dishonor"—s. 403.508.
- (n) "On demand"—s. 403.103.
- (o) "Presentment"—s. 403.504.
- (p) "Protest"—s. 403.509.
- (q) "Restrictive indorsement"—s. 403.205.
- (r) "Signature"—s. 403.401.
- (3) The following definitions in other chapters apply to this chapter:
  - (a) "Account"—s. 404.104.
  - (b) "Banking day"—s. 404.104.
  - (c) "Clearing house"—s. 404.104.
  - (d) "Collecting bank"—s. 404.105.
  - (e) "Customer"—s. 404.104.
  - (f) "Depositary bank"—s. 404.105.
  - (g) "Documentary draft"—s. 404.104.
  - (h) "Intermediary bank"—s. 404.105.
  - (i) "Item"—s. 404.104.
  - (j) "Midnight deadline"—s. 404.104.
  - (k) "Payor bank"—s. 404.105.

(4) In addition ch. 401 contains general definitions and principles of construction and interpretation applicable throughout this chapter.

403.103 LIMITATIONS ON SCOPE OF CHAPTER. (1) This chapter does not apply to money, documents of title or securities as defined by s. 408.102.

(2) The provisions of this chapter are subject to the provisions of chs. 404 and 409.

403.104 FORM OF NEGOTIABLE INSTRUMENTS; "DRAFT"; "CHECK"; "CERTIFICATE OF DEPOSIT"; "NOTE". (1) Any writing to be a negotiable instrument within this chapter must:

- (a) Be signed by the maker or drawer; and
- (b) Contain an unconditional promise or order to pay a sum certain in money and no other promise, order, obligation or power given by the maker or drawer except as authorized by this chapter; and
- (c) Be payable on demand or at a definite time; and
- (d) Be payable to order or to bearer.

(2) A writing which complies with the requirements of this section is:

- (a) A "draft" ("bill of exchange") if it is an order;
- (b) A "check" if it is a draft drawn on a bank and payable on demand;
- (c) A "certificate of deposit" if it is an acknowledgment by a bank of receipt of money with an engagement to repay it;
- (d) A "note" if it is a promise other than a certificate of deposit.

(3) As used in other chapters of this code, and as the context requires, the term "draft", "check", "certificate of deposit" and "note" may refer to instruments which are not negotiable within this chapter as well as to instruments which are so negotiable.

403.105 WHEN PROMISE OR ORDER UNCONDITIONAL. (1) A promise or order otherwise unconditional is not made conditional by the fact that the instrument:

- (a) Is subject to implied or constructive conditions; or
- (b) States its consideration, whether performed or promised, or the transaction which gave rise to the instrument, or that the promise or order is made or the instrument matures in accordance with or "as per" such transaction; or

(c) Refers to or states that it arises out of a separate agreement or refers to a separate agreement for rights as to prepayment or acceleration; or

(d) States that it is drawn under a letter of credit; or

(e) States that it is secured, whether by mortgage, reservation of title or otherwise; or

(f) Indicates a particular account to be debited or any other fund or source from which reimbursement is expected; or

(g) Is limited to payment out of a particular fund or the proceeds of a particular source, if the instrument is issued by a government or governmental agency or unit; or

(h) Is limited to payment out of the entire assets of a partnership, unincorporated association, trust or estate by or on behalf of which the instrument is issued.

(2) A promise or order is not unconditional if the instrument:

(a) States that it is subject to or governed by any other agreement; or

(b) States that it is to be paid only out of a particular fund or source except as provided in this section.

403.106 SUM CERTAIN. (1) The sum payable is a sum certain even though it is to be paid:

(a) With stated interest or by stated instalments; or

(b) With stated different rates of interest before and after default or a specified date; or

(c) With a stated discount or addition if paid before or after the date fixed for payment; or

(d) With exchange or less exchange, whether at a fixed rate or at the current rate; or

(e) With costs of collection or any attorney's fee or both upon default.

(2) Nothing in this section shall validate any term which is otherwise illegal.

403.107 MONEY. (1) An instrument is payable in money if the medium of exchange in which it is payable is money at the time the instrument is made. An instrument payable in "currency" or "current funds" is payable in money.

(2) A promise or order to pay a sum stated in a foreign currency is for a sum certain in money and, unless a different medium of payment is specified in the instrument, may be satisfied by payment of that number of dollars which the stated foreign currency will purchase at the buying sight rate for that currency on the day on which the instrument is payable or, if payable on demand, on the day of demand. If such an instrument specifies a foreign currency as the medium of payment the instrument is payable in that currency.

403.108 PAYABLE ON DEMAND. Instruments payable on demand include those payable at sight or on presentation and those in which no time for payment is stated.

403.109 DEFINITE TIME. (1) An instrument is payable at a definite time if by its terms it is payable:

(a) On or before a stated date or at a fixed period after a stated date;

or

(b) At a fixed period after sight; or

(c) At a definite time subject to any acceleration; or

(d) At a definite time subject to extension at the option of the holder, or to extension to a further definite time at the option of the maker or acceptor or automatically upon or after a specified act or event.

(2) An instrument which by its terms is otherwise payable only upon an act or event uncertain as to time of occurrence is not payable at a definite time even though the act or event has occurred.

403.110 PAYABLE TO ORDER. (1) An instrument is payable to order when by its terms it is payable to the order or assigns of any person therein specified with reasonable certainty, or to him or his order, or when it is conspicuously designated on its face as "exchange" or the like and names a payee. It may be payable to the order of:

- (a) The maker or drawer; or
- (b) The drawee; or
- (c) A payee who is not maker, drawer or drawee; or
- (d) Two or more payees together or in the alternative; or
- (e) An estate, trust or fund, in which case it is payable to the order of the representative of such estate, trust or fund or his successors; or
- (f) An office, or an officer by his title as such in which case it is payable to the principal but the incumbent of the office or his successors may act as if he or they were the holder; or
- (g) A partnership or unincorporated association, in which case it is payable to the partnership or association and may be indorsed or transferred by any person thereto authorized.

(2) An instrument not payable to order is not made so payable by such words as "payable upon return of this instrument properly indorsed."

(3) An instrument made payable both to order and to bearer is payable to order unless the bearer words are handwritten or typewritten.

403.111 PAYABLE TO BEARER. An instrument is payable to bearer when by its terms it is payable to:

- (1) Bearer or the order of bearer; or
- (2) A specified person or bearer; or
- (3) "Cash" or the order of "cash", or any other indication which does not purport to designate a specific payee.

403.112 TERMS AND OMISSIONS NOT AFFECTING NEGOTIABILITY. (1) The negotiability of an instrument is not affected by:

- (a) The omission of a statement of any consideration or of the place where the instrument is drawn or payable; or
- (b) A statement that collateral has been given to secure obligations either on the instrument or otherwise of an obligor on the instrument or that in case of default on those obligations the holder may realize on or dispose of the collateral; or
- (c) A promise or power to maintain or protect collateral or to give additional collateral; or
- (d) A term authorizing a confession of judgment on the instrument if it is not paid when due; or
- (e) A term purporting to waive the benefit of any law intended for the advantage or protection of any obligor;
- (f) A term in a draft providing that the payee by indorsing or cashing it acknowledges full satisfaction of an obligation of the drawer; or
- (g) A statement in a draft drawn in a set of parts (s. 403.801) to the effect that the order is effective only if no other part has been honored.

(2) Nothing in this section shall validate any term which is otherwise illegal.

**403.113 SEAL.** An instrument otherwise negotiable is within this chapter even though it is under a seal.

**403.114 DATE, ANTEDATING, POSTDATING.** (1) The negotiability of an instrument is not affected by the fact that it is undated, antedated or postdated.

(2) Where an instrument is antedated or postdated the time when it is payable is determined by the stated date if the instrument is payable on demand or at a fixed period after date.

(3) Where the instrument or any signature thereon is dated, the date is presumed to be correct.

**403.115 INCOMPLETE INSTRUMENTS.** (1) When a paper whose contents at the time of signing show that it is intended to become an instrument is signed while still incomplete in any necessary respect it cannot be enforced until completed, but when it is completed in accordance with authority given it is effective as completed.

(2) If the completion is unauthorized the rules as to material alteration apply (s. 403.407), even though the paper was not delivered by the maker or drawer; but the burden of establishing that any completion is unauthorized is on the party so asserting.

**403.116 INSTRUMENTS PAYABLE TO TWO OR MORE PERSONS.** An instrument payable to the order of 2 or more persons:

(1) If in the alternative is payable to any one of them and may be negotiated, discharged or enforced by any of them who has possession of it;

(2) If not in the alternative is payable to all of them and may be negotiated, discharged or enforced only by all of them.

**403.117 INSTRUMENTS PAYABLE WITH WORDS OF DESCRIPTION.** An instrument made payable to a named person with the addition of words describing him:

(1) As agent or officer of a specified person is payable to his principal but the agent or officer may act as if he were the holder;

(2) As any other fiduciary for a specified person or purpose is payable to the payee and may be negotiated, discharged or enforced by him;

(3) In any other manner is payable to the payee unconditionally and the additional words are without effect on subsequent parties.

**403.118 AMBIGUOUS TERMS AND RULES OF CONSTRUCTION.** The following rules apply to every instrument:

(1) Where there is doubt whether the instrument is a draft or a note the holder may treat it as either. A draft drawn on the drawer is effective as a note.

(2) Handwritten terms control typewritten and printed terms, and typewritten control printed.

(3) Words control figures except that if the words are ambiguous figures control.

(4) Unless otherwise specified a provision for interest means interest at the judgment rate at the place of payment from the date of the instrument, or if it is undated from the date of issue.

(5) Unless the instrument otherwise specifies 2 or more persons who sign as maker, acceptor or drawer or indorser and as a part of the same transaction are jointly and severally liable even though the instrument contains such words as "I promise to pay."

(6) Unless otherwise specified consent to extension authorizes a single extension for not longer than the original period. A consent to extension,

expressed in the instrument, is binding on secondary parties and accommodation makers. A holder may not exercise his option to extend an instrument over the objection of a maker or acceptor or other party who in accordance with s. 403.604 tenders full payment when the instrument is due.

(7) Memoranda upon the face or back of the instrument, whether signed or not, which are material to the contract and which are made at the time of delivery of the instrument are part thereof, and parol evidence is admissible to show the circumstances under which they were made.

403.119 OTHER WRITINGS AFFECTING INSTRUMENT. (1) As between the obligor and his immediate obligee or any transferee the terms of an instrument may be modified or affected by any other written agreement executed as a part of the same transaction, except that a holder in due course is not affected by any limitation of his rights arising out of the separate written agreement if he had no notice of the limitation when he took the instrument.

(2) A separate agreement does not affect the negotiability of an instrument.

403.120 INSTRUMENTS "PAYABLE THROUGH" BANK. An instrument which states that it is "payable through" a bank or the like designates that bank as a collecting bank to make presentment but does not of itself authorize the bank to pay the instrument.

403.121 INSTRUMENTS PAYABLE AT BANK. A note or acceptance which states that it is payable at a bank is not of itself an order or authorization to the bank to pay it.

403.122 ACCRUAL OF CAUSE OF ACTION. (1) A cause of action against a maker or an acceptor accrues:

- (a) In the case of a time instrument on the day after maturity;
- (b) In the case of a demand instrument upon its date or, if no date is stated, on the date of issue.

(2) A cause of action against the obligor of a demand or time certificate of deposit accrues upon demand, but demand on a time certificate may not be made until on or after the date of maturity.

(3) A cause of action against a drawer of a draft or an indorser of any instrument accrues upon demand following dishonor of the instrument. Notice of dishonor is a demand.

(4) Unless an instrument provides otherwise, interest runs at the rate provided by law for a judgment:

- (a) In the case of a maker, acceptor or other primary obligor of a demand instrument, from the date of demand;
- (b) In all other cases from the date of accrual of the cause of action.

#### TRANSFER AND NEGOTIATION

403.201 TRANSFER: RIGHT TO INDORSEMENT. (1) Transfer of an instrument vests in the transferee such rights as the transferor has therein, except that the transferee who has himself been a party to any fraud or illegality affecting the instrument or who as a prior holder had notice of a defense or claim against it cannot improve his position by taking from a later holder in due course.

(2) A transfer of a security interest in an instrument vests the foregoing rights in the transferee to the extent of the interest transferred.

(3) Unless otherwise agreed any transfer for value of an instrument not then payable to bearer gives the transferee the specifically enforceable

right to have the unqualified indorsement of the transferor. Negotiation takes effect only when the indorsement is made and until that time there is no presumption that the transferee is the owner.

403.202 NEGOTIATION. (1) Negotiation is the transfer of an instrument in such form that the transferee becomes a holder. If the instrument is payable to order it is negotiated by delivery with any necessary indorsement; if payable to bearer it is negotiated by delivery.

(2) An indorsement must be written by or on behalf of the holder and on the instrument or on a paper so firmly affixed thereto as to become a part thereof.

(3) An indorsement is effective for negotiation only when it conveys the entire instrument or any unpaid residue. If it purports to be of less it operates only as a partial assignment.

(4) Words of assignment, condition, waiver, guaranty, limitation or disclaimer of liability and the like accompanying an indorsement do not affect its character as an indorsement.

403.203 WRONG OR MISSPELLED NAME. Where an instrument is made payable to a person under a misspelled name or one other than his own he may indorse in that name or his own or both; but signature in both names may be required by a person paying or giving value for the instrument.

403.204 SPECIAL INDORSEMENT; BLANK INDORSEMENT.

(1) A special indorsement specifies the person to whom or to whose order it makes the instrument payable. Any instrument specially indorsed becomes payable to the order of the special indorsee and may be further negotiated only by his indorsement.

(2) An indorsement in blank specifies no particular indorsee and may consist of a mere signature. An instrument payable to order and indorsed in blank becomes payable to bearer and may be negotiated by delivery alone until specially indorsed.

(3) The holder may convert a blank indorsement into a special indorsement by writing over the signature of the indorser in blank any contract consistent with the character of the indorsement.

403.205 RESTRICTIVE INDORSEMENTS. An indorsement is restrictive which either:

- (1) Is conditional; or
- (2) Purports to prohibit further transfer of the instrument; or
- (3) Includes the words "for collection", "for deposit", "pay any bank", or like terms signifying a purpose of deposit or collection; or
- (4) Otherwise states that it is for the benefit or use of the indorser or of another person.

403.206 EFFECT OF RESTRICTIVE INDORSEMENT. (1) No restrictive indorsement prevents further transfer or negotiation of the instrument.

(2) An intermediary bank, or a payor bank which is not the depository bank, is neither given notice nor otherwise affected by a restrictive indorsement of any person except the bank's immediate transferor or the person presenting for payment.

(3) Except for an intermediary bank, any transferee under an indorsement which is conditional or includes the words "for collection", "for deposit", "pay any bank", or like terms (s. 403.205 (1) and (3)) must pay or apply any value given by him for or on the security of the instrument consistently with the indorsement and to the extent that he

does so he becomes a holder for value. In addition such transferee is a holder in due course if he otherwise complies with the requirements of s. 403.302 on what constitutes a holder in due course.

(4) The first taker under an indorsement for the benefit of the indorser or another person (s. 403.205 (4)) must pay or apply any value given by him for or on the security of the instrument consistently with the indorsement and to the extent that he does so he becomes a holder for value. In addition such taker is a holder in due course if he otherwise complies with the requirements of s. 403.302 on what constitutes a holder in due course. A later holder for value is neither given notice nor otherwise affected by such restrictive indorsement unless he has knowledge that a fiduciary or other person has negotiated the instrument in any transaction for his own benefit or otherwise in breach of duty (s. 403.304 (2)).

**403.207 NEGOTIATION EFFECTIVE ALTHOUGH IT MAY BE RESCINDED.** (1) Negotiation is effective to transfer the instrument although the negotiation is:

- (a) Made by an infant, a corporation exceeding its powers, or any other person without capacity; or
- (b) Obtained by fraud, duress or mistake of any kind; or
- (c) Part of an illegal transaction; or
- (d) Made in breach of duty.

(2) Except as against a subsequent holder in due course such negotiation is in an appropriate case subject to rescission, the declaration of a constructive trust or any other remedy permitted by law.

**403.208 REACQUISITION.** Where an instrument is returned to or reacquired by a prior party he may cancel any indorsement which is not necessary to his title and reissue or further negotiate the instrument, but any intervening party is discharged as against the reacquiring party and subsequent holders not in due course and if his indorsement has been canceled is discharged as against subsequent holders in due course as well.

#### RIGHTS OF A HOLDER

**403.301 RIGHTS OF A HOLDER.** The holder of an instrument whether or not he is the owner may transfer or negotiate it and, except as otherwise provided in s. 403.603 on payment or satisfaction, discharge it or enforce payment in his own name.

**403.302 HOLDER IN DUE COURSE.** (1) A holder in due course is a holder who takes the instrument:

- (a) For value; and
- (b) In good faith; and
- (c) Without notice that it is overdue or has been dishonored or of any defense against or claim to it on the part of any person.

(2) A payee may be a holder in due course.

(3) A holder does not become a holder in due course of an instrument:

- (a) By purchase of it at judicial sale or by taking it under legal process; or
- (b) By acquiring it in taking over an estate; or
- (c) By purchasing it as part of a bulk transaction not in regular course of business of the transferor.

(4) A purchaser of a limited interest can be a holder in due course only to the extent of the interest purchased.

403.303 TAKING FOR VALUE. A holder takes the instrument for value:

- (1) To the extent that the agreed consideration has been performed or that he acquires a security interest in or a lien on the instrument otherwise than by legal process; or
- (2) When he takes the instrument in payment of or as security for an antecedent claim against any person whether or not the claim is due; or
- (3) When he gives a negotiable instrument for it or makes an irrevocable commitment to a third person.

403.304 NOTICE TO PURCHASER. (1) The purchaser has notice of a claim or defense if:

(a) The instrument is so incomplete, bears such visible evidence of forgery or alteration, or is otherwise so irregular as to call into question its validity, terms or ownership or to create an ambiguity as to the party to pay; or

(b) The purchaser has notice that the obligation of any party is voidable in whole or in part, or that all parties have been discharged.

(2) The purchaser has notice of a claim against the instrument when he has knowledge that a fiduciary has negotiated the instrument in payment of or as security for his own debt or in any transaction for his own benefit or otherwise in breach of duty.

(3) The purchaser has notice that an instrument is overdue if he has reason to know:

(a) That any part of the principal amount is overdue or that there is an uncured default in payment of another instrument of the same series; or

(b) That acceleration of the instrument has been made; or

(c) That he is taking a demand instrument after demand has been made or more than a reasonable length of time after its issue. A reasonable time for a check drawn and payable within the states and territories of the United States and the District of Columbia is presumed to be 30 days.

(4) Knowledge of the following facts does not of itself give the purchaser notice of a defense or claim:

(a) That the instrument is antedated or postdated;

(b) That it was issued or negotiated in return for an executory promise or accompanied by a separate agreement, unless the purchaser has notice that a defense or claim has arisen from the terms thereof;

(c) That any party has signed for accommodation;

(d) That an incomplete instrument has been completed, unless the purchaser has notice of any improper completion;

(e) That any person negotiating the instrument is or was a fiduciary;

(f) That there has been default in payment of interest on the instrument or in payment of any other instrument, except one of the same series.

(5) The filing or recording of a document does not of itself constitute notice within the provisions of this chapter to a person who would otherwise be a holder in due course.

(6) To be effective notice must be received at such time and in such manner as to give a reasonable opportunity to act on it.

403.305 RIGHTS OF A HOLDER IN DUE COURSE. To the extent that a holder is a holder in due course he takes the instrument free from:

(1) All claims to it on the part of any person; and

(2) All defenses of any party to the instrument with whom the holder has not dealt except:

(a) Infancy, to the extent that it is a defense to a simple contract; and

- (b) Such other incapacity, or duress, or illegality of the transaction, as renders the obligation of the party a nullity; and
- (c) Such misrepresentation as has induced the party to sign the instrument with neither knowledge nor reasonable opportunity to obtain knowledge of its character or its essential terms; and
- (d) Discharge in insolvency proceedings; and
- (e) Any other discharge of which the holder has notice when he takes the instrument.

**403.306 RIGHTS OF ONE NOT HOLDER IN DUE COURSE.** Unless he has the rights of a holder in due course any person takes the instrument subject to:

- (1) All valid claims to it on the part of any person; and
- (2) All defenses of any party which would be available in an action on a simple contract; and
- (3) The defenses of want or failure of consideration, nonperformance of any condition precedent, nondelivery, or delivery for a special purpose (s. 403.408); and
- (4) The defense that he or a person through whom he holds the instrument acquired it by theft, or that payment or satisfaction to such holder would be inconsistent with the terms of a restrictive indorsement. The claim of any third person to the instrument is not otherwise available as a defense to any party liable thereon unless the third person himself defends the action for such party.

**403.307 BURDEN OF ESTABLISHING SIGNATURES, DEFENSES AND DUE COURSE.** (1) Unless specifically denied in the manner provided in s. 328.25 each signature of an instrument is admitted. When the effectiveness of a signature is put in issue:

- (a) The burden of establishing it is on the party claiming under the signature; but
  - (b) The signature is presumed to be genuine or authorized except where the action is to enforce the obligation of a purported signer who has died or become incompetent before proof is required.
- (2) When signatures are admitted or established, production of the instrument entitles a holder to recover on it unless the defendant establishes a defense.
- (3) After it is shown that a defense exists a person claiming the rights of a holder in due course has the burden of establishing that he or some person under whom he claims is in all respects a holder in due course.

#### LIABILITY OF PARTIES

**403.401 SIGNATURE.** (1) No person is liable on an instrument unless his signature appears thereon.

(2) A signature is made by use of any name, including any trade or assumed name, upon an instrument, or by any word or mark used in lieu of a written signature.

**403.402 SIGNATURE IN AMBIGUOUS CAPACITY.** Unless the instrument clearly indicates that a signature is made in some other capacity, it is an indorsement.

**403.403 SIGNATURE BY AUTHORIZED REPRESENTATIVE.** (1) A signature may be made by an agent or other representative, and his authority to make it may be established as in other cases of representation. No particular form of appointment is necessary to establish such authority.

(2) An authorized representative who signs his own name to an instrument:

(a) Is personally obligated if the instrument neither names the person represented nor shows that the representative signed in a representative capacity;

(b) Except as otherwise established between the immediate parties, is personally obligated if the instrument names the person represented but does not show that the representative signed in a representative capacity, or if the instrument does not name the person represented but does show that the representative signed in a representative capacity.

(3) Except as otherwise established the name of an organization preceded or followed by the name and office of an authorized individual is a signature made in a representative capacity.

403.404 UNAUTHORIZED SIGNATURES. (1) Any unauthorized signature is wholly inoperative as that of the person whose name is signed unless he ratifies it or is precluded from denying it; but it operates as the signature of the unauthorized signer in favor of any person who in good faith pays the instrument or takes it for value.

(2) Any unauthorized signature may be ratified for all purposes of this chapter. Such ratification does not of itself affect any rights of the person ratifying against the actual signer.

403.405 IMPOSTERS; SIGNATURE IN NAME OF PAYEE. (1) An indorsement by any person in the name of a named payee is effective if:

(a) An imposter by use of the mails or otherwise has induced the maker or drawer to issue the instrument to him or his confederate in the name of the payee; or

(b) A person signing as or on behalf of a maker or drawer intends the payee to have no interest in the instrument; or

(c) An agent or employe of the maker or drawer has supplied him with the name of the payee intending the latter to have no such interest.

(2) Nothing in this section shall affect the criminal or civil liability of the person so indorsing.

403.406 NEGLIGENCE CONTRIBUTING TO ALTERATION OR UNAUTHORIZED SIGNATURE. Any person who by his negligence substantially contributes to a material alteration of the instrument or to the making of an unauthorized signature is precluded from asserting the alteration or lack of authority against a holder in due course or against a drawee or other payor who pays the instrument in good faith and in accordance with the reasonable commercial standards of the drawee's or payor's business.

403.407 ALTERATION. (1) Any alteration of an instrument is material which changes the contract of any party thereto in any respect, including any such change in:

(a) The number or relations of the parties; or

(b) An incomplete instrument, by completing it otherwise than as authorized; or

(c) The writing as signed, by adding to it or by removing any part of it.

(2) As against any person other than a subsequent holder in due course:

(a) Alteration by the holder which is both fraudulent and material discharges any party whose contract is thereby changed unless that party assents or is precluded from asserting the defense;

(b) No other alteration discharges any party and the instrument may be enforced according to its original tenor, or as to incomplete instruments according to the authority given.

(3) A subsequent holder in due course may in all cases enforce the instrument according to its original tenor, and when an incomplete instrument has been completed, he may enforce it as completed.

**403.408 CONSIDERATION.** Want or failure of consideration is a defense as against any person not having the rights of a holder in due course (s. 403.305), except that no consideration is necessary for an instrument or obligation thereon given in payment of or as security for an antecedent obligation of any kind. Nothing in this section shall be taken to displace any statute outside this code under which a promise is enforceable notwithstanding lack or failure of consideration. Partial failure of consideration is a defense pro tanto whether or not the failure is in an ascertained or liquidated amount.

**403.409 DRAFT NOT AN ASSIGNMENT.** (1) A check or other draft does not of itself operate as an assignment of any funds in the hands of the drawee available for its payment, and the drawee is not liable on the instrument until he accepts it.

(2) Nothing in this section shall affect any liability in contract, tort or otherwise arising from any letter of credit or other obligation or representation which is not an acceptance.

**403.410 DEFINITION AND OPERATION OF ACCEPTANCE.** (1) Acceptance is the drawee's signed engagement to honor the draft as presented. It must be written on the draft, and may consist of his signature alone. It becomes operative when completed by delivery or notification.

(2) A draft may be accepted although it has not been signed by the drawer or is otherwise incomplete or is overdue or has been dishonored.

(3) Where the draft is payable at a fixed period after sight and the acceptor fails to date his acceptance the holder may complete it by supplying a date in good faith.

**403.411 CERTIFICATION OF A CHECK.** (1) Certification of a check is acceptance. Where a holder procures certification the drawer and all prior indorsers are discharged.

(2) Unless otherwise agreed a bank has no obligation to certify a check.

(3) A bank may certify a check before returning it for lack of proper indorsement. If it does so the drawer is discharged.

**403.412 ACCEPTANCE VARYING DRAFT.** (1) Where the drawee's proffered acceptance in any manner varies the draft as presented the holder may refuse the acceptance and treat the draft as dishonored in which case the drawee is entitled to have his acceptance canceled.

(2) The terms of the draft are not varied by an acceptance to pay at any particular bank or place in the United States, unless the acceptance states that the draft is to be paid only at such bank or place.

(3) Where the holder assents to an acceptance varying the terms of the draft each drawer and indorser who does not affirmatively assent is discharged.

**403.413 CONTRACT OF MAKER, DRAWER AND ACCEPTOR.**

(1) The maker or acceptor engages that he will pay the instrument accord-

ing to its tenor at the time of his engagement or as completed pursuant to s. 403.115 on incomplete instruments.

(2) The drawer engages that upon dishonor of the draft and any necessary notice of dishonor or protest he will pay the amount of the draft to the holder or to any indorser who takes it up. The drawer may disclaim this liability by drawing without recourse.

(3) By making, drawing or accepting the party admits as against all subsequent parties including the drawee the existence of the payee and his then capacity to indorse.

#### 403.414 CONTRACT OF INDORSER; ORDER OF LIABILITY.

(1) Unless the indorsement otherwise specifies (as by such words as "without recourse") every indorser engages that upon dishonor and any necessary notice of dishonor and protest he will pay the instrument according to its tenor at the time of his indorsement to the holder or to any subsequent indorser who takes it up, even though the indorser who takes it up was not obligated to do so.

(2) Unless they otherwise agree indorsers are liable to one another in the order in which they indorse, which is presumed to be the order in which their signatures appear on the instrument.

403.415 CONTRACT OF ACCOMMODATION PARTY. (1) An accommodation party is one who signs the instrument in any capacity for the purpose of lending his name to another party to it.

(2) When the instrument has been taken for value before it is due the accommodation party is liable in the capacity in which he has signed even though the taker knows of the accommodation.

(3) As against a holder in due course and without notice of the accommodation oral proof of the accommodation is not admissible to give the accommodation party the benefit of discharges dependent on his character as such. In other cases the accommodation character may be shown by oral proof.

(4) An indorsement which shows that it is not in the chain of title is notice of its accommodation character.

(5) An accommodation party is not liable to the party accommodated, and if he pays the instrument has a right of recourse on the instrument against such party.

403.416 CONTRACT OF GUARANTOR. (1) "Payment guaranteed" or equivalent words added to a signature mean that the signer engages that if the instrument is not paid when due he will pay it according to its tenor without resort by the holder to any other party.

(2) "Collection guaranteed" or equivalent words added to a signature mean that the signer engages that if the instrument is not paid when due he will pay it according to its tenor, but only after the holder has reduced his claim against the maker or acceptor to judgment and execution has been returned unsatisfied, or after the maker or acceptor has become insolvent or it is otherwise apparent that it is useless to proceed against him.

(3) Words of guaranty, which do not otherwise specify, guarantee payment.

(4) No words of guaranty added to the signature of a sole maker or acceptor affect his liability on the instrument. Such words added to the signature of one of 2 or more makers or acceptors create a presumption that the signature is for the accommodation of the others.

(5) When words of guaranty are used presentment, notice of dishonor and protest are not necessary to charge the user.

(6) Any guaranty written on the instrument is enforceable notwithstanding any statute of frauds.

403.417 WARRANTIES ON PRESENTMENT AND TRANSFER.

(1) Any person who obtains payment or acceptance and any prior transferor warrants to a person who in good faith pays or accepts that:

(a) He has a good title to the instrument or is authorized to obtain payment or acceptance on behalf of one who has a good title; and

(b) He has no knowledge that the signature of the maker or drawer is unauthorized, except that this warranty is not given by a holder in due course acting in good faith:

1. To a maker with respect to the maker's own signature; or

2. To a drawer with respect to the drawer's own signature, whether or not the drawer is also the drawee; or

3. To an acceptor of a draft if the holder in due course took the draft after the acceptance or obtained the acceptance without knowledge that the drawer's signature was unauthorized; and

(c) The instrument has not been materially altered, except that this warranty is not given by a holder in due course acting in good faith:

1. To the maker of a note; or

2. To the drawer of a draft whether or not the drawer is also the drawee; or

3. To the acceptor of a draft with respect to an alteration made prior to the acceptance if the holder in due course took the draft after the acceptance, even though the acceptance provided "payable as originally drawn" or equivalent terms; or

4. To the acceptor of a draft with respect to an alteration made after the acceptance.

(2) Any person who transfers an instrument and receives consideration warrants to his transferee and if the transfer is by indorsement to any subsequent holder who takes the instrument in good faith that:

(a) He has a good title to the instrument or is authorized to obtain payment or acceptance on behalf of one who has a good title and the transfer is otherwise rightful; and

(b) All signatures are genuine or authorized; and

(c) The instrument has not been materially altered; and

(d) No defense of any party is good against him; and

(e) He has no knowledge of any insolvency proceeding instituted with respect to the maker or acceptor or the drawer of an unaccepted instrument.

(3) By transferring "without recourse" the transferor limits the obligation stated in sub. (2) (d) to a warranty that he has no knowledge of such a defense.

(4) A selling agent or broker who does not disclose the fact that he is acting only as such gives the warranties provided in this section, but if he makes such disclosure warrants only his good faith and authority.

403.418 FINALITY OF PAYMENT OR ACCEPTANCE. Except for recovery of bank payments as provided in ch. 404 and except for liability for breach of warranty on presentment under s. 403.417, payment or acceptance of any instrument is final in favor of a holder in due course, or a person who has in good faith changed his position in reliance on the payment.

403.419 CONVERSION OF INSTRUMENT; INNOCENT REPRESENTATIVE. (1) An instrument is converted when:

(a) A drawee to whom it is delivered for acceptance refuses to return it on demand; or

(b) Any person to whom it is delivered for payment refuses on demand either to pay or to return it; or

(c) It is paid on a forged indorsement.

(2) In an action against a drawee under sub. (1) the measure of the drawee's liability is the face amount of the instrument. In any other action under sub. (1) the measure of liability is presumed to be the face amount of the instrument.

(3) Subject to the provisions of this code concerning restrictive indorsements a representative, including a depository or collecting bank, who has in good faith and in accordance with the reasonable commercial standards applicable to the business of such representative dealt with an instrument or its proceeds on behalf of one who was not the true owner is not liable in conversion or otherwise to the true owner beyond the amount of any proceeds remaining in his hands.

(4) An intermediary bank or payor bank which is not a depository bank is not liable in conversion solely by reason of the fact that proceeds of an item indorsed restrictively (ss. 403.205 and 403.206) are not paid or applied consistently with the restrictive indorsement of an indorser other than its immediate transferor.

#### PRESENTMENT, NOTICE OF DISHONOR AND PROTEST

403.501 WHEN PRESENTMENT, NOTICE OF DISHONOR, AND PROTEST NECESSARY OR PERMISSIBLE. (1) Unless excused (s. 403.511) presentment is necessary to charge secondary parties as follows:

(a) Presentment for acceptance is necessary to charge the drawer and indorsers of a draft where the draft so provides, or is payable elsewhere than at the residence or place of business of the drawee, or its date of payment depends upon such presentment. The holder may at his option present for acceptance any other draft payable at a stated date;

(b) Presentment for payment is necessary to charge any indorser;

(c) In the case of any drawer, the acceptor of a draft payable at a bank or the maker of a note payable at a bank, presentment for payment is necessary, but failure to make presentment discharges such drawer, acceptor or maker only as stated in s. 403.502 (1) (b).

(2) Unless excused (s. 403.511):

(a) Notice of any dishonor is necessary to charge any indorser;

(b) In the case of any drawer, the acceptor of a draft payable at a bank or the maker of a note payable at a bank, notice of any dishonor is necessary, but failure to give such notice discharges such drawer, acceptor or maker only as stated in s. 403.502 (1) (b).

(3) Unless excused (s. 403.511) protest of any dishonor is necessary to charge the drawer and indorsers of any draft which on its face appears to be drawn or payable outside of the states and territories of the United States and the District of Columbia. The holder may at his option make protest of any dishonor of any other instrument and in the case of a foreign draft may on insolvency of the acceptor before maturity make protest for better security.

(4) Notwithstanding any provision of this section, neither presentment nor notice of dishonor nor protest is necessary to charge an indorser who has indorsed an instrument after maturity.

**403.502 UNEXCUSED DELAY; DISCHARGE.** (1) Where without excuse any necessary presentment or notice of dishonor is delayed beyond the time when it is due:

(a) Any indorser is discharged; and

(b) Any drawer or the acceptor of a draft payable at a bank or the maker of a note payable at a bank who because the drawee or payor bank becomes insolvent during the delay is deprived of funds maintained with the drawee or payor bank to cover the instrument may discharge his liability by written assignment to the holder of his rights against the drawee or payor bank in respect of such funds, but such drawer, acceptor or maker is not otherwise discharged.

(2) Where without excuse a necessary protest is delayed beyond the time when it is due any drawer or indorser is discharged.

**403.503 TIME OF PRESENTMENT.** (1) Unless a different time is expressed in the instrument the time for any presentment is determined as follows:

(a) Where an instrument is payable at or a fixed period after a stated date any presentment for acceptance must be made on or before the date it is payable;

(b) Where an instrument is payable after sight it must either be presented for acceptance or negotiated within a reasonable time after date or issue whichever is later;

(c) Where an instrument shows the date on which it is payable presentment for payment is due on that date;

(d) Where an instrument is accelerated presentment for payment is due within a reasonable time after the acceleration;

(e) With respect to the liability of any secondary party presentment for acceptance or payment of any other instrument is due within a reasonable time after such party becomes liable thereon.

