COMMISSIONER OF INSURANCE

71

Chapter Ins 3

CASUALTY INSURANCE

Ins	3.01	Accumulation benefit riders at- tached to health and accident	Ins	3.32	Title insurance; prohibited practices (p. 161)
		policies (p. 71)	Ins	3.38	Coverage of newborn infants (p.
Ing	3.02	Automobile fleets, vehicles not in-	2.20	0.00	164)
TIE	0.02		Ing	3.39	Standards for disability insur-
T	0.04	cluded in (p. 72)	1112	0,00	
ins	3.04	Dividends not deducted from			ance sold to the Medicare eligible
		premiums in computing loss			(p. 165)
		reserves (p. 72)	Ins	3.40	Coordination of benefits provi-
Ins	3.08	Municipal bond insurance (p. 72)			sions in group and blanket disa-
	3.09	Mortgage guaranty insurance (p.			bility insurance policies (p. 198)
1110	0.00		Ima	3.41	
	0 11	75)	1118	3.41	Individual conversion policies (p.
Ins	3.11	Multiple peril insurance con-			212)
		tracts (p. 86)	Ins	3.42	Plans of conversion coverage (p.
Ins	3.13	Individual accident and sickness			212)
		insurance (p. 87)	Ins	3.43	High limit comprehensive plan of
Inc	3.14	Group accident and sickness in-		0.10	benefits (p. 213)
1115	0.14		T	0.44	
-		surance (p. 93)	ins	3.44	Effective date of s. 632.897, Stats.
Ins	3.15	Blanket accident and sickness in-			(p. 214)
		surance (p. 94)	Ins	3.45	Conversion policies by insurers
Ins	3.17	Reserves for accident and sick-			offering group policies only (p.
		ness insurance policies (p. 95)			215)
Inc	3.18	Total consideration for accident	Inc	2 455	Long-term care, nursing home
1119	0.10		1110	0.400	
		and sickness insurance policies (p.			and home health care policies;
		106)			loss ratios; continuation and con-
Ins	3.19	Group accident and sickness in-			version, reserves (p. 215)
		surance insuring debtors of a	Ins	3.46	Standards for long-term care,
		creditor (p. 106)			nursing home and home health
Inc	3.20	Substandard risk automobile			care insurance and life insurance
AIID	0.20				
		physical damage insurance for fi-	*	0.45	long-term care coverage. (p. 218)
_		nanced vehicles (p. 106)	Ins	3.47	Cancer insurance solicitation (p.
Ins	3.23	Franchise accident and sickness			231)
		insurance (p. 107)	Ins	3.48	Preferred provider plans (p. 235)
Ins	3.25	Credit life insurance and credit	Ins	3.49	Wisconsin automobile insurance
		accident and sickness insurance			plan (p. 238)
		(p. 107)	Inc	3.50	Health maintenance organiza-
T	0.00		1112	0.00	
ins	3.26	Unfair trade practices in credit		0 =1	tions (p. 239)
		life insurance and credit accident	Ins	3.51	Reports by individual practice
		and sickness insurance (p. 130)			associations (p. 255)
Ins	3.27	Advertisements of and deceptive	Ins	3.52	Limited service health organiza-
		practices in accident and sickness			tions (p. 256)
		insurance (p. 130)	Inc	3.53	HIV testing (p. 262)
Two	3.28			3.54	Home health care benefits under
1118	0.40	Solicitation, underwriting and	1113	0.04	
		claims practices in individual and			disability insurance policies (p.
		franchise accident and sickness			267)
		insurance (p. 150)	Ins	3.55	Benefit appeals under long-term
Ins	3.29	Replacement of accident and			care policies, life insurance long-
		sickness insurance (p. 153)			term care coverage and Medicare
Inc	3.30	Change of beneficiary and related			replacement or supplement poli-
1110	0.00				
		provisions in accident and sick-	7	0.00	cies (p. 269)
_		ness insurance policies (p. 156)	Ins	3.60	Disclosure of information on
Ins	3.31	Eligibility for and solicitation,			health care claim settlements (p.
		underwriting and claims prac-			271)
		tices in group, blanket and group			
		type accident and sickness insur-			
		ongo (n. 156)			

