



**State of Wisconsin • DEPARTMENT OF REVENUE**

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*Tony Evers*  
Governor

*Peter Barca*  
Secretary of Revenue

September 11, 2020

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Assembly Chief Clerk Patrick E. Fuller  
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**Wisconsin Lottery Quarterly Report**

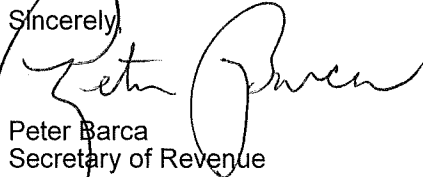
The Wisconsin Department of Revenue is submitting the quarterly report of the Wisconsin Lottery for the quarter ending June 30, 2020. (sec. 565.37(3), Wis. Stats.).

Summary – Quarter Ending June 30, 2020		
FY 2020 Fourth Quarter Sales	FY 2019 Fourth Quarter Sales	Difference
\$218.6 Million	\$174.8 Million	25.1 percent

The information above is a summary; it is not intended to be a complete financial accounting of Wisconsin Lottery operations. Note: The attached documents contain unaudited Wisconsin Lottery year-to-date revenue and expenditure information.

If you have questions or comments regarding this report, contact me at (608) 266-6466.

Sincerely,

  
Peter Barca  
Secretary of Revenue

Attachment

cc: LFB – Angela K. Miller, Jere Bauer, Erin Scharlau  
DOA – Brian Pahnke, Paul Ziegler  
DOR – Julie Raes, Jean L. Adler, Laurie Grams, Robert Schmidt, Cindy Polzin

WISCONSIN LOTTERY  
 Division of the Wisconsin Department of Revenue  
 Year to Date Revenues and Expenditures and Changes to Fund Balance  
 Budgetary Basis  
 Fiscal Year 2019-2020

**REPORT OF REVENUES AND EXPENDITURES:**

	Quarter Ended 09/30/19	Quarter Ended 12/31/19	Quarter Ended 03/31/20	Quarter Ended 06/30/20	Year to Date Total
<b>OPERATING REVENUES</b>	160,049,134.59	176,418,131.29	170,539,079.18	218,639,454.39	725,645,799.45
<b>OPERATING EXPENDITURES</b>	98,577,938.45	111,274,610.91	103,625,134.10	140,045,343.17	453,523,026.63
Prize Expense (Appr 86200)	-	-	-	2,918,879.58	2,918,879.58
Retailer Commissions (Appr 86100)	9,978,093.81	11,045,463.48	10,911,233.30	16,045,909.41	47,980,700.00
Retailer Commissions (Appr 80200)	3,952,169.18	3,733,251.96	3,036,627.99	3,307,518.89	14,029,568.02
Administrative Expenses (Appr 86000 and 99200)	339,256.79	320,183.94	284,275.14	3,654,761.24	4,598,477.11
Administrative Expenses (Appr 80100)	-	-	-	1,452,346.88	1,452,346.88
Vendor Fees (Appr 86500)	3,289,393.44	4,611,575.01	3,969,727.91	5,955,303.64	17,826,000.00
Vendor Fees (Appr 80300)	-	2.00	1,935.23	20.00	1,957.23
Miscellaneous (Appr 16500)	116,136,851.67	130,985,087.30	121,828,933.67	173,380,082.81	542,330,955.45
Total Operating Expenditures	116,136,851.67	130,985,087.30	121,828,933.67	173,380,082.81	542,330,955.45
<b>NET OPERATING INCOME</b>	43,912,282.92	45,433,043.99	48,710,145.51	45,259,371.58	183,314,844.00
<b>NON-OPERATING REVENUE</b>	259,154.21	532,840.95	705,200.53	117,221.38	1,614,417.07
Investment Income	236.08	-	-	559.00	795.08
Miscellaneous	6,311.63	154.94	85.60	4,431.75	10,983.92
Restitution	265,701.92	532,995.89	705,286.13	122,212.13	1,626,196.07
Total Non-Operating Revenue	265,701.92	532,995.89	705,286.13	122,212.13	1,626,196.07
<b>NON-OPERATING EXPENDITURES</b>	(13,606,744.04)	(15,977,222.43)	(15,561,236.35)	(25,655,974.29)	(70,801,177.11)
Transfer In from General Fund (Appr 80100, 80200 and 80300)	(264,754.69)	(22,236.06)	270,139,982.28	(126,886.24)	269,726,105.29
Transfers within DOR for Property Tax Credit (Appr 36300 and 99000)	57,523.90	54,747.06	36,793.34	51,094.08	200,158.38
Transfers within DOR for Lottery Credit Administration (Appr 26200)	71,865.31	73,347.35	81,763.05	206,624.29	433,600.00
Transfers to DOJ for Law Enforcement (Appr 26100)	-	396,000.00	-	-	396,000.00
Transfers to DHS for Compulsive Gambling Programs (Appr 80100)	266,983.92	77,331.49	-	331,649.40	675,964.81
Transfers for Late Lottery Credit Claims (Appr 36600)	(13,475,125.60)	(15,398,032.59)	254,697,302.32	(25,193,492.76)	200,630,651.37
Total Non-Operating Expenditures	13,740,827.52	15,931,028.48	(253,992,016.19)	25,315,704.89	(199,004,455.30)
<b>NET NON-OPERATING INCOME</b>	57,653,110.44	61,364,072.47	(205,281,870.68)	70,575,076.47	(15,689,611.30)
<b>FUND BALANCE:</b>					<b>Year-to-Date</b>
BEGINNING FUND BALANCE FROM PREVIOUS QUARTER	32,169,816.79	89,822,927.23	151,186,999.70	(54,094,870.98)	32,169,816.79
THIS QUARTER NET FUND INCREASE/(DECREASE)	57,653,110.44	61,364,072.47	(205,281,870.68)	70,575,076.47	(15,689,611.30)
<b>CLOSING FUND BALANCE</b>	89,822,927.23	151,186,999.70	(54,094,870.98)	16,480,205.49	16,480,205.49

