



State of Wisconsin • DEPARTMENT OF REVENUE

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<http://www.revenue.wi.gov>

Tony Evers
Governor

Peter Barca
Secretary of Revenue

January 29, 2021

Governor Tony Evers
Attorney General Josh Kaul
State Treasurer Sarah Godlewski
Secretary of State Douglas La Follette
State Auditor Joe Chrisman
Senate Chief Clerk Michael Queensland
Assembly Chief Clerk
Secretary of Administration Joel Brennan

Wisconsin Lottery Quarterly Report

The Wisconsin Department of Revenue is submitting the quarterly report of the Wisconsin Lottery for the quarter ending December 31, 2020. (sec. 565.37(3), Wis. Stats.).

Summary – Quarter Ending December 31, 2020		
FY 2021 Second Quarter Sales	FY 2020 Second Quarter Sales	Difference
\$206.3 Million	\$176.4 Million	16.9 percent

The information above is a summary; it is not intended to be a complete financial accounting of Wisconsin Lottery operations. Note: The attached documents contain unaudited Wisconsin Lottery year-to-date revenue and expenditure information.

If you have questions or comments regarding this report, contact me at (608) 266-6466.

Sincerely,

Peter Barca
Secretary of Revenue

Attachment

- cc: LFB – Noga Ardon, Al Runde, Kay Inabnet
- LAB – Erin Scharlau
- DOA – Brian Pahnke, Paul Ziegler
- DOR – Cindy Polzin, Jean Adler, Julie Raes, Laurie Grams, Robert Schmidt

WISCONSIN LOTTERY
 Division of the Wisconsin Department of Revenue
 Year to Date Revenues and Expenditures and Changes to Fund Balance
 Budgetary Basis
 Fiscal Year 2020-2021

REPORT OF REVENUES AND EXPENDITURES:

	Quarter Ended 09/30/20	Quarter Ended 12/31/20	Quarter Ended 03/31/21	Quarter Ended 06/30/21	Year to Date Total
OPERATING REVENUES	193,186,340.48	206,262,857.60	-	-	399,449,198.08
OPERATING EXPENDITURES					
Prize Expense (Appr 86200)	121,137,861.03	130,130,782.16	-	-	251,268,643.19
Retailer Commissions (Appr 80200)	12,400,260.31	12,930,658.26	-	-	25,330,918.57
Administrative Expenses (Appr 86000 and 99200)	2,471,711.73	3,026,836.38	-	-	5,498,548.11
Administrative Expenses (Appr 80100)	495,110.73	1,550,763.99	-	-	2,045,874.72
Vendor Fees (Appr 80300)	4,371,400.57	4,971,171.72	-	-	9,342,572.29
Total Operating Expenditures	140,876,344.37	152,610,212.51	-	-	293,486,556.88
NET OPERATING INCOME	52,309,996.11	53,652,645.09	-	-	105,962,641.20
NON-OPERATING REVENUE					
Investment Income	7,925.60	30,125.32	-	-	38,050.92
Restitution	(4,255.50)	69.96	-	-	(4,185.54)
Total Non-Operating Revenue	3,670.10	30,195.28	-	-	33,865.38
NON-OPERATING EXPENDITURES					
Transfer In from General Fund (Appr 80100, 80200 and 80300)	(17,266,771.61)	(19,452,593.97)	-	-	(36,719,365.58)
Transfers within DOR for Property Tax Credit (Appr 36300 and 99000)	(319,344.23)	(16,602.03)	-	-	(335,946.26)
Transfers within DOR for Lottery Credit Administration (Appr 26200)	54,148.27	60,788.00	-	-	114,936.27
Transfers to DOJ for Law Enforcement (Appr 26100)	104,150.02	118,513.93	-	-	222,663.95
Transfers for Late Lottery Credit Claims (Appr 36600)	231,876.76	159,022.77	-	-	390,899.53
Total Non-Operating Expenditures	(17,195,940.79)	(19,130,871.30)	-	-	(36,326,812.09)
NET NON-OPERATING INCOME	17,199,610.89	19,161,066.58	-	-	36,360,677.47
NET FUND INCREASE/(DECREASE)	69,509,607.00	72,813,711.67	-	-	142,323,318.67
FUND BALANCE:					Year-to-Date
BEGINNING FUND BALANCE FROM PREVIOUS QUARTER	16,480,205.49	85,989,812.49	-	-	16,480,205.49
THIS QUARTER NET FUND INCREASE/(DECREASE)	69,509,607.00	72,813,711.67	-	-	142,323,318.67
CLOSING FUND BALANCE	85,989,812.49	158,803,524.16	-	-	158,803,524.16

Note 1 Operating Revenues are comprised of Sales Net of Sales Discount; Retailer Contract Fees; Retailer Processing Fees; and Miscellaneous Revenue.
 Note 2 The Restitution Non-Operating Revenue in the first quarter is negative due to a reclassification entry for prior quarter payments.

