



Legislative Fiscal Bureau

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June 30, 2009

TO: Members
Joint Committee on Finance

FROM: Bob Lang, Director

SUBJECT: Regulation and Licensing: Professional and Occupational Credential Fees -- Agenda Item IX

REQUEST

On January 30, 2009, under the fee setting procedures approved in 2007 Wisconsin Act 20, the Department of Regulation and Licensing (DRL) requested approval of initial and credential renewal fees assessed to occupations and businesses regulated by the Department for the 2009-11 biennium. The proposal was subject to 14-day passive review by the Joint Committee on Finance. An objection to the proposal was received. This proposal is now subject to review under s. 13.10 of the statutes.

The 2009-11 budget, as passed by the Assembly and Senate, would reestablish the initial and renewal fees via statute for 12 professions related to the Medical Examining Board and the attached affiliated credentialing boards (athletic trainers, dietitians, perfusionists, medical doctors, doctors of osteopathy, physician assistants, respiratory care practitioners, occupational therapists, occupational therapist assistants, physical therapists, physical therapist assistants, and podiatrists). These professions are not readdressed under this memorandum.

Attachment 1 (initial credentials) and Attachment 2 (credential renewals) shows the current statutory fees levels, DRL's proposed changes to fees, and the difference between the two fees. Under the request, initial fees would be set at \$75 for most professions (see Appendix 1) and credential renewal fees would vary between \$82 and \$170 (see Appendix 2). It is estimated that these fees would total \$29,279,000 over the biennium, which would include \$26,351,100 PR-REV for agency costs and \$2,927,900 GPR-Earned for deposit into the general fund.

BACKGROUND

Prior to 2007 Act 20, DRL licensing fees were statutorily established. However, as a result of

Act 20 beginning with license applications for the 2009-11 biennium, DRL must set initial and renewal credential fees for occupational and professional credentials administratively. These administratively established fees are not subject to administrative rule procedures. Instead, the revised fees are subject to review by the Joint Committee on Finance.

The Department must send a report to the Co-chairs of Joint Committee on Finance, within 14 days of completing the proposed fee adjustments. The Committee then has 14 working days after the submission of the report to notify the Secretary of the Department of Regulation and Licensing that the Committee has scheduled a meeting for review the proposed adjustments. If notification is not provided by the Committee within 14 days of receiving the report, the proposed fee changes will be approved. Once the fees are approved, the Department must post the fee adjustments on the DRL Internet web site and in credential renewal notices sent to affected credential holders.

The last time fees were changed was in connection with the 2001-03 biennial budget. The Department currently regulates approximately 375,000 credential holders in 128 different occupational areas. Each credential is generally valid for a two-year period.

Initial Credential Fees. Under the DRL's request, the initial fees would be set at \$75 for most professions. The requested fee level was based on the actual costs of issuing initial credentials in fiscal years 2006-07 and 2007-08, plus the statutorily required 10% administrative fee to the general fund, and a portion of contributions to a \$5 million contingency fund which the Department seeks to establish. Cost items include such activities as processing applications and determining eligibility for licensure. Currently, the initial license fee is set by statute at \$53 for most professions. By statute, the Department may not recommend an initial fee that is greater than the renewal fee, unless an examination is required for the initial credential.

Credential Renewal Fees. The credential renewal fees, under the request, would vary between \$82 and \$170 based on the costs of regulating each business or occupation. The minimums and maximums were established by DRL in order to both minimize the subsidization by larger professions and to minimize the fee increases for smaller professions. The renewal fees are based on the costs of administration, enforcement, board services, the Office of Legal Council, credentialing costs, and contributions to a contingency fund. The Department has begun to use time distribution data which requires agency personnel to document the amount of time they spend on work related to each business or occupational credential.

Regulation and Licensing is statutorily required to credit 10% of the revenue generated from initial and credential renewal fees, from examinations fees and background investigations to the general fund. Consequently, fees must be set at a level sufficient to fund the agency's administrative and enforcement costs, net of the revenue allocations to the general fund.

ANALYSIS

Under current law, DRL must determine the fee level of each initial credential for which no

examination is required, for reciprocal credentials, and for all credential renewals, based on the administrative costs of the Department that are attributable to the regulation of each occupation or business regulated by the agency. The Department was required to complete this recalculation by January 31, 2009, (and recalculate those figures in each odd-numbered year, for the succeeding fiscal biennia). Current statutes specify that the fees currently set in statute will be deleted, effective July 1, 2009.

It is estimated that the current fee levels (if they were maintained) would generate \$2,356,900 for initial credentials and \$20,645,800 for credential renewals, for a total of \$23,002,700 over the 2009-11 biennium. An estimated \$2,300,300 would be deposited into the general fund as part of the 10% administrative surcharge, while \$20,702,400 would be available for DRL's general program operations. Under 2009 Assembly Bill 75, as passed by the Assembly and Senate, \$19,876,000 PR biennially would be provided for general program operation appropriation authority. The Department would also be required to transfer to the general fund \$1,831,800 biennially as part of 2% general wage adjustments, state employee furloughs and agency reductions of 5.135%. In total, the Department would have to generate revenues of \$21,707,800 over the biennium to support these costs. The Department has estimated that the 2008-09 closing balance will be \$1,379,100.