Note 1 Operating Revenues are comprised of Sales Net of Sales Discount; Retailer Contract Fees; Retailer Processing Fees; and Miscellaneous Revenue.  
 Note 2 The Lottery Fund Balance in the third quarter is negative due to the Property Tax Credit distribution made in March.





WISCONSIN LOTTERY  
 Division of the Wisconsin Department of Revenue  
 FISCAL YEAR 2020  
 SALES SUMMARY  
 For Period Ended June 30, 2020  
 Preliminary-Unaudited

WEEK ENDING	INSTANT GAMES				LOTTO GAMES										WEEKLY TOTAL	ALL GAMES WEEKLY TOTAL
	SCRATCH	PULL TABS	WEEKLY TOTAL		W/VERY OWN MEGABUCKS	DAILY PICK 3	DAILY PICK 4	BADGER 5	SPECIAL DRAW	MEGABUCKS EZ MATCH	MEGAMILLIONS	ALL OR NOTHING	5 CARD CASH	UNREADABLES		
TOTAL MAR	\$ 30,091,207.72	\$ 44,040.00	\$ 30,135,247.72		\$ 4,099,936.00	\$ 2,282,891.00	\$ 1,918,115.00	\$ 1,191,030.50	\$ 10,688,876.00	\$ 1,808,162.00	\$ 2,133,843.00	\$ 1,050,906.00	\$ 10,428,872.00	\$ (238.00)	\$ 16,504,838.00	\$ 56,640,083.72
YTD TOTAL	\$ 347,278,904.80	\$ 722,260.00	\$ 348,001,164.80		\$ 42,222,164.00	\$ 17,152,244.00	\$ 17,225,027.50	\$ 10,688,876.00	\$ 518,176.00	\$ 16,705,464.00	\$ 24,302,238.00	\$ 10,428,872.00	\$ (3,951.00)	\$ 158,811,450.00	\$ 1,581,145,000.00	
4/1/2020	\$ 7,112,125.44		\$ 7,112,125.44		\$ 239,887.00	\$ 616,853.00	\$ 258,008.50	\$ 158,143.00	\$ 293,109.00	\$ 36,256.00	\$ 238,531.00	\$ 186,300.00	\$ -	\$ 2,794,336.00	\$ 9,908,481.94	
4/11/2020	\$ 10,589,797.92		\$ 10,589,797.92		\$ 403,880.00	\$ 853,939.00	\$ 436,853.50	\$ 268,089.00	\$ 327,986.00	\$ 50,665.00	\$ 502,311.00	\$ 239,126.00	\$ (186.00)	\$ 3,693,240.00	\$ 14,151,978.42	
4/18/2020	\$ 10,757,295.36		\$ 10,757,295.36		\$ 418,013.00	\$ 751,066.00	\$ 451,789.00	\$ 283,850.00	\$ 621,986.00	\$ 53,748.00	\$ 592,933.00	\$ 229,185.00	\$ (49.00)	\$ 3,937,574.00	\$ 14,654,869.36	
4/25/2020	\$ 13,773,427.20		\$ 13,773,427.20		\$ 524,422.00	\$ 751,832.00	\$ 454,823.00	\$ 285,875.00	\$ 427,179.00	\$ 55,226.00	\$ 656,462.00	\$ 247,922.00	\$ (17.00)	\$ 3,856,309.50	\$ 17,651,736.70	
4/30/2020	\$ 10,445,420.16	\$ 1,020.00	\$ 10,446,440.16		\$ 367,466.00	\$ 123,379.00	\$ 336,319.50	\$ 206,547.00	\$ 1,200,738.00	\$ 21,994.00	\$ 356,457.00	\$ 174,370.00	\$ -	\$ 3,088,345.50	\$ 13,554,785.66	
TOTAL APR	\$ 52,827,065.68	\$ 1,020.00	\$ 52,828,085.68		\$ 1,766,947.00	\$ 3,677,128.00	\$ 1,938,208.50	\$ 1,189,114.50	\$ 2,826,612.00	\$ 217,879.00	\$ 2,345,766.00	\$ 1,023,894.00	\$ (252.00)	\$ 17,271,806.00	\$ 69,898,832.08	
YTD TOTAL	\$ 399,895,918.88	\$ 723,280.00	\$ 400,619,200.00		\$ 48,889,932.00	\$ 19,403,533.00	\$ 19,163,316.00	\$ 11,867,930.50	\$ 518,176.00	\$ 19,552,076.00	\$ 26,651,004.00	\$ 11,452,566.00	\$ (4,153.00)	\$ 176,082,256.50	\$ 717,712,522.38	
5/2/2020	\$ 807,052.36		\$ 807,052.36		\$ 140,121.00	\$ 425,645.00	\$ 188,225.00	\$ 98,278.50	\$ 114,940.00	\$ 14,096.00	\$ 410,659.00	\$ 80,430.00	\$ (88.00)	\$ 1,560,246.50	\$ 2,487,279.46	