(2) A reasonable time for presentment is determined by the nature of the instrument, any usage of banking or trade and the facts of the particular case. In the case of an uncertified check which is drawn and payable within the United States and which is not a draft drawn by a bank the following are presumed to be reasonable periods within which to present for payment or to initiate bank collection:

(a) With respect to the liability of the drawer, 30 days after date or issue whichever is later; and

(b) With respect to the liability of an indorser, 7 days after his indorsement.

(3) Where any presentment is due on a day which is not a full business day for either the person making presentment or the party to pay or accept, presentment is due on the next following day which is a full business day for both parties.

(4) Presentment to be sufficient must be made at a reasonable hour, and if at a bank during its banking day.

**403.504 HOW PRESENTMENT MADE.** (1) Presentment is a demand for acceptance or payment made upon the maker, acceptor, drawee or other payor by or on behalf of the holder.

(2) Presentment may be made:

(a) By mail, in which event the time of presentment is determined by the time of receipt of the mail; or

(b) Through a clearing house; or

(c) At the place of acceptance or payment specified in the instrument or if there is none at the place of business or residence of the party to

accept or pay. If neither the party to accept or pay nor anyone authorized to act for him is present or accessible at such place presentment is excused.

(3) It may be made:

(a) To any one of 2 or more makers, acceptors, drawees or other payors; or

(b) To any person who has authority to make or refuse the acceptance or payment.

(4) A draft accepted or a note made payable at a bank in the United States must be presented at such bank.

(5) In the cases described in s. 404.210 presentment may be made in the manner and with the result stated in that section.

**403.505 RIGHTS OF PARTY TO WHOM PRESENTMENT IS MADE.** (1) The party to whom presentment is made may without dishonor require:

(a) Exhibition of the instrument; and

(b) Reasonable identification of the person making presentment and evidence of his authority to make it if made for another; and

(c) That the instrument be produced for acceptance or payment at a place specified in it, or if there is none at any place reasonable in the circumstances; and

(d) A signed receipt on the instrument for any partial or full payment and its surrender upon full payment.

(2) Failure to comply with any such requirement invalidates the presentment but the person presenting has a reasonable time in which to comply and the time for acceptance or payment runs from the time of compliance.

**403.506 TIME ALLOWED FOR ACCEPTANCE OR PAYMENT.**

(1) Acceptance may be deferred without dishonor until the close of the next business day following presentment. The holder may also in a good faith effort to obtain acceptance and without either dishonor of the instrument or discharge of secondary parties allow postponement of acceptance for an additional business day.

(2) Except as a longer time is allowed in the case of documentary drafts drawn under a letter of credit, and unless an earlier time is agreed to by the party to pay, payment of an instrument may be deferred without dishonor pending reasonable examination to determine whether it is properly payable, but payment must be made in any event before the close of business on the day of presentment.

**403.507 DISHONOR; HOLDER'S RIGHT OF RECOURSE; TERM ALLOWING REPRESENTMENT.** (1) An instrument is dishonored when:

(a) A necessary or optional presentment is duly made and due acceptance or payment is refused or cannot be obtained within the prescribed time or in case of bank collections the instrument is seasonably returned by the midnight deadline (s. 404.301); or

(b) Presentment is excused and the instrument is not duly accepted or paid.

(2) Subject to any necessary notice of dishonor and protest, the holder has upon dishonor an immediate right of recourse against the drawers and indorsers.

(3) Return of an instrument for lack of proper indorsement is not dishonor.

(4) A term in a draft or an indorsement thereof allowing a stated time for representment in the event of any dishonor of the draft by non-

acceptance if a time draft or by nonpayment if a sight draft gives the holder as against any secondary party bound by the term an option to waive the dishonor without affecting the liability of the secondary party and he may present again up to the end of the stated time.

**403.508 NOTICE OF DISHONOR.** (1) Notice of dishonor may be given to any person who may be liable on the instrument by or on behalf of the holder or any party who has himself received notice, or any other party who can be compelled to pay the instrument. In addition an agent or bank in whose hands the instrument is dishonored may give notice to his principal or customer or to another agent or bank from which the instrument was received.

(2) Any necessary notice must be given by a bank before its midnight deadline and by any other person before midnight of the third business day after dishonor or receipt of notice of dishonor.

(3) Notice may be given in any reasonable manner. It may be oral or written and in any terms which identify the instrument and state that it has been dishonored. A misdescription which does not mislead the party notified does not vitiate the notice. Sending the instrument bearing a stamp, ticket or writing stating that acceptance or payment has been refused or sending a notice of debit with respect to the instrument is sufficient.

(4) Written notice is given when sent although it is not received.

(5) Notice to one partner is notice to each although the firm has been dissolved.

(6) When any party is in insolvency proceedings instituted after the issue of the instrument notice may be given either to the party or to the representative of his estate.

(7) When any party is dead or incompetent notice may be sent to his last known address or given to his personal representative.

(8) Notice operates for the benefit of all parties who have rights on the instrument against the party notified.

**403.509 PROTEST; NOTING FOR PROTEST.** (1) A protest is a certificate of dishonor made under the hand and seal of a United States consul or vice consul or a notary public or other person authorized to certify dishonor by the law of the place where dishonor occurs. It may be made upon information satisfactory to such person.

(2) The protest must identify the instrument and certify either that due presentment has been made or the reason why it is excused and that the instrument has been dishonored by nonacceptance or nonpayment.

(3) The protest may also certify that notice of dishonor has been given to all parties or to specified parties.

(4) Subject to sub. (5) any necessary protest is due by the time that notice of dishonor is due.

(5) If, before protest is due, an instrument has been noted for protest by the officer to make protest, the protest may be made at any time thereafter as of the date of the noting.

**403.510 EVIDENCE OF DISHONOR AND NOTICE OF DISHONOR.** The following are admissible as evidence and create a presumption of dishonor and of any notice of dishonor therein shown:

(1) A document regular in form as provided in s. 403.509 which purports to be a protest;

(2) The purported stamp or writing of the drawee, payor bank or presenting bank on the instrument or accompanying it stating that acceptance or payment has been refused for reasons consistent with dishonor;

(3) Any book or record of the drawee, payor bank, or any collecting bank kept in the usual course of business which shows dishonor, even though there is no evidence of who made the entry.

403.511 WAIVED OR EXCUSED PRESENTMENT, PROTEST OR NOTICE OF DISHONOR OR DELAY THEREIN. (1) Delay in presentment, protest or notice of dishonor is excused when the party is without notice that it is due or when the delay is caused by circumstances beyond his control and he exercises reasonable diligence after the cause of the delay ceases to operate.

(2) Presentment or notice or protest as the case may be is entirely excused when:

(a) The party to be charged has waived it expressly or by implication either before or after it is due; or

(b) Such party has himself dishonored the instrument or has countermanded payment or otherwise has no reason to expect or right to require that the instrument be accepted or paid; or

(c) By reasonable diligence the presentment or protest cannot be made or the notice given.

(3) Presentment is also entirely excused when:

(a) The maker, acceptor or drawee of any instrument except a documentary draft is dead or in insolvency proceedings instituted after the issue of the instrument; or

(b) Acceptance or payment is refused but not for want of proper presentment.

(4) Where a draft has been dishonored by nonacceptance a later presentment for payment and any notice of dishonor and protest for nonpayment are excused unless in the meantime the instrument has been accepted.

(5) A waiver of protest is also a waiver of presentment and of notice of dishonor even though protest is not required.

(6) Where a waiver of presentment or notice of protest is embodied in the instrument itself it is binding upon all parties; but where it is written above the signature of an indorser it binds him only.

#### DISCHARGE

403.601 DISCHARGE OF PARTIES. (1) The extent of the discharge of any party from liability of an instrument is governed by:

(a) Section 403.603 on payment or satisfaction; or

(b) Section 403.604 on tender of payment; or

(c) Section 403.605 on cancellation or renunciation; or

(d) Section 403.606 on impairment of right of recourse or of collateral; or

(e) Section 403.208 on reacquisition of the instrument by a prior party; or

(f) Section 403.407 on fraudulent and material alteration; or

(g) Section 403.411 on certification of a check; or

(h) Section 403.412 on acceptance varying a draft; or

(i) Section 403.502 on unexcused delay in presentment or notice of dishonor or protest.

(2) Any party is also discharged from his liability on an instrument to another party by any other act or agreement with such party which would discharge his simple contract for the payment of money.

(3) The liability of all parties is discharged when any party who has himself no right of action or recourse on the instrument:

(a) Reacquires the instrument in his own right; or

(b) Is discharged under any provision of this chapter except as otherwise provided in s. 403.606 with respect to discharge for impairment of recourse or of collateral.

**403.602 EFFECT OF DISCHARGE AGAINST HOLDER IN DUE COURSE.** No discharge of any party provided by this chapter is effective against a subsequent holder in due course unless he has notice thereof when he takes the instrument.

**403.603 PAYMENT OR SATISFACTION.** (1) The liability of any party is discharged to the extent of his payment or satisfaction to the holder even though it is made with knowledge of a claim of another person to the instrument unless prior to such payment or satisfaction the person making the claim either supplies indemnity deemed adequate by the party seeking the discharge or enjoins payment or satisfaction by order of a court of competent jurisdiction in an action in which the adverse claimant and the holder are parties. This subsection does not, however, result in the discharge of the liability:

(a) Of a party who in bad faith pays or satisfies a holder who acquired the instrument by theft or who (unless having the rights of a holder in due course) holds through one who so acquired it; or

(b) Of a party (other than an intermediary bank or payor bank which is not a depository bank) who pays or satisfies the holder of an instrument which has been restrictively indorsed in a manner not consistent with the terms of such restrictive indorsement.

(2) Payment or satisfaction may be made with the consent of the holder by any person including a stranger to the instrument. Surrender of the instrument to such a person gives him the rights of a transferee (s. 403.201).

**403.604 TENDER OF PAYMENT.** (1) Any party making tender of full payment to a holder when or after it is due is discharged to the extent of all subsequent liability for interest, costs and attorney's fees.

(2) The holder's refusal of such tender wholly discharges any party who has a right of recourse against the party making the tender.

(3) Where the maker or acceptor of an instrument payable otherwise than on demand is able and ready to pay at every place of payment specified in the instrument when it is due, it is equivalent to tender.

**403.605 CANCELLATION AND RENUNCIATION.** (1) The holder of an instrument may even without consideration discharge any party:

(a) In any manner apparent on the face of the instrument or the indorsement, as by intentionally canceling the instrument or the party's signature by destruction or mutilation, or by striking out the party's signature; or

(b) By renouncing his rights by a writing signed and delivered or by surrender of the instrument to the party to be discharged.

(2) Neither cancellation nor renunciation without surrender of the instrument affects the title thereto.

**403.606 IMPAIRMENT OF RECOURSE OR OF COLLATERAL.** (1) The holder discharges any party to the instrument to the extent that without such party's consent the holder:

(a) Without express reservation of rights releases or agrees not to sue any person against whom the party has to the knowledge of the holder a right of recourse or agrees to suspend the right to enforce against such person the instrument or collateral or otherwise discharges such person,

except that failure or delay in effecting any required presentment, protest or notice of dishonor with respect to any such person does not discharge any party as to whom presentment, protest or notice of dishonor is effective or unnecessary; or

(b) Unjustifiably impairs any collateral for the instrument given by or on behalf of the party or any person against whom he has a right of recourse.

(2) By express reservation of rights against a party with a right of recourse the holder preserves:

(a) All his rights against such party as of the time when the instrument was originally due; and

(b) The right of the party to pay the instrument as of that time; and

(c) All rights of such party to recourse against others.

#### ADVICE OF INTERNATIONAL SIGHT DRAFT

403.701 LETTER OF ADVICE OF INTERNATIONAL SIGHT DRAFT. (1) A "letter of advice" is a drawer's communication to the drawee that a described draft has been drawn.

(2) Unless otherwise agreed when a bank receives from another bank a letter of advice of an international sight draft the drawee bank may immediately debit the drawer's account and stop the running of interest pro tanto. Such a debit and any resulting credit to any account covering outstanding drafts leaves in the drawer full power to stop payment or otherwise dispose of the amount and creates no trust or interest in favor of the holder.

(3) Unless otherwise agreed and except where a draft is drawn under a credit issued by the drawee, the drawee of an international sight draft owes the drawer no duty to pay an unadvised draft but if it does so and the draft is genuine, may appropriately debit the drawer's account.

#### MISCELLANEOUS

403.801 DRAFTS IN A SET. (1) Where a draft is drawn in a set of parts, each of which is numbered and expressed to be an order only if no other part has been honored, the whole of the parts constitutes one draft but a taker of any part may become a holder in due course of the draft.

(2) Any person who negotiates, indorses or accepts a single part of a draft drawn in a set thereby becomes liable to any holder in due course of that part as if it were the whole set, but as between different holders in due course to whom different parts have been negotiated the holder whose title first accrues has all rights to the draft and its proceeds.

(3) As against the drawee the first presented part of a draft drawn in a set is the part entitled to payment, or if a time draft to acceptance and payment. Acceptance of any subsequently presented part renders the drawee liable thereon under sub. (2). With respect both to a holder and to the drawer payment of a subsequently presented part of a draft payable at sight has the same effect as payment of a check notwithstanding an effective stop order (s. 404.407).

(4) Except as otherwise provided in this section, where any part of a draft in a set is discharged by payment or otherwise the whole draft is discharged.

**403.802 EFFECT OF INSTRUMENT ON OBLIGATION FOR WHICH IT IS GIVEN.** (1) Unless otherwise agreed where an instrument is taken for an underlying obligation:

(a) The obligation is pro tanto discharged if a bank is drawer, maker or acceptor of the instrument and if there is no recourse on the instrument against the underlying obligor; and

(b) In any other case the obligation is suspended pro tanto until the instrument is due or if it is payable on demand until its presentment. If the instrument is dishonored action may be maintained on either the instrument or the obligation; discharge of the underlying obligor on the instrument also discharges him on the obligation.

(2) The taking in good faith of a check which is not postdated does not of itself so extend the time on the original obligation as to discharge a surety.

**403.803 NOTICE TO THIRD PARTY.** Where a defendant is sued for breach of an obligation for which a third person is answerable over to him under this chapter he may give the third person written notice of the litigation, and the person notified may then give similar notice to any other person who is answerable over to him under this chapter. If the notice states that the person notified may come in and defend and that if the person notified does not do so he will in any action against him by the person giving the notice be bound by any determination of fact common to the 2 litigations, then unless after seasonable receipt of the notice the person notified does come in and defend he is so bound.

**403.804 LOST, DESTROYED OR STOLEN INSTRUMENTS.** The owner of an instrument which is lost, whether by destruction, theft or otherwise, may maintain an action in his own name and recover from any party liable thereon upon due proof of his ownership, the facts which prevent his production of the instrument and its terms. The court may require security indemnifying the defendant against loss by reason of further claims on the instrument.

**403.805 INSTRUMENTS NOT PAYABLE TO ORDER OR TO BEARER.** This chapter applies to any instrument whose terms do not preclude transfer and which is otherwise negotiable within this chapter but which is not payable to order or to bearer, except that there can be no holder in due course of such an instrument.

**403.806 LIABILITY FOR WORTHLESS CHECK OR DRAFT.** Any person who issues a check or other draft which is not honored upon presentment, because the drawer does not have an account with the drawee or because the drawer does not have sufficient funds in his account or sufficient credit with the drawee, is liable for all costs and expenses in connection with the collection of the amount for which such check or draft was written.

## CHAPTER 404

### BANK DEPOSITS AND COLLECTIONS

#### GENERAL PROVISIONS AND DEFINITIONS

**404.101 SHORT TITLE.** This chapter shall be known and may be cited as uniform commercial code—bank deposits and collections.

**404.102 APPLICABILITY.** (1) To the extent that items within this chapter are also within the scope of chs. 403 and 408, they are subject to the provisions of those chapters. In the event of conflict the provisions of

this chapter govern those of ch. 403 but the provisions of ch. 408 govern those of this chapter.

(2) The liability of a bank for action or nonaction with respect to any item handled by it for purposes of presentment, payment or collection is governed by the law of the place where the bank is located. In the case of action or nonaction by or at a branch or separate office of a bank, its liability is governed by the law of the place where the branch or separate office is located.

**404.103 VARIATION BY AGREEMENT; MEASURE OF DAMAGES; CERTAIN ACTION CONSTITUTING ORDINARY CARE.**

(1) The effect of the provisions of this chapter may be varied by agreement except that no agreement can disclaim a bank's responsibility for its own lack of good faith or failure to exercise ordinary care or can limit the measure of damages for such lack or failure; but the parties may by agreement determine the standards by which such responsibility is to be measured if such standards are not manifestly unreasonable.

(2) Federal reserve regulations and operating letters, clearing house rules, and the like, have the effect of agreements under sub. (1), whether or not specifically assented to by all parties interested in items handled.

(3) Action or nonaction approved by this chapter or pursuant to federal reserve regulations or operating letters constitutes the exercise of ordinary care and, in the absence of special instructions, action or nonaction consistent with clearing house rules and the like or with a general banking usage not disapproved by this chapter, prima facie constitutes the exercise of ordinary care.

(4) The specification or approval of certain procedures by this chapter does not constitute disapproval of other procedures which may be reasonable under the circumstances.

(5) The measure of damages for failure to exercise ordinary care in handling an item is the amount of the item reduced by an amount which could not have been realized by the use of ordinary care, and where there is bad faith it includes other damages, if any, suffered by the party as a proximate consequence.

**404.104 DEFINITIONS AND INDEX OF DEFINITIONS.** (1) In this chapter unless the context otherwise requires:

(a) "Account" means any account with a bank and includes a checking, time, interest or savings account;

(b) "Afternoon" means the period of a day between noon and midnight;

(c) "Banking day" means that part of any day on which a bank is open to the public for carrying on substantially all of its banking functions;

(d) "Clearing house" means any association of banks or other payors regularly clearing items;

(e) "Customer" means any person having an account with a bank or for whom a bank has agreed to collect items and includes a bank carrying an account with another bank;

(f) "Documentary draft" means any negotiable or nonnegotiable draft with accompanying documents, securities or other papers to be delivered against honor of the draft;

(g) "Item" means any instrument for the payment of money even though it is not negotiable but does not include money;

(h) "Midnight deadline" with respect to a bank is midnight on its next banking day following the banking day on which it receives the rele-

vant item or notice or from which the time for taking action commences to run, whichever is later;

(i) "Properly payable" includes the availability of funds for payment at the time of decision to pay or dishonor;

(j) "Settle" means to pay in cash, by clearing house settlement, in a charge or credit or by remittance, or otherwise as instructed. A settlement may be either provisional or final;

(k) "Suspends payments" with respect to a bank means that it has been closed by order of the supervisory authorities, that a public officer has been appointed to take it over or that it ceases or refuses to make payments in the ordinary course of business.

(2) Other definitions applying to this chapter and the sections in which they appear are:

(a) "Collecting bank"—s. 404.105.

(b) "Depositary bank"—s. 404.105.

(c) "Intermediary bank"—s. 404.105.

(d) "Payor bank"—s. 404.105.

(e) "Presenting bank"—s. 404.105.

(f) "Remitting bank"—s. 404.105.

(3) The following definitions in other chapters apply to this chapter:

(a) "Acceptance"—s. 403.410.

(b) "Certificate of deposit"—s. 403.104.

(c) "Certification"—s. 403.411.

(d) "Check"—s. 403.104.

(e) "Draft"—s. 403.104.

(f) "Holder in due course"—s. 403.302.

(g) "Notice of dishonor"—s. 403.508.

(h) "Presentment"—s. 403.504.

(i) "Protest"—s. 403.509.

(j) "Secondary party"—s. 403.102.

(4) In addition ch. 401 contains general definitions and principles of construction and interpretation applicable throughout this chapter.

404.105 "DEPOSITARY BANK"; "INTERMEDIARY BANK"; "COLLECTING BANK"; "PAYOR BANK"; "PRESENTING BANK"; "REMITTING BANK". In this chapter unless the context otherwise requires:

(1) "Depositary bank" means the first bank to which an item is transferred for collection even though it is also the payor bank;

(2) "Payor bank" means a bank by which an item is payable as drawn or accepted;

(3) "Intermediary bank" means any bank to which an item is transferred in course of collection except the depositary or payor bank;

(4) "Collecting bank" means any bank handling the item for collection except the payor bank;

(5) "Presenting bank" means any bank presenting an item except a payor bank;

(6) "Remitting bank" means any payor or intermediary bank remitting for an item.

404.106 SEPARATE OFFICE OF A BANK. A branch or separate office of a bank maintaining its own deposit ledgers is a separate bank for the purpose of computing the time within which and determining the place at or to which action may be taken or notices or orders shall be given under this chapter and under ch. 403.

**404.107 TIME OF RECEIPT OF ITEMS.** (1) For the purpose of allowing time to process items, prove balances and make the necessary entries on its books to determine its position for the day, a bank may fix an afternoon hour of 2 p.m. or later as a cut-off hour for the handling of money and items and the making of entries on its books.

(2) Any item or deposit of money received on any day after a cut-off hour so fixed or after the close of the banking day may be treated as being received at the opening of the next banking day.

**404.108 DELAYS.** (1) Unless otherwise instructed, a collecting bank in a good faith effort to secure payment may, in the case of specific items and with or without the approval of any person involved, waive, modify or extend time limits imposed or permitted by this code for a period not in excess of an additional banking day without discharge of secondary parties and without liability to its transferor or any prior party.

(2) Delay by a collecting bank or payor bank beyond time limits prescribed or permitted by this code or by instructions is excused if caused by interruption of communication facilities, suspension of payments by another bank, war, emergency conditions or other circumstances beyond the control of the bank provided it exercises such diligence as the circumstances require.

**404.109 PROCESS OF POSTING.** The "process of posting" means the usual procedure followed by a payor bank in determining to pay an item and in recording the payment, including one or more of the following or other steps as determined by the bank:

- (1) Verification of any signature;
- (2) Ascertaining that sufficient funds are available;
- (3) Affixing a "paid" or other stamp;
- (4) Entering a charge or entry to a customer's account;
- (5) Correcting or reversing an entry or erroneous action with respect to the item.

**COLLECTION OF ITEMS: DEPOSITARY  
AND COLLECTING BANKS**

**404.201 PRESUMPTION AND DURATION OF AGENCY STATUS OF COLLECTING BANKS AND PROVISIONAL STATUS OF CREDITS; APPLICABILITY OF CHAPTER; ITEM INDORSED "PAY ANY BANK".** (1) Unless a contrary intent clearly appears and prior to the time that a settlement given by a collecting bank for an item is or becomes final (ss. 404.211 (3), 404.212 and 404.213) the bank is an agent or subagent of the owner of the item and any settlement given for the item is provisional. This provision applies regardless of the form of indorsement or lack of indorsement and even though credit given for the item is subject to immediate withdrawal as of right or is in fact withdrawn; but the continuance of ownership of an item by its owner and any rights of the owner to proceeds of the item are subject to rights of a collecting bank such as those resulting from outstanding advances on the item and valid rights of setoff. When an item is handled by banks for purposes of presentment, payment and collection, the relevant provisions of this chapter apply even though action of parties clearly establishes that a particular bank has purchased the item and is the owner of it.

(2) After an item has been indorsed with the words "pay any bank" or the like, only a bank may acquire the rights of a holder:

(a) Until the item has been returned to the customer initiating collection; or

(b) Until the item has been specially indorsed by a bank to a person who is not a bank.

**404.202 RESPONSIBILITY FOR COLLECTION; WHEN ACTION SEASONABLE.** (1) A collecting bank must use ordinary care in:

- (a) Presenting an item or sending it for presentment; and
- (b) Sending notice of dishonor or nonpayment or returning an item other than a documentary draft to the bank's transferor after learning that the item has not been paid or accepted, as the case may be; and
- (c) Settling for an item when the bank receives final settlement; and
- (d) Making or providing for any necessary protest; and
- (e) Notifying its transferor of any loss or delay in transit within a reasonable time after discovery thereof.

(2) A collecting bank taking proper action before its midnight deadline following receipt of an item, notice or payment acts seasonably; taking proper action within a reasonably longer time may be seasonable but the bank has the burden of so establishing.

(3) Subject to sub. (1) (a), a bank is not liable for the insolvency, neglect, misconduct, mistake or default of another bank or person or for loss or destruction of an item in transit or in the possession of others.

**404.203 EFFECT OF INSTRUCTIONS.** Subject to the provisions of s. 403.419 concerning conversion of instruments and the provisions of both ch. 403 and this chapter concerning restrictive indorsements, only a collecting bank's transferor can give instructions which affect the bank or constitute notice to it and a collecting bank is not liable to prior parties for any action taken pursuant to such instructions or in accordance with any agreement with its transferor.

**404.204 METHODS OF SENDING AND PRESENTING; SENDING DIRECT TO PAYOR BANK.** (1) A collecting bank must send items by reasonably prompt method taking into consideration any relevant instructions, the nature of the item, the number of such items on hand, and the cost of collection involved and the method generally used by it or others to present such items.

(2) A collecting bank may send:

- (a) Any item direct to the payor bank;
- (b) Any item to any nonbank payor if authorized by its transferor; and
- (c) Any item other than documentary drafts to any nonbank payor, if authorized by federal reserve regulation or operating letter, clearing house rule or the like.

(3) Presentment may be made by a presenting bank at a place where the payor bank has requested that presentment be made.

**404.205 SUPPLYING MISSING INDORSEMENT; NO NOTICE FROM PRIOR INDORSEMENT.** (1) A depositary bank which has taken an item for collection may supply any indorsement of the customer which is necessary to title unless the item contains the words "payee's indorsement required" or the like. In the absence of such a requirement a statement placed on the item by the depositary bank to the effect that the item was deposited by a customer or credited to his account is effective as the customer's indorsement.

(2) An intermediary bank, or payor bank which is not a depositary bank, is neither given notice nor otherwise affected by a restrictive indorsement of any person except the bank's immediate transferor.

404.206 TRANSFER BETWEEN BANKS. Any agreed method which identifies the transferor bank is sufficient for the item's further transfer to another bank.

404.207 WARRANTIES OF CUSTOMER AND COLLECTING BANK ON TRANSFER OR PRESENTMENT OF ITEMS; TIME FOR CLAIMS. (1) Each customer or collecting bank who obtains payment or acceptance of an item and each prior customer and collecting bank warrants to the payor bank or other payor who in good faith pays or accepts the item that:

(a) He has a good title to the item or is authorized to obtain payment or acceptance on behalf of one who has a good title; and

(b) He has no knowledge that the signature of the maker or drawer is unauthorized, except that this warranty is not given by any customer or collecting bank that is a holder in due course and acts in good faith:

1. To a maker with respect to the maker's own signature; or
2. To a drawer with respect to the drawer's own signature, whether or not the drawer is also the drawee; or
3. To an acceptor of an item if the holder in due course took the item after the acceptance or obtained the acceptance without knowledge that the drawer's signature was unauthorized; and

(c) The item has not been materially altered, except that this warranty is not given by any customer or collecting bank that is a holder in due course and acts in good faith:

1. To the maker of a note; or
2. To the drawer of a draft whether or not the drawer is also the drawee; or
3. To the acceptor of an item with respect to an alteration made prior to the acceptance if the holder in due course took the item after the acceptance, even though the acceptance provided "payable as originally drawn" or equivalent terms; or
4. To the acceptor of an item with respect to an alteration made after the acceptance.

(2) (a) Each customer and collecting bank who transfers an item and receives a settlement or other consideration for it warrants to his transferee and to any subsequent collecting bank who takes the item in good faith that:

1. He has a good title to the item or is authorized to obtain payment or acceptance on behalf of one who has a good title and the transfer is otherwise rightful; and
2. All signatures are genuine or authorized; and
3. The item has not been materially altered; and
4. No defense of any party is good against him; and
5. He has no knowledge of any insolvency proceeding instituted with respect to the maker or acceptor or the drawer of an unaccepted item.

(b) In addition each customer and collecting bank so transferring an item and receiving a settlement or other consideration engages that upon dishonor and any necessary notice of dishonor and protest he will take up the item.

(3) The warranties and the engagement to honor set forth in subs. (1) and (2) arise notwithstanding the absence of indorsement or words of guaranty or warranty in the transfer or presentment and a collecting bank remains liable for their breach despite remittance to its transferor. Damages for breach of such warranties or engagement to honor shall not exceed the consideration received by the customer or collecting bank responsible plus finance charges and expenses related to the item, if any.

(4) Unless a claim for breach of warranty under this section is made within a reasonable time after the person claiming learns of the breach, the person liable is discharged to the extent of any loss caused by the delay in making claim.

**404.208 SECURITY INTEREST OF COLLECTING BANK IN ITEMS, ACCOMPANYING DOCUMENTS AND PROCEEDS.** (1) A bank has a security interest in an item and any accompanying documents or the proceeds of either:

(a) In case of an item deposited in an account to the extent to which credit given for the item has been withdrawn or applied;

(b) In case of an item for which it has given credit available for withdrawal as of right, to the extent of the credit given whether or not the credit is drawn upon and whether or not there is a right of charge-back; or

(c) If it makes an advance on or against the item.

(2) When credit which has been given for several items received at one time or pursuant to a single agreement is withdrawn or applied in part the security interest remains upon all the items, any accompanying documents or the proceeds of either. For the purpose of this section, credits first given are first withdrawn.

(3) Receipt by a collecting bank of a final settlement for an item is a realization on its security interest in the item, accompanying documents and proceeds. To the extent and so long as the bank does not receive final settlement for the item or give up possession of the item or accompanying documents for purposes other than collection, the security interest continues and is subject to the provisions of ch. 409 except that:

(a) No security agreement is necessary to make the security interest enforceable (s. 409.203 (1) (b)); and

(b) No filing is required to perfect the security interest; and

(c) The security interest has priority over conflicting perfected security interests in the item, accompanying documents or proceeds.

**404.209 WHEN BANK GIVES VALUE FOR PURPOSES OF HOLDER IN DUE COURSE.** For purposes of determining its status as a holder in due course, the bank has given value to the extent that it has a security interest in an item provided that the bank otherwise complies with s. 403.302 on what constitutes a holder in due course.

**404.210 PRESENTMENT BY NOTICE OF ITEM NOT PAYABLE BY, THROUGH OR AT A BANK; LIABILITY OF SECONDARY PARTIES.** (1) Unless otherwise instructed, a collecting bank may present an item not payable by, through or at a bank by sending to the party to accept or pay a written notice that the bank holds the item for acceptance or payment. The notice must be sent in time to be received on or before the day when presentment is due and the bank must meet any requirement of the party to accept or pay under s. 403.505 by the close of the bank's next banking day after it knows of the requirement.

(2) Where presentment is made by notice and neither honor nor request for compliance with a requirement under s. 403.505 is received by the close of business on the day after maturity or in the case of demand items by the close of business on the third banking day after notice was sent, the presenting bank may treat the item as dishonored and charge any secondary party by sending him notice of the facts.

**404.211 MEDIA OF REMITTANCE; PROVISIONAL AND FINAL SETTLEMENT IN REMITTANCE CASES.** (1) A collecting bank may take in settlement of an item:

(a) A check of the remitting bank or of another bank on any bank except the remitting bank; or

(b) A cashier's check or similar primary obligation of a remitting bank which is a member of or clears through a member of the same clearing house or group as the collecting bank; or

(c) Appropriate authority to charge an account of the remitting bank or of another bank with the collecting bank; or

(d) If the item is drawn upon or payable by a person other than a bank, a cashier's check, certified check or other bank check or obligation.

(2) If before its midnight deadline the collecting bank properly dishonors a remittance check or authorization to charge on itself or presents or forwards for collection a remittance instrument of or on another bank which is of a kind approved by sub. (1) or has not been authorized by the collecting bank, the collecting bank is not liable to prior parties in the event of the dishonor of such check, instrument or authorization.

(3) A settlement for an item by means of a remittance instrument or authorization to charge is or becomes a final settlement as to both the person making and the person receiving the settlement:

(a) If the remittance instrument or authorization to charge is of a kind approved by sub. (1) or has not been authorized by the person receiving the settlement and in either case the person receiving the settlement acts seasonably before its midnight deadline in presenting, forwarding for collection or paying the instrument or authorization,—at the time the remittance instrument or authorization is finally paid by the payor by which it is payable;

(b) If the person receiving the settlement has authorized remittance by a nonbank check or obligation or by a cashier's check or similar primary obligation of or a check upon the payor or other remitting bank which is not of a kind approved by sub. (1) (b),—at the time of the receipt of such remittance check or obligation; or

(c) If in a case not covered by par. (a) or (b) the person receiving the settlement fails to seasonably present, forward for collection, pay or return a remittance instrument or authorization to it to charge before its midnight deadline,—at such midnight deadline.

**404.212 RIGHT OF CHARGE-BACK OR REFUND.** (1) If a collecting bank has made provisional settlement with its customer for an item and itself fails by reason of dishonor, suspension of payments by a bank or otherwise to receive a settlement for the item which is or becomes final, the bank may revoke the settlement given by it, charge-back the amount of any credit given for the item to its customer's account or obtain refund from its customer whether or not it is able to return the items if by its midnight deadline or within a longer reasonable time after it learns the facts it returns the item or sends notification of the facts. These rights to revoke, charge-back and obtain refund terminate if and when a settlement for the item received by the bank is or becomes final (ss. 404.211 (3) and 404.213 (2) and (3)).

(2) A depositary bank which is also the payor may charge-back the amount of an item to its customer's account or obtain refund in accordance with s. 404.301 governing return of an item received by a payor bank for credit on its books.

(3) The right to charge-back is not affected by:

(a) Prior use of the credit given for the item; or

(b) Failure by any bank to exercise ordinary care with respect to the item but any bank so failing remains liable.

(4) A failure to charge-back or claim refund does not affect other rights of the bank against the customer or any other party.

(5) If credit is given in dollars as the equivalent of the value of an item payable in a foreign currency the dollar amount of any charge-back or refund shall be calculated on the basis of the buying sight rate for the foreign currency prevailing on the day when the person entitled to the charge-back or refund learns that it will not receive payment in ordinary course.

**404.213 FINAL PAYMENT OF ITEM BY PAYOR BANK; WHEN PROVISIONAL DEBITS AND CREDITS BECOME FINAL; WHEN CERTAIN CREDITS BECOME AVAILABLE FOR WITHDRAWAL.**

(1) An item is finally paid by a payor bank when the bank has done any of the following, whichever happens first:

(a) Paid the item in cash; or

(b) Settled for the item without reserving a right to revoke the settlement and without having such right under statute, clearing house rule or agreement; or

(c) Completed the process of posting the item to the indicated account of the drawer, maker or other person to be charged therewith; or

(d) Made a provisional settlement for the item and failed to revoke the settlement in the time and manner permitted by statute, clearing house rule or agreement.

(1a) Upon a final payment under sub. (1) (b), (c) or (d) the payor bank shall be accountable for the amount of the item.

(2) If provisional settlement for an item between the presenting and payor banks is made through a clearing house or by debits or credits in an account between them, then to the extent that provisional debits or credits for the item are entered in accounts between the presenting and payor banks or between the presenting and successive prior collecting banks seriatim, they become final upon final payment of the item by the payor bank.

(3) If a collecting bank receives a settlement for an item which is or becomes final (ss. 404.211 (3) and 404.213 (2)) the bank is accountable to its customer for the amount of the item and any provisional credit given for the item in an account with its customer becomes final.