TABLE 1

**Department of Regulation and Licensing
Biennial Balances Under Current Law Fees**

	<u>Biennial Total</u>
Beginning Balance	\$1,379,100
Biennial Revenues	
Renewal Fee Revenue for Biennium	20,645,800
Initial Fee Revenue for Biennium	<u>2,356,900</u>
Total Estimated Revenue under Proposal	\$23,002,700
10% Administrative Portion to the General Fund	\$2,300,300
Revenue for DRL General Program Operations	20,702,400
Revenue Plus Opening Balances	22,081,500
Biennial Expenditures (Assembly and Senate)	
Appropriation Recommendations	\$19,876,000
Specified Transfers	1,831,800
Requested Reserves for Employee Compensation, Health Insurance and Space Rental	<u>753,800</u>
Total	\$22,461,600
Estimated Revenue Reserves	
Difference Between Revenues and Balances and Expenditure Authority	-\$380,100

As shown in Table 1, it is estimated that the current fee structure would not support

appropriation authority plus reserves. In addition, the current fee structure is scheduled to end on July 1, 2009, at which time the fees established by rule would become effective. The Committee could chose to restore the current fee levels for businesses and professions regulated by the Department, in which case the Department would likely have to reduce some of the agency expenditures in order to balance revenues and expenditures.

Ideally, credential holders for each credential type would pay the full costs of regulating their profession. However, the fees have not been adjusted since the 2001-03 biennium and it is likely that the regulation burden has shifted over the last eight years. In addition, the Legislature in recent years has asked the Department to shift from a general analysis of workload per credential type to recording hours worked on specific professions.

In recalculating the costs of regulating different professions and businesses, in most cases, DRL combined the costs of different professions under the same board (such as pharmacists, pharmacies, drug distributors, and drug manufactures) to minimize the impact of fee changes within an individual profession. The professions that are directly regulated by the Department (not under the scope of a credentialing board) were considered to be part of the same general field, although they encompass a wide variety of professions. For these professions, fees would be set at \$107 per biennium.

Attachment 3 shows the estimated revenue for the proposed initial fees compared to current law levels for the 2009-11 biennium. Attachment 4 shows the same information for the renewal fees. It is estimated that the proposed fees would generate \$3,452,000 from initial fees and \$25,827,000 from renewal fees, totaling \$29,279,000 for the 2009-11 biennium for those professions that would be regulated under the general program operations (excluding the fees approved by the Committee for Medical Examining Board-professions in actions on AB 75). The Department must deposit 10% of all credential fees into the general fund (\$2,927,900). After this reduction, \$26,351,100 would be available for the general program operations of the Department. The proposed fees would be an increase of 46.5% for initial credentials and an average of 27.3% for renewals. Therefore, the Department's proposal is estimated to increase total assessments by \$6,276,200 over the biennium for professions regulated by the Department (excluding Medical Examining Board professions).

Table 2 compares the estimated revenues under the proposed fees with potential expenditure levels under the AB 75, as modified by the Assembly and Senate. The table includes reserves for compensation, health insurance, and space rental for a total of \$738,400 biennially.

TABLE 2
Department of Regulation and Licensing
Fee Revenues and Expenditures
General Program Operations Appropriation
2009-11

	<u>Biennial Total</u>
Biennial Revenues	
Renewal Fee Revenue for Biennium	\$25,827,000
Initial Fee Revenue for Biennium	<u>3,452,000</u>
Total Estimated Revenue under Proposal	\$29,279,000
10% Administrative Portion to the General Fund Revenue for DRL General Program Operations	\$2,927,900 26,351,100
Biennial Expenditures (Assembly and Senate)	
Appropriation Recommendations	\$19,876,000
Specified Transfers	1,831,800
Requested Reserves for Employee Compensation, Health Insurance and Space Rental	<u>753,800</u>
Total	\$22,461,600
Estimated Revenue Reserves	
Difference Between Revenues and Expenditure Authority	\$3,904,900

As shown in the table, it is estimated that there would be revenue reserves of approximately \$3.9 million generated over the 2009-11 biennium if the Department's fee request is approved. Including estimated 2009-10 beginning balances, 2010-11 ending balances would be estimated at \$5.3 million.

In its agency request for the 2009-11 biennium, DRL stated that it wished to establish a \$5 million contingency fund for potential increases in employee-related expenses and any new legislative directives (such as requirements to regulate other professions). It could be noted, that the figure above already includes specific amounts for potential increases to employee related-expenses. In regards to new legislation, such legislation would generally include a review of funding issues and could include additional funding, if necessary. It is more likely that such reserves would be used for transfers to the general fund.

Under the Assembly and Senate versions of the 2009-11 budget, \$500,000 would be provided for supplemental funding, including potential additions to staff for Medical Examining Board administration. The Committee could choose to provide similar biennial reserves for the remaining professions. Under this alternative, the Committee could reduce the proposed fees by 12.8%, which would establish most initial fees at \$65 (Attachment 5), and renewal fees would vary between \$72 and \$148 biennially (Attachment 6). It is estimated that revenues would total \$25,607,100 (Attachment 7), with \$23,046,400 PR available for general program operations of DRL, and \$2,560,700 for deposit into the general fund. Table 3 shows the estimated biennial expenditures, revenues and reserves under this alternative.

