



Waukesha County Shared Clinic

**Presentation to
Legislative Study Committee on Direct Primary
Care
8/29/2018**

A Shared Vision



Partnership

- **Clinic Opening** November 2014
- **County** 1,300 employees
- **School District** 1,400 employees
- **City** 500 employees
- **Eligible** 8,000 + employees and dependents
- **Contracted Services** Healthstat, National clinic provider



Scope of Services

Scope of Services:

- **Primary Care**
- **Preventive exams**
- **Health risk assessments**
- **Urgent care**
- **Lab services**
- **Immunizations**
- **Prescriptions**
- **Wellness counseling and coaching**
- **EAP coordination**
- **Worker's Compensation**
- **Pre Employment and Occupational Health:**
 - **Physical Therapy**

Eligibility:

- **Benefit Enrolled Employees**
- **Benefit Enrolled Spouses and Dependents (over the age of 2)**
- **Benefit Enrolled Retirees**

Staffing Model:

- **Shared Clinic**
- **95 Provider Hours Per Week**
- **Physician**
- **Physician Assistants**
- **Physical Therapist**
- **Medical Office Assistants**
- **Receptionist**
- **Health Coach**
- **Care Coordinator**

Clinic Utilization

- **Visits**

- Total	Yr. 1--- 1,745	Yr. 2 --- 10,136	Yr. 3 ---12,294
- County	Yr. 1--- 2,238	Yr. 2 --- 4,278	Yr. 3 --- 5,653

- **Cost**

\$30	non-preventative visit for HDHP
\$ 0	non-preventative visit for PPO
\$ 0	preventative visits
\$25	physical therapy visit
\$ 2	per prescription -- 90 day supply

- 99.5% Rate quality as Excellent / Very Good
- 99.6% Privacy & confidentiality was maintained

Financial Success– Win / Win

- **Joint Employee Savings:** \$ 1.2 million – office visits over 3 year period
- **Joint Employer Savings:**
 - Feasibility Study Projection \$ 7,000,000 over 5 years
 - ROI Analysis \$20,753,720 over 3 years
- Increased savings due to collaboration
- ROI based on projection of health plan costs with and without clinic, plan design changes and assuming medical trend.



Governance

- Joint Advisory Council—Representation by each organization

- Costs shared based on utilization
 - County 43%
 - School District 38%
 - City 19%

Questions?



Waukesha County Contacts:

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