(4) Subject to any right of the bank to apply the credit to an obligation of the customer, credit given by a bank for an item in an account with its customer becomes available for withdrawal as of right:

(a) In any case where the bank has received a provisional settlement for the item,—when such settlement becomes final and the bank has had a reasonable time to learn that the settlement is final;

(b) In any case where the bank is both a depository bank and a payor bank and the item is finally paid,—at the opening of the bank's second banking day following receipt of the item.

(5) A deposit of money in a bank is final when made but, subject to any right of the bank to apply the deposit to an obligation of the customer, the deposit becomes available for withdrawal as of right at the opening of the bank's next banking day following receipt of the deposit.

**404.214 INSOLVENCY AND PREFERENCE.** (1) Any item in or coming into the possession of a payor or collecting bank which suspends payment and which item is not finally paid shall be returned by the receiver, trustee or agent in charge of the closed bank to the presenting bank or the closed bank's customer.

(2) If a payor bank finally pays an item and suspends payments without making a settlement for the item with its customer or the presenting bank which settlement is or becomes final, the owner of the item has a preferred claim against the payor bank.

(3) If a payor bank gives or a collecting bank gives or receives a provisional settlement for an item and thereafter suspends payments, the suspension does not prevent or interfere with the settlement becoming final if such finality occurs automatically upon the lapse of certain time or the happening of certain events (ss. 404.211 (3) and 404.213 (1) (d), (2) and (3)).

(4) If a collecting bank receives from subsequent parties settlement for an item which settlement is or becomes final and suspends payments without making a settlement for the item with its customer which is or becomes final, the owner of the item has a preferred claim against such collecting bank.

#### COLLECTION OF ITEMS: PAYOR BANKS

**404.301 DEFERRED POSTING; RECOVERY OF PAYMENT BY RETURN OF ITEMS; TIME OF DISHONOR.** (1) Where an authorized settlement for a demand item (other than a documentary draft) received by a payor bank otherwise than for immediate payment over the counter has been made before midnight of the banking day of receipt the payor bank may revoke the settlement and recover any payment if before it has made final payment (s. 404.213 (1)) and before its midnight deadline it:

(a) Returns the item; or

(b) Sends written notice of dishonor or nonpayment if the item is held for protest or is otherwise unavailable for return.

(2) If a demand item is received by a payor bank for credit on its books it may return such item or send notice of dishonor and may revoke any credit given or recover the amount thereof withdrawn by its customer, if it acts within the time limit and in the manner specified in sub. (1).

(3) Unless previous notice of dishonor has been sent an item is dishonored at the time when for purposes of dishonor it is returned or notice sent in accordance with this section.

(4) An item is returned:

(a) As to an item received through a clearing house, when it is delivered to the presenting or last collecting bank or to the clearing house or is sent or delivered in accordance with its rules; or

(b) In all other cases, when it is sent or delivered to the bank's customer or transferor or pursuant to his instructions.

**404.302 PAYOR BANK'S RESPONSIBILITY FOR LATE RETURN OF ITEM.** In the absence of a valid defense such as breach of a presentment warranty (s. 404.207 (1)), settlement effected or the like, if an item is presented on and received by a payor bank the bank is accountable for the amount of:

(1) A demand item other than a documentary draft whether properly payable or not if the bank, in any case where it is not also the depository bank, retains the item beyond midnight of the banking day of receipt without settling for it or, regardless of whether it is also the depository

bank, does not pay or return the item or send notice of dishonor until after its midnight deadline; or

(2) Any other properly payable item unless within the time allowed for acceptance or payment of that item the bank either accepts or pays the item or returns it and accompanying documents.

**404.303 WHEN ITEMS SUBJECT TO NOTICE, STOP-ORDER, LEGAL PROCESS OR SETOFF; ORDER IN WHICH ITEMS MAY BE CHARGED OR CERTIFIED.** (1) Any knowledge, notice or stop-order received by, legal process served upon or setoff exercised by a payor bank, whether or not effective under other rules of law to terminate, suspend or modify the bank's right or duty to pay an item or to charge its customer's account for the item, comes too late to so terminate, suspend or modify such right or duty if the knowledge, notice, stop-order or legal process is received or served and a reasonable time for the bank to act thereon expires or the setoff is exercised after the bank has done any of the following:

- (a) Accepted or certified the item;
- (b) Paid the item in cash;
- (c) Settled for the item without reserving a right to revoke the settlement and without having such right under statute, clearing house rule or agreement;
- (d) Completed the process of posting the item to the indicated account of the drawer, maker or other person to be charged therewith or otherwise has evidenced by examination of such indicated account and by action its decision to pay the item; or

(e) Become accountable for the amount of the item under ss. 404.213 (1) (d) and 404.302 dealing with the payor bank's responsibility for late return of items.

(2) Subject to sub. (1) items may be accepted, paid, certified or charged to the indicated account of its customer in any order convenient to the bank.

#### RELATIONSHIP BETWEEN PAYOR BANK AND ITS CUSTOMER

**404.401 WHEN BANK MAY CHARGE CUSTOMER'S ACCOUNT.** (1) As against its customer, a bank may charge against his account any item which is otherwise properly payable from that account even though the charge creates an overdraft.

(2) A bank which in good faith makes payment to a holder may charge the indicated account of its customer according to:

- (a) The original tenor of his altered item; or
- (b) The tenor of his completed item, even though the bank knows the item has been completed unless the bank has notice that the completion was improper.

**404.402 BANK'S LIABILITY TO CUSTOMER FOR WRONGFUL DISHONOR.** A payor bank is liable to its customer for damages proximately caused by the wrongful dishonor of an item. When the dishonor occurs through mistake liability is limited to actual damages proved. If so proximately caused and proved damages may include damages for an arrest or prosecution of the customer or other consequential damages. Whether any consequential damages are proximately caused by the wrongful dishonor is a question of fact to be determined in each case.

**404.403 CUSTOMER'S RIGHT TO STOP PAYMENT; BURDEN OF PROOF OF LOSS.** (1) A customer may by order to his bank stop payment of any item payable for his account but the order must be received at such time and in such manner as to afford the bank a reasonable opportunity to act on it prior to any action by the bank with respect to the item described in s. 404.303.

(2) An oral order is binding upon the bank only for 14 calendar days unless confirmed in writing within that period. A written order is effective for only 6 months unless renewed in writing.

(3) The burden of establishing the fact and amount of loss resulting from the payment of an item contrary to a binding stop payment order is on the customer.

**404.404 BANK NOT OBLIGATED TO PAY CHECK MORE THAN 6 MONTHS OLD.** A bank is under no obligation to a customer having a checking account to pay a check, other than a certified check, which is presented more than 6 months after its date, but it may charge its customer's account for a payment made thereafter in good faith.

**404.405 DEATH OR INCOMPETENCE OF CUSTOMER.** (1) A payor or collecting bank's authority to accept, pay or collect an item or to account for proceeds of its collection if otherwise effective is not rendered ineffective by incompetence of a customer of either bank existing at the time the item is issued or its collection is undertaken if the bank does not know of an adjudication of incompetence. Neither death nor incompetence of a customer revokes such authority to accept, pay, collect or account until the bank knows of the fact of death or of an adjudication of incompetence and has reasonable opportunity to act on it.

(2) Subject to s. 72.11, even with knowledge a bank may for 10 days after the date of death pay or certify checks drawn on or prior to that date unless ordered to stop payment by a person claiming an interest in the account.

**404.406 CUSTOMER'S DUTY TO DISCOVER AND REPORT UNAUTHORIZED SIGNATURE OR ALTERATION.** (1) When a bank sends to its customer a statement of account accompanied by items paid in good faith in support of the debit entries or holds the statement and items pursuant to a request or instructions of its customer or otherwise in a reasonable manner makes the statement and items available to the customer, the customer must exercise reasonable care and promptness to examine the statement and items to discover his unauthorized signature or any alteration on an item and must notify the bank promptly after discovery thereof.

(2) If the bank establishes that the customer failed with respect to an item to comply with the duties imposed on the customer by sub. (1) the customer is precluded from asserting against the bank:

(a) His unauthorized signature or any alteration on the item if the bank also establishes that it suffered a loss by reason of such failure; and

(b) An unauthorized signature or alteration by the same wrongdoer on any other item paid in good faith by the bank after the first item and statement was available to the customer for a reasonable period not exceeding 14 calendar days and before the bank receives notification from the customer of any such unauthorized signature or alteration.

(3) The preclusion under sub. (2) does not apply if the customer establishes lack of ordinary care on the part of the bank in paying the item.

(4) Without regard to care or lack of care of either the customer or the bank a customer who does not within one year from the time the statement and items are made available to the customer (sub. (1)) discover and report his unauthorized signature or any alteration on the face or back of the item or does not within 3 years from that time discover and report any unauthorized indorsement is precluded from asserting against the bank such unauthorized signature or indorsement or such alteration.

(5) If under this section a payor bank has a valid defense against a claim of a customer upon or resulting from payment of an item and waives or fails upon request to assert the defense the bank may not assert against any collecting bank or other prior party presenting or transferring the item a claim based upon the unauthorized signature or alteration giving rise to the customer's claim.

**404.407 PAYOR BANK'S RIGHT TO SUBROGATION ON IMPROPER PAYMENT.** If a payor bank has paid an item over the stop payment order of the drawer or maker or otherwise under circumstances giving a basis for objection by the drawer or maker, to prevent unjust enrichment and only to the extent necessary to prevent loss to the bank by reason of its payment of the item, the payor bank shall be subrogated to the rights:

(1) Of any holder in due course on the item against the drawer or maker; and

(2) Of the payee or any other holder of the item against the drawer or maker either on the item or under the transaction out of which the item arose; and

(3) Of the drawer or maker against the payee or any other holder of the item with respect to the transaction out of which the item arose.

#### COLLECTION OF DOCUMENTARY DRAFTS

**404.501 HANDLING OF DOCUMENTARY DRAFTS; DUTY TO SEND FOR PRESENTMENT AND TO NOTIFY CUSTOMER OF DISHONOR.** A bank which takes a documentary draft for collection must present or send the draft and accompanying documents for presentment and upon learning that the draft has not been paid or accepted in due course must seasonably notify its customer of such fact even though it may have discounted or bought the draft or extended credit available for withdrawal as of right.

**404.502 PRESENTMENT OF "ON ARRIVAL" DRAFTS.** When a draft or the relevant instructions require presentment "on arrival", "when goods arrive" or the like, the collecting bank need not present until in its judgment a reasonable time for arrival of the goods has expired. Refusal to pay or accept because the goods have not arrived is not dishonor; the bank must notify its transferor of such refusal but need not present the draft again until it is instructed to do so or learns of the arrival of the goods.

**404.503 RESPONSIBILITY OF PRESENTING BANK FOR DOCUMENTS AND GOODS; REPORT OF REASONS FOR DISHONOR; REFERENCE IN CASE OF NEED.** (1) Unless otherwise instructed and except as provided in ch. 405 a bank presenting a documentary draft:

(a) Must deliver the documents to the drawee on acceptance of the draft if it is payable more than 3 days after presentment; otherwise, only on payment; and

(b) Upon dishonor, either in the case of presentment for acceptance or presentment for payment, may seek and follow instructions from any referee in case of need designated in the draft or if the presenting bank does not choose to utilize his services it must use diligence and good faith to ascertain the reason for dishonor, must notify its transferor of the dishonor and of the results of its effort to ascertain the reasons therefor and must request instructions.

(2) The presenting bank is under no obligation with respect to goods represented by the documents except to follow any reasonable instructions seasonably received; it has a right to reimbursement for any expense incurred in following instructions and to prepayment of or indemnity for such expenses.

404.504 PRIVILEGE OF PRESENTING BANK TO DEAL WITH GOODS; SECURITY INTEREST FOR EXPENSES. (1) A presenting bank which, following the dishonor of a documentary draft, has seasonably requested instructions but does not receive them within a reasonable time may store, sell, or otherwise deal with the goods in any reasonable manner.

(2) For its reasonable expenses incurred by action under sub. (1) the presenting bank has a lien upon the goods or their proceeds, which may be foreclosed in the same manner as an unpaid seller's lien.

## CHAPTER 405

### LETTERS OF CREDIT

405.101 SHORT TITLE. This chapter shall be known and may be cited as uniform commercial code—letters of credit.

405.102 SCOPE. (1) This chapter applies:

(a) To a credit issued by a bank if the credit requires a documentary draft or a documentary demand for payment; and

(b) To a credit issued by a person other than a bank if the credit requires that the draft or demand for payment be accompanied by a document of title; and

(c) To a credit issued by a bank or other person if the credit is not within par. (a) or (b) but conspicuously states that it is a letter of credit or is conspicuously so entitled.

(2) Unless the engagement meets the requirements of sub. (1), this chapter does not apply to engagements to make advances or to honor drafts or demands for payment, to authorities to pay or purchase, to guarantees or to general agreements.

(3) This chapter deals with some but not all of the rules and concepts of letters of credit as such rules or concepts have developed prior to this code or may hereafter develop. The fact that this chapter states a rule does not by itself require, imply or negate application of the same or a converse rule to a situation not provided for or to a person not specified by this chapter.

405.103 DEFINITIONS. (1) In this chapter unless the context otherwise requires:

(a) "Credit" or "letter of credit" means an engagement by a bank or other person made at the request of a customer and of a kind within the scope of this chapter (s. 405.102) that the issuer will honor drafts or other demands for payment upon compliance with the conditions specified

in the credit. A credit may be either revocable or irrevocable. The engagement may be either an agreement to honor or a statement that the bank or other person is authorized to honor.

(b) A "documentary draft" or "documentary demand for payment" is one the honor of which is conditioned upon the presentation of a document or documents. "Document" means any paper including document of title, security, invoice, certificate, notice of default and the like.

(c) An "issuer" is a bank or other person issuing a credit.

(d) A "beneficiary" of a credit is a person who is entitled under its terms to draw or demand payment.

(e) An "advising bank" is a bank which gives notification of the issuance of a credit by another bank.

(f) A "confirming bank" is a bank which engages either that it will itself honor a credit already issued by another bank or that such a credit will be honored by the issuer or a third bank.

(g) A "customer" is a buyer or other person who causes an issuer to issue a credit. The term also includes a bank which procures issuance or confirmation on behalf of that bank's customer.

(2) Other definitions applying to this chapter and the sections in which they appear are:

(a) "Notation of credit"—s. 405.108.

(b) "Presenter"—s. 405.112 (3).

(3) Definitions in other chapters applying to this chapter and the sections in which they appear are:

(a) "Accept" or "acceptance"—s. 403.410.

(b) "Contract for sale"—s. 402.106.

(c) "Draft"—s. 403.104.

(d) "Holder in due course"—s. 403.302.

(e) "Midnight deadline"—s. 404.104.

(f) "Security"—s. 408.102.

(4) In addition, ch. 401 contains general definitions and principles of construction and interpretation applicable throughout this chapter.

405.104 FORMAL REQUIREMENTS; SIGNING. (1) Except as otherwise required in s. 405.102 (1) (c) on scope, no particular form of phrasing is required for a credit. A credit must be in writing and signed by the issuer and a confirmation must be in writing and signed by the confirming bank. A modification of the terms of a credit or confirmation must be signed by the issuer or confirming bank.

(2) A telegram may be a sufficient signed writing if it identifies its sender by an authorized authentication. The authentication may be in code and the authorized naming of the issuer in an advice of credit is a sufficient signing.

405.105 CONSIDERATION. No consideration is necessary to establish a credit or to enlarge or otherwise modify its terms.

405.106 TIME AND EFFECT OF ESTABLISHMENT OF CREDIT. (1) Unless otherwise agreed a credit is established:

(a) As regards the customer as soon as a letter of credit is sent to him or the letter of credit or an authorized written advice of its issuance is sent to the beneficiary; and

(b) As regards the beneficiary when he receives a letter of credit or an authorized written advice of its issuance.

(2) Unless otherwise agreed once an irrevocable credit is established as regards the customer it can be modified or revoked only with the consent of the customer and once it is established as regards the beneficiary it can be modified or revoked only with his consent.

(3) Unless otherwise agreed after a revocable credit is established it may be modified or revoked by the issuer without notice to or consent from the customer or beneficiary.

(4) Notwithstanding any modification or revocation of a revocable credit any person authorized to honor or negotiate under the terms of the original credit is entitled to reimbursement for or honor of any draft or demand for payment duly honored or negotiated before receipt of notice of the modification or revocation and the issuer in turn is entitled to reimbursement from its customer.

405.107 **ADVICE OF CREDIT; CONFIRMATION; ERROR IN STATEMENT OF TERMS.** (1) Unless otherwise specified an advising bank by advising a credit issued by another bank does not assume any obligation to honor drafts drawn or demands for payment made under the credit but it does assume obligation for the accuracy of its own statement.

(2) A confirming bank by confirming a credit becomes directly obligated on the credit to the extent of its confirmation as though it were its issuer and acquires the rights of an issuer.

(3) Even though an advising bank incorrectly advises the terms of a credit it has been authorized to advise, the credit is established as against the issuer to the extent of its original terms.

(4) Unless otherwise specified the customer bears as against the issuer all risks of transmission and reasonable translation or interpretation of any message relating to a credit.

405.108 **"NOTATION CREDIT"; EXHAUSTION OF CREDIT.** (1) A credit which specifies that any person purchasing or paying drafts drawn or demands for payment made under it must note the amount of the draft or demand on the letter or advice of credit is a "notation credit".

(2) Under a notation credit:

(a) A person paying the beneficiary or purchasing a draft or demand for payment from him acquires a right to honor only if the appropriate notation is made and by transferring or forwarding for honor the documents under the credit such a person warrants to the issuer that the notation has been made; and

(b) Unless the credit or a signed statement that an appropriate notation has been made accompanies the draft or demand for payment the issuer may delay honor until evidence of notation has been procured which is satisfactory to it but its obligation and that of its customer continue for a reasonable time not exceeding 30 days to obtain such evidence.

(3) If the credit is not a notation credit:

(a) The issuer may honor complying drafts or demands for payment presented to it in the order in which they are presented and is discharged pro tanto by honor of any such draft or demand;

(b) As between competing good faith purchasers of complying drafts or demands the person first purchasing has priority over a subsequent purchaser even though the later purchased draft or demand has been first honored.

**405.109 ISSUER'S OBLIGATION TO ITS CUSTOMER.** (1) An issuer's obligation to its customer includes good faith and observance of any general banking usage but unless otherwise agreed does not include liability or responsibility:

(a) For performance of the underlying contract for sale or other transaction between the customer and the beneficiary; or

(b) For any act or omission of any person other than itself or its own branch or for loss or destruction of a draft, demand or document in transit or in the possession of others; or

(c) Based on knowledge or lack of knowledge of any usage of any particular trade.

(2) An issuer must examine documents with care so as to ascertain that on their face they appear to comply with the terms of the credit but unless otherwise agreed assumes no liability or responsibility for the genuineness, falsification or effect of any document which appears on such examination to be regular on its face.

(3) A nonbank issuer is not bound by any banking usage of which it has no knowledge.

**405.110 AVAILABILITY OF CREDIT IN PORTIONS; PRESENTER'S RESERVATION OF LIEN OR CLAIM.** (1) Unless otherwise specified a credit may be used in portions in the discretion of the beneficiary.

(2) Unless otherwise specified a person by presenting a documentary draft or demand for payment under a credit relinquishes upon its honor all claims to the documents and a person by transferring such draft or demand or causing such presentment authorizes such relinquishment. An explicit reservation of claim makes the draft or demand noncomplying.

**405.111 WARRANTIES ON TRANSFER AND PRESENTMENT.** (1) Unless otherwise agreed the beneficiary by transferring or presenting a documentary draft or demand for payment warrants to all interested parties that the necessary conditions of the credit have been complied with. This is in addition to any warranties arising under chs. 403, 404, 407 and 408.

(2) Unless otherwise agreed a negotiating, advising, confirming, collecting or issuing bank presenting or transferring a draft or demand for payment under a credit warrants only the matters warranted by a collecting bank under ch. 404 and any such bank transferring a document warrants only the matters warranted by an intermediary under chs. 407 and 408.

**405.112 TIME ALLOWED FOR HONOR OR REJECTION; WITHHOLDING HONOR OR REJECTION BY CONSENT; "PRESENTER".**

(1) A bank to which a documentary draft or demand for payment is presented under a credit may without dishonor of the draft, demand or credit:

(a) Defer honor until the close of the third banking day following receipt of the documents; and

(b) Further defer honor if the presenter has expressly or impliedly consented thereto.

(2) Failure to honor within the time specified in sub. (1) constitutes dishonor of the draft or demand for payment and of the credit.

(3) Upon dishonor the bank may unless otherwise instructed fulfill its duty to return the draft or demand for payment and the documents by holding them at the disposal of the presenter and sending him an advice to that effect.

(4) "Presenter" means any person presenting a draft or demand for payment for honor under a credit even though that person is a confirming bank or other correspondent which is acting under an issuer's authorization.

405.113 INDEMNITIES. (1) A bank seeking to obtain (whether for itself or another) honor, negotiation or reimbursement under a credit may give an indemnity to induce such honor, negotiation or reimbursement.

(2) Unless otherwise explicitly agreed, an indemnity agreement inducing honor, negotiation or reimbursement applies to defects in the documents but not to defects in the goods.

405.114 ISSUER'S DUTY AND PRIVILEGE TO HONOR; RIGHT TO REIMBURSEMENT. (1) An issuer must honor a draft or demand for payment which complies with the terms of the relevant credit regardless of whether the goods or documents conform to the underlying contract for sale or other contract between the customer and the beneficiary. The issuer is not excused from honor of such a draft or demand by reason of an additional general term that all documents must be satisfactory to the issuer, but an issuer may require that specified documents must be satisfactory to it.

(2) Unless otherwise agreed when documents appear on their face to comply with the terms of a credit but a required document does not in fact conform to the warranties made on negotiation or transfer of a document of title (s. 407.507) or of a security (s. 408.306) or is forged or fraudulent or there is fraud in the transaction:

(a) The issuer must honor the draft or demand for payment if honor is demanded by a negotiating bank or other holder of the draft or demand which has taken the draft or demand under the credit and under circumstances which would make it a holder in due course (s. 403.302) and in an appropriate case would make it a person to whom a document of title has been duly negotiated (s. 407.502) or a bona fide purchaser of a security (s. 408.302); and

(b) In all other cases as against its customer, an issuer acting in good faith may honor the draft or demand for payment despite notification from the customer of fraud, forgery or other defect not apparent on the face of the documents but a court of appropriate jurisdiction may enjoin such honor.

(3) Unless otherwise agreed an issuer which has duly honored a draft or demand for payment is entitled to immediate reimbursement of any payment made under the credit and to put in effectively available funds not later than the day before maturity of any acceptance made under the credit.

405.115 REMEDY FOR IMPROPER DISHONOR OR ANTICIPATORY REPUDIATION. (1) When an issuer wrongfully dishonors a draft or demand for payment presented under a credit the person entitled to honor has with respect to any documents the rights of a person in the position of a seller (s. 402.707) and may recover from the issuer the face amount of the draft or demand together with incidental damages under s. 402.710 on seller's incidental damages and interest but less any amount realized by resale or other use or disposition of the subject matter of the transaction. In the event no resale or other utilization is made the docu-

ments, goods or other subject matter involved in the transaction must be turned over to the issuer on payment of judgment.

(2) When an issuer wrongfully cancels or otherwise repudiates a credit before presentment of a draft or demand for payment drawn under it the beneficiary has the rights of a seller after anticipatory repudiation by the buyer under s. 402.610 if he learns of the repudiation in time reasonably to avoid procurement of the required documents. Otherwise the beneficiary has an immediate right of action for wrongful dishonor.

**405.116 TRANSFER AND ASSIGNMENT.** (1) The right to draw under a credit can be transferred or assigned only when the credit is expressly designated as transferable or assignable.

(2) Even though the credit specifically states that it is nontransferable or nonassignable the beneficiary may before performance of the conditions of the credit assign his right to proceeds. Such an assignment is an assignment of a contract right under ch. 409 and is governed by that chapter except that:

(a) The assignment is ineffective until the letter of credit or advice of credit is delivered to the assignee which delivery constitutes perfection of the security interest under ch. 409; and

(b) The issuer may honor drafts or demands for payment drawn under the credit until it receives a notification of the assignment signed by the beneficiary which reasonably identifies the credit involved in the assignment and contains a request to pay the assignee; and

(c) After what reasonably appears to be such a notification has been received the issuer may without dishonor refuse to accept or pay even to a person otherwise entitled to honor until the letter of credit or advice of credit is exhibited to the issuer.

(3) Except where the beneficiary has effectively assigned his right to draw or his right to proceeds, nothing in this section limits his right to transfer or negotiate drafts or demands drawn under the credit.

**405.117 INSOLVENCY OF BANK HOLDING FUNDS FOR DOCUMENTARY CREDIT.** (1) Where an issuer or an advising or confirming bank or a bank which has for a customer procured issuance of a credit by another bank becomes insolvent before final payment under the credit and the credit is one to which this chapter is made applicable by s. 405.102 (1)

(a) or (b) on scope, the receipt or allocation of funds or collateral to secure or meet obligations under the credit shall have the following results:

(a) To the extent of any funds or collateral turned over after or before the insolvency as indemnity against or specifically for the purpose of payment of drafts or demands for payment drawn under the designated credit, the drafts or demands are entitled to payment in preference over depositors or other general creditors of the issuer or bank; and

(b) On expiration of the credit or surrender of the beneficiary's rights under it unused any person who has given such funds or collateral is similarly entitled to return thereof; and

(c) A charge to a general or current account with a bank if specifically consented to for the purpose of indemnity against or payment of drafts or demands for payment drawn under the designated credit falls under the same rules as if the funds had been drawn out in cash and then turned over with specific instructions.

(2) After honor or reimbursement under this section the customer or other person for whose account the insolvent bank has acted is entitled to receive the documents involved.

## CHAPTER 406

## BULK TRANSFERS

406.101 SHORT TITLE. This chapter shall be known and may be cited as uniform commercial code—bulk transfers.

406.102 "BULK TRANSFERS"; TRANSFERS OF EQUIPMENT; ENTERPRISES SUBJECT TO THIS CHAPTER; BULK TRANSFERS SUBJECT TO THIS CHAPTER. (1) A "bulk transfer" is any transfer in bulk and not in the ordinary course of the transferor's business of a major part in value of the inventory (s. 409.109) of an enterprise subject to this chapter.

(2) A transfer of a substantial part of the equipment (s. 409.109) of such an enterprise is a bulk transfer if it is made in connection with a bulk transfer of inventory, but not otherwise.

(3) The enterprises subject to this chapter are all those whose principal business is the sale of merchandise from stock, including those who manufacture what they sell.

(4) Except as limited by s. 406.103 all bulk transfers of goods located within this state are subject to this chapter.

406.103 TRANSFERS EXCEPTED FROM THIS CHAPTER. (1) The following transfers are not subject to this chapter:

(a) Those made to give security for the performance of an obligation;

(b) General assignments for the benefit of all the creditors of the transferor, and subsequent transfers by the assignee thereunder;

(c) Transfers in settlement or realization of a lien or other security interest;

(d) Sales by executors, administrators, receivers, trustees in bankruptcy, or any public officer under judicial process;

(e) Sales made in the course of judicial or administrative proceedings for the dissolution or reorganization of a corporation and of which notice is sent to the creditors of the corporation pursuant to order of the court or administrative agency;

(f) Transfers to a person maintaining a known place of business in this state who becomes bound to pay the debts of the transferor in full and gives public notice of that fact, and who is solvent after becoming so bound;

(g) A transfer to a new business enterprise organized to take over and continue the business, if public notice of the transaction is given and the new enterprise assumes the debts of the transferor and he receives nothing from the transaction except an interest in the new enterprise junior to the claims of creditors;

(h) Transfers of property which is exempt from execution.

(2) Public notice under sub. (1) (f) or (g) may be given by publishing once a week for 2 consecutive weeks in a newspaper of general circulation where the transferor had its principal place of business in this state an advertisement including the names and addresses of the transferor and transferee and the effective date of the transfer.

406.104 SCHEDULE OF PROPERTY, LIST OF CREDITORS. (1) Except as provided with respect to auction sales (s. 406.108), a bulk transfer subject to this chapter is ineffective against any creditor of the transferee prepared as stated in this section; and

(a) The transferee requires the transferor to furnish a list of his feror unless:

(b) The parties prepare a schedule of the property transferred sufficient to identify it; and

(c) The transferee preserves the list and schedule for 6 months next following the transfer and permits inspection of either or both and copying therefrom at all reasonable hours by any creditor of the transferor, or files the list and schedule in the office of the secretary of state.

(2) The list of creditors must be signed and sworn to or affirmed by the transferor or his agent. It must contain the names and business addresses of all creditors of the transferor, with the amounts when known, and also the names of all persons who are known to the transferor to assert claims against him even though such claims are disputed. If the transferor is the obligor of an outstanding issue of bonds, debentures or the like as to which there is an indenture trustee, the list of creditors need include only the name and address of the indenture trustee and the aggregate outstanding principal amount of the issue. The list of creditors shall include the name and address of the clerk of the municipality in which the property was last assessed.

(3) Responsibility for the completeness and accuracy of the list of creditors rests on the transferor, and the transfer is not rendered ineffective by errors or omissions therein unless the transferee is shown to have had knowledge.

**406.105 NOTICE TO CREDITORS.** In addition to the requirements of s. 406.104, any bulk transfer subject to this chapter except one made by auction sale (s. 406.108) is ineffective against any creditor of the transferor unless at least 10 days before he takes possession of the goods or pays the major part of the purchase price, whichever happens first, the transferee gives notice of the transfer in the manner and to the persons specified in s. 406.107.

**406.107 THE NOTICE.** (1) The notice to creditors (s. 406.105) shall state:

(a) That a bulk transfer is about to be made; and

(b) The names and business addresses of the transferor and transferee, and all other business names and addresses used by the transferor within 3 years last past so far as known to the transferee; and

(c) Whether or not all the debts of the transferor are to be paid in full as they fall due as a result of the transaction, and if so, the address to which creditors should send their bills.

(2) If the debts of the transferor are not to be paid in full as they fall due or if the transferee is in doubt on that point then the notice shall state further:

(a) The location and general description of the property to be transferred and the estimated total of the transferor's debts;

(b) The address where the schedule of property and list of creditors (s. 406.104) may be inspected;

(c) Whether the transfer is to pay existing debts and if so the amount of such debts and to whom owing;

(d) Whether the transfer is for new consideration and if so the amount of such consideration and the time and place of payment.

(3) The notice in any case shall be delivered personally or sent by registered mail or by certified mail as specified in s. 990.001 (13) to all the persons shown on the list of creditors furnished by the transferor (s. 406.104) and to all other persons who are known to the transferee to hold or assert claims against the transferor.

**406.108 AUCTION SALES; "AUCTIONEER".** (1) A bulk transfer is subject to this chapter even though it is by sale at auction, but only in the manner and with the results stated in this section.

(2) The transferor shall furnish a list of his creditors and assist in the preparation of a schedule of the property to be sold, both prepared as stated in s. 406.104.

(3) The person or persons other than the transferor who direct, control or are responsible for the auction are collectively called the "auctioneer". The auctioneer shall:

(a) Receive and retain the list of creditors and prepare and retain the schedule of property for the period stated in s. 406.104; and

(b) Give notice of the auction personally or by registered or certified mail at least 10 days before it occurs to all persons shown on the list of creditors and to all other persons who are known to him to hold or assert claims against the transferor.

(4) Failure of the auctioneer to perform any of these duties does not affect the validity of the sale or the title of the purchasers, but if the auctioneer knows that the auction constitutes a bulk transfer such failure renders the auctioneer liable to the creditors of the transferor as a class for the sums owing to them from the transferor up to but not exceeding the net proceeds of the auction. If the auctioneer consists of several persons their liability is joint and several.

**406.109 WHAT CREDITORS PROTECTED.** The creditors of the transferor mentioned in this chapter are those holding claims based on transactions or events occurring before the bulk transfer, but creditors who become such after notice to creditors is given (ss. 406.105 and 406.107) are not entitled to notice.

**406.110 SUBSEQUENT TRANSFERS.** When the title of a transferee to property is subject to a defect by reason of his noncompliance with the requirements of this chapter, then:

(1) A purchaser of any of such property from such transferee who pays no value or who takes with notice of such noncompliance takes subject to such defect, but

(2) A purchaser for value in good faith and without such notice takes free of such defect.

**406.111 LIMITATION OF ACTIONS AND LEVIES.** No action under this chapter shall be brought nor levy made more than 6 months after the date on which the transferee took possession of the goods unless the transfer has been concealed. If the transfer has been concealed, actions may be brought or levies made within 6 months after its discovery.

## CHAPTER 407

### WAREHOUSE RECEIPTS, BILLS OF LADING AND OTHER DOCUMENTS OF TITLE

#### GENERAL

**407.101 SHORT TITLE.** This chapter shall be known and may be cited as uniform commercial code—documents of title.

**407.102 DEFINITIONS AND INDEX OF DEFINITIONS.** (1) In this chapter, unless the context otherwise requires:

(a) "Bailee" means the person who by a warehouse receipt, bill of lading or other document of title acknowledges possession of goods and contracts to deliver them.

(b) "Consignee" means the person named in a bill to whom or to whose order the bill promises delivery.

(c) "Consignor" means the person named in a bill as the person from whom the goods have been received for shipment.

(d) "Delivery order" means a written order to deliver goods directed to a warehouseman, carrier or other person who in the ordinary course of business issues warehouse receipts or bills of lading.

(e) "Document" means document of title as defined in s. 401.201.

(f) "Goods" means all things which are treated as movable for the purposes of a contract of storage or transportation.

(g) "Issuer" means a bailee who issues a document except that in relation to an unaccepted delivery order it means the person who orders the possessor of goods to deliver. Issuer includes any person for whom an agent or employe purports to act in issuing a document if the agent or employe has real or apparent authority to issue documents notwithstanding that the issuer received no goods or that the goods were misdescribed or that in any other respect the agent or employe violated his instructions.

(h) "Warehouseman" is a person engaged in the business of storing goods for hire.

(2) Other definitions applying to this chapter or to specified sections thereof, and the sections in which they appear are:

(a) "Duly negotiate"—s. 407.501.

(b) "Person entitled under the document"—s. 407.403 (4).

(3) Definitions in other chapters applying to this chapter and the sections in which they appear are:

(a) "Contract for sale"—s. 402.106.

(b) "Overseas"—s. 402.323.

(c) "Receipt" of goods—s. 402.103.

(4) In addition ch. 401 contains general definitions and principles of construction and interpretation applicable throughout this chapter.

**407.103 RELATION OF CHAPTER TO TREATY, STATUTE, TARIFF, CLASSIFICATION OR REGULATION; LAWS NOT REPEALED.** (1) To the extent that any treaty or statute of the United States, regulatory statute of this state or tariff, classification or regulation filed or issued pursuant thereto is applicable, the provisions of this chapter are subject thereto.

(2) This chapter does not repeal or modify any laws prescribing the form or contents of documents of title or the services or facilities to be afforded by bailees, or otherwise regulating bailees' businesses in respects not specifically dealt with herein; but the fact that such laws are violated does not affect the status of a document of title which otherwise complies with the definition of a document of title in s. 401.201.

**407.104 NEGOTIABLE AND NONNEGOTIABLE WAREHOUSE RECEIPT, BILL OF LADING OR OTHER DOCUMENT OF TITLE.**

(1) A warehouse receipt, bill of lading or other document of title is negotiable:

(a) If by its terms the goods are to be delivered to bearer or to the order of a named person; or

(b) Where recognized in overseas trade, if it runs to a named person or assigns.

