State of Wisconsin **DEPARTMENT OF NATURAL RESOURCES** 101 S. Webster Street Box 7921 Madison WI 53707-7921

Tony Evers, Governor Preston D. Cole, Secretary Telephone 608-266-2621 Toll Free 1-888-936-7463



November 2, 2021

Edward A. Blazel Assembly Chief Clerk 17 West Main Street #401 Madison, Wisconsin 53703

Michael Queensland Senate Chief Clerk B20 South East, State Capitol Madison, Wisconsin 53707

SUBJECT: FY 2021 Promotional Activities Report

Pursuant to s. 23.165(6) of the Wisconsin Statutes, this report details the activities, receipts and disbursements for promotional activities for the fiscal year ending June 30, 2021.

Under section 23.165(3) of the Wisconsin statutes, the Department "may promote, through the sale of merchandise or otherwise, advertise or otherwise publicize department programs, department publications, and all properties, lands, facilities, waterways, projects and other areas subject to the jurisdiction or control of the department."

Receipts from promotional activities in the Department are credited to appropriation s. 20.370 (8)(ir), which includes "all moneys received from subscriptions and other revenues generated by promotional activities, photographs, slides, videotapes, artwork, publications, magazines and other periodicals, except the Wisconsin natural resources magazine, to be used for these promotional activities, photographs, slides, videotapes, artwork, publications and magazines and for educational and informational activities concerning conservation and the environment."

In FY 2021, the Department collected a total of \$62,338 in revenues, while incurring a total of \$45,389 in expenses, leaving a cash balance of \$435,993 that carried forward to FY 2022. Financial activity throughout the year was primarily attributable to the purchase and sale of merchandise at the Kettle Moraine State Forest—Southern Unit (e.g., coffee mugs, pins, t-shirts, etc.).

Please contact Paul Neumann at (608) 266-0818 or at paul.neumann@wisconsin.gov if you have any questions.

Sincerely,

For Preston D. Cole Secretary

