# ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

| 1. Type of Estimate and Analysis<br>⊠ Original □ Updated □Corrected   | 2. Date<br>10/29/2020   |  |
|---|---|--|
| 3. Administrative Rule Chapter, Title and Number (and Clearinghouse Number if applicable)<br>NR 20, Fishing: Inland Waters; Outlying Waters, NR 25, Commercial FishingOutlying Waters   |   |  |
| 4. Subject<br>FH-12-20 (E) - Fish harvest in Lake Superior  |   |  |
| 5. Fund Sources Affected  | 6. Chapter 20, Stats. Appropriations Affected                                   |  |
| 7. Fiscal Effect of Implementing the Rule         □ No Fiscal Effect       □ Increase Existing Revenues         ☑ Indeterminate       □ Decrease Existing Revenues  | <ul> <li>Increase Costs</li> <li>Could Absorb Within Agency's Budget</li> </ul> |  |
| 8. The Rule Will Impact the Following (Check All That Apply)         □ State's Economy       ☑ Specific Businesses/Sectors         □ Local Government Units       □ Public Utility Rate Payers         ☑ Small Businesses (if checked, complete Attachment A)   |   |  |
| 9. Estimate of Implementation and Compliance to Businesses, Local Governmental Units and Individuals, per s. 227.137(3)(b)(1).<br>\$Between \$50,000 and \$5 million in total   |   |  |
| It is important to note that since dockside values and market values of Lake Superior commercial fish and spending at businesses in the Lake Superior region vary from year to year, determining the net economic impact is difficult. Proposed quotas and associated regulations aim to maintain sustainable harvest levels to prevent economic decline linked with reduced fish populations.  |   |  |
| <ul> <li>10. Would Implementation and Compliance Costs Businesses, Local Governmental Units and Individuals Be \$10 Million or more Over Any 2-year Period, per s. 227.137(3)(b)(2)?</li> <li>□ Yes ⊠ No</li> </ul>   |   |  |
| 11. Policy Problem Addressed by the Rule<br>Sustainable harvest of commercial fish species such as lake trout and cisco depends upon appropriate quotas and harvest<br>regulations.   |   |  |
| <ol> <li>Summary of the Businesses, Business Sectors, Associations Representing Business, Local Governmental Units, and Individuals that may be Affected by the Proposed Rule that were Contacted for Comments.</li> <li>The department will contact individuals, businesses, local governmental units and others with an interest in this rule's economic impacts during development of the permanent rule.</li> </ol>   |   |  |
| 13. Identify the Local Governmental Units that Participated in the Development of this EIA.<br>None   |   |  |
| 14. Summary of Rule's Economic and Fiscal Impact on Specific Businesses, Business Sectors, Public Utility Rate Payers, Local<br>Governmental Units and the State's Economy as a Whole (Include Implementation and Compliance Costs Expected to be<br>Incurred)<br>State Fiscal Impact   |   |  |
| The department anticipates no fiscal impact resulting from these rules. The department annually conducts a number of activities related to managing lake trout and cisco including monitoring both angler and commercial harvest, establishing harvest quotas, selling licenses, providing law enforcement services, surveys and related research. The department will continue to conduct the same activities under the season framework proposed in this rule and does not anticipate any new |   |  |

or reduced expenditures.

### ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

#### **Economic Impact**

This rule is expected to have a minimal economic impact because it is very similar to rules which have been in place from 2018 to 2020, but does include quota reductions that could impact total commercial harvest. Lake trout are managed by quota and state and tribal commercial fishers are allotted individual tags. Estimated dockside value of lake trout for the ten state licensed commercial fishermen during the 2019 season was \$28,651. Even under a decreased quota, dockside value is dependent on a variety of factors including market value and fishing conditions, and fuel and other expenditures have a greater economic impact for commercial fishers. In 2018, a higher lake trout quota went into effect for commercial fishers; therefore, the average pounds of lake trout harvested by all commercial fishers in 2018-19 was 32,609 per year, compared to an average of 23,665 pounds per year in 2016-17. Assuming a value of \$1 per pound for lake trout, the total gain to commercial fishers under the higher quota years was \$8,944. A similar quota reduction, therefore, would result in a similar economic loss of less than \$10,000 across the 10 Lake Superior state commercial fishers. However, the reduction under this rule will not create quotas as low as the 2016-17 quotas, so the economic impact to profits will likely be less than under the 2016-17 quotas. It is also important to note that whitefish harvest is also limited by lake trout harvest. Commercial fishing allowable effort is established at a level that will prevent overharvest of lake trout during whitefish gill netting operations, so commercial fishers may see an economic impact from lower whitefish harvest. However, the average wholesale price of whitefish fluctuates from year to year, so lower harvest may not necessaily translate to lower profits. For example, in 2014 commercial fishers harvested a total of 380,968 (dressed weight) pound of whitefish with an estimated dockside value of \$792,413. In 2019, commercial fishers harvested a total of 393,269 (dressed weight) pounds of whitefish valued at \$385,403. The difference between the two years was due to the difference in average wholesale value. Though this rule does not apply to tribal fishers, tribal commercial fishers are also included under the quota through the Lake Superior Fishing Agreement, so they are likely to see a similar decrease or maintain pattern for lake trout and whitefish harvest.

In 2019, the cisco price per pound was \$0.40-0.75, but has been as high as \$1.20 per pound since 2012. While the price per pound has varied over time, estimated total value of the commercial cisco roe fishery is between \$200,000 and \$500,000 per year. The methods in the rules for determining harvest restrictions are expected to allow the commercial fishing community to harvest at or near the current total average annual catch amount. A reduction in cisco quota may impact commercial fishers, but actual harvest levels over the past 10 years have generally been below the proposed quota, so the total value of the fishery may not change significantly. Due to annual variation in value of the cisco fishery, the total economic impact is indeterminate. However, because the individual quota allotment for cisco will decrease, some individual fishers that harvested their full allotment in the past few years may see a decrease in actual harvest and corresponding economic impacts under the reduced quota (likely less than \$40,000 for each licensee). In 2019, only three commercial fishing licensees harvested more cisco than the amount of cisco allowable harvest that would be allotted to those fishers under the proposed lower quota, so most licensees are not likely to experience reduced harvest due to this rule. In 2019, only three commercial fishing licensees harvested more cisco than the amount of cisco that would be allotted to those fishers under the proposed lower quota. Individual commercial fishers may need to reduce their harvest or acquire part of the individual quota allocated to another fisher as a result of the new quota. This would be viewed as a negative impact by commercial fishers that would experience decreased harvest or the need to purchase part of another fisher's quota, but could benefit the seller of the quota.

It is difficult to determine the economic impact that might result from changes in the angling activities, and related spending, from non-commercial fishing but it is expected to be minimal because lake trout are just one component of the fishery. Angling activity is determined by weather conditions year-round as well as by success on other targeted salmonid species such as brown trout, splake, or coho salmon. Angler hours in WI-2 have ranged from 195,000 to 235,000 from 2017 through 2019. Charter fishing licenses for Lake Superior have remained stable over the past (2005-2019) ranging from 22 to 29. The number of licensed charter fishers in 2019 was 24 and had the highest harvest and effort since 2010. Lake trout size and bag limits will not change with this rule, though an adjustment to the harvest

## ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

trigger for lake trout could potentially lead to an early season closure if the trigger is reached prior to the end of the recreational lake trout season. The last time that the lake trout season closed early was 2017 and the new quota would not have resulted in early closure in 2017. Economic impact on local business would be expected to be similar to 2019.