5/9/2020	\$ 15,873,811.20	\$ 2,040.00	\$ 15,875,851.20		\$ 891,246.00	\$ 222,073.00	\$ 523,885.50	\$ 322,038.00	\$ 611,201.00	\$ 35,883.00	\$ 866,040.00	\$ 287,880.00	\$ (54.00)	\$ 4,134,265.50	\$ 20,010,116.70	
5/16/2020	\$ 17,883,735.04		\$ 17,883,735.04		\$ 459,386.00	\$ 855,741.00	\$ 509,922.50	\$ 323,454.00	\$ 464,592.00	\$ 36,284.00	\$ 941,371.00	\$ 283,180.00	\$ (29.00)	\$ 4,110,868.50	\$ 21,174,593.54	
5/23/2020	\$ 14,172,846.88		\$ 14,172,846.88		\$ 456,658.00	\$ 908,948.00	\$ 518,576.00	\$ 315,028.50	\$ 357,601.00	\$ 35,729.00	\$ 1,009,999.00	\$ 276,928.00	\$ -	\$ 4,094,164.50	\$ 19,267,007.38	
5/30/2020	\$ 10,546,136.16	\$ 2,070.00	\$ 10,548,206.16		\$ 454,339.00	\$ 938,774.00	\$ 505,017.00	\$ 310,773.00	\$ 398,052.00	\$ 34,766.00	\$ 1,103,335.00	\$ 284,632.00	\$ (187.00)	\$ 4,218,593.00	\$ 14,788,889.16	
5/31/2020	\$ 68,656,889.24	\$ 4,110.00	\$ 68,660,999.24		\$ 2,026,273.00	\$ 3,859,454.00	\$ 2,306,413.50	\$ 1,412,890.50	\$ 37,929.50	\$ 2,951.00	\$ 4,331,404.00	\$ 1,208,062.00	\$ (388.00)	\$ 18,369,921.00	\$ 76,939,889.24	
TOTAL MAY	\$ 458,571,625.12	\$ 727,345.00	\$ 459,298,970.12		\$ 21,607,640.00	\$ 48,889,932.00	\$ 20,391,120.00	\$ 12,280,830.50	\$ 518,176.00	\$ 21,516,391.00	\$ 30,982,488.00	\$ 12,650,628.00	\$ (4,521.00)	\$ 194,453,177.50	\$ 653,652,141.62	
6/6/2020	\$ 12,845,485.28		\$ 12,845,485.28		\$ 402,186.00	\$ 898,460.00	\$ 488,310.50	\$ 288,386.00	\$ 302,011.00	\$ 32,194.00	\$ 1,286,688.00	\$ 237,674.00	\$ -	\$ 4,098,422.50	\$ 17,009,041.78	
6/13/2020	\$ 13,935,935.68		\$ 13,935,935.68		\$ 467,139.00	\$ 808,497.00	\$ 544,050.00	\$ 339,765.00	\$ 400,591.00	\$ 34,279.00	\$ 1,069,247.00	\$ 275,632.00	\$ (75.50)	\$ 4,151,411.50	\$ 18,100,085.18	
6/20/2020	\$ 10,677,807.36		\$ 10,677,807.36		\$ 466,002.00	\$ 831,590.00	\$ 578,039.00	\$ 360,820.00	\$ 421,785.00	\$ 33,638.00	\$ 506,463.00	\$ 337,608.00	\$ (97.00)	\$ 3,752,459.00	\$ 15,785,866.36	
6/27/2020	\$ 10,161,269.88		\$ 10,161,269.88		\$ 459,141.00	\$ 859,851.00	\$ 592,781.50	\$ 365,853.00	\$ 678,343.00	\$ 33,774.00	\$ 536,187.00	\$ 347,106.00	\$ (46.00)	\$ 4,076,049.50	\$ 14,564,873.38	
6/30/2020	\$ 5,100,793.96		\$ 5,100,793.96		\$ 187,195.00	\$ -	\$ 245,542.00	\$ -	\$ 149,705.00	\$ 9,179.00	\$ 283,445.00	\$ 136,418.00	\$ -	\$ 1,166,509.50	\$ 6,267,303.46	
TOTAL JUNE	\$ 54,544,653.16	\$ 28,065.00	\$ 54,572,718.16		\$ 1,981,673.00	\$ 3,339,233.00	\$ 2,408,778.00	\$ 1,509,001.50	\$ 1,952,435.00	\$ 143,004.00	\$ 3,665,200.00	\$ 1,334,438.00	\$ (486.50)	\$ 17,244,892.00	\$ 71,787,670.16	
YTD TOTAL	\$ 512,886,222.28	\$ 765,465.00	\$ 513,651,687.28		\$ 23,988,717.00	\$ 53,257,279.00	\$ 23,979,007.50	\$ 14,788,891.50	\$ 518,176.00	\$ 23,478,776.00	\$ 34,647,608.00	\$ 13,995,066.00	\$ (6,007.00)	\$ 211,698,029.50	\$ 725,499,711.78	

