



State of Wisconsin • DEPARTMENT OF REVENUE

2135 RIMROCK ROAD • Mail Stop 624A • P.O. BOX 8933 • MADISON, WISCONSIN 53708-8933 • 608-266-6466 • FAX (608) 266-5718
<http://www.revenue.wi.gov>

Tony Evers
Governor

Peter Barca
Secretary of Revenue

September 22, 2021

Governor Tony Evers
Attorney General Josh Kaul
State Treasurer Sarah Godlewski
Secretary of State Douglas La Follette
State Auditor Joe Chrisman
Senate Chief Clerk Michael Queensland
Assembly Chief Clerk Ted Blazel
Secretary of Administration Joel Brennan

Wisconsin Lottery Quarterly Report

The Wisconsin Department of Revenue is submitting the quarterly report of the Wisconsin Lottery for the quarter ending June 30, 2021. (sec. 565.37(3), Wis. Stats.).

Summary – Quarter Ending June 30, 2021		
FY 2021 Fourth Quarter Sales	FY 2020 Fourth Quarter Sales	Difference
\$233.1 Million	\$218.6 Million	6.63 percent

The information above is a summary; it is not intended to be a complete financial accounting of Wisconsin Lottery operations. Note: The attached documents contain unaudited Wisconsin Lottery year-to-date revenue and expenditure information.

If you have questions or comments regarding this report, contact me at (608) 266-6466.

Sincerely,

Peter Barca
Secretary of Revenue

Attachment

cc: LFB – Noga Ardon, Al Runde
LAB – Erin Scharlau
DOA – Brian Pahnke, Paul Ziegler
DOR – Cindy Polzin, Jean Adler, Julie Raes, Laurie Grams, Robert Schmidt

WISCONSIN LOTTERY
 Division of the Wisconsin Department of Revenue
 Year to Date Revenues and Expenditures and Changes to Fund Balance
 Budgetary Basis
 Fiscal Year 2020-2021

REPORT OF REVENUES AND EXPENDITURES:

	Quarter Ended 09/30/20	Quarter Ended 12/31/20	Quarter Ended 03/31/21	Quarter Ended 06/30/21	Year to Date Total
OPERATING REVENUES	193,186,340.48	206,262,857.60	262,353,772.44	233,096,972.63	894,899,943.15
OPERATING EXPENDITURES	121,137,861.03	130,130,782.16	160,848,341.01	147,575,932.56	559,692,916.76
Prize Expense (Appr 86200)	-	-	-	14,845,017.63	14,845,017.63
Retailer Commissions (Appr 86100)	12,400,260.31	12,930,658.26	16,405,470.01	6,244,311.42	47,980,700.00
Retailer Commissions (Appr 80200)	2,471,711.73	3,026,836.38	3,014,302.49	3,911,369.35	12,424,219.95
Administrative Expenses (Appr 86000 and 99200)	495,110.73	1,550,763.99	1,284,610.14	2,636,057.28	5,966,542.14
Administrative Expenses (Appr 80100)	-	-	-	7,027,390.25	7,027,390.25
Vendor Fees (Appr 86500)	4,371,400.57	4,971,171.72	6,956,298.17	1,527,129.54	17,826,000.00
Vendor Fees (Appr 80300)	-	-	-	30.00	30.00
Miscellaneous (Appr 16500)	-	-	-	-	-
Total Operating Expenditures	140,876,344.37	152,610,212.51	188,509,021.82	183,767,238.03	665,762,816.73
NET OPERATING INCOME	52,309,996.11	53,652,645.09	73,844,750.62	49,329,734.60	229,137,126.42
NON-OPERATING REVENUE	7,925.60	30,125.32	38,621.68	13,127.96	89,800.56
Investment Income	(4,255.50)	69.96	84.42	399.03	(3,702.09)
Restitution	3,670.10	30,195.28	38,706.10	13,526.99	86,098.47
Total Non-Operating Revenue	(17,266,771.61)	(19,452,593.97)	(24,646,378.32)	(10,407,498.24)	(71,773,242.14)
NON-OPERATING EXPENDITURES	(319,344.23)	(16,602.03)	236,077,618.13	(206,113.27)	235,535,558.60
Transfer In from General Fund (Appr 80100, 80200 and 80300)	54,148.27	60,788.00	56,669.04	72,978.92	244,584.23
Transfers within DOR for Property Tax Credit (Appr 36300 and 99000)	104,150.02	118,513.93	107,801.82	134,900.23	465,366.00
Transfers within DOR for Lottery Credit Administration (Appr 26200)	231,876.76	159,022.77	-	373,705.16	764,604.69
Transfers to DOJ for Law Enforcement (Appr 26100)	(17,195,940.79)	(19,130,871.30)	211,595,710.67	(10,032,027.20)	165,236,871.38
Transfers for Late Lottery Credit Claims (Appr 36600)	-	-	-	-	-
Total Non-Operating Expenditures	17,199,610.39	19,161,066.58	(211,557,004.57)	10,045,554.19	(165,150,772.91)
NET NON-OPERATING INCOME	69,509,607.00	72,813,711.67	(137,712,253.95)	59,375,288.79	63,986,353.51
NET FUND INCREASE/(DECREASE)	121,815,593.11	126,466,356.66	36,132,526.67	108,404,812.82	457,120,280.54
FUND BALANCE:					Year-to-Date
BEGINNING FUND BALANCE FROM PREVIOUS QUARTER	16,480,205.49	85,989,812.49	158,803,524.16	21,091,270.21	16,480,205.49
THIS QUARTER NET FUND INCREASE/(DECREASE)	69,509,607.00	72,813,711.67	(137,712,253.95)	59,375,288.79	63,986,353.51
CLOSING FUND BALANCE	85,989,812.49	158,803,524.16	21,091,270.21	80,466,559.00	80,466,559.00

Note 1 Operating Revenues are comprised of Sales Net of Sales Discount; Retailer Contract Fees; and Miscellaneous Revenue.
 Note 2 The Restitution Non-Operating Revenue in the first quarter is negative due to a reclassification entry for prior quarter payments.
 Note 3 The Lottery Fund Balance in the third quarter decreased because of the Property Tax Credit distribution made in March.