Ins 3.01 Accumulation benefit riders attached to health and accident policies. Except where such rider is used only on a policy replacing the company's own policy, and so recites, no rider providing for accumulations of benefits will be approved for use upon any policy of health and accident insurance, whether it is proposed to issue such rider with or without an additional premium. Such rider operates as an aid to twisting the policies

ance (p. 156)

of another company in such manner as to make its use a direct encouragement of this practice.

Ins 3.02 Automobile fleets, vehicles not included in. Individually owned motor vehicles cannot be included or covered by fleet rates. The determining factor for inclusion under fleet coverage must be ownership and not management or use.

Ins 3.04 Dividends not deducted from premiums in computing loss reserves. Premiums returned to policyholders as dividends may not be deducted from the earned premiums in computing loss reserves under s. 623.04, Stats.

History: 1-2-56; emerg. am. eff. 6-22-76; am. Register, September, 1976, No. 249, eff. 10-1-76.

- Ins 3.08 Municipal bond insurance. (1) PURPOSE. This section implements and interprets ss. 601.42, 611.19 (1), 618.21, 623.03, 623.04, 627.05, 628.34 (2), 632.14, and 632.17, Stats., for the purpose of establishing minimum requirements for the transaction of a type of surety insurance known as municipal bond insurance.
- (2) Scope. This section shall apply to the underwriting, marketing, rating, accounting and reserving activities of insurers which write municipal bond insurance.
- (3) DEFINITIONS. (a) "Annual statement" means the fire and casualty annual statement form specified in s. Ins. 7.01 (5) (a).
- (b) "Contingency reserve" means a reserve established for the protection of policyholders covered by policies insuring municipal bonds against the effect of excessive losses occurring during adverse economic cycles.
- (c) "Cumulative net liability" means one-third of one percent of the insured unpaid principal and insured unpaid interest covered by in-force policies of municipal bond insurance.
- (d) "Municipal bonds" means securities which are issued by or on behalf of or are paid or guaranteed by:
 - 1. Any state, territory or possession of the United States of America;
- 2. Any political subdivision of any such state, territory or possession; or
- 3. Any agency, authority or corporate or other instrumentality of any one or more of the foregoing, or which are guaranteed by any of the foregoing.
- (e) "Municipal bond insurance" means a type of surety insurance authorized by s. Ins 6.75 (2) (g) which is limited to the guaranteeing of the performance and obligations of municipal bonds.
- (f) "Municipal bond insurer" means an insurer which issues municipal bond insurance.
- (g) "Total net liability" means the average annual amount due, net of reinsurance, for principal and interest on the insured amount of any one issue of municipal bonds.
- (h) "Person" means any individual, corporation for profit or not for profit, association, partnership or any other legal entity.

paid for title insurance is presumed, unless rebutted, not to bear a reasonable relation to services performed. The presumption may be rebutted in a particular case by satisfying the commissioner that the service to be performed and the compensation to be received, with recognition of time and effort spent and risk and expenses incurred, are substantially comparable to the services performed and compensation received by agents, or to the services performed by underwriters, in this state who are not producers of title insurance.