(2) Any other document is nonnegotiable. A bill of lading in which it is stated that the goods are consigned to a named person is not made negotiable by a provision that the goods are to be delivered only against a written order signed by the same or another named person.

**407.105 CONSTRUCTION AGAINST NEGATIVE IMPLICATION.** The omission from either ss. 407.201 to 407.210 or ss. 407.301 to 407.309 of a provision corresponding to a provision contained in the other group of sections does not imply that a corresponding rule of law is not applicable.

#### WAREHOUSE RECEIPTS: SPECIAL PROVISIONS

**407.201 WHO MAY ISSUE A WAREHOUSE RECEIPT; STORAGE UNDER GOVERNMENT BOND.** (1) A warehouse receipt may be issued by any warehouseman.

(2) Where goods including distilled spirits and agricultural commodities are stored under a statute requiring a bond against withdrawal or a license for the issuance of receipts in the nature of warehouse receipts, a receipt issued for the goods has like effect as a warehouse receipt even though issued by a person who is the owner of the goods and is not a warehouseman.

**407.202 FORM OF WAREHOUSE RECEIPT; ESSENTIAL TERMS; OPTIONAL TERMS.** (1) A warehouse receipt need not be in any particular form.

(2) Unless a warehouse receipt embodies within its written or printed terms each of the following, the warehouseman is liable for damages caused by the omission to a person injured thereby:

- (a) The location of the warehouse where the goods are stored;
- (b) The date of issue of the receipt;
- (c) The consecutive number of the receipt;
- (d) A statement whether the goods received will be delivered to the bearer, to a specified person, or to a specified person or his order;
- (e) The rate of storage and handling charges, except that where goods are stored under a field warehousing arrangement a statement of that fact is sufficient on a nonnegotiable receipt;
- (f) A description of the goods or of the packages containing them;
- (g) The signature of the warehouseman, which may be made by his authorized agent;
- (h) If the receipt is issued for goods of which the warehouseman is owner, either solely or jointly or in common with others, the fact of such ownership; and
- (i) A statement of the amount of advances made and of liabilities incurred for which the warehouseman claims a lien or security interest (s. 407.209). If the precise amount of such advances made or of such liabilities incurred is, at the time of the issue of the receipt, unknown to the warehouseman or to his agent who issues it, a statement of the fact that advances have been made or liabilities incurred and the purpose thereof is sufficient.

(3) A warehouseman may insert in his receipt any other terms which are not contrary to the provisions of this code and do not impair his obligation of delivery (s. 407.403) or his duty of care (s. 407.204). Any contrary provisions are ineffective.

**407.203 LIABILITY FOR NONRECEIPT OR MISDESCRIPTION.** A party to or purchaser for value in good faith of a document of title other than a bill of lading relying in either case upon the description therein of the goods may recover from the issuer damages caused by the nonreceipt or misdescription of the goods, except to the extent that the document conspicuously indicates that the issuer does not know whether any part or all of the goods in fact were received or conform to the description, as where

the description is in terms of marks or labels or kind, quantity or condition, or the receipt or description is qualified by "contents, condition and quality unknown", "said to contain" or the like, if such indication be true, or the party or purchaser otherwise has notice.

**407.204 DUTY OF CARE; CONTRACTUAL LIMITATION OF WAREHOUSEMAN'S LIABILITY.** (1) A warehouseman is liable for damages for loss of or injury to the goods caused by his failure to exercise such care in regard to them as a reasonably careful man would exercise under like circumstances but unless otherwise agreed he is not liable for damages which could not have been avoided by the exercise of such care.

(2) Damages may be limited by a conspicuous term in the warehouse receipt or storage agreement limiting the amount of liability in case of loss or damage, and setting forth a specific liability per article or item, or value per unit of weight, beyond which the warehouseman shall not be liable; however, such liability may on written request of the bailor at the time of signing such storage agreement or within a reasonable time after receipt of the warehouse receipt be increased on part or all of the goods thereunder, in which event increased rates may be charged based on such increased valuation, but no such increase shall be permitted contrary to a lawful limitation of liability contained in the warehouseman's tariff, if any. No such limitation is effective with respect to the warehouseman's liability for conversion to his own use.

(3) Reasonable provisions as to the time and manner of presenting claims and instituting actions based on the bailment may be included in the warehouse receipt or tariff.

**407.205 TITLE UNDER WAREHOUSE RECEIPT DEFEATED IN CERTAIN CASES.** A buyer in the ordinary course of business of fungible goods sold and delivered by a warehouseman who is also in the business of buying and selling such goods takes free of any claim under a warehouse receipt even though it has been duly negotiated.

**407.206 TERMINATION OF STORAGE AT WAREHOUSEMAN'S OPTION.** (1) A warehouseman may on notifying the person on whose account the goods are held and any other person known to claim an interest in the goods require payment of any charges and removal of the goods from the warehouse at the termination of the period of storage fixed by the document, or, if no period is fixed, within a stated period not less than 30 days after the notification. If the goods are not removed before the date specified in the notification, the warehouseman may sell them in accordance with s. 407.210 on enforcement of a warehouseman's lien.

(2) If a warehouseman in good faith believes that the goods are about to deteriorate or decline in value to less than the amount of his lien within the time prescribed in sub. (1) for notification, advertisement and sale, the warehouseman may specify in the notification any reasonable shorter time for removal of the goods and in case the goods are not removed, may sell them at public sale held not less than one week after a single advertisement or posting.

(3) If as a result of a quality or condition of the goods of which the warehouseman had no notice at the time of deposit the goods are a hazard to other property or to the warehouse or to persons, the warehouseman may sell the goods at public or private sale without advertisement on reasonable notification to all persons known to claim an interest in the goods. If the warehouseman after a reasonable effort is unable to sell the goods he may

dispose of them in any lawful manner and shall incur no liability by reason of such disposition.

(4) The warehouseman must deliver the goods to any person entitled to them under this chapter upon due demand made at any time prior to sale or other disposition under this section.

(5) The warehouseman may satisfy his lien from the proceeds of any sale or disposition under this section but must hold the balance for delivery on the demand of any person to whom he would have been bound to deliver the goods.

#### 407.207 GOODS MUST BE KEPT SEPARATE; FUNGIBLE GOODS.

(1) Unless the warehouse receipt otherwise provides, a warehouseman must keep separate the goods covered by each receipt so as to permit at all times identification and delivery of those goods except that different lots of fungible goods may be commingled where authorized by agreement or custom.

(2) Fungible goods so commingled are owned in common by the persons entitled thereto and the warehouseman is severally liable to each owner for that owner's share. Where because of overissue a mass of fungible goods is insufficient to meet all the receipts which the warehouseman has issued against it, the persons entitled include all holders to whom over-issued receipts have been duly negotiated

407.208 ALTERED WAREHOUSE RECEIPTS. Where a blank in a negotiable warehouse receipt has been filled in without authority, a purchaser for value and without notice of the want of authority may treat the insertion as authorized. Any other unauthorized alteration leaves any receipt enforceable against the issuer according to its original tenor.

407.209 LIEN OF WAREHOUSEMAN. (1) A warehouseman has a lien against the bailor on the goods covered by a warehouse receipt or on the proceeds thereof in his possession for charges for storage or transportation (including demurrage and terminal charges), insurance, labor, or charges present or future in relation to the goods, and for expenses necessary for preservation of the goods or reasonably incurred in their sale pursuant to law. If the person on whose account the goods are held is liable for like charges or expenses in relation to other goods whenever deposited and it is stated in the receipt that a lien is claimed for charges and expenses in relation to other goods, the warehouseman also has a lien against him for such charges and expenses whether or not the other goods have been delivered by the warehouseman. But against a person to whom a negotiable warehouse receipt is duly negotiated a warehouseman's lien is limited to charges in an amount or at a rate specified on the receipt or if no charges are so specified then to a reasonable charge for storage of the goods covered by the receipt subsequent to the date of the receipt.

(2) The warehouseman may also reserve a security interest against the bailor for a maximum amount specified on the receipt for charges other than those specified in sub. (1), such as for money advanced and interest. Such a security interest is governed by ch. 409.

(3) A warehouseman's lien for charges and expenses under sub. (1) or a security interest under sub. (2) is also effective against any person who so entrusted the bailor with possession of the goods that a pledge of them by the bailor to a good faith purchaser for value would have been valid but is not effective against a person as to whom the document confers no right in the goods covered by it under s. 407.503.

(4) A warehouseman loses his lien on any goods which he voluntarily delivers or which he unjustifiably refuses to deliver.

407.210 ENFORCEMENT OF WAREHOUSEMAN'S LIEN. (1) Except as provided in sub. (2), a warehouseman's lien may be enforced by public or private sale of the goods in bloc or in parcels, at any time or place and on any terms which are commercially reasonable, after notifying all persons known to claim an interest in the goods. Such notification must include a statement of the amount due, the nature of the proposed sale and the time and place of any public sale. The fact that a better price could have been obtained by a sale at a different time or in a different method from that selected by the warehouseman is not of itself sufficient to establish that the sale was not made in a commercially reasonable manner. If the warehouseman either sells the goods in the usual manner in any recognized market therefor, or if he sells at the price current in such market at the time of his sale, or if he has otherwise sold in conformity with commercially reasonable practices among dealers in the type of goods sold, he has sold in a commercially reasonable manner. A sale of more goods than apparently necessary to be offered to insure satisfaction of the obligation is not commercially reasonable except in cases covered by the preceding sentence.

(2) A warehouseman's lien on goods other than goods stored by a merchant in the course of his business may be enforced only as follows:

(a) All persons known to claim an interest in the goods must be notified.

(b) The notification must be delivered in person or sent by registered mail or by certified mail as specified in s. 990.001 (13) to the last known address of any person to be notified.

(c) The notification must include an itemized statement of the claim, a description of the goods subject to the lien, a demand for payment within a specified time not less than 10 days after receipt of the notification, and a conspicuous statement that unless the claim is paid within that time the goods will be advertised for sale and sold by auction at a specified time and place.

(d) The sale must conform to the terms of the notification.

(e) The sale must be held at the nearest suitable place to that where the goods are held or stored.

(f) After the expiration of the time given in the notification, an advertisement of the sale must be published once a week for 2 weeks consecutively in a newspaper of general circulation where the sale is to be held. The advertisement must include a description of the goods, the name of the person on whose account they are being held, and the time and place of the sale. The sale must take place at least 15 days after the first publication. If there is no newspaper of general circulation where the sale is to be held, the advertisement must be posted at least 10 days before the sale in not less than 6 conspicuous places in the neighborhood of the proposed sale.

(3) Before any sale pursuant to this section any person claiming a right in the goods may pay the amount necessary to satisfy the lien and the reasonable expenses incurred under this section. In that event the goods must not be sold, but must be retained by the warehouseman subject to the terms of the receipt and this chapter.

(4) The warehouseman may buy at any public sale pursuant to this section.

(5) A purchaser in good faith of goods sold to enforce a warehouseman's lien takes the goods free of any rights of persons against whom the lien was valid, despite noncompliance by the warehouseman with the requirements of this section.

(6) The warehouseman may satisfy his lien from the proceeds of any sale pursuant to this section but must hold the balance, if any, for delivery on demand to any person to whom he would have been bound to deliver the goods.

(7) The rights provided by this section shall be in addition to all other rights allowed by law to a creditor against his debtor.

(8) Where a lien is on goods stored by a merchant in the course of his business the lien may be enforced in accordance with either sub. (1) or (2).

(9) The warehouseman is liable for damages caused by failure to comply with the requirements for sale under this section and in case of willful violation is liable for conversion.

#### BILLS OF LADING: SPECIAL PROVISIONS

407.301 LIABILITY FOR NONRECEIPT OR MISDESCRIPTION; "SAID TO CONTAIN"; "SHIPPER'S LOAD AND COUNT"; IMPROPER HANDLING. (1) A consignee of a nonnegotiable bill who has given value in good faith or a holder to whom a negotiable bill has been duly negotiated relying in either case upon the description therein of the goods, or upon the date therein shown, may recover from the issuer damages caused by the misdating of the bill or the nonreceipt or misdescription of the goods, except to the extent that the document indicates that the issuer does not know whether any part or all of the goods in fact were received or conform to the description, as where the description is in terms of marks or labels or kind, quantity, or condition or the receipt or description is qualified by "contents or condition of contents of packages unknown", "said to contain", "shipper's weight, load and count" or the like, if such indication is true.

(2) When goods are loaded by an issuer who is a common carrier, the issuer must count the packages of goods if package freight and ascertain the kind and quantity if bulk freight. In such cases "shipper's weight, load and count" or other words indicating that the description was made by the shipper are ineffective except as to freight concealed by packages.

(3) When bulk freight is loaded by a shipper who makes available to the issuer adequate facilities for weighing such freight, an issuer who is a common carrier must ascertain the kind and quantity within a reasonable time after receiving the written request of the shipper to do so. In such cases "shipper's weight" or other words of like purport are ineffective.

(4) The issuer may by inserting in the bill the words "shipper's weight, load and count" or other words of like purport indicate that the goods were loaded by the shipper; and if such statement is true the issuer shall not be liable for damages caused by the improper loading. But their omission does not imply liability for such damages.

(5) The shipper shall be deemed to have guaranteed to the issuer the accuracy at the time of shipment of the description, marks, labels, number, kind, quantity, condition and weight, as furnished by him; and the shipper shall indemnify the issuer against damage caused by inaccuracies in such particulars. The right of the issuer to such indemnity shall in no way limit his responsibility and liability under the contract of carriage to any person other than the shipper.

407.302 THROUGH BILLS OF LADING AND SIMILAR DOCUMENTS. (1) The issuer of a through bill of lading or other document embodying an undertaking to be performed in part by persons acting as its agents or by connecting carriers is liable to anyone entitled to recover on the document for any breach by such other persons or by a connecting car-

rier of its obligation under the document but to the extent that the bill covers an undertaking to be performed overseas or in territory not contiguous to the continental United States or an undertaking including matters other than transportation this liability may be varied by agreement of the parties.

(2) Where goods covered by a through bill of lading or other document embodying an undertaking to be performed in part by persons other than the issuer are received by any such person, he is subject with respect to his own performance while the goods are in his possession to the obligation of the issuer. His obligation is discharged by delivery of the goods to another such person pursuant to the document, and does not include liability for breach by any other such persons or by the issuer.

(3) The issuer of such through bill of lading or other document shall be entitled to recover from the connecting carrier or such other person in possession of the goods when the breach of the obligation under the document occurred, the amount it may be required to pay to anyone entitled to recover on the document therefor, as may be evidenced by any receipt, judgment, or transcript thereof, and the amount of any expense reasonably incurred by it in defending any action brought by anyone entitled to recover on the document therefor.

**407.303 DIVERSION; RECONSIGNMENT; CHANGE OF INSTRUCTIONS.** (1) Unless the bill of lading otherwise provides, the carrier may deliver the goods to a person or destination other than that stated in the bill or may otherwise dispose of the goods on instructions from:

- (a) The holder of a negotiable bill; or
- (b) The consignor on a nonnegotiable bill notwithstanding contrary instructions from the consignee; or
- (c) The consignee on a nonnegotiable bill in the absence of contrary instructions from the consignor, if the goods have arrived at the billed destination or if the consignee is in possession of the bill; or
- (d) The consignee on a nonnegotiable bill if he is entitled as against the consignor to dispose of them.

(2) Unless such instructions are noted on a negotiable bill of lading, a person to whom the bill is duly negotiated can hold the bailee according to the original terms.

**407.304 BILLS OF LADING IN A SET.** (1) Except where customary in overseas transportation, a bill of lading must not be issued in a set of parts. The issuer is liable for damages caused by violation of this subsection.

(2) Where a bill of lading is lawfully drawn in a set of parts, each of which is numbered and expressed to be valid only if the goods have not been delivered against any other part, the whole of the parts constitute one bill.

(3) Where a bill of lading is lawfully issued in a set of parts and different parts are negotiated to different persons, the title of the holder to whom the first due negotiation is made prevails as to both the document and the goods even though any later holder may have received the goods from the carrier in good faith and discharged the carrier's obligation by surrender of his part.

(4) Any person who negotiates or transfers a single part of a bill of lading drawn in a set is liable to holders of that part as if it were the whole set.

(5) The bailee is obliged to deliver in accordance with ss. 407.401 to 407.404 against the first presented part of a bill of lading lawfully drawn in a set. Such delivery discharges the bailee's obligation on the whole bill.

**407.305 DESTINATION BILLS.** (1) Instead of issuing a bill of lading to the consignor at the place of shipment a carrier may at the request of the consignor procure the bill to be issued at destination or at any other place designated in the request.

(2) Upon request of anyone entitled as against the carrier to control the goods while in transit and on surrender of any outstanding bill of lading or other receipt covering such goods, the issuer may procure a substitute bill to be issued at any place designated in the request.

**407.306 ALTERED BILLS OF LADING.** An unauthorized alteration or filling in of a blank in a bill of lading leaves the bill enforceable according to its original tenor.

**407.307 LIEN OF CARRIER.** (1) A carrier has a lien on the goods covered by a bill of lading for charges subsequent to the date of its receipt of the goods for storage or transportation (including demurrage and terminal charges) and for expenses necessary for preservation of the goods incident to their transportation or reasonably incurred in their sale pursuant to law. But against a purchaser for value of a negotiable bill of lading a carrier's lien is limited to charges stated in the bill or the applicable tariffs, or if no charges are stated then to a reasonable charge.

(2) A lien for charges and expenses under sub. (1) on goods which the carrier was required by law to receive for transportation is effective against the consignor or any person entitled to the goods unless the carrier had notice that the consignor lacked authority to subject the goods to such charges and expenses. Any other lien under sub. (1) is effective against the consignor and any person who permitted the bailor to have control or possession of the goods unless the carrier had notice that the bailor lacked such authority.

(3) A carrier loses his lien on any goods which he voluntarily delivers or which he unjustifiably refuses to deliver.

**407.308 ENFORCEMENT OF CARRIER'S LIEN.** (1) A carrier's lien may be enforced by public or private sale of the goods, in bloc or in parcels, at any time or place and on any terms which are commercially reasonable, after notifying all persons known to claim an interest in the goods. Such notification must include a statement of the amount due, the nature of the proposed sale and the time and place of any public sale. The fact that a better price could have been obtained by a sale at a different time or in a different method from that selected by the carrier is not of itself sufficient to establish that the sale was not made in a commercially reasonable manner. If the carrier either sells the goods in the usual manner in any recognized market therefor or if he sells at the price current in such market at the time of his sale or if he has otherwise sold in conformity with commercially reasonable practices among dealers in the type of goods sold, he has sold in a commercially reasonable manner. A sale of more goods than apparently necessary to be offered to ensure satisfaction of the obligation is not commercially reasonable except in cases covered by the preceding sentence.

(2) Before any sale pursuant to this section any person claiming a right in the goods may pay the amount necessary to satisfy the lien and the reasonable expenses incurred under this section. In that event the

goods must not be sold, but must be retained by the carrier subject to the terms of the bill and this chapter.

(3) The carrier may buy at any public sale pursuant to this section.

(4) A purchaser in good faith of goods sold to enforce a carrier's lien takes the goods free of any rights of persons against whom the lien was valid, despite noncompliance by the carrier with the requirements of this section.

(5) The carrier may satisfy his lien from the proceeds of any sale pursuant to this section but must hold the balance, if any, for delivery on demand to any person to whom he would have been bound to deliver the goods.

(6) The rights provided by this section are in addition to all other rights allowed by law to a creditor against his debtor.

(7) A carrier's lien may be enforced in accordance with either sub. (1) or the procedure set forth in s. 407.210 (2).

(8) The carrier is liable for damages caused by failure to comply with the requirements for sale under this section and in case of willful violation is liable for conversion.

**407.309 DUTY OF CARE; CONTRACTUAL LIMITATION OF CARRIER'S LIABILITY.** (1) A carrier who issues a bill of lading whether negotiable or nonnegotiable must exercise the degree of care in relation to the goods which a reasonably careful man would exercise under like circumstances. This subsection does not repeal or change any law or rule of law which imposes liability upon a common carrier for damages not caused by its negligence.

(2) Damages may be limited by a provision that the carrier's liability shall not exceed a value stated in the document if the carrier's rates are dependent upon value and the consignor by the carrier's tariff is afforded an opportunity to declare a higher value or a value as lawfully provided in the tariff, or where no tariff is filed he is otherwise advised of such opportunity; but no such limitation is effective with respect to the carrier's liability for conversion to its own use.

(3) Reasonable provisions as to the time and manner of presenting claims and instituting actions based on the shipment may be included in a bill of lading or tariff.

#### WAREHOUSE RECEIPTS AND BILLS OF LADING: GENERAL OBLIGATIONS

**407.401 IRREGULARITIES IN ISSUE OF RECEIPT OR BILL OR CONDUCT OF ISSUER.** The obligations imposed by this chapter on an issuer apply to a document of title regardless of the fact that:

(1) The document may not comply with the requirements of this chapter or of any other law or regulation regarding its issue, form or content; or

(2) The issuer may have violated laws regulating the conduct of his business; or

(3) The goods covered by the document were owned by the bailee at the time the document was issued; or

(4) The person issuing the document does not come within the definition of warehouseman if it purports to be a warehouse receipt.

**407.402 DUPLICATE RECEIPT OR BILL; OVERISSUE.** Neither a duplicate nor any other document of title purporting to cover goods already represented by an outstanding document of the same issuer confers

any right in the goods, except as provided in the case of bills in a set, over-issue of documents for fungible goods and substitutes for lost, stolen or destroyed documents. But the issuer is liable for damages caused by his overissue or failure to identify a duplicate document as such by conspicuous notation on its face.

**407.403 OBLIGATION OF WAREHOUSEMAN OR CARRIER TO DELIVER; EXCUSE.** (1) The bailee must deliver the goods to a person entitled under the document who complies with subs. (2) and (3), unless and to the extent that the bailee establishes any of the following:

(a) Delivery of the goods to a person whose receipt was rightful as against the claimant;

(b) Damage to or delay, loss or destruction of the goods for which the bailee is not liable;

(c) Previous sale or other disposition of the goods in lawful enforcement of a lien or on warehouseman's lawful termination of storage;

(d) The exercise by a seller of his right to stop delivery pursuant to s. 402.705;

(e) A diversion, reconsignment or other disposition pursuant to s. 407.303 or tariff regulating such right;

(f) Release, satisfaction or any other fact affording a personal defense against the claimant;

(g) Any other lawful excuse.

(2) A person claiming goods covered by a document of title must satisfy the bailee's lien where the bailee so requests or where the bailee is prohibited by law from delivering the goods until the charges are paid.

(3) Unless the person claiming is one against whom the document confers no right under s. 407.503 (1), he must surrender for cancellation or notation of partial deliveries any outstanding negotiable document covering the goods, and the bailee must cancel the document or conspicuously note the partial delivery thereon or be liable to any person to whom the document is duly negotiated.

(4) "Person entitled under the document" means holder in the case of a negotiable document, or the person to whom delivery is to be made by the terms of or pursuant to written instructions under a nonnegotiable document.

**407.404 NO LIABILITY FOR GOOD FAITH DELIVERY PURSUANT TO RECEIPT OR BILL.** A bailee who in good faith including observance of reasonable commercial standards has received goods and delivered or otherwise disposed of them according to the terms of the document of title or pursuant to this chapter is not liable therefor. This rule applies even though the person to whom he delivered the goods had no authority to receive them.

**WAREHOUSE RECEIPTS AND BILLS OF LADING:  
NEGOTIATION AND TRANSFER**

**407.501 FORM OF NEGOTIATION AND REQUIREMENTS OF "DUE NEGOTIATION".** (1) A negotiable document of title running to the order of a named person is negotiated by his indorsement and delivery. After his indorsement in blank or to bearer any person can negotiate it by delivery alone.

(2) (a) A negotiable document of title is also negotiated by delivery alone when by its original terms it runs to bearer and has not been indorsed to a specified person.

(b) When a document running to the order of a named person is delivered to him the effect is the same as if the document had been negotiated.

(3) Negotiation of a negotiable document of title after it has been indorsed to a specified person requires indorsement by the special indorsee as well as delivery.

(4) A negotiable document of title is "duly negotiated" when it is negotiated in the manner stated in this section to a holder who purchases it in good faith without notice of any defense against or claim to it on the part of any person and for value, unless it is established that the negotiation is not in the regular course of business or financing or involves receiving the document in settlement or payment of a money obligation.

(5) Indorsement of a nonnegotiable document neither makes it negotiable nor adds to the transferee's rights.

(6) The naming in a negotiable bill of a person to be notified of the arrival of the goods does not limit the negotiability of the bill nor constitute notice to a purchaser thereof of any interest of such person in the goods.

**407.502 RIGHTS ACQUIRED BY DUE NEGOTIATION.** (1) Subject to s. 407.503 and to s. 407.205 on fungible goods, a holder to whom a negotiable document of title has been duly negotiated acquires thereby:

(a) Title to the document;

(b) Title to the goods;

(c) All rights accruing under the law of agency or estoppel, including rights to goods delivered to the bailee after the document was issued; and

(d) The direct obligation of the issuer to hold or deliver the goods according to the terms of the document free of any defense or claim by him except those arising under the terms of the document or under this chapter. In the case of a delivery order the bailee's obligation accrues only upon acceptance and the obligation acquired by the holder is that the issuer and any indorser will procure the acceptance of the bailee.

(2) Subject to s. 407.503, title and rights so acquired are not defeated by any stoppage of the goods represented by the document or by surrender of such goods by the bailee, and are not impaired even though the negotiation or any prior negotiation constituted a breach of duty or even though any person has been deprived of possession of the document by misrepresentation, fraud, accident, mistake, duress, loss, theft or conversion, or even though a previous sale or other transfer of the goods or document has been made to a third person.

**407.503 DOCUMENT OF TITLE TO GOODS DEFEATED IN CERTAIN CASES.** (1) A document of title confers no right in goods against a person who before issuance of the document had a legal interest or a perfected security interest in them and who neither:

(a) Delivered or entrusted them or any document of title covering them to the bailor or his nominee with actual or apparent authority to ship, store or sell or with power to obtain delivery under s. 407.403 or with power of disposition under ss. 402.403 or 409.307 or other statute or rule of law; nor

(b) Acquiesced in the procurement by the bailor or his nominee of any document of title.

(2) Title to goods based upon an unaccepted delivery order is subject to the rights of anyone to whom a negotiable warehouse receipt or bill of lading covering the goods has been duly negotiated. Such a title may be de-

feated under s. 407.504 to the same extent as the rights of the issuer or a transferee from the issuer.

(3) Title to goods based upon a bill of lading issued to a freight forwarder is subject to the rights of anyone to whom a bill issued by the freight forwarder is duly negotiated; but delivery by the carrier in accordance with ss. 407.401 to 407.404 pursuant to its own bill of lading discharges the carrier's obligation to deliver.

**407.504 RIGHTS ACQUIRED IN THE ABSENCE OF DUE NEGOTIATION; EFFECT OF DIVERSION; SELLER'S STOPPAGE OF DELIVERY.** (1) A transferee of a document, whether negotiable or non-negotiable, to whom the document has been delivered but not duly negotiated, acquires the title and rights which his transferor had or had actual authority to convey.

(2) In the case of a nonnegotiable document, until but not after the bailee receives notification of the transfer, the rights of the transferee may be defeated:

(a) By those creditors of the transferor who could treat the sale as void under s. 402.402; or

(b) By a buyer from the transferor in ordinary course of business if the bailee has delivered the goods to the buyer or received notification of his rights; or

(c) As against the bailee by good faith dealings of the bailee with the transferor.

(3) A diversion or other change of shipping instructions by the consignor in a nonnegotiable bill of lading which causes the bailee not to deliver to the consignee defeats the consignee's title to the goods if they have been delivered to a buyer in ordinary course of business and in any event defeats the consignee's rights against the bailee.

(4) Delivery pursuant to a nonnegotiable document may be stopped by a seller under s. 402.705, and subject to the requirement of due notification there provided. A bailee honoring the seller's instructions is entitled to be indemnified by the seller against any resulting loss or expense.

**407.505 INDORSER NOT A GUARANTOR FOR OTHER PARTIES.** The indorsement of a document of title issued by a bailee does not make the indorser liable for any default by the bailee or by previous indorsers.

**407.506 DELIVERY WITHOUT INDORSEMENT: RIGHT TO COMPEL INDORSEMENT.** The transferee of a negotiable document of title has a specifically enforceable right to have his transferor supply any necessary indorsement but the transfer becomes a negotiation only as of the time the indorsement is supplied.

**407.507 WARRANTIES ON NEGOTIATION OR TRANSFER OF RECEIPT OR BILL.** Where a person negotiates or transfers a document of title for value otherwise than as a mere intermediary under s. 407.508, then unless otherwise agreed he warrants to his immediate purchaser only in addition to any warranty made in selling the goods:

(1) That the document is genuine; and

(2) That he has no knowledge of any fact which would impair its validity or worth; and

(3) That his negotiation or transfer is rightful and fully effective with respect to the title to the document and the goods it represents.

**407.508 WARRANTIES OF COLLECTING BANK AS TO DOCUMENTS.** A collecting bank or other intermediary known to be entrusted with documents on behalf of another or with collection of a draft or other

claim against delivery of documents warrants by such delivery of the documents only its own good faith and authority. This rule applies even though the intermediary has purchased or made advances against the claim or draft to be collected.

**407.509 RECEIPT OR BILL: WHEN ADEQUATE COMPLIANCE WITH COMMERCIAL CONTRACT.** The question whether a document is adequate to fulfill the obligations of a contract for sale or the conditions of a credit is governed by chs. 402 and 405.

**WAREHOUSE RECEIPTS AND BILLS OF LADING:  
MISCELLANEOUS PROVISIONS**

**407.601 LOST AND MISSING DOCUMENTS.** (1) If a document has been lost, stolen or destroyed, a court may order delivery of the goods or issuance of a substitute document and the bailee may without liability to any person comply with such order. If the document was negotiable the claimant must post security approved by the court to indemnify any person who may suffer loss as a result of nonsurrender of the document. If the document was not negotiable, such security may be required at the discretion of the court. The court may also in its discretion order payment of the bailee's reasonable costs and counsel fees.

(2) A bailee who without court order delivers goods to a person claiming under a missing negotiable document is liable to any person injured thereby, and if the delivery is not in good faith becomes liable for conversion. Delivery in good faith is not conversion if made in accordance with a filed classification or tariff or, where no classification or tariff is filed, if the claimant posts security with the bailee in an amount at least double the value of the goods at the time of posting to indemnify any person injured by the delivery who files a notice of claim within one year after the delivery.

**407.602 ATTACHMENT OF GOODS COVERED BY A NEGOTIABLE DOCUMENT.** Except where the document was originally issued upon delivery of the goods by a person who had no power to dispose of them, no lien attaches by virtue of any judicial process to goods in the possession of a bailee for which a negotiable document of title is outstanding unless the document be first surrendered to the bailee or its negotiation enjoined, and the bailee shall not be compelled to deliver the goods pursuant to process until the document is surrendered to him or impounded by the court. One who purchases the document for value without notice of the process or injunction takes free of the lien imposed by judicial process.

**407.603 CONFLICTING CLAIMS; INTERPLEADER.** If more than one person claims title or possession of the goods, the bailee is excused from delivery until he has had a reasonable time to ascertain the validity of the adverse claims or to bring an action to compel all claimants to interplead and may compel such interpleader, either in defending an action for nondelivery of the goods, or by original action, whichever is appropriate.

**CHAPTER 408**

**INVESTMENT SECURITIES**

**SHORT TITLE AND GENERAL MATTERS**

**408.101 SHORT TITLE.** This chapter shall be known and may be cited as uniform commercial code—investment securities.

**408.102 DEFINITIONS AND INDEX OF DEFINITIONS.** (1) In this chapter unless the context otherwise requires:

(a) A "security" is an instrument which:

1. Is issued in bearer or registered form; and
2. Is of a type commonly dealt in upon securities exchanges or markets or commonly recognized in any area in which it is issued or dealt in as a medium for investment; and
3. Is either one of a class or series or by its terms is divisible into a class or series of instruments; and
4. Evidences a share, participation or other interest in property or in an enterprise or evidences an obligation of the issuer.

(b) A writing which is a security is governed by this chapter and not by ch. 403 even though it also meets the requirements of that chapter. This chapter does not apply to money.

(c) A security is in "registered form" when it specifies a person entitled to the security or to the rights it evidences and when its transfer may be registered upon books maintained for that purpose by or on behalf of an issuer or the security so states.

(d) A security is in "bearer form" when it runs to bearer according to its terms and not by reason of any indorsement.

(2) A "subsequent purchaser" is a person who takes other than by original issue.

(3) A "clearing corporation" is a corporation all of the capital stock of which is held by or for a national securities exchange or association registered under a statute of the United States such as the Securities Exchange Act of 1934.

(4) A "custodian bank" is any bank or trust company which is supervised and examined by state or federal authority having supervision over banks and which is acting as custodian for a clearing corporation.

(5) Other definitions applying to this chapter or to specified sections thereof and the sections in which they appear are:

- (a) "Adverse claim"—s. 408.301.
- (b) "Bona fide purchaser"—s. 408.302.
- (c) "Broker"—s. 408.303.
- (d) "Guarantee of the signature"—s. 408.402.
- (e) "Intermediary bank"—s. 404.105.
- (f) "Issuer"—s. 408.201.
- (g) "Overissue"—s. 408.104.

(6) In addition ch. 401 contains general definitions and principles of construction and interpretation applicable throughout this chapter.

**408.103 ISSUER'S LIEN.** A lien upon a security in favor of an issuer thereof is valid against a purchaser only if the right of the issuer to such lien is noted conspicuously on the security.

**408.104 EFFECT OF OVERISSUE; "OVERISSUE."** (1) The provisions of this chapter which validate a security or compel its issue or reissue do not apply to the extent that validation, issue or reissue would result in overissue, but:

(a) If an identical security which does not constitute an overissue is reasonably available for purchase, the person entitled to issue or validation may compel the issuer to purchase and deliver such a security to him against surrender of the security, if any, which he holds; or

(b) If a security is not so available for purchase, the person entitled to issue or validation may recover from the issuer the price he

or the last purchaser for value paid for it with interest from the date of his demand.

(2) "Overissue" means the issue of securities in excess of the amount which the issuer has corporate power to issue.

**408.105 SECURITIES NEGOTIABLE; PRESUMPTIONS.** (1) Securities governed by this chapter are negotiable instruments.

(2) In any action on a security:

(a) Unless specifically denied in the manner provided in s. 328.25, each signature on the security or in a necessary indorsement is admitted;

(b) When the effectiveness of a signature is put in issue the burden of establishing it is on the party claiming under the signature but the signature is presumed to be genuine or authorized;

(c) When signatures are admitted or established production of the instrument entitles a holder to recover on it unless the defendant establishes a defense or a defect going to the validity of the security; and

(d) After it is shown that a defense or defect exists the plaintiff has the burden of establishing that he or some person under whom he claims is a person against whom the defense or defect is ineffective (s. 408.202).

**408.106 APPLICABILITY.** The validity of a security and the rights and duties of the issuer with respect to registration of transfer are governed by the law (including the conflict of laws rules) of the jurisdiction of organization of the issuer.

**408.107 SECURITIES DELIVERABLE; ACTION FOR PRICE.** (1) Unless otherwise agreed and subject to any applicable law or regulation respecting short sales, a person obligated to deliver securities may deliver any security of the specified issue in bearer form or registered in the name of the transferee or indorsed to him or in blank.

