



# State of Wisconsin • DEPARTMENT OF REVENUE

2135 RIMROCK ROAD • Mail Stop 624A • P.O. BOX 8933 • MADISON, WISCONSIN 53708-8933 • 608-266-6466 • FAX (608) 266-5718  
<http://www.revenue.wi.gov>

*Tony Evers*  
Governor

April 26, 2024

Governor Tony Evers  
Attorney General Josh Kaul  
State Treasurer John Leiber  
Secretary of State Sarah Godlewski  
State Auditor Joe Chrisman  
Acting Senate Chief Clerk Lindsay Hale  
Assembly Chief Clerk Ted Blazel  
Secretary of Administration Kathy Blumenfeld

## Wisconsin Lottery Quarterly Report

The Wisconsin Department of Revenue is submitting the quarterly report of the Wisconsin Lottery for the quarter ending March 31, 2024. (Sec. 565.37(3), Wis. Stats.)

Summary – Quarter Ending March 31, 2024		
FY 2024 Third Quarter Sales	FY 2023 Third Quarter Sales	Difference
\$232.2 Million	\$247.8 Million	-6.3 Percent

The information above is a summary; it is not intended to be a complete financial accounting of Wisconsin Lottery operations. Note: The attached documents contain unaudited Wisconsin Lottery year-to-date revenue and expenditure information.

If you have questions or comments regarding this report, please contact me at (608) 266-7622.

Sincerely,

Maria Guerra Lapacek  
Deputy Secretary

### Attachments

cc: LFB – Noga Ardon, Al Runde  
LAB – Erin Scharlau  
DOA – Brian Pahnke, Paul Ziegler  
DOR – Cindy Polzin, Julie Raes, Cari Redington

WISCONSIN LOTTERY  
 Division of the Wisconsin Department of Revenue  
 Year to Date Revenues and Expenditures and Changes to Fund Balance  
 Budgetary Basis  
 Fiscal Year 2023-2024

**REPORT OF REVENUES AND EXPENDITURES:**

	Quarter Ended 09/30/23	Quarter Ended 12/31/23	Quarter Ended 03/31/24	Quarter Ended 06/30/24	Year to Date Total
<b>OPERATING REVENUES</b>	254,130,985.57	246,694,794.72	232,200,936.72	-	733,026,717.01
<b>OPERATING EXPENDITURES</b>	156,380,060.13	151,259,559.59	143,007,190.54	-	450,646,810.26
Prize Expense (Appr 86200)	15,817,958.95	15,458,615.42	14,844,574.02	-	46,121,148.39
Retailer Commissions (Appr 80200)	4,706,838.30	4,027,937.70	3,869,094.24	-	12,603,870.24
Administrative Expenses (Appr 86000 and 99200)	330,544.08	388,438.35	407,485.68	-	1,126,468.11
Vendor Fees (Appr 86500)	4,848,260.27	6,218,055.56	6,260,639.64	-	17,326,955.47
Vendor Fees (Appr 80300)	109.98	60.00	-	-	169.98
Miscellaneous (Appr 16500)	182,083,771.71	177,352,666.62	168,388,984.12	-	527,825,422.45
Total Operating Expenditures					
<b>NET OPERATING INCOME</b>	<b>72,047,213.86</b>	<b>69,342,128.10</b>	<b>63,811,952.60</b>	<b>-</b>	<b>205,201,294.56</b>
<b>NON-OPERATING REVENUE</b>	965,125.46	2,464,551.44	3,517,987.06	-	6,947,663.96
Investment Income	40.00	-	-	-	40.00
Miscellaneous	2,162.90	958.97	66.51	-	3,188.38
Restitution					
Total Non-Operating Revenue	967,328.36	2,465,510.41	3,518,053.57	-	6,950,892.34
<b>NON-OPERATING EXPENDITURES\TRANSFERS</b>	(20,666,219.22)	(21,676,670.98)	(21,105,213.66)	-	(63,448,103.86)
Transfer In from General Fund (Appr 80200 and 80300)	-	-	-	-	-
Transfer to Building Trust Fund (Appr 86000)	(188,642.18)	(32,170.16)	364,391,840.03	-	364,171,027.69
Transfers within DOR for Property Tax Credit (Appr 36300 and 99000)	70,970.83	83,857.59	74,270.15	-	229,098.57
Transfers within DOR for Lottery Credit Administration (Appr 26200)	148,171.31	145,487.41	142,790.49	-	436,449.21
Transfers to DOJ for Law Enforcement (Appr 26100)	-	396,000.00	-	-	396,000.00
Transfers to DHS for Compulsive Gambling Programs (Appr 86000)	96,426.45	176,482.37	218,920.63	-	491,829.45
Transfers for Late Lottery Credit Claims (Appr 36600)	(20,539,292.81)	(20,907,013.77)	343,722,607.64	-	302,276,301.06
Total Non-Operating Expenditures\Transfers					
<b>NET NON-OPERATING INCOME</b>	<b>21,506,621.17</b>	<b>23,372,524.18</b>	<b>(340,204,554.07)</b>	<b>-</b>	<b>(295,325,408.72)</b>
<b>NET FUND INCREASE/(DECREASE)</b>	<b>93,553,835.03</b>	<b>92,714,652.28</b>	<b>(276,392,601.47)</b>	<b>-</b>	<b>(90,124,114.16)</b>
<b>FUND BALANCE:</b>					<b>Year-to-Date</b>
BEGINNING FUND BALANCE FROM PREVIOUS QUARTER	54,863,052.52	148,416,887.55	241,131,539.83	-	54,863,052.52
THIS QUARTER NET FUND INCREASE/(DECREASE)	93,553,835.03	92,714,652.28	(276,392,601.47)	-	(90,124,114.16)
<b>CLOSING FUND BALANCE</b>	<b>148,416,887.55</b>	<b>241,131,539.83</b>	<b>(35,261,061.64)</b>	<b>-</b>	<b>(35,261,061.64)</b>