- (k) Paying or offering to pay for services by a producer of title insurance if the services are required to be performed by the person in his or her capacity as a real estate or mortgage broker or salesperson or agent.
- (1) Furnishing or offering to furnish, or paying or offering to pay for, furniture, office supplies, telephones, equipment or automobiles to a producer of title insurance, or paying for, or offering to pay for, any portion of the cost of renting, leasing, operating or maintaining any of these items. Marketing and title insurance promotional items clearly of an advertising nature of token or nominal value, or supplies such as title insurance application blanks and related forms are prohibited under this paragraph if they are made available to all producers of title insurance on the same terms and conditions.
- (m) Paying for, furnishing, or waiving, or offering to pay for, furnish, or waive, all or any part of the rent for space occupied by a producer of title insurance.
- (n) Renting or offering to rent space from a producer of title insurance, at a rent which is excessive when compared with rents for comparable space in the geographic area, or paying or offering to pay, rent based in whole or in part on the volume of business generated by a producer of title insurance except for a bona fide percentage lease based on the total volume of receipts of the title insurer when the services of that title insurer are offered from that location to the public generally.
- (o) Paying or offering to pay for gifts, vacations, business trips, convention expenses, travel expenses, membership fees, registration fees, lodging or meals on behalf of a producer of title insurance, directly or indirectly, or supplying letters of credit, credit cards or any such benefits. This paragraph does not preclude reasonable, moderate and customary business entertainment and trade association activities and expense incurred and recorded by the title insurer or agent in the course of marketing its products and services.
- (p) Paying or offering to pay money, prizes or other things of value to, or on behalf of, a producer of title insurance in a contest or promotional endeavor. This paragraph does not apply to offers or payments to trade associations or charitable or other functions where the thing of value is a contribution or donation rather than a business solicitation.
- (q) Paying or offering to pay for advertising concerning the title insurer or agent in material distributed or promoted by a producer of title insurance, unless the payment is reasonable compensation for the advertising, is not greater than the amount charged for comparable advertising and any title insurer is permitted to advertise in the material on the same terms and conditions.
- (r) Paying for or furnishing, or offering to pay for or furnish any brochures, billboards, or advertisements of a producer of title insurance,

products or services appearing in newspapers, on the radio, or on television, or other advertising or promotional material published or distributed by, or on behalf of, a producer of title insurance.

(5) Referral of title insurance applications. For the purpose of sub. (3) (b) and s. Ins 6.61 (2m), an application or order for title insurance is presumed to be referred to an agent by an affiliate producer of title insurance if the affiliated producer of title insurance acts as a broker, agent, lender, representative or attorney in the transaction which results in the application or order and the application was not referred to the affiliate producer by an unaffiliated producer of title insurance.

History: Cr. Register, December, 1975, No. 240, eff. 1-1-76; emerg. am. (1), (2) and (3) (a), eff. 6-22-76; am. (1) (2), (3) (a) and (4) (o), Register, September, 1976, No. 249, eff. 10-1-76; am. (2) and (3) (a), Register, March, 1979, No. 279, eff. 4-1-79; am. (2), (3) (c) (intro.), (d), (4) (intro.), (e) to (p) and (r), renum. (3) (a) and (e) to be (3) (e) and (cm) and am., cr. (3) (intro.), (a), (am), (bm) and (c) 4., r. and recr. (3) (b), (4) (q) and (5), Register, November, 1986, No. 371, eff. 12-1-86; emerg. am. (4) (j), eff. 7-5-88; am. (4) (j), Register, October, 1988, No. 396, eff. 1-1-89.

Ins 3.38 Coverage of newborn infants. (1) PURPOSE. This section is intended to interpret and implement s. 632.895 (5), Stats.