(2) When the buyer fails to pay the price as it comes due under a contract of sale the seller may recover the price:

(a) Of securities accepted by the buyer; and

(b) Of other securities if efforts at their resale would be unduly burdensome or if there is no readily available market for their resale.

**408.108 RELATIONSHIP TO OTHER STATUTES ON FIDUCIARY SECURITY TRANSFERS.** If in any respect there is any inconsistency between ss. 112.06 or 180.85 and ch. 408, ss. 112.06 or 180.85 shall control.

#### ISSUE—ISSUER

**408.201 "ISSUER."** (1) With respect to obligations on or defenses to a security "issuer" includes a person who:

(a) Places or authorizes the placing of his name on a security (otherwise than as authenticating trustee, registrar, transfer agent or the like) to evidence that it represents a share, participation or other interest in his property or in an enterprise or to evidence his duty to perform an obligation evidenced by the security; or

(b) Directly or indirectly creates fractional interests in his rights or property which fractional interests are evidenced by securities; or

(c) Becomes responsible for or in place of any other person described as an issuer in this section.

(2) With respect to obligations on or defenses to a security a guarantor is an issuer to the extent of his guaranty whether or not his obligation is noted on the security.

(3) With respect to registration of transfer (ss. 408.401 to 408.406) "issuer" means a person on whose behalf transfer books are maintained.

**408.202 ISSUER'S RESPONSIBILITY AND DEFENSES; NOTICE OF DEFECT OR DEFENSE.** (1) Even against a purchaser for value and without notice, the terms of a security include those stated on the security and those made part of the security by reference to another instrument, indenture or document or to a constitution, statute, ordinance, rule, regulation, order or the like to the extent that the terms so referred to do not conflict with the stated terms. Such a reference does not of itself charge a purchaser for value with notice of a defect going to the validity of the security even though the security expressly states that a person accepting it admits such notice.

(2) (a) A security other than one issued by a government or governmental agency or unit even though issued with a defect going to its validity is valid in the hands of a purchaser for value and without notice of the particular defect unless the defect involves a violation of constitutional provisions in which case the security is valid in the hands of a subsequent purchaser for value and without notice of the defect.

(b) The rule of par. (a) applies to an issuer which is a government or governmental agency or unit only if either there has been substantial compliance with the legal requirements governing the issue or the issuer has received a substantial consideration for the issue as a whole or for the particular security and a stated purpose of the issue is one for which the issuer has power to borrow money or issue the security.

(3) Except as otherwise provided in the case of certain unauthorized signatures on issue (s. 408.205), lack of genuineness of a security is a complete defense even against a purchaser for value and without notice.

(4) All other defenses of the issuer including nondelivery and conditional delivery of the security are ineffective against a purchaser for value who has taken without notice of the particular defense.

(5) Nothing in this section shall be construed to affect the right of a party to a "when, as and if issued" or a "when distributed" contract to cancel the contract in the event of a material change in the character of the security which is the subject of the contract or in the plan or arrangement pursuant to which such security is to be issued or distributed.

**408.203 STALENESS AS NOTICE OF DEFECTS OR DEFENSES.**

(1) After an act or event which creates a right to immediate performance of the principal obligation evidenced by the security or which sets a date on or after which the security is to be presented or surrendered for redemption or exchange, a purchaser is charged with notice of any defect in its issue or defense of the issuer:

(a) If the act or event is one requiring the payment of money or the delivery of securities or both on presentation or surrender of the security and such funds or securities are available on the date set for payment or exchange and he takes the security more than one year after that date; and

(b) If the act or event is not covered by par. (a) and he takes the security more than 2 years after the date set for surrender or presentation or the date on which such performance became due.

(2) A call which has been revoked is not within sub. (1).

**408.204 EFFECT OF ISSUER'S RESTRICTIONS ON TRANSFER.**

Unless noted conspicuously on the security a restriction on transfer imposed by the issuer even though otherwise lawful is ineffective except against a person with actual knowledge of it.

**408.205 EFFECT OF UNAUTHORIZED SIGNATURE ON ISSUE.**

An unauthorized signature placed on a security prior to or in the course of issue is ineffective except that the signature is effective in favor of a purchaser for value and without notice of the lack of authority if the signing has been done by:

- (1) An authenticating trustee, registrar, transfer agent or other person entrusted by the issuer with the signing of the security or of similar securities or their immediate preparation for signing; or
- (2) An employe of the issuer or of any of the foregoing entrusted with responsible handling of the security.

**408.206 COMPLETION OR ALTERATION OF INSTRUMENT. (1)**

Where a security contains the signatures necessary to its issue or transfer but is incomplete in any other respect:

- (a) Any person may complete it by filling in the blanks as authorized; and
- (b) Even though the blanks are incorrectly filled in, the security as completed is enforceable by a purchaser who took it for value and without notice of such incorrectness.

(2) A complete security which has been improperly altered even though fraudulently remains enforceable but only according to its original terms.

**408.207 RIGHTS OF ISSUER WITH RESPECT TO REGISTERED OWNERS. (1)** Prior to due presentment for registration of transfer of a security in registered form the issuer or indenture trustee may treat the registered owner as the person exclusively entitled to vote, to receive notifications and otherwise to exercise all the rights and powers of an owner.

(2) Nothing in this chapter shall be construed to affect the liability of the registered owner of a security for calls, assessments or the like.

**408.208 EFFECT OF SIGNATURE OF AUTHENTICATING TRUSTEE, REGISTRAR OR TRANSFER AGENT. (1)** A person placing his signature upon a security as authenticating trustee, registrar, transfer agent or the like warrants to a purchaser for value without notice of the particular defect that:

- (a) The security is genuine and in proper form; and
- (b) His own participation in the issue of the security is within his capacity and within the scope of the authorization received by him from the issuer; and
- (c) He has reasonable grounds to believe that the security is in the form and within the amount the issuer is authorized to issue.

(2) Unless otherwise agreed, a person by so placing his signature does not assume responsibility for the validity of the security in other respects.

**PURCHASE**

**408.301 RIGHTS ACQUIRED BY PURCHASER; "ADVERSE CLAIM"; TITLE ACQUIRED BY BONA FIDE PURCHASER. (1)** Upon delivery of a security the purchaser acquires the rights in the security which his transferor had or had actual authority to convey except that a purchaser who has himself been a party to any fraud or illegality affecting the security or who as a prior holder had notice of an adverse claim cannot improve his position by taking from a later bona fide purchaser. "Adverse claim" includes a claim that a transfer was or would be wrongful or that a particular adverse person is the owner of or has an interest in the security.

(2) A bona fide purchaser in addition to acquiring the rights of a purchaser also acquires the security free of any adverse claim.

(3) A purchaser of limited interest acquires rights only to the extent of the interest purchased.

408.302 "BONA FIDE PURCHASER." A "bona fide purchaser" is a purchaser for value in good faith and without notice of any adverse claim who takes delivery of a security in bearer form or of one in registered form issued to him or indorsed to him or in blank.

408.303 "BROKER." "Broker" means a person engaged for all or part of his time in the business of buying and selling securities, who in the transaction concerned acts for, or buys a security from or sells a security to a customer. Nothing in this chapter determines the capacity in which a person acts for purposes of any other statute or rule to which such person is subject.

408.304 NOTICE TO PURCHASER OF ADVERSE CLAIMS. (1) A purchaser (including a broker for the seller or buyer but excluding an intermediary bank) of a security is charged with notice of adverse claims if:

(a) The security whether in bearer or registered form has been indorsed "for collection" or "for surrender" or for some other purpose not involving transfer; or

(b) The security is in bearer form and has on it an unambiguous statement that it is the property of a person other than the transferor. The mere writing of a name on a security is not such a statement.

(2) The fact that the purchaser (including a broker for the seller or buyer) has notice that the security is held for a third person or is registered in the name of or indorsed by a fiduciary does not create a duty of inquiry into the rightfulness of the transfer or constitute notice of adverse claims. If, however, the purchaser (excluding an intermediary bank) has knowledge that the proceeds are being used or that the transaction is for the individual benefit of the fiduciary or otherwise in breach of duty, the purchaser is charged with notice of adverse claims.

408.305 STALENESS AS NOTICE OF ADVERSE CLAIMS. An act or event which creates a right to immediate performance of the principal obligation evidenced by the security or which sets a date on or after which the security is to be presented or surrendered for redemption or exchange does not of itself constitute any notice of adverse claims except in the case of a purchase:

(1) After one year from any date for such presentment or surrender for redemption or exchange; or

(2) After 6 months from any date set for payment of money against presentation or surrender of the security if funds are available for payment on that date.

408.306 WARRANTIES ON PRESENTMENT AND TRANSFER. (1) A person who presents a security for registration of transfer or for payment or exchange warrants to the issuer that he is entitled to the registration, payment or exchange. But a purchaser for value without notice of adverse claims who receives a new, reissued or re-registered security on registration of transfer warrants only that he has no knowledge of any unauthorized signature (s. 408.311) in a necessary indorsement.

(2) A person by transferring a security to a purchaser for value warrants only that:

(a) His transfer is effective and rightful; and

(b) The security is genuine and has not been materially altered; and

(c) He knows no fact which might impair the validity of the security.

(3) Where a security is delivered by an intermediary known to be entrusted with delivery of the security on behalf of another or with collection of a draft or other claim against such delivery, the intermediary by such delivery warrants only his own good faith and authority even though he has purchased or made advances against the claim to be collected against the delivery.

(4) A pledgee or other holder for security who redelivers the security received, or after payment and on order of the debtor delivers that security to a third person makes only the warranties of an intermediary under sub. (3).

(5) A broker gives to his customer and to the issuer and a purchaser the warranties provided in this section and has the rights and privileges of a purchaser under this section. The warranties of and in favor of the broker acting as an agent are in addition to applicable warranties given by and in favor of his customer.

**408.307 EFFECT OF DELIVERY WITHOUT INDORSEMENT; RIGHT TO COMPEL INDORSEMENT.** Where a security in registered form has been delivered to a purchaser without a necessary indorsement he may become a bona fide purchaser only as of the time the indorsement is supplied, but against the transferor the transfer is complete upon delivery and the purchaser has a specifically enforceable right to have any necessary indorsement supplied.

**408.308 INDORSEMENT, HOW MADE; SPECIAL INDORSEMENT; INDORSER NOT A GUARANTOR; PARTIAL ASSIGNMENT.** (1) An indorsement of a security in registered form is made when an appropriate person signs on it or on a separate document an assignment or transfer of the security or a power to assign or transfer it or when the signature of such person is written without more upon the back of the security.

(2) An indorsement may be in blank or special. An indorsement in blank includes an indorsement to bearer. A special indorsement specifies the person to whom the security is to be transferred, or who has power to transfer it. A holder may convert a blank indorsement into a special indorsement.

(3) "An appropriate person" in sub. (1) means:

(a) The person specified by the security or by special indorsement to be entitled to the security; or

(b) If the person so specified is described as a fiduciary but is no longer serving in the described capacity, then either that person or his successor; or

(c) If the security or indorsement specifies more than one person as fiduciaries and one or more are no longer serving in the described capacity, then the remaining fiduciary or fiduciaries, whether or not a successor has been appointed or qualified; or

(d) If the person so specified is an individual and is without capacity to act by virtue of death, incompetence, infancy or otherwise, then his executor, administrator, guardian or like fiduciary; or

(e) If the security or indorsement specifies more than one person as tenants by the entirety or with right of survivorship and by reason of death all cannot sign, then the survivor or survivors; or

(f) A person having power to sign under applicable law or controlling instrument; or

(g) To the extent that any of the foregoing persons may act through an agent,—his authorized agent.

(4) Unless otherwise agreed the indorser by his indorsement assumes no obligation that the security will be honored by the issuer.

(5) An indorsement purporting to be only of part of a security representing units intended by the issuer to be separately transferable is effective to the extent of the indorsement.

(6) Whether the person signing is appropriate is determined as of the date of signing and an indorsement by such a person does not become unauthorized for the purposes of this chapter by virtue of any subsequent change of circumstances.

(7) Failure of a fiduciary to comply with a controlling instrument or with the law of the state having jurisdiction of the fiduciary relationship, including any law requiring the fiduciary to obtain court approval of the transfer, does not render his indorsement unauthorized for the purposes of this chapter.

**408.309 EFFECT OF INDORSEMENT WITHOUT DELIVERY.** An indorsement of a security whether special or in blank does not constitute a transfer until delivery of the security on which it appears or if the indorsement is on a separate document until delivery of both the document and the security.

**408.310 INDORSEMENT OF SECURITY IN BEARER FORM.** An indorsement of a security in bearer form may give notice of adverse claims (s. 408.304) but does not otherwise affect any right to registration the holder may possess.

**408.311 EFFECT OF UNAUTHORIZED INDORSEMENT.** Unless the owner has ratified an unauthorized indorsement or is otherwise precluded from asserting its ineffectiveness:

(1) He may assert its ineffectiveness against the issuer or any purchaser other than a purchaser for value and without notice of adverse claims who has in good faith received a new, reissued or re-registered security on registration of transfer; and

(2) An issuer who registers the transfer of a security upon the unauthorized indorsement is subject to liability for improper registration (s. 408.404).

**408.312 EFFECT OF GUARANTEEING SIGNATURE OR INDORSEMENT.** (1) (a) Any person guaranteeing a signature of an indorser of a security warrants that at the time of signing:

1. The signature was genuine; and
2. The signer was an appropriate person to indorse (s. 408.308); and
3. The signer had legal capacity to sign.

(b) Except as provided in sub. (1) (a), the signature guarantor does not warrant the rightfulness of the particular transfer.

(2) Any person may guarantee an indorsement of a security and by so doing warrants not only the signature as provided in sub. (1) but also the rightfulness of the particular transfer in all respects. But no issuer may require a guarantee of indorsement as a condition to registration of transfer.

(3) The foregoing warranties are made to any person taking or dealing with the security in reliance on the guarantee and the guarantor is liable to such person for any loss resulting from breach of the warranties.

**408.313 WHEN DELIVERY TO THE PURCHASER OCCURS; PURCHASER'S BROKER AS HOLDER.** (1) Delivery to a purchaser occurs when:

(a) He or a person designated by him acquires possession of a security; or

(b) His broker acquires possession of a security specially indorsed to or issued in the name of the purchaser; or

(c) His broker sends him confirmation of the purchase and also by book entry or otherwise identifies a specific security in the broker's possession as belonging to the purchaser; or

(d) With respect to an identified security to be delivered while still in the possession of a third person when that person acknowledges that he holds for the purchaser; or

(e) Appropriate entries on the books of a clearing corporation are made under s. 408.320.

(2) The purchaser is the owner of a security held for him by his broker, but is not the holder except as specified in sub. (1) (b), (c) and (e). Where a security is part of a fungible bulk the purchaser is the owner of a proportionate property interest in the fungible bulk.

(3) Notice of an adverse claim received by the broker or by the purchaser after the broker takes delivery as a holder for value is not effective either as to the broker or as to the purchaser. However, as between the broker and the purchaser the purchaser may demand delivery of an equivalent security as to which no notice of an adverse claim has been received.

**408.314 DUTY TO DELIVER, WHEN COMPLETED.** (1) Unless otherwise agreed where a sale of security is made on an exchange or otherwise through brokers:

(a) The selling customer fulfills his duty to deliver when he places such a security in the possession of the selling broker or of a person designated by the broker or if requested causes an acknowledgment to be made to the selling broker that it is held for him; and

(b) The selling broker including a correspondent broker acting for a selling customer fulfills his duty to deliver by placing the security or a like security in the possession of the buying broker or a person designated by him or by effecting clearance of the sale in accordance with the rules of the exchange on which the transaction took place.

(2) Except as otherwise provided in this section and unless otherwise agreed, a transferor's duty to deliver a security under a contract of purchase is not fulfilled until he places the security in form to be negotiated by the purchaser in the possession of the purchaser or of a person designated by him or at the purchaser's request causes an acknowledgment to be made to the purchaser that it is held for him. Unless made on an exchange a sale to a broker purchasing for his own account is within this subsection and not within sub. (1).

**408.315 ACTION AGAINST PURCHASER BASED UPON WRONGFUL TRANSFER.** (1) Any person against whom the transfer of a security is wrongful for any reason, including his incapacity, may against anyone except a bona fide purchaser reclaim possession of the security or obtain possession of any new security evidencing all or part of the same rights or have damages.

(2) If the transfer is wrongful because of an unauthorized indorsement, the owner may also reclaim or obtain possession of the security or new security even from a bona fide purchaser if the ineffectiveness of the purported indorsement can be asserted against him under s. 408.311.

(3) The right to obtain or reclaim possession of a security may be specifically enforced and its transfer enjoined and the security impounded pending the litigation.

**408.316 PURCHASER'S RIGHT TO REQUISITES FOR REGISTRATION OF TRANSFER ON BOOKS.** Unless otherwise agreed the transferor must on due demand supply his purchaser with any proof of his authority to transfer or with any other requisite which may be necessary to obtain

registration of the transfer of the security but if the transfer is not for value a transferor need not do so unless the purchaser furnishes the necessary expenses. Failure to comply with a demand made within a reasonable time gives the purchaser the right to reject or rescind the transfer.

408.317 ATTACHMENT OR LEVY UPON SECURITY. (1) No attachment or levy upon a security or any share or other interest evidenced thereby which is outstanding shall be valid until the security is actually seized by the officer making the attachment or levy but a security which has been surrendered to the issuer may be attached or levied upon at the source.

(2) A creditor whose debtor is the owner of a security shall be entitled to such aid from courts of appropriate jurisdiction, by injunction or otherwise, in reaching such security or in satisfying the claim by means thereof as is allowed at law or in equity in regard to property which cannot readily be attached or levied upon by ordinary legal process.

408.318 NO CONVERSION BY GOOD FAITH DELIVERY. An agent or bailee who in good faith (including observance of reasonable commercial standards if he is in the business of buying, selling or otherwise dealing with securities) has received securities and sold, pledged or delivered them according to the instructions of his principal is not liable for conversion or for participation in breach of fiduciary duty although the principal had no right to dispose of them.

408.319 STATUTE OF FRAUDS. A contract for the sale of securities is not enforceable by way of action or defense unless:

(1) There is some writing signed by the party against whom enforcement is sought or by his authorized agent or broker sufficient to indicate that a contract has been made for sale of a stated quantity of described securities at a defined or stated price; or

(2) Delivery of the security has been accepted or payment has been made but the contract is enforceable under this provision only to the extent of such delivery or payment; or

(3) Within a reasonable time a writing in confirmation of the sale or purchase and sufficient against the sender under par. (a) has been received by the party against whom enforcement is sought and he has failed to send written objection to its contents within 10 days after its receipt; or

(4) The party against whom enforcement is sought admits in his pleading, testimony or otherwise in court that a contract was made for sale of a stated quantity of described securities at a defined or stated price.

408.320 TRANSFER OR PLEDGE WITHIN A CENTRAL DEPOSITORY SYSTEM. (1) If a security:

(a) Is in the custody of a clearing corporation or of a custodian bank or a nominee of either subject to the instructions of the clearing corporation; and

(b) Is in bearer form or indorsed in blank by an appropriate person or registered in the name of the clearing corporation or custodian bank or a nominee of either; and

(c) Is shown on the account of a transferor or pledgor on the books of the clearing corporation; then, in addition to other methods, a transfer or pledge of the security or any interest therein may be effected by the making of appropriate entries on the books of the clearing corporation reducing the account of the transferor or pledgor and increasing the account of the transferee or pledgee by the amount of the obligation or the number of shares or rights transferred or pledged.

(2) Under this section entries may be with respect to like securities or interests therein as a part of a fungible bulk and may refer merely to a quantity of a particular security without reference to the name of the registered owner, certificate or bond number or the like and, in appropriate cases, may be on a net basis taking into account other transfers or pledges of the same security.

(3) A transfer or pledge under this section has the effect of a delivery of a security in bearer form or duly indorsed in blank (s. 408.301) representing the amount of the obligation or the number of shares or rights transferred or pledged. If a pledge or the creation of a security interest is intended, the making of entries has the effect of a taking of delivery by the pledgee or a secured party (ss. 409.304 and 409.305). A transferee or pledgee under this section is a holder.

(4) A transfer or pledge under this section does not constitute a registration of transfer under ss. 408.401 to 408.406.

(5) That entries made on the books of the clearing corporation as provided in sub. (1) are not appropriate does not affect the validity or effect of the entries nor the liabilities or applications of the clearing corporation to any person adversely affected thereby.

#### REGISTRATION

408.401 DUTY OF ISSUER TO REGISTER TRANSFER. (1) Where a security in registered form is presented to the issuer with a request to register transfer, the issuer is under a duty to register the transfer as requested if the form requested is lawful and if:

(a) The security is indorsed by the appropriate person or persons (s. 408.308); and

(b) Reasonable assurance is given that those indorsements are genuine and effective (s. 408.402); and

(c) The issuer has no duty to inquire into adverse claims or has discharged any such duty (s. 408.403); and

(d) Any applicable law relating to the collection of taxes has been complied with; and

(e) The transfer is in fact rightful or is to a bona fide purchaser.

(2) Where an issuer is under a duty to register a transfer of a security the issuer is also liable to the person presenting it for registration or his principal for loss resulting from any unreasonable delay in registration or from failure or refusal to register the transfer.

(3) Whenever it is made to appear to the circuit court by affidavit or otherwise that the proper officer or agent of an issuer, in violation of the issuer's duty under sub. (1), has neglected or refused for 2 days after proper demand to register the transfer of a security, the court shall immediately issue an order requiring such officer or agent to show cause why he should not register the transfer of such security. The court shall in such order prescribe the manner of its service and the date, not more than 10 days after the date of the order, when the issuer's officer or agent must show cause before such court. Unless such officer or agent at such time shows to the satisfaction of the court why the transfer should not be registered, the court shall order him to register the transfer at such time and place as the court deems reasonable.

#### 408.402 ASSURANCE THAT INDORSEMENTS ARE EFFECTIVE.

(1) The issuer may require the following assurance that each necessary indorsement (s. 408.308) is genuine and effective:

(a) In all cases, a guarantee of the signature (s. 408.312 (1) ) of the person indorsing; and

(b) Where the indorsement is by an agent, appropriate assurance of authority to sign;

(c) Where the indorsement is by a fiduciary, appropriate evidence of appointment or incumbency;

(d) Where there is more than one fiduciary, reasonable assurance that all who are required to sign have done so;

(e) Where the indorsement is by a person not covered by any of the foregoing, assurance appropriate to the case corresponding as nearly as may be to the foregoing.

(2) A "guarantee of the signature" in sub. (1) means a guarantee signed by or on behalf of a person reasonably believed by the issuer to be responsible. The issuer may adopt standards with respect to responsibility provided such standards are not manifestly unreasonable.

(3) "Appropriate evidence of appointment or incumbency" in sub. (1) means:

(a) In the case of a fiduciary appointed or qualified by a court, a certificate issued by or under the direction or supervision of that court or an officer thereof and dated within 60 days before the date of presentation for transfer; or

(b) In any other case, a copy of a document showing the appointment or a certificate issued by or on behalf of a person reasonably believed by the issuer to be responsible or, in the absence of such a document or certificate, other evidence reasonably deemed by the issuer to be appropriate. The issuer may adopt standards with respect to such evidence provided such standards are not manifestly unreasonable. The issuer is not charged with notice of the contents of any document obtained pursuant to this paragraph except to the extent that the contents relate directly to the appointment or incumbency.

(4) The issuer may elect to require reasonable assurance beyond that specified in this section but if it does so and for a purpose other than that specified in sub. (3) (b) both requires and obtains a copy of a will, trust, indenture, articles of copartnership, bylaws or other controlling instrument it is charged with notice of all matters contained therein affecting the transfer.

408.403 LIMITED DUTY OF INQUIRY. (1) An issuer to whom a security is presented for registration is under a duty to inquire into adverse claims if:

(a) A written notification of an adverse claim is received at a time and in a manner which affords the issuer a reasonable opportunity to act on it prior to the issuance of a new, reissued or re-registered security and the notification identifies the claimant, the registered owner and the issue of which the security is a part and provides an address for communications directed to the claimant; or

(b) The issuer is charged with notice of an adverse claim from a controlling instrument which it has elected to require under s. 408.402 (4).

(2) The issuer may discharge any duty of inquiry by any reasonable means, including notifying an adverse claimant by registered or certified mail at the address furnished by him or if there is no such address at his residence or regular place of business that the security has been presented for registration of transfer by a named person, and that the transfer will be registered unless within 30 days from the date of mailing the notification, either:

(a) An appropriate restraining order, injunction or other process issues from a court of competent jurisdiction; or

(b) An indemnity bond sufficient in the issuer's judgment to protect the issuer and any transfer agent, registrar or other agent of the issuer involved, from any loss which it or they may suffer by complying with the adverse claim is filed with the issuer.

(3) Unless an issuer is charged with notice of an adverse claim from a controlling instrument which it has elected to require under s. 408.402 (4) or receives notification of an adverse claim under sub. (1), where a security presented for registration is indorsed by the appropriate person or persons the issuer is under no duty to inquire into adverse claims. In particular:

(a) An issuer registering a security in the name of a person who is a fiduciary or who is described as a fiduciary is not bound to inquire into the existence, extent, or correct description of the fiduciary relationship and thereafter the issuer may assume without inquiry that the newly registered owner continues to be the fiduciary until the issuer receives written notice that the fiduciary is no longer acting as such with respect to the particular security;

(b) An issuer registering transfer on an indorsement by a fiduciary is not bound to inquire whether the transfer is made in compliance with a controlling instrument or with the law of the state having jurisdiction of the fiduciary relationship, including any law requiring the fiduciary to obtain court approval of the transfer; and

(c) The issuer is not charged with notice of the contents of any court record or file or other recorded or unrecorded document even though the document is in its possession and even though the transfer is made on the indorsement of a fiduciary to the fiduciary himself or to his nominee.

#### 408.404 LIABILITY AND NONLIABILITY FOR REGISTRATION.

(1) Except as otherwise provided in any law relating to the collection of taxes, the issuer is not liable to the owner or any other person suffering loss as a result of the registration of a transfer of a security if:

(a) There were on or with the security the necessary indorsements (s. 408.308); and

(b) The issuer had no duty to inquire into adverse claims or has discharged any such duty (s. 408.403).

(2) Where an issuer has registered a transfer of a security to a person not entitled to it the issuer on demand must deliver a like security to the true owner unless:

(a) The registration was pursuant to sub. (1); or

(b) The owner is precluded from asserting any claim for registering the transfer under s. 408.405 (1); or

(c) Such delivery would result in overissue, in which case the issuer's liability is governed by s. 408.104.

#### 408.405 LOST, DESTROYED AND STOLEN SECURITIES. (1)

Where a security has been lost, apparently destroyed or wrongfully taken and the owner fails to notify the issuer of that fact within a reasonable time after he has notice of it and the issuer registers a transfer of the security before receiving such a notification, the owner is precluded from asserting against the issuer any claim for registering the transfer under s. 408.404 or any claim to a new security under this section.

(2) Where the owner of a security claims that the security has been lost, destroyed or wrongfully taken, the issuer must issue a new security in place of the original security if the owner:

(a) So requests before the issuer has notice that the security has been acquired by a bona fide purchaser; and

- (b) Files with the issuer a sufficient indemnity bond; and
  - (c) Satisfies any other reasonable requirements imposed by the issuer.
- (3) If, after the issue of the new security, a bona fide purchaser of the original security presents it for registration of transfer, the issuer must register the transfer unless registration would result in overissue, in which event the issuer's liability is governed by s. 408.104. In addition to any rights on the indemnity bond, the issuer may recover the new security from the person to whom it was issued or any person taking under him except a bona fide purchaser.

408.406 DUTY OF AUTHENTICATING TRUSTEE, TRANSFER AGENT OR REGISTRAR. (1) Where a person acts as authenticating trustee, transfer agent, registrar, or other agent for an issuer in the registration of transfers of its securities or in the issue of new securities or in the cancellation of surrendered securities:

(a) He is under a duty to the issuer to exercise good faith and due diligence in performing his functions; and

(b) He has with regard to the particular functions he performs the same obligation to the holder or owner of the security and has the same rights and privileges as the issuer has in regard to those functions.

(2) Notice to an authenticating trustee, transfer agent, registrar or other such agent is notice to the issuer with respect to the functions performed by the agent.

## CHAPTER 409

### SECURED TRANSACTIONS; SALES OF ACCOUNTS, CONTRACT RIGHTS AND CHATTEL PAPER

#### SHORT TITLE, APPLICABILITY AND DEFINITIONS

409.101 SHORT TITLE. This chapter shall be known and may be cited as uniform commercial code—secured transactions.

409.102 POLICY AND SCOPE OF CHAPTER. (1) Except as otherwise provided in s. 409.103 on multiple state transactions and in s. 409.104 on excluded transactions, this chapter applies so far as concerns any personal property and fixtures within the jurisdiction of this state:

(a) To any transaction (regardless of its form) which is intended to create a security interest in personal property or fixtures including goods, documents, instruments, general intangibles, chattel paper, accounts or contract rights; and also

(b) To any sale of accounts, contract rights or chattel paper.

(2) This chapter applies to security interests created by contract including pledge, assignment, chattel mortgage, chattel trust, trust deed, factor's lien, equipment trust, conditional sale, trust receipt, other lien or title retention contract and lease or consignment intended as security. This chapter does not apply to statutory liens except as provided in s. 409.310.

(3) The application of this chapter to a security interest in a secured obligation is not affected by the fact that the obligation is itself secured by a transaction or interest to which this chapter does not apply.

409.103 ACCOUNTS, CONTRACT RIGHTS, GENERAL INTANGIBLES AND EQUIPMENT RELATING TO ANOTHER JURISDICTION; AND INCOMING GOODS ALREADY SUBJECT TO A SECURITY INTEREST. (1) If the office where the assignor of accounts or contract rights keeps his records concerning them is in this state, the validity and perfection of a security interest therein and the possibility

and effect of proper filing is governed by this chapter; otherwise by the law (including the conflict of laws rules) of the jurisdiction where such office is located.

(2) If the chief place of business of a debtor is in this state, this chapter governs the validity and perfection of a security interest and the possibility and effect of proper filing with regard to general intangibles or with regard to goods of a type which are normally used in more than one jurisdiction (such as automotive equipment, rolling stock, airplanes, road building equipment, commercial harvesting equipment, construction machinery and the like) if such goods are classified as equipment or classified as inventory by reason of their being leased by the debtor to others. Otherwise, the law (including the conflict of laws rules) of the jurisdiction where such chief place of business is located shall govern. If the chief place of business is located in a jurisdiction which does not provide for perfection of the security interest by filing or recording in that jurisdiction, then the security interest may be perfected by filing in this state.

(3) If personal property other than that governed by subs. (1) and (2) is already subject to a security interest when it is brought into this state, the validity of the security interest in this state is to be determined by the law (including the conflict of laws rules) of the jurisdiction where the property was when the security interest attached. However, if the parties to the transaction understood at the time that the security interest attached that the property would be kept in this state and it was brought into this state within 30 days after the security interest attached for purposes other than transportation through this state, then the validity of the security interest in this state is to be determined by the law of this state. If the security interest was already perfected under the law of the jurisdiction where the property was when the security interest attached and before being brought into this state, the security interest continues perfected in this state for 4 months and also thereafter if within the 4-month period it is perfected in this state. The security interest may also be perfected in this state after the expiration of the 4-month period; in such case perfection dates from the time of perfection in this state. If the security interest was not perfected under the law of the jurisdiction where the property was when the security interest attached and before being brought into this state, it may be perfected in this state; in such case perfection dates from the time of perfection in this state.

(4) Notwithstanding subs. (2) and (3), if personal property is covered by a certificate of title issued under a statute of this state or any other jurisdiction which requires indication on a certificate of title of any security interest in the property as a condition of perfection, then the perfection is governed by the law of the jurisdiction which issued the certificate.

409.104 TRANSACTIONS EXCLUDED FROM CHAPTER. This chapter does not apply:

(1) To a security interest subject to any statute of the United States such as the ship mortgage act, 1920, to the extent that such statute governs the rights of parties to and third parties affected by transactions in particular types of property; or

(2) To a landlord's lien; or

(3) To a lien given by statute or other rule of law for services or materials except as provided in s. 409.310 on priority of such liens; or

(4) To a transfer of a claim for wages, salary or other compensation of an employe; or

(5) To an equipment trust covering railway rolling stock; or

(6) To a sale of accounts, contract rights or chattel paper as part of a sale of the business out of which they arose, or an assignment of ac-

counts, contract rights or chattel paper which is for the purpose of collection only, or a transfer of a contract right to an assignee who is also to do the performance under the contract; or

(7) To a transfer of an interest or claim in or under any policy of insurance; or

(8) To a right represented by a judgment; or

(9) To any right of set-off; or

(10) Except to the extent that provision is made for fixtures in s. 409.313, to the creation or transfer of an interest in or lien on real estate, including a lease or rents thereunder and including an interest in or lien on real estate owned by a public utility even though for some purposes such real estate is deemed to be personal property; or

(11) To a transfer in whole or in part of any of the following: any claim arising out of tort; any deposit, savings, passbook or like account maintained with a bank, savings and loan association, credit union or like organization; or

(12) To a contract between a co-operative association and a member thereof, authorized by s. 185.41.

409.105 DEFINITIONS AND INDEX OF DEFINITIONS. (1) In this chapter unless the context otherwise requires:

(a) "Account debtor" means the person who is obligated on an account, chattel paper, contract right or general intangible;

(b) "Chattel paper" means a writing or writings which evidence both a monetary obligation and a security interest in or a lease of specific goods. When a transaction is evidenced both by such a security agreement or a lease and by an instrument or a series of instruments, the group of writings taken together constitutes chattel paper;

(c) "Collateral" means the property subject to a security interest, and includes accounts, contract rights and chattel paper which have been sold;

(d) "Debtor" means the person who owes payment or other performance of the obligation secured, whether or not he owns or has rights in the collateral, and includes the seller of accounts, contract rights or chattel paper. Where the debtor and the owner of the collateral are not the same person, the term "debtor" means the owner of the collateral in any provision of the chapter dealing with the collateral, the obligor in any provision dealing with the obligation, and may include both where the context so requires;

(e) "Document" means document of title as defined in s. 401.201;

(f) "Goods" includes all things which are movable at the time the security interest attaches or which are fixtures (s. 409.313), but does not include money, documents, instruments, accounts, chattel paper, general intangibles, contract rights and other things in action. "Goods" also include the unborn young of animals and growing crops;

(g) "Instrument" means a negotiable instrument as defined in s. 403.104 or a security as defined in s. 408.102 or any other writing which evidences a right to the payment of money and is not itself a security agreement or lease and is of a type which is in ordinary course of business transferred by delivery with any necessary indorsement or assignment;

(h) "Security agreement" means an agreement which creates or provides for a security interest;

(i) "Secured party" means a lender, seller or other person in whose favor there is a security interest, including a person to whom accounts, contract rights or chattel paper have been sold. When the holders of obligations issued under an indenture of trust, equipment trust agreement or

the like are represented by a trustee or other person, the representative is the secured party.

(2) Other definitions applying to this chapter and the sections in which they appear are:

- (a) "Account"—s. 409.106.
- (b) "Consumer goods"—s. 409.109 (1).
- (c) "Contract right"—s. 409.106.
- (d) "Equipment"—s. 409.109 (2).
- (e) "Farm products"—s. 409.109 (3).
- (f) "General intangibles"—s. 409.106.
- (g) "Inventory"—s. 409.109 (4).
- (h) "Lien creditor"—s. 409.301 (3).
- (i) "Proceeds"—s. 409.306 (1).
- (j) "Purchase money security interest"—s. 409.107.