TABLE 3
Department of Regulation and Licensing
Revised Fee Revenues and Expenditures
General Program Operations Appropriation
2009-11

	<u>Biennial Total</u>
Biennial Revenues	
Renewal Fee Revenue for Biennium	\$22,617,700
Initial Fee Revenue for Biennium	<u>2,989,400</u>
Total Estimated Revenue under Proposal	\$25,607,100
10% Administrative Portion to the General Fund Revenue for DRL General Program Operations	\$2,560,700 23,046,400
Biennial Expenditures (Assembly and Senate)	
Appropriation Recommendations	\$19,876,000
Specified Transfers	1,831,800
Requested Reserves for Employee Compensation, Health Insurance and Space Rental	<u>753,800</u>
Total	\$22,461,600
Estimated Revenue Reserves	
Difference Between Revenues and Expenditure Authority	\$600,200

Based on previous Committee action on the Medical Examining Board versus base level estimates of GPR-Earned and PR-REV, the amount of revenue earned in either the agency's request or the second alternative can be estimated. If the Committee adopts the agency requested fee levels, the following revenue changes would be anticipated (\$102,800 GPR-Earned and \$3,037,900 PR-REV in 2009-10 and \$438,200 GPR-Earned and \$2,610,700 PR-REV in 2010-11). If the Committee adopted the second alternative the following revenue changes would be expected (-\$65,400 GPR-Earned and \$1,523,700 PR-REV in 2009-10 and \$239,300 GPR-Earned and \$820,500 PR-REV in 2010-11).

ALTERNATIVES

1. Approve the Department of Regulation and Licensing's proposal for initial and renewal credential fees as shown in Attachments 1 and 2. Reestimate revenues by \$102,800 GPR-Earned and \$3,037,900 PR-REV in 2009-10 and \$438,200 GPR-Earned and \$2,610,700 PR-REV in 2010-11.

2. Specify initial and renewal credential fees as shown in Attachments 5 and 6. Reestimate revenues by -\$65,400 GPR-Earned and \$1,523,700 PR-REV in 2009-10 and \$239,300 GPR-Earned and \$820,500 PR-REV in 2010-11.

Prepared by: Darin Renner
 Attachments

ATTACHMENT 1

Current and Requested License Initial Fees

<u>Credential Type</u>	<u>Initial Fee</u>		
	<u>Current</u>	<u>Request</u>	<u>Change</u>
Standard	\$53	\$75	\$22
Barber/Cosmetologist Apprentice	10	75	65
Cemetery Authority - Registered	10	20	10
Charitable Organizations	15	30	15
Education Training Permit	10	75	65
Funeral Director Apprentice	10	20	10
Social Worker Training Certificate	10	75	65

ATTACHMENT 2

Current and Proposed License Renewal Fees

Credential Type	Renewal Fee			Credential Type	Renewal Fee		
	Current	Request	Change		Current	Request	Change
Accountant, Certified Public	\$59	\$82	\$23	Hydrologist, Professional	\$53	\$170	\$117
Accounting Corporation or Partnership	56	82	26	Hydrology Firm/Corporation	53	170	117
Acupuncturist	70	107	37	Interior Designer	56	107	51
Aesthetician	87	82	- 5	Landscape Architect	56	82	26
Aesthetics Establishment	70	82	12	Land Surveyor	77	82	5
Aesthetics Instructor	70	82	12	Manicuring Establishment	53	82	29
Aesthetics School	115	82	- 33	Manicuring Instructor	53	82	29
Appraiser, Certified General Real Estate	162	170	8	Manicuring School	118	82	- 36
Appraiser, Certified Residential Real Estate	167	170	3	Manicurist	133	82	- 51
Appraiser, Licensed Real Estate	185	170	- 15	Marriage and Family Therapist	84	170	86
Architect	60	82	22	Massage Therapist or Body Worker	53	82	29
Architectural/Engineering Corporation	70	82	12	Midwife	56	107	51
Art Therapist, Registered	53	107	54	Music Therapist	53	107	54
Athlete Agent	53	107	54	Nurse, Advanced Practice Prescriber	73	82	9
Auction Company	56	170	114	Nurse, Licensed Practical	69	82	13
Auctioneer	174	170	- 4	Nurse, Registered	66	82	16
Audiologist	106	170	64	Nurse-Midwife	70	82	12
Barber or Cosmetologist	63	82	19	Nursing Home Administrator	120	170	50
Barbering or Cosmetology Establishment	56	82	26	Optometrist	65	170	105
Barbering or Cosmetology Instructor	91	82	- 9	Pharmacist	97	128	31
Barbering or Cosmetology Manager	71	82	11	Pharmacy	56	128	72
Barbering or Cosmetology School	138	82	-56	Private Detective	101	107	6
Cemetery Authority	343	170	- 173	Private Detective Agency	53	107	54
Cemetery Preneed Seller	61	170	109	Private Security Person	53	107	54
Cemetery Salesperson	90	170	80	Professional Employer Organization	53	107	54
Charitable Organizations	15	54	39	Psychologist	157	170	13
Chiropractor	168	170	2	Real Estate Broker	128	82	- 46
Counselor, Professional	76	91	15	Real Estate Business	56	82	26
Crematory Authority	53	170	117	Real Estate Salesperson	83	82	- 1
Dance Therapist, Registered	53	107	54	Sanitarian	53	107	54
Dental Hygienist	57	123	66	School Psychologist, Private Practice	103	170	67
Dentist	131	123	- 8	Social Worker	63	85	22
Designer of Engineering Systems	58	82	24	Social Worker, Advanced Practice	70	85	15
Drug Distributor - Wholesale	300	128	- 172	Social Worker, Independent	58	85	27
Drug Manufacturer	70	128	58	Social Worker, Independent Clinical	73	85	12
Physician Training Permit	0	10	10	Soil Scientist	53	170	117
Electrologist	76	82	6	Soil Science Firm	53	170	117
Electrology Establishment	56	82	26	Speech-Language Pathologist	63	170	107
Electrology Instructor	86	82	- 4	Substance Abuse Counselor (SAC)	70	107	37
Electrology School	71	82	11	SAC - Training	70	107	37
Engineer, Professional	58	82	24	SAC - Clinical	70	107	37
Fund-Raiser, Professional	93	107	14	SAC - Clinical Supervisor	70	107	37
Fund-Raising Counsel	53	107	54	SAC - Clinical Supervisor - Training	70	107	37
Funeral Director	135	170	35	SAC - Independent Clinical Supervisor	70	107	37
Funeral Director - Apprentice	10	10	0	SAC - Prevention Specialist	70	107	37
Funeral Establishment	56	170	114	SAC - Prevention Specialist - Training	70	107	37
Geologist, Professional	59	170	111	Time-Share Salesperson	119	82	- 37
Geology Firm/Corporation	53	170	117	Veterinarian	105	160	55
Hearing Instrument Specialist	106	170	64	Veterinary Technician	58	160	102
Home Inspector	53	107	54				

