



**State of Wisconsin • DEPARTMENT OF REVENUE**

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*Tony Evers*  
Governor

*Peter Barca*  
Secretary of Revenue

February 5, 2020

Governor Tony Evers  
Attorney General Josh Kaul  
State Treasurer Sarah Godlewski  
Secretary of State Douglas La Follette  
State Auditor Joe Chrisman  
Senate Chief Clerk Jeffrey Renk  
Assembly Chief Clerk Patrick E. Fuller  
Secretary of Administration Joel Brennan

**Wisconsin Lottery Quarterly Report**

The Wisconsin Department of Revenue is submitting the quarterly report of the Wisconsin Lottery for the quarter ending December 31, 2019. (sec. 565.37(3), Wis. Stats.).

Summary – Quarter Ending December 31, 2019		
FY 2020 Second Quarter Sales	FY2019 Second Quarter Sales	Difference
\$176.4 Million	\$200.5 Million	- 12.0 percent

The information above is a summary; it is not intended to be a complete financial accounting of Wisconsin Lottery operations. Note: The attached documents contain unaudited Wisconsin Lottery year-to-date revenue and expenditure information.

If you have questions or comments regarding this report, contact me at (608) 266-6466.

Sincerely,

Peter Barca  
Secretary of Revenue

Attachment

cc: LFB – Angela K. Miller, Jere Bauer, Erin Scharlau  
DOA – Brian Pahnke, Paul Ziegler,  
DOR – Julie Raes, Jean L. Adler, Laurie Grams, Robert Schmidt, Cindy Polzin

WISCONSIN LOTTERY  
 Division of the Wisconsin Department of Revenue  
 Year to Date Revenues and Expenditures and Changes to Fund Balance  
 Budgetary Basis  
 Fiscal Year 2019-2020

**REPORT OF REVENUES AND EXPENDITURES:**

	Quarter Ended 09/30/19	Quarter Ended 12/31/19	Quarter Ended 03/31/20	Quarter Ended 06/30/20	Year to Date Total
<b>OPERATING REVENUES</b>	160,049,134.59	176,418,131.29	-	-	336,467,265.88
<b>OPERATING EXPENDITURES</b>	98,577,938.45	111,274,610.91	-	-	209,852,549.36
Prize Expense (Appr 86200)	9,978,093.81	11,045,463.48	-	-	21,023,557.29
Retailer Commissions (Appr 80200)	3,952,169.18	3,733,251.96	-	-	7,685,421.14
Administrative Expenses (Appr 86000 and 99200)	339,256.79	320,183.94	-	-	659,440.73
Administrative Expenses (Appr 80100)	3,289,393.44	4,611,575.01	-	-	7,900,968.45
Vendor Fees (Appr 80300)	-	2.00	-	-	2.00
Miscellaneous (Appr 16500)	-	-	-	-	-
Change in Encumbrance Balance from Prior Year	116,136,851.67	130,985,087.30	-	-	247,121,938.97
Total Operating Expenditures	43,912,282.92	45,433,043.99	-	-	89,345,326.91
<b>NET OPERATING INCOME</b>	259,154.21	532,840.95	-	-	791,995.16
Investment Income	236.08	-	-	-	236.08
Miscellaneous	6,311.63	154.94	-	-	6,466.57
Restitution	265,701.92	532,995.89	-	-	798,697.81
Total Non-Operating Revenue	(13,606,744.04)	(15,977,222.43)	-	-	(29,583,966.47)
<b>NON-OPERATING EXPENDITURES</b>	-	396,000.00	-	-	396,000.00
Transfer in from General Fund (Appr 80100, 80200 and 80300)	(264,754.69)	(22,236.06)	-	-	(286,990.75)
Transfer to Building Trust Fund (Appr 86000)	57,523.90	54,747.06	-	-	112,270.96
Transfers within DOR for Property Tax Credit (Appr 36300 and 99000)	71,865.31	73,347.35	-	-	145,212.66
Transfers within DOR for Lottery Credit Administration (Appr 26200)	-	396,000.00	-	-	396,000.00
Transfers to DOJ for Law Enforcement (Appr 26100)	266,983.92	77,331.49	-	-	344,315.41
Transfers to DHS for Compulsive Gambling Programs (Appr 80100)	(13,475,125.60)	(15,398,032.59)	-	-	(28,873,158.19)
Transfers for Late Lottery Credit Claims (Appr 36600)	13,740,827.52	15,931,028.48	-	-	29,671,856.00
Total Non-Operating Expenditures	57,653,110.44	61,364,072.47	-	-	119,017,182.91
<b>NET NON-OPERATING INCOME</b>	32,169,816.79	89,822,927.23	-	-	32,169,816.79
<b>NET FUND INCREASE/(DECREASE)</b>	57,653,110.44	61,364,072.47	-	-	119,017,182.91
<b>FUND BALANCE:</b>					<b>Year-to-Date</b>
BEGINNING FUND BALANCE FROM PREVIOUS QUARTER	89,822,927.23	151,186,999.70	-	-	151,186,999.70
THIS QUARTER NET FUND INCREASE/(DECREASE)	32,169,816.79	89,822,927.23	-	-	32,169,816.79
<b>CLOSING FUND BALANCE</b>	57,653,110.44	61,364,072.47	-	-	119,017,182.91