Related to both commercial and angler use of lake trout and cisco, harvest quotas are ideally reviewed every 3 years, with data collection and review occurring each year. Because of the variability of harvest quotas, there is no true baseline against which to compare increases and decreases and related economic impacts. Because of this variability, it is also difficult to estimate specific long-term economic impacts except to surmise that continued availability of the resource has overall positive impacts.

Minimal to no impact from reduced lake trout harvest is expected for businesses or business associations that do not rely on harvest of lake trout (e.g., charter fishers who promote catch and release, commercial fishers who use trap nets which allow the release of incidentally caught lake trout).

The rule does not impose any compliance or reporting requirements nor would any design or operational standards be contained in the rule. The rule does not allow for the potential to establish a reduced fine for small businesses, nor does it establish "alternative enforcement mechanisms" for "minor violations" of administrative rules made by small businesses. Public utility rate payers and local governmental units will not be affected by the rule.

15. Benefits of Implementing the Rule and Alternative(s) to Implementing the Rule

The rule imposing harvest revisions is necessary in order to ensure a sustainable lake trout fishery over the long-term and will result in economic and natural resource benefits for everyone who utilizes Lake Superior's lake trout and cisco. Not implementing the rule is likely to result in a decline of the lake trout population, resulting in lower lake trout harvest in the future for all fishers. Not implementing this rule could also result in a steeper decline in cisco populations; cisco are commercially harvested and are also part of the prey base for lake trout.

16. Long Range Implications of Implementing the Rule

Sustainable lake trout and cisco quotas will help ensure good sport, tribal and commercial fishing opportunities into the future.

17. Compare With Approaches Being Used by Federal Government

No federal statutes or regulations apply. States possess inherent authority to manage the fishery and wildlife resources located within their boundaries, except insofar as preempted by federal treaties and laws, including regulations established in the Federal Register.

18. Compare With Approaches Being Used by Neighboring States (Illinois, Iowa, Michigan and Minnesota) Along with Wisconsin, Michigan and Minnesota are the only adjacent states with a Lake Superior commercial fishery. In Michigan, whitefish is the focus of the commercial fishery. Minnesota regulates several commercial fisheries on Lake Superior. Both Minnesota and Michigan have established quotas, gear requirements and other restrictions for commercial fishing in Lake Superior, working in cooperation with the Chippewa tribes in those states.

| 19. Contact Name  | 20. Contact Phone Number |
|---|--------------------------|
| Meredith Penthorn, Fisheries Management policy specialist | 608-316-0080             |

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# ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

# ATTACHMENT A

1. Summary of Rule's Economic and Fiscal Impact on Small Businesses (Separately for each Small Business Sector, Include Implementation and Compliance Costs Expected to be Incurred)

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2. Summary of the data sources used to measure the Rule's impact on Small Businesses

Commercial fishing licensees are required to record and report all elements of their fishing activity as required by s. 29.519 (5) Wis. Stats.

3. Did the agency consider the following methods to reduce the impact of the Rule on Small Businesses?

Less Stringent Compliance or Reporting Requirements

Less Stringent Schedules or Deadlines for Compliance or Reporting

Consolidation or Simplification of Reporting Requirements

- Establishment of performance standards in lieu of Design or Operational Standards
- Exemption of Small Businesses from some or all requirements

 $\boxtimes$  Other, describe:

Consistent hook and line fishing regulations

4. Describe the methods incorporated into the Rule that will reduce its impact on Small Businesses

Aside from adjustment of the sport fishing lake trout harvest quota, no other sport fishing regulations will change with this rule, keeping regulations consistent for recreational anglers, charter captains, and similar businesses.

5. Describe the Rule's Enforcement Provisions

The rule will be enforced by department conservation wardens under the authority of chapter 29, Stats., through routine patrols, record audits of wholesale fish dealers and state-licensed commercial fishers, and follow up investigations of citizen complaints.

6. Did the Agency prepare a Cost Benefit Analysis (if Yes, attach to form) □ Yes □ No