ATTACHMENT 3

Revenue Estimates for 2009-11 for Initial Fees

<u>Credential Type</u>	<u>Number</u>	<u>Revenue Estimate</u>		
		<u>Current</u>	<u>Request</u>	<u>Difference</u>
Certified Public Accountant	830	\$43,990	\$62,250	\$18,260
Accounting Firm	71	3,763	5,325	1,562
Architect	384	20,352	28,800	8,448
Professional Engineer	1,413	74,889	105,975	31,086
Designer of Engineering Systems	81	4,293	6,075	1,782
Land Surveyor	110	5,830	8,250	2,420
Architectural or Engineering Corporation	196	10,388	14,700	4,312
Landscape Architect	43	2,279	3,225	946
Engineer In Training	259	13,727	19,425	5,698
Auctioneer	108	5,724	8,100	2,376
Auction Company	31	1,643	2,325	682
School of Aesthetics	1	53	75	22
Aesthetics Establishment	170	9,010	12,750	3,740
Electrology Establishment	31	1,643	2,325	682
Manicuring Establishment	393	20,829	29,475	8,646
Aesthetics Instructor	6	318	450	132
Manicuring Instructor	1	53	75	22
Barbering and Cosmetology Establishment	1,914	101,442	143,550	42,108
Barbering or Cosmetology Manager	1,171	62,063	87,825	25,762
Barbering or Cosmetology Practitioner	2,628	139,284	197,100	57,816
Barbering or Cosmetology Instructor	104	5,512	7,800	2,288
Electrologist	23	1,219	1,725	506
Manicurist	663	35,139	49,725	14,586
Aesthetician	530	28,090	39,750	11,660
School of Barbering or Cosmetology	18	954	1,350	396
School of Electrology	1	53	75	22
School of Manicuring	1	53	75	22
Barber/Cosmetology Apprentice	558	5,580	41,850	36,270
Registered Nurse	8,442	447,426	633,150	185,724
Licensed Practical Nurse	2,674	141,722	200,550	58,828
Nurse - Midwife	27	1,431	2,025	594
Advanced Practice Nurse Prescriber	552	29,256	41,400	12,144
Cemetery Authority - Licensed	43	2,279	3,225	946
Cemetery Salesperson	95	5,035	7,125	2,090
Cemetery Preneed Seller	98	5,194	7,350	2,156
Chiropractic	202	10,706	15,150	4,444
Crematory Authority	33	1,749	2,475	726
Dentistry	263	13,939	19,725	5,786
Dental Hygiene	374	19,822	28,050	8,228

<u>Credential Type</u>	<u>Number</u>	<u>Revenue Estimate</u>		
		<u>Current</u>	<u>Request</u>	<u>Difference</u>
Art Therapist	17	901	1,275	374
Dance Therapist	1	\$53	\$75	\$22
Music Therapist	7	371	525	154
Licensed Midwife	42	2,226	3,150	924
Acupuncturist	99	5,247	7,425	2,178
Private Detective Agency	111	5,883	8,325	2,442
Private Detective	243	12,879	18,225	5,346
Athlete Agent	20	1,060	1,500	440
Professional Fund Raiser	12	636	900	264
Home Inspector	256	13,568	19,200	5,632
Private Security Person	4,998	264,894	374,850	109,956
Registered Interior Designer	42	2,226	3,150	924
Substance Abuse Counselor-in-Training	580	30,740	43,500	12,760
Substance Abuse Counselor	167	8,851	12,525	3,674
Clinical Substance Abuse Counselor	99	5,247	7,425	2,178
Clinical Supervisor-in-Training	82	4,346	6,150	1,804
Intermediate Clinical Supervisor	17	901	1,275	374
Independent Clinical Supervisor	38	2,014	2,850	836
Prevention Specialist-in-Training	19	1,007	1,425	418
Prevention Specialist	6	318	450	132
Registered Sanitarian	16	848	1,200	352
Physician Training Permit	871	8,710	65,325	56,615
Special Permits	89	4,717	6,675	1,958
Charitable Organization	941	14,115	28,230	14,115
Funeral Director	103	5,459	7,725	2,266
Funeral Establishment	47	2,491	3,525	1,034
Agent For Burial Agreements	60	3,180	4,500	1,320
Funeral Director Apprentice	129	1,290	2,580	1,290
Hearing Instrument Specialist	35	1,855	2,625	770
Speech-Language Pathology	285	15,105	21,375	6,270
Audiology	38	2,014	2,850	836
Massage Therapist or Bodyworker	689	36,517	51,675	15,158
Nursing Home Administrator	82	4,346	6,150	1,804
Optometry	58	3,074	4,350	1,276
Pharmacist	489	25,917	36,675	10,758
Pharmacy	179	9,487	13,425	3,938
Pharmacy	272	14,416	20,400	5,984
Manufacturer	24	\$1,272	\$1,800	\$528
Wholesale Distributor	239	12,667	17,925	5,258
Professional Geologist	26	1,378	1,950	572
Geology Firm	6	318	450	132

