## State of Wisconsin

Senate Chair

## Howard Marklein

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Assembly CHAIR
Mark Born

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## Joint Committee on Finance

## MEMORANDUM

| To: | Members <br> Joint Committee on Finance |
| :--- | :--- |
| From: | Senator Howard Marklein <br> Representative Mark Born |

Date: October 9,2023
Re: $\quad$ 14-Day Passive Review Approval - DOA
Pursuant to s. $16.84(5)(a)$, Stats., attached is a 14 -day passive review request from the Department of Administration, received on October 9, 2023.

Please review the material and notify Senator Marklein or Representative Born no later than Thursday, October 26, 2023, if you have any concerns about the request or if you would like the Committee to meet formally to consider it.

Also, please contact us if you need further information.
Attachments

HM:MB:jm

STATE OF WISCONSIN DEPARTMENT OF ADMINISTRATION

Tony Evers, Governor
Kathy Blumenfeld, Secretary
Sanjay Olson, Division Administrator

## By E-Mail

October 6, 2023
Wisconsin State Legislature
 Joint Committee on Finance
State Capitol Building, Office 305E
2 East Main Street
Madison, Wisconsin 53703
Attn: Joe Malkasian (joe.malkasian@legis.wisconsin.gov), Committee Clerk
RE: Notification under Wis. Stat. Section 16.84(5)(a) of Intent to Enter into a 5-Year Lease Amendment (\#437-144) with an annual rent in excess of $\$ 500,000$ for use by the Department of Children and Families in Milwaukee, WI.

Dear Clerk Malkasian:
This letter, together with the accompanying copy of the above captioned Lease Amendment (the "Proposed Lease Amendment") and a copy of the Department of Administration's (DOA) Real Estate Property Analysis, serves as the official submission by the DOA of the Proposed Lease Amendment to the Wisconsin State Legislature Joint Committee on Finance (JCF), as required by the above captioned statute.

Please note that, pursuant to the provisions of Wis. Stat. Section 16.84(5)(a), the JCF has a period of 14 working days from the date this notice is received to notify the Secretary of the DOA that the JCF has scheduled a meeting to review the Proposed Lease Amendment. If JCF does not so notify the Secretary within such 14-day period, the DOA may enter into the Proposed Lease Amendment.

The State Building Commission (SBC) approved the original lease on June 20, 2012. The DOA Secretary's Office has approved the required submittal to the $J \overline{C F}$.

## SUMMARY OF LEASE PROVISIONS

| Tenant | Department of Children and Families (DCF) |
| :--- | :--- |
| Location | 635 North 26th Street, Milwaukee, WI |
| Term | First 5-year renewal (August 1, 2023-July 31, 2028) <br> Second 5-year renewal option remaining |
| Rental Rate | $\$ 24,00 /$ sq. ft. (includes all services and utilities) |
| Buildout Amortization | $\mathrm{N} / \mathrm{A}$ |
| Rentable Square Feet | 43,200 rentable sq. ft. |
| Annual Rent | $\$ 1,036,800.00$ |

## Annual Rent Escalator 2\%

Funding GPR $1014.80 \%$, GPR $1141.05 \%$, GPR $2013.23 \%$, GPR $3011.98 \%$, FED $1410.75 \%$, FED 142 0.29\%, FED 152 1.89\%, FED 155 4.88\%, FED $1560.60 \%$, FED $2410.76 \%$, FED 243 0.81\%, FED 245 26.77\%, FED 257 2.82\%, FED 263 1.31\%, FED 290 7.33\%, FED 293 0.18\%, PR 128 0.08\%, PR 221 1.80\%, PR 233 0.06\%, PR 234 0.03\%, PRS $1921.80 \%$, PRS $1930.50 \%$, PRS $2670.66 \%$, PRS $3200.13 \%$, PRS 322 15.50\%

Negotiated By Gary Mohoney, 608-266-8183
Building Commission The original lease was approved by the SBC on June 20, 2012.

Please direct any questions in connection with the Proposed Lease Amendment to Sanjay Olson, Division Administrator, Department of Administration, Division of Facilities \& Transportation Services at sanjay.olson1@wisconsin.gov or 608 264-9560.