(3) The following definitions in other chapters apply to this chapter:

- (a) "Check"—s. 403.104.
- (b) "Contract for sale"—s. 402.106.
- (c) "Holder in due course"—s. 403.302.
- (d) "Note"—s. 403.104.
- (e) "Sale"—s. 402.106.

(4) In addition ch. 401 contains general definitions and principles of construction and interpretation applicable throughout this chapter.

**409.106 DEFINITIONS: "ACCOUNT"; "CONTRACT RIGHT"; "GENERAL INTANGIBLES".** "Account" means any right to payment for goods sold or leased or for services rendered which is not evidenced by an instrument or chattel paper. "Contract right" means any right to payment under a contract not yet earned by performance and not evidenced by an instrument or chattel paper. "General intangibles" means any personal property (including things in action) other than goods, accounts, contract rights, chattel paper, documents and instruments.

**409.107 DEFINITIONS: "PURCHASE MONEY SECURITY INTEREST".** A security interest is a "purchase money security interest" to the extent that it is:

- (1) Taken or retained by the seller of the collateral to secure all or part of its price; or
- (2) Taken by a person who by making advances or incurring an obligation gives value to enable the debtor to acquire rights in or the use of collateral if such value is in fact so used.

**409.108 WHEN AFTER-ACQUIRED COLLATERAL NOT SECURITY FOR ANTECEDENT DEBT.** Where a secured party makes an advance, incurs an obligation, releases a perfected security interest, or otherwise gives new value which is to be secured in whole or in part by after-acquired property his security interest in the after-acquired collateral shall be deemed to be taken for new value and not as security for an antecedent debt if the debtor acquires his rights in such collateral either in the ordinary course of his business or under a contract of purchase made pursuant to the security agreement within a reasonable time after new value is given.

**409.109 CLASSIFICATION OF GOODS; "CONSUMER GOODS"; "EQUIPMENT"; "FARM PRODUCTS"; "INVENTORY".** Goods are:

- (1) "Consumer goods" if they are used or bought for use primarily for personal, family or household purposes;
- (2) "Equipment" if they are used or bought for use primarily in business (including farming or a profession) or by a debtor who is a non-

profit organization or a governmental subdivision or agency or if the goods are not included in the definitions of inventory, farm products or consumer goods;

(3) "Farm products" if they are crops or livestock or supplies used or produced in farming operations or if they are products of crops or livestock in their unmanufactured states (such as ginned cotton, wool-clip, maple syrup, milk and eggs), and if they are in the possession of a debtor engaged in raising, fattening, grazing or other farming operations. If goods are farm products they are neither equipment nor inventory;

(4) "Inventory" if they are held by a person who holds them for sale or lease or to be furnished under contracts of service or if he has so furnished them, or if they are raw materials, work in process or materials used or consumed in a business. Inventory of a person is not to be classified as his equipment.

409.110 SUFFICIENCY OF DESCRIPTION. For the purposes of this chapter any description of personal property or real estate is sufficient whether or not it is specific if it reasonably identifies what is described.

409.111 APPLICABILITY OF BULK TRANSFER LAWS. The creation of a security interest is not a bulk transfer under ch. 406 (see s. 406.103).

409.112 WHERE COLLATERAL IS NOT OWNED BY DEBTOR. Unless otherwise agreed, when a secured party knows that collateral is owned by a person who is not the debtor, the owner of the collateral is entitled to receive from the secured party any surplus under s. 409.502 (2) or under s. 409.504 (1), and is not liable for the debt or for any deficiency after resale, and he has the same right as the debtor:

- (1) To receive statements under s. 409.208;
- (2) To receive notice of and to object to a secured party's proposal to retain the collateral in satisfaction of the indebtedness under s. 409.505;
- (3) To redeem the collateral under s. 409.506;
- (4) To obtain injunctive or other relief under s. 409.507 (1); and
- (5) To recover losses caused to him under s. 409.208 (2).

409.113 SECURITY INTERESTS ARISING UNDER CHAPTER 402. A security interest arising solely under ch. 402 is subject to the provisions of this chapter except that to the extent that and so long as the debtor does not have or does not lawfully obtain possession of the goods:

- (1) No security agreement is necessary to make the security interest enforceable; and
- (2) No filing is required to perfect the security interest; and
- (3) The rights of the secured party on default by the debtor are governed by ch. 402.

#### VALIDITY OF SECURITY AGREEMENT AND RIGHTS OF PARTIES THERETO

409.201 GENERAL VALIDITY OF SECURITY AGREEMENT. Except as otherwise provided by this code a security agreement is effective according to its terms between the parties, against purchasers of the collateral and against creditors. Nothing in this chapter validates any charge or practice illegal under any statute or regulation thereunder governing usury, small loans, retail instalment sales, or the like, or extends the application of any such statute or regulation to any transaction not otherwise subject thereto.

**409.202 TITLE TO COLLATERAL IMMATERIAL.** Each provision of this chapter with regard to rights, obligations and remedies applies whether title to collateral is in the secured party or in the debtor.

**409.203 ENFORCEABILITY OF SECURITY INTEREST; PROCEEDS, FORMAL REQUISITES.** (1) Subject to s. 404.208 on the security interest of a collecting bank and s. 409.113 on a security interest arising under ch. 402, a security interest is not enforceable against the debtor or third parties unless:

(a) The collateral is in the possession of the secured party; or

(b) The debtor has signed a security agreement which contains a description of the collateral and in addition, when the security interest covers crops or oil, gas or minerals to be extracted or timber to be cut, a description of the land concerned. In describing collateral, the word "proceeds" is sufficient without further description to cover proceeds of any character.

(2) In addition to the conditions to enforceability stated in sub. (1), no security interest in personal property which is by law exempt from seizure and sale upon execution, except a purchase money security interest, is enforceable with respect to such property unless the security agreement was signed by the wife of the debtor, if he was married and his wife was a member of his family at the time such security agreement was made.

(3) A transaction, although subject to this chapter, is also subject to chs. 115, 214, s. 182.025, or any other similar statute which may be applicable to the particular transaction, and in the case of conflict between the provisions of this chapter and any such statute, the provisions of such statute control. Failure to comply with any applicable statute has only the effect which is specified therein.

**409.204 WHEN SECURITY INTEREST ATTACHES; AFTER-ACQUIRED PROPERTY; FUTURE ADVANCES.** (1) A security interest cannot attach until there is agreement (s. 401.201 (3)) that it attach and value is given and the debtor has rights in the collateral. It attaches as soon as all of the events in the preceding sentence have taken place unless explicit agreement postpones the time of attaching.

(2) For the purposes of this section the debtor has no rights:

(a) In crops until they are planted or otherwise become growing crops, in the young of livestock until they are conceived;

(b) In fish until caught, in oil, gas or minerals until they are extracted, in timber until it is cut;

(c) In a contract right until the contract has been made;

(d) In an account until it comes into existence.

(3) Except as provided in sub. (4) a security agreement may provide that collateral, whenever acquired, shall secure all obligations covered by the security agreement.

(4) No security interest attaches under an after-acquired property clause:

(a) To crops which become such more than one year after the security agreement is executed except that a security interest in crops which is given in conjunction with a lease or a land purchase or improvement transaction evidenced by a contract, mortgage or deed of trust may if so agreed attach to crops to be grown on the land concerned during the period of such real estate transaction;

(b) To consumer goods other than accessions (s. 409.314) when given as additional security unless the debtor acquires rights in them within 10 days after the secured party gives value.

(5) Obligations covered by a security agreement may include future advances or other value whether or not the advances or value are given pursuant to commitment.

**409.205 USE OR DISPOSITION OF COLLATERAL WITHOUT ACCOUNTING PERMISSIBLE.** A security interest is not invalid or fraudulent against creditors by reason of liberty in the debtor to use, commingle or dispose of all or part of the collateral (including returned or repossessed goods) or to collect or compromise accounts, contract rights or chattel paper, or to accept the return of goods or make repossessions, or to use, commingle or dispose of proceeds, or by reason of the failure to the secured party to require the debtor to account for proceeds or replace collateral. This section does not relax the requirements of possession where perfection of a security interest depends upon possession of the collateral by the secured party or by a bailee.

**409.206 AGREEMENT NOT TO ASSERT DEFENSES AGAINST ASSIGNEE; MODIFICATION OF SALES WARRANTIES WHERE SECURITY AGREEMENT EXISTS.** (1) Subject to any statute or decision which establishes a different rule for buyers or lessees of consumer goods, an agreement by a buyer or lessee that he will not assert against an assignee any claim or defense which he may have against the seller or lessor is enforceable by an assignee who takes his assignment for value, in good faith and without notice of a claim or defense, except as to defenses of a type which may be asserted against a holder in due course of a negotiable instrument under ch. 403. A buyer who as part of one transaction signs both a negotiable instrument and a security agreement makes such an agreement.

(2) When a seller retains a purchase money security interest in goods ch. 402 governs the sale and any disclaimer, limitation or modification of the seller's warranties.

**409.207 RIGHTS AND DUTIES WHEN COLLATERAL IS IN SECURED PARTY'S POSSESSION.** (1) A secured party must use reasonable care in the custody and preservation of collateral in his possession. In the case of an instrument or chattel paper reasonable care includes taking necessary steps to preserve rights against prior parties unless otherwise agreed.

(2) Unless otherwise agreed, when collateral is in the secured party's possession:

(a) Reasonable expenses (including the cost of any insurance and payment of taxes or other charges) incurred in the custody, preservation, use or operation of the collateral are chargeable to the debtor and are secured by the collateral;

(b) The risk of accidental loss or damage is on the debtor to the extent of any deficiency in any effective insurance coverage;

(c) The secured party may hold as additional security any increase or profits (except money) received from the collateral, but money so received, unless remitted to the debtor, shall be applied in reduction of the secured obligation;

(d) The secured party must keep the collateral identifiable but fungible collateral may be commingled;

(e) The secured party may repledge the collateral upon terms which do not impair the debtor's right to redeem it.

(3) A secured party is liable for any loss caused by his failure to meet any obligation imposed by subs. (1) and (2) but does not lose his security interest.

(4) A secured party may use or operate the collateral for the purpose of preserving the collateral or its value or pursuant to the order of a court of appropriate jurisdiction or, except in the case of consumer goods, in the manner and to the extent provided in the security agreement.

**409.208 REQUEST FOR STATEMENT OF ACCOUNT OR LIST OF COLLATERAL.** (1) A debtor may sign a statement indicating what he believes to be the aggregate amount of unpaid indebtedness as of a specified date and may send it to the secured party with a request that the statement be approved or corrected and returned to the debtor. When the security agreement or any other record kept by the secured party identifies the collateral a debtor may similarly request the secured party to approve or correct a list of the collateral.

(2) The secured party must comply with such a request within 2 weeks after receipt by sending a written correction or approval. If the secured party claims a security interest in all of a particular type of collateral owned by the debtor he may indicate that fact in his reply and need not approve or correct an itemized list of such collateral. If the secured party without reasonable excuse fails to comply he is liable for any loss caused to the debtor thereby; and if the debtor has properly included in his request a good faith statement of the obligation or a list of the collateral or both the secured party may claim a security interest only as shown in the statement against persons misled by his failure to comply. If he no longer has an interest in the obligation or collateral at the time the request is received he must disclose the name and address of any successor in interest known to him and he is liable for any loss caused to the debtor as a result of failure to disclose. A successor in interest is not subject to this section until a request is received by him.

(3) A debtor is entitled to such a statement once every 6 months without charge. The secured party may require payment of a charge not exceeding \$10 for each additional statement furnished.

#### RIGHTS OF THIRD PARTIES; PERFECTED AND UNPERFECTED SECURITY INTERESTS; RULES OF PRIORITY

**409.301 PERSONS WHO TAKE PRIORITY OVER UNPERFECTED SECURITY INTERESTS; "LIEN CREDITOR."** (1) Except as otherwise provided in sub. (2), an unperfected security interest is subordinate to the rights of:

- (a) Persons entitled to priority under s. 409.312;
- (b) A person who becomes a lien creditor without knowledge of the security interest and before it is perfected;
- (c) In the case of goods, instruments, documents, and chattel paper, a person who is not a secured party and who is a transferee in bulk or other buyer not in ordinary course of business to the extent that he gives value and receives delivery of the collateral without knowledge of the security interest and before it is perfected;
- (d) In the case of accounts, contract rights, and general intangibles, a person who is not a secured party and who is a transferee to the extent that he gives value without knowledge of the security interest and before it is perfected.

(2) If the secured party files with respect to a purchase money security interest before or within 10 days after the collateral comes into possession of the debtor, he takes priority over the rights of a transferee in bulk or of a lien creditor which arise between the time the security interest attaches and the time of filing.

(3) A "lien creditor" means a creditor who has acquired a lien on the property involved by attachment, levy or the like and includes an assignee for benefit of creditors from the time of assignment, and a trustee in bankruptcy from the date of the filing of the petition or a receiver in equity from the time of appointment. Unless all the creditors represented had knowledge of the security interest such a representative of creditors is a lien creditor without knowledge even though he personally has knowledge of the security interest.

**409.302 WHEN FILING IS REQUIRED TO PERFECT SECURITY INTEREST; SECURITY INTERESTS TO WHICH FILING PROVISIONS OF THIS CHAPTER DO NOT APPLY.** (1) A financing statement must be filed to perfect all security interests except the following:

(a) A security interest in collateral in possession of the secured party under s. 409.305;

(b) A security interest temporarily perfected in instruments or documents without delivery under s. 409.304 or in proceeds for a 10-day period under s. 409.306;

(c) A purchase money security interest in farm equipment having a purchase price not in excess of \$250; but filing is required for a fixture under s. 409.313 or for a motor vehicle required to be licensed;

(d) A purchase money security interest in consumer goods having a purchase price not in excess of \$250; but filing is required for a fixture under s. 409.313 or for a motor vehicle required to be licensed;

(e) An assignment of accounts or contract rights which does not alone or in conjunction with other assignments to the same assignee transfer a significant part of the outstanding accounts or contract rights of the assignor;

(f) A security interest of a collecting bank (s. 404.208) or arising under ch. 402 (see s. 409.113) or covered in sub. (3).

(2) If a secured party assigns a perfected security interest, no filing under this chapter is required in order to continue the perfected status of the security interest against creditors of and transferees from the original debtor.

(3) The filing provisions of this chapter do not apply to a security interest in property subject to s. 182.025 or to a statute:

(a) Of the United States which provides for a national registration or filing of all security interests in such property; or

(b) Of this state which provides for central filing of such security interests in such property.

(4) A security interest in property covered by a statute described in sub. (3) can be perfected only by registration or filing under that statute.

**409.303 WHEN SECURITY INTEREST IS PERFECTED; CONTINUITY OF PERFECTION.** (1) A security interest is perfected when it has attached and when all of the applicable steps required for perfection have been taken. Such steps are specified in ss. 409.302, 409.304, 409.305 and 409.306. If such steps are taken before the security interest attaches, it is perfected at the time when it attaches.

(2) If a security interest is originally perfected in any way permitted under this chapter and is subsequently perfected in some other way under this chapter, without an intermediate period when it was unperfected, the security interest shall be deemed to be perfected continuously for the purposes of this chapter.

**409.304 PERFECTION OF SECURITY INTEREST IN INSTRUMENTS, DOCUMENTS, AND GOODS COVERED BY DOCUMENTS; PERFECTION BY PERMISSIVE FILING; TEMPORARY PERFECTION WITHOUT FILING OR TRANSFER OF POSSESSION.** (1) A security interest in chattel paper or negotiable documents may be perfected by filing. A security interest in instruments (other than instruments which constitute part of chattel paper) can be perfected only by the secured party's taking possession, except as provided in subs. (4) and (5).

(2) During the period that goods are in the possession of the issuer of a negotiable document therefor, a security interest in the goods is perfected by perfecting a security interest in the document, and any security interest in the goods otherwise perfected during such period is subject thereto.

(3) A security interest in goods in the possession of a bailee other than one who has issued a negotiable document therefor is perfected by issuance of a document in the name of the secured party or by the bailee's receipt of notification of the secured party's interest or by filing as to the goods.

(4) A security interest in instruments or negotiable documents is perfected without filing or the taking of possession for a period of 21 days from the time it attaches to the extent that it arises for new value given under a written security agreement.

(5) A security interest remains perfected for a period of 21 days without filing where a secured party having a perfected security interest in an instrument, a negotiable document or goods in possession of a bailee other than one who has issued a negotiable document therefor:

(a) Makes available to the debtor the goods or documents representing the goods for the purpose of ultimate sale or exchange or for the purpose of loading, unloading, storing, shipping, transshipping, manufacturing, processing or otherwise dealing with them in a manner preliminary to their sale or exchange; or

(b) Delivers the instrument to the debtor for the purpose of ultimate sale or exchange or of presentation, collection, renewal or registration of transfer.

(6) After the 21-day period in subs. (4) and (5) perfection depends upon compliance with applicable provisions of this chapter.

**409.305 WHEN POSSESSION BY SECURED PARTY PERFECTS SECURITY INTEREST WITHOUT FILING.** A security interest in letters of credit and advices of credit (s. 405.116 (2) (a)), goods, instruments, negotiable documents or chattel paper may be perfected by the secured party's taking possession of the collateral. If such collateral other than goods covered by a negotiable document is held by a bailee, the secured party is deemed to have possession from the time the bailee receives notification of the secured party's interest. A security interest is perfected by possession from the time possession is taken without relation back and continues only so long as possession is retained, unless otherwise specified in this chapter. The security interest may be otherwise perfected as provided in this chapter before or after the period of possession by the secured party.

**409.306 "PROCEEDS"; SECURED PARTY'S RIGHTS ON DISPOSITION OF COLLATERAL.** (1) "Proceeds" includes whatever is received when collateral or proceeds is sold, exchanged, collected or otherwise disposed of. The term also includes the account arising when the right to payment is earned under a contract right. Money, checks and the like are "cash proceeds". All other proceeds are "noncash proceeds".

(2) Except where this chapter otherwise provides, a security interest continues in collateral notwithstanding sale, exchange or other disposition thereof by the debtor unless his action was authorized by the secured party in the security agreement or otherwise, and also continues in any identifiable proceeds including collections received by the debtor.

(3) The security interest in proceeds is a continuously perfected security interest if the interest in the original collateral was perfected but it ceases to be a perfected security interest and becomes unperfected 10 days after receipt of the proceeds by the debtor unless:

(a) A filed financing statement covering the original collateral also covers proceeds; or

(b) The security interest in the proceeds is perfected before the expiration of the 10-day period.

(4) In the event of insolvency proceedings instituted by or against a debtor, a secured party with a perfected security interest in proceeds has a perfected security interest:

(a) In identifiable noncash proceeds;

(b) In identifiable cash proceeds in the form of money which is not commingled with other money or deposited in a bank account prior to the insolvency proceedings;

(c) In identifiable cash proceeds in the form of checks and the like which are not deposited in a bank account prior to the insolvency proceedings; and

(d) In all cash and bank accounts of the debtor, if other cash proceeds have been commingled or deposited in a bank account, but the perfected security interest under this paragraph is:

1. Subject to any right of set-off; and

2. Limited to an amount not greater than the amount of any cash proceeds received by the debtor within 10 days before the institution of the insolvency proceedings and commingled or deposited in a bank account prior to the insolvency proceedings less the amount of cash proceeds received by the debtor and paid over to the secured party during the 10-day period.

(5) If a sale of goods results in an account or chattel paper which is transferred by the seller to a secured party, and if the goods are returned to or are repossessed by the seller or the secured party, the following rules determine priorities:

(a) If the goods were collateral at the time of sale for an indebtedness of the seller which is still unpaid, the original security interest attaches again to the goods and continues as a perfected security interest if it was perfected at the time when the goods were sold. If the security interest was originally perfected by a filing which is still effective, nothing further is required to continue the perfected status; in any other case, the secured party must take possession of the returned or repossessed goods or must file.

(b) An unpaid transferee of the chattel paper has a security interest in the goods against the transferor. Such security interest is prior to a security interest asserted under par. (a) to the extent that the transferee of the chattel paper was entitled to priority under s. 409.308.

(c) An unpaid transferee of the account has a security interest in the goods against the transferor. Such security interest is subordinate to a security interest asserted under par. (a).

(d) A security interest of an unpaid transferee asserted under par. (b) or (c) must be perfected for protection against creditors of the transferor and purchasers of the returned or repossessed goods.

**409.307 PROTECTION OF BUYERS OF GOODS.** (1) A buyer in ordinary course of business (s. 401.201. (9)) other than a person buying farm products from a person engaged in farming operations takes free of a security interest created by his seller even though the security interest is perfected and even though the buyer knows of its existence.

(2) In the case of consumer goods or farm equipment having an original purchase price not in excess of \$250 (other than fixtures, see s. 409.313), a buyer takes free of a security interest even though perfected if he buys without knowledge of the security interest, for value and for his own personal, family or household purposes or his own farming operations unless prior to the purchase the secured party has filed a financing statement covering such goods.

**409.308 PURCHASE OF CHATTEL PAPER AND NONNEGOTIABLE INSTRUMENTS.** A purchaser of chattel paper or a nonnegotiable instrument who gives new value and takes possession of it in the ordinary course of his business and without knowledge that the specific paper or instrument is subject to a security interest has priority over a security interest which is perfected under s. 409.304 (permissive filing and temporary perfection). A purchaser of chattel paper who gives new value and takes possession of it in the ordinary course of his business has priority over a security interest in chattel paper which is claimed merely as proceeds of inventory subject to a security interest (s. 409.306), even though he knows that the specific paper is subject to the security interest.

**409.309 PROTECTION OF PURCHASERS OF INSTRUMENTS AND DOCUMENTS.** Nothing in this chapter limits the rights of a holder in due course of a negotiable instrument (s. 403.302) or a holder to whom a negotiable document of title has been duly negotiated (s. 407.501) or a bona fide purchaser of a security (s. 408.301) and such holders or purchasers take priority over an earlier security interest even though perfected. Filing under this chapter does not constitute notice of the security interest to such holders or purchasers.

**409.310 PRIORITY OF CERTAIN LIENS ARISING BY OPERATION OF LAW.** When a person in the ordinary course of his business furnishes services or materials with respect to goods subject to a security interest, a lien upon goods in the possession of such person given by statute or rule of law for such materials or services takes priority over a perfected security interest unless the lien is statutory and the statute expressly provides otherwise.

**409.311 ALIENABILITY OF DEBTOR'S RIGHTS: JUDICIAL PROCESS.** The debtor's rights in collateral may be voluntarily or involuntarily transferred (by way of sale, creation of a security interest, attachment, levy, garnishment or other judicial process) notwithstanding a provision in the security agreement prohibiting any transfer or making the transfer constitute a default.

**409.312 PRIORITIES AMONG CONFLICTING SECURITY INTERESTS IN THE SAME COLLATERAL.** (1) The rules of priority stated in the following sections shall govern where applicable:

- (a) Section 404.208 with respect to the security interest of collecting banks in items being collected, accompanying documents and proceeds;
- (b) Section 409.301 on certain priorities;
- (c) Section 409.304 on goods covered by documents;
- (d) Section 409.306 on proceeds and repossessions;
- (e) Section 409.307 on buyers of goods;

(f) Section 409.308 on possessory against nonpossessory interests in chattel paper or nonnegotiable instruments;

(g) Section 409.309 on security interests in negotiable instruments, documents or securities;

(h) Section 409.310 on priorities between perfected security interests and liens by operation of law;

(i) Section 409.313 on security interests in fixtures as against interests in real estate;

(j) Section 409.314 on security interests in accessions as against interest in goods;

(k) Section 409.315 on conflicting security interests where goods lose their identity or become part of a product; and

(l) Section 409.316 on contractual subordination.

(2) A perfected security interest in crops for new value given to enable the debtor to produce the crops during the production season and given not more than 3 months before the crops become growing crops by planting or otherwise takes priority over an earlier perfected security interest to the extent that such earlier interest secures obligations due more than 6 months before the crops become growing crops by planting or otherwise, even though the person giving new value had knowledge of the earlier security interest.

(3) A purchase money security interest in inventory collateral has priority over a conflicting security interest in the same collateral if:

(a) The purchase money security interest is perfected at the time the debtor receives possession of the collateral; and

(b) Any secured party whose security interest is known to the holder of the purchase money security interest or who, prior to the date of the filing made by the holder of the purchase money security interest, had filed a financing statement covering the same items or type of inventory, has received notification of the purchase money security interest before the debtor receives possession of the collateral covered by the purchase money security interest; and

(c) Such notification states that the person giving the notice has or expects to acquire a purchase money security interest in inventory of the debtor, describing such inventory by item or type.

(4) A purchase money security interest in collateral other than inventory has priority over a conflicting security interest in the same collateral if the purchase money security interest is perfected at the time the debtor receives possession of the collateral or within 10 days thereafter.

(5) In all cases not governed by other rules stated in this section (including cases of purchase money security interests which do not qualify for the special priorities set forth in subs. (3) and (4)), priority between conflicting security interests in the same collateral shall be determined as follows:

(a) In the order of filing if both are perfected by filing, regardless of which security interest attached first under s. 409.204 (1) and whether it attached before or after filing;

(b) In the order of perfection unless both are perfected by filing, regardless of which security interest attached first under s. 409.204 (1) and, in the case of a filed security interest, whether it attached before or after filing; and

(c) In the order of attachment under s. 409.204 (1) so long as neither is perfected.

(6) For the purpose of the priority rules of sub. (5), a continuously perfected security interest shall be treated at all times as if perfected by

filing if it was originally so perfected and it shall be treated at all times as if perfected otherwise than by filing if it was originally perfected otherwise than by filing.

#### 409.313 PRIORITY OF SECURITY INTERESTS IN FIXTURES.

(1) The rules of this section do not apply to goods incorporated into a structure in the manner of lumber, bricks, tile, cement, glass, metal work and the like and no security interest in them exists under this chapter unless the structure remains personal property under applicable law. The law of this state other than this code determines whether and when other goods become fixtures. This code does not prevent creation of an encumbrance upon fixtures or real estate pursuant to the law applicable to real estate.

(2) A security interest which attaches to goods before they become fixtures takes priority as to the goods over the claims of all persons who have an interest in the real estate except as stated in sub. (4).

(3) A security interest which attaches to goods after they become fixtures is valid against all persons subsequently acquiring interests in the real estate except as stated in sub. (4) but is invalid against any person with an interest in the real estate at the time the security interest attaches to the goods who has not in writing consented to the security interest or disclaimed an interest in the goods as fixtures.

(4) If the subsequent purchase is made, the lien by judicial proceedings is obtained, or the subsequent advance under the prior encumbrance is made or contracted for without knowledge of the security interest and before it is perfected, the security interests described in subs. (2) and (3) do not take priority over:

(a) A subsequent purchaser for value of any interest in the real estate; or

(b) A creditor with a lien on the real estate subsequently obtained by judicial proceedings; or

(c) A creditor with a prior encumbrance of record on the real estate to the extent that he makes subsequent advances.

(4m) A purchaser of the real estate at a foreclosure sale other than an encumbrancer purchasing at his own foreclosure sale is a subsequent purchaser within this section.

(5) When under subs. (2) or (3) and (4) a secured party has priority over the claims of all persons who have interests in the real estate, he may, on default, subject to ss. 409.501 to 409.507 remove his collateral from the real estate but he must reimburse any encumbrancer or owner of the real estate who is not the debtor and who has not otherwise agreed for the cost of repair of any physical injury, but not for any diminution in value of the real estate caused by the absence of the goods removed or by any necessity for replacing them. A person entitled to reimbursement may refuse permission to remove until the secured party gives adequate security for the performance of this obligation.

409.314 ACCESSIONS. (1) A security interest in goods which attaches before they are installed in or affixed to other goods takes priority as to the goods installed or affixed (called in this section "accessions") over the claims of all persons to the whole except as stated in sub. (3) and subject to s. 409.315 (1).

(2) A security interest which attaches to goods after they become part of a whole is valid against all persons subsequently acquiring interests in the whole except as stated in sub. (3) but is invalid against any person with an interest in the whole at the time the security interest attaches to the goods who has not in writing consented to the security interest or disclaimed an interest in the goods as part of the whole.

(3) If the subsequent purchase is made, the lien by judicial proceedings obtained or the subsequent advance under the prior perfected security interest is made or contracted for without knowledge of the security interest and before it is perfected, the security interests described in subs. (1) and (2) do not take priority over:

- (a) A subsequent purchaser for value of any interest in the whole; or
- (b) A creditor with a lien on the whole subsequently obtained by judicial proceedings; or
- (c) A creditor with a prior perfected security interest in the whole to the extent that he makes subsequent advances.

(3m) A purchaser of the whole at a foreclosure sale other than the holder of a perfected security interest purchasing at his own foreclosure sale is a subsequent purchaser within this section.

(4) When under subs. (1) or (2) and (3) a secured party has an interest in accessions which has priority over the claims of all persons who have interests in the whole, he may on default subject to ss. 409.501 to 409.507 remove his collateral from the whole but he must reimburse any encumbrancer or owner of the whole who is not the debtor and who has not otherwise agreed for the cost of repair of any physical injury but not for any diminution in value of the whole caused by the absence of the goods removed or by any necessity for replacing them. A person entitled to reimbursement may refuse permission to remove until the secured party gives adequate security for the performance of this obligation.

**409.315 PRIORITY WHEN GOODS ARE COMMINGLED OR PROCESSED.** (1) If a security interest in goods was perfected and subsequently the goods or a part thereof have become part of a product or mass, the security interest continues in the product or mass if:

- (a) The goods are so manufactured, processed, assembled or commingled that their identity is lost in the product or mass; or
- (b) A financing statement covering the original goods also covers the product into which the goods have been manufactured, processed or assembled.

(1m) In a case to which sub. (1) (b) applies, no separate security interest in that part of the original goods which has been manufactured, processed or assembled into the product may be claimed under s. 409.314.

(2) When under sub. (1) more than one security interest attaches to the product or mass, they rank equally according to the ratio that the cost of the goods to which each interest originally attached bears to the cost of the total product or mass.

**409.316 PRIORITY SUBJECT TO SUBORDINATION.** Nothing in this chapter prevents subordination by agreement by any person entitled to priority.

**409.317 SECURED PARTY NOT OBLIGATED ON CONTRACT OF DEBTOR.** The mere existence of a security interest or authority given to the debtor to dispose of or use collateral does not impose contract or tort liability upon the secured party for the debtor's acts or omissions.

**409.318 DEFENSES AGAINST ASSIGNEE; MODIFICATION OF CONTRACT AFTER NOTIFICATION OF ASSIGNMENT; TERM PROHIBITING ASSIGNMENT INEFFECTIVE; IDENTIFICATION AND PROOF OF ASSIGNMENT.** (1) Unless an account debtor has made an enforceable agreement not to assert defenses or claims arising out of a sale as provided in s. 409.206 the rights of an assignee are subject to:

- (a) All the terms of the contract between the account debtor and assignor and any defense or claim arising therefrom; and

(b) Any other defense or claim of the account debtor against the assignor which accrues before the account debtor receives notification of the assignment.

(2) So far as the right to payment under an assigned contract right has not already become an account, and notwithstanding notification of the assignment, any modification of or substitution for the contract made in good faith and in accordance with reasonable commercial standards is effective against an assignee unless the account debtor has otherwise agreed but the assignee acquires corresponding rights under the modified or substituted contract. The assignment may provide that such modification or substitution is a breach by the assignor.

(3) The account debtor is authorized to pay the assignor until the account debtor receives notification that the account has been assigned and that payment is to be made to the assignee. A notification which does not reasonably identify the rights assigned is ineffective. If requested by the account debtor, the assignee must seasonably furnish reasonable proof that the assignment has been made and unless he does so the account debtor may pay the assignor.

(4) A term in any contract between an account debtor and an assignor which prohibits assignment of an account or contract right to which they are parties is ineffective.

#### FILING

409.401 PLACE OF FILING; ERRONEOUS FILING; REMOVAL OF COLLATERAL. (1) The proper place to file in order to perfect a security interest is as follows:

(a) When the collateral is equipment used in farming operations, or farm products, or accounts, contract rights or general intangibles arising from or relating to the sale of farm products by a farmer, or consumer goods, then in the office of the register of deeds in the county of the debtor's residence or if the debtor is not a resident of this state then in the office of the register of deeds in the county where the goods are kept, and in addition when the collateral is crops in the office of the register of deeds in the county where the land on which the crops are growing or to be grown is located;

(b) When the collateral is goods which at the time the security interest attaches are or are to become fixtures, then in the office where a mortgage on the real estate concerned would be filed or recorded;

(c) In all other cases, in the office of the secretary of state and in addition:

1. If the debtor has a place of business in this state, then in the office of the register of deeds in the county where the debtor's principal place of business is located; or

2. If the debtor has no place of business in this state but resides in this state, then in the office of the register of deeds in the county where he resides; or

3. If the debtor has no place of business in this state and does not reside in this state but the collateral is goods to be kept in this state, then in the office of the register of deeds in the county where the goods are kept.

(2) A filing which is made in good faith in an improper place or not in all of the places required by this section is nevertheless effective with regard to any collateral as to which the filing complied with the requirements of this chapter and is also effective with regard to collateral covered by the financing statement against any person who has knowledge of the contents of such financing statement.

(3) A filing which is made in the proper place in this state continues effective even though the debtor's residence or place of business or the location of the collateral or its use, whichever controlled the original filing, is thereafter changed.

(4) If collateral is brought into this state from another jurisdiction, the rules stated in s. 409.103 determine whether filing is necessary in this state.

**409.402 FORMAL REQUISITES OF FINANCING STATEMENT; AMENDMENTS.** (1) A financing statement is sufficient if it is signed by the debtor and the secured party, gives an address of the secured party from which information concerning the security interest may be obtained, gives a mailing address of the debtor and contains a statement indicating the types, or describing the items, of collateral. A financing statement may be filed before a security agreement is made or a security interest otherwise attaches. When the financing statement covers crops growing or to be grown or goods which are or are to become fixtures, the statement must also contain a description of the real estate concerned and the name of the record owner thereof. A copy of the security agreement is sufficient as a financing statement if it contains the above information and is signed by both parties.

(2) A financing statement which otherwise complies with sub. (1) is sufficient although it is signed only by the secured party when it is filed to perfect a security interest in:

(a) Collateral already subject to a security interest in another jurisdiction when it is brought into this state. Such a financing statement must state that the collateral was brought into this state under such circumstances.

(b) Proceeds under s. 409.306 if the security interest in the original collateral was perfected. Such a financing statement must describe the original collateral.

(3) A form substantially as follows is sufficient to comply with sub. (1):

Name of debtor (or assignor) -----  
Address -----  
Name of secured party (or assignee) -----  
Address -----

1. This financing statement covers the following types (or items) of property:

(Describe) -----

2. (If collateral is crops) The above described crops are growing or are to be grown on:

(Enter Description of Real Estate and Name of Record Owner Thereof) -----

3. (If collateral is goods which are or are to become fixtures) The above described goods are affixed or to be affixed to:

(Enter Description of Real Estate and Name of Record Owner Thereof) -----

4. (If proceeds or products of collateral are claimed) Proceeds-Products of the collateral are also covered.

Signature of Debtor (or Assignor) -----

Signature of Secured Party (or Assignee) -----

(4) The term "financing statement" as used in this chapter means the original financing statement and any amendments but if any amendment adds collateral, it is effective as to the added collateral only from the filing date of the amendment.