<u>Credential Type</u>	<u>Number</u>	<u>Revenue Estimate</u>		
		<u>Current</u>	<u>Request</u>	<u>Difference</u>
Professional Hydrologist	5	\$265	\$375	\$110
Hydrology Firm	1	53	75	22
Professional Soil Scientist	2	106	150	44
Soil Science Firm	3	159	225	66
Psychologist	114	6,042	8,550	2,508
Private Practice of School Psychology	2	106	150	44
Licensed Appraiser	111	5,883	8,325	2,442
Certified Residential Appraiser and Licensed Appraiser	213	11,289	15,975	4,686
Certified General Appraiser and Licensed Appraiser	174	9,222	13,050	3,828
Real Estate Broker	1,345	71,285	100,875	29,590
Real Estate Business Entity	807	42,771	60,525	17,754
Timeshare Salesperson	302	16,006	22,650	6,644
Real Estate Salesperson	4,363	231,239	327,225	95,986
Social Worker	664	35,192	49,800	14,608
Advanced Practice Social Worker	530	28,090	39,750	11,660
Independent Social Worker	15	795	1,125	330
Licensed Clinical Social Worker	173	9,169	12,975	3,806
Licensed Marriage and Family Therapist	57	3,021	4,275	1,254
Licensed Professional Counselor	330	17,490	24,750	7,260
Social Worker Training Certificate	341	3,410	25,575	22,165
Professional Counselor Training License	417	22,101	31,275	9,174
Marriage and Family Therapist Training License	112	5,936	8,400	2,464
Veterinary Medicine	289	15,317	21,675	6,358
Veterinary Technician	204	10,812	15,300	4,488
Cemetery Authority - Religious	4	212	300	88
Cemetery Warehouse	1	53	75	22
Pedeler	2	106	150	44
Firearms Certifier	25	1,325	1,875	550
Professional Counselor Training Certificate	4	212	300	88
Totals	48,686	\$2,356,943	\$3,452,010	\$1,095,067

ATTACHMENT 4

Revenue Estimates for 2009-11 for Renewal Fees

<u>Credential Type</u>	<u>Number</u>	<u>Revenue Estimate</u>		
		<u>Current</u>	<u>Request</u>	<u>Difference</u>
Certified Public Accountant	12,473	\$735,907	\$1,022,786	\$286,879
Accounting Firm	474	26,544	38,868	12,324
Architect	4,132	247,920	338,824	90,904
Professional Engineer	16,186	938,788	1,327,252	388,464
Designer of Engineering Systems	999	57,942	81,918	23,976
Land Surveyor	1,516	116,732	124,312	7,580
Architectural or Engineering Corporation	1,122	78,540	92,004	13,464
Landscape Architect	388	21,728	31,816	10,088
Auctioneer	755	131,370	128,350	-3,020
Auction Company	159	8,904	27,030	18,126
School of Aesthetics	4	460	328	-132
Aesthetics Establishment	170	11,900	13,940	2,040
Electrology Establishment	108	6,048	8,856	2,808
Manicuring Establishment	693	36,729	56,826	20,097
Aesthetics Instructor	27	1,890	2,214	324
Electrology Instructor	4	344	328	-16
Manicuring Instructor	28	1,484	2,296	812
Barbering and Cosmetology Establishment	7,058	395,248	578,756	183,508
Barbering or Cosmetology Manager	15,949	1,132,379	1,307,818	175,439
Barbering or Cosmetology Practitioner	19,391	1,221,633	1,590,062	368,429
Barbering or Cosmetology Instructor	585	53,235	47,970	-5,265
Electrologist	248	18,848	20,336	1,488
Manicurist	3,074	408,842	252,068	-156,774
Aesthetician	1,188	103,356	97,416	-5,940
School of Barbering or Cosmetology	25	3,450	2,050	-1,400
School of Electrology	2	142	164	22
School of Manicuring	6	708	492	-216
Registered Nurse	73,847	4,873,902	6,055,454	1,181,552
Licensed Practical Nurse	15,035	1,037,415	1,232,870	195,455
Nurse - Midwife	166	11,620	13,612	1,992
Advanced Practice Nurse Prescriber	2,409	175,857	197,538	21,681
Cemetery Authority - Licensed	67	22,981	11,390	-11,591
Cemetery Salesperson	95	8,550	16,150	7,600
Cemetery Preneed Seller	93	5,673	15,810	10,137
Chiropractic	2,003	336,504	340,510	4,006
Crematory Authority	67	3,551	11,390	7,839
Dentistry	4,357	570,767	535,911	-34,856
Dental Hygiene	4,743	270,351	583,389	313,038
Art Therapist	63	3,339	6,741	3,402
Dance Therapist	9	477	963	486