Sincerely,
Soculigned by:
Sanjay Olson
Sanjebeatages6sf2...
Division Olson Administrator
Department of Administration
Division of Facilities \& Transportation Services
cc: DOA Secretary's Office
$\qquad$

- Gary Mooney
Department of Children and families (DCC), 635 North 26 th Street, Milwaukee, WI - DCF currently leases 59,676 SF of office space at 635 North 26 th Street in Milwaukee under lease \#437-144. This lease expired on July 31,2023 and is in holdover status. There are two, 5 -year renewal options remaining. DCF
prefers to remain at this location as the current office facility continues to meet DCF's space programming requirements, with one exception. Due to the onset of remote work and hybrid work schedules, DCF does not need to occupy the same amount of space. In addition, DOA determined that the renewal
 rental rates $\$ \$ 28.59 / \mathrm{SF}$, first renewal year) in the original lease are higher than current market rental rates. After several months of discussions between DOA and the Lessor, the parties have agreed to reduce the space occupied by $16,476 \mathrm{SF}$ for a new total of $43,200 \mathrm{SF}$ and to reduce the first renewal year
rate by $\$ 4.59 /$ /S for a new first renewal year rental rate of $\$ 24.00 /$ SF. Based on the revised lease renewal terms, DCF has given their approval to exercise the first 5 -year renewal option. Due to lease renewal negotiations, DCF will save approximately $\$ 3,481,833$ in rent over the first renewal term. Upon completion of the Real Estate Property Analysis, the Proposed (current) Property was selected for lease renewal (by lease amendment) at 635 North 26 th Street in Milwaukee, WI.


Agency Requested Location -- Current Lease Property Address or Space Request/Correspondence Memorandum Location
635 North 26th Street, Milwaukee
Agency Justification for Requested Location
Agency Justification for Requested Location
The location and building continues to meet DCF's needs, subject to a reduction in space based on their staff size. DCF is pleased with the location, the building condition and the ownership and building management company.

Are there any Executive Branch State agencies with fewer than 50 FTE''s to consider for consolidation, wherever feasible and within search radius?

## Section 2 -- CONSOLIDATION ANALYSIS

Comments
DOA has researched any other state agencies who may collocate with DCF. There are not any other compatible state agencies who need space in the area at this time. DOA will continue to monitor state agency space needs in the future. The following information was provided by (DMCPS) utilizes the space in very specific ways, including an area for temporary childcare and training rooms for new staff members. Also, DMCPS clients often require in-person and walk-in

## Section 3 -- COST BENEFIT ANALYSIS FOR LEASE versus PURCHASE SPACE



Reasons) for Conclusion (If applicable, see attached Lease versus Purchase Analysis)
While DCF's square foot requirement is of sufficient size, DCF prefers to lease due to funding, the need for short term flexibility and the improved lease renewal terms in the proposed lease amendment. DCF does not have the funding to acquire, manage and maintain the proposed (current) property. In addition, the proposed (current) property is not available for sale at this time. The proposed lease amendment/renewal is for a term of five (5) years with one 5 -year renewal term. The proposed lease renewal terms for the proposed (current) location are much more competitive than the terms in the original lease. DCF will save approximately $\$ 3,481,833$ in rent over the first 5 -year renewal term. In conclusion, proceeding with the lease amendment/renewal at the proposed (current) location is recommended.

| Proposed Property Address (Center of 10-mile Radius) | Wider Radius? | Check Box |  |
| :---: | :---: | :---: | :---: |
| 635 North 26th Street, Milwaukee |  | Yes | $\square$ |
|  |  | No | $\square$ |

-- COMPARABLE LEASE ANALYSIS
CF needs to be centrally located within the City of Milwaukee in order to best serve their clientele. The market for comparable properties is somewhat of Milwaukee Child Protective Services. The proposed (current) location satisfies all of DCF's requirements.
Mandatory Property Criteria = Yes (Y) or No (N)

|  | Mandatory Property Criteria = Yes (Y) or No ( N ) |  |  |  |  |  |  |  |  |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Comparable Property Addresses within Radius | $\begin{gathered} \text { Sufficient } \\ \text { Sq ft } \end{gathered}$ | $\begin{array}{\|l\|} \hline \\ \text { Seufticient } \\ \text { Lease Term } \end{array}$ | $\begin{array}{\|c} \text { Meets Space } \\ \text { Type } \end{array}$ | Proximity to clientele | Proximity to Needed Client Services | Sufficient Parking | Bus Line | $\begin{array}{\|c\|} \hline \text { Site Accessibility; access to } \\ \text { major roads } \\ \hline \end{array}$ | $\begin{gathered} \text { Facility } \\ \text { Ingress/Egress/ADA } \\ \hline \end{gathered}$ | Building Seurity | Need for 1st Floor Building Space | Connectivity, including possible BadgerNet |  |
| A 635 North 26 th Street, Milwaukee | Y | Y | $r$ | Yes | Y | Y | $Y$ | Y | Y | Y | Y | $Y$ |  |
| B 330 EKilbourn Ave, Milwauke | $r$ | $r$ | $r$ | Yes | $r$ | $r$ | $r$ | $r$ | $r$ | $Y$ | Y | Y |  |
| C 100 N Manpower Pl, Milwaukee | Y | Y | $r$ | Yes | r | $Y$ | $r$ | $Y$ | Y | $Y$ | $Y$ | $Y$ |  |
| D 511 NB Bradway, Milwaukee | $r$ | $r$ | $r$ | Yes | $r$ | Y | $r$ | $r$ | r | $r$ | $r$ | $r$ |  |
| E 507 S 2nd St, Milwauke | $r$ | Y | $r$ | Yes | $Y$ | $Y$ | $r$ | $Y$ | $Y$ | Y | $r$ | Y |  |
| F 6737 W Washington St, West Allis | $r$ | r | $r$ | Yes | Y | Y | $r$ | Y | Y | Y | Y | Y | Property is not located in the city of Milwaukee. |
| G 300 North Executive Dr, Brookfield | $r$ | $r$ | $r$ | Yes | $r$ | Y | $r$ | $r$ | r | $Y$ | Y | $r$ | Property is not located in the city of Milwaukee. |
| H N25W23050 Paul Rd, Pewaukee | r | $r$ | $r$ | Yes | r | $r$ | Y | r | r | r | r | Y | Property is oot located in the city of Milwaukee. |