- (2) INTERPRETATION AND IMPLEMENTATION. (a) Coverage of each newborn infant is required under a disability insurance policy if:
- 1. The policy provides coverage for another family member, in addition to the insured person, such as the insured's spouse or a child, and
- 2. The policy specifically indicates that children of the insured person are eligible for coverage under the policy.
- (b) Coverage is required under any type of disability insurance policy as described in par. (a), including not only policies providing hospital, surgical or medical expense benefits, but also all other types of policies described in par. (a), including accident only and short term policies.
- (c) The benefits to be provided are those provided by the policy and payable, under the stated conditions except for waiting periods, for children covered or eligible for coverage under the policy.
- (d) Benefits are required from the moment of birth for covered occurrences, losses, services or expenses which result from an injury or sickness condition, including congenital defects and birth abnormalities of the newborn infant to the extent that such covered occurrences, losses, services or expenses would not have been necessary for the routine postnatal care of the newborn child in the absence of such injury or sickness. In addition, under a policy providing coverage for hospital confinement and/or in-hospital doctor's charges, hospital confinement from birth continuing beyond what would otherwise be required for a healthy baby (e.g. 5 days) as certified by the attending physician to be medically necessary will be considered as resulting from a sickness condition.
- (e) If a disability insurance policy provides coverage for routine examinations and immunizations, such coverage is required for covered children from the moment of birth.
- (f) An insurer may underwrite a newborn, applying the underwriting standards normally used with the disability insurance policy form involved, and charge a substandard premium, if necessary, based upon such underwriting standards and the substandard rating plan applicable Register, April, 1992, No. 436

Ins 3137

- (f) The nature of each benefit appeal; and
- (g) A summary of each benefit appeal resolution.
- (6) POLICY DISAPPROVAL. The commissioner shall disapprove a policy under s. 631.20, Stats., if that policy does not meet the minimum requirements specified in this section.

History: Cr. Register, May, 1989, No. 401, eff. 1-1-90; am. (1), (2) and (4) (a), r. (3) (f), cr. (3) (cg) and (cm), Register, April, 1991, No. 424, eff. 6-1-91.

Ins 3.60 Disclosure of information on health care claim settlements. (1) PURPOSE. This section implements and interprets s. 628.34 (1) (a) and (12), Stats., for the purpose of allowing insureds and providers access to information on the methodology health insurers use to determine the eligible amount of a health insurance claim and permitting insureds to obtain estimates of amounts that their insurers will pay for specific health care procedures and services.

- (2) DEFINITIONS. In this section:
- (a) "C.D.T." means the American dental association's current dental terminology.
- (b) "C.P.T." means the American medical association's current procedural terminology.
 - (c) "Provider" means a licensed health care professional.
- (3) APPLICABILITY. (a) This section applies to an individual or group health insurance contract or certificate of individual coverage issued in this state that provides for settlement of claims based on a specific methodology, including but not limited to, usual, customary and reasonable charges or prevailing rate in the community, by which the insurer determines the eligible amount of a provider's charge.
- (b) This section applies to a health maintenance organization to the extent that it makes claim settlement determinations for out-of-plan services as described in par. (a).
- (4) Data requirements. Any insurer that issues a policy or certificate subject to this section shall base its specific methodology on a data base that meets all of the following conditions:
- (a) The fees in the data base shall accurately reflect the amounts charged by providers for health care procedures and services rather than amounts paid to or collected by providers, and may not include any medicare charges or discounted charges from preferred provider organization providers.
 - (b) The data base shall be capable of all of the following:
- 1. Compiling and sorting information for providers by C.D.T. code, C.P.T. code or other similar coding acceptable to the commissioner of insurance.
- 2. Compiling and sorting by zip code or other regional basis, so that charges may be based on the smallest geographic area that will generate a statistically credible claims distribution.
 - (c) The data base shall be updated at least every 6 months.