<u>Credential Type</u>	<u>Number</u>	<u>Revenue Estimate</u>		
		<u>Current</u>	<u>Request</u>	<u>Difference</u>
Music Therapist	46	\$2,438	\$4,922	\$2,484
Licensed Midwife	30	1,680	3,210	1,530
Acupuncturist	344	24,080	36,808	12,728
Private Detective Agency	613	32,489	65,591	33,102
Private Detective	904	91,304	96,728	5,424
Athlete Agent	11	583	1,177	594
Professional Fund Raiser	90	8,370	9,630	1,260
Fund-Raising Counsel	1	53	107	54
Home Inspector	896	47,488	95,872	48,384
Private Security Person	6,028	319,484	644,996	325,512
Wisconsin Registered Interior Designer	270	14,310	28,890	14,580
Substance Abuse Counselor-in-Training	689	48,230	73,723	25,493
Substance Abuse Counselor	485	33,950	51,895	17,945
Clinical Substance Abuse Counselor	1,294	90,580	138,458	47,878
Clinical Supervisor-in-Training	141	9,870	15,087	5,217
Intermediate Clinical Supervisor	204	14,280	21,828	7,548
Independent Clinical Supervisor	204	14,280	21,828	7,548
Prevention Specialist-in-Training	15	1,050	1,605	555
Prevention Specialist	31	2,170	3,317	1,147
Registered Sanitarian	422	22,366	45,154	22,788
Charitable Organization	13,490	202,350	728,460	526,110
Certified Dietitian	1,453	81,368	123,505	42,137
Funeral Director Excluding Embalming	3	405	510	105
Funeral Director in Good Standing	20	2,700	3,400	700
Funeral Director	1,246	168,210	211,820	43,610
Funeral Establishment	537	30,072	91,290	61,218
Funeral Director Apprentice	332	3,320	3,320	0
Hearing Instrument Specialist	180	19,080	30,600	11,520
Speech-Language Pathology	1,649	103,887	280,330	176,443
Audiology	325	34,450	55,250	20,800
Massage Therapist or Bodyworker	2,606	138,118	213,692	75,574
Nursing Home Administrator	854	102,480	145,180	42,700
Optometry	1,107	71,955	188,190	116,235
Pharmacist	6,470	627,590	828,160	200,570
Pharmacy -- In-State	1,224	68,544	156,672	88,128
Pharmacy -- Out-of-State	260	14,560	33,280	18,720
Manufacturer	70	4,900	8,960	4,060
Wholesale Distributor	455	\$136,500	\$58,240	-\$78,260
Professional Geologist	805	47,495	136,850	89,355
Geology Firm	49	2,597	8,330	5,733

<u>Credential Type</u>	<u>Number</u>	<u>Revenue Estimate</u>		
		<u>Current</u>	<u>Request</u>	<u>Difference</u>
Professional Hydrologist	140	\$7,420	\$23,800	\$16,380
Hydrology Firm	13	689	2,210	1,521
Professional Soil Scientist	137	7,261	23,290	16,029
Soil Science Firm	13	689	2,210	1,521
Psychologist	1,519	238,483	258,230	19,747
Private Practice of School Psychology	68	7,004	11,560	4,556
Licensed Appraiser	621	114,885	105,570	-9,315
Certified Residential Appraiser and Licensed Appraiser	942	157,314	160,140	2,826
Certified General Appraiser and Licensed Appraiser	605	98,010	102,850	4,840
Real Estate Broker	12,760	1,633,280	1,046,320	-586,960
Real Estate Business Entity	2,923	163,688	239,686	75,998
Timeshare Salesperson	175	20,825	14,350	-6,475
Real Estate Salesperson	14,511	1,204,413	1,189,902	-14,511
Social Worker	5,572	351,036	473,620	122,584
Advanced Practice Social Worker	1,569	125,520	133,365	7,845
Independent Social Worker	438	25,404	37,230	11,826
Licensed Clinical Social Worker	3,554	259,442	302,090	42,648
Licensed Marriage and Family Therapist	515	43,260	87,550	44,290
Licensed Professional Counselor	2,235	169,860	203,385	33,525
Veterinary Medicine	3,012	316,260	481,920	165,660
Veterinary Technician	<u>1,047</u>	<u>60,726</u>	<u>167,520</u>	<u>106,794</u>
Total	286,487	\$20,645,795	\$25,826,966	\$5,181,171

ATTACHMENT 5

Current and Alternative 2 Initial Fees

<u>Credential Type</u>	<u>Initial Fee</u>		
	<u>Current</u>	<u>Alternative 2</u>	<u>Change</u>
Standard	\$53	\$65	\$12
Barber/Cosmetologist Apprentice	10	65	55
Cemetery Authority - Registered	10	17	7
Charitable Organizations	15	26	11
Physician Training Permit	10	65	55
Funeral Director Apprentice	10	17	7
Social Worker Training Certificate	10	65	55