|  | Mandatory Property Criteria $=$ Yes (Y) or No ( N ) |  |  |  |  |  |  |  |  |  |  |  | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Comparable Property Addresses within Radius | $\begin{gathered} \text { Sufficient } \\ \text { Sq Ft } \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Sufficient } \\ \text { Lease Term } \\ \hline \end{array}$ | $\begin{gathered} \text { Meets Space } \\ \text { Type } \end{gathered}$ | Proximity to clientele | Proximity to Needed Client Services | Sufficient Parking | Bus Line | $\begin{gathered} \text { Site Accessibility; access to } \\ \text { major roads } \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Facility } \\ \text { Ingress/Egress/ADA } \\ \hline \end{array}$ | Building Security | Need for 1st Floor Building Space | Connectivity, including possible BadgerNet |  |
| 241 NB broadway St, Milwaukee | N | $Y$ | $Y$ | Yes | $Y$ | $Y$ | $r$ | Y | $Y$ | $r$ | r | $Y$ |  |
| 789 NW Water St, Milwaukee | N | $r$ | $r$ | Yes | Y | Y | r | r | $Y$ | $r$ | Y | r |  |
| 640 4 th St, Milwaukee | N | $r$ | $r$ | Yes | Y | Y | $r$ | $r$ | Y | $r$ | $r$ | $r$ |  |
| 222 Erie St, Milwauke | N | $r$ | $r$ | Yes | $Y$ | r | $r$ | $r$ | $Y$ | Y | Y | Y |  |
| 7220 W National Ave, Milwaukee | N | $Y$ | $r$ | Yes | Y | Y | Y | Y | $Y$ | $r$ | Y | Y |  |
| 10361 Innovation Dr, Milwauke | N | $Y$ | r | Yes | r | r | r | $r$ | r | r | r | r |  |



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Lease Analysis Assumption
ist Base Rent PSF is based on advertised rental rate
Estimated Lease Costs--electricity, natural gas, ianitorial, C.A.M. PSF costs are based actual known costs or based on Building Owners and Managers Association (BOMA) Standard
Miscellaneous Leasing Costs are based on DOA Lease Administration's estimate per employee and per square feet.
efinitions
Comparable Properties $=$ Properties that meet all mandatory location criteria
Non-Comparable Properties = Properties that do not meet all mandatory location criteria
Hual Rent $=$ Year 1 Estimated Full-Service Gross rent (excludes miscellaneous leasing costs)
Lease Rate $=$ Estimated Lease Rate PSF of al comparable properties (i.e., effective
evaluation of options


| Comparable Options Summary |  |  |
| :---: | :---: | :---: |
|  |  | ESTIMATED LEASING COS |
|  | Comparable Property Addresses | Cost PSF from Section 4 |
| A | 635 North 26th Street, Milwaukee | 24.98 |
| B | 330 E Kilbourn Ave, Milwaukee | 39.50 |
| c | 100 N Manpower P1, Milwaukee | 37.73 |
| D | 511 N Broadway, Milwaukee | 48.66 |
| E | 507 S 2nd St, Milwaukee | 39.81 |
| F | 6737 W Washington St, West Allis | 31.19 |
| G | 300 North Executive Dr, Brookfield | 34.48 |
| н | N25W23050 Paul Rd, Pewaukee | 34.81 |

## THIRD LEASE AMENDMENT

This THIRD LEASE AMENDMENT is made and entered into on $\qquad$ , by and between WIS27, LLC ("Lessor"), whose address is c/o Wangard Partners Inc., 1200 North Mayfair Road, Suite 410, Milwaukee, WI 53226, and the STATE OF WISCONSIN, DEPARTMENT OF ADMINISTRATION ("Lessee").