- 1) \*\*NOT A FULL WEEK DUE TO THE MONTH-END BREAK.
- 2) ALL SALES ARE THROUGH SATURDAY OF THE WEEK INDICATED AND WERE VERIFIED WITH THE STATE'S PEOPLESOFT ACCOUNTING SYSTEM ON THE FOLLOWING TUESDAY.
- 3) THIS SCHEDULE REFLECTS REVENUES FOR SALES AS REPORTED BY THE ES SYSTEM AND ADJUSTING ENTRIES.
- 4) SCRATCH GAME SALES ARE REDUCED BY AN ALLOWANCE FOR THE RIGHT OF RETURN ON TICKETS.
- 5) POWERBALL AND W/VERY OWN MEGABUCKS SALES ARE RECORDED ON WEDNESDAYS AND SATURDAYS ONLY.
- 6) MEGAMILLIONS SALES ARE RECORDED ON TUESDAYS AND FRIDAYS ONLY.
- 7) SUPERCASH, DAILY PICK 3, DAILY PICK 4, BADGER 5 AND ALL OR NOTHING SALES ARE RECORDED DAILY.
- 8) SPECIAL DRAW GAME SALES ARE RECORDED THE DAY OF THE DRAW.
- 9) ADJUSTMENTS ARE UNREADABLE TICKET CREDITS WHICH ARE NOT ATTRIBUTABLE TO ANY SPECIFIC ON-LINE GAME.