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October 20, 2021

Honorable Howard Marklein Co-Chair, Joint Committee on Finance Room 316 East State Capitol Madison, Wisconsin 53707-7882

Honorable Mark Born Co-Chair, Joint Committee on Finance Room 308 East State Capitol Madison, Wisconsin 53708 Edward Blazel Assembly Chief Clerk 17 W. Main Street, Room 208 P. O. Box 8952 Madison, WI 53708-8952

Michael Queensland Senate Chief Clerk 17 W. Main Street, Room 401A Madison, WI 53708

Re: Wisconsin Development Reserve Fund

Dear Chairpersons Marklein and Born and Chief Clerks Blazel and Queensland:

Pursuant to Wisconsin Statute 234.931(5), enclosed please find the following report relating to the Wisconsin Development Reserve Fund:

Annual Report of Guarantee Funds as of June 30, 2021

Should you have any questions or comments on the reports, please feel free to call me or Sherry Gerondale at 267-1076.

Sincerely,

Joaquín Altoro

CEO/Executive Director

Enclosure

CC: Rory Tikalsky, Legislative Fiscal Bureau



WISCONSIN DEVELOPMENT RESERVE ANNUAL REPORT OF GUARANTEE FUNDS AS OF JUNE 30, 2021

GUARANTEE LOANS	GUARANTEE OUTSTANDING		GUARANTEES TO DATE		GUARANTEES DEFAULTED		RATE OF DEFAULT	
AGRIBUSINESS	\$	1 110,000	\$	37 9,118,480	\$	5 405,504	13.51%	
CROP ¹	\$	12 1,443,780	\$	15,671 293,851,149	\$	235 2,822,810	1.50%	
FARM	\$	5 503,748	\$	359 21,901,035	\$	11 355,237	3.06%	
DROUGHT	\$	0 -	\$	23 288,450	\$	2 18,981	8.70%	
DISASTER RECOVERY	\$	0 -	\$	0 -	\$	0 -	0.00%	
RECYCLING ³	\$	0	\$	7 1,962,125	\$	2 457,381	28.57%	
SMALL BUSINESS	\$	19 3,043,429	\$	481 53,377,037	\$	50 3,013,893	10.40%	
TARGET ³	\$	0 -	\$	108 10,644,083	\$	18 611,549	16.67%	
TOURISM ³	\$	0 -	\$	136 6,799,940	\$	2 47,733	1.47%	
TALIESIN ³	\$	0 -	\$	1 7,200,000	\$	1 630,000	100.00%	

¹ CROP reflects activity from January 1, 1993 to the present.

² The DISASTER RECOVERY/DROUGHT program had been inactive since 1989, but was reactivated and renamed in July, 2012. Activity reflects the reactivated program only.

³ These programs are no longer active.