WHEREAS Lessor and Lessee have entered, into a Lease dated July 11, 2012, together with all amending instructions subsequent thereto (First Lease Amendment dated November 16, 2012, Lease Addendum dated November 29, 2012, Letter [permission to construct] dated December 3, 2012, Second Lease Amendment dated January 31, 2013, Letter [leasehold improvements] dated December 19, 2013 and Lease Addendum dated September 8, 2014, collectively, the "Lease"), which Lease covers approximately 59,676 (the actual amount should read 59,541 square feet based on the floor plans) square feet of office space (the "Premises") in Lessor's building, together with all appurtenances and access to common areas, located at 635 North 26th Street, in the City of Milwaukee, Wisconsin, (the "Building"), and

WHEREAS, Lessor and Lessee thereto wish to amend said Lease,

NOW, THEREFORE, IT IS AGREED AS OF THE DATE ABOVE:
Said Lease is hereby amended as follows:

NOW, THEREFORE, in consideration of the mutual covenants contained herein, Lessor and Lessee agree to amend the Lease effective on August 1, 2023, (the "Commencement Date") as follows:

1) PREMISES. Effective on the Commencement Date, the Premises shall be decreased by 16,476 square feet for a revised total of 43,200 square feet, which is further described on the attached floor plans denoted as Exhibit A. Effective on the Commencement Date the Premises shall include the entire Lower Level which consists of 10,859 square feet, the entire First Floor which consists of 24,341 square feet, and part of the

Second Floor which consists of 8,000 square feet (location to be mutually agreed upon by Tenant, Department of Children and Families and Lessor).
2) TERM, RENEWALS. Effective upon the full execution of this Amendment, Lessee hereby exercises the first 5-year option to renew this Lease for the period from August 1, 2023 to July 31, 2028.
3) RENTAL. The rental rate schedules for the first and second renewal terms stated in the Lease shall be deleted in their entirety and the first renewal term shall be replaced with the following schedule:

First Renewal Term Rental Rate Schedule

| Begin Date | End Date | Annual Rent | Monthly Rent |
| :---: | :---: | :---: | :---: |
| August 1, 2023 | July 31, 2024 | $\$ 1,036,800.00$ | $\$ 86,400.00$ |
| August 1, 2024 | July 31, 2025 | $\$ 1,057,536.00$ | $\$ 88,128.00$ |
| August 1, 2025 | July 31, 2026 | $\$ 1,078,686.72$ | $\$ 89,890.56$ |
| August 1, 2026 | July 31, 2027 | $\$ 1,100,260.45$ | $\$ 91,688.37$ |
| August 1, 2027 | July 31, 2028 | $\$ 1,122,265.66$ | $\$ 93,522.14$ |

NOTE: Lessor and Lessee agree that they will work with each other in good faith to establish the second renewal term rent schedule, which will be mutually agreed upon by Lessor and Lessee at that time.

## 4) MISCELLANEOUS PROVISIONS.

a) Parking. Tenant, Department of Children and Families (DCF), shall retain the exclusive right to utilize all lower level/underground and surface parking areas at no additional cost. If Lessor leases space in the Building to a third party or sells the Property to a third party, Lessor and Lessee shall work together in good faith to reduce DCF's parking areas based on DCF's proportionate share of occupancy in the Building.
b) Lessor Improvements. Lessor, at Lessor's sole cost, shall demise all lower level, first floor and second floor common areas, if needed to convert the building to a multi-tenant facility.
c) Second Floor. If Lessor attains a tenant for the entire second floor, DCF shall vacate their 8,000 square foot space with at least one (1) year advance written notice from Lessor. Lessor and Lessee shall execute a letter of addendum which shall revise the Premises and Rental Rate Schedule(s), accordingly.
d) Lease Termination. If Lessor attains a tenant or an owner/occupant for the entire building, Lessor shall have the right to terminate the lease by providing Lessee and DCF with a written Lease Termination Notice a minimum of two (2) years in advance of the desired Lease Termination Date.

All other provisions of the Lease, except as otherwise expressly provided herein, shall continue to be binding upon the parties thereto and shall inure to the benefit of said parties, their respective heirs, personal representatives, successors and assigns.

IN WITNESS WHEREOF, the parties have hereunto subscribed their names as of the date of the last signature below.

LESSOR:
WIS27, LLC

By: $\qquad$

Print Name and Title

Dated: $\qquad$
LESSEE:
State of Wisconsin, Department of Administration
By: $\qquad$
PAUL HAMMER
DEPUTY SECRETARY DEPARTMENT OF ADMINISTRATION

Dated: $\qquad$

File No. 437-144

## EXHIBIT A - FLOOR PLANS





NOTE: Total of second floor rentable area is $\mathbf{2 4 , 3 4 1}$ SF. DCF shall occupy 8,000 SF.


[^0]:    Section 4 continued on Page 3