ATTACHMENT 6

Current and Alternative 2 Renewal Fees

Credential Type	Renewal Fee			Credential Type	Renewal Fee		
	Current	Alt. #2	Change		Current	Alt. #2	Change
Accountant, Certified Public	\$59	\$72	\$13	Hydrologist, Professional	\$53	\$148	\$95
Accounting Corporation or Partnership	56	72	16	Hydrology Firm/Corporation	53	148	95
Acupuncturist	70	93	23	Interior Designer	56	93	37
Aesthetician	87	72	- 15	Landscape Architect	56	72	16
Aesthetics Establishment	70	72	2	Land Surveyor	77	72	-5
Aesthetics Instructor	70	72	2	Manicuring Establishment	53	72	19
Aesthetics School	115	72	- 43	Manicuring Instructor	53	72	19
Appraiser, Certified General Real Estate	162	148	-14	Manicuring School	118	72	- 46
Appraiser, Certified Residential Real Estate	167	148	-19	Manicurist	133	72	- 61
Appraiser, Licensed Real Estate	185	148	- 37	Marriage and Family Therapist	84	148	64
Architect	60	72	12	Massage Therapist or Body Worker	53	72	19
Architectural/Engineering Corporation	70	72	2	Midwife	56	93	37
Art Therapist, Registered	53	93	40	Music Therapist	53	93	40
Athlete Agent	53	93	40	Nurse, Advanced Practice Prescriber	73	72	-1
Auction Company	56	148	92	Nurse, Licensed Practical	69	72	3
Auctioneer	174	148	- 26	Nurse, Registered	66	72	6
Audiologist	106	148	42	Nurse-Midwife	70	72	2
Barber or Cosmetologist	63	72	9	Nursing Home Administrator	120	148	28
Barbering or Cosmetology Establishment	56	72	16	Optometrist	65	148	83
Barbering or Cosmetology Instructor	91	72	- 19	Pharmacist	97	112	15
Barbering or Cosmetology Manager	71	71	1	Pharmacy	56	112	55
Barbering or Cosmetology School	138	71	-66	Private Detective	101	93	-8
Cemetery Authority	343	148	- 195	Private Detective Agency	53	93	40
Cemetery Preneed Seller	61	148	87	Private Security Person	53	93	40
Cemetery Salesperson	90	148	58	Professional Employer Organization	53	93	40
Charitable Organizations	15	47	32	Psychologist	157	148	-9
Chiropractor	168	148	-20	Real Estate Broker	128	72	- 56
Counselor, Professional	76	79	3	Real Estate Business	56	72	16
Crematory Authority	53	148	95	Real Estate Salesperson	83	72	- 11
Dance Therapist, Registered	53	93	40	Sanitarian	53	93	40
Dental Hygienist	57	107	50	School Psychologist, Private Practice	103	148	45
Dentist	131	107	- 24	Social Worker	63	74	11
Designer of Engineering Systems	58	72	14	Social Worker, Advanced Practice	70	74	4
Drug Distributor - Wholesale	300	112	- 188	Social Worker, Independent	58	74	16
Drug Manufacturer	70	112	42	Social Worker, Independent Clinical	73	74	1
Physician Training Permit	0	9	9	Soil Scientist	53	148	95
Electrologist	76	72	- 4	Soil Science Firm	53	148	95
Electrology Establishment	56	72	16	Speech-Language Pathologist	63	148	85
Electrology Instructor	86	72	- 16	Substance Abuse Counselor (SAC)	70	93	23
Electrology School	71	72	1	SAC - Training	70	93	23
Engineer, Professional	58	72	14	SAC - Clinical	70	93	23
Fund-Raiser, Professional	93	93	0	SAC - Clinical Supervisor	70	93	23
Fund-Raising Counsel	53	93	40	SAC - Clinical Supervisor - Training	70	93	23
Funeral Director	135	148	13	SAC - Independent Clinical Supervisor	70	93	23
Funeral Director - Apprentice	10	9	-1	SAC - Prevention Specialist	70	93	23
Funeral Establishment	56	148	92	SAC - Prevention Specialist - Training	70	93	23
Geologist, Professional	59	148	89	Time-Share Salesperson	119	72	- 47
Geology Firm/Corporation	53	148	95	Veterinarian	105	140	35
Hearing Instrument Specialist	106	148	42	Veterinary Technician	58	140	82
Home Inspector	53	93	40				