(5) A financing statement substantially complying with the requirements of this section is effective even though it contains minor errors which are not seriously misleading.

409.403 WHAT CONSTITUTES FILING; DURATION OF FILING; EFFECT OF LAPSED FILING; DUTIES OF FILING OFFICER. (1) Presentation for filing of a financing statement and tender of the filing fee or acceptance of the statement by the filing officer constitutes filing under this chapter. A photocopy of the financing statement, certified by the secured party to be a true copy, or a carbon copy bearing signatures appearing by carbon impression, may be filed.

(2) A filed financing statement which states a maturity date of the obligation secured of 5 years or less is effective until such maturity date and thereafter for a period of 60 days. Any other filed financing statement is effective for a period of 5 years from the date of filing. The effectiveness of a filed financing statement lapses on the expiration of such 60-day period after a stated maturity date or on the expiration of such 5-year period, as the case may be, unless a continuation statement is filed prior to the lapse. Upon such lapse the security interest becomes unperfected. A filed financing statement which states that the obligation secured is payable on demand is effective for 5 years from the date of filing.

(3) A continuation statement may be filed by the secured party (i) within 6 months before and 60 days after a stated maturity date of 5 years or less, and (ii) otherwise within 6 months prior to the expiration of the 5-year period specified in sub. (2). Any such continuation statement must be signed by the secured party, identify the original statement by file number and state that the original statement is still effective. Upon timely filing of the continuation statement, the effectiveness of the original statement is continued for 5 years after the last date to which the filing was effective whereupon it lapses in the same manner as provided in sub. (2) unless another continuation statement is filed prior to such lapse. Succeeding continuation statements may be filed in the same manner to continue the effectiveness of the original statement. Unless a statute on disposition of public records provides otherwise, the filing officer may remove a lapsed statement from the files and destroy it.

(4) A filing officer shall mark each statement with a consecutive file number and with the date and hour of filing and shall hold the statement for public inspection. In addition the filing officer shall index the statements according to the name of the debtor and shall note in the index the file number and the address of the debtor given in the statement.

(5) The uniform fee for filing, indexing and furnishing filing data for an original or a continuation statement is \$1.

409.404 TERMINATION STATEMENT. (1) Whenever there is no outstanding secured obligation and no commitment to make advances, incur obligations or otherwise give value, the secured party must file, and on written demand by the debtor also send the debtor a statement that he no longer claims a security interest under the financing statement, which shall be identified by file number. A termination statement signed by a person other than the secured party of record must include or be accompanied by the assignment or a statement by the secured party of record that he has assigned the security interest to the signer of the termination statement. The uniform fee for filing and indexing such an assignment or statement thereof is \$1. If the affected secured party fails to file such a termination statement within 10 days after receipt of the debtor's written demand therefor he shall be liable to the debtor for \$25, and in addition for any loss caused to the debtor by such failure.

(2) On presentation to the filing officer of such a termination statement he must note it in the index and file it.

(3) The uniform fee for filing and indexing a termination statement is \$1.

**409.405 ASSIGNMENT OF SECURITY INTEREST; DUTIES OF FILING OFFICER; FEES.** (1) A financing statement may disclose an assignment of a security interest in the collateral described in the statement by indication in the statement of the name and address of the assignee or by an assignment itself or a copy thereof on the face or back of the statement. Either the original secured party or the assignee may sign this statement as the secured party. On presentation to the filing officer of such a financing statement the filing officer shall mark the same as provided in s. 409.403 (4). The uniform fee for filing, indexing and furnishing filing data for a financing statement so indicating an assignment is \$1.

(2) A secured party may assign of record all or part of his rights under a financing statement by the filing of a separate written statement of assignment signed by the secured party of record and setting forth the name of the secured party of record and the debtor, the file number and the date of filing of the financing statement and the name and address of the assignee and containing a description of the collateral assigned. A copy of the assignment is sufficient as a separate statement if it complies with the preceding sentence. On presentation to the filing officer of such a separate statement, the filing officer shall mark such separate statement with the date and hour of the filing. He shall note the assignment on the index of the financing statement. The uniform fee for filing, indexing and furnishing filing data about such a separate statement of assignment is \$1.

(3) After the disclosure or filing of an assignment under this section, the assignee is the secured party of record.

**409.406 RELEASE OF COLLATERAL; DUTIES OF FILING OFFICER; FEES.** A secured party of record may by his signed statement release all or a part of any collateral described in a filed financing statement. The statement of release is sufficient if it contains a description of the collateral being released, the name and address of the debtor, the name and address of the secured party, and the file number of the financing statement. Upon presentation of such a statement to the filing officer he shall mark the statement with the hour and date of filing and shall note the same upon the margin of the index of the filing of the financing statement. The uniform fee for filing and noting such a statement of release is \$1.

**409.407 INFORMATION FROM FILING OFFICER.** If the person filing any financing statement, termination statement, statement of assignment, or statement of release, furnishes the filing officer a copy thereof, the filing officer shall upon request note upon the copy the file number and date and hour of the filing of the original and deliver or send the copy to such person. Such notation by the filing officer does not constitute a certification by him that the copy is a true copy of the original.

#### DEFAULT

**409.501 DEFAULT; PROCEDURE WHEN SECURITY AGREEMENT COVERS BOTH REAL AND PERSONAL PROPERTY.** (1) When a debtor is in default under a security agreement, a secured party has the rights and remedies provided in ss. 409.501 to 409.507 and except as limited by sub. (3) those provided in the security agreement. He may reduce his claim to judgment, foreclose or otherwise enforce the security interest by

any available judicial procedure. If the collateral is documents the secured party may proceed either as to the documents or as to the goods covered thereby. A secured party in possession has the rights, remedies and duties provided in s. 409.207. The rights and remedies referred to in this subsection are cumulative.

(2) After default, the debtor has the rights and remedies provided in ss. 409.501 to 409.507, those provided in the security agreement and those provided in s. 409.207.

(3) To the extent that they give rights to the debtor and impose duties on the secured party, the rules stated in the subsections referred to below may not be waived or varied except as provided with respect to compulsory disposition of collateral (s. 409.505 (1)) and with respect to redemption of collateral (s. 409.506) but the parties may by agreement determine the standards by which the fulfillment of these rights and duties is to be measured if such standards are not manifestly unreasonable:

(a) Sections 409.502 (2) and 409.504 (2) insofar as they require accounting for surplus proceeds of collateral;

(b) Sections 409.504 (3) and 409.505 (1) which deal with disposition of collateral;

(c) Section 409.505 (2) which deals with acceptance of collateral as discharge of obligation;

(d) Section 409.506 which deals with redemption of collateral; and

(e) Section 409.507 (1) which deals with the secured party's liability for failure to comply with ss. 409.501 to 409.507.

(4) If the security agreement covers both real and personal property, the secured party may proceed under ss. 409.501 to 409.507 as to the personal property or he may proceed as to both the real and the personal property in accordance with his rights and remedies in respect of the real property in which case the provisions of ss. 409.501 to 409.507 do not apply.

(5) When a secured party has reduced his claim to judgment the lien of any levy which may be made upon his collateral by virtue of any execution based upon the judgment shall relate back to the date of the perfection of the security interest in such collateral. A judicial sale, pursuant to such execution, is a foreclosure of the security interest by judicial procedure within the meaning of this section, and the secured party may purchase at the sale and thereafter hold the collateral free of any other requirements of this chapter.

**409.502 COLLECTION RIGHTS OF SECURED PARTY.** (1) When so agreed and in any event on default the secured party is entitled to notify an account debtor or the obligor on an instrument to make payment to him whether or not the assignor was theretofore making collections on the collateral, and also to take control of any proceeds to which he is entitled under s. 409.306.

(2) A secured party who by agreement is entitled to charge back uncollected collateral or otherwise to full or limited recourse against the debtor and who undertakes to collect from the account debtors or obligors must proceed in a commercially reasonable manner and may deduct his reasonable expenses of realization from the collections. If the security agreement secures an indebtedness, the secured party must account to the debtor for any surplus, and unless otherwise agreed, the debtor is liable for any deficiency. But, if the underlying transaction was a sale of accounts, contract rights, or chattel paper, the debtor is entitled to any surplus or is liable for any deficiency only if the security agreement so provides.

**409.503 SECURED PARTY'S RIGHT TO TAKE POSSESSION AFTER DEFAULT.** Unless otherwise agreed a secured party has on default the right to take possession of the collateral. In taking possession a secured party may proceed without judicial process if this can be done without breach of the peace or may proceed by action. If the security agreement so provides the secured party may require the debtor to assemble the collateral and make it available to the secured party at a place to be designated by the secured party which is reasonably convenient to both parties. Without removal a secured party may render equipment unusable, and may dispose of collateral on the debtor's premises under s. 409.504.

**409.504 SECURED PARTY'S RIGHT TO DISPOSE OF COLLATERAL AFTER DEFAULT; EFFECT OF DISPOSITION.** (1) A secured party after default may sell, lease or otherwise dispose of any or all of the collateral in its then condition or following any commercially reasonable preparation or processing. Any sale of goods is subject to ch. 402. The proceeds of disposition shall be applied in the order following to:

(a) The reasonable expenses of retaking, holding, preparing for sale, selling and the like and, to the extent provided for in the agreement and not prohibited by law, the reasonable attorneys' fees and legal expenses incurred by the secured party;

(b) The satisfaction of indebtedness secured by the security interest under which the disposition is made;

(c) The satisfaction of indebtedness secured by any subordinate security interest in the collateral if written notification of demand therefor is received before distribution of the proceeds is completed. If requested by the secured party, the holder of a subordinate security interest must seasonably furnish reasonable proof of his interest, and unless he does so, the secured party need not comply with his demand.

(2) If the security interest secures an indebtedness, the secured party must account to the debtor for any surplus, and, unless otherwise agreed, the debtor is liable for any deficiency. But if the underlying transaction was a sale of accounts, contract rights, or chattel paper, the debtor is entitled to any surplus or is liable for any deficiency only if the security agreement so provides.

(3) Disposition of the collateral may be by public or private proceedings and may be made by way of one or more contracts. Sale or other disposition may be as a unit or in parcels and at any time and place and on any terms but every aspect of the disposition including the method, manner, time, place and terms must be commercially reasonable. Unless collateral is perishable or threatens to decline speedily in value or is of a type customarily sold on a recognized market, reasonable notification of the time and place of any public sale or reasonable notification of the time after which any private sale or other intended disposition is to be made shall be sent by the secured party to the debtor, and except in the case of consumer goods to any other person who has a security interest in the collateral and who has duly filed a financing statement indexed in the name of the debtor in this state or who is known by the secured party to have a security interest in the collateral. The secured party may buy at any public sale and if the collateral is of a type customarily sold in a recognized market or is of a type which is the subject of widely distributed standard price quotations he may buy at private sale.

(4) When collateral is disposed of by a secured party after default, the disposition transfers to a purchaser for value all of the debtor's rights therein, discharges the security interest under which it is made and any

security interest or lien subordinate thereto. The purchaser takes free of all such rights and interests even though the secured party fails to comply with the requirements of ss. 409.501 to 409.507 or of any judicial proceedings:

(a) In the case of a public sale, if the purchaser has no knowledge of any defects in the sale and if he does not buy in collusion with the secured party, other bidders or the person conducting the sale; or

(b) In any other case, if the purchaser acts in good faith.

(5) A person who is liable to a secured party under a guaranty, indorsement, repurchase agreement or the like and who receives a transfer of collateral from the secured party or is subrogated to his rights has thereafter the rights and duties of the secured party. Such a transfer of collateral is not a sale or disposition of the collateral under this chapter.

**409.505 COMPULSORY DISPOSITION OF COLLATERAL; ACCEPTANCE OF THE COLLATERAL AS DISCHARGE OF OBLIGATION.** (1) If the debtor has paid 60 per cent of the cash price in the case of a purchase money security interest in consumer goods or 60 percent of the loan in the case of another security interest in consumer goods, and has not signed after default a statement renouncing or modifying his rights under ss. 409.501 to 409.507 a secured party who has taken possession of collateral must dispose of it under s. 409.504 and if he fails to do so within 90 days after he takes possession the debtor at his option may recover in conversion or under s. 409.507 (1) on secured party's liability. In this subsection "cash price" means the seller's price in dollars for the sale of the goods and the transfer of unqualified title thereto upon the concurrent payment of such price in cash or the equivalent thereof; "loan" refers to the principal and does not include interest or service charges.

(2) In any other case involving consumer goods or any other collateral a secured party in possession may, after default, propose to retain the collateral in satisfaction of the obligation. Written notice of such proposal shall be sent to the debtor and except in the case of consumer goods to any other secured party who has a security interest in the collateral and who has duly filed a financing statement indexed in the name of the debtor in this state or is known by the secured party in possession to have a security interest in it. If the debtor or other person entitled to receive notification objects in writing within 30 days from the receipt of the notification or if any other secured party objects in writing within 30 days after the secured party obtains possession the secured party must dispose of the collateral under s. 409.504. In the absence of such written objection the secured party may retain the collateral in satisfaction of the debtor's obligation.

**409.506 DEBTOR'S RIGHT TO REDEEM COLLATERAL.** At any time before the secured party has disposed of collateral or entered into a contract for its disposition under s. 409.504 or before the obligation has been discharged under s. 409.505 (2) the debtor or any other secured party may unless otherwise agreed in writing after default redeem the collateral by tendering fulfillment of all obligations secured by the collateral as well as the expenses reasonably incurred by the secured party in retaking, holding and preparing the collateral for disposition, in arranging for the sale, and to the extent provided in the agreement and not prohibited by law, his reasonable attorneys' fees and legal expenses.

**409.507 SECURED PARTY'S LIABILITY FOR FAILURE TO COMPLY WITH DEFAULT PROVISIONS.** (1) If it is established that the secured party is not proceeding in accordance with ss. 409.501 to 409.507 disposition may be ordered or restrained on appropriate terms and conditions. If the disposition has occurred the debtor or any person entitled to

notification or whose security interest has been made known to the secured party prior to the disposition has a right to recover from the secured party any loss caused by a failure to comply with ss. 409.501 to 409.507. If the collateral is consumer goods, the debtor has a right to recover in any event an amount not less than the credit service charge plus 10 per cent of the principal amount of the debt or the time price differential plus 10 per cent of the cash price.

(2) The fact that a better price could have been obtained by a sale at a different time or in a different method from that selected by the secured party is not of itself sufficient to establish that the sale was not made in a commercially reasonable manner. If the secured party either sells the collateral in the usual manner in any recognized market therefor or if he sells at the price current in such market at the time of his sale or if he has otherwise sold in conformity with reasonable commercial practices among dealers in the type of property sold he has sold in a commercially reasonable manner. The principles stated in the 2 preceding sentences with respect to sales also apply as may be appropriate to other types of disposition. A disposition which has been approved in any judicial proceeding or by any bona fide creditors' committee or representative of creditors shall conclusively be deemed to be commercially reasonable, but this sentence does not indicate that any such approval must be obtained in any case nor does it indicate that any disposition not so approved is not commercially reasonable.

SECTION 2. 59.51 (11) of the statutes is amended to read:

59.51 (11) File, indorse, enter and index all \* \* \* *documents pertaining to security interests in personal property, crops or fixtures which are required or authorized by law to be filed with him.* These documents shall be executed on white or light colored sheets of paper, 8½ inches wide and 7, 10½ or 14 inches long. Whenever \* \* \* there \* \* \* *is* offered for filing any \* \* \* *document* which varies more than one-eighth of an inch from the approved size, then in addition to the regular filing fee an additional filing fee shall be \* \* \* *charged* by such register of deeds, as prescribed by s. 59.57. No assignment, release or other instrument shall be offered for filing which is executed or indorsed on any other document, but each shall be a separate and distinct \* \* \* *document*, excepting those assignments or notices thereof printed or written on and immediately following the original \* \* \* *agreement or financing statement*, offered for filing at the same time, shall be considered as one \* \* \* *document*. \* \* \* All these \* \* \* *documents* shall be legibly written, and shall have the names of the \* \* \* *debtor and secured party* plainly printed or typed thereon and shall provide a space for filing data of the register of deeds on the outside of said document.

SECTION 3. 59.51 (12) of the statutes is renumbered 59.51 (12) and (12m) and amended to read:

59.51 (12) Keep these chattel documents in consecutive numerical arrangement, for the inspection of all persons, indorsing on each \* \* \* *document* the document number \* \* \* *and* the date and time of reception \* \* \* .

(12m) *Upon the filing of a financing statement or other document evidencing the creation of a security interest in personal property or fixtures or in crops growing or to be grown, enter the name of \* \* \* each debtor* alphabetically in indices, of which each page shall be divided into \* \* \* columns \* \* \* *which shall contain the following information: Number of \* \* \* the document, date and time of filing, name \* \* \* and address of debtor, name and address of secured party, name of \* \* \* the document, the*

amount *if any, shown in the document*, brief description of property, and the last column set aside for the entry of assignments, *continuation statements, termination statements, foreclosure affidavits, extensions and releases \* \* \* pertaining to such financing statements or chattel security documents. If the financing statement evidences the creation of a security interest in fixtures, it also shall be entered in the tract index if one is kept in the county.*

SECTION 4. 59.51 (13) of the statutes is repealed and recreated to read:

59.51 (13) Upon the filing of an assignment, continuation statement, termination statement, foreclosure affidavit, extension or release pertaining to a filed financing statement or other chattel security document, enter the document number and the date and time of filing in the appropriate column of the indices referred to in sub. (12m) and on the same line as that on which the entry of the filed financing statement or other chattel security document appears.

SECTION 4a. 59.51 (14) of the statutes is amended to read:

59.51 (14) The county board of any county may, upon request of the register of deeds, authorize the destruction of all obsolete documents pertaining to chattels antedating by \* \* \* 6 years, including final books of entry.

SECTION 5. 59.57 (6) of the statutes is amended to read:

59.57 (6) For filing and entering \* \* \* *each document pertaining to security interests in personal property, crops or fixtures which is required or authorized by law to be filed with him, including those required to be filed with him pursuant to ss. 409.403 to 409.406, §1. For performing functions under s. 409.407, the register shall charge the fees stated in that section. A financing statement and an assignment or notice of assignment of the security interest, offered for filing at the same time, shall be considered as only one \* \* \* document for the purpose of this subsection. Whenever \* \* \* there is offered for filing any \* \* \* document which varies \* \* \* more than one-eighth of an inch from the approved size as prescribed by s. 59.51, an additional filing fee of one-half the regular fee shall be \* \* \* charged by such register.*

SECTION 6. 66.94 (16) (b) and (c) of the statutes are amended to read:

66.94 (16) (b) The agreement to purchase may direct the vendor to sell and assign the equipment to a bank or trust company, duly authorized to transact business in the state, as trustee for the benefit and security of such certificates and may direct the trustee to deliver the equipment to one or more designated officers of the authority and authorize the trustee simultaneously therewith to execute and deliver a lease of the equipment to the authority. *Each vehicle so purchased and leased shall have the name of the owner and lessor plainly marked on both sides thereof followed by the words "Owner and Lessor".*

(c) *Provisions of agreements. \* \* \* Such agreements, leases and certificates shall be authorized by ordinance of the board and shall contain such covenants, conditions and provisions as may be deemed necessary or appropriate to insure the payment of the certificates from the revenue or income to be derived from the transportation system.*

SECTION 7. 66.94 (16) (e) of the statutes is repealed.

SECTION 8. 100.201 (2) (e) and (f) 1. of the statutes are amended to read:

100.201 (2) (e) Make or underwrite loans to a retailer or become bound in any manner for the financial obligation of any retailer except that a wholesaler may lend money to a retailer for the purchase of equipment for the storage, transportation and display of selected dairy products, provided the loan is for not more than 90 per cent of the purchase price, bears at least a 5 per cent annual interest rate, is payable in equal monthly instalments over a period of not more than 48 months, and secured by a \* \* \* *security interest created by a security agreement* specifying all payments by the retailer *and* duly filed by the wholesaler within 10 days after the making or underwriting of said loan \* \* \* , as provided in \* \* \* ss. 409.401 and 409.402.

(f) 1. The wholesaler, under a bill of sale or \* \* \* *security agreement* describing the property sold and specifying the price and terms of sale duly filed by him \* \* \* *as provided in ss. 409.401 and 409.402* within 10 days after delivery of the equipment described therein, may sell equipment for the storage, transportation and display of selected dairy products to the retailer but the selling price shall be not less than the cost to the wholesaler, less 10 per cent per year depreciation, plus transportation and installation costs, plus at least 6 per cent, but in no event shall it be less than \$50 per unit. In filing bills of sale under this section, the \* \* \* *filing officer* shall follow the procedure provided in \* \* \* s. 409.403 *insofar as applicable*. If the wholesaler \* \* \* *makes* said sale under a \* \* \* *security agreement*, the terms of sale shall be no more favorable to the retailer than those provided in par. (e).

SECTION 8a. 115.07 (3) (a) of the statutes is amended to read:

115.07 (3) (a) When the payment of money loaned shall be secured, or purport to be secured by mortgage, bill of sale, pledge, receipt or other evidence of debt upon goods or property, or by assignment of wages, or by power of attorney to execute any such instrument on behalf of the borrower, whether any such instrument or the power given to execute the same, shall be valid or not, or whether any such instrument or power shall be fully executed or executed partly in blank, any person, association, copartnership, or corporation licensed under sub. (4) may take, accept and charge, in addition to the interest aforesaid, a service fee in an amount equal to 4 per cent per annum of the loan for the time of such loan, disregarding part payments and the dates thereof, but not to be computed for a period exceeding one year in any event, in lieu of all charges for examinations, views, fees, appraisals, commissions and charges of any kind or description whatsoever in the procuring, making and transacting of the business connected with such loan. *In addition to the service fee, a licensee under sub. (4) may charge an amount sufficient to cover the fee for filing the termination statement required by s. 409.404.*

SECTION 8b. 115.09 (7) (f) of the statutes is amended to read:

115.09 (7) (f) *A licensee may charge an amount sufficient to cover the fee for filing the termination statement required by s. 409.404. A licensee also may require the borrower to provide insurance on property other than household goods, given as security for any loan made under this section, provided that the amount and term of such insurance and the risks covered thereby shall be related to and commensurate with the amount and term of the loan and the type and value of such property. The licensee may accept, but shall not require, term insurance on the life of*

the principal borrower in amounts not exceeding the declining unpaid balances of the loan, credit accident and health insurance on the principal borrower within the limitation provided in s. 201.04 (4a), and insurance against liability arising out of the ownership or maintenance of any motor vehicle given as security for the loan. Any insurance permitted hereunder shall be effected at standard and lawful premiums through any licensed insurance agent or company selected by the borrower. The purchase of such insurance through the licensee or an agent or broker designated by the licensee shall not be a condition precedent to the granting of the loan. If a borrower procures insurance through the licensee or an officer or employee or an affiliate of the licensee, the licensee shall deliver to the borrower within 20 days after the making of the loan, an executed copy of the insurance policy or certificate of insurance, and the cost of such insurance shall be shown in the statement delivered to the borrower required under sub. (8) (a). The premiums on such insurance and any commissions thereon may be received by the licensee in addition to the charges otherwise authorized under this section. The provisions of this paragraph shall not be deemed to alter or amend the statutes of this state relating to insurance or to affect the power of the commissioner of insurance to grant, revoke, or deny licenses.

SECTION 9. Chapters 116, 117, 118, 119, 120, 121 and 122 of the statutes are repealed.

SECTION 10. 134.20 of the statutes is repealed and recreated to read: 134.20 FRAUDULENT ISSUANCE OR USE OF WAREHOUSE RECEIPTS OR BILLS OF LADING. (1) Whoever, with intent to defraud, does any of the following shall be fined not more than \$5,000 or imprisoned not more than 5 years, or both:

(a) Issues a warehouse receipt or bill of lading covering goods which, at the time of issuance of the receipt or bill, have not been received or shipped in accordance with the purported terms and meaning of such receipt or bill.

(b) Issues a warehouse receipt or bill of lading which he knows contains a false statement.

(c) Issues a duplicate or additional warehouse receipt or bill of lading, knowing that a former receipt or bill for the same goods or any part of them is outstanding and uncanceled.

(d) Issues a warehouse receipt covering goods owned by the warehouseman, either solely or jointly or in common with others, without disclosing such ownership in the receipt.

(e) Delivers goods out of the possession of such warehouseman or carrier to a person who he knows is not entitled thereto or with knowledge that the goods are covered by a negotiable warehouse receipt or bill of lading which is outstanding and uncanceled and without obtaining possession of such receipt or bill at or before the time of delivery and either canceling it or conspicuously noting thereon any partial deliveries made.

(f) In any manner removes beyond the immediate control of a warehouseman or carrier any goods covered by a warehouse receipt or bill of lading issued by such warehouseman or carrier, contrary to the terms and meaning of such receipt or bill and without the consent of the holder thereof.

(g) Negotiates or transfers for value a warehouse receipt or bill of lading covering goods which he knows are subject to a lien or security interest (other than the warehouseman's or carrier's lien) or to which he does not have title or which he knows have not been received or shipped in

accordance with the purported terms and meaning of such receipt or bill and fails to disclose such facts to the purchaser thereof.

(2) In this section:

(a) "Bill of lading" means a document evidencing the receipt of goods for shipment issued by a person engaged in the business of transporting or forwarding goods, and includes an airbill. "Airbill" means a document serving for air transportation as a bill of lading does for marine or rail transportation, and includes an air consignment note or air waybill.

(b) "Warehouse receipt" means a receipt issued by a person engaged in the business of storing goods for hire.

SECTION 11. 134.205 of the statutes is created to read:

**134.205 WAREHOUSEMEN TO KEEP REGISTER; LIABILITY FOR DAMAGES; PENALTY FOR FRAUD.** (1) Every warehouseman shall keep in the office in which the business of the warehouse is transacted a register in which shall be entered with reference to each receipt issued, the facts specified in s. 407.202 (2). When the warehouseman ceases to be responsible for the delivery of the property described in the receipt, the fact and date of the delivery of the property and such other facts as may terminate liability on such receipt shall be entered in such register in connection with the original entry.

(2) Such register shall be open to the inspection of the owner or holder of any such receipt, or of any person who presents the same at the office of the warehouseman.

(3) The warehouseman shall be responsible to any person relying on such entries in good faith for any loss or damage which he sustains through any failure to make the entries required by this section.

(4) Whoever, with intent to defraud, issues a warehouse receipt without entering the same in a register as required by this section shall be fined not more than \$5,000 or imprisoned not more than 5 years, or both.

SECTION 12. 182.025 (1) and (2) of the statutes are amended to read:

182.025 (1) Any domestic corporation formed to furnish water, heat, light, power, telegraph or telephone service or signals by electricity may, subject to the provisions of ch. 184 and by an affirmative vote of at least two-thirds of its outstanding shares entitled to vote thereon, or any co-operative association organized under ch. 185 to furnish water, heat, light, power, telegraph or telephone service to its stockholders or members only may, by a vote of a majority of a quorum of its stockholders or members present at any regular or special meeting held upon due notice as to the purpose of the meeting or when authorized by the written consent of the holders of a majority of its capital stock outstanding and entitled to vote or of a majority of its members, mortgage or trust deed any or all of the property, rights and privileges and franchises that it may then own or thereafter acquire, to secure the payment of its bonds or notes to a fixed amount or in amounts to be from time to time determined by the board of directors, and may, in and by such mortgage or deed of trust, provide for the disposal of any of its property and the substitution of other property in its place. Every such mortgage or deed of trust may be recorded in the office of the register of deeds of the county in which such corporation is located at the time of such recording, and such record shall have the same \* \* \* effect as if the instrument were filed in the proper office as a chattel mortgage or *financing statement*, and so remain until satisfied or discharged without any further affidavit, *continuation statement* or proceeding whatever. For this purpose the location of such corporation shall be deemed to be: as to a corporation or a co-operative association not at the

time subject to either s. 180.09 or 185.08, the location designated in its articles as then in effect; as to a corporation subject to s. 180.09, the location of its registered office; and as to a co-operative association subject to s. 185.08, the location of its principal office or registered agent as designated thereunder.

(2) Any foreign corporation licensed to transact any business in this state defined in s. 76.02 (5b) and (8) and duly authorized to do so in accordance with the laws of the state of incorporation and by its charter may borrow money and execute its bonds or notes therefor; and to secure the payment of such bonds or notes to a fixed amount or in amounts to be from time to time determined by the board of directors may mortgage or trust deed any or all the property, rights, privileges and franchises that it may own or thereafter acquire in this state and may, in and by mortgage or deed of trust provide for the disposal of any of such property and the substitution of other property in its place. Every such mortgage or deed of trust may be recorded in the office of the register of deeds of the county designated by the corporation as its registered office in this state at the time of such recording and such record shall have the same \* \* \* effect as if such instrument were filed in the proper office as a chattel mortgage or *financing statement* and so remain until satisfied or discharged without any further affidavit, *continuation statement* or proceeding whatever.

SECTION 13. 182.031 (2) of the statutes is amended to read:

182.031 (2) Every such corporation shall possess all the rights and powers conferred upon corporations by chs. 180 \* \* \* and 184. It may have its principal place of business without the state \* \* \*. If its principal place of business \* \* \* is outside the state, process in actions against it may be served upon the secretary of state, \* \* \* as provided in ss. 180.801 to 180.849 for service upon a licensed foreign corporation.

SECTION 14. 182.34 (2) of the statutes is amended to read:

182.34 (2) The bonds to be so issued may be offered and sold by the corporation in such manner as is determined by the corporation to be most suitable and economical. The bonds shall be signed by the chairman and vice chairman of the corporation or by their facsimile signatures, and the official seal of the corporation shall be affixed thereto and attested by the secretary-treasurer of the corporation, and any coupons attached thereto shall bear the facsimile signature of the chairman of the corporation. In case any officer whose signature or facsimile of whose signature \* \* \* appears on any bonds or coupons \* \* \* ceases to be such officer before the delivery of such bonds, such signature or such facsimile shall nevertheless be valid and sufficient, for all purposes the same as if he had remained in office until such delivery. All bonds issued under \* \* \* ss. 182.30 to 182.48 shall have and are hereby declared to have all the qualities and incidents of negotiable instruments under \* \* \* ch. 408.

SECTION 15. 182.60 (4) of the statutes is amended to read:

182.60 (4) Development corporations may by resolution provide for the issuance of mortgage or revenue bonds or both in such amount as may be required to pay for all or part of the cost of acquiring and developing any surplus federal property. They likewise may provide for the issuance of refunding bonds, to retire any bonds then outstanding at the principal amount thereof plus any redemption premium and accrued interest thereon; and to pay for all or part of the cost of development of the property for which the bonds being refunded were issued. The bonds to be so issued

may be offered and sold by the corporation in such manner as is determined by the corporation to be most suitable and economical. The bonds shall be signed by the chairman and vice chairman of the corporation or by their facsimile signatures, and the official seal of the corporation shall be affixed thereto and shall bear the facsimile signature of the chairman of the corporation. In case any officer, whose signature or facsimile of whose signature \* \* \* *appears* on any bonds or coupons, \* \* \* *ceases* to be such officer before the delivery of such bonds, such signature or such facsimile shall nevertheless be valid and sufficient, for all purposes the same as if he had remained in office until such delivery. All bonds issued under this section shall have and are hereby declared to have all the qualities and incidents of negotiable instruments under \* \* \* *ch. 408*. To the extent that the proceeds of any bonds sold exceed the cost of the development for which such bonds were issued, those funds shall be applied to the credit of the sinking fund reserve or other reserve for such issue. The corporation may take any action in connection with the mechanics of setting up and servicing the issuance of bonds which will provide adequate protection for the purchasers, and which may be required by the circumstances then in force. Bonds issued under this section shall be payable solely from the property and the funds pledged or mortgaged for their payment as herein authorized and shall not constitute a debt of the state or of any political subdivision of the state. All expenses incurred by a development corporation shall be paid solely from funds provided under the authority of this section.

SECTION 16. Chapter 183 of the statutes is repealed.

SECTION 17. 185.23 (1) of the statutes is amended to read:

185.23 (1) When a security issued by a co-operative, *which is not a "security" as defined in s. 408.102*, is missing, the co-operative shall issue a duplicate security if the owner so requests and furnishes an indemnity acceptable to the co-operative.

SECTION 18. 185.24 (1) of the statutes is amended to read:

185.24 (1) A co-operative is not liable for acting upon wrongful transfers of its securities *which are not "securities" as defined in s. 408.102*, unless it has notice that the certificate was not transferred by a proper person or has notice that the transfer was wrongful.

SECTION 19. 185.25 of the statutes is created to read:

185.25 APPLICABILITY OF CHAPTER 408 TO CO-OPERATIVE SECURITIES. Chapter 408 applies to those securities of a co-operative which fall within the definition of a "security" in s. 408.102, except that s. 185.21 applies to all stock of a co-operative and ss. 185.23 (2) and 185.46 apply to all securities of a co-operative regardless of any provisions of ch. 408 which are inconsistent therewith or contrary thereto.

SECTION 19a. 214.14 (6) of the statutes is amended to read:

214.14 (6) No licensee shall, in addition to the interest or charge herein provided, directly or indirectly charge, contract for or receive any other charge or amount whatsoever for any examination, service, brokerage, commission, expense, fee, bonus or other things or otherwise, *except that a licensee may charge an amount sufficient to cover the fee for filing the termination statement required by s. 409.404*. If any interest, consideration or charges in excess of those permitted by this chapter, are charged, contracted for or received, the contract of loan shall be void and the licensee shall have no right to collect or receive any principal, interest or charges whatsoever.

SECTION 19b. 218.01 (6) (b) 7. of the statutes is created to read:

218.01 (6) (b) 7. In addition to other charges, an instalment sales contract may include a charge sufficient to cover the fee for filing the termination statement required by s. 409.404.

SECTION 20. 220.15 of the statutes is repealed.

SECTION 21. 220.19, 220.192 and 220.194 of the statutes are repealed.

SECTION 22. The title to chapter 241 of the statutes is amended to read:

#### CHAPTER 241

##### \* \* \* FRAUDULENT CONTRACTS \* \* \*

SECTION 23. 241.03 (1) of the statutes is amended to read:

241.03 (1) No land owner-cropper contract \* \* \* is valid, except between the parties thereto, unless the contract, subscribed by the parties, describing the premises and containing the entire agreement between the parties, or copy thereof, \* \* \* has been filed with the register of deeds of the county where such premises are located. The register of deeds shall file, indorse, enter and index croppers' contracts filed with him in substantially the same manner as provided for \* \* \* *financing statements covering security interests in fixtures.*

SECTION 24. 241.03 (3) of the statutes is created to read:

241.03 (3) Such cropper contract is not subject to ch. 409 unless the contract expressly creates a security interest.

SECTION 25. 241.08 of the statutes is repealed.

SECTION 26. 241.10 to 241.23 of the statutes are repealed.

SECTION 27. 241.24 of the statutes is amended to read:

241.24 No contract for the future purchase, sale, transfer or delivery of personal property \* \* \* *through a board of trade or organized commodity exchange* is void when either party thereto intends, in good faith, to perform the same; and an intention on the part of either not to perform any such contract \* \* \* *does not* invalidate it if the other party \* \* \* in good faith \* \* \* *intends* to perform the same. No such contract \* \* \* is void because the vendor was not, at the time it was made, the owner of the property contracted to be sold; and in any action by either party for the enforcement of its terms or to recover damages for a breach thereof it \* \* \* is incompetent to show in defense, by any extrinsic evidence, that such contract had any other intent or meaning than it expresses; and it and all collateral contracts, agreements or securities growing out \* \* \* *of it* or of which they may have formed the consideration in whole or in part \* \* \* are legal and valid \* \* \*. Nothing herein shall be construed to exclude evidence of fraud in the procuring of any such contract as is first mentioned herein, or of any collateral contract, agreement or security growing out \* \* \* *of it*, or that any such contract was not entered into upon sufficient consideration, or is not supported thereby, or that both parties intended to make a wagering contract.