Note 1: Operating Revenues are comprised of Sales Net of Sales Discount; Retailer Contract Fees; Retailer Processing Fees; and Miscellaneous Revenue.  
 Note 2: The Lottery Fund Balance is negative in the third quarter due to the Property Tax Credit distribution made in March of 2024.

WEEK ENDING	INSTANT GAMES					LOTTO GAMES				ALL OR NOTHING	FAST PLAY	UNREADABLES	WEEKLY TOTAL	ALL GAMES WEEKLY TOTAL
	SCRATCH	PULL TABS	WEEKLY TOTAL	WEEKLY TOTAL	WEEKLY TOTAL	WEEKLY TOTAL	WEEKLY TOTAL	WEEKLY TOTAL	WEEKLY TOTAL					
7/1/2023														
7/8/2023														
7/15/2023														
7/22/2023														
7/29/2023														
8/5/2023														
8/12/2023														
8/19/2023														
8/26/2023														
9/2/2023														
9/9/2023														
9/16/2023														
9/23/2023														
9/30/2023														
TOTAL JULY														
YTD TOTAL														
8/5/2023														
8/12/2023														
8/19/2023														
8/26/2023														
9/2/2023														
TOTAL AUG														
YTD TOTAL														
9/2/2023														
9/9/2023														
9/16/2023														
9/23/2023														
9/30/2023														
TOTAL SEP														
YTD TOTAL														
10/7/2023														
10/14/2023														
10/21/2023														
10/28/2023														
10/31/2023														
TOTAL OCT														
YTD TOTAL														
11/4/2023														
11/11/2023														
11/18/2023														
11/25/2023														
12/1/2023														
12/8/2023														
12/15/2023														
12/22/2023														
12/29/2023														
TOTAL NOV														
YTD TOTAL														
12/2/2023														
12/9/2023														
12/16/2023														
12/23/2023														
12/30/2023														
1/6/2024														
1/13/2024														
1/20/2024														
1/27/2024														
2/3/2024														
2/10/2024														
2/17/2024														
2/24/2024														
3/3/2024														
3/10/2024														
3/17/2024														
3/24/2024														
3/31/2024														
TOTAL DEC														
YTD TOTAL														