**	YTD TOTAL	\$ 289,611,630.28	\$ 169,895.00	\$ 289,781,325.28	\$ 11,880,244.00	\$ 29,894,528.00	\$ 5,893,731.00	\$ 44,283,780.00	\$ 9,125,402.50	\$ 11,576,948.00	\$ 625,000.00	\$ 895,501.00	\$ 17,421,870.00	\$ 7,940,912.00	\$ 1,824.00	\$ 109,636,093.50	\$ 399,417,418.78
	3/8/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	3/13/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	3/20/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	3/27/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
**	3/31/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	TOTAL MAR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
**	YTD TOTAL	\$ 289,611,630.28	\$ 169,895.00	\$ 289,781,325.28	\$ 11,880,244.00	\$ 29,894,528.00	\$ 5,893,731.00	\$ 44,283,780.00	\$ 9,125,402.50	\$ 11,576,948.00	\$ 625,000.00	\$ 895,501.00	\$ 17,421,870.00	\$ 7,940,912.00	\$ 1,824.00	\$ 109,636,093.50	\$ 399,417,418.78
	4/3/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	4/10/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	4/17/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	4/24/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
**	4/30/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	TOTAL APR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
**	YTD TOTAL	\$ 289,611,630.28	\$ 169,895.00	\$ 289,781,325.28	\$ 11,880,244.00	\$ 29,894,528.00	\$ 5,893,731.00	\$ 44,283,780.00	\$ 9,125,402.50	\$ 11,576,948.00	\$ 625,000.00	\$ 895,501.00	\$ 17,421,870.00	\$ 7,940,912.00	\$ 1,824.00	\$ 109,636,093.50	\$ 399,417,418.78
	5/1/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	5/8/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	5/15/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	5/22/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	5/29/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
**	5/31/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	TOTAL MAY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
**	YTD TOTAL	\$ 289,611,630.28	\$ 169,895.00	\$ 289,781,325.28	\$ 11,880,244.00	\$ 29,894,528.00	\$ 5,893,731.00	\$ 44,283,780.00	\$ 9,125,402.50	\$ 11,576,948.00	\$ 625,000.00	\$ 895,501.00	\$ 17,421,870.00	\$ 7,940,912.00	\$ 1,824.00	\$ 109,636,093.50	\$ 399,417,418.78
	6/5/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	6/12/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	6/19/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	6/26/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
**	6/30/2021	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	TOTAL JUNE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
**	YTD TOTAL	\$ 289,611,630.28	\$ 169,895.00	\$ 289,781,325.28	\$ 11,880,244.00	\$ 29,894,528.00	\$ 5,893,731.00	\$ 44,283,780.00	\$ 9,125,402.50	\$ 11,576,948.00	\$ 625,000.00	\$ 895,501.00	\$ 17,421,870.00	\$ 7,940,912.00	\$ 1,824.00	\$ 109,636,093.50	\$ 399,417,418.78

1) **NOT A FULL WEEK DUE TO THE MONTH-END BREAK.
 2) ALL SALES ARE THROUGH SATURDAY OF THE WEEK INDICATED AND WERE VERIFIED WITH THE STATE'S PEOPLESOFT ACCOUNTING SYSTEM ON THE FOLLOWING TUESDAY.

- 3) THIS SCHEDULE REFLECTS REVENUES FOR SALES AS REPORTED BY THE ES SYSTEM AND ADJUSTING ENTRIES.
- 4) SCRATCH GAME SALES ARE REDUCED BY AN ALLOWANCE FOR THE RIGHT OF RETURN ON TICKETS.
- 5) POWERBALL AND WI VERY OWN MEGABUCKS SALES ARE RECORDED ON WEDNESDAYS AND SATURDAYS ONLY.
- 6) MEGAMILLIONS SALES ARE RECORDED ON TUESDAYS AND FRIDAYS ONLY.
- 7) SUPERCASH, DAILY PICK 3, DAILY PICK 4, BADGER 5 AND ALL OR NOTHING SALES ARE RECORDED DAILY.
- 8) SPECIAL DRAW GAME SALES ARE RECORDED THE DAY OF THE DRAW.
- 9) ADJUSTMENTS ARE UNREADABLE TICKET CREDITS WHICH ARE NOT ATTRIBUTABLE TO ANY SPECIFIC ON-LINE GAME.