SECTION 28. 241.26 of the statutes is repealed.

SECTION 29. 241.28 to 241.50 of the statutes are repealed.

SECTION 30. 262.05 (7) (intro. par.) and (c) of the statutes are amended to read:

262.05 (7) (intro. par.) In any action to recover a deficiency judgment upon a mortgage note or conditional sales *contract or other security agreement* executed by the defendant or his predecessor to whose obligation the defendant has succeeded and the deficiency is claimed either:

(c) Following resale of tangible property in this state by the plaintiff under ch. \* \* \* 409.

SECTION 31. 264.02 (1) (d) of the statutes is amended to read:

264.02 (1) (d) \* \* \* Paragraphs (a) and (c) \* \* \* do not apply to any \* \* \* *security agreement under which the plaintiff claims a purchase money security interest as defined in ch. 409.*

SECTION 32. 289.415 of the statutes is amended to read:

289.415 (1) Every motor carrier holding a permit to perform vehicle towing services, every licensed motor vehicle salvage dealer and every licensed motor vehicle dealer who performs vehicle towing services or stores a motor vehicle after towing, when such towing is performed at the direction of a traffic officer or the owner of the vehicle, shall, if the vehicle is not claimed as provided herein, have a lien on such vehicle for reasonable towing and storage charges, and may retain possession of such property until such charges are paid. If such vehicle is subject to a lien by virtue of a duly filed \* \* \* *financing statement*, such towing lien shall have priority only to the extent of \$15. If the value of the vehicle exceeds \$50, the lien may be enforced under s. 289.48 (2). If the value of the vehicle does not exceed \$50, as determined by 2 independent written appraisals by qualified garages or repair shops, the lien may be enforced by sale or junking substantially as provided \* \* \* *in sub. (2).*

(2) At least 20 days prior to sale or junking, notice thereof shall be given by registered mail to the person shown to be the owner of the vehicle in the records of the motor vehicle department and to any person who has a lien on such vehicle pursuant to any duly filed \* \* \* *financing statement*, stating that unless the vehicle is claimed by the owner or his agent within said 20 days the vehicle will be exposed for sale or junked, as the case may be. If the proceeds of the sale exceed the charges, the balance shall be paid to the holder of the senior lien under a duly filed \* \* \* *financing statement*, and if none, then to the owner as shown in the records of the motor vehicle department.

(3) *In this section "financing statement" includes a chattel mortgage or conditional sales contract entered into prior to the effective date of the commercial code.*

SECTION 33. 289.48 (2) of the statutes is amended to read:

289.48 (2) Every person given a lien by ss. 289.41 and 289.43 (3) may in case the claim remains unpaid for 2 months after the debt is incurred enforce such lien by sale of the property substantially in conformity with \* \* \* *ss. 409.501 to 409.507* and the lien claimant shall have the rights and duties of a \* \* \* *secured party* thereunder. When such sections are applied to the enforcement of such lien the word \* \* \* *debtor* or equivalent when used therein shall be deemed to refer to the owner of the property and any other person having an interest shown by instrument filed as required by law or shown in the records of the motor vehicle department, and the word \* \* \* *indebtedness* or equivalent shall include all claims upon which such lien is based.

SECTION 34. 327.27 of the statutes is repealed.

SECTION 35. 328.26 of the statutes is repealed.

SECTION 36. Title XLIV of the statutes is renumbered Title XXXII.

SECTION 37. 344.17 (4) of the statutes is amended to read:

344.17 (4) In all cases where the commissioner accepts security in the form of lien on personal property, the party owning such personal property shall prepare the proper instrument to effect such lien payable to the state and all persons entitled thereto under ch. 344 and shall file such instrument \* \* \* *as provided in s. 409.401*. He shall furnish the commissioner a certified copy of the filed instrument and, if required by the commissioner, a chattel abstract from the \* \* \* *filing officer* showing the lien to be a first lien on such property. The certified copy and abstract shall be deposited by the commissioner with the state treasurer. In all cases where a judgment has been entered against a person involved in a motor vehicle accident and it remains unsatisfied 60 days after it has become final, the judgment creditor may, for his own use and benefit and at his sole expense, bring an action to foreclose such lien in the name of the state for his use and benefit under ch. 344. The costs of such foreclosure shall be estimated by the commissioner and added to the amount required to be posted. In foreclosure of such lien the provisions of \* \* \* *ss. 409.501 to 409.507* shall apply as far as possible.

SECTION 38. 943.25 (2) of the statutes is repealed.

SECTION 39. 943.25 (2), (3) and (4) of the statutes are created to read:

943.25 (2) Whoever, with intent to defraud, does any of the following may be fined not more than \$1,000 or imprisoned not more than 2 years or both:

(a) Conceals, removes or transfers any personal property in which he knows another has a security interest; or

(b) In violation of the security agreement, fails or refuses to pay over to the secured party the proceeds from the sale of property subject to a security interest.

(3) It is prima facie evidence of an intent to defraud within the meaning of sub. (2) (a) if a person, with knowledge that the security interest exists, removes or sells the property without either the consent of the secured party or authorization by the security agreement and fails within 72 hours after service of written demand for the return of the property either to return it or, in the event that return is not possible, to make full disclosure to the secured party of all the information he has concerning its disposition, location and possession.

(4) In this section "security interest" means an interest in property which secures payment or other performance of an obligation; "security agreement" means the agreement creating the security interest; "secured party" means the person designated in the security agreement as the person in whose favor there is a security interest or, in the case of an assignment of which the debtor has been notified, the assignee.

SECTION 40. This act shall take effect on July 1, 1965.

## CROSS REFERENCE TABLE

It is the purpose of this table to assist in tracing the various statutory provisions repealed by this bill into the sections of the new commercial code created by this bill. Except where the word "none" has been used to indicate that the repealed provision has no counterpart in the new commercial code, the table does not show specifically what happened to the law embodied in a particular repealed provision. In many cases the law was restated without change, in some cases it was substantially changed, and in still other cases a basically new approach was taken so that the connection between the old and new sections may seem quite remote. The Wisconsin annotations, and also the official UCC comments in the 1958 official text of the Code, will be helpful in showing specifically what changes in the law are made by various sections of the Code.

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
116.01 (1).....	403.410 (1)	116.09 (3).....	403.112 (1) (e)
(2).....	401.201 (1)	(4) (first sentence) None	
(3).....	401.201 (4)	(last sentence) 403.112 (2)	
(4).....	401.201 (5)	116.10 (1).....	403.114 (1)
(5).....	403.104	(2), (3).....	403.112 (1) (a)
(6).....	401.201 (14)	(4).....	403.113
	408.313 (1)	(5).....	403.106 (1) (d)
(7).....	401.201 (20)		403.107
(8).....	403.202	116.11 .....	403.108
(9).....	403.102 (1) (e)	116.12 (1).....	403.110 (1) (c)
(10).....	403.102 (1) (a)	(2).....	403.110 (1) (a)
(11).....	401.201 (30)	(3).....	403.110 (1) (b)
(12).....	401.201 (44)	(4), (5).....	403.110 (1) (d)
(13).....	401.201 (46)	(6).....	403.110 (1) (f)
(14).....	403.102 (1) (d)	116.13 (1).....	403.111 (1)
(15).....	403.503 (2) and (3)	(2).....	403.111 (2)
	403.506	(3).....	403.405 (1) (b) and (c)
	403.508 (2)	(4).....	403.111 (3)
(16).....	401.103	(5).....	403.204 (2)
116.02 (1) to (4).....	403.104 (1)	116.14 (first sentence)...	None
(5).....	403.102 (1) (b)	(2nd sentence)...	403.118 (7)
116.03 .....	None	116.15 .....	403.114 (3)
116.04 .....	None	116.16 .....	403.114 (1)
116.05 .....	None	116.17 .....	403.115
116.06 (1) and (2).....	403.106 (1) (a)	116.18 (first sentence)...	403.115
116.06 (3).....	403.109 (1) (c)		403.206 (1) (a)
(4).....	403.106 (1) (d)	(2nd and 3rd sentences).....	None
(5).....	403.106 (1) (e)	(4th sentence).....	403.407 (3)
116.07 (1).....	403.105 (1) (f)		403.206 (1) (b)
(2).....	403.105 (1) (b)	116.19 .....	403.115 (2)
(last sentence).....	403.105 (2) (b)		403.305 (2)
116.08 (1).....	403.109 (1) (a) and (b)		403.206 (1) (b)
(2).....	403.109 (1) (a)	116.20 .....	403.306 (3)
(3).....	403.109 (2)	(3rd sentence).....	403.305 (2)
(4).....	403.109 (1) (c)		403.202 (4)
116.09 (first sentence)...	403.104 (1) (b)	116.21 (1).....	403.118 (3)
(1).....	403.112 (1) (b)	(2).....	403.118 (4)
(2).....	403.112 (1) (d)	(3).....	403.114 (1)

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
116.21 (4).....	403.118 (2)	116.44 .....	403.205 (1)
(5).....	403.118 (1)		403.206 (3)
(6).....	403.402	116.45 .....	403.204 (1)
(7).....	403.118 (5)		408.310
(8).....	403.119 (1)	116.46 .....	403.116
116.22 .....	403.401	116.47 .....	403.117 (1)
116.23 .....	403.403 (1)	116.48 .....	403.203
116.24 .....	403.403 (2), (3)	116.49 .....	403.414 (1)
116.25 .....	None	116.50 .....	403.304
116.26 .....	403.207 (1) (a)	116.51 .....	None
116.27 .....	403.404	116.52 .....	403.206 (1)
	408.202 (3)	116.53 .....	403.208
	408.205		403.605 (1) (a)
	408.311	116.54 .....	403.201 (1), (3)
116.28 .....	404.406 (4)		408.307
116.285.....	404.406 (4)	116.55 .....	403.208
116.29 .....	403.306 (3)	116.56 .....	403.301
	403.307		403.603 (1)
116.30 .....	401.201 (44)	116.57 .....	408.302
	403.303	116.57 (1).....	403.304 (1) (a)
	403.408	(2).....	403.302 (1) (e)
116.31 .....	401.201 (44)		408.203 (1)
	403.303		408.305
116.32 .....	401.201 (44)	(3).....	403.302 (1) (a)
	403.201 (2)		and (b)
	403.302 (4)	(4).....	403.302 (1) (c)
	403.303 (1)	(5).....	403.302 (3)
	404.209	116.58 .....	403.304 (3) (c)
	408.301 (3)		408.203 (1)
116.33 .....	403.306 (1)		408.305
	403.408	116.59 .....	403.303
	408.202 (4)	116.60 .....	403.304 (1) (b)
116.34 .....	403.415 (1), (2)		403.305 (2) (c)
116.35 .....	403.202 (1)	116.61 .....	403.304 (1)
	408.309		408.202 (1)
116.36 .....	403.202 (2)		408.304 (1) (b)
	403.204 (2)	116.62 .....	403.305
	408.308 (1)		408.202
116.37 .....	403.202 (3)		408.301
	408.308 (5)	116.63 .....	403.201 (1)
116.38 .....	403.204 (1), (2)		403.207 (2)
	408.308 (2)		403.306
116.39 .....	403.204 (1), (2)		408.301 (1)
	408.308 (2)	116.64 .....	403.306 (4)
116.40 .....	403.204 (3)		403.307 (2), (3)
	408.308 (2)	116.65 .....	403.413 (1), (3)
116.41 (1).....	403.205 (2)	116.66 .....	403.413 (2), (3)
(2).....	403.205 (3)	116.67 .....	403.413 (1), (3)
(3).....	403.205 (4)		403.418
(last sentence).....	403.204 (2)	116.68 .....	403.402
116.42 .....	403.206 (1), (4)	116.69 .....	403.415
	408.304 (1) (a)	116.70 .....	403.417 (2)
116.43 .....	403.414 (1)		408.306 (2)

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
116.71	403.414 (1)	117.19	403.508 (6)
	403.417	117.20	403.508 (2)
	408.306 (2)	117.21	403.508 (2)
	408.308 (4)	117.22	403.508 (2)
116.72	403.414 (1)	117.23	403.508 (4)
	408.306 (2)	117.24	403.508 (4)
	408.308 (4)	117.25	403.508 (2)
116.73 (first sentence)	403.414 (2)	117.26	403.508 (3)
(2nd sentence)	403.118 (5)	117.27	403.511 (2) (a)
116.74	403.417 (4)	117.28	403.511 (6)
	408.306 (3), (5)	117.29	403.511 (5)
116.75	403.501 (1) (b)	117.30	403.511 (2) (c)
	and (c)	117.31	403.511 (1)
	403.502 (1)	117.32	403.511 (2) (b)
116.76	403.503 (1) (c)	117.33	403.511 (2) (b)
	and (e)	117.34	403.511 (4)
116.77 (1)	403.504 (1)	117.35	None
(2)	403.503 (4)	117.36	403.501 (3)
(3)	403.504 (2) (c)	117.37 (1), (2)	403.601 (3) (b)
(4)	403.504 (2) (c)		403.603 (1)
	and (3) (b)	(3)	403.605 (1) (a)
116.78	403.504 (2) (c)	(4)	403.601 (2)
116.79	403.505 (1) (a)	(5)	403.601 (3) (a)
	and (d)	117.38 (1)	403.601 (3) (b)
116.80	403.503 (4)	(2)	403.605 (1) (a)
116.81	403.511 (3) (a)	(3)	403.606 (1) (a)
116.82	403.504 (3) (a)	(4)	403.604 (2)
116.83	403.504 (3) (a)	(4a)	403.606 (1) (b)
116.84	403.511 (2) (b)	(5)	403.606 (1) (a)
116.85	403.511 (2) (b)	(6)	403.606 (1) (a)
116.86	403.511 (1)	117.39	403.208
116.87	403.511 (2) (a)		403.601 (3) (b)
	and (c)		403.603 (2)
116.88	403.104 (2) (d)	117.40 (1st and 4th	
117.01	403.507 (1)	sentences)	403.605 (1) (b)
117.02	403.507 (2)	(2nd sentence)	403.601 (3) (b)
117.03	403.503 (3)	(3rd sentence)	403.602
117.04	990.001 (4)	117.41	403.605 (1) (a)
117.05	403.121	117.42	403.407 (2), (3)
117.06	403.603 (1)		408.206 (2)
117.07	403.501 (2)	117.43	403.407 (1)
	403.502 (1)	118.01	403.104 (2) (a)
117.08	403.508 (1)	118.02	403.409 (1)
117.09	403.508 (1)	118.03	403.102 (1) (b)
117.10	403.508 (8)	118.04	403.501 (3)
117.11	403.508 (8)	118.05	403.511 (2) (b)
117.12	403.508 (1)	118.06	404.503 (1) (b)
117.13	403.508 (3)	118.07	403.410 (1)
117.14	403.508 (3)	118.08	403.410 (1)
117.15	403.508 (1)	118.09	403.410 (1)
117.16	403.503 (7)	118.10	403.410 (1)
117.17	403.508 (5)	118.11	403.506 (1)
117.18	403.508 (1)	118.12	403.419 (1) (a)

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
118.13 -----	403.410 (2), (3)	118.65 -----	403.409 (1)
118.14 -----	403.412 (1)	118.66 -----	403.806
118.15 -----	403.412 (2)	119.01 -----	407.201 (1)
118.16 -----	403.412 (1)	119.02 -----	407.202 (1), (2)
118.17 -----	403.412 (1), (3)	119.03 -----	134.205 (1), (2), (3)
118.18 -----	403.501 (1) (a)	119.04 -----	407.202 (3)
	403.503 (1) (b)	119.05 -----	407.104 (2)
118.19 -----	403.501 (1) (a)	119.06 -----	407.104 (1)
	403.502 (1)	119.07 -----	407.402
	403.503 (1) (b)	119.08 -----	None
	and (e)	119.09 -----	407.403
118.20 (intro. par.)-----	403.503 (1) (a)	119.10 -----	407.403 (1) (a)
	and (4)		and (4)
	403.504 (1)	119.11 -----	407.404
(1)-----	403.504 (3)	119.12 -----	407.403 (3)
(2), (3)-----	403.504 (3) (b)	119.13 -----	407.403 (3)
118.21 -----	403.503 (3)	119.14 -----	407.208
118.22 -----	403.511 (1)	119.15 -----	407.601
118.23 -----	403.511 (2), (3)	119.16 -----	None
118.24 -----	403.507 (1)	119.17 -----	407.403
118.25 -----	403.502 (1)	119.18 -----	407.603
118.26 -----	403.507 (2)	119.19 -----	407.603
	403.511 (4)	119.20 -----	407.403
118.27 -----	403.501 (3)	119.21 -----	407.203
	403.502 (2)	119.22 -----	407.204 (1)
	403.509 (3)	119.23 -----	407.207 (1)
	403.510 (1)	119.24 -----	407.207
118.28 -----	403.509 (2)	119.25 -----	None
118.29 -----	403.509 (1)	119.26 -----	None
118.30 -----	403.509 (4), (5)	119.27 -----	407.602
118.31 -----	403.509	119.28 -----	None
118.32 -----	403.501 (3)	119.29 -----	407.209 (1), (2)
118.33 -----	403.501 (3)	119.30 -----	407.209 (1), (3)
118.34 -----	403.511 (1) and (2) (c)	119.31 -----	407.209 (4)
118.35 -----	403.509 (2)	119.32 -----	407.209 (1)
118.36-118.45-----	None	119.33 -----	407.209
118.46-118.52-----	403.603 (2)	119.34 -----	407.209
118.53 -----	403.801 (1)	119.35 (1)-----	407.210 (2) (a), (b) and (c)
118.54 -----	403.801 (2), (3)	(2)-----	407.210 (2) (d) and (e)
118.55 -----	403.801 (1), (2)	(3)-----	407.210 (2) (f)
118.56 -----	403.801 (2), (3)	(4)-----	407.206 (5)
118.57 -----	403.801 (1)	(5)-----	407.210 (6)
118.58 -----	403.801 (4)	(6)-----	407.210 (3)
118.59 -----	None	119.36 (1)-----	407.206 (2), (3)
118.60 -----	None	(2)-----	407.206 (3)
118.61 -----	403.104 (2) (b)	(3)-----	407.206 (5)
118.62 -----	403.501 (1) (c)	119.37 -----	407.210 (7)
	403.502 (1) (b)	119.38 -----	407.403 (1) (c)
	403.503 (1) (e)		
	and (2)		
118.63 -----	403.411 (1)		
118.64 -----	403.411 (1)		

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
119.89 (1) (a)	407.501 (2) (a)	120.04	407.104 (2)
(1) (b)	407.501 (1)	120.05	407.104 (1) (a)
(2)	407.501 (3)	120.06	407.304 (1)
119.40	407.501 (1), (3)	120.07	407.402
119.41 (1)	407.504 (1)	120.08	None
(2)	407.501 (5)	120.09	407.501 (6)
119.42	407.501 (1)	120.10	None
119.43	407.502 (1)	120.11	407.403
	407.503 (1)		407.404
119.44	407.504 (1), (2)	120.12	407.403 (1) (a)
119.45	407.506		and (4)
119.46	407.507		407.404
119.47	407.505	120.13	407.404
119.48	407.508	120.14	407.403 (3)
119.49	407.501 (4)	120.15	407.403 (3)
	407.502 (2)	120.16	407.306
119.50	407.502 (2)	120.17	407.601
119.51	407.502 (2)	120.18	None
119.52	134.20 (1) (a)	120.19	407.403
119.53	134.20 (1) (b)	120.20	407.603
119.54	134.20 (1) (c)	120.21	407.603
119.55	134.20 (1) (d)	120.22	407.403
119.56	134.20 (1) (e)	120.23	407.301 (1), (4)
119.57	134.20 (1) (g)	120.24	407.602
119.58	134.20 (1) (f)	120.25	None
119.59	134.205 (4)	120.26	407.307 (1)
	943.38 (1) (a)	120.27	407.403 (1) (c)
	943.40 (2)	120.28	407.501 (1)
119.60	401.103	120.29	407.501 (1), (3)
	407.105	120.30 (1)	407.504 (1)
119.61	401.102 (1) and	(2)	407.501 (5)
	(2) (c)	120.31	407.501 (1)
119.62 (1) (a)	401.201 (1)	120.32	407.502 (1)
(1) (b)	401.201 (14)		407.503 (1)
(1) (c)	401.201 (17)	120.33 (1), (2)	407.504 (1), (2)
(1) (d)	407.102 (1) (f)	(3)	401.201 (26),(27)
(1) (e)	401.201 (20)	120.34	407.506
(1) (f)	None	120.35	407.507
(1) (g)	None	120.36	407.505
(1) (h)	401.201 (30)		407.507
(1) (i)	401.201 (32)	120.37	407.508
(1) (j)	401.201 (33)	120.38	407.501 (4)
(1) (k)	401.201 (45)		407.502 (2)
(1) (l)	401.201 (44)	120.39	407.502 (2)
(1) (m)	407.102 (1) (h)	120.40 (1)	407.502 (1) (b)
(2)	401.201 (19)		407.504
119.63	401.110	(2), (3)	402.401
120.01	401.201 (6)		402.505
120.02 (1), (3)	407.301 (1)	(4)	402.507 (2)
(2)	407.104 (1) (a)		407.502 (2)
120.03 (1)	407.309 (3)	120.41	402.514
	407.105	120.42	407.502 (2)
(2)	407.309 (1)		

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
120.43 -----	None	121.15 (4)-----	402.315
120.44 -----	134.20 (1) (a)	(5)-----	402.314 (3)
120.45 -----	134.20 (1) (b)	(6)-----	402.317
120.46 -----	134.20 (1) (c)	121.16 -----	402.313 (1) (c)
120.47 -----	134.20 (1) (g)		402.314
120.48 -----	134.20 (1) (g)	121.17 -----	402.105 (2)
120.49 -----	943.20 (1) (d)		402.401 (1)
120.50 -----	None		402.501 (1)
120.51 -----	401.103	121.18 (1)-----	402.401 (1)
	407.105		402.501 (1)
120.52 -----	401.102 (1), (2)	(2)-----	401.205 (3)
	(c)		402.208 (1)
120.53 (1)-----	401.201 (1), (6),	121.19 (1)-----	402.401 (2), (3)
	(20), (30),		(b)
	(33), (44)		402.501 (1) (a)
	407.102 (1) (b)	(2)-----	402.401 (2)
	and (c)	(3)-----	402.326 (1), (2)
(2)-----	401.201 (19)		402.327
120.54 -----	401.110	(4), (5)-----	402.401 (2)
120.55 -----	407.101	121.20 (1)-----	402.401 (1)
121.01 (1), (2)-----	402.106 (1)	(2)-----	402.401 (1)
(3)-----	402.102		402.505 (1)
(4)-----	402.105 (3)	(3)-----	402.505 (1)
121.02 -----	401.103	(4)-----	402.507 (2)
121.03 -----	401.201 (3), (11)		402.503 (5) (b)
	402.203		407.502 (2)
	402.204 (1)	121.21 -----	402.328
	402.206 (1) (a)	121.22 -----	402.509
	402.207 (3)		402.510
121.04 -----	402.201	121.23 (1)-----	402.403 (1)
	401.206	(2)-----	402.326 (3)
	408.319		402.102
	409.203 (1)		401.103
121.05 -----	402.105 (2)	121.24 -----	402.403 (1)
121.06 -----	402.105 (3), (4)	121.25 -----	402.403 (2), (3)
121.07 -----	402.613		407.502 (2)
121.08 -----	402.613	121.26 -----	402.402 (2)
121.09 (1)-----	401.205 (3)	121.27 -----	407.104 (1) (a)
	402.305 (1)	121.28 -----	407.501 (1), (2)
(2)-----	402.304 (1)		(a) and (3)
(3)-----	402.304 (2)	121.29 -----	407.501 (1),
(4)-----	402.305 (1)		(3)
121.10 -----	402.305 (3), (4)	121.30 -----	407.104
121.11 -----	402.301	121.31 -----	407.501 (5)
	402.507 (1)		407.504 (1)
	402.601	121.32 -----	407.501 (1)
121.12 -----	402.313	121.33 -----	407.502 (1)
121.13 -----	402.312 (1), (2)		407.503
121.14 -----	402.313 (1) (b)	121.34 -----	407.504 (1), (2)
	402.317 (2)	121.35 -----	407.506
121.15 (1)-----	402.315	121.36 -----	407.507
(2)-----	402.314 (1)	121.37 -----	407.505
(3)-----	402.316 (3) (b)		

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
121.38	407.501 (4) 407.502 (2)	121.60	402.706
121.39	407.602	121.61	None
121.40	None	121.62	407.502 (2) 402.703 402.705 (2)
121.41	402.301 402.503 (1) (b) 402.504 (1) (b) 402.507 (1) 402.607 (1)	121.63	402.709 402.704
121.42	402.310 (1) 402.503 (1) 402.507 (1) 402.511 (1)	121.64 (1)	402.703 (5)
121.43 (1)	402.308 (1), (2)	(2), (3)	402.708 402.710 402.706 (1) 402.703 (3) 402.704 (2)
(2)	402.309 (1)	121.65	402.610
(3)	402.503 (4)	121.66	402.716 (3)
(4)	402.503 (1) (a)	121.67	402.711 (1) (b) 402.713
(5)	402.503 402.319	121.68	402.716 (1), (2) 402.502
121.44	402.601 402.607 (1) 401.205	121.69 (1)	402.601 402.711 (1) 402.717 402.608 (1) 402.607 (2) 402.711 (1) 402.607 (2) 402.608 402.608 402.711 (3) 402.714
121.45 (1)	402.307	(2)	402.710
(2)	402.612	(3)	401.205 (3) 402.316 (3) (c) 402.719 (1) (a) 401.106 (2) 401.103 401.102 (1) and (2) (c) 402.102
121.46	402.504	(4)	401.201 (1), (13), (14), (15), (16), (17), (30), (32), (33), (44), (45)
121.47 (1)	402.513 (1) 402.606 (1) (b)	(5)	402.103 (1) (a) and (d) 402.105 (1)
(2)	402.513 (1) 402.310 (2) 402.513 (3)	(6), (7)	401.201 (19) 402.103 (1) (b)
(3)	402.606	121.70	401.201 (23)
121.48	402.607 (2), (3)	121.71	None
121.49	(a) 402.714 (1)	121.72	401.110
121.50	402.602 (1), (2) (b) and (c)	121.73	
121.51	402.503 (1), (b)	121.74	
121.52 (1)	402.511 (3)	121.75	
(2)	402.707	121.76 (1)	
121.53	402.702 (1) 402.703 402.705		
121.54	402.702 (1) 402.703 (1)		
121.55	402.609 (3)		
121.56	402.507 (2) 402.702 (2)		
121.57	402.702 (1) 402.703 (2) 402.705 (1)		
121.58	402.705 (2)		
121.59	402.705 (3)		
121.60	402.703 (4)		

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
121.78 -----	None	122.28 -----	401.110
121.79 -----	402.101	122.29 -----	401.103
122.01 -----	401.201	122.30 -----	401.102 (1) and (2) (c)
	409.105		
122.02 -----	409.206 (2)	122.31 -----	409.101
122.03 -----	402.401	183.01 -----	408.308 (1)
122.04 -----	409.201		408.309
	409.306 (2)	183.02 -----	None
122.05 (1) -----	409.301	183.03 -----	408.207
	409.312 (4)	183.04 -----	408.301, 408.302 and 408.309
(2) -----	None		
122.06 -----	409.401 (1)	183.05 -----	408.301, 408.302
	409.402 (1)	183.06 -----	408.311
122.07 -----	409.401 (1)		408.315
	409.402 (1)	183.07 -----	408.315
	409.313		408.301 (2)
	59.51 (12m)	183.08 -----	408.315
	402.107 (3)	183.09 -----	408.307
122.08 -----	190.10	183.10 -----	408.309
	190.11	183.11 -----	408.306
122.09 -----	409.307 (1)	183.12 -----	408.306 (4)
122.10 -----	409.403 (4), (5)	183.125 -----	408.317 (1)
	59.51 (11) to (13)	183.13 -----	408.317 (2)
	59.51 (6)	183.14 -----	408.103
122.11 -----	409.403 (2) to (5)		408.204
122.12 -----	409.404	183.15 -----	408.206 (2)
122.13 -----	409.311	183.16 -----	408.405
122.14 -----	409.103 (3)	183.17 -----	401.103
	409.401 (3)	183.18 -----	401.102 (1) and (2) (c)
122.15 -----	943.25 (2)	183.19 -----	408.308 (1)
122.16 -----	409.503	183.20 -----	408.308 (2)
122.17 -----	409.501	183.21 (1) (a) -----	None
	409.503	(1) (b) -----	401.201 (14)
122.18 -----	409.207 (2) (a) and (4)		408.313 (1)
	409.504 (3)	(1) (c) -----	401.201 (30)
	409.506	(1) (d) -----	401.201 (32)
122.19 -----	409.504 (1), (3)	(1) (e) -----	401.201 (33)
	409.505	(1) (f) -----	None
122.20 -----	409.505	(1) (g) -----	990.02 (40)
122.21 -----	409.504 (1), (2)	(1) (h) -----	None
122.22 -----	409.504 (2)	(1) (i) -----	None
122.221 -----	None	(1) (j) -----	401.201 (44)
122.23 -----	409.505	(2) -----	401.201 (44)
122.24 -----	409.501	(3) -----	401.201 (19)
122.25 -----	409.507 (1)	183.22 -----	401.110
	409.505	183.23 -----	408.101
122.26 -----	409.501 (3)	183.24 -----	408.401 (3)
	409.506	220.15 (1) (a) -----	401.201 (4)
122.27 (first sentence) -----	402.401		404.106
	402.509	(1) (b) -----	404.104 (1) (g)
(2nd sentence) -----	409.204	(2) -----	404.201 (1)
			404.203

<i>Old Section</i>	<i>New Section</i>
220.15 (2) -----	404.212 (1) 404.208 (1)
(3) (a) -----	404.301 404.212 (1)
(3) (b) 1. -----	404.107
(b) 2. -----	404.104 (1) (j)
(b) 3. -----	404.106
(4) (a) -----	404.201 (1)
(4) (b) -----	404.201 404.207 (2), (3)
(4) (c) -----	404.201 (1)
(5) -----	404.202 (1), (3)
(6) -----	404.202 (2) 404.204
(7) -----	404.213 (1)
(8) -----	404.202 (3)
(9) -----	404.211
(10) -----	404.211
(11) -----	404.211
(12) -----	404.202 (1) (b) and (2)
(13) (a) -----	404.214 (1)
(13) (b) -----	404.214 (2)
(13) (c) -----	404.214 (4)
(14) -----	401.110
(15) -----	401.103
(16) -----	401.102 (1) and (2) (c)
(17) -----	404.101
(18) -----	None
220.19 -----	404.404
220.192 -----	404.403
220.194 -----	404.402
241.08 -----	409.201 409.203 (1), (2) 409.301 (1) 409.305
241.10 (1) -----	409.401 (1)
(2) -----	409.402 (1) 59.51 (12) 409.403 (4)
(3) -----	409.302 (1) 409.401 (1)
(4) -----	409.402 (1)
241.11 -----	409.403 (2), (3)
241.13 (1) -----	409.503 409.504 409.506
(2) -----	None
(3) -----	409.507 (1)
(4) -----	409.504 (3), (4)
(5) -----	409.501 (3)
241.134 -----	None

<i>Old Section</i>	<i>New Section</i>
241.14 -----	409.204 409.205
241.145 (1) (a) -----	None
(1) (b) -----	409.109 (4)
(1) (c) -----	409.105 (1) (d)
(2) -----	409.204 409.201 409.203 (1) (b) 409.306 (2), (3)
(3) -----	409.203 (1) (b) 409.204 (5) 409.402 (1), (4)
(4) -----	409.301 (1) (b) 409.401 (1)
(5) (a) -----	409.307 (1)
(5) (b) -----	409.306 (5) (b), (c) and (d) 409.308
(5) (c) -----	409.312 (3)
(6) -----	409.303 (1) 409.310 409.317
(7) -----	409.501-409.507
(8) -----	409.403 (2), (3) 409.404 (1)
(9) -----	409.306 (2)
(10) -----	409.205 409.306 (5) (a)
(11) -----	409.203 (1) (a)
(12) -----	401.102 (1)
241.15 -----	409.404
241.17 -----	409.404 (1)
241.18 (1) -----	409.406 406.102 406.104 406.105 406.107 406.108 406.109
(2) -----	406.104 (2)
241.19 -----	406.103
241.20 -----	406.104 <sup>1/2</sup> (2) 946.32
241.21 -----	406.104 (1) 406.105
241.22 -----	327.18
241.23 -----	None
241.26 -----	402.326 (3) 402.403 (2), (3), (4) 409.102
241.28 (1) (a) -----	409.106 409.306 (5) (a)

<i>Old Section</i>	<i>New Section</i>	<i>Old Section</i>	<i>New Section</i>
241.28 (1) (b)-----	409.105 (1) (a)	241.36 (4)-----	409.505
(1) (c), (d)-----	None	241.37 (1)-----	None
(2)-----	409.301 (1) (d)	(2)-----	409.203 (1) (a)
	409.302 (1) (e)		409.305
	409.306 (5) (b),	241.38 (1)-----	409.304
	(c) and (d)		409.306 (3)
	409.318 (4)	(2)-----	409.301 (1) (b)
(3)-----	409.318 (3)	(3)-----	409.301 (3)
(4)-----	409.104 (4)	241.39 (1)-----	409.308
	409.309		409.309
241.31 (1)-----	401.201 (9)	(2) (a)-----	409.307
(2)-----	409.105 (1) (e)	(2) (b)-----	409.301 (1) (c)
(3)-----	None		409.312 (3)
(4)-----	409.105 (1) (f)	(2) (c)-----	None
(5)-----	409.105 (1) (g)	(3)-----	None
(6)-----	409.301 (3)	241.40 -----	409.306 (2), <sup>f</sup> (3),
(7)-----	None		(4)
(8)-----	401.201 (30)		409.308
(9)-----	None		409.315 (1)
(10)-----	401.201 (32)	241.41 -----	409.310
(11)-----	401.201 (33)	241.42 -----	409.317
(12)-----	401.201 (37)	241.43 (1)-----	409.401 (1)
(13)-----	None		409.402 (1)
(14)-----	None	(2)-----	409.402 (3)
(15)-----	401.201 (44)	(3)-----	409.403 (4), (5)
241.32 -----	409.203 (1)	(4)-----	409.403 (1), (2)
	409.204 (1)	(5)-----	409.403 (3)
	409.315 (1)	241.44 -----	409.204 (5)
241.33 -----	409.201	241.45 -----	409.102
	409.304 (1), (5)	241.46 -----	409.401 (1)
241.34 -----	409.204 (5)	241.47 -----	401.103
241.35 -----	409.201	241.48 -----	401.102 (1) and
	409.501 (3)		(2) (c)
241.36 (1)-----	409.503	241.49 -----	401.110
(2)-----	409.207 (1) and	241.495 -----	943.25 (2)
	(2) (a)	241.50 -----	409.01
	409.502 (2)	327.27 -----	403.804
	409.504	328.26 -----	403.307
(3)-----	409.501 (3)		

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