TOGETHER WE BUILD WISCONSIN®

201 West Washington Avenue Suite 700 | P.O Box 1728 Madison, Wisconsin 53701-1728

T 608.266.7884 | 800.334.6873 F 608.267.1099

September 1, 2020

Honorable Alberta Darling Co-Chair, Joint Committee on Finance Room 317 East State Capitol Madison, Wisconsin 53707-7882

Honorable John Nygren Co-Chair, Joint Committee on Finance Room 309 East State Capitol Madison, Wisconsin 53708 Patrick E. Fuller Assembly Chief Clerk 17 W. Main Street, Room 208 P. O. Box 8952 Madison, WI 53708-8952

Jeff Renk Senate Chief Clerk 17 W. Main Street, Room 401A Madison, WI 53708

Re: Wisconsin Development Reserve Fund

Dear Chairpersons Darling and Nygren and Chief Clerks Fuller and Renk:

Pursuant to Wisconsin Statute 234.931(5), enclosed please find the following report relating to the Wisconsin Development Reserve Fund:

Annual Report of Guarantee Funds as of June 30, 2020

Should you have any questions or comments on the reports, please feel free to call me or Sherry Gerondale at 267-1076.

Sincerely,

Joaquín Altoro CEO/Executive Director

Enclosure

CC: Rory Tikalsky, Legislative Fiscal Bureau



WISCONSIN DEVELOPMENT RESERVE ANNUAL REPORT OF GUARANTEE FUNDS AS OF JUNE 30, 2020						
GUARANTEE LOANS	GUARANTEE OUTSTANDING		GUARANTEES TO DATE		GUARANTEES DEFAULTED	RATE OF DEFAULT
AGRIBUSINESS	\$	0	36 \$ 9,008,480	\$	5 405,504	13.89%
CROP ¹	24 \$ 2,149,50		15,663 \$ 293,012,169	\$	235 2,822,810	1.50%
FARM	\$ 767,883	9 3	362 \$ 22,575,347	\$	11 355,237	3.04%
DISASTER RECOVERY ² (f/k/a DROUGHT)	\$	0 -	23 \$ 288,450	\$	2 18,981	8.70%
RECYCLING ³	\$	0	7 \$ 1,962,125	\$	2 457,381	28.57%
SMALL BUSINESS	25 \$ 4,279,318		480 \$ 53,217,038	\$	48 2,645,483	10.00%
TARGET ³	\$	0 -	108 \$ 10,644,083	\$	18 611,549	16.67%
TOURISM ³	\$	0 -	136 \$ 6,799,940	\$	2 47,733	1.47%
TALIESIN ³	\$	0 -	1 \$ 7,200,000	\$	1 630,000	100.00%

¹ CROP reflects activity from January 1, 1993 to the present.

² The DISASTER RECOVERY/DROUGHT program had been inactive since 1989, but was reactivated and renamed in July, 2012. Activity reflects the reactivated program only.

³ These programs are no longer active.