ATTACHMENT 7

Revenue from Initial and Renewal Fees -- Alternative 2

<u>Profession Name</u>	<u>Initial Fees</u>	<u>Renewal Fees</u>	<u>Total</u>
Certified Public Accountant	\$53,950	\$898,056	\$952,006
Accounting Firm	4,615	34,128	38,743
Architect	24,960	297,504	322,464
Professional Engineer	91,845	1,165,392	1,257,237
Designer of Engineering Systems	5,265	71,928	77,193
Land Surveyor	7,150	109,152	116,302
Architectural or Engineering Corporation	12,740	80,784	93,524
Landscape Architect	2,795	27,936	30,731
Engineer In Training	16,835	0	16,835
Auctioneer	7,020	111,740	118,760
Auction Company	2,015	23,532	25,547
School of Aesthetics	65	288	353
Aesthetics Establishment	11,050	12,240	23,290
Electrology Establishment	2,015	7,776	9,791
Manicuring Establishment	25,545	49,896	75,441
Aesthetics Instructor	390	1,944	2,334
Electrology Instructor	0	288	288
Manicuring Instructor	65	2,016	2,081
Barbering and Cosmetology Establishment	124,410	508,176	632,586
Barbering or Cosmetology Manager	76,115	1,148,328	1,224,443
Barbering or Cosmetology Practitioner	170,820	1,396,152	1,566,972
Barbering or Cosmetology Instructor	6,760	42,120	48,880
Electrologist	1,495	17,856	19,351
Manicurist	43,095	221,328	264,423
Aesthetician	34,450	85,536	119,986
School of Barbering or Cosmetology	1,170	1,800	2,970
School of Electrology	65	144	209
School of Manicuring	65	432	497
Barber/Cosmetology Apprentice	36,270	0	36,270
Registered Nurse	548,730	5,316,984	5,865,714
Licensed Practical Nurse	173,810	1,082,520	1,256,330
Nurse - Midwife	1,755	11,952	13,707
Advanced Practice Nurse Prescriber	35,880	173,448	209,328
Cemetery Authority - Licensed	2,795	9,916	12,711
Cemetery Salesperson	6,175	14,060	20,235
Cemetery Preneed Seller	6,370	13,764	20,134
Cemetery Authority - Registered	0	0	0
Chiropractic	13,130	296,444	309,574
Crematory Authority	2,145	9,916	12,061
Dentistry	17,095	466,199	483,294

<u>Profession Name</u>	<u>Initial Fees</u>	<u>Renewal Fees</u>	<u>Total</u>
Dental Hygiene	\$24,310	\$507,501	\$531,811
Art Therapist	1,105	5,859	6,964
Dance Therapist	65	837	902
Music Therapist	455	4,278	4,733
Licensed Midwife	2,730	2,790	5,520
Acupuncturist	6,435	31,992	38,427
Private Detective Agency	7,215	57,009	64,224
Private Detective	15,795	84,072	99,867
Athlete Agent	1,300	1,023	2,323
Professional Fund Raiser	780	8,370	9,150
Fund-Raising Counsel	0	93	93
Home Inspector	16,640	83,328	99,968
Private Security Person	324,870	560,604	885,474
Registered Interior Designer	2,730	25,110	27,840
Substance Abuse Counselor-in-Training	37,700	64,077	101,777
Substance Abuse Counselor	10,855	45,105	55,960
Clinical Substance Abuse Counselor	6,435	120,342	126,777
Clinical Supervisor-in-Training	5,330	13,113	18,443
Intermediate Clinical Supervisor	1,105	18,972	20,077
Independent Clinical Supervisor	2,470	18,972	21,442
Prevention Specialist-in-Training	1,235	1,395	2,630
Prevention Specialist	390	2,883	3,273
Registered Sanitarian	1,040	39,246	40,286
Professional Employer Organization	0	0	0
Physician Training Permit	56,615	0	56,615
Special Permits	5,785	0	5,785
Charitable Organization	24,466	634,030	658,496
Funeral Director Excluding Embalming	0	444	444
Funeral Director in Good Standing	0	2,960	2,960
Funeral Director	6,695	184,408	191,103
Funeral Establishment	3,055	79,476	82,531
Agent For Burial Agreements	3,900	0	3,900
Funeral Director Apprentice	2,193	2,988	5,181
Hearing Instrument Specialist	2,275	26,640	28,915
Speech-Language Pathology	18,525	244,052	262,577
Audiology	2,470	48,100	50,570
Massage Therapist Or Bodyworker	44,785	187,632	232,417
Nursing Home Administrator	5,330	126,392	131,722
Optometry	3,770	163,836	167,606
Pharmacist	31,785	724,640	756,425
Pharmacy	11,635	137,088	148,723
Pharmacy	17,680	29,120	46,800
Manufacturer	1,560	7,840	9,400
Wholesale Distributor	15,535	50,960	66,495
Professional Geologist	1,690	119,140	120,830

<u>Profession Name</u>	<u>Initial Fees</u>	<u>Renewal Fees</u>	<u>Total</u>
Geology Firm	\$390	\$7,252	\$7,642
Professional Hydrologist	325	20,720	21,045
Hydrology Firm	65	1,924	1,989
Professional Soil Scientist	130	20,276	20,406
Soil Science Firm	195	1,924	2,119
Psychologist	7,410	224,812	232,222
Private Practice of School Psychology	130	10,064	10,194
Licensed Appraiser	7,215	91,908	99,123
Certified Residential Appraiser and Licensed Appraiser	13,845	139,416	153,261
Certified General Appraiser and Licensed Appraiser	11,310	89,540	100,850
Real Estate Broker	87,425	918,720	1,006,145
Real Estate Business Entity	52,455	210,456	262,911
Timeshare Salesperson	19,630	12,600	32,230
Real Estate Salesperson	283,595	1,044,792	1,328,387
Social Worker	43,160	412,328	455,488
Advanced Practice Social Worker	34,450	116,106	150,556
Independent Social Worker	975	32,412	33,387
Licensed Clinical Social Worker	11,245	262,996	274,241
Licensed Marriage and Family Therapist	3,705	76,220	79,925
Licensed Professional Counselor	21,450	176,565	198,015
Social Worker Training Certificate	22,165	0	22,165
Professional Counselor Training License	27,105	0	27,105
Marriage and Family Therapist Training License	7,280	0	7,280
Veterinary Medicine	18,785	421,680	440,465
Veterinary Technician	<u>13,260</u>	<u>146,580</u>	<u>159,840</u>
Total - Non-MEB	\$2,989,359	\$22,617,683	\$25,607,042