Note 1 Operating Revenues are comprised of Sales net of Sales Discount; Retailer Contract Fees; Retailer Processing Fees; and Miscellaneous Revenue.



WISCONSIN LOTTERY  
 Division of the Wisconsin Department of Revenue  
 FISCAL YEAR 2020  
 SALES SUMMARY  
 For Period Ended December 31, 2019  
 Preliminary-Unaudited

WEEK ENDING	INSTANT GAMES		LOTTO GAMES										WEEKLY TOTAL	ALL GAMES WEEKLY TOTAL		
	SCRATCH	PULL TABS	WEEKLY TOTAL	W/VERY OWN MEGABUCKS	DAILY PICK 3	DAILY PICK 4	BADDER 5	SPECIAL DRAW	MEGABUCKS EZ MATCH	MEGABILLIONS	ALL OR NOTHING	5 CARD CASH			UNREADABLES	
3/14/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
3/21/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
3/28/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
3/31/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL MAR	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
4/1/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
4/11/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
4/18/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
4/25/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
4/30/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL APR	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
5/2/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
5/9/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
5/16/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
5/23/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
5/30/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
5/31/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL MAY	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
6/6/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
6/13/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
6/20/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
6/27/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
6/30/2020	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
TOTAL JUNE	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
YTD TOTAL	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$

1) \*\*NOT A FULL WEEK DUE TO THE MONTH-END BREAK.

2) ALL SALES ARE THROUGH SATURDAY OF THE WEEK INDICATED AND WERE VERIFIED WITH THE STATE'S PEOPLESOFT ACCOUNTING

3) THIS SCHEDULE REFLECTS REVENUES FOR SALES AS REPORTED BY THE ES SYSTEM AND ADJUSTING ENTRIES.

4) SCRATCH GAME SALES ARE REDUCED BY AN ALLOWANCE FOR THE RIGHT OF RETURN ON TICKETS.

5) POWERBALL AND W/VERY OWN MEGABUCKS SALES ARE RECORDED ON WEDNESDAYS AND SATURDAYS ONLY.

6) MEGABUCKS SALES ARE RECORDED ON WEDNESDAYS AND SATURDAYS ONLY.

7) MEGABILLIONS SALES ARE RECORDED ON WEDNESDAYS AND SATURDAYS ONLY.

8) SPECIAL DRAW GAME SALES ARE RECORDED THE DAY OF THE DRAW.

9) ADJUSTMENTS ARE UNREADABLE TICKET CREDITS WHICH ARE NOT ATTRIBUTABLE TO ANY SPECIFIC ON-LINE GAME.