Ins 3

- (d) No data in the data base shall be older than 18 months prior to the date the claim under consideration was received by the insurer.
- (e) If the insurer uses an outside vendor's data base the insurer may supplement it with data from the insurer's own claim experience.
- (f) An insurer may supplement a statistical data base with other information that establishes that providers accept as payment without balance billing amounts less than their initial or represented charge only if:
 - 1. The insurer makes the disclosure required under sub. (6) (a) 1. e;
- 2. The information establishes that the provider generally and as a practice accepts the payment without balance billing regardless of which insurer is providing coverage; and
- 3. The information is no older than 18 months before the date of an update under par. (c), clearly establishes the practice, is documented and is maintained in the insurer's records during the period that the information is used and for 2 years after that date.
- (5) DISCLOSURE REQUIREMENTS UPON ISSUANCE OF POLICY. (a) Each policy and certificate subject to this section shall include all of the following:
- 1. A clear statement, printed prominently on the first page of the policy or in the form of a sticker, letter or other form included with the policy, that the insurer settles claims based on a specific methodology and that the eligible amount of a claim, as determined by the specific methodology, may be less than the provider's billed charge. This subdivision does not apply to a closed panel health maintenance organization that does not provide coverage for nonemergency services by noncontracted providers.
- 2. If the policy or certificate includes a provision offering to defend the insured if a provider attempts to collect any amount in excess of that determined by the insurer's specific methodology, less coinsurance and deductibles, a clear statement that such a provision does not apply if the insured signs a separate agreement with the provider to pay any balance due.
- (b) At the time a policy or certificate is issued, the insurer shall provide the policyholder or certificate holder with the telephone number of a contact person or section of the company that can furnish insureds with the information required to be disclosed under sub. (6).
- (6) REQUESTS FOR DISCLOSURE. (a) Each insurer issuing a policy or certificate subject to this section shall, upon request, provide the insured with any of the following:
- 1. A description of the insurer's specific methodology including, but not limited to, the following:
- a. The source of the data used, such as the insurer's claim experience, trade association's data, an expert panel of providers or other source.
 - b. How frequently the data base is updated.
- c. The geographic area used in determining the eligible amount. Register, December, 1992, No. 444

- d. If applicable, the percentile used to determine usual, customary and reasonable charges.
- e. The conditions and procedures under which a statistical data base is supplemented under sub. (4) (f).
- 2. An estimate of the amount the insurer will pay for a specific health care procedure or service in a given geographic area. The estimate may be in the form of a range of payment or maximum payment.
- (b) Paragraph (a) does not require an insurer to disclose specifically enumerated proprietary information prohibited from disclosure by a contract between the insurer and the source of the data in the data base.
- (c) A request under par. (a) may be oral or written. The insurer may require the insured to provide reasonably specific details, including the provider's estimated charge, about the health care procedure or service before responding to the request. The response may be oral or written and the insurer shall respond within 5 working days after the date it receives a sufficient request. As part of the response, the insurer shall inform the requester of all of the following:
- 1. That the policy benefits are available only to individuals who are eligible for benefits at the time a health care procedure or service is provided.
- 2. That policy provisions including, but not limited to, preexisting condition and contestable clauses and medical necessity requirements, may cause the insurer to deny a claim.
- 3. That policy limitations including, but not limited to copayments and deductibles, may reduce the amount the insurer will pay for a health care procedure or service.
- 4. That a policy may contain exclusions from coverage for specified health care procedures or services.
- (d) An insurer that provides a good faith estimate under par. (a) 2, based on the information provided at the time the estimate is requested, is not bound by the estimate.
- (e) Upon request, an insurer shall provide the commissioner of insurance with information concerning the insurer's specific methodology.
- (7) DISCLOSURE ACCOMPANYING PAYMENT. If an insurer, based on its specific methodology, determines that the eligible amount of a claim is less than the amount billed, the insurer shall disclose on the explanation of benefits or other document accompanying payment to the provider or the insured all of the following:
- (a) The C.D.T. code, C.P.T. code or other code acceptable to the commissioner of insurance and the date of service used in regard to each specific health care procedure or service for which the eligible amount is less than the amount billed.
- (b) A telephone number of a contact person or section of the company from whom the provider or the insured may request the information specified under sub. (6) (a) 1.
- (8) VIOLATION. A pattern of providing inaccurate or misleading responses under sub. (6) (c) is a violation of s. 628.34 (1) (a), Stats.

272-2 WISCONSIN ADMINISTRATIVE CODE

Note: Initial Applicability. This rule first applies to policies issued or renewed on or after May 1, 1993.

History: Cr. Register, December, 1992, No. 444, eff. 1-1-93.