WEEK ENDING	INSTANT GAMES				LOTTO GAMES							UNREADABLES	FAST PLAY	ALL OR NOTHING	WEEKLY TOTAL	ALL GAMES WEEKLY TOTAL
	SCRATCH	PULL TABS	WEEKLY TOTAL	WEEKLY TOTAL	MEGABUCKS EZ MATCH	SPECIAL DRAW	MEGAMILLIONS	MEGABUCKS EZ MATCH	MEGABUCKS EZ MATCH	MEGABUCKS EZ MATCH	MEGABUCKS EZ MATCH					
1/2/2024	10,911,151.36	35,190.00	10,946,341.36	10,946,341.36	314,329.00	421,938.50	286,823.00	340,845.00	746,037.00	185,700.00	323,533.00	(5.00)	5,603,725.50	16,447,084.86		
1/9/2024	12,451,923.20	11,250.00	12,463,173.20	12,463,173.20	295,157.00	428,855.00	305,879.50	483,097.00	704,536.00	196,704.00	284,160.00	(33.00)	4,837,595.50	16,480,680.36		
1/20/2024	10,473,006.72	18,885.00	10,491,891.72	10,491,891.72	303,720.00	429,320.00	295,014.50	389,706.00	744,072.00	190,904.00	277,448.00	(33.00)	3,893,595.50	14,487,481.12		
1/27/2024	13,693,246.28	17,415.00	13,710,661.28	13,710,661.28	339,183.00	462,754.00	326,632.00	282,684.00	823,332.00	199,168.00	310,660.00	(81.50)	4,353,652.50	18,063,612.71		
1/31/2024	9,501,717.44	23,985.00	9,525,702.44	9,525,702.44	173,888.00	256,570.50	183,914.50	207,848.00	461,560.00	107,932.00	172,405.00	-	2,481,745.00	12,024,451.44		
TOTAL JAN	56,923,344.00	103,635.00	57,026,979.00	57,026,979.00	1,426,877.00	1,999,528.00	1,404,883.50	1,603,882.00	3,465,927.00	880,388.00	1,277,586.00	(152.50)	20,514,294.00	77,593,213.00		
YTD TOTAL	380,237,864.56	705,375.00	380,943,239.56	380,943,239.56	9,338,556.00	15,065,572.50	11,402,222.50	11,756,381.00	46,834,059.00	6,479,012.00	15,251,632.00	(2,156.50)	217,310,445.50	579,258,304.86		
2/9/2024	2,937,094.16	7,680.00	2,944,774.16	2,944,774.16	176,511.00	229,885.50	161,918.50	128,506.00	477,416.00	93,510.00	171,980.00	-	2,300,596.00	5,145,880.16		
2/10/2024	11,433,824.64	30,600.00	11,464,424.64	11,464,424.64	281,777.00	486,050.00	341,377.00	387,182.00	960,540.00	203,736.00	393,803.00	(23.00)	4,854,711.50	16,299,136.16		
2/17/2024	10,461,870.72	12,270.00	10,474,140.72	10,474,140.72	204,245.00	483,374.50	326,139.50	353,471.00	1,061,138.00	205,174.00	485,457.00	(60.00)	4,688,476.00	15,324,616.71		
2/24/2024	11,536,466.96	23,475.00	11,559,941.96	11,559,941.96	201,744.00	486,901.00	334,515.50	332,506.00	1,205,121.00	204,234.00	468,331.00	(87.00)	5,183,875.50	16,733,887.41		
2/29/2024	10,887,234.56	14,280.00	10,901,514.56	10,901,514.56	100,465.00	352,778.00	244,835.00	222,135.00	689,433.00	146,172.00	151,339.00	(30.00)	3,168,635.00	13,938,149.56		
TOTAL FEB	47,155,791.04	88,305.00	47,244,096.04	47,244,096.04	964,833.00	2,039,344.50	1,488,286.50	1,443,802.00	4,398,638.00	852,926.00	1,590,210.00	(180.00)	20,514,294.00	67,469,390.00		
YTD TOTAL	407,433,275.40	785,680.00	408,218,955.40	408,218,955.40	9,303,389.00	17,094,917.00	11,810,609.00	13,200,651.00	51,227,707.00	7,331,938.00	16,851,842.00	(2,316.50)	237,824,739.50	645,757,684.86		
3/2/2024	831,281.96	5,100.00	836,381.96	836,381.96	105,872.00	164,910.00	114,918.50	108,828.00	768,460.00	65,840.00	78,603.00	-	2,238,344.50	3,182,173.41		
3/9/2024	12,420,172.80	40,440.00	12,460,612.80	12,460,612.80	205,088.00	572,891.50	354,914.50	357,725.00	1,682,275.00	210,236.00	379,980.00	(67.00)	6,065,647.00	18,526,169.81		
3/16/2024	13,086,714.24	39,325.00	13,126,039.24	13,126,039.24	212,830.00	502,825.00	340,489.00	390,306.00	2,078,973.00	211,272.00	417,055.00	(17.00)	6,956,590.00	20,081,629.24		
3/23/2024	11,961,995.84	13,290.00	11,975,285.84	11,975,285.84	239,886.00	502,883.00	338,445.50	324,405.00	3,620,714.00	218,470.00	399,720.00	(40.00)	9,167,317.50	21,776,003.24		
3/30/2024	12,101,511.12	9,180.00	12,110,691.12	12,110,691.12	238,889.00	491,175.00	335,797.50	526,725.00	3,204,463.00	217,058.00	324,030.00	(60.00)	11,184,405.50	23,303,119.51		
TOTAL MAR	50,423,179.12	106,335.00	50,529,514.12	50,529,514.12	1,002,785.00	2,243,882.00	1,529,887.00	1,741,906.00	11,354,885.00	950,106.00	1,636,621.00	(174.00)	36,837,522.00	87,957,036.11		
YTD TOTAL	457,862,454.52	900,015.00	458,762,469.52	458,762,469.52	10,306,174.00	19,338,899.00	11,340,491.00	14,942,552.00	62,582,592.00	8,282,044.00	18,488,463.00	(2,490.50)	274,892,281.50	